



# Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

## AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2001 TO 06/30/2002

### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

### COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB.  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

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SAWLOGS (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	124.00	\$135.72	\$109.50	80.68%	<b>\$117.53</b>	-13.40%	\$114.00	\$150.00
ATLANTA FOREST MGT UNIT	4	75.80	\$147.61	\$133.80	90.64%	<b>\$151.72</b>	2.78%	\$64.00	\$200.00
MACKINAW STATE FOREST	7	199.80	\$140.23	\$118.72	84.66%	<b>\$130.50</b>	-6.94%	\$64.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	7	156.40	\$94.66	\$72.69	76.80%	<b>\$95.05</b>	0.41%	\$48.00	\$150.00
CADILLAC FOREST MGT UNIT	37	1,745.80	\$104.57	\$96.88	92.65%	<b>\$155.87</b>	49.06%	\$78.00	\$930.00
PERE MARQUETTE STATE FORES	44	1,902.20	\$103.75	\$94.89	91.46%	<b>\$150.87</b>	45.41%	\$48.00	\$930.00
ROSCOMMON FOREST MGT UNIT	4	768.80	\$65.81	\$63.29	96.18%	<b>\$63.29</b>	-3.82%	\$40.00	\$66.00
GRAYLING FOREST MGT UNIT	5	498.60	\$65.80	\$51.55	78.35%	<b>\$90.71</b>	37.86%	\$50.00	\$100.00
AUSABLE STATE FOREST	9	1,267.40	\$65.81	\$58.67	89.16%	<b>\$74.08</b>	12.57%	\$40.00	\$100.00
NORTHERN LOWER PENINSULA	60	3,369.40	\$91.64	\$82.68	90.22%	<b>\$120.78</b>	31.79%	\$40.00	\$930.00
STATEWIDE	60	-----	-----	-----	90.22%	-----	31.79%	\$40.00	\$930.00
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	92.00	\$26.00	\$17.00	65.38%	<b>\$17.00</b>	-34.62%	\$17.00	\$17.00
PERE MARQUETTE STATE FORES	1	92.00	\$26.00	\$17.00	65.38%	<b>\$17.00</b>	-34.62%	\$17.00	\$17.00
NORTHERN LOWER PENINSULA	1	92.00	\$26.00	\$17.00	65.38%	<b>\$17.00</b>	-34.62%	\$17.00	\$17.00
STATEWIDE	1	-----	-----	-----	65.38%	-----	-34.62%	\$17.00	\$17.00

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## SAWLOGS (MBF, see general note 3)

BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	14	178.50	\$270.90	\$186.36	68.79%	<b>\$271.89</b>	0.36%	\$131.00	\$675.00
CRYSTAL FALLS FOREST MGT UNI	7	435.60	\$205.18	\$162.41	79.15%	<b>\$176.90</b>	-13.78%	\$132.00	\$275.00
GWINN FOREST MGT UNIT	4	62.70	\$186.61	\$155.01	83.07%	<b>\$164.22</b>	-12.00%	\$150.00	\$185.00
ESCANABA FOREST MGT UNIT	5	62.30	\$216.06	\$160.41	74.24%	<b>\$185.66</b>	-14.07%	\$145.00	\$230.00
ESCANABA RIVER STATE FOREST	9	125.00	\$201.29	\$157.70	78.35%	<b>\$174.91</b>	-13.11%	\$145.00	\$230.00
S STE MARIE FMU (DRUMMOND IS	2	40.90	\$133.17	\$108.46	81.44%	<b>\$139.68</b>	4.89%	\$104.00	\$200.00
LAKE SUPERIOR STATE FOREST	2	40.90	\$133.17	\$108.46	81.44%	<b>\$139.68</b>	4.89%	\$104.00	\$200.00
UPPER PENINSULA	32	-----	-----	-----	76.13%	-----	-9.01%	\$104.00	\$675.00
GAYLORD FOREST MGT UNIT	13	1,208.00	\$152.65	\$129.27	84.68%	<b>\$151.81</b>	-0.55%	\$87.00	\$376.76
PIGEON RIVER FOREST MGT UNIT	4	284.00	\$160.39	\$127.44	79.45%	<b>\$144.17</b>	-10.11%	\$128.00	\$205.00
ATLANTA FOREST MGT UNIT	6	468.40	\$156.40	\$111.57	71.33%	<b>\$137.52</b>	-12.07%	\$108.00	\$200.00
MACKINAW STATE FOREST	23	1,960.40	\$154.67	\$124.77	80.67%	<b>\$147.29</b>	-4.77%	\$87.00	\$376.76
TRAVERSE CITY FOREST MGT UNI	4	208.70	\$158.98	\$97.85	61.55%	<b>\$155.30</b>	-2.32%	\$79.00	\$350.00
CADILLAC FOREST MGT UNIT	1	25.90	\$123.79	\$110.00	88.86%	<b>\$110.00</b>	-11.14%	\$110.00	\$110.00
PERE MARQUETTE STATE FORES	5	234.60	\$155.09	\$99.19	63.96%	<b>\$150.30</b>	-3.09%	\$79.00	\$350.00
NORTHERN LOWER PENINSULA	28	2,195.00	\$154.71	\$122.04	78.88%	<b>\$147.61</b>	-4.59%	\$79.00	\$376.76
STATEWIDE	60	-----	-----	-----	77.97%	-----	-6.06%	\$79.00	\$675.00

