



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2022 TO 6/30/2023

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	1.20	\$72.00	\$72.00	0.00%	\$72.00	\$72.00
ESCANABA RIVER STATE FOREST	1	1.20	\$72.00	\$72.00	0.00%	\$72.00	\$72.00
UPPER PENINSULA	1	1.20	\$72.00	\$72.00	0.00%	\$72.00	\$72.00
Gaylord Management Unit	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
MACKINAW STATE FOREST	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
NORTHERN LOWER PENNINSULA	1	3.10	\$34.00	\$2,332.77	6,761.00%	\$2,332.77	\$2,332.77
STATEWIDE	2	4.30	\$44.60	\$1,701.86	3,716.00%	\$72.00	\$2,332.77

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
PERE MARQUETTE STATE FOREST	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
NORTHERN LOWER PENNINSULA	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
STATEWIDE	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	772.70	\$82.89	<b>\$227.83</b>	175.00%	\$70.08	\$562.36
COPPER COUNTRY STATE FOREST	9	772.70	\$82.89	<b>\$227.83</b>	175.00%	\$70.08	\$562.36
Gwinn Management Unit	5	261.70	\$33.58	<b>\$48.01</b>	43.00%	\$32.00	\$65.78
Escanaba Management Unit	10	225.80	\$35.38	<b>\$66.87</b>	89.00%	\$27.00	\$92.47
ESCANABA RIVER STATE FOREST	15	487.50	\$34.42	<b>\$56.74</b>	65.00%	\$27.00	\$92.47
Shingleton Management Unit	4	55.30	\$78.07	<b>\$166.57</b>	113.00%	\$51.00	\$203.41
Newberry Management Unit	1	2.00	\$39.00	<b>\$39.00</b>	0.00%	\$39.00	\$39.00
LAKE SUPERIOR STATE FOREST	5	57.30	\$76.71	<b>\$162.12</b>	111.00%	\$39.00	\$203.41
UPPER PENINSULA	29	1,317.50	\$64.68	<b>\$161.66</b>	150.00%	\$27.00	\$562.36
Gaylord Management Unit	13	2,279.50	\$63.28	<b>\$121.08</b>	91.00%	\$65.00	\$228.82
Pigeon River Country Management Unit	1	5.40	\$79.00	<b>\$269.79</b>	242.00%	\$269.79	\$269.79
MACKINAW STATE FOREST	14	2,284.90	\$63.32	<b>\$121.43</b>	92.00%	\$65.00	\$269.79
Traverse City Management Unit	9	115.50	\$97.38	<b>\$142.28</b>	46.00%	\$89.11	\$306.19
PERE MARQUETTE STATE FOREST	9	115.50	\$97.38	<b>\$142.28</b>	46.00%	\$89.11	\$306.19
Roscommon Management Unit	1	13.00	\$61.00	<b>\$170.42</b>	179.00%	\$170.42	\$170.42
Grayling Management Unit	1	2.50	\$69.00	<b>\$73.00</b>	6.00%	\$73.00	\$73.00
AUSABLE STATE FOREST	2	15.50	\$62.29	<b>\$154.71</b>	148.00%	\$73.00	\$170.42
NORTHERN LOWER PENNINSULA	25	2,415.90	\$64.94	<b>\$122.64</b>	89.00%	\$65.00	\$306.19
STATEWIDE	54	3,733.40	\$64.85	<b>\$136.41</b>	110.00%	\$27.00	\$562.36

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	13.40	\$32.00	<b>\$32.00</b>	0.00%	\$32.00	\$32.00
Escanaba Management Unit	1	1.80	\$26.00	<b>\$102.27</b>	293.00%	\$102.27	\$102.27
ESCANABA RIVER STATE FOREST	2	15.20	\$31.29	<b>\$40.32</b>	29.00%	\$32.00	\$102.27
Shingleton Management Unit	1	7.30	\$30.00	<b>\$53.17</b>	77.00%	\$53.17	\$53.17
Sault Ste Marie (Soo Office)	1	0.40	\$26.00	<b>\$114.67</b>	341.00%	\$114.67	\$114.67
LAKE SUPERIOR STATE FOREST	2	7.70	\$29.79	<b>\$56.36</b>	89.00%	\$53.17	\$114.67
UPPER PENINSULA	4	22.90	\$30.79	<b>\$45.72</b>	48.00%	\$32.00	\$114.67
Gaylord Management Unit	7	113.30	\$52.80	<b>\$169.89</b>	222.00%	\$59.30	\$255.73
MACKINAW STATE FOREST	7	113.30	\$52.80	<b>\$169.89</b>	222.00%	\$59.30	\$255.73
Traverse City Management Unit	5	56.60	\$116.11	<b>\$228.97</b>	97.00%	\$114.00	\$354.78
PERE MARQUETTE STATE FOREST	5	56.60	\$116.11	<b>\$228.97</b>	97.00%	\$114.00	\$354.78
Grayling Management Unit	1	5.80	\$68.00	<b>\$154.11</b>	127.00%	\$154.11	\$154.11
AUSABLE STATE FOREST	1	5.80	\$68.00	<b>\$154.11</b>	127.00%	\$154.11	\$154.11
NORTHERN LOWER PENNINSULA	13	175.70	\$73.69	<b>\$188.40</b>	156.00%	\$59.30	\$354.78
STATEWIDE	17	198.60	\$68.75	<b>\$171.95</b>	150.00%	\$32.00	\$354.78

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	13.40	\$12.99	<b>\$35.05</b>	170.00%	\$23.17	\$37.38
COPPER COUNTRY STATE FOREST	2	13.40	\$12.99	<b>\$35.05</b>	170.00%	\$23.17	\$37.38
Gwinn Management Unit	1	48.20	\$16.00	<b>\$25.00</b>	56.00%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST	1	48.20	\$16.00	<b>\$25.00</b>	56.00%	\$25.00	\$25.00
UPPER PENINSULA	3	61.60	\$15.34	<b>\$27.19</b>	77.00%	\$23.17	\$37.38
STATEWIDE	3	61.60	\$15.34	<b>\$27.19</b>	77.00%	\$23.17	\$37.38

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<b>BLACK CHERRY (49)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	3	21.20	\$75.09	<b>\$86.94</b>	16.00%	\$74.67	\$90.00
COPPER COUNTRY STATE FOREST	3	21.20	\$75.09	<b>\$86.94</b>	16.00%	\$74.67	\$90.00
Gwinn Management Unit	4	68.20	\$87.84	<b>\$99.77</b>	14.00%	\$84.00	\$125.00
Escanaba Management Unit	1	0.60	\$115.00	<b>\$115.00</b>	0.00%	\$115.00	\$115.00
ESCANABA RIVER STATE FOREST	5	68.80	\$88.08	<b>\$99.90</b>	13.00%	\$84.00	\$125.00
Shingleton Management Unit	6	71.60	\$106.74	<b>\$139.32</b>	31.00%	\$90.00	\$226.34
Sault Ste Marie (Naubinway Office)	3	93.60	\$102.14	<b>\$135.31</b>	32.00%	\$89.00	\$229.64
Sault Ste Marie (Soo Office)	1	5.60	\$91.00	<b>\$263.91</b>	190.00%	\$263.91	\$263.91
LAKE SUPERIOR STATE FOREST	10	170.80	\$103.71	<b>\$141.21</b>	36.00%	\$89.00	\$263.91
<b>UPPER PENINSULA</b>	<b>18</b>	<b>260.80</b>	<b>\$97.26</b>	<b>\$125.90</b>	<b>29.00%</b>	<b>\$74.67</b>	<b>\$263.91</b>
Gaylord Management Unit	7	65.80	\$87.33	<b>\$150.00</b>	72.00%	\$94.07	\$239.27
MACKINAW STATE FOREST	7	65.80	\$87.33	<b>\$150.00</b>	72.00%	\$94.07	\$239.27
Traverse City Management Unit	16	234.60	\$146.44	<b>\$248.00</b>	69.00%	\$131.17	\$504.79
Cadillac Management Unit	6	258.30	\$192.61	<b>\$388.19</b>	102.00%	\$205.68	\$458.67
PERE MARQUETTE STATE FOREST	22	492.90	\$170.63	<b>\$321.46</b>	88.00%	\$131.17	\$504.79
Roscommon Management Unit	1	21.90	\$131.00	<b>\$230.06</b>	76.00%	\$230.06	\$230.06
AUSABLE STATE FOREST	1	21.90	\$131.00	<b>\$230.06</b>	76.00%	\$230.06	\$230.06
<b>NORTHERN LOWER PENNINSULA</b>	<b>30</b>	<b>580.60</b>	<b>\$159.70</b>	<b>\$298.58</b>	<b>87.00%</b>	<b>\$94.07</b>	<b>\$504.79</b>
<b>STATEWIDE</b>	<b>48</b>	<b>841.40</b>	<b>\$140.34</b>	<b>\$245.06</b>	<b>75.00%</b>	<b>\$74.67</b>	<b>\$504.79</b>

<b>IRONWOOD (61)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Gaylord Management Unit	1	1.50	\$34.00	<b>\$35.54</b>	5.00%	\$35.54	\$35.54
MACKINAW STATE FOREST	1	1.50	\$34.00	<b>\$35.54</b>	5.00%	\$35.54	\$35.54
<b>NORTHERN LOWER PENNINSULA</b>	<b>1</b>	<b>1.50</b>	<b>\$34.00</b>	<b>\$35.54</b>	<b>5.00%</b>	<b>\$35.54</b>	<b>\$35.54</b>
<b>STATEWIDE</b>	<b>1</b>	<b>1.50</b>	<b>\$34.00</b>	<b>\$35.54</b>	<b>5.00%</b>	<b>\$35.54</b>	<b>\$35.54</b>

