



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2019 TO 6/30/2019

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	194.90	\$78.94	<b>\$122.44</b>	55.00%	\$68.00	\$139.09
Crystal Falls Management Unit	5	451.50	\$189.12	<b>\$202.17</b>	7.00%	\$60.00	\$316.48
COPPER COUNTRY STATE FOREST	9	646.40	\$155.90	<b>\$178.13</b>	14.00%	\$60.00	\$316.48
Gwinn Management Unit	4	18.60	\$154.00	<b>\$198.52</b>	29.00%	\$160.00	\$257.17
Escanaba Management Unit	4	113.50	\$94.48	<b>\$137.35</b>	45.00%	\$70.00	\$143.50
ESCANABA RIVER STATE FOREST	8	132.10	\$102.86	<b>\$145.97</b>	42.00%	\$70.00	\$257.17
Shingleton Management Unit	1	0.80	\$142.00	<b>\$142.00</b>	0.00%	\$142.00	\$142.00
Sault Ste Marie (Naubinway Office)	2	61.30	\$124.83	<b>\$178.07</b>	43.00%	\$177.38	\$180.20
LAKE SUPERIOR STATE FOREST	3	62.10	\$125.05	<b>\$177.61</b>	42.00%	\$142.00	\$180.20
UPPER PENNINSULA	20	840.60	\$145.28	<b>\$173.04</b>	19.00%	\$60.00	\$316.48
Gaylord Management Unit	2	115.90	\$61.14	<b>\$68.79</b>	13.00%	\$66.92	\$70.19
Pigeon River Country Management Unit	2	20.10	\$56.81	<b>\$62.04</b>	9.00%	\$59.00	\$64.10
Atlanta Management Unit	3	482.00	\$60.38	<b>\$91.77</b>	52.00%	\$63.08	\$129.40
MACKINAW STATE FOREST	7	618.00	\$60.41	<b>\$86.49</b>	43.00%	\$59.00	\$129.40
Traverse City Management Unit	10	360.90	\$93.27	<b>\$158.49</b>	70.00%	\$71.00	\$420.62
Cadillac Management Unit	4	102.60	\$101.92	<b>\$169.22</b>	66.00%	\$105.00	\$267.87
PERE MARQUETTE STATE FOREST	14	463.50	\$95.18	<b>\$160.86</b>	69.00%	\$71.00	\$420.62
Grayling Management Unit	2	186.10	\$114.00	<b>\$122.48</b>	7.00%	\$114.00	\$124.00
AUSABLE STATE FOREST	2	186.10	\$114.00	<b>\$122.48</b>	7.00%	\$114.00	\$124.00
NORTHERN LOWER PENNINSULA	23	1,267.60	\$80.99	<b>\$118.97</b>	47.00%	\$59.00	\$420.62
STATEWIDE	43	2,108.20	\$106.63	<b>\$140.53</b>	32.00%	\$59.00	\$420.62

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	10.50	\$79.00	<b>\$101.02</b>	28.00%	\$90.85	\$111.39
ESCANABA RIVER STATE FOREST	2	10.50	\$79.00	<b>\$101.02</b>	28.00%	\$90.85	\$111.39
Sault Ste Marie (Naubinway Office)	1	1.80	\$111.00	<b>\$195.34</b>	76.00%	\$195.34	\$195.34
LAKE SUPERIOR STATE FOREST	1	1.80	\$111.00	<b>\$195.34</b>	76.00%	\$195.34	\$195.34
UPPER PENNINSULA	3	12.30	\$83.68	<b>\$114.82</b>	37.00%	\$90.85	\$195.34
Gaylord Management Unit	1	32.20	\$65.00	<b>\$73.59</b>	13.00%	\$73.59	\$73.59
Pigeon River Country Management Unit	1	14.20	\$150.00	<b>\$102.73</b>	-32.00%	\$102.73	\$102.73
MACKINAW STATE FOREST	2	46.40	\$91.01	<b>\$82.51</b>	-9.00%	\$73.59	\$102.73
Traverse City Management Unit	12	410.00	\$95.52	<b>\$119.26</b>	25.00%	\$89.00	\$356.64
Cadillac Management Unit	4	52.30	\$78.06	<b>\$99.34</b>	27.00%	\$84.98	\$130.00
PERE MARQUETTE STATE FOREST	16	462.30	\$93.54	<b>\$117.00</b>	25.00%	\$84.98	\$356.64
Grayling Management Unit	3	60.30	\$111.07	<b>\$128.25</b>	15.00%	\$113.00	\$145.06
AUSABLE STATE FOREST	3	60.30	\$111.07	<b>\$128.25</b>	15.00%	\$113.00	\$145.06
NORTHERN LOWER PENNINSULA	21	569.00	\$95.19	<b>\$115.38</b>	21.00%	\$73.59	\$356.64
STATEWIDE	24	581.30	\$94.95	<b>\$115.37</b>	22.00%	\$73.59	\$356.64

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.90	\$67.00	<b>\$80.40</b>	20.00%	\$80.40	\$80.40
Crystal Falls Management Unit	1	13.40	\$60.00	<b>\$61.09</b>	2.00%	\$61.09	\$61.09
COPPER COUNTRY STATE FOREST	2	15.30	\$60.87	<b>\$63.49</b>	4.00%	\$61.09	\$80.40
Escanaba Management Unit	1	0.50	\$66.00	<b>\$93.72</b>	42.00%	\$93.72	\$93.72
ESCANABA RIVER STATE FOREST	1	0.50	\$66.00	<b>\$93.72</b>	42.00%	\$93.72	\$93.72
UPPER PENNINSULA	3	15.80	\$61.03	<b>\$64.44</b>	6.00%	\$61.09	\$93.72
STATEWIDE	3	15.80	\$61.03	<b>\$64.44</b>	6.00%	\$61.09	\$93.72

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	16.00	\$199.00	<b>\$220.00</b>	11.00%	\$220.00	\$220.00
COPPER COUNTRY STATE FOREST	1	16.00	\$199.00	<b>\$220.00</b>	11.00%	\$220.00	\$220.00
Gwinn Management Unit	1	0.50	\$89.00	<b>\$100.34</b>	13.00%	\$100.34	\$100.34
ESCANABA RIVER STATE FOREST	1	0.50	\$89.00	<b>\$100.34</b>	13.00%	\$100.34	\$100.34
Shingleton Management Unit	2	0.40	\$114.75	<b>\$114.75</b>	0.00%	\$110.00	\$129.00
Newberry Management Unit	1	1.10	\$138.00	<b>\$147.00</b>	7.00%	\$147.00	\$147.00
Sault Ste Marie (Naubinway Office)	1	37.30	\$138.00	<b>\$270.63</b>	96.00%	\$270.63	\$270.63
LAKE SUPERIOR STATE FOREST	4	38.80	\$137.76	<b>\$265.52</b>	93.00%	\$110.00	\$270.63
UPPER PENNINSULA	6	55.30	\$155.04	<b>\$250.85</b>	62.00%	\$100.34	\$270.63
Gaylord Management Unit	2	17.90	\$271.16	<b>\$286.73</b>	6.00%	\$277.00	\$303.40
MACKINAW STATE FOREST	2	17.90	\$271.16	<b>\$286.73</b>	6.00%	\$277.00	\$303.40
Traverse City Management Unit	13	146.00	\$137.23	<b>\$183.00</b>	33.00%	\$93.00	\$305.61
Cadillac Management Unit	5	26.40	\$117.05	<b>\$192.69</b>	65.00%	\$130.00	\$372.56
PERE MARQUETTE STATE FOREST	18	172.40	\$134.14	<b>\$184.48</b>	38.00%	\$93.00	\$372.56
Roscommon Management Unit	1	21.30	\$152.00	<b>\$165.66</b>	9.00%	\$165.66	\$165.66
Grayling Management Unit	1	0.90	\$149.00	<b>\$149.00</b>	0.00%	\$149.00	\$149.00
AUSABLE STATE FOREST	2	22.20	\$151.88	<b>\$164.98</b>	9.00%	\$149.00	\$165.66
NORTHERN LOWER PENNINSULA	22	212.50	\$147.53	<b>\$191.06</b>	30.00%	\$93.00	\$372.56
STATEWIDE	28	267.80	\$149.08	<b>\$203.41</b>	36.00%	\$93.00	\$372.56

  

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	6	67.80	\$80.94	<b>\$103.39</b>	28.00%	\$65.00	\$127.30
ESCANABA RIVER STATE FOREST	6	67.80	\$80.94	<b>\$103.39</b>	28.00%	\$65.00	\$127.30
UPPER PENNINSULA	6	67.80	\$80.94	<b>\$103.39</b>	28.00%	\$65.00	\$127.30
STATEWIDE	6	67.80	\$80.94	<b>\$103.39</b>	28.00%	\$65.00	\$127.30