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BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	9.70	\$100.00	\$82.00	82.00%	<b>\$82.00</b>	-18.00%	\$82.00	\$82.00
ESCANABA RIVER STATE FOREST	1	9.70	\$100.00	\$82.00	82.00%	<b>\$82.00</b>	-18.00%	\$82.00	\$82.00
NEWBERRY FOREST MGT UNIT	1	47.00	\$71.12	\$43.00	60.46%	<b>\$60.00</b>	-15.64%	\$60.00	\$60.00
S STE MARIE FMU (NAUBINWAY)	1	57.00	\$76.96	\$67.00	87.06%	<b>\$107.00</b>	39.03%	\$107.00	\$107.00
S STE MARIE FMU (DRUMMOND IS	1	10.80	\$93.12	\$81.00	86.99%	<b>\$120.00</b>	28.87%	\$120.00	\$120.00
LAKE SUPERIOR STATE FOREST	3	114.80	\$76.09	\$58.49	76.87%	<b>\$88.98</b>	16.94%	\$60.00	\$120.00
UPPER PENINSULA	4	-----	-----	-----	77.38%	-----	13.45%	\$60.00	\$120.00
GAYLORD FOREST MGT UNIT	1	2.00	\$66.51	\$41.00	61.64%	<b>\$41.00</b>	-38.36%	\$41.00	\$41.00
MACKINAW STATE FOREST	1	2.00	\$66.51	\$41.00	61.64%	<b>\$41.00</b>	-38.36%	\$41.00	\$41.00
TRAVERSE CITY FOREST MGT UNI	2	113.00	\$79.94	\$53.69	67.16%	<b>\$223.04</b>	178.99%	\$53.00	\$792.00
CADILLAC FOREST MGT UNIT	1	3.60	\$57.00	\$50.00	87.72%	<b>\$50.00</b>	-12.28%	\$50.00	\$50.00
PERE MARQUETTE STATE FORES	3	116.60	\$79.24	\$53.58	67.62%	<b>\$217.69</b>	174.74%	\$50.00	\$792.00
GRAYLING FOREST MGT UNIT	1	13.00	\$77.00	\$62.00	80.52%	<b>\$62.00</b>	-19.48%	\$62.00	\$62.00
AUSABLE STATE FOREST	1	13.00	\$77.00	\$62.00	80.52%	<b>\$62.00</b>	-19.48%	\$62.00	\$62.00
NORTHERN LOWER PENINSULA	5	131.60	\$78.82	\$54.22	68.78%	<b>\$199.63</b>	153.26%	\$41.00	\$792.00
STATEWIDE	9	-----	-----	-----	72.94%	-----	85.68%	\$41.00	\$792.00
BLACK ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	5	3.60	\$42.67	\$137.03	321.16%	<b>\$179.47</b>	320.64%	\$31.00	\$335.00
UPPER PENINSULA	5	-----	-----	-----	321.16%	-----	320.64%	\$31.00	\$335.00
STATEWIDE	5	-----	-----	-----	321.16%	-----	320.64%	\$31.00	\$335.00

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<b>BLACK CHERRY</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	8	11.20	\$498.99	\$277.23	55.56%	<b>\$377.84</b>	-24.28%	\$250.00	\$900.00
GWINN FOREST MGT UNIT	2	17.50	\$200.00	\$164.11	82.06%	<b>\$225.71</b>	12.86%	\$200.00	\$300.00
ESCANABA RIVER STATE FOREST	2	17.50	\$200.00	\$164.11	82.06%	<b>\$225.71</b>	12.86%	\$200.00	\$300.00
SHINGLETON FOREST MGT UNIT	1	5.30	\$180.57	\$155.00	85.84%	<b>\$160.00</b>	-11.39%	\$160.00	\$160.00
S STE MARIE FMU (NAUBINWAY)	2	46.50	\$393.26	\$344.58	87.62%	<b>\$441.40</b>	12.24%	\$350.00	\$450.00
LAKE SUPERIOR STATE FOREST	3	51.80	\$371.50	\$325.18	87.53%	<b>\$412.61</b>	11.07%	\$160.00	\$450.00
UPPER PENINSULA	13	-----	-----	-----	80.55%	-----	4.31%	\$160.00	\$900.00
TRAVERSE CITY FOREST MGT UNI	1	10.20	\$347.83	\$195.00	56.06%	<b>\$195.00</b>	-43.94%	\$195.00	\$195.00
CADILLAC FOREST MGT UNIT	1	2.10	\$182.89	\$183.00	100.06%	<b>\$183.00</b>	0.06%	\$183.00	\$183.00
PERE MARQUETTE STATE FORES	2	12.30	\$319.67	\$192.95	60.36%	<b>\$192.95</b>	-39.64%	\$183.00	\$195.00
NORTHERN LOWER PENINSULA	2	12.30	\$319.67	\$192.95	60.36%	<b>\$192.95</b>	-39.64%	\$183.00	\$195.00
STATEWIDE	15	-----	-----	-----	78.09%	-----	-1.04%	\$160.00	\$900.00

  

<b>BLACK SPRUCE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	2.50	\$47.78	\$36.00	75.35%	<b>\$40.00</b>	-16.28%	\$40.00	\$40.00
SHINGLETON FOREST MGT UNIT	1	7.10	\$32.00	\$26.00	81.25%	<b>\$27.00</b>	-15.63%	\$27.00	\$27.00
LAKE SUPERIOR STATE FOREST	1	7.10	\$32.00	\$26.00	81.25%	<b>\$27.00</b>	-15.63%	\$27.00	\$27.00
UPPER PENINSULA	2	-----	-----	-----	79.22%	-----	-15.85%	\$27.00	\$40.00
STATEWIDE	2	-----	-----	-----	79.22%	-----	-15.85%	\$27.00	\$40.00

  

<b>HEMLOCK</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	4.90	\$23.68	\$20.00	84.46%	<b>\$20.00</b>	-15.54%	\$20.00	\$20.00
UPPER PENINSULA	1	-----	-----	-----	84.46%	-----	-15.54%	\$20.00	\$20.00
STATEWIDE	1	-----	-----	-----	84.46%	-----	-15.54%	\$20.00	\$20.00