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	71.40	\$36.00	<b>\$38.00</b>	6.00%	\$38.00	\$38.00
Pigeon River Country Management Unit	1	42.00	\$36.00	<b>\$40.00</b>	11.00%	\$40.00	\$40.00
Atlanta Management Unit	1	44.90	\$24.00	<b>\$118.94</b>	396.00%	\$118.94	\$118.94
MACKINAW STATE FOREST	3	158.30	\$32.60	<b>\$61.49</b>	89.00%	\$38.00	\$118.94
Traverse City Management Unit	3	100.90	\$32.50	<b>\$46.30</b>	42.00%	\$31.00	\$50.00
Cadillac Management Unit	7	302.00	\$20.04	<b>\$36.69</b>	83.00%	\$25.61	\$59.47
PERE MARQUETTE STATE FOREST	10	402.90	\$23.16	<b>\$39.10</b>	69.00%	\$25.61	\$59.47
Roscommon Management Unit	5	195.60	\$24.09	<b>\$57.41</b>	138.00%	\$15.00	\$91.06
Gladwin Management Unit	1	378.70	\$32.00	<b>\$71.25</b>	123.00%	\$71.25	\$71.25
AUSABLE STATE FOREST	6	574.30	\$29.31	<b>\$66.54</b>	127.00%	\$15.00	\$91.06
NORTHERN LOWER PENNINSULA	19	1,135.50	\$27.58	<b>\$56.10</b>	103.00%	\$15.00	\$118.94
STATEWIDE	19	1,135.50	\$27.58	<b>\$56.10</b>	103.00%	\$15.00	\$118.94

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	10.80	\$17.00	<b>\$17.00</b>	0.00%	\$17.00	\$17.00
PERE MARQUETTE STATE FOREST	1	10.80	\$17.00	<b>\$17.00</b>	0.00%	\$17.00	\$17.00
NORTHERN LOWER PENNINSULA	1	10.80	\$17.00	<b>\$17.00</b>	0.00%	\$17.00	\$17.00
STATEWIDE	1	10.80	\$17.00	<b>\$17.00</b>	0.00%	\$17.00	\$17.00

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<b>MIXED ASPEN (80)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Gaylord Management Unit	24	1,721.80	\$56.67	<b>\$93.53</b>	65.00%	\$51.48	\$207.96
Pigeon River Country Management Unit	8	680.20	\$45.34	<b>\$82.42</b>	82.00%	\$44.00	\$130.33
Atlanta Management Unit	9	820.70	<del>\$97.62</del>	<b>\$125.80</b>	29.00%	<del>\$91.00</del>	<del>\$213.81</del>
MACKINAW STATE FOREST	41	3,222.70	\$64.71	<b>\$99.40</b>	54.00%	\$44.00	\$213.81
Traverse City Management Unit	23	1,157.60	\$110.59	<b>\$177.92</b>	61.00%	\$94.12	\$370.44
Cadillac Management Unit	23	5,658.10	<del>\$81.84</del>	<b>\$148.56</b>	82.00%	<del>\$69.00</del>	<del>\$206.49</del>
PERE MARQUETTE STATE FOREST	46	6,815.70	\$86.72	<b>\$153.55</b>	77.00%	\$69.00	\$370.44
Roscommon Management Unit	10	1,407.50	\$75.25	<b>\$144.56</b>	92.00%	\$90.48	\$170.91
Grayling Management Unit	4	433.50	\$68.90	<b>\$159.63</b>	132.00%	\$71.00	\$240.88
Gladwin Management Unit	4	989.10	<del>\$87.66</del>	<b>\$104.70</b>	19.00%	<del>\$86.79</del>	<del>\$124.15</del>
AUSABLE STATE FOREST	18	2,830.10	\$78.62	<b>\$132.94</b>	69.00%	\$71.00	\$240.88
<b>NORTHERN LOWER PENNINSULA</b>	<b>105</b>	<b>12,868.50</b>	<b>\$79.43</b>	<b>\$135.46</b>	<b>71.00%</b>	<b>\$44.00</b>	<b>\$370.44</b>
<b>STATEWIDE</b>	<b>105</b>	<b>12,868.50</b>	<b>\$79.43</b>	<b>\$135.46</b>	<b>71.00%</b>	<b>\$44.00</b>	<b>\$370.44</b>

<b>MIXED OAK (70)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Gaylord Management Unit	3	557.40	\$123.45	<b>\$206.55</b>	67.00%	\$115.00	\$237.94
Atlanta Management Unit	4	880.60	<del>\$117.76</del>	<b>\$213.12</b>	81.00%	<del>\$45.00</del>	<del>\$322.85</del>
MACKINAW STATE FOREST	7	1,438.00	\$119.96	<b>\$210.57</b>	76.00%	\$45.00	\$322.85
Traverse City Management Unit	3	328.90	\$45.17	<b>\$84.89</b>	88.00%	\$26.00	\$110.00
Cadillac Management Unit	7	1,487.20	<del>\$79.01</del>	<b>\$155.24</b>	96.00%	<del>\$110.14</del>	<del>\$192.99</del>
PERE MARQUETTE STATE FOREST	10	1,816.10	\$72.88	<b>\$142.50</b>	96.00%	\$26.00	\$192.99
Roscommon Management Unit	9	493.70	\$100.80	<b>\$191.31</b>	90.00%	\$47.00	\$296.32
Grayling Management Unit	11	1,427.70	\$131.96	<b>\$170.58</b>	29.00%	\$137.00	\$250.00
Gladwin Management Unit	5	800.20	<del>\$78.44</del>	<b>\$162.25</b>	107.00%	<del>\$87.00</del>	<del>\$267.99</del>
AUSABLE STATE FOREST	25	2,721.60	\$110.57	<b>\$171.89</b>	55.00%	\$47.00	\$296.32
<b>NORTHERN LOWER PENNINSULA</b>	<b>42</b>	<b>5,975.70</b>	<b>\$101.38</b>	<b>\$172.27</b>	<b>70.00%</b>	<b>\$26.00</b>	<b>\$322.85</b>
<b>STATEWIDE</b>	<b>42</b>	<b>5,975.70</b>	<b>\$101.38</b>	<b>\$172.27</b>	<b>70.00%</b>	<b>\$26.00</b>	<b>\$322.85</b>

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	534.30	\$34.00	<b>\$86.25</b>	154.00%	\$86.25	\$86.25
LAKE SUPERIOR STATE FOREST	1	534.30	\$34.00	<b>\$86.25</b>	154.00%	\$86.25	\$86.25
UPPER PENINSULA	1	534.30	\$34.00	<b>\$86.25</b>	154.00%	\$86.25	\$86.25
Gaylord Management Unit	1	74.90	\$33.00	<b>\$117.35</b>	256.00%	\$117.35	\$117.35
MACKINAW STATE FOREST	1	74.90	\$33.00	<b>\$117.35</b>	256.00%	\$117.35	\$117.35
NORTHERN LOWER PENNINSULA	1	74.90	\$33.00	<b>\$117.35</b>	256.00%	\$117.35	\$117.35
STATEWIDE	2	609.20	\$33.88	<b>\$90.07</b>	166.00%	\$86.25	\$117.35

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	339.30	\$83.56	<b>\$170.70</b>	104.00%	\$84.00	\$341.79
COPPER COUNTRY STATE FOREST	11	339.30	\$83.56	<b>\$170.70</b>	104.00%	\$84.00	\$341.79
Gwinn Management Unit	7	63.20	\$50.84	<b>\$98.00</b>	93.00%	\$54.00	\$166.69
Escanaba Management Unit	11	53.90	\$57.30	<b>\$121.55</b>	112.00%	\$70.00	\$184.47
ESCANABA RIVER STATE FOREST	18	117.10	\$53.81	<b>\$108.84</b>	102.00%	\$54.00	\$184.47
Shingleton Management Unit	5	61.10	\$110.45	<b>\$155.83</b>	41.00%	\$117.00	\$200.81
Newberry Management Unit	2	13.00	\$29.68	<b>\$61.81</b>	108.00%	\$25.00	\$174.56
Sault Ste Marie (Naubinway Office)	5	78.20	\$42.14	<b>\$68.76</b>	63.00%	\$46.00	\$122.18
LAKE SUPERIOR STATE FOREST	12	152.30	\$68.48	<b>\$103.10</b>	51.00%	\$25.00	\$200.81
UPPER PENINSULA	41	608.70	\$74.06	<b>\$141.88</b>	92.00%	\$25.00	\$341.79
Gaylord Management Unit	5	26.00	\$40.63	<b>\$80.03</b>	97.00%	\$44.94	\$113.13
MACKINAW STATE FOREST	5	26.00	\$40.63	<b>\$80.03</b>	97.00%	\$44.94	\$113.13
Traverse City Management Unit	3	16.70	\$41.49	<b>\$64.00</b>	54.00%	\$32.04	\$103.09
Cadillac Management Unit	3	27.70	\$46.73	<b>\$55.82</b>	19.00%	\$45.73	\$105.85
PERE MARQUETTE STATE FOREST	6	44.40	\$44.76	<b>\$58.90</b>	32.00%	\$32.04	\$105.85
Roscommon Management Unit	1	14.50	\$32.00	<b>\$170.42</b>	433.00%	\$170.42	\$170.42
Gladwin Management Unit	1	4.10	\$60.00	<b>\$70.00</b>	17.00%	\$70.00	\$70.00
AUSABLE STATE FOREST	2	18.60	\$38.17	<b>\$148.28</b>	288.00%	\$70.00	\$170.42
NORTHERN LOWER PENNINSULA	13	89.00	\$42.18	<b>\$83.75</b>	99.00%	\$32.04	\$170.42
STATEWIDE	54	697.70	\$70.00	<b>\$134.47</b>	92.00%	\$25.00	\$341.79