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	23.00	\$50.00	<b>\$56.00</b>	12.00%	\$56.00	\$56.00
Atlanta Management Unit	1	24.00	\$29.00	<b>\$37.00</b>	28.00%	\$37.00	\$37.00
MACKINAW STATE FOREST	2	47.00	\$39.28	<b>\$46.30</b>	18.00%	\$37.00	\$56.00
Traverse City Management Unit	4	26.10	\$24.16	<b>\$25.32</b>	5.00%	\$24.00	\$26.76
Cadillac Management Unit	1	50.50	\$12.00	<b>\$13.00</b>	8.00%	\$13.00	\$13.00
PERE MARQUETTE STATE FOREST	5	76.60	\$16.14	<b>\$17.20</b>	7.00%	\$13.00	\$26.76
Roscommon Management Unit	5	189.60	\$32.10	<b>\$41.29</b>	29.00%	\$32.49	\$63.14
Grayling Management Unit	2	91.00	\$38.04	<b>\$44.95</b>	18.00%	\$42.71	\$45.00
Gladwin Management Unit	3	162.00	\$36.00	<b>\$48.73</b>	35.00%	\$48.00	\$50.03
AUSABLE STATE FOREST	10	442.60	\$34.75	<b>\$44.77</b>	29.00%	\$32.49	\$63.14
NORTHERN LOWER PENNINSULA	17	566.20	\$32.61	<b>\$41.16</b>	26.00%	\$13.00	\$63.14
STATEWIDE	17	566.20	\$32.61	<b>\$41.16</b>	26.00%	\$13.00	\$63.14

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	10	682.20	\$61.43	<b>\$85.61</b>	39.00%	\$57.00	\$103.41
Pigeon River Country Management Unit	6	602.60	\$61.94	<b>\$79.61</b>	29.00%	\$62.00	\$128.37
Atlanta Management Unit	13	1,608.10	\$95.88	<b>\$123.30</b>	29.00%	\$82.84	\$185.25
MACKINAW STATE FOREST	29	2,892.90	\$80.69	<b>\$105.31</b>	31.00%	\$57.00	\$185.25
Traverse City Management Unit	21	1,420.70	\$105.45	<b>\$184.68</b>	75.00%	\$51.00	\$358.70
Cadillac Management Unit	16	1,812.80	\$103.73	<b>\$183.50</b>	77.00%	\$54.00	\$341.45
PERE MARQUETTE STATE FOREST	37	3,233.50	\$104.48	<b>\$184.01</b>	76.00%	\$51.00	\$358.70
Roscommon Management Unit	13	1,657.00	\$61.90	<b>\$100.09</b>	62.00%	\$75.00	\$149.21
Grayling Management Unit	15	1,018.40	\$75.82	<b>\$94.43</b>	25.00%	\$70.14	\$123.44
Gladwin Management Unit	5	951.10	\$42.52	<b>\$48.54</b>	14.00%	\$40.00	\$60.00
AUSABLE STATE FOREST	33	3,626.50	\$60.73	<b>\$84.98</b>	40.00%	\$40.00	\$149.21
NORTHERN LOWER PENNINSULA	99	9,752.90	\$81.15	<b>\$123.84</b>	53.00%	\$40.00	\$358.70
STATEWIDE	99	9,752.90	\$81.15	<b>\$123.84</b>	53.00%	\$40.00	\$358.70

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	5.00	\$101.00	<b>\$106.00</b>	5.00%	\$106.00	\$106.00
Pigeon River Country Management Unit	3	30.20	\$109.25	<b>\$157.07</b>	44.00%	\$137.36	\$196.83
Atlanta Management Unit	8	258.60	\$103.59	<b>\$125.11</b>	21.00%	\$91.12	\$159.01
MACKINAW STATE FOREST	12	293.80	\$104.13	<b>\$128.07</b>	23.00%	\$91.12	\$196.83
Traverse City Management Unit	5	224.50	\$120.46	<b>\$122.92</b>	2.00%	\$115.00	\$141.29
Cadillac Management Unit	6	1,054.50	\$118.51	<b>\$218.53</b>	84.00%	\$170.23	\$428.75
PERE MARQUETTE STATE FOREST	11	1,279.00	\$118.85	<b>\$201.75</b>	70.00%	\$115.00	\$428.75
Roscommon Management Unit	12	1,472.20	\$126.80	<b>\$167.38</b>	32.00%	\$120.00	\$347.98
Grayling Management Unit	22	2,538.70	\$203.10	<b>\$268.87</b>	32.00%	\$182.09	\$493.45
Gladwin Management Unit	6	598.60	\$90.15	<b>\$102.07</b>	13.00%	\$77.00	\$120.07
AUSABLE STATE FOREST	40	4,609.50	\$164.06	<b>\$214.79</b>	31.00%	\$77.00	\$493.45
NORTHERN LOWER PENNINSULA	63	6,182.30	\$151.86	<b>\$207.97</b>	37.00%	\$77.00	\$493.45
STATEWIDE	63	6,182.30	\$151.86	<b>\$207.97</b>	37.00%	\$77.00	\$493.45

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	9.60	\$39.00	<b>\$55.56</b>	42.00%	\$55.56	\$55.56
MACKINAW STATE FOREST	1	9.60	\$39.00	<b>\$55.56</b>	42.00%	\$55.56	\$55.56
Roscommon Management Unit	1	14.50	\$41.00	<b>\$80.46</b>	96.00%	\$80.46	\$80.46
AUSABLE STATE FOREST	1	14.50	\$41.00	<b>\$80.46</b>	96.00%	\$80.46	\$80.46
NORTHERN LOWER PENNINSULA	2	24.10	\$40.20	<b>\$70.54</b>	75.00%	\$55.56	\$80.46
STATEWIDE	2	24.10	\$40.20	<b>\$70.54</b>	75.00%	\$55.56	\$80.46

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	6.60	\$57.00	<b>\$58.00</b>	2.00%	\$58.00	\$58.00
MACKINAW STATE FOREST	1	6.60	\$57.00	<b>\$58.00</b>	2.00%	\$58.00	\$58.00
NORTHERN LOWER PENNINSULA	1	6.60	\$57.00	<b>\$58.00</b>	2.00%	\$58.00	\$58.00
STATEWIDE	1	6.60	\$57.00	<b>\$58.00</b>	2.00%	\$58.00	\$58.00

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	2.20	\$68.05	<b>\$80.62</b>	18.00%	\$44.00	\$86.40
Crystal Falls Management Unit	3	39.50	\$76.31	<b>\$100.52</b>	32.00%	\$75.00	\$145.32
COPPER COUNTRY STATE FOREST	5	41.70	\$75.87	<b>\$99.47</b>	31.00%	\$44.00	\$145.32
Escanaba Management Unit	5	21.00	\$80.68	<b>\$109.71</b>	36.00%	\$74.00	\$115.11
ESCANABA RIVER STATE FOREST	5	21.00	\$80.68	<b>\$109.71</b>	36.00%	\$74.00	\$115.11
Newberry Management Unit	1	12.60	\$76.00	<b>\$125.00</b>	64.00%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	1	12.60	\$76.00	<b>\$125.00</b>	64.00%	\$125.00	\$125.00
UPPER PENNINSULA	11	75.30	\$77.23	<b>\$106.60</b>	38.00%	\$44.00	\$145.32
Gaylord Management Unit	1	1.10	\$53.00	<b>\$54.00</b>	2.00%	\$54.00	\$54.00
Pigeon River Country Management Unit	1	6.10	\$46.00	<b>\$52.66</b>	14.00%	\$52.66	\$52.66
MACKINAW STATE FOREST	2	7.20	\$47.07	<b>\$52.86</b>	12.00%	\$52.66	\$54.00
Traverse City Management Unit	3	9.80	\$39.02	<b>\$43.29</b>	11.00%	\$30.00	\$56.72
PERE MARQUETTE STATE FOREST	3	9.80	\$39.02	<b>\$43.29</b>	11.00%	\$30.00	\$56.72
Roscommon Management Unit	1	1.30	\$43.00	<b>\$88.67</b>	106.00%	\$88.67	\$88.67
Gladwin Management Unit	2	16.20	\$42.06	<b>\$50.81</b>	21.00%	\$45.00	\$56.47
AUSABLE STATE FOREST	3	17.50	\$42.13	<b>\$53.62</b>	27.00%	\$45.00	\$88.67
NORTHERN LOWER PENNINSULA	8	34.50	\$42.28	<b>\$50.53</b>	20.00%	\$30.00	\$88.67
STATEWIDE	19	109.80	\$66.25	<b>\$88.98</b>	34.00%	\$30.00	\$145.32