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JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	4	259.80	\$263.20	\$205.50	78.08%	<b>\$232.69</b>	-11.59%	\$160.00	\$265.63
MACKINAW STATE FOREST	4	259.80	\$263.20	\$205.50	78.08%	<b>\$232.69</b>	-11.59%	\$160.00	\$265.63
TRAVERSE CITY FOREST MGT UNI	2	296.90	\$197.48	\$77.41	39.20%	<b>\$77.78</b>	-60.62%	\$50.00	\$80.00
CADILLAC FOREST MGT UNIT	7	84.50	\$214.69	\$182.89	85.19%	<b>\$230.23</b>	7.24%	\$109.00	\$500.00
PERE MARQUETTE STATE FORES	9	381.40	\$201.29	\$100.78	50.07%	<b>\$111.55</b>	-44.58%	\$50.00	\$500.00
ROSCOMMON FOREST MGT UNIT	9	1,111.20	\$117.53	\$62.36	53.05%	<b>\$81.94</b>	-30.28%	\$50.00	\$108.09
GRAYLING FOREST MGT UNIT	13	1,340.40	\$143.58	\$118.04	82.21%	<b>\$228.01</b>	58.80%	\$58.00	\$461.62
GLADWIN FOREST MGT UNIT	2	67.30	\$153.68	\$131.14	85.33%	<b>\$200.63</b>	30.55%	\$111.20	\$205.39
AUSABLE STATE FOREST	24	2,518.90	\$132.36	\$93.82	70.89%	<b>\$162.84</b>	23.03%	\$50.00	\$461.62
NORTHERN LOWER PENINSULA	37	3,160.10	\$151.44	\$103.85	68.57%	<b>\$162.39</b>	7.24%	\$50.00	\$500.00
STATEWIDE	37	-----	-----	-----	68.57%	-----	7.24%	\$50.00	\$500.00
MISCELLANEOUS	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	52.00	\$50.00	\$50.00	100.00%	<b>\$150.96</b>	201.92%	\$150.96	\$150.96
AUSABLE STATE FOREST	1	52.00	\$50.00	\$50.00	100.00%	<b>\$150.96</b>	201.92%	\$150.96	\$150.96
NORTHERN LOWER PENINSULA	1	52.00	\$50.00	\$50.00	100.00%	<b>\$150.96</b>	201.92%	\$150.96	\$150.96
STATEWIDE	1	-----	-----	-----	100.00%	-----	201.92%	\$150.96	\$150.96

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (SOO MAINLAN	8	511.90	\$40.76	\$30.31	74.37%	<b>\$38.29</b>	-6.06%	\$34.00	\$82.50
S STE MARIE FMU (DRUMMOND IS	5	321.70	\$41.06	\$35.51	86.48%	<b>\$41.23</b>	0.40%	\$33.00	\$60.00
LAKE SUPERIOR STATE FOREST	13	833.60	\$40.87	\$32.32	79.06%	<b>\$39.42</b>	-3.55%	\$33.00	\$82.50
UPPER PENINSULA	13	-----	-----	-----	79.06%	-----	-3.55%	\$33.00	\$82.50
GAYLORD FOREST MGT UNIT	6	315.60	\$177.68	\$138.93	78.19%	<b>\$138.93</b>	-21.81%	\$92.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	2	210.00	\$101.40	\$75.93	74.88%	<b>\$76.04</b>	-25.01%	\$73.00	\$87.50
ATLANTA FOREST MGT UNIT	8	384.60	\$195.89	\$165.60	84.54%	<b>\$192.72</b>	-1.62%	\$80.00	\$211.45
MACKINAW STATE FOREST	16	910.20	\$167.78	\$135.67	80.86%	<b>\$147.15</b>	-12.30%	\$73.00	\$211.45
TRAVERSE CITY FOREST MGT UNI	3	87.60	\$98.63	\$70.74	71.72%	<b>\$78.79</b>	-20.11%	\$61.00	\$100.00
CADILLAC FOREST MGT UNIT	15	1,091.00	\$88.30	\$79.02	89.49%	<b>\$80.82</b>	-8.47%	\$51.00	\$110.00
PERE MARQUETTE STATE FORES	18	1,178.60	\$89.07	\$78.41	88.03%	<b>\$80.67</b>	-9.43%	\$51.00	\$110.00
ROSCOMMON FOREST MGT UNIT	1	47.70	\$113.52	\$79.00	69.59%	<b>\$79.00</b>	-30.41%	\$79.00	\$79.00
GRAYLING FOREST MGT UNIT	1	5.40	\$65.80	\$33.00	50.15%	<b>\$33.00</b>	-49.85%	\$33.00	\$33.00
GLADWIN FOREST MGT UNIT	3	113.60	\$107.54	\$93.53	86.97%	<b>\$175.21</b>	62.92%	\$92.00	\$403.00
AUSABLE STATE FOREST	5	166.70	\$107.90	\$87.41	81.01%	<b>\$143.07</b>	32.60%	\$33.00	\$403.00
NORTHERN LOWER PENINSULA	39	2,255.50	\$122.22	\$102.18	83.60%	<b>\$112.11</b>	-8.28%	\$33.00	\$403.00
STATEWIDE	52	-----	-----	-----	83.10%	-----	-7.76%	\$33.00	\$403.00