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	19	906.20	\$102.95	<b>\$151.54</b>	47.00%	\$72.00	\$255.61
COPPER COUNTRY STATE FOREST	19	906.20	\$102.95	<b>\$151.54</b>	47.00%	\$72.00	\$255.61
Gwinn Management Unit	11	996.30	\$125.24	<b>\$182.00</b>	45.00%	\$126.00	\$465.84
Escanaba Management Unit	12	344.00	\$161.52	<b>\$212.48</b>	32.00%	\$123.00	\$321.84
ESCANABA RIVER STATE FOREST	23	1,340.30	\$134.55	<b>\$189.82</b>	41.00%	\$123.00	\$465.84
Shingleton Management Unit	11	1,411.30	\$96.62	<b>\$123.18</b>	27.00%	\$97.00	\$273.32
Newberry Management Unit	10	738.20	\$115.78	<b>\$135.36</b>	17.00%	\$53.00	\$199.73
Sault Ste Marie (Naubinway Office)	12	500.70	\$122.17	<b>\$262.42</b>	115.00%	\$120.00	\$427.69
Sault Ste Marie (Soo Office)	2	261.80	\$36.23	<b>\$89.89</b>	148.00%	\$89.48	\$118.67
Sault Ste Marie (Drummond Island)	1	2.50	\$43.00	<b>\$43.00</b>	0.00%	\$43.00	\$43.00
LAKE SUPERIOR STATE FOREST	36	2,914.50	\$100.39	<b>\$147.13</b>	47.00%	\$43.00	\$427.69
UPPER PENINSULA	78	5,161.00	\$109.71	<b>\$158.99</b>	45.00%	\$43.00	\$465.84
Gaylord Management Unit	17	821.30	\$94.28	<b>\$191.32</b>	103.00%	\$85.00	\$348.95
Pigeon River Country Management Unit	5	94.80	\$49.09	<b>\$85.60</b>	74.00%	\$55.00	\$162.92
Atlanta Management Unit	5	74.00	\$79.00	<b>\$116.20</b>	47.00%	\$65.00	\$200.93
MACKINAW STATE FOREST	27	990.10	\$88.81	<b>\$175.58</b>	98.00%	\$55.00	\$348.95
Traverse City Management Unit	26	1,276.10	\$131.52	<b>\$185.66</b>	41.00%	\$112.00	\$516.99
Cadillac Management Unit	17	1,418.00	\$89.65	<b>\$159.33</b>	78.00%	\$70.00	\$281.44
PERE MARQUETTE STATE FOREST	43	2,694.10	\$109.48	<b>\$171.80</b>	57.00%	\$70.00	\$516.99
Roscommon Management Unit	6	203.60	\$68.06	<b>\$136.45</b>	100.00%	\$31.00	\$191.59
Grayling Management Unit	7	90.40	\$75.69	<b>\$169.43</b>	124.00%	\$74.00	\$223.46
Gladwin Management Unit	4	378.00	\$61.36	<b>\$102.15</b>	66.00%	\$66.76	\$155.19
AUSABLE STATE FOREST	17	672.00	\$65.32	<b>\$121.59</b>	86.00%	\$31.00	\$223.46
NORTHERN LOWER PENNINSULA	87	4,356.20	\$97.97	<b>\$164.92</b>	68.00%	\$31.00	\$516.99
STATEWIDE	165	9,517.20	\$104.34	<b>\$161.70</b>	55.00%	\$31.00	\$516.99

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.70	\$116.00	<b>\$279.72</b>	141.00%	\$279.72	\$279.72
COPPER COUNTRY STATE FOREST	1	2.70	\$116.00	<b>\$279.72</b>	141.00%	\$279.72	\$279.72
Gwinn Management Unit	2	402.90	\$115.62	<b>\$174.71</b>	51.00%	\$138.16	\$295.49
Escanaba Management Unit	2	128.40	\$148.40	<b>\$180.26</b>	21.00%	\$131.00	\$187.62
ESCANABA RIVER STATE FOREST	4	531.30	\$123.54	<b>\$176.05</b>	43.00%	\$131.00	\$295.49
Sault Ste Marie (Soo Office)	2	16.80	\$181.63	<b>\$217.64</b>	20.00%	\$194.25	\$231.67
Sault Ste Marie (Drummond Island)	1	8.00	\$81.00	<b>\$100.00</b>	23.00%	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	3	24.80	\$149.17	<b>\$179.69</b>	20.00%	\$100.00	\$231.67
UPPER PENINSULA	8	558.80	\$124.64	<b>\$176.71</b>	42.00%	\$100.00	\$295.49
Gaylord Management Unit	4	103.60	\$81.76	<b>\$98.20</b>	20.00%	\$82.00	\$110.46
Pigeon River Country Management Unit	2	81.60	\$139.23	<b>\$139.23</b>	0.00%	\$136.00	\$164.00
Atlanta Management Unit	7	688.90	\$167.91	<b>\$274.91</b>	64.00%	\$67.00	\$510.46
MACKINAW STATE FOREST	13	874.10	\$155.02	<b>\$241.30</b>	56.00%	\$67.00	\$510.46
Traverse City Management Unit	14	1,684.30	\$103.41	<b>\$138.95</b>	34.00%	\$51.00	\$329.42
Cadillac Management Unit	18	3,539.60	\$148.23	<b>\$262.59</b>	77.00%	\$146.39	\$497.27
PERE MARQUETTE STATE FOREST	32	5,223.90	\$133.78	<b>\$222.72</b>	66.00%	\$51.00	\$497.27
Roscommon Management Unit	3	413.30	\$99.00	<b>\$241.54</b>	144.00%	\$120.00	\$266.70
Grayling Management Unit	4	1,260.80	\$122.72	<b>\$206.84</b>	69.00%	\$127.00	\$223.46
Gladwin Management Unit	1	20.50	\$150.00	<b>\$340.64</b>	127.00%	\$340.64	\$340.64
AUSABLE STATE FOREST	8	1,694.60	\$117.26	<b>\$216.92</b>	85.00%	\$120.00	\$340.64
NORTHERN LOWER PENNINSULA	53	7,792.60	\$132.57	<b>\$223.55</b>	69.00%	\$51.00	\$510.46
STATEWIDE	61	8,351.40	\$132.04	<b>\$220.41</b>	67.00%	\$51.00	\$510.46

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	365.50	\$91.64	<b>\$151.75</b>	66.00%	\$97.44	\$212.15
COPPER COUNTRY STATE FOREST	6	365.50	\$91.64	<b>\$151.75</b>	66.00%	\$97.44	\$212.15
Gwinn Management Unit	6	217.30	\$116.03	<b>\$294.62</b>	154.00%	\$124.00	\$443.13
ESCANABA RIVER STATE FOREST	6	217.30	\$116.03	<b>\$294.62</b>	154.00%	\$124.00	\$443.13
Newberry Management Unit	1	5.80	\$106.00	<b>\$171.04</b>	61.00%	\$171.04	\$171.04
LAKE SUPERIOR STATE FOREST	1	5.80	\$106.00	<b>\$171.04</b>	61.00%	\$171.04	\$171.04
UPPER PENINSULA	13	588.60	\$100.79	<b>\$204.69</b>	103.00%	\$97.44	\$443.13
Gaylord Management Unit	14	2,115.60	\$138.12	<b>\$185.79</b>	35.00%	\$142.00	\$216.00
Pigeon River Country Management Unit	13	1,790.80	\$119.48	<b>\$197.83</b>	66.00%	\$104.00	\$230.94
Atlanta Management Unit	8	203.30	\$146.26	<b>\$188.84</b>	29.00%	\$123.00	\$276.28
MACKINAW STATE FOREST	35	4,109.70	\$130.40	<b>\$191.18</b>	47.00%	\$104.00	\$276.28
Traverse City Management Unit	31	4,790.00	\$108.76	<b>\$178.30</b>	64.00%	\$41.00	\$289.98
Cadillac Management Unit	11	1,581.50	\$90.72	<b>\$156.96</b>	73.00%	\$77.73	\$299.52
PERE MARQUETTE STATE FOREST	42	6,371.50	\$104.28	<b>\$173.00</b>	66.00%	\$41.00	\$299.52
Roscommon Management Unit	9	838.10	\$95.46	<b>\$228.11</b>	139.00%	\$66.00	\$312.39
Grayling Management Unit	14	1,335.30	\$115.13	<b>\$181.58</b>	58.00%	\$86.84	\$240.45
Gladwin Management Unit	5	1,271.60	\$117.44	<b>\$165.04</b>	41.00%	\$125.00	\$248.63
AUSABLE STATE FOREST	28	3,445.00	\$111.20	<b>\$186.80</b>	68.00%	\$66.00	\$312.39
NORTHERN LOWER PENNINSULA	105	13,926.20	\$113.70	<b>\$181.78</b>	60.00%	\$41.00	\$312.39
STATEWIDE	118	14,514.80	\$113.18	<b>\$182.71</b>	61.00%	\$41.00	\$443.13