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	208.90	\$180.34	<b>\$218.52</b>	21.00%	\$145.71	\$349.00
Crystal Falls Management Unit	5	23.70	\$122.28	<b>\$142.50</b>	17.00%	\$46.00	\$315.00
COPPER COUNTRY STATE FOREST	11	232.60	\$174.42	<b>\$210.77</b>	21.00%	\$46.00	\$349.00
Gwinn Management Unit	4	5.70	\$58.00	<b>\$84.36</b>	45.00%	\$62.21	\$96.64
Escanaba Management Unit	8	193.90	\$178.79	<b>\$220.44</b>	23.00%	\$125.00	\$268.38
ESCANABA RIVER STATE FOREST	12	199.60	\$175.34	<b>\$216.55</b>	24.00%	\$62.21	\$268.38
Shingleton Management Unit	4	17.60	\$116.57	<b>\$134.70</b>	16.00%	\$120.00	\$246.45
Newberry Management Unit	6	328.10	\$136.16	<b>\$146.25</b>	7.00%	\$110.00	\$158.82
Sault Ste Marie (Naubinway Office)	4	31.60	\$125.96	<b>\$216.40</b>	72.00%	\$190.49	\$267.15
Sault Ste Marie (Soo Office)	1	0.70	\$86.00	<b>\$86.00</b>	0.00%	\$86.00	\$86.00
LAKE SUPERIOR STATE FOREST	15	378.00	\$134.30	<b>\$151.47</b>	13.00%	\$86.00	\$267.15
UPPER PENNINSULA	38	810.20	\$155.93	<b>\$184.53</b>	18.00%	\$46.00	\$349.00
Gaylord Management Unit	6	55.50	\$122.86	<b>\$139.44</b>	13.00%	\$113.00	\$149.44
Pigeon River Country Management Unit	4	100.70	\$96.32	<b>\$107.76</b>	12.00%	\$76.00	\$119.05
Atlanta Management Unit	9	178.90	\$149.94	<b>\$179.17</b>	19.00%	\$118.07	\$243.67
MACKINAW STATE FOREST	19	335.10	\$129.34	<b>\$151.13</b>	17.00%	\$76.00	\$243.67
Traverse City Management Unit	23	1,745.40	\$103.56	<b>\$164.91</b>	59.00%	\$74.00	\$393.38
Cadillac Management Unit	12	317.80	\$100.97	<b>\$173.19</b>	72.00%	\$119.99	\$335.76
PERE MARQUETTE STATE FOREST	35	2,063.20	\$103.16	<b>\$166.19</b>	61.00%	\$74.00	\$393.38
Roscommon Management Unit	10	482.20	\$66.92	<b>\$96.12</b>	44.00%	\$65.00	\$187.99
Grayling Management Unit	5	113.30	\$57.88	<b>\$75.04</b>	30.00%	\$60.27	\$115.00
Gladwin Management Unit	5	461.90	\$43.54	<b>\$51.39</b>	18.00%	\$43.00	\$65.00
AUSABLE STATE FOREST	20	1,057.40	\$55.74	<b>\$74.32</b>	33.00%	\$43.00	\$187.99
NORTHERN LOWER PENNINSULA	74	3,455.70	\$91.19	<b>\$136.62</b>	50.00%	\$43.00	\$393.38
STATEWIDE	112	4,265.90	\$103.49	<b>\$145.72</b>	41.00%	\$43.00	\$393.38

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.70	\$124.00	<b>\$127.24</b>	3.00%	\$127.24	\$127.24
Crystal Falls Management Unit	1	17.60	\$187.00	<b>\$187.00</b>	0.00%	\$187.00	\$187.00
COPPER COUNTRY STATE FOREST	2	22.30	\$173.72	<b>\$174.40</b>	0.00%	\$127.24	\$187.00
Gwinn Management Unit	1	209.20	\$180.00	<b>\$180.00</b>	0.00%	\$180.00	\$180.00
Escanaba Management Unit	2	113.30	\$167.83	<b>\$239.31</b>	43.00%	\$192.48	\$250.85
ESCANABA RIVER STATE FOREST	3	322.50	\$175.72	<b>\$200.84</b>	14.00%	\$180.00	\$250.85
UPPER PENNINSULA	5	344.80	\$175.59	<b>\$199.13</b>	13.00%	\$127.24	\$250.85
Gaylord Management Unit	2	24.40	\$220.15	<b>\$230.59</b>	5.00%	\$230.00	\$233.00
Pigeon River Country Management Unit	4	214.70	\$161.40	<b>\$206.21</b>	28.00%	\$166.00	\$231.09
Atlanta Management Unit	15	2,973.70	\$204.01	<b>\$281.38</b>	38.00%	\$185.35	\$325.19
MACKINAW STATE FOREST	21	3,212.80	\$201.28	<b>\$275.97</b>	37.00%	\$166.00	\$325.19
Traverse City Management Unit	10	574.10	\$236.32	<b>\$246.26</b>	4.00%	\$166.00	\$495.00
Cadillac Management Unit	12	1,399.70	\$211.82	<b>\$315.03</b>	49.00%	\$125.00	\$555.75
PERE MARQUETTE STATE FOREST	22	1,973.80	\$218.94	<b>\$295.03</b>	35.00%	\$125.00	\$555.75
Roscommon Management Unit	6	1,196.70	\$273.44	<b>\$349.45</b>	28.00%	\$275.00	\$531.69
Grayling Management Unit	9	1,101.20	\$276.96	<b>\$372.39</b>	34.00%	\$250.00	\$436.44
Gladwin Management Unit	2	24.80	\$243.17	<b>\$250.78</b>	3.00%	\$223.00	\$308.04
AUSABLE STATE FOREST	17	2,322.70	\$274.79	<b>\$359.27</b>	31.00%	\$223.00	\$531.69
NORTHERN LOWER PENNINSULA	60	7,509.30	\$228.66	<b>\$306.75</b>	34.00%	\$125.00	\$555.75
STATEWIDE	65	7,854.10	\$226.33	<b>\$302.02</b>	33.00%	\$125.00	\$555.75

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	68.90	\$146.90	<b>\$264.06</b>	80.00%	\$142.00	\$316.48
COPPER COUNTRY STATE FOREST	2	68.90	\$146.90	<b>\$264.06</b>	80.00%	\$142.00	\$316.48
Gwinn Management Unit	3	47.00	\$104.74	<b>\$107.86</b>	3.00%	\$101.00	\$132.00
ESCANABA RIVER STATE FOREST	3	47.00	\$104.74	<b>\$107.86</b>	3.00%	\$101.00	\$132.00
UPPER PENNINSULA	5	115.90	\$129.80	<b>\$200.72</b>	55.00%	\$101.00	\$316.48
Gaylord Management Unit	5	995.30	\$114.90	<b>\$166.46</b>	45.00%	\$117.00	\$190.00
Pigeon River Country Management Unit	12	2,666.00	\$114.27	<b>\$170.00</b>	49.00%	\$120.00	\$205.39
Atlanta Management Unit	16	2,514.00	\$114.98	<b>\$162.36</b>	41.00%	\$83.00	\$198.31
MACKINAW STATE FOREST	33	6,175.30	\$114.66	<b>\$166.32</b>	45.00%	\$83.00	\$205.39
Traverse City Management Unit	18	2,441.30	\$96.45	<b>\$157.92</b>	64.00%	\$51.00	\$332.03
Cadillac Management Unit	9	857.20	\$123.60	<b>\$142.53</b>	15.00%	\$60.00	\$229.45
PERE MARQUETTE STATE FOREST	27	3,298.50	\$103.50	<b>\$153.92</b>	49.00%	\$51.00	\$332.03
Roscommon Management Unit	9	1,400.10	\$118.32	<b>\$148.24</b>	25.00%	\$120.00	\$298.88
Grayling Management Unit	26	2,957.90	\$106.93	<b>\$144.79</b>	35.00%	\$99.75	\$197.34
Gladwin Management Unit	3	1,855.30	\$167.00	<b>\$196.10</b>	17.00%	\$185.00	\$211.65
AUSABLE STATE FOREST	38	6,213.30	\$127.43	<b>\$160.89</b>	26.00%	\$99.75	\$298.88
NORTHERN LOWER PENNINSULA	98	15,687.10	\$117.37	<b>\$161.56</b>	38.00%	\$51.00	\$332.03
STATEWIDE	103	15,803.00	\$117.47	<b>\$161.85</b>	38.00%	\$51.00	\$332.03

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	451.20	\$277.79	<b>\$484.26</b>	74.00%	\$231.91	\$802.10
Crystal Falls Management Unit	6	106.60	\$310.05	<b>\$370.24</b>	19.00%	\$117.00	\$740.39
COPPER COUNTRY STATE FOREST	12	557.80	\$283.95	<b>\$462.47</b>	63.00%	\$117.00	\$802.10
Gwinn Management Unit	4	139.10	\$268.27	<b>\$410.53</b>	53.00%	\$296.02	\$552.00
Escanaba Management Unit	5	30.90	\$240.93	<b>\$324.54</b>	35.00%	\$190.00	\$374.88
ESCANABA RIVER STATE FOREST	9	170.00	\$263.30	<b>\$394.90</b>	50.00%	\$190.00	\$552.00
Shingleton Management Unit	4	55.00	\$413.85	<b>\$511.39</b>	24.00%	\$435.00	\$600.38
Newberry Management Unit	4	15.80	\$391.37	<b>\$397.09</b>	1.00%	\$335.00	\$450.00
Sault Ste Marie (Naubinway Office)	4	477.70	\$428.46	<b>\$778.72</b>	82.00%	\$696.83	\$890.02
LAKE SUPERIOR STATE FOREST	12	548.50	\$425.92	<b>\$740.92</b>	74.00%	\$335.00	\$890.02
UPPER PENNINSULA	33	1,276.30	\$342.22	<b>\$573.14</b>	67.00%	\$117.00	\$890.02
Gaylord Management Unit	5	184.20	\$337.17	<b>\$380.33</b>	13.00%	\$319.00	\$399.03
Pigeon River Country Management Unit	3	85.50	\$334.37	<b>\$361.47</b>	8.00%	\$340.00	\$396.66
Atlanta Management Unit	4	296.00	\$444.66	<b>\$486.23</b>	9.00%	\$420.99	\$514.62
MACKINAW STATE FOREST	12	565.70	\$392.99	<b>\$432.89</b>	10.00%	\$319.00	\$514.62
Traverse City Management Unit	15	828.20	\$244.02	<b>\$310.72</b>	27.00%	\$141.00	\$1,001.53
Cadillac Management Unit	6	393.10	\$387.11	<b>\$497.32</b>	28.00%	\$430.22	\$645.28
PERE MARQUETTE STATE FOREST	21	1,221.30	\$290.08	<b>\$370.78</b>	28.00%	\$141.00	\$1,001.53
Roscommon Management Unit	1	6.00	\$330.00	<b>\$383.89</b>	16.00%	\$383.89	\$383.89
Grayling Management Unit	4	275.80	\$275.30	<b>\$335.50</b>	22.00%	\$290.00	\$380.96
AUSABLE STATE FOREST	5	281.80	\$276.47	<b>\$336.53</b>	22.00%	\$290.00	\$383.89
NORTHERN LOWER PENNINSULA	38	2,068.80	\$316.36	<b>\$383.10</b>	21.00%	\$141.00	\$1,001.53
STATEWIDE	71	3,345.10	\$326.23	<b>\$455.61</b>	40.00%	\$117.00	\$1,001.53