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MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	6	53.50	\$116.93	\$66.02	56.46%	<b>\$171.78</b>	46.91%	\$25.00	\$450.00
CRYSTAL FALLS FOREST MGT UNI	4	171.40	\$92.30	\$70.94	76.86%	<b>\$420.52</b>	355.61%	\$75.00	\$600.00
GWINN FOREST MGT UNIT	6	116.30	\$196.74	\$152.02	77.27%	<b>\$165.99</b>	-15.63%	\$148.50	\$205.00
ESCANABA FOREST MGT UNIT	18	145.10	\$146.02	\$112.13	76.79%	<b>\$158.58</b>	8.60%	\$85.00	\$460.00
ESCANABA RIVER STATE FOREST	24	261.40	\$168.58	\$129.87	77.04%	<b>\$161.88</b>	-3.98%	\$85.00	\$460.00
S STE MARIE FMU (NAUBINWAY)	2	17.80	\$117.59	\$92.13	78.35%	<b>\$136.96</b>	16.47%	\$123.00	\$150.00
S STE MARIE FMU (SOO MAINLAN	2	49.10	\$148.00	\$142.48	96.27%	<b>\$142.48</b>	-3.73%	\$120.00	\$350.00
S STE MARIE FMU (DRUMMOND IS	2	10.00	\$128.69	\$111.20	86.41%	<b>\$123.44</b>	-4.08%	\$117.30	\$148.00
LAKE SUPERIOR STATE FOREST	6	76.90	\$138.45	\$126.76	91.56%	<b>\$138.73</b>	0.20%	\$117.30	\$350.00
UPPER PENINSULA	40	-----	-----	-----	77.34%	-----	74.83%	\$25.00	\$600.00
GAYLORD FOREST MGT UNIT	1	56.00	\$61.23	\$51.00	83.29%	<b>\$51.00</b>	-16.71%	\$51.00	\$51.00
PIGEON RIVER FOREST MGT UNIT	2	38.00	\$77.50	\$59.68	77.01%	<b>\$75.32</b>	-2.82%	\$62.00	\$85.00
MACKINAW STATE FOREST	3	94.00	\$67.81	\$54.51	80.39%	<b>\$60.83</b>	-10.29%	\$51.00	\$85.00
TRAVERSE CITY FOREST MGT UNI	2	79.50	\$93.83	\$74.43	79.32%	<b>\$266.01</b>	183.50%	\$72.00	\$551.00
CADILLAC FOREST MGT UNIT	3	38.70	\$100.35	\$80.18	79.90%	<b>\$80.18</b>	-20.10%	\$66.00	\$90.00
PERE MARQUETTE STATE FORES	5	118.20	\$95.96	\$76.31	79.52%	<b>\$205.17</b>	113.79%	\$66.00	\$551.00
NORTHERN LOWER PENINSULA	8	212.20	\$83.49	\$66.66	79.83%	<b>\$141.23</b>	69.15%	\$51.00	\$551.00
STATEWIDE	48	-----	-----	-----	77.81%	-----	73.76%	\$25.00	\$600.00
MIXED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GAYLORD FOREST MGT UNIT	2	28.00	\$82.14	\$42.18	51.35%	<b>\$242.75</b>	195.53%	\$47.00	\$250.00
PIGEON RIVER FOREST MGT UNIT	1	9.00	\$147.85	\$102.00	68.99%	<b>\$110.00</b>	-25.60%	\$110.00	\$110.00
ATLANTA FOREST MGT UNIT	2	31.80	\$79.23	\$43.41	54.79%	<b>\$58.87</b>	-25.70%	\$50.00	\$110.00
MACKINAW STATE FOREST	5	68.80	\$89.39	\$50.57	56.58%	<b>\$140.39</b>	57.06%	\$47.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	2	153.80	\$138.61	\$108.08	77.97%	<b>\$331.14</b>	138.91%	\$297.54	\$365.00
CADILLAC FOREST MGT UNIT	15	326.20	\$96.82	\$71.66	74.01%	<b>\$117.34</b>	21.20%	\$66.00	\$400.00
PERE MARQUETTE STATE FORES	17	480.00	\$110.21	\$83.33	75.61%	<b>\$185.85</b>	68.63%	\$66.00	\$400.00
ROSCOMMON FOREST MGT UNIT	17	1,310.60	\$154.54	\$112.86	73.03%	<b>\$323.93</b>	109.61%	\$75.00	\$790.45
GRAYLING FOREST MGT UNIT	21	929.20	\$126.51	\$86.78	68.60%	<b>\$136.90</b>	8.21%	\$57.00	\$360.00
GLADWIN FOREST MGT UNIT	2	157.60	\$154.33	\$109.35	70.85%	<b>\$175.81</b>	13.92%	\$104.00	\$198.00
AUSABLE STATE FOREST	40	2,397.40	\$143.66	\$102.52	71.36%	<b>\$241.70</b>	68.24%	\$57.00	\$790.45
NORTHERN LOWER PENINSULA	62	2,946.20	\$136.95	\$98.18	71.69%	<b>\$230.24</b>	68.12%	\$47.00	\$790.45
STATEWIDE	62	-----	-----	-----	71.69%	-----	68.12%	\$47.00	\$790.45

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MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	11.60	\$42.04	\$20.99	49.93%	<b>\$21.08</b>	-49.87%	\$20.00	\$45.00
S STE MARIE FMU (NAUBINWAY)	1	3.90	\$101.22	\$70.00	69.16%	<b>\$100.00</b>	-1.20%	\$100.00	\$100.00
S STE MARIE FMU (SOO MAINLAN)	1	80.60	\$48.50	\$34.00	70.10%	<b>\$48.00</b>	-1.03%	\$48.00	\$48.00
LAKE SUPERIOR STATE FOREST	2	84.50	\$50.93	\$35.66	70.02%	<b>\$50.40</b>	-1.05%	\$48.00	\$100.00
UPPER PENINSULA	4	-----	-----	-----	67.97%	-----	-6.02%	\$20.00	\$100.00
STATEWIDE	4	-----	-----	-----	67.97%	-----	-6.02%	\$20.00	\$100.00
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (DRUMMOND IS)	3	248.10	\$54.88	\$55.95	101.96%	<b>\$89.25</b>	62.64%	\$83.00	\$165.60
LAKE SUPERIOR STATE FOREST	3	248.10	\$54.88	\$55.95	101.96%	<b>\$89.25</b>	62.64%	\$83.00	\$165.60
UPPER PENINSULA	3	-----	-----	-----	101.96%	-----	62.64%	\$83.00	\$165.60
STATEWIDE	3	-----	-----	-----	101.96%	-----	62.64%	\$83.00	\$165.60
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	13	195.20	\$92.97	\$60.26	64.82%	<b>\$175.31</b>	88.57%	\$34.00	\$850.00
CRYSTAL FALLS FOREST MGT UNI	7	118.30	\$102.34	\$83.88	81.96%	<b>\$286.15</b>	179.60%	\$61.00	\$430.00
GWINN FOREST MGT UNIT	2	10.50	\$80.87	\$65.70	81.24%	<b>\$145.71</b>	80.17%	\$100.00	\$175.00
ESCANABA FOREST MGT UNIT	13	54.20	\$174.06	\$115.32	66.25%	<b>\$180.40</b>	3.65%	\$105.00	\$400.00
ESCANABA RIVER STATE FOREST	15	64.70	\$158.93	\$107.27	67.49%	<b>\$174.77</b>	9.97%	\$100.00	\$400.00
S STE MARIE FMU (NAUBINWAY)	3	29.40	\$122.54	\$96.08	78.41%	<b>\$140.61</b>	14.74%	\$125.00	\$156.00
S STE MARIE FMU (SOO MAINLAN)	6	174.90	\$123.00	\$100.45	81.67%	<b>\$107.89</b>	-12.28%	\$90.00	\$150.00
S STE MARIE FMU (DRUMMOND IS)	4	71.50	\$124.76	\$122.73	98.38%	<b>\$194.42</b>	55.84%	\$143.75	\$250.00
LAKE SUPERIOR STATE FOREST	13	275.80	\$123.40	\$105.76	85.70%	<b>\$133.81</b>	8.43%	\$90.00	\$250.00
UPPER PENINSULA	48	-----	-----	-----	77.50%	-----	55.94%	\$34.00	\$850.00
CADILLAC FOREST MGT UNIT	2	26.00	\$88.50	\$79.85	90.23%	<b>\$199.57</b>	125.50%	\$44.00	\$300.00
PERE MARQUETTE STATE FORES	2	26.00	\$88.50	\$79.85	90.23%	<b>\$199.57</b>	125.50%	\$44.00	\$300.00
NORTHERN LOWER PENINSULA	2	26.00	\$88.50	\$79.85	90.23%	<b>\$199.57</b>	125.50%	\$44.00	\$300.00
STATEWIDE	50	-----	-----	-----	77.88%	-----	58.02%	\$34.00	\$850.00