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	1,022.20	\$190.01	<b>\$319.59</b>	68.00%	\$165.55	\$507.80
COPPER COUNTRY STATE FOREST	20	1,022.20	\$190.01	<b>\$319.59</b>	68.00%	\$165.55	\$507.80
Gwinn Management Unit	11	2,975.10	\$180.43	<b>\$236.63</b>	31.00%	\$165.79	\$594.76
Escanaba Management Unit	11	149.00	\$194.19	<b>\$379.76</b>	96.00%	\$130.00	\$514.00
ESCANABA RIVER STATE FOREST	22	3,124.10	\$181.08	<b>\$243.45</b>	34.00%	\$130.00	\$594.76
Shingleton Management Unit	11	907.90	\$284.84	<b>\$477.65</b>	68.00%	\$290.00	\$694.00
Newberry Management Unit	4	199.90	\$324.27	<b>\$355.83</b>	10.00%	\$301.00	\$431.15
Sault Ste Marie (Naubinway Office)	6	179.80	\$287.14	<b>\$399.75</b>	39.00%	\$261.00	\$492.09
Sault Ste Marie (Soo Office)	2	417.40	\$280.26	<b>\$350.00</b>	25.00%	\$349.74	\$396.45
Sault Ste Marie (Drummond Island)	2	11.10	\$154.00	<b>\$154.00</b>	0.00%	\$154.00	\$154.00
LAKE SUPERIOR STATE FOREST	25	1,716.10	\$287.72	<b>\$422.16</b>	47.00%	\$154.00	\$694.00
UPPER PENINSULA	67	5,862.40	\$213.85	<b>\$309.04</b>	45.00%	\$130.00	\$694.00
Gaylord Management Unit	17	4,517.40	\$302.65	<b>\$421.53</b>	39.00%	\$280.51	\$664.57
Pigeon River Country Management Unit	2	36.00	\$301.88	<b>\$648.77</b>	115.00%	\$262.00	\$698.48
MACKINAW STATE FOREST	19	4,553.40	\$302.64	<b>\$423.32</b>	40.00%	\$262.00	\$698.48
Traverse City Management Unit	12	1,023.90	\$230.61	<b>\$445.52</b>	93.00%	\$264.00	\$747.59
Cadillac Management Unit	4	43.40	\$264.65	<b>\$450.57</b>	70.00%	\$278.00	\$567.89
PERE MARQUETTE STATE FOREST	16	1,067.30	\$231.99	<b>\$445.72</b>	92.00%	\$264.00	\$747.59
Roscommon Management Unit	1	14.50	\$237.00	<b>\$670.98</b>	183.00%	\$670.98	\$670.98
Grayling Management Unit	2	159.90	\$266.35	<b>\$437.39</b>	64.00%	\$237.00	\$462.33
AUSABLE STATE FOREST	3	174.40	\$263.91	<b>\$456.81</b>	73.00%	\$237.00	\$670.98
NORTHERN LOWER PENNINSULA	38	5,795.10	\$288.46	<b>\$428.46</b>	49.00%	\$237.00	\$747.59
STATEWIDE	105	11,657.50	\$250.94	<b>\$368.40</b>	47.00%	\$130.00	\$747.59

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	257.10	\$46.37	<b>\$114.76</b>	147.00%	\$86.24	\$186.45
COPPER COUNTRY STATE FOREST	3	257.10	\$46.37	<b>\$114.76</b>	147.00%	\$86.24	\$186.45
Gwinn Management Unit	1	10.90	\$55.00	<b>\$55.00</b>	0.00%	\$55.00	\$55.00
Escanaba Management Unit	1	14.10	\$102.00	<b>\$102.00</b>	0.00%	\$102.00	\$102.00
ESCANABA RIVER STATE FOREST	2	25.00	\$81.51	<b>\$81.51</b>	0.00%	\$55.00	\$102.00
UPPER PENINSULA	5	282.10	\$49.48	<b>\$111.82</b>	126.00%	\$55.00	\$186.45
Gaylord Management Unit	2	27.30	\$86.00	<b>\$191.89</b>	123.00%	\$100.00	\$253.90
MACKINAW STATE FOREST	2	27.30	\$86.00	<b>\$191.89</b>	123.00%	\$100.00	\$253.90
NORTHERN LOWER PENNINSULA	2	27.30	\$86.00	<b>\$191.89</b>	123.00%	\$100.00	\$253.90
STATEWIDE	7	309.40	\$52.70	<b>\$118.88</b>	126.00%	\$55.00	\$253.90

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	73.50	\$112.90	<b>\$119.23</b>	6.00%	\$109.00	\$119.50
MACKINAW STATE FOREST	2	73.50	\$112.90	<b>\$119.23</b>	6.00%	\$109.00	\$119.50
Traverse City Management Unit	9	475.70	\$52.35	<b>\$102.41</b>	96.00%	\$25.00	\$197.40
Cadillac Management Unit	8	477.90	\$47.45	<b>\$128.56</b>	171.00%	\$44.00	\$189.81
PERE MARQUETTE STATE FOREST	17	953.60	\$49.89	<b>\$115.52</b>	132.00%	\$25.00	\$197.40
Roscommon Management Unit	3	90.30	\$52.00	<b>\$113.59</b>	118.00%	\$72.53	\$146.35
Grayling Management Unit	7	236.40	\$77.61	<b>\$119.83</b>	54.00%	\$77.00	\$202.59
AUSABLE STATE FOREST	10	326.70	\$70.53	<b>\$118.10</b>	67.00%	\$72.53	\$202.59
NORTHERN LOWER PENNINSULA	29	1,353.80	\$58.29	<b>\$116.34</b>	100.00%	\$25.00	\$202.59
STATEWIDE	29	1,353.80	\$58.29	<b>\$116.34</b>	100.00%	\$25.00	\$202.59

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	4	77.50	\$73.00	<b>\$77.59</b>	6.00%	\$73.00	\$134.11
ESCANABA RIVER STATE FOREST	4	77.50	\$73.00	<b>\$77.59</b>	6.00%	\$73.00	\$134.11
Shingleton Management Unit	2	4.80	\$62.25	<b>\$75.01</b>	20.00%	\$74.00	\$75.03
LAKE SUPERIOR STATE FOREST	2	4.80	\$62.25	<b>\$75.01</b>	20.00%	\$74.00	\$75.03
UPPER PENINSULA	6	82.30	\$72.37	<b>\$77.44</b>	7.00%	\$73.00	\$134.11
Gaylord Management Unit	9	1,431.60	\$43.23	<b>\$72.12</b>	67.00%	\$41.79	\$108.00
Pigeon River Country Management Unit	10	285.70	\$87.82	<b>\$155.35</b>	77.00%	\$98.00	\$206.66
Atlanta Management Unit	4	87.50	\$120.06	<b>\$161.36</b>	34.00%	\$126.71	\$200.93
MACKINAW STATE FOREST	23	1,804.80	\$54.01	<b>\$89.62</b>	66.00%	\$41.79	\$206.66
Traverse City Management Unit	25	1,169.20	\$53.78	<b>\$89.26</b>	66.00%	\$47.00	\$167.67
Cadillac Management Unit	16	1,417.00	\$81.89	<b>\$127.65</b>	56.00%	\$58.77	\$276.63
PERE MARQUETTE STATE FOREST	41	2,586.20	\$69.18	<b>\$110.29</b>	59.00%	\$47.00	\$276.63
Roscommon Management Unit	6	113.00	\$52.26	<b>\$129.43</b>	148.00%	\$27.00	\$308.25
Grayling Management Unit	7	245.50	\$72.25	<b>\$104.48</b>	45.00%	\$63.00	\$139.57
Gladwin Management Unit	5	611.40	\$71.41	<b>\$90.94</b>	27.00%	\$75.66	\$121.27
AUSABLE STATE FOREST	18	969.90	\$69.39	<b>\$98.85</b>	42.00%	\$27.00	\$308.25
NORTHERN LOWER PENNINSULA	82	5,360.90	\$64.11	<b>\$101.26</b>	58.00%	\$27.00	\$308.25
STATEWIDE	88	5,443.20	\$64.24	<b>\$100.90</b>	57.00%	\$27.00	\$308.25

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SAWTIMBER in MBF (see general note 3)

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	22.50	\$19.60	<b>\$37.61</b>	92.00%	\$19.00	\$81.51
ESCANABA RIVER STATE FOREST	2	22.50	\$19.60	<b>\$37.61</b>	92.00%	\$19.00	\$81.51
UPPER PENINSULA	2	22.50	\$19.60	<b>\$37.61</b>	92.00%	\$19.00	\$81.51
Gaylord Management Unit	1	95.40	\$28.00	<b>\$38.78</b>	39.00%	\$38.78	\$38.78
Pigeon River Country Management Unit	1	11.50	\$29.00	<b>\$40.02</b>	38.00%	\$40.02	\$40.02
Atlanta Management Unit	1	29.90	\$19.00	<b>\$25.00</b>	32.00%	\$25.00	\$25.00
MACKINAW STATE FOREST	3	136.80	\$26.12	<b>\$35.87</b>	37.00%	\$25.00	\$40.02
Traverse City Management Unit	3	126.70	\$31.41	<b>\$69.74</b>	122.00%	\$31.04	\$131.72
Cadillac Management Unit	2	15.90	\$39.43	<b>\$139.02</b>	253.00%	\$37.60	\$162.61
PERE MARQUETTE STATE FOREST	5	142.60	\$32.31	<b>\$77.46</b>	140.00%	\$31.04	\$162.61
NORTHERN LOWER PENNINSULA	8	279.40	\$29.28	<b>\$57.10</b>	95.00%	\$25.00	\$162.61
STATEWIDE	10	301.90	\$28.55	<b>\$55.65</b>	95.00%	\$19.00	\$162.61

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	87.20	\$55.56	<b>\$168.11</b>	203.00%	\$46.34	\$326.40
COPPER COUNTRY STATE FOREST	9	87.20	\$55.56	<b>\$168.11</b>	203.00%	\$46.34	\$326.40
Gwinn Management Unit	2	49.00	\$32.00	<b>\$33.48</b>	5.00%	\$32.00	\$58.79
Escanaba Management Unit	5	10.60	\$43.46	<b>\$59.46</b>	37.00%	\$36.00	\$90.59
ESCANABA RIVER STATE FOREST	7	59.60	\$34.04	<b>\$38.10</b>	12.00%	\$32.00	\$90.59
Shingleton Management Unit	1	9.10	\$63.00	<b>\$280.27</b>	345.00%	\$280.27	\$280.27
Newberry Management Unit	4	35.20	\$139.10	<b>\$159.61</b>	15.00%	\$47.00	\$218.71
Sault Ste Marie (Naubinway Office)	4	31.30	\$94.31	<b>\$123.46</b>	31.00%	\$92.00	\$131.00
LAKE SUPERIOR STATE FOREST	9	75.60	\$111.40	<b>\$159.17</b>	43.00%	\$47.00	\$280.27
UPPER PENINSULA	25	222.40	\$68.77	<b>\$130.23</b>	89.00%	\$32.00	\$326.40
Gaylord Management Unit	1	2.30	\$103.00	<b>\$110.00</b>	7.00%	\$110.00	\$110.00
MACKINAW STATE FOREST	1	2.30	\$103.00	<b>\$110.00</b>	7.00%	\$110.00	\$110.00
NORTHERN LOWER PENNINSULA	1	2.30	\$103.00	<b>\$110.00</b>	7.00%	\$110.00	\$110.00
STATEWIDE	26	224.70	\$69.12	<b>\$130.02</b>	88.00%	\$32.00	\$326.40