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	40.70	\$88.00	<b>\$105.60</b>	20.00%	\$105.60	\$105.60
Crystal Falls Management Unit	1	4.90	\$82.00	<b>\$82.00</b>	0.00%	\$82.00	\$82.00
COPPER COUNTRY STATE FOREST	2	45.60	\$87.36	<b>\$103.06</b>	18.00%	\$82.00	\$105.60
Escanaba Management Unit	3	13.80	\$63.48	<b>\$83.14</b>	31.00%	\$73.60	\$93.12
ESCANABA RIVER STATE FOREST	3	13.80	\$63.48	<b>\$83.14</b>	31.00%	\$73.60	\$93.12
Sault Ste Marie (Naubinway Office)	1	16.30	\$76.00	<b>\$113.27</b>	49.00%	\$113.27	\$113.27
LAKE SUPERIOR STATE FOREST	1	16.30	\$76.00	<b>\$113.27</b>	49.00%	\$113.27	\$113.27
UPPER PENNINSULA	6	75.70	\$80.56	<b>\$101.63</b>	26.00%	\$73.60	\$113.27
STATEWIDE	6	75.70	\$80.56	<b>\$101.63</b>	26.00%	\$73.60	\$113.27

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	5.10	\$71.00	<b>\$88.00</b>	24.00%	\$88.00	\$88.00
Atlanta Management Unit	3	52.80	\$85.67	<b>\$142.24</b>	66.00%	\$85.95	\$176.83
MACKINAW STATE FOREST	4	57.90	\$84.38	<b>\$137.46</b>	63.00%	\$85.95	\$176.83
Traverse City Management Unit	8	203.30	\$46.44	<b>\$49.72</b>	7.00%	\$38.00	\$65.00
Cadillac Management Unit	9	196.80	\$71.17	<b>\$176.02</b>	147.00%	\$109.92	\$290.66
PERE MARQUETTE STATE FOREST	17	400.10	\$58.61	<b>\$111.84</b>	91.00%	\$38.00	\$290.66
Roscommon Management Unit	3	50.20	\$83.83	<b>\$184.32</b>	120.00%	\$83.00	\$296.26
Grayling Management Unit	5	230.70	\$84.05	<b>\$118.04</b>	40.00%	\$96.50	\$241.52
Gladwin Management Unit	1	18.40	\$101.00	<b>\$143.75</b>	42.00%	\$143.75	\$143.75
AUSABLE STATE FOREST	9	299.30	\$85.05	<b>\$130.74</b>	54.00%	\$83.00	\$296.26
NORTHERN LOWER PENNINSULA	30	757.30	\$71.03	<b>\$121.27</b>	71.00%	\$38.00	\$296.26
STATEWIDE	30	757.30	\$71.03	<b>\$121.27</b>	71.00%	\$38.00	\$296.26

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	0.50	\$68.00	<b>\$158.24</b>	133.00%	\$158.24	\$158.24
COPPER COUNTRY STATE FOREST	1	0.50	\$68.00	<b>\$158.24</b>	133.00%	\$158.24	\$158.24
Escanaba Management Unit	4	146.40	\$52.20	<b>\$68.68</b>	32.00%	\$45.00	\$76.68
ESCANABA RIVER STATE FOREST	4	146.40	\$52.20	<b>\$68.68</b>	32.00%	\$45.00	\$76.68
Newberry Management Unit	1	3.10	\$68.00	<b>\$71.00</b>	4.00%	\$71.00	\$71.00
LAKE SUPERIOR STATE FOREST	1	3.10	\$68.00	<b>\$71.00</b>	4.00%	\$71.00	\$71.00
UPPER PENNINSULA	6	150.00	\$52.58	<b>\$69.03</b>	31.00%	\$45.00	\$158.24
Gaylord Management Unit	2	35.60	\$54.79	<b>\$57.43</b>	5.00%	\$57.00	\$61.00
Pigeon River Country Management Unit	11	367.20	\$53.02	<b>\$60.14</b>	13.00%	\$36.00	\$83.25
Atlanta Management Unit	8	258.50	\$86.70	<b>\$108.46</b>	25.00%	\$69.45	\$135.22
MACKINAW STATE FOREST	21	661.30	\$66.28	<b>\$78.88</b>	19.00%	\$36.00	\$135.22
Traverse City Management Unit	22	558.90	\$46.08	<b>\$72.20</b>	57.00%	\$33.00	\$160.70
Cadillac Management Unit	7	161.20	\$112.97	<b>\$217.42</b>	92.00%	\$80.00	\$395.25
PERE MARQUETTE STATE FOREST	29	720.10	\$61.05	<b>\$104.71</b>	72.00%	\$33.00	\$395.25
Roscommon Management Unit	6	350.70	\$57.07	<b>\$76.93</b>	35.00%	\$60.00	\$86.49
Grayling Management Unit	10	255.60	\$61.32	<b>\$76.37</b>	25.00%	\$59.35	\$89.46
Gladwin Management Unit	3	39.40	\$48.50	<b>\$61.01</b>	26.00%	\$47.00	\$75.04
AUSABLE STATE FOREST	19	645.70	\$58.23	<b>\$75.74</b>	30.00%	\$47.00	\$89.46
NORTHERN LOWER PENNINSULA	69	2,027.10	\$61.86	<b>\$87.06</b>	41.00%	\$33.00	\$395.25
STATEWIDE	75	2,177.10	\$61.22	<b>\$85.81</b>	40.00%	\$33.00	\$395.25

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	2	19.80	\$68.00	<b>\$74.24</b>	9.00%	\$70.00	\$77.84
MACKINAW STATE FOREST	2	19.80	\$68.00	<b>\$74.24</b>	9.00%	\$70.00	\$77.84
Grayling Management Unit	1	134.90	\$64.00	<b>\$75.00</b>	17.00%	\$75.00	\$75.00
AUSABLE STATE FOREST	1	134.90	\$64.00	<b>\$75.00</b>	17.00%	\$75.00	\$75.00
NORTHERN LOWER PENNINSULA	3	154.70	\$64.51	<b>\$74.90</b>	16.00%	\$70.00	\$77.84
STATEWIDE	3	154.70	\$64.51	<b>\$74.90</b>	16.00%	\$70.00	\$77.84

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	35.90	\$120.50	<b>\$165.45</b>	37.00%	\$130.00	\$178.79
Crystal Falls Management Unit	1	0.40	\$147.00	<b>\$147.00</b>	0.00%	\$147.00	\$147.00
COPPER COUNTRY STATE FOREST	6	36.30	\$120.79	<b>\$165.25</b>	37.00%	\$130.00	\$178.79
Escanaba Management Unit	4	11.40	\$107.40	<b>\$139.49</b>	30.00%	\$95.00	\$154.78
ESCANABA RIVER STATE FOREST	4	11.40	\$107.40	<b>\$139.49</b>	30.00%	\$95.00	\$154.78
Newberry Management Unit	1	2.10	\$72.00	<b>\$75.00</b>	4.00%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST	1	2.10	\$72.00	<b>\$75.00</b>	4.00%	\$75.00	\$75.00
UPPER PENNINSULA	11	49.80	\$115.67	<b>\$155.55</b>	34.00%	\$75.00	\$178.79
STATEWIDE	11	49.80	\$115.67	<b>\$155.55</b>	34.00%	\$75.00	\$178.79