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	139.00	\$68.63	\$50.00	72.85%	<b>\$85.00</b>	23.85%	\$85.00	\$85.00
MACKINAW STATE FOREST	1	139.00	\$68.63	\$50.00	72.85%	<b>\$85.00</b>	23.85%	\$85.00	\$85.00
CADILLAC FOREST MGT UNIT	4	99.20	\$81.15	\$69.35	85.47%	<b>\$83.16</b>	2.48%	\$57.00	\$101.00
PERE MARQUETTE STATE FORES	4	99.20	\$81.15	\$69.35	85.47%	<b>\$83.16</b>	2.48%	\$57.00	\$101.00
ROSCOMMON FOREST MGT UNIT	4	104.60	\$49.53	\$42.02	84.84%	<b>\$58.42</b>	17.95%	\$35.00	\$80.03
GRAYLING FOREST MGT UNIT	1	101.10	\$67.42	\$44.00	65.26%	<b>\$44.00</b>	-34.74%	\$44.00	\$44.00
AUSABLE STATE FOREST	5	205.70	\$58.32	\$42.99	73.72%	<b>\$51.33</b>	-11.98%	\$35.00	\$80.03
NORTHERN LOWER PENINSULA	10	443.90	\$66.65	\$51.08	76.64%	<b>\$68.99</b>	3.51%	\$35.00	\$101.00
STATEWIDE	10	-----	-----	-----	76.64%	-----	3.51%	\$35.00	\$101.00
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	22	415.70	\$156.60	\$100.53	64.19%	<b>\$176.74</b>	12.86%	\$75.00	\$600.00
GWINN FOREST MGT UNIT	3	26.10	\$94.74	\$67.14	70.87%	<b>\$88.54</b>	-6.54%	\$63.00	\$120.00
ESCANABA FOREST MGT UNIT	5	81.00	\$149.93	\$115.17	76.82%	<b>\$118.47</b>	-20.98%	\$110.00	\$188.00
ESCANABA RIVER STATE FOREST	8	107.10	\$136.48	\$103.47	75.81%	<b>\$111.18</b>	-18.54%	\$63.00	\$188.00
SHINGLETON FOREST MGT UNIT	2	29.50	\$123.62	\$99.86	80.78%	<b>\$130.64</b>	5.68%	\$115.00	\$150.50
NEWBERRY FOREST MGT UNIT	4	192.80	\$141.12	\$105.93	75.07%	<b>\$146.68</b>	3.94%	\$129.00	\$190.00
S STE MARIE FMU (NAUBINWAY)	5	174.10	\$163.86	\$134.20	81.90%	<b>\$188.97</b>	15.32%	\$150.00	\$216.00
S STE MARIE FMU (SOO MAINLAN	1	1.40	\$132.00	\$120.00	90.91%	<b>\$150.00</b>	13.64%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	12	397.80	\$149.74	\$117.91	78.74%	<b>\$164.01</b>	9.53%	\$115.00	\$216.00
UPPER PENINSULA	42	-----	-----	-----	71.63%	-----	8.14%	\$63.00	\$600.00
GAYLORD FOREST MGT UNIT	4	115.00	\$87.08	\$68.04	78.14%	<b>\$134.03</b>	53.92%	\$54.00	\$170.00
PIGEON RIVER FOREST MGT UNIT	1	9.00	\$154.58	\$139.00	89.92%	<b>\$139.00</b>	-10.08%	\$139.00	\$139.00
MACKINAW STATE FOREST	5	124.00	\$91.98	\$73.19	79.58%	<b>\$134.39</b>	46.11%	\$54.00	\$170.00
TRAVERSE CITY FOREST MGT UNI	9	193.80	\$159.76	\$116.47	72.90%	<b>\$148.44</b>	-7.09%	\$95.00	\$300.00
CADILLAC FOREST MGT UNIT	28	978.10	\$153.98	\$120.35	78.16%	<b>\$240.83</b>	56.41%	\$75.00	\$1,115.00
PERE MARQUETTE STATE FORES	37	1,171.90	\$154.93	\$119.71	77.26%	<b>\$225.55</b>	45.58%	\$75.00	\$1,115.00
ROSCOMMON FOREST MGT UNIT	4	67.10	\$163.45	\$92.59	56.65%	<b>\$122.11</b>	-25.29%	\$74.00	\$325.00
GRAYLING FOREST MGT UNIT	4	49.60	\$144.46	\$90.27	62.49%	<b>\$91.90</b>	-36.39%	\$80.00	\$120.00
GLADWIN FOREST MGT UNIT	3	391.30	\$142.98	\$110.04	76.96%	<b>\$146.79</b>	2.67%	\$119.10	\$285.00
AUSABLE STATE FOREST	11	508.00	\$145.83	\$105.81	72.56%	<b>\$138.17</b>	-5.25%	\$74.00	\$325.00
NORTHERN LOWER PENINSULA	53	1,803.90	\$148.04	\$112.60	76.06%	<b>\$194.68</b>	31.50%	\$54.00	\$1,115.00
STATEWIDE	95	-----	-----	-----	74.54%	-----	23.50%	\$54.00	\$1,115.00