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	25	3,038.00	\$6.42	<b>\$16.54</b>	158.00%	\$3.60	\$47.98
COPPER COUNTRY STATE FOREST	25	3,038.00	\$6.42	<b>\$16.54</b>	158.00%	\$3.60	\$47.98
Gwinn Management Unit	12	2,463.00	\$13.34	<b>\$24.00</b>	80.00%	\$10.85	\$106.22
Escanaba Management Unit	13	1,653.00	\$12.25	<b>\$17.83</b>	46.00%	\$9.80	\$28.56
ESCANABA RIVER STATE FOREST	25	4,116.00	\$12.90	<b>\$21.52</b>	67.00%	\$9.80	\$106.22
Shingleton Management Unit	13	2,437.00	\$10.32	<b>\$22.87</b>	122.00%	\$10.70	\$39.49
Newberry Management Unit	13	3,087.00	\$10.87	<b>\$16.91</b>	56.00%	\$5.05	\$33.64
Sault Ste Marie (Naubinway Office)	14	1,847.00	\$10.40	<b>\$19.05</b>	83.00%	\$9.40	\$36.34
Sault Ste Marie (Soo Office)	2	175.00	\$5.55	<b>\$13.91</b>	151.00%	\$6.32	\$18.73
Sault Ste Marie (Drummond Island)	3	542.00	\$5.65	<b>\$5.66</b>	0.00%	\$5.65	\$5.75
LAKE SUPERIOR STATE FOREST	45	8,088.00	\$10.13	<b>\$18.38</b>	81.00%	\$5.05	\$39.49
UPPER PENINSULA	95	15,242.00	\$10.14	<b>\$18.86</b>	86.00%	\$3.60	\$106.22
Gaylord Management Unit	8	1,886.00	\$19.58	<b>\$27.48</b>	40.00%	\$18.46	\$51.89
Pigeon River Country Management Unit	10	2,173.00	\$20.97	<b>\$36.74</b>	75.00%	\$20.40	\$54.52
Atlanta Management Unit	7	572.00	\$23.91	<b>\$29.34</b>	23.00%	\$20.00	\$40.19
MACKINAW STATE FOREST	25	4,631.00	\$20.77	<b>\$32.06</b>	54.00%	\$18.46	\$54.52
Cadillac Management Unit	7	2,553.00	\$30.39	<b>\$39.92</b>	31.00%	\$27.00	\$82.72
PERE MARQUETTE STATE FOREST	7	2,553.00	\$30.39	<b>\$39.92</b>	31.00%	\$27.00	\$82.72
Roscommon Management Unit	5	477.00	\$19.97	<b>\$64.11</b>	221.00%	\$11.80	\$73.43
Grayling Management Unit	2	38.00	\$11.20	<b>\$21.63</b>	93.00%	\$14.27	\$29.81
Gladwin Management Unit	2	39.00	\$27.68	<b>\$31.43</b>	14.00%	\$30.32	\$39.00
AUSABLE STATE FOREST	9	554.00	\$19.91	<b>\$58.89</b>	196.00%	\$11.80	\$73.43
NORTHERN LOWER PENNINSULA	41	7,738.00	\$23.88	<b>\$36.57</b>	53.00%	\$11.80	\$82.72
STATEWIDE	136	22,980.00	\$14.77	<b>\$24.82</b>	68.00%	\$3.60	\$106.22

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<b>BASSWOOD (05)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	1,037.00	\$6.81	<b>\$12.66</b>	86.00%	\$6.14	\$16.39
COPPER COUNTRY STATE FOREST	6	1,037.00	\$6.81	<b>\$12.66</b>	86.00%	\$6.14	\$16.39
Gwinn Management Unit	1	128.00	\$8.65	<b>\$8.65</b>	0.00%	\$8.65	\$8.65
Escanaba Management Unit	1	81.00	\$6.85	<b>\$17.17</b>	151.00%	\$17.17	\$17.17
ESCANABA RIVER STATE FOREST	2	209.00	\$7.95	<b>\$11.95</b>	50.00%	\$8.65	\$17.17
Sault Ste Marie (Naubinway Office)	1	5.00	\$6.85	<b>\$11.38</b>	66.00%	\$11.38	\$11.38
LAKE SUPERIOR STATE FOREST	1	5.00	\$6.85	<b>\$11.38</b>	66.00%	\$11.38	\$11.38
UPPER PENINSULA	9	1,251.00	\$7.00	<b>\$12.54</b>	79.00%	\$6.14	\$17.17
Gaylord Management Unit	12	3,572.00	\$13.17	<b>\$24.03</b>	82.00%	\$14.10	\$37.98
Pigeon River Country Management Unit	1	17.00	\$15.35	<b>\$45.84</b>	199.00%	\$45.84	\$45.84
MACKINAW STATE FOREST	13	3,589.00	\$13.18	<b>\$24.13</b>	83.00%	\$14.10	\$45.84
Traverse City Management Unit	3	100.00	\$18.89	<b>\$30.75</b>	63.00%	\$26.60	\$39.56
Cadillac Management Unit	2	60.00	\$18.33	<b>\$19.93</b>	9.00%	\$17.95	\$21.07
PERE MARQUETTE STATE FOREST	5	160.00	\$18.68	<b>\$26.69</b>	43.00%	\$17.95	\$39.56
NORTHERN LOWER PENNINSULA	18	3,749.00	\$13.42	<b>\$24.24</b>	81.00%	\$14.10	\$45.84
STATEWIDE	27	5,000.00	\$11.81	<b>\$21.31</b>	80.00%	\$6.14	\$45.84

<b>HEMLOCK (39)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,283.00	\$5.33	<b>\$10.36</b>	94.00%	\$6.45	\$16.65
COPPER COUNTRY STATE FOREST	2	1,283.00	\$5.33	<b>\$10.36</b>	94.00%	\$6.45	\$16.65
Shingleton Management Unit	1	46.00	\$6.75	<b>\$6.75</b>	0.00%	\$6.75	\$6.75
Newberry Management Unit	2	99.00	\$8.12	<b>\$8.84</b>	9.00%	\$7.80	\$13.87
Sault Ste Marie (Naubinway Office)	1	1,910.00	\$6.75	<b>\$16.06</b>	138.00%	\$16.06	\$16.06
LAKE SUPERIOR STATE FOREST	4	2,055.00	\$6.82	<b>\$15.50</b>	127.00%	\$6.75	\$16.06
UPPER PENINSULA	6	3,338.00	\$6.25	<b>\$13.53</b>	116.00%	\$6.45	\$16.65
STATEWIDE	6	3,338.00	\$6.25	<b>\$13.53</b>	116.00%	\$6.45	\$16.65

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	2,937.00	\$27.47	\$66.32	141.00%	\$31.85	\$70.78
COPPER COUNTRY STATE FOREST	4	2,937.00	\$27.47	\$66.32	141.00%	\$31.85	\$70.78
Gwinn Management Unit	5	9,026.00	\$39.86	\$59.20	49.00%	\$39.90	\$59.83
ESCANABA RIVER STATE FOREST	5	9,026.00	\$39.86	\$59.20	49.00%	\$39.90	\$59.83
Shingleton Management Unit	7	995.00	\$26.41	\$50.73	92.00%	\$22.30	\$63.91
Newberry Management Unit	14	8,216.00	\$25.13	\$66.14	163.00%	\$30.00	\$134.57
Sault Ste Marie (Naubinway Office)	3	427.00	\$23.65	\$41.74	76.00%	\$21.14	\$42.42
Sault Ste Marie (Soo Office)	1	96.00	\$27.85	\$79.99	187.00%	\$79.99	\$79.99
LAKE SUPERIOR STATE FOREST	25	9,734.00	\$25.22	\$63.63	152.00%	\$21.14	\$134.57
UPPER PENINSULA	34	21,697.00	\$31.62	\$62.15	97.00%	\$21.14	\$134.57
Gaylord Management Unit	5	1,207.00	\$22.90	\$31.14	36.00%	\$21.15	\$53.70
Pigeon River Country Management Unit	4	285.00	\$17.75	\$18.82	6.00%	\$15.90	\$21.74
Atlanta Management Unit	5	573.00	\$9.93	\$12.23	23.00%	\$5.00	\$18.85
MACKINAW STATE FOREST	14	2,065.00	\$18.59	\$24.19	30.00%	\$5.00	\$53.70
Traverse City Management Unit	22	3,282.00	\$15.77	\$29.93	90.00%	\$6.90	\$84.24
Cadillac Management Unit	7	3,506.00	\$14.08	\$21.93	56.00%	\$15.46	\$39.89
PERE MARQUETTE STATE FOREST	29	6,788.00	\$14.90	\$25.80	73.00%	\$6.90	\$84.24
Roscommon Management Unit	9	1,715.00	\$12.61	\$18.65	48.00%	\$5.50	\$32.54
Grayling Management Unit	17	5,404.00	\$18.19	\$37.68	107.00%	\$14.51	\$75.62
Gladwin Management Unit	3	6,299.00	\$15.79	\$35.33	124.00%	\$30.35	\$35.37
AUSABLE STATE FOREST	29	13,418.00	\$16.35	\$34.14	109.00%	\$5.50	\$75.62
NORTHERN LOWER PENNINSULA	72	22,271.00	\$16.12	\$30.68	90.00%	\$5.00	\$84.24
STATEWIDE	106	43,968.00	\$23.77	\$46.21	94.00%	\$5.00	\$134.57