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	232.00	\$14.98	<b>\$15.42</b>	3.00%	\$13.56	\$25.20
Crystal Falls Management Unit	7	1,346.00	\$17.88	<b>\$21.65</b>	21.00%	\$6.80	\$55.11
COPPER COUNTRY STATE FOREST	12	1,578.00	\$17.45	<b>\$20.74</b>	19.00%	\$6.80	\$55.11
Gwinn Management Unit	11	2,271.00	\$24.07	<b>\$37.86</b>	57.00%	\$20.00	\$98.29
Escanaba Management Unit	11	1,347.00	\$21.80	<b>\$27.67</b>	27.00%	\$16.50	\$44.57
ESCANABA RIVER STATE FOREST	22	3,618.00	\$23.23	<b>\$34.07</b>	47.00%	\$16.50	\$98.29
Shingleton Management Unit	9	427.00	\$20.08	<b>\$25.89</b>	29.00%	\$17.00	\$30.00
Newberry Management Unit	9	1,715.00	\$13.89	<b>\$18.54</b>	33.00%	\$12.00	\$27.73
Sault Ste Marie (Naubinway Office)	8	422.00	\$16.89	<b>\$19.32</b>	14.00%	\$15.00	\$27.24
Sault Ste Marie (Soo Office)	1	123.00	\$9.70	<b>\$9.70</b>	0.00%	\$9.70	\$9.70
LAKE SUPERIOR STATE FOREST	27	2,687.00	\$15.15	<b>\$19.43</b>	28.00%	\$9.70	\$30.00
UPPER PENNINSULA	61	7,883.00	\$19.32	<b>\$26.41</b>	37.00%	\$6.80	\$98.29
Gaylord Management Unit	2	497.00	\$32.47	<b>\$33.70</b>	4.00%	\$33.00	\$35.00
Pigeon River Country Management Unit	4	604.00	\$19.93	<b>\$30.82</b>	55.00%	\$18.00	\$45.85
Atlanta Management Unit	8	304.00	\$32.45	<b>\$33.90</b>	4.00%	\$23.56	\$43.95
MACKINAW STATE FOREST	14	1,405.00	\$27.07	<b>\$32.51</b>	20.00%	\$18.00	\$45.85
Traverse City Management Unit	4	74.00	\$12.02	<b>\$17.76</b>	48.00%	\$10.80	\$21.26
PERE MARQUETTE STATE FOREST	4	74.00	\$12.02	<b>\$17.76</b>	48.00%	\$10.80	\$21.26
Roscommon Management Unit	5	763.00	\$20.86	<b>\$42.08</b>	102.00%	\$24.40	\$58.34
Grayling Management Unit	7	213.00	\$15.77	<b>\$26.94</b>	71.00%	\$15.25	\$45.39
AUSABLE STATE FOREST	12	976.00	\$19.75	<b>\$38.77</b>	96.00%	\$15.25	\$58.34
NORTHERN LOWER PENNINSULA	30	2,455.00	\$23.71	<b>\$34.55</b>	46.00%	\$10.80	\$58.34
STATEWIDE	91	10,338.00	\$20.36	<b>\$28.34</b>	39.00%	\$6.80	\$98.29

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	658.00	\$7.38	<b>\$8.27</b>	12.00%	\$7.39	\$9.06
Crystal Falls Management Unit	6	1,441.00	\$14.74	<b>\$16.51</b>	12.00%	\$9.32	\$33.91
COPPER COUNTRY STATE FOREST	9	2,099.00	\$12.44	<b>\$13.93</b>	12.00%	\$7.39	\$33.91
Gwinn Management Unit	2	39.00	\$12.38	<b>\$12.84</b>	4.00%	\$12.35	\$13.30
ESCANABA RIVER STATE FOREST	2	39.00	\$12.38	<b>\$12.84</b>	4.00%	\$12.35	\$13.30
Shingleton Management Unit	1	47.00	\$11.55	<b>\$20.35</b>	76.00%	\$20.35	\$20.35
Sault Ste Marie (Naubinway Office)	1	176.00	\$11.20	<b>\$26.05</b>	133.00%	\$26.05	\$26.05
LAKE SUPERIOR STATE FOREST	2	223.00	\$11.27	<b>\$24.85</b>	120.00%	\$20.35	\$26.05
UPPER PENNINSULA	13	2,361.00	\$12.33	<b>\$14.94</b>	21.00%	\$7.39	\$33.91
Gaylord Management Unit	2	289.00	\$7.46	<b>\$12.11</b>	62.00%	\$8.66	\$16.83
Pigeon River Country Management Unit	1	30.00	\$8.00	<b>\$9.16</b>	15.00%	\$9.16	\$9.16
MACKINAW STATE FOREST	3	319.00	\$7.51	<b>\$11.83</b>	58.00%	\$8.66	\$16.83
Traverse City Management Unit	7	909.00	\$19.76	<b>\$21.43</b>	8.00%	\$16.55	\$36.93
Cadillac Management Unit	4	210.00	\$16.47	<b>\$24.88</b>	51.00%	\$16.98	\$44.52
PERE MARQUETTE STATE FOREST	11	1,119.00	\$19.14	<b>\$22.08</b>	15.00%	\$16.55	\$44.52
Grayling Management Unit	4	516.00	\$17.24	<b>\$31.93</b>	85.00%	\$10.10	\$43.55
AUSABLE STATE FOREST	4	516.00	\$17.24	<b>\$31.93</b>	85.00%	\$10.10	\$43.55
NORTHERN LOWER PENNINSULA	18	1,954.00	\$16.74	<b>\$23.01</b>	37.00%	\$8.66	\$44.52
STATEWIDE	31	4,315.00	\$14.33	<b>\$18.59</b>	30.00%	\$7.39	\$44.52

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	617.00	\$14.01	<b>\$14.01</b>	0.00%	\$5.50	\$15.00
COPPER COUNTRY STATE FOREST	2	617.00	\$14.01	<b>\$14.01</b>	0.00%	\$5.50	\$15.00
Shingleton Management Unit	2	37.00	\$10.42	<b>\$18.93</b>	82.00%	\$10.15	\$19.99
Newberry Management Unit	2	219.00	\$15.72	<b>\$16.08</b>	2.00%	\$15.00	\$18.00
LAKE SUPERIOR STATE FOREST	4	256.00	\$14.95	<b>\$16.49</b>	10.00%	\$10.15	\$19.99
UPPER PENNINSULA	6	873.00	\$14.29	<b>\$14.74</b>	3.00%	\$5.50	\$19.99
STATEWIDE	6	873.00	\$14.29	<b>\$14.74</b>	3.00%	\$5.50	\$19.99

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	95.00	\$32.05	<b>\$38.46</b>	20.00%	\$38.46	\$38.46
Crystal Falls Management Unit	2	166.00	\$27.71	<b>\$29.99</b>	8.00%	\$29.05	\$35.05
COPPER COUNTRY STATE FOREST	3	261.00	\$29.29	<b>\$33.07</b>	13.00%	\$29.05	\$38.46
Gwinn Management Unit	6	911.00	\$37.24	<b>\$41.74</b>	12.00%	\$30.10	\$48.83
Escanaba Management Unit	1	12.00	\$42.20	<b>\$57.15</b>	35.00%	\$57.15	\$57.15
ESCANABA RIVER STATE FOREST	7	923.00	\$37.31	<b>\$41.94</b>	12.00%	\$30.10	\$57.15
Shingleton Management Unit	8	3,673.00	\$35.22	<b>\$42.19</b>	20.00%	\$27.85	\$60.04
Newberry Management Unit	8	7,954.00	\$47.32	<b>\$55.36</b>	17.00%	\$45.00	\$60.15
Sault Ste Marie (Naubinway Office)	4	64.00	\$46.55	<b>\$46.72</b>	0.00%	\$38.65	\$51.90
Sault Ste Marie (Soo Office)	1	1,204.00	\$31.85	<b>\$40.21</b>	26.00%	\$40.21	\$40.21
LAKE SUPERIOR STATE FOREST	21	12,895.00	\$42.43	<b>\$50.15</b>	18.00%	\$27.85	\$60.15
UPPER PENNINSULA	31	14,079.00	\$41.85	<b>\$49.30</b>	18.00%	\$27.85	\$60.15
Gaylord Management Unit	3	389.00	\$21.48	<b>\$25.82</b>	20.00%	\$24.00	\$26.95
Pigeon River Country Management Unit	6	1,151.00	\$23.18	<b>\$35.38</b>	53.00%	\$25.85	\$46.57
Atlanta Management Unit	14	3,753.00	\$22.92	<b>\$28.63</b>	25.00%	\$19.45	\$41.27
MACKINAW STATE FOREST	23	5,293.00	\$22.87	<b>\$29.89</b>	31.00%	\$19.45	\$46.57
Traverse City Management Unit	10	1,253.00	\$10.68	<b>\$22.87</b>	114.00%	\$8.00	\$37.61
Cadillac Management Unit	6	966.00	\$6.91	<b>\$22.29</b>	223.00%	\$12.90	\$29.38
PERE MARQUETTE STATE FOREST	16	2,219.00	\$9.04	<b>\$22.62</b>	150.00%	\$8.00	\$37.61
Roscommon Management Unit	9	1,144.00	\$16.24	<b>\$20.13</b>	24.00%	\$16.45	\$25.66
Grayling Management Unit	27	12,332.00	\$17.51	<b>\$30.36</b>	73.00%	\$17.00	\$80.99
Gladwin Management Unit	3	3,379.00	\$18.25	<b>\$32.36</b>	77.00%	\$30.00	\$35.02
AUSABLE STATE FOREST	39	16,855.00	\$17.57	<b>\$30.07</b>	71.00%	\$16.45	\$80.99
NORTHERN LOWER PENNINSULA	78	24,367.00	\$17.95	<b>\$29.35</b>	64.00%	\$8.00	\$80.99
STATEWIDE	109	38,446.00	\$26.70	<b>\$36.66</b>	37.00%	\$8.00	\$80.99