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RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	10	88.80	\$716.14	\$534.17	74.59%	<b>\$674.46</b>	-5.82%	\$456.00	\$950.00
S STE MARIE FMU (SOO MAINLAN	1	1.40	\$300.11	\$273.00	90.97%	<b>\$300.00</b>	-0.04%	\$300.00	\$300.00
LAKE SUPERIOR STATE FOREST	1	1.40	\$300.11	\$273.00	90.97%	<b>\$300.00</b>	-0.04%	\$300.00	\$300.00
UPPER PENINSULA	11	-----	-----	-----	74.70%	-----	-5.78%	\$300.00	\$950.00
PIGEON RIVER FOREST MGT UNIT	2	18.00	\$336.97	\$318.00	94.37%	<b>\$435.00</b>	29.09%	\$360.00	\$510.00
ATLANTA FOREST MGT UNIT	3	195.90	\$252.28	\$211.13	83.69%	<b>\$377.15</b>	49.50%	\$155.00	\$637.00
MACKINAW STATE FOREST	5	213.90	\$259.41	\$220.13	84.86%	<b>\$382.02</b>	47.26%	\$155.00	\$637.00
TRAVERSE CITY FOREST MGT UNI	9	765.10	\$342.13	\$271.65	79.40%	<b>\$375.55</b>	9.77%	\$294.00	\$610.00
CADILLAC FOREST MGT UNIT	18	1,559.20	\$288.53	\$273.42	94.76%	<b>\$379.21</b>	31.43%	\$156.00	\$1,057.00
PERE MARQUETTE STATE FORES	27	2,324.30	\$306.17	\$272.84	89.11%	<b>\$378.00</b>	23.46%	\$156.00	\$1,057.00
ROSCOMMON FOREST MGT UNIT	9	969.10	\$368.08	\$200.63	54.51%	<b>\$300.86</b>	-18.26%	\$200.00	\$991.00
GRAYLING FOREST MGT UNIT	10	780.00	\$245.55	\$201.19	81.94%	<b>\$330.30</b>	34.52%	\$179.00	\$1,029.00
AUSABLE STATE FOREST	19	1,749.10	\$313.44	\$200.88	64.09%	<b>\$313.99</b>	0.18%	\$179.00	\$1,029.00
NORTHERN LOWER PENINSULA	51	4,287.30	\$306.80	\$240.85	78.50%	<b>\$352.09</b>	14.76%	\$155.00	\$1,057.00
STATEWIDE	62	-----	-----	-----	78.33%	-----	13.81%	\$155.00	\$1,057.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	17.60	\$106.57	\$100.00	93.84%	<b>\$125.00</b>	17.29%	\$125.00	\$125.00
CRYSTAL FALLS FOREST MGT UNI	2	95.20	\$203.98	\$173.75	85.18%	<b>\$183.09</b>	-10.24%	\$150.00	\$200.00
GWINN FOREST MGT UNIT	5	90.40	\$159.58	\$143.44	89.89%	<b>\$223.69</b>	40.18%	\$141.00	\$251.00
ESCANABA FOREST MGT UNIT	9	187.10	\$203.91	\$144.56	70.89%	<b>\$191.71</b>	-5.98%	\$135.55	\$400.00
ESCANABA RIVER STATE FOREST	14	277.50	\$189.47	\$144.19	76.10%	<b>\$202.13</b>	6.68%	\$135.55	\$400.00
SHINGLETON FOREST MGT UNIT	12	559.60	\$204.16	\$154.46	75.66%	<b>\$230.16</b>	12.74%	\$170.00	\$300.00
NEWBERRY FOREST MGT UNIT	5	538.00	\$234.62	\$203.38	86.68%	<b>\$251.47</b>	7.18%	\$210.00	\$303.32
S STE MARIE FMU (NAUBINWAY)	5	464.70	\$266.19	\$216.87	81.47%	<b>\$267.98</b>	0.67%	\$250.00	\$300.00
S STE MARIE FMU (SOO MAINLAN	1	14.50	\$210.00	\$187.00	89.05%	<b>\$200.00</b>	-4.76%	\$200.00	\$200.00
LAKE SUPERIOR STATE FOREST	23	1,576.80	\$232.89	\$189.84	81.52%	<b>\$248.30</b>	6.62%	\$170.00	\$303.32
UPPER PENINSULA	40	-----	-----	-----	81.09%	-----	5.93%	\$125.00	\$400.00
GAYLORD FOREST MGT UNIT	9	656.00	\$233.95	\$182.97	78.21%	<b>\$211.94</b>	-9.41%	\$183.00	\$292.11
PIGEON RIVER FOREST MGT UNIT	4	689.00	\$246.49	\$203.26	82.46%	<b>\$218.79</b>	-11.24%	\$163.00	\$280.00
ATLANTA FOREST MGT UNIT	5	365.80	\$342.74	\$300.15	87.57%	<b>\$344.93</b>	0.64%	\$200.00	\$500.00
MACKINAW STATE FOREST	18	1,710.80	\$262.26	\$216.20	82.44%	<b>\$243.14</b>	-7.29%	\$163.00	\$500.00
TRAVERSE CITY FOREST MGT UNI	24	1,856.20	\$196.69	\$156.09	79.36%	<b>\$200.74</b>	2.06%	\$136.50	\$732.30
CADILLAC FOREST MGT UNIT	28	1,046.00	\$191.36	\$169.84	88.76%	<b>\$183.75</b>	-3.97%	\$93.00	\$300.00
PERE MARQUETTE STATE FORES	52	2,902.20	\$194.77	\$161.05	82.69%	<b>\$194.62</b>	-0.08%	\$93.00	\$732.30
ROSCOMMON FOREST MGT UNIT	24	3,134.10	\$256.12	\$181.30	70.79%	<b>\$229.50</b>	-10.39%	\$165.00	\$479.00
GRAYLING FOREST MGT UNIT	21	1,169.50	\$249.38	\$214.42	85.98%	<b>\$304.46</b>	22.09%	\$121.00	\$1,140.00
GLADWIN FOREST MGT UNIT	1	915.00	\$253.23	\$195.00	77.01%	<b>\$200.00</b>	-21.02%	\$200.00	\$200.00
AUSABLE STATE FOREST	46	5,218.60	\$254.11	\$191.13	75.22%	<b>\$241.13</b>	-5.11%	\$121.00	\$1,140.00
NORTHERN LOWER PENINSULA	116	9,831.60	\$238.01	\$186.61	78.40%	<b>\$227.75</b>	-4.31%	\$93.00	\$1,140.00
STATEWIDE	156	-----	-----	-----	78.83%	-----	-2.69%	\$93.00	\$1,140.00