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	248.00	\$5.00	<b>\$5.00</b>	0.00%	\$5.00	\$5.00
MACKINAW STATE FOREST	1	248.00	\$5.00	<b>\$5.00</b>	0.00%	\$5.00	\$5.00
Traverse City Management Unit	3	83.00	\$7.65	<b>\$61.48</b>	704.00%	\$8.25	\$450.00
Cadillac Management Unit	1	193.00	\$3.25	<b>\$71.28</b>	2,093.00%	\$71.28	\$71.28
PERE MARQUETTE STATE FOREST	4	276.00	\$4.57	<b>\$68.33</b>	1,395.00%	\$8.25	\$450.00
Grayling Management Unit	3	524.00	\$5.90	<b>\$17.57</b>	198.00%	\$5.85	\$30.07
AUSABLE STATE FOREST	3	524.00	\$5.90	<b>\$17.57</b>	198.00%	\$5.85	\$30.07
NORTHERN LOWER PENNINSULA	8	1,048.00	\$5.34	<b>\$27.96</b>	424.00%	\$5.00	\$450.00
STATEWIDE	8	1,048.00	\$5.34	<b>\$27.96</b>	424.00%	\$5.00	\$450.00

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	24	32,452.00	\$24.81	<b>\$47.59</b>	92.00%	\$17.45	\$122.98
COPPER COUNTRY STATE FOREST	24	32,452.00	\$24.81	<b>\$47.59</b>	92.00%	\$17.45	\$122.98
Gwinn Management Unit	16	18,725.00	\$23.42	<b>\$34.29</b>	46.00%	\$23.05	\$71.03
Escanaba Management Unit	13	4,115.00	\$23.14	<b>\$35.70</b>	54.00%	\$16.10	\$48.01
ESCANABA RIVER STATE FOREST	29	22,840.00	\$23.37	<b>\$34.54</b>	48.00%	\$16.10	\$71.03
Shingleton Management Unit	12	10,186.00	\$23.02	<b>\$45.40</b>	97.00%	\$18.45	\$55.04
Newberry Management Unit	16	3,112.00	\$28.58	<b>\$38.08</b>	33.00%	\$12.35	\$53.29
Sault Ste Marie (Naubinway Office)	12	6,214.00	\$21.87	<b>\$46.22</b>	111.00%	\$17.20	\$51.64
Sault Ste Marie (Soo Office)	4	876.00	\$9.00	<b>\$20.50</b>	128.00%	\$10.73	\$31.71
Sault Ste Marie (Drummond Island)	4	3,868.00	\$9.40	<b>\$9.79</b>	4.00%	\$9.40	\$10.00
LAKE SUPERIOR STATE FOREST	48	24,256.00	\$20.76	<b>\$38.09</b>	83.00%	\$9.40	\$55.04
<b>UPPER PENINSULA</b>	<b>101</b>	<b>79,548.00</b>	<b>\$23.16</b>	<b>\$40.95</b>	<b>77.00%</b>	<b>\$9.40</b>	<b>\$122.98</b>
Gaylord Management Unit	25	8,766.00	\$21.51	<b>\$34.64</b>	61.00%	\$21.30	\$80.38
Pigeon River Country Management Unit	15	6,476.00	\$23.15	<b>\$41.13</b>	78.00%	\$19.25	\$64.34
Atlanta Management Unit	12	8,800.00	\$28.32	<b>\$36.39</b>	28.00%	\$11.05	\$50.23
MACKINAW STATE FOREST	52	24,042.00	\$24.44	<b>\$37.03</b>	52.00%	\$11.05	\$80.38
Traverse City Management Unit	33	9,067.00	\$19.12	<b>\$26.74</b>	40.00%	\$16.42	\$66.53
Cadillac Management Unit	25	27,814.00	\$25.39	<b>\$43.37</b>	71.00%	\$21.70	\$68.53
PERE MARQUETTE STATE FOREST	58	36,881.00	\$23.85	<b>\$39.28</b>	65.00%	\$16.42	\$68.53
Roscommon Management Unit	11	5,320.00	\$27.09	<b>\$56.66</b>	109.00%	\$12.90	\$73.88
Grayling Management Unit	16	4,482.00	\$26.08	<b>\$38.44</b>	47.00%	\$19.09	\$94.93
Gladwin Management Unit	5	6,701.00	\$33.95	<b>\$43.70</b>	29.00%	\$30.32	\$49.50
AUSABLE STATE FOREST	32	16,503.00	\$29.60	<b>\$46.45</b>	57.00%	\$12.90	\$94.93
<b>NORTHERN LOWER PENNINSULA</b>	<b>142</b>	<b>77,426.00</b>	<b>\$25.26</b>	<b>\$40.11</b>	<b>59.00%</b>	<b>\$11.05</b>	<b>\$94.93</b>
<b>STATEWIDE</b>	<b>243</b>	<b>156,974.00</b>	<b>\$24.20</b>	<b>\$40.53</b>	<b>67.00%</b>	<b>\$9.40</b>	<b>\$122.98</b>

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	27	22,606.00	\$11.22	\$24.47	118.00%	\$9.25	\$54.79
COPPER COUNTRY STATE FOREST	27	22,606.00	\$11.22	\$24.47	118.00%	\$9.25	\$54.79
Gwinn Management Unit	16	18,815.00	\$14.06	\$25.66	83.00%	\$14.45	\$41.67
Escanaba Management Unit	29	8,805.00	\$17.35	\$28.98	67.00%	\$13.35	\$84.69
ESCANABA RIVER STATE FOREST	45	27,620.00	\$15.11	\$26.72	77.00%	\$13.35	\$84.69
Shingleton Management Unit	14	12,735.00	\$13.95	\$30.43	118.00%	\$13.00	\$40.26
Newberry Management Unit	20	8,534.00	\$15.13	\$21.26	41.00%	\$6.90	\$40.92
Sault Ste Marie (Naubinway Office)	20	10,571.00	\$10.54	\$23.43	122.00%	\$8.70	\$35.24
Sault Ste Marie (Soo Office)	6	6,585.00	\$8.23	\$22.84	178.00%	\$9.82	\$37.59
Sault Ste Marie (Drummond Island)	3	841.00	\$8.05	\$8.16	1.00%	\$8.05	\$8.37
LAKE SUPERIOR STATE FOREST	63	39,266.00	\$12.20	\$24.80	103.00%	\$6.90	\$40.92
UPPER PENINSULA	135	89,492.00	\$12.85	\$25.31	97.00%	\$6.90	\$84.69
Gaylord Management Unit	27	18,626.00	\$16.97	\$28.47	68.00%	\$17.09	\$61.43
Pigeon River Country Management Unit	12	1,415.00	\$18.20	\$32.06	76.00%	\$16.29	\$50.83
Atlanta Management Unit	13	1,873.00	\$27.35	\$35.35	29.00%	\$9.76	\$50.23
MACKINAW STATE FOREST	52	21,914.00	\$17.94	\$29.29	63.00%	\$9.76	\$61.43
Traverse City Management Unit	62	10,486.00	\$19.89	\$40.34	103.00%	\$7.55	\$97.55
Cadillac Management Unit	48	9,877.00	\$19.01	\$32.63	72.00%	\$16.60	\$67.78
PERE MARQUETTE STATE FOREST	110	20,363.00	\$19.46	\$36.60	88.00%	\$7.55	\$97.55
Roscommon Management Unit	12	2,867.00	\$14.87	\$33.67	126.00%	\$7.50	\$73.77
Grayling Management Unit	19	3,466.00	\$27.46	\$38.42	40.00%	\$21.12	\$65.00
Gladwin Management Unit	8	3,028.00	\$20.64	\$27.07	31.00%	\$20.21	\$35.00
AUSABLE STATE FOREST	39	9,361.00	\$21.40	\$33.29	56.00%	\$7.50	\$73.77
NORTHERN LOWER PENNINSULA	201	51,638.00	\$19.17	\$32.90	72.00%	\$7.50	\$97.55
STATEWIDE	336	141,130.00	\$15.16	\$28.09	85.00%	\$6.90	\$97.55

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.00	\$8.05	<b>\$19.41</b>	141.00%	\$19.41	\$19.41
COPPER COUNTRY STATE FOREST	1	2.00	\$8.05	<b>\$19.41</b>	141.00%	\$19.41	\$19.41
Gwinn Management Unit	1	163.00	\$14.35	<b>\$54.36</b>	279.00%	\$54.36	\$54.36
Escanaba Management Unit	2	169.00	\$20.01	<b>\$22.39</b>	12.00%	\$17.80	\$23.50
ESCANABA RIVER STATE FOREST	3	332.00	\$17.23	<b>\$38.08</b>	121.00%	\$17.80	\$54.36
Shingleton Management Unit	1	7.00	\$25.30	<b>\$30.52</b>	21.00%	\$30.52	\$30.52
Newberry Management Unit	1	3.00	\$31.90	<b>\$32.10</b>	1.00%	\$32.10	\$32.10
Sault Ste Marie (Soo Office)	1	317.00	\$19.00	<b>\$46.58</b>	145.00%	\$46.58	\$46.58
Sault Ste Marie (Drummond Island)	1	18.00	\$12.00	<b>\$24.75</b>	106.00%	\$24.75	\$24.75
LAKE SUPERIOR STATE FOREST	4	345.00	\$18.87	<b>\$44.99</b>	138.00%	\$24.75	\$46.58
UPPER PENINSULA	8	679.00	\$18.04	<b>\$41.54</b>	130.00%	\$17.80	\$54.36
Gaylord Management Unit	7	864.00	\$39.06	<b>\$48.22</b>	23.00%	\$31.18	\$60.45
Pigeon River Country Management Unit	2	127.00	\$45.53	<b>\$45.53</b>	0.00%	\$42.25	\$65.40
Atlanta Management Unit	11	3,466.00	\$35.75	<b>\$52.40</b>	47.00%	\$21.85	\$295.42
MACKINAW STATE FOREST	20	4,457.00	\$36.67	<b>\$51.39</b>	40.00%	\$21.85	\$295.42
Traverse City Management Unit	18	3,972.00	\$16.03	<b>\$35.84</b>	124.00%	\$12.00	\$60.00
Cadillac Management Unit	35	7,549.00	\$23.99	<b>\$42.52</b>	77.00%	\$21.95	\$90.31
PERE MARQUETTE STATE FOREST	53	11,521.00	\$21.25	<b>\$40.21</b>	89.00%	\$12.00	\$90.31
Roscommon Management Unit	11	2,382.00	\$16.18	<b>\$34.27</b>	112.00%	\$7.70	\$49.53
Grayling Management Unit	18	6,794.00	\$26.95	<b>\$35.34</b>	31.00%	\$27.97	\$60.00
Gladwin Management Unit	5	2,088.00	\$16.41	<b>\$21.59</b>	32.00%	\$18.30	\$25.00
AUSABLE STATE FOREST	34	11,264.00	\$22.72	<b>\$32.57</b>	43.00%	\$7.70	\$60.00
NORTHERN LOWER PENNINSULA	107	27,242.00	\$24.38	<b>\$38.88</b>	59.00%	\$7.70	\$295.42
STATEWIDE	115	27,921.00	\$24.23	<b>\$38.95</b>	61.00%	\$7.70	\$295.42