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MISC. SPECIES (90)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Atlanta Management Unit	1	40.00	\$5.00	<b>\$7.13</b>	43.00%	\$7.13	\$7.13
MACKINAW STATE FOREST	1	40.00	\$5.00	<b>\$7.13</b>	43.00%	\$7.13	\$7.13
Traverse City Management Unit	1	213.00	\$7.15	<b>\$7.15</b>	0.00%	\$7.15	\$7.15
PERE MARQUETTE STATE FOREST	1	213.00	\$7.15	<b>\$7.15</b>	0.00%	\$7.15	\$7.15
Grayling Management Unit	5	675.00	\$7.51	<b>\$50.14</b>	568.00%	\$3.85	\$125.18
Gladwin Management Unit	1	95.00	\$3.75	<b>\$5.00</b>	33.00%	\$5.00	\$5.00
AUSABLE STATE FOREST	6	770.00	\$7.05	<b>\$44.57</b>	532.00%	\$3.85	\$125.18
NORTHERN LOWER PENNINSULA	8	1,023.00	\$6.99	<b>\$35.32</b>	405.00%	\$3.85	\$125.18
STATEWIDE	8	1,023.00	\$6.99	<b>\$35.32</b>	405.00%	\$3.85	\$125.18

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	564.00	\$24.88	<b>\$29.14</b>	17.00%	\$18.10	\$32.88
Crystal Falls Management Unit	8	15,437.00	\$41.63	<b>\$59.93</b>	44.00%	\$28.40	\$79.07
COPPER COUNTRY STATE FOREST	11	16,001.00	\$41.04	<b>\$58.85</b>	43.00%	\$18.10	\$79.07
Gwinn Management Unit	12	12,071.00	\$33.43	<b>\$50.46</b>	51.00%	\$26.20	\$84.32
Escanaba Management Unit	11	4,486.00	\$28.46	<b>\$37.04</b>	30.00%	\$21.00	\$46.16
ESCANABA RIVER STATE FOREST	23	16,557.00	\$32.08	<b>\$46.83</b>	46.00%	\$21.00	\$84.32
Shingleton Management Unit	9	1,931.00	\$27.81	<b>\$40.23</b>	45.00%	\$19.20	\$50.03
Newberry Management Unit	7	1,586.00	\$29.01	<b>\$32.58</b>	12.00%	\$27.00	\$40.05
Sault Ste Marie (Naubinway Office)	6	1,414.00	\$34.45	<b>\$36.16</b>	5.00%	\$30.00	\$41.72
Sault Ste Marie (Soo Office)	1	733.00	\$15.00	<b>\$15.00</b>	0.00%	\$15.00	\$15.00
LAKE SUPERIOR STATE FOREST	23	5,664.00	\$28.15	<b>\$33.81</b>	20.00%	\$15.00	\$50.03
UPPER PENNINSULA	57	38,222.00	\$35.25	<b>\$49.93</b>	42.00%	\$15.00	\$84.32
Gaylord Management Unit	10	6,690.00	\$21.70	<b>\$26.66</b>	23.00%	\$20.65	\$32.00
Pigeon River Country Management Unit	11	4,459.00	\$20.74	<b>\$26.94</b>	30.00%	\$14.00	\$44.19
Atlanta Management Unit	21	18,473.00	\$27.20	<b>\$35.58</b>	31.00%	\$22.23	\$48.92
MACKINAW STATE FOREST	42	29,622.00	\$24.99	<b>\$32.26</b>	29.00%	\$14.00	\$48.92
Traverse City Management Unit	26	9,039.00	\$18.94	<b>\$22.85</b>	21.00%	\$9.55	\$46.91
Cadillac Management Unit	17	14,062.00	\$21.53	<b>\$26.39</b>	23.00%	\$11.00	\$36.06
PERE MARQUETTE STATE FOREST	43	23,101.00	\$20.52	<b>\$25.01</b>	22.00%	\$9.55	\$46.91
Roscommon Management Unit	16	13,114.00	\$29.67	<b>\$39.04</b>	32.00%	\$28.16	\$54.02
Grayling Management Unit	37	12,045.00	\$23.30	<b>\$33.22</b>	43.00%	\$20.00	\$69.28
Gladwin Management Unit	5	8,658.00	\$17.53	<b>\$22.01</b>	26.00%	\$19.00	\$35.00
AUSABLE STATE FOREST	58	33,817.00	\$24.29	<b>\$32.61</b>	34.00%	\$19.00	\$69.28
NORTHERN LOWER PENNINSULA	143	86,540.00	\$23.52	<b>\$30.46</b>	30.00%	\$9.55	\$69.28
STATEWIDE	200	124,762.00	\$27.12	<b>\$36.43</b>	34.00%	\$9.55	\$84.32

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	6,935.00	\$14.88	<b>\$17.49</b>	18.00%	\$13.05	\$20.22
Crystal Falls Management Unit	9	5,894.00	\$21.95	<b>\$28.31</b>	29.00%	\$8.00	\$49.75
COPPER COUNTRY STATE FOREST	16	12,829.00	\$18.13	<b>\$22.46</b>	24.00%	\$8.00	\$49.75
Gwinn Management Unit	13	2,539.00	\$18.06	<b>\$29.26</b>	62.00%	\$16.15	\$43.47
Escanaba Management Unit	11	10,662.00	\$26.15	<b>\$35.16</b>	34.00%	\$22.50	\$61.87
ESCANABA RIVER STATE FOREST	24	13,201.00	\$24.60	<b>\$34.02</b>	38.00%	\$16.15	\$61.87
Shingleton Management Unit	10	3,461.00	\$21.30	<b>\$26.58</b>	25.00%	\$15.05	\$49.73
Newberry Management Unit	13	11,728.00	\$18.05	<b>\$20.75</b>	15.00%	\$13.95	\$30.50
Sault Ste Marie (Naubinway Office)	16	4,415.00	\$22.62	<b>\$28.49</b>	26.00%	\$21.55	\$41.52
Sault Ste Marie (Soo Office)	1	68.00	\$14.90	<b>\$14.90</b>	0.00%	\$14.90	\$14.90
LAKE SUPERIOR STATE FOREST	40	19,672.00	\$19.64	<b>\$23.50</b>	20.00%	\$13.95	\$49.73
UPPER PENNINSULA	80	45,702.00	\$20.64	<b>\$26.24</b>	27.00%	\$8.00	\$61.87
Gaylord Management Unit	18	3,495.00	\$27.72	<b>\$43.39</b>	57.00%	\$26.55	\$83.97
Pigeon River Country Management Unit	15	1,682.00	\$20.38	<b>\$24.99</b>	23.00%	\$15.00	\$47.43
Atlanta Management Unit	20	8,474.00	\$22.29	<b>\$30.30</b>	36.00%	\$18.06	\$37.83
MACKINAW STATE FOREST	53	13,651.00	\$23.45	<b>\$33.00</b>	41.00%	\$15.00	\$83.97
Traverse City Management Unit	30	18,045.00	\$15.82	<b>\$19.45</b>	23.00%	\$8.65	\$53.10
Cadillac Management Unit	29	10,027.00	\$16.67	<b>\$22.12</b>	33.00%	\$9.00	\$105.87
PERE MARQUETTE STATE FOREST	59	28,072.00	\$16.12	<b>\$20.40</b>	27.00%	\$8.65	\$105.87
Roscommon Management Unit	22	4,395.00	\$22.27	<b>\$27.72</b>	24.00%	\$21.12	\$40.23
Grayling Management Unit	35	7,845.00	\$31.85	<b>\$44.30</b>	39.00%	\$29.00	\$153.02
Gladwin Management Unit	8	4,515.00	\$11.87	<b>\$17.53</b>	48.00%	\$12.00	\$26.00
AUSABLE STATE FOREST	65	16,755.00	\$23.95	<b>\$32.73</b>	37.00%	\$12.00	\$153.02
NORTHERN LOWER PENNINSULA	177	58,478.00	\$20.08	<b>\$26.88</b>	34.00%	\$8.65	\$153.02
STATEWIDE	257	104,180.00	\$20.33	<b>\$26.60</b>	31.00%	\$8.00	\$153.02