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## SAWLOGS (MBF, see general note 3)

SUGAR MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	23	1,402.00	\$728.54	\$460.41	63.20%	<b>\$831.21</b>	14.09%	\$250.00	\$999.00
CRYSTAL FALLS FOREST MGT UNI	6	82.20	\$334.54	\$268.33	80.21%	<b>\$380.57</b>	13.76%	\$218.00	\$600.00
GWINN FOREST MGT UNIT	13	314.20	\$372.45	\$311.68	83.68%	<b>\$553.20</b>	48.53%	\$265.00	\$876.80
ESCANABA FOREST MGT UNIT	4	44.60	\$248.65	\$181.63	73.04%	<b>\$343.33</b>	38.07%	\$160.00	\$378.00
ESCANABA RIVER STATE FOREST	17	358.80	\$357.06	\$295.51	82.76%	<b>\$527.11</b>	47.62%	\$160.00	\$876.80
SHINGLETON FOREST MGT UNIT	4	69.30	\$790.90	\$650.10	82.20%	<b>\$766.81</b>	-3.05%	\$600.00	\$862.00
NEWBERRY FOREST MGT UNIT	4	207.50	\$779.76	\$595.21	76.33%	<b>\$786.19</b>	0.82%	\$435.00	\$1,000.00
S STE MARIE FMU (NAUBINWAY)	6	197.00	\$720.12	\$598.99	83.18%	<b>\$832.62</b>	15.62%	\$526.00	\$923.00
S STE MARIE FMU (SOO MAINLAN	3	19.30	\$553.88	\$523.00	94.43%	<b>\$523.75</b>	-5.44%	\$382.00	\$670.00
S STE MARIE FMU (DRUMMOND IS	5	310.50	\$714.07	\$585.75	82.03%	<b>\$874.40</b>	22.45%	\$725.00	\$996.79
LAKE SUPERIOR STATE FOREST	22	803.60	\$735.29	\$595.48	80.99%	<b>\$823.68</b>	12.02%	\$382.00	\$1,000.00
UPPER PENINSULA	68	-----	-----	-----	70.82%	-----	15.82%	\$160.00	\$1,000.00
GAYLORD FOREST MGT UNIT	16	788.10	\$440.08	\$371.20	84.35%	<b>\$621.17</b>	41.15%	\$290.00	\$914.19
PIGEON RIVER FOREST MGT UNIT	4	113.00	\$417.56	\$330.88	79.24%	<b>\$466.46</b>	11.71%	\$350.00	\$505.00
ATLANTA FOREST MGT UNIT	5	84.90	\$204.75	\$171.75	83.88%	<b>\$268.36</b>	31.06%	\$143.00	\$375.10
MACKINAW STATE FOREST	25	986.00	\$417.24	\$349.40	83.74%	<b>\$573.06</b>	37.35%	\$143.00	\$914.19
TRAVERSE CITY FOREST MGT UNI	7	364.80	\$382.01	\$260.86	68.29%	<b>\$691.44</b>	81.00%	\$285.00	\$1,158.00
CADILLAC FOREST MGT UNIT	5	58.60	\$255.52	\$225.35	88.19%	<b>\$231.32</b>	-9.47%	\$217.00	\$275.00
PERE MARQUETTE STATE FORES	12	423.40	\$364.50	\$255.95	70.22%	<b>\$627.76</b>	72.22%	\$217.00	\$1,158.00
GRAYLING FOREST MGT UNIT	3	43.60	\$200.00	\$128.78	64.39%	<b>\$265.48</b>	32.74%	\$140.00	\$310.00
AUSABLE STATE FOREST	3	43.60	\$200.00	\$128.78	64.39%	<b>\$265.48</b>	32.74%	\$140.00	\$310.00
NORTHERN LOWER PENINSULA	40	1,453.00	\$395.35	\$315.55	79.82%	<b>\$579.77</b>	46.65%	\$140.00	\$1,158.00
STATEWIDE	108	-----	-----	-----	73.03%	-----	23.38%	\$140.00	\$1,158.00