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	24	6,201.00	\$12.23	<b>\$23.24</b>	90.00%	\$5.50	\$94.77
COPPER COUNTRY STATE FOREST	24	6,201.00	\$12.23	<b>\$23.24</b>	90.00%	\$5.50	\$94.77
Gwinn Management Unit	14	4,061.00	\$14.07	<b>\$35.11</b>	150.00%	\$12.30	\$46.55
Escanaba Management Unit	12	1,573.00	\$14.96	<b>\$18.97</b>	27.00%	\$10.40	\$69.81
ESCANABA RIVER STATE FOREST	26	5,634.00	\$14.32	<b>\$30.60</b>	114.00%	\$10.40	\$69.81
Shingleton Management Unit	13	2,714.00	\$18.60	<b>\$36.61</b>	97.00%	\$15.05	\$50.20
Newberry Management Unit	14	1,558.00	\$11.39	<b>\$14.70</b>	29.00%	\$6.55	\$31.01
Sault Ste Marie (Naubinway Office)	13	1,387.00	\$10.32	<b>\$18.42</b>	78.00%	\$9.35	\$39.31
Sault Ste Marie (Soo Office)	3	45.00	\$4.40	<b>\$7.14</b>	62.00%	\$5.62	\$12.90
Sault Ste Marie (Drummond Island)	3	517.00	\$5.50	<b>\$5.53</b>	1.00%	\$5.10	\$10.00
LAKE SUPERIOR STATE FOREST	46	6,221.00	\$13.76	<b>\$24.27</b>	76.00%	\$5.10	\$50.20
UPPER PENINSULA	96	18,056.00	\$13.41	<b>\$25.89</b>	93.00%	\$5.10	\$94.77
Gaylord Management Unit	4	342.00	\$15.41	<b>\$26.14</b>	70.00%	\$20.70	\$30.01
Pigeon River Country Management Unit	6	243.00	\$16.92	<b>\$28.30</b>	67.00%	\$16.80	\$39.27
Atlanta Management Unit	7	265.00	\$9.64	<b>\$23.77</b>	147.00%	\$11.54	\$44.79
MACKINAW STATE FOREST	17	850.00	\$14.04	<b>\$26.02</b>	85.00%	\$11.54	\$44.79
Traverse City Management Unit	3	636.00	\$16.70	<b>\$37.41</b>	124.00%	\$15.52	\$60.33
Cadillac Management Unit	3	117.00	\$22.82	<b>\$27.45</b>	20.00%	\$24.08	\$29.11
PERE MARQUETTE STATE FOREST	6	753.00	\$17.65	<b>\$35.86</b>	103.00%	\$15.52	\$60.33
Roscommon Management Unit	3	39.00	\$15.33	<b>\$51.77</b>	238.00%	\$8.00	\$73.54
Grayling Management Unit	3	287.00	\$19.64	<b>\$54.65</b>	178.00%	\$24.24	\$62.97
AUSABLE STATE FOREST	6	326.00	\$19.13	<b>\$54.31</b>	184.00%	\$8.00	\$73.54
NORTHERN LOWER PENNINSULA	29	1,929.00	\$16.31	<b>\$34.64</b>	112.00%	\$8.00	\$73.54
STATEWIDE	125	19,985.00	\$13.69	<b>\$26.74</b>	95.00%	\$5.10	\$94.77

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	10	2,122.00	\$7.67	<b>\$14.55</b>	90.00%	\$5.85	\$27.40
ESCANABA RIVER STATE FOREST	10	2,122.00	\$7.67	<b>\$14.55</b>	90.00%	\$5.85	\$27.40
Shingleton Management Unit	4	302.00	\$4.66	<b>\$12.44</b>	167.00%	\$4.70	\$15.43
Newberry Management Unit	8	3,593.00	\$2.73	<b>\$8.77</b>	221.00%	\$2.00	\$26.27
Sault Ste Marie (Naubinway Office)	6	1,281.00	\$3.63	<b>\$4.55</b>	25.00%	\$3.90	\$8.54
Sault Ste Marie (Drummond Island)	2	1,014.00	\$3.90	<b>\$4.10</b>	5.00%	\$3.90	\$5.00
LAKE SUPERIOR STATE FOREST	20	6,190.00	\$3.21	<b>\$7.31</b>	128.00%	\$2.00	\$26.27
UPPER PENINSULA	30	8,312.00	\$4.35	<b>\$9.16</b>	111.00%	\$2.00	\$27.40
Gaylord Management Unit	3	572.00	\$18.91	<b>\$38.59</b>	104.00%	\$24.35	\$38.85
Pigeon River Country Management Unit	1	28.00	\$25.05	<b>\$58.94</b>	135.00%	\$58.94	\$58.94
Atlanta Management Unit	1	3.00	\$18.95	<b>\$38.28</b>	102.00%	\$38.28	\$38.28
MACKINAW STATE FOREST	5	603.00	\$19.19	<b>\$39.53</b>	106.00%	\$24.35	\$58.94
NORTHERN LOWER PENNINSULA	5	603.00	\$19.19	<b>\$39.53</b>	106.00%	\$24.35	\$58.94
STATEWIDE	35	8,915.00	\$5.35	<b>\$11.21</b>	110.00%	\$2.00	\$58.94

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,765.00	\$4.97	<b>\$7.09</b>	43.00%	\$3.45	\$8.54
COPPER COUNTRY STATE FOREST	7	1,765.00	\$4.97	<b>\$7.09</b>	43.00%	\$3.45	\$8.54
Gwinn Management Unit	4	298.00	\$15.47	<b>\$31.53</b>	104.00%	\$18.60	\$46.97
Escanaba Management Unit	1	31.00	\$18.60	<b>\$28.56</b>	54.00%	\$28.56	\$28.56
ESCANABA RIVER STATE FOREST	5	329.00	\$15.77	<b>\$31.25</b>	98.00%	\$18.60	\$46.97
Shingleton Management Unit	8	894.00	\$16.44	<b>\$22.56</b>	37.00%	\$15.00	\$32.03
Newberry Management Unit	2	32.00	\$8.11	<b>\$8.96</b>	10.00%	\$8.05	\$22.53
Sault Ste Marie (Naubinway Office)	5	564.00	\$6.64	<b>\$12.75</b>	92.00%	\$6.65	\$22.36
Sault Ste Marie (Soo Office)	2	157.00	\$12.45	<b>\$45.58</b>	266.00%	\$43.64	\$46.60
Sault Ste Marie (Drummond Island)	2	70.00	\$5.05	<b>\$5.07</b>	0.00%	\$3.65	\$9.50
LAKE SUPERIOR STATE FOREST	19	1,717.00	\$12.24	<b>\$20.48</b>	67.00%	\$3.65	\$46.60
UPPER PENINSULA	31	3,811.00	\$9.18	<b>\$15.21</b>	66.00%	\$3.45	\$46.97
Gaylord Management Unit	3	126.00	\$10.82	<b>\$29.50</b>	173.00%	\$13.07	\$30.00
Atlanta Management Unit	2	59.00	\$9.87	<b>\$21.65</b>	119.00%	\$16.87	\$22.00
MACKINAW STATE FOREST	5	185.00	\$10.52	<b>\$27.00</b>	157.00%	\$13.07	\$30.00
Traverse City Management Unit	2	23.00	\$17.85	<b>\$28.15</b>	58.00%	\$18.61	\$31.52
Cadillac Management Unit	2	158.00	\$18.15	<b>\$20.31</b>	12.00%	\$18.44	\$20.61
PERE MARQUETTE STATE FOREST	4	181.00	\$18.11	<b>\$21.30</b>	18.00%	\$18.44	\$31.52
Grayling Management Unit	1	61.00	\$23.15	<b>\$28.02</b>	21.00%	\$28.02	\$28.02
Gladwin Management Unit	1	25.00	\$27.05	<b>\$30.00</b>	11.00%	\$30.00	\$30.00
AUSABLE STATE FOREST	2	86.00	\$24.28	<b>\$28.60</b>	18.00%	\$28.02	\$30.00
NORTHERN LOWER PENNINSULA	11	452.00	\$16.18	<b>\$25.02</b>	55.00%	\$13.07	\$31.52
STATEWIDE	42	4,263.00	\$9.92	<b>\$16.25</b>	64.00%	\$3.45	\$46.97