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	1,714.00	\$29.65	<b>\$35.00</b>	18.00%	\$35.00	\$35.00
Escanaba Management Unit	3	644.00	\$29.10	<b>\$44.05</b>	51.00%	\$29.35	\$46.16
ESCANABA RIVER STATE FOREST	4	2,358.00	\$29.50	<b>\$37.47</b>	27.00%	\$29.35	\$46.16
UPPER PENNINSULA	4	2,358.00	\$29.50	<b>\$37.47</b>	27.00%	\$29.35	\$46.16
Gaylord Management Unit	2	99.00	\$21.05	<b>\$22.89</b>	9.00%	\$22.25	\$23.00
Pigeon River Country Management Unit	7	575.00	\$18.23	<b>\$25.63</b>	41.00%	\$18.30	\$49.82
Atlanta Management Unit	22	10,987.00	\$26.63	<b>\$42.28</b>	59.00%	\$20.00	\$84.06
MACKINAW STATE FOREST	31	11,661.00	\$26.17	<b>\$41.30</b>	58.00%	\$18.30	\$84.06
Traverse City Management Unit	13	2,697.00	\$12.67	<b>\$13.55</b>	7.00%	\$9.35	\$22.10
Cadillac Management Unit	17	10,072.00	\$20.03	<b>\$30.96</b>	55.00%	\$12.00	\$60.49
PERE MARQUETTE STATE FOREST	30	12,769.00	\$18.47	<b>\$27.28</b>	48.00%	\$9.35	\$60.49
Roscommon Management Unit	13	6,159.00	\$18.06	<b>\$25.00</b>	38.00%	\$17.30	\$34.75
Grayling Management Unit	40	12,900.00	\$21.10	<b>\$34.90</b>	65.00%	\$20.50	\$72.69
Gladwin Management Unit	7	2,580.00	\$12.57	<b>\$18.61</b>	48.00%	\$13.35	\$24.11
AUSABLE STATE FOREST	60	21,639.00	\$19.22	<b>\$30.14</b>	57.00%	\$13.35	\$72.69
NORTHERN LOWER PENNINSULA	121	46,069.00	\$20.77	<b>\$32.17</b>	55.00%	\$9.35	\$84.06
STATEWIDE	125	48,427.00	\$21.20	<b>\$32.43</b>	53.00%	\$9.35	\$84.06

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	197.00	\$30.33	<b>\$30.43</b>	0.00%	\$22.00	\$33.35
Crystal Falls Management Unit	6	2,899.00	\$21.90	<b>\$49.79</b>	127.00%	\$29.10	\$67.20
COPPER COUNTRY STATE FOREST	10	3,096.00	\$22.44	<b>\$48.56</b>	116.00%	\$22.00	\$67.20
Gwinn Management Unit	12	2,636.00	\$24.34	<b>\$38.23</b>	57.00%	\$21.52	\$71.53
Escanaba Management Unit	10	2,202.00	\$19.28	<b>\$41.14</b>	113.00%	\$18.10	\$57.89
ESCANABA RIVER STATE FOREST	22	4,838.00	\$22.04	<b>\$39.55</b>	79.00%	\$18.10	\$71.53
Shingleton Management Unit	9	2,637.00	\$31.46	<b>\$38.30</b>	22.00%	\$24.80	\$50.04
Newberry Management Unit	10	2,188.00	\$19.10	<b>\$22.47</b>	18.00%	\$18.20	\$31.06
Sault Ste Marie (Naubinway Office)	7	1,187.00	\$20.98	<b>\$34.38</b>	64.00%	\$22.40	\$46.25
Sault Ste Marie (Soo Office)	1	207.00	\$16.15	<b>\$17.00</b>	5.00%	\$17.00	\$17.00
LAKE SUPERIOR STATE FOREST	27	6,219.00	\$24.60	<b>\$31.27</b>	27.00%	\$17.00	\$50.04
UPPER PENNINSULA	59	14,153.00	\$23.25	<b>\$37.89</b>	63.00%	\$17.00	\$71.53
Gaylord Management Unit	4	137.00	\$33.28	<b>\$34.92</b>	5.00%	\$33.46	\$36.00
Pigeon River Country Management Unit	4	90.00	\$24.98	<b>\$30.77</b>	23.00%	\$20.00	\$45.00
Atlanta Management Unit	4	117.00	\$20.07	<b>\$28.12</b>	40.00%	\$26.39	\$99.28
MACKINAW STATE FOREST	12	344.00	\$26.62	<b>\$31.52</b>	18.00%	\$20.00	\$99.28
Traverse City Management Unit	2	109.00	\$16.97	<b>\$28.91</b>	70.00%	\$18.15	\$29.11
Cadillac Management Unit	1	4.00	\$18.50	<b>\$27.19</b>	47.00%	\$27.19	\$27.19
PERE MARQUETTE STATE FOREST	3	113.00	\$17.03	<b>\$28.85</b>	69.00%	\$18.15	\$29.11
Roscommon Management Unit	6	109.00	\$23.11	<b>\$28.44</b>	23.00%	\$20.42	\$40.38
Grayling Management Unit	8	1,043.00	\$17.66	<b>\$28.78</b>	63.00%	\$17.28	\$36.89
AUSABLE STATE FOREST	14	1,152.00	\$18.18	<b>\$28.74</b>	58.00%	\$17.28	\$40.38
NORTHERN LOWER PENNINSULA	29	1,609.00	\$19.90	<b>\$29.35</b>	47.00%	\$17.28	\$99.28
STATEWIDE	88	15,762.00	\$22.91	<b>\$37.01</b>	62.00%	\$17.00	\$99.28

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	8	1,046.00	\$18.71	<b>\$22.92</b>	23.00%	\$15.00	\$29.52
ESCANABA RIVER STATE FOREST	8	1,046.00	\$18.71	<b>\$22.92</b>	23.00%	\$15.00	\$29.52
Shingleton Management Unit	3	226.00	\$6.13	<b>\$14.10</b>	130.00%	\$7.50	\$15.00
Newberry Management Unit	1	349.00	\$8.20	<b>\$8.25</b>	1.00%	\$8.25	\$8.25
Sault Ste Marie (Naubinway Office)	2	454.00	\$7.80	<b>\$8.21</b>	5.00%	\$8.11	\$9.27
LAKE SUPERIOR STATE FOREST	6	1,029.00	\$7.57	<b>\$9.52</b>	26.00%	\$7.50	\$15.00
UPPER PENNINSULA	14	2,075.00	\$13.18	<b>\$16.27</b>	23.00%	\$7.50	\$29.52
Gaylord Management Unit	2	106.00	\$21.96	<b>\$24.00</b>	9.00%	\$24.00	\$24.00
Pigeon River Country Management Unit	1	7.00	\$32.35	<b>\$34.00</b>	5.00%	\$34.00	\$34.00
Atlanta Management Unit	1	402.00	\$29.60	<b>\$35.00</b>	18.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	4	515.00	\$28.06	<b>\$32.72</b>	17.00%	\$24.00	\$35.00
NORTHERN LOWER PENNINSULA	4	515.00	\$28.06	<b>\$32.72</b>	17.00%	\$24.00	\$35.00
STATEWIDE	18	2,590.00	\$16.14	<b>\$19.55</b>	21.00%	\$7.50	\$35.00

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	417.00	\$24.67	<b>\$24.67</b>	0.00%	\$16.30	\$24.85
COPPER COUNTRY STATE FOREST	3	417.00	\$24.67	<b>\$24.67</b>	0.00%	\$16.30	\$24.85
Gwinn Management Unit	7	387.00	\$16.33	<b>\$20.92</b>	28.00%	\$16.15	\$25.00
ESCANABA RIVER STATE FOREST	7	387.00	\$16.33	<b>\$20.92</b>	28.00%	\$16.15	\$25.00
Shingleton Management Unit	3	136.00	\$12.11	<b>\$22.19</b>	83.00%	\$15.15	\$24.56
Newberry Management Unit	5	235.00	\$18.11	<b>\$19.12</b>	6.00%	\$18.61	\$20.50
Sault Ste Marie (Naubinway Office)	6	203.00	\$13.75	<b>\$14.62</b>	6.00%	\$11.10	\$18.32
Sault Ste Marie (Soo Office)	1	65.00	\$10.00	<b>\$10.00</b>	0.00%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	15	639.00	\$14.62	<b>\$17.42</b>	19.00%	\$10.00	\$24.56
UPPER PENNINSULA	25	1,443.00	\$17.98	<b>\$20.45</b>	14.00%	\$10.00	\$25.00
Gaylord Management Unit	1	13.00	\$19.80	<b>\$21.00</b>	6.00%	\$21.00	\$21.00
Pigeon River Country Management Unit	2	17.00	\$22.21	<b>\$25.10</b>	13.00%	\$22.79	\$25.41
Atlanta Management Unit	3	71.00	\$23.10	<b>\$31.17</b>	35.00%	\$20.84	\$32.80
MACKINAW STATE FOREST	6	101.00	\$22.53	<b>\$28.84</b>	28.00%	\$20.84	\$32.80
Cadillac Management Unit	2	90.00	\$21.20	<b>\$51.70</b>	144.00%	\$20.00	\$79.43
PERE MARQUETTE STATE FOREST	2	90.00	\$21.20	<b>\$51.70</b>	144.00%	\$20.00	\$79.43
Grayling Management Unit	3	103.00	\$15.30	<b>\$15.37</b>	0.00%	\$13.83	\$15.40
AUSABLE STATE FOREST	3	103.00	\$15.30	<b>\$15.37</b>	0.00%	\$13.83	\$15.40
NORTHERN LOWER PENNINSULA	11	294.00	\$19.59	<b>\$31.12</b>	59.00%	\$13.83	\$79.43
STATEWIDE	36	1,737.00	\$18.26	<b>\$22.26</b>	22.00%	\$10.00	\$79.43

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	579.00	\$61.16	<b>\$70.13</b>	15.00%	\$61.40	\$77.00
COPPER COUNTRY STATE FOREST	3	579.00	\$61.16	<b>\$70.13</b>	15.00%	\$61.40	\$77.00
Gwinn Management Unit	5	1,067.00	\$50.00	<b>\$57.64</b>	15.00%	\$46.28	\$66.00
Escanaba Management Unit	9	1,385.00	\$52.38	<b>\$68.85</b>	31.00%	\$34.35	\$86.36
ESCANABA RIVER STATE FOREST	14	2,452.00	\$51.35	<b>\$63.97</b>	25.00%	\$34.35	\$86.36
Shingleton Management Unit	8	10,193.00	\$55.09	<b>\$68.63</b>	25.00%	\$39.05	\$109.13
Newberry Management Unit	11	18,635.00	\$71.55	<b>\$92.08</b>	29.00%	\$79.43	\$118.05
Sault Ste Marie (Naubinway Office)	6	10,325.00	\$82.79	<b>\$104.44</b>	26.00%	\$91.81	\$112.26
Sault Ste Marie (Soo Office)	2	1,188.00	\$62.26	<b>\$86.34</b>	39.00%	\$48.00	\$99.06
LAKE SUPERIOR STATE FOREST	27	40,341.00	\$69.99	<b>\$89.15</b>	27.00%	\$39.05	\$118.05
UPPER PENNINSULA	44	43,372.00	\$68.82	<b>\$87.47</b>	27.00%	\$34.35	\$118.05
Gaylord Management Unit	5	3,401.00	\$48.65	<b>\$76.27</b>	57.00%	\$51.00	\$83.25
Pigeon River Country Management Unit	13	1,537.00	\$46.99	<b>\$68.77</b>	46.00%	\$45.15	\$82.16
Atlanta Management Unit	18	4,699.00	\$45.26	<b>\$61.17</b>	35.00%	\$33.00	\$88.62
MACKINAW STATE FOREST	36	9,637.00	\$46.73	<b>\$67.71</b>	45.00%	\$33.00	\$88.62
Traverse City Management Unit	19	4,910.00	\$34.01	<b>\$45.35</b>	33.00%	\$17.50	\$109.67
Cadillac Management Unit	13	3,622.00	\$37.33	<b>\$53.39</b>	43.00%	\$19.00	\$69.90
PERE MARQUETTE STATE FOREST	32	8,532.00	\$35.42	<b>\$48.76</b>	38.00%	\$17.50	\$109.67
Roscommon Management Unit	10	1,161.00	\$45.83	<b>\$62.85</b>	37.00%	\$46.01	\$117.49
Grayling Management Unit	35	8,455.00	\$39.61	<b>\$52.26</b>	32.00%	\$32.00	\$93.47
Gladwin Management Unit	4	2,557.00	\$33.29	<b>\$46.94</b>	41.00%	\$32.05	\$50.00
AUSABLE STATE FOREST	49	12,173.00	\$38.88	<b>\$52.16</b>	34.00%	\$32.00	\$117.49
NORTHERN LOWER PENNINSULA	117	30,342.00	\$40.40	<b>\$56.14</b>	39.00%	\$17.50	\$117.49
STATEWIDE	161	73,714.00	\$57.12	<b>\$74.58</b>	31.00%	\$17.50	\$118.05

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	393.00	\$35.85	<b>\$36.06</b>	1.00%	\$36.06	\$36.06
ESCANABA RIVER STATE FOREST	1	393.00	\$35.85	<b>\$36.06</b>	1.00%	\$36.06	\$36.06
UPPER PENNINSULA	1	393.00	\$35.85	<b>\$36.06</b>	1.00%	\$36.06	\$36.06
Grayling Management Unit	3	112.00	\$24.35	<b>\$36.55</b>	50.00%	\$25.60	\$54.96
AUSABLE STATE FOREST	3	112.00	\$24.35	<b>\$36.55</b>	50.00%	\$25.60	\$54.96
NORTHERN LOWER PENNINSULA	3	112.00	\$24.35	<b>\$36.55</b>	50.00%	\$25.60	\$54.96
STATEWIDE	4	505.00	\$33.30	<b>\$36.17</b>	9.00%	\$25.60	\$54.96

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	194.00	\$20.55	<b>\$20.55</b>	0.00%	\$20.55	\$20.55
Crystal Falls Management Unit	3	76.00	\$13.61	<b>\$15.53</b>	14.00%	\$14.11	\$48.54
COPPER COUNTRY STATE FOREST	4	270.00	\$18.60	<b>\$19.14</b>	3.00%	\$14.11	\$48.54
Gwinn Management Unit	6	370.00	\$21.30	<b>\$25.95</b>	22.00%	\$18.70	\$31.51
Escanaba Management Unit	9	611.00	\$14.48	<b>\$16.61</b>	15.00%	\$10.00	\$30.92
ESCANABA RIVER STATE FOREST	15	981.00	\$17.05	<b>\$20.13</b>	18.00%	\$10.00	\$31.51
Shingleton Management Unit	2	654.00	\$7.01	<b>\$14.33</b>	104.00%	\$10.00	\$15.00
Sault Ste Marie (Naubinway Office)	1	32.00	\$10.30	<b>\$15.00</b>	46.00%	\$15.00	\$15.00
LAKE SUPERIOR STATE FOREST	3	686.00	\$7.16	<b>\$14.37</b>	101.00%	\$10.00	\$15.00
UPPER PENNINSULA	22	1,937.00	\$13.76	<b>\$17.95</b>	30.00%	\$10.00	\$48.54
Atlanta Management Unit	1	7.00	\$16.00	<b>\$151.70</b>	848.00%	\$151.70	\$151.70
MACKINAW STATE FOREST	1	7.00	\$16.00	<b>\$151.70</b>	848.00%	\$151.70	\$151.70
Grayling Management Unit	1	11.00	\$28.95	<b>\$30.49</b>	5.00%	\$30.49	\$30.49
AUSABLE STATE FOREST	1	11.00	\$28.95	<b>\$30.49</b>	5.00%	\$30.49	\$30.49
NORTHERN LOWER PENNINSULA	2	18.00	\$23.91	<b>\$77.63</b>	225.00%	\$30.49	\$151.70
STATEWIDE	24	1,955.00	\$13.86	<b>\$18.50</b>	33.00%	\$10.00	\$151.70

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	65.00	\$44.15	\$58.13	32.00%	\$58.13	\$58.13
COPPER COUNTRY STATE FOREST	1	65.00	\$44.15	\$58.13	32.00%	\$58.13	\$58.13
Gwinn Management Unit	3	95.00	\$38.06	\$46.61	22.00%	\$29.50	\$58.67
Escanaba Management Unit	9	3,211.00	\$29.59	\$54.97	86.00%	\$24.85	\$84.28
ESCANABA RIVER STATE FOREST	12	3,306.00	\$29.83	\$54.73	83.00%	\$24.85	\$84.28
Shingleton Management Unit	8	3,401.00	\$20.02	\$22.96	15.00%	\$17.80	\$35.02
Newberry Management Unit	12	6,040.00	\$26.48	\$29.91	13.00%	\$24.01	\$34.11
Sault Ste Marie (Naubinway Office)	4	657.00	\$24.06	\$24.40	1.00%	\$22.70	\$31.05
Sault Ste Marie (Soo Office)	1	133.00	\$17.20	\$17.20	0.00%	\$17.20	\$17.20
LAKE SUPERIOR STATE FOREST	25	10,231.00	\$24.06	\$27.08	13.00%	\$17.20	\$35.02
UPPER PENNINSULA	38	13,602.00	\$25.56	\$33.95	33.00%	\$17.20	\$84.28
Gaylord Management Unit	5	216.00	\$27.91	\$31.17	12.00%	\$28.20	\$34.47
Pigeon River Country Management Unit	13	996.00	\$27.26	\$33.72	24.00%	\$26.00	\$105.16
Atlanta Management Unit	15	1,321.00	\$29.81	\$38.98	31.00%	\$23.56	\$85.81
MACKINAW STATE FOREST	33	2,533.00	\$28.64	\$36.24	27.00%	\$23.56	\$105.16
Traverse City Management Unit	22	2,876.00	\$12.47	\$19.70	58.00%	\$8.80	\$41.75
Cadillac Management Unit	12	3,077.00	\$19.92	\$29.19	47.00%	\$14.35	\$42.55
PERE MARQUETTE STATE FOREST	34	5,953.00	\$16.32	\$24.61	51.00%	\$8.80	\$42.55
Roscommon Management Unit	11	1,601.00	\$21.32	\$27.75	30.00%	\$21.00	\$59.35
Grayling Management Unit	26	2,479.00	\$26.54	\$37.84	43.00%	\$24.00	\$112.24
Gladwin Management Unit	4	431.00	\$10.36	\$20.57	99.00%	\$15.04	\$25.00
AUSABLE STATE FOREST	41	4,511.00	\$23.14	\$32.61	41.00%	\$15.04	\$112.24
NORTHERN LOWER PENNINSULA	108	12,997.00	\$21.09	\$29.65	41.00%	\$8.80	\$112.24
STATEWIDE	146	26,599.00	\$23.37	\$31.85	36.00%	\$8.80	\$112.24