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	1,375.00	\$33.98	<b>\$74.88</b>	120.00%	\$34.43	\$94.64
COPPER COUNTRY STATE FOREST	6	1,375.00	\$33.98	<b>\$74.88</b>	120.00%	\$34.43	\$94.64
Gwinn Management Unit	6	2,538.00	\$44.73	<b>\$90.70</b>	103.00%	\$55.60	\$394.89
Escanaba Management Unit	5	384.00	\$57.17	<b>\$69.60</b>	22.00%	\$55.05	\$91.45
ESCANABA RIVER STATE FOREST	11	2,922.00	\$46.36	<b>\$87.93</b>	90.00%	\$55.05	\$394.89
Shingleton Management Unit	11	12,903.00	\$61.82	<b>\$133.24</b>	116.00%	\$49.20	\$159.15
Newberry Management Unit	15	8,453.00	\$66.59	<b>\$102.27</b>	54.00%	\$70.58	\$137.25
Sault Ste Marie (Naubinway Office)	10	17,488.00	\$74.13	<b>\$144.69</b>	95.00%	\$63.11	\$166.00
Sault Ste Marie (Soo Office)	2	1,726.00	\$72.22	<b>\$92.45</b>	28.00%	\$71.79	\$94.13
LAKE SUPERIOR STATE FOREST	38	40,570.00	\$68.56	<b>\$129.99</b>	90.00%	\$49.20	\$166.00
UPPER PENINSULA	55	44,867.00	\$66.05	<b>\$125.56</b>	90.00%	\$34.43	\$394.89
Gaylord Management Unit	15	7,990.00	\$50.55	<b>\$78.59</b>	55.00%	\$51.42	\$100.13
Pigeon River Country Management Unit	13	2,906.00	\$47.48	<b>\$91.31</b>	92.00%	\$48.10	\$108.31
Atlanta Management Unit	10	602.00	\$52.06	<b>\$58.37</b>	12.00%	\$19.27	\$191.80
MACKINAW STATE FOREST	38	11,498.00	\$49.86	<b>\$80.75</b>	62.00%	\$19.27	\$191.80
Traverse City Management Unit	32	18,813.00	\$48.98	<b>\$73.96</b>	51.00%	\$16.85	\$136.52
Cadillac Management Unit	12	3,966.00	\$41.92	<b>\$78.82</b>	88.00%	\$35.18	\$121.46
PERE MARQUETTE STATE FOREST	44	22,779.00	\$47.75	<b>\$74.80</b>	57.00%	\$16.85	\$136.52
Roscommon Management Unit	9	1,150.00	\$35.18	<b>\$80.93</b>	130.00%	\$24.50	\$98.70
Grayling Management Unit	14	2,798.00	\$38.02	<b>\$60.62</b>	59.00%	\$28.37	\$77.19
Gladwin Management Unit	5	4,388.00	\$37.35	<b>\$70.12</b>	88.00%	\$56.41	\$75.00
AUSABLE STATE FOREST	28	8,336.00	\$37.28	<b>\$68.42</b>	84.00%	\$24.50	\$98.70
NORTHERN LOWER PENNINSULA	110	42,613.00	\$46.27	<b>\$75.16</b>	62.00%	\$16.85	\$191.80
STATEWIDE	165	87,480.00	\$56.42	<b>\$101.01</b>	79.00%	\$16.85	\$394.89

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<b>SCOTCH PINE (38)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Gaylord Management Unit	1	50.00	\$12.35	<b>\$13.00</b>	5.00%	\$13.00	\$13.00
MACKINAW STATE FOREST	1	50.00	\$12.35	<b>\$13.00</b>	5.00%	\$13.00	\$13.00
Cadillac Management Unit	1	42.00	\$9.00	<b>\$12.01</b>	33.00%	\$12.01	\$12.01
PERE MARQUETTE STATE FOREST	1	42.00	\$9.00	<b>\$12.01</b>	33.00%	\$12.01	\$12.01
Grayling Management Unit	3	359.00	\$9.74	<b>\$11.11</b>	14.00%	\$10.71	\$16.04
AUSABLE STATE FOREST	3	359.00	\$9.74	<b>\$11.11</b>	14.00%	\$10.71	\$16.04
NORTHERN LOWER PENNINSULA	5	451.00	\$9.96	<b>\$11.41</b>	15.00%	\$10.71	\$16.04
STATEWIDE	5	451.00	\$9.96	<b>\$11.41</b>	15.00%	\$10.71	\$16.04

<b>TAMARACK (27)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	7	922.00	\$6.68	<b>\$11.75</b>	76.00%	\$5.38	\$23.65
COPPER COUNTRY STATE FOREST	7	922.00	\$6.68	<b>\$11.75</b>	76.00%	\$5.38	\$23.65
Gwinn Management Unit	5	1,740.00	\$11.56	<b>\$42.03</b>	264.00%	\$26.20	\$42.76
Escanaba Management Unit	4	715.00	\$26.53	<b>\$27.05</b>	2.00%	\$24.60	\$30.30
ESCANABA RIVER STATE FOREST	9	2,455.00	\$15.92	<b>\$37.67</b>	137.00%	\$24.60	\$42.76
Shingleton Management Unit	3	36.00	\$2.05	<b>\$4.12</b>	101.00%	\$2.05	\$4.35
Newberry Management Unit	2	167.00	\$2.43	<b>\$2.43</b>	0.00%	\$1.50	\$2.70
Sault Ste Marie (Naubinway Office)	1	202.00	\$2.25	<b>\$2.25</b>	0.00%	\$2.25	\$2.25
Sault Ste Marie (Drummond Island)	1	5.00	\$2.35	<b>\$2.35</b>	0.00%	\$2.35	\$2.35
LAKE SUPERIOR STATE FOREST	7	410.00	\$2.31	<b>\$2.49</b>	8.00%	\$1.50	\$4.35
UPPER PENINSULA	23	3,787.00	\$12.20	<b>\$27.55</b>	126.00%	\$1.50	\$42.76
Atlanta Management Unit	1	3.00	\$8.50	<b>\$19.88</b>	134.00%	\$19.88	\$19.88
MACKINAW STATE FOREST	1	3.00	\$8.50	<b>\$19.88</b>	134.00%	\$19.88	\$19.88
Cadillac Management Unit	1	25.00	\$9.10	<b>\$9.25</b>	2.00%	\$9.25	\$9.25
PERE MARQUETTE STATE FOREST	1	25.00	\$9.10	<b>\$9.25</b>	2.00%	\$9.25	\$9.25
NORTHERN LOWER PENNINSULA	2	28.00	\$9.04	<b>\$10.39</b>	15.00%	\$9.25	\$19.88
STATEWIDE	25	3,815.00	\$12.17	<b>\$27.42</b>	125.00%	\$1.50	\$42.76

AVERAGE STUMPAGE PRICE REPORT

10/01/2022 to 6/30/2023

Date: 07/28/2023

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	41.00	\$12.70	<b>\$22.25</b>	75.00%	\$21.02	\$22.46
COPPER COUNTRY STATE FOREST	2	41.00	\$12.70	<b>\$22.25</b>	75.00%	\$21.02	\$22.46
Gwinn Management Unit	5	223.00	\$32.34	<b>\$34.66</b>	7.00%	\$32.35	\$96.03
Escanaba Management Unit	10	1,589.00	\$30.01	<b>\$47.63</b>	59.00%	\$25.50	\$61.60
ESCANABA RIVER STATE FOREST	15	1,812.00	\$30.30	<b>\$46.03</b>	52.00%	\$25.50	\$96.03
Shingleton Management Unit	10	3,337.00	\$21.72	<b>\$47.46</b>	119.00%	\$17.30	\$65.58
Newberry Management Unit	16	5,023.00	\$18.77	<b>\$29.98</b>	60.00%	\$8.95	\$51.19
Sault Ste Marie (Naubinway Office)	12	2,313.00	\$16.55	<b>\$30.32</b>	83.00%	\$13.55	\$49.60
Sault Ste Marie (Soo Office)	2	578.00	\$21.17	<b>\$58.61</b>	177.00%	\$21.02	\$61.18
LAKE SUPERIOR STATE FOREST	40	11,251.00	\$19.32	<b>\$36.71</b>	90.00%	\$8.95	\$65.58
UPPER PENINSULA	57	13,104.00	\$20.81	<b>\$37.95</b>	82.00%	\$8.95	\$96.03
Gaylord Management Unit	14	3,176.00	\$30.34	<b>\$52.51</b>	73.00%	\$23.76	\$77.02
Pigeon River Country Management Unit	12	1,149.00	\$24.94	<b>\$33.77</b>	35.00%	\$23.60	\$71.06
Atlanta Management Unit	8	473.00	\$18.69	<b>\$24.41</b>	31.00%	\$8.00	\$40.19
MACKINAW STATE FOREST	34	4,798.00	\$27.90	<b>\$45.26</b>	62.00%	\$8.00	\$77.02
Traverse City Management Unit	26	3,126.00	\$21.50	<b>\$33.47</b>	56.00%	\$19.20	\$72.68
Cadillac Management Unit	19	5,266.00	\$18.53	<b>\$31.85</b>	72.00%	\$14.94	\$60.22
PERE MARQUETTE STATE FOREST	45	8,392.00	\$19.64	<b>\$32.45</b>	65.00%	\$14.94	\$72.68
Roscommon Management Unit	10	411.00	\$31.70	<b>\$75.74</b>	139.00%	\$15.55	\$244.40
Grayling Management Unit	10	893.00	\$24.77	<b>\$31.54</b>	27.00%	\$25.60	\$132.31
Gladwin Management Unit	5	881.00	\$31.19	<b>\$36.98</b>	19.00%	\$33.83	\$45.00
AUSABLE STATE FOREST	25	2,185.00	\$28.66	<b>\$42.05</b>	47.00%	\$15.55	\$244.40
NORTHERN LOWER PENNINSULA	104	15,375.00	\$23.50	<b>\$37.81</b>	61.00%	\$8.00	\$244.40
STATEWIDE	161	28,479.00	\$22.26	<b>\$37.87</b>	70.00%	\$8.00	\$244.40