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WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	10	15.90	\$184.67	\$128.98	69.84%	<b>\$188.57</b>	2.11%	\$84.34	\$450.00
ESCANABA FOREST MGT UNIT	4	36.90	\$224.88	\$142.30	63.28%	<b>\$156.38</b>	-30.46%	\$120.00	\$210.00
ESCANABA RIVER STATE FOREST	4	36.90	\$224.88	\$142.30	63.28%	<b>\$156.38</b>	-30.46%	\$120.00	\$210.00
S STE MARIE FMU (NAUBINWAY)	1	5.60	\$141.37	\$126.00	89.13%	<b>\$150.00</b>	6.10%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	1	5.60	\$141.37	\$126.00	89.13%	<b>\$150.00</b>	6.10%	\$150.00	\$150.00
UPPER PENINSULA	15	-----	-----	-----	66.58%	-----	-20.10%	\$84.34	\$450.00
GAYLORD FOREST MGT UNIT	2	80.00	\$174.64	\$138.09	79.07%	<b>\$140.46</b>	-19.57%	\$97.00	\$154.00
PIGEON RIVER FOREST MGT UNIT	2	37.00	\$189.34	\$152.97	80.79%	<b>\$241.62</b>	27.61%	\$150.00	\$376.00
MACKINAW STATE FOREST	4	117.00	\$179.29	\$142.79	79.65%	<b>\$172.45</b>	-3.81%	\$97.00	\$376.00
CADILLAC FOREST MGT UNIT	1	15.30	\$160.95	\$143.00	88.85%	<b>\$143.00</b>	-11.15%	\$143.00	\$143.00
PERE MARQUETTE STATE FORES	1	15.30	\$160.95	\$143.00	88.85%	<b>\$143.00</b>	-11.15%	\$143.00	\$143.00
GLADWIN FOREST MGT UNIT	2	57.60	\$171.12	\$125.63	73.41%	<b>\$137.22</b>	-19.81%	\$120.00	\$165.92
AUSABLE STATE FOREST	2	57.60	\$171.12	\$125.63	73.41%	<b>\$137.22</b>	-19.81%	\$120.00	\$165.92
NORTHERN LOWER PENINSULA	7	189.90	\$175.33	\$137.60	78.48%	<b>\$159.39</b>	-9.09%	\$97.00	\$376.00
STATEWIDE	22	-----	-----	-----	75.32%	-----	-12.01%	\$84.34	\$450.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	95.20	\$71.63	\$54.48	76.05%	<b>\$94.63</b>	32.10%	\$52.00	\$200.32
PERE MARQUETTE STATE FORES	3	95.20	\$71.63	\$54.48	76.05%	<b>\$94.63</b>	32.10%	\$52.00	\$200.32
ROSCOMMON FOREST MGT UNIT	2	96.40	\$66.69	\$49.48	74.19%	<b>\$108.14</b>	62.14%	\$40.00	\$191.00
GRAYLING FOREST MGT UNIT	1	9.00	\$54.66	\$36.00	65.86%	<b>\$60.00</b>	9.77%	\$60.00	\$60.00
AUSABLE STATE FOREST	3	105.40	\$65.67	\$48.33	73.59%	<b>\$104.03</b>	58.42%	\$40.00	\$191.00
NORTHERN LOWER PENINSULA	6	200.60	\$68.50	\$51.24	74.81%	<b>\$99.57</b>	45.36%	\$40.00	\$200.32
STATEWIDE	6	-----	-----	-----	74.81%	-----	45.36%	\$40.00	\$200.32

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WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	29.40	\$83.92	\$79.69	94.96%	<b>\$99.55</b>	18.63%	\$34.00	\$100.00
GWINN FOREST MGT UNIT	1	1.50	\$138.97	\$106.00	76.28%	<b>\$126.00</b>	-9.33%	\$126.00	\$126.00
ESCANABA FOREST MGT UNIT	15	289.60	\$245.50	\$156.19	63.62%	<b>\$194.90</b>	-20.61%	\$101.00	\$400.00
ESCANABA RIVER STATE FOREST	16	291.10	\$244.95	\$155.94	63.66%	<b>\$194.54</b>	-20.58%	\$101.00	\$400.00
SHINGLETON FOREST MGT UNIT	1	69.10	\$139.28	\$95.00	68.21%	<b>\$222.00</b>	59.39%	\$222.00	\$222.00
NEWBERRY FOREST MGT UNIT	3	65.10	\$161.42	\$139.20	86.23%	<b>\$206.51</b>	27.93%	\$186.00	\$244.44
S STE MARIE FMU (NAUBINWAY)	3	39.30	\$101.22	\$80.36	79.39%	<b>\$148.52</b>	46.73%	\$146.00	\$160.00
LAKE SUPERIOR STATE FOREST	7	173.50	\$138.97	\$108.27	77.91%	<b>\$199.54</b>	43.59%	\$146.00	\$244.44
UPPER PENINSULA	25	-----	-----	-----	67.96%	-----	-3.79%	\$34.00	\$400.00
PIGEON RIVER FOREST MGT UNIT	2	60.00	\$87.81	\$78.23	89.09%	<b>\$93.50</b>	6.48%	\$85.00	\$100.00
MACKINAW STATE FOREST	2	60.00	\$87.81	\$78.23	89.09%	<b>\$93.50</b>	6.48%	\$85.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	4	114.80	\$87.21	\$71.36	81.82%	<b>\$73.49</b>	-15.73%	\$60.00	\$75.00
CADILLAC FOREST MGT UNIT	11	351.80	\$99.32	\$79.00	79.53%	<b>\$154.54</b>	55.60%	\$76.00	\$200.00
PERE MARQUETTE STATE FORES	15	466.60	\$96.34	\$77.12	80.04%	<b>\$134.60</b>	39.71%	\$60.00	\$200.00
ROSCOMMON FOREST MGT UNIT	1	61.40	\$61.84	\$40.00	64.68%	<b>\$350.00</b>	465.98%	\$350.00	\$350.00
GRAYLING FOREST MGT UNIT	4	149.30	\$62.08	\$48.93	78.82%	<b>\$80.25</b>	29.27%	\$48.00	\$100.00
AUSABLE STATE FOREST	5	210.70	\$62.01	\$46.33	74.71%	<b>\$158.86</b>	156.19%	\$48.00	\$350.00
NORTHERN LOWER PENINSULA	22	737.30	\$85.84	\$68.41	79.70%	<b>\$138.19</b>	60.99%	\$48.00	\$350.00
STATEWIDE	47	-----	-----	-----	72.57%	-----	21.65%	\$34.00	\$400.00
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	18	168.60	\$43.04	\$24.05	55.87%	<b>\$39.53</b>	-8.16%	\$21.00	\$72.00
S STE MARIE FMU (SOO MAINLAN	1	0.50	\$53.00	\$48.00	90.57%	<b>\$50.00</b>	-5.66%	\$50.00	\$50.00
S STE MARIE FMU (DRUMMOND IS	2	43.50	\$53.00	\$45.36	85.58%	<b>\$61.39</b>	15.84%	\$46.00	\$70.00
LAKE SUPERIOR STATE FOREST	3	44.00	\$53.00	\$45.39	85.64%	<b>\$61.26</b>	15.59%	\$46.00	\$70.00
UPPER PENINSULA	21	-----	-----	-----	63.11%	-----	-2.38%	\$21.00	\$72.00
STATEWIDE	21	-----	-----	-----	63.11%	-----	-2.38%	\$21.00	\$72.00

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YELLOW BIRCH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	21	138.10	\$202.83	\$128.14	63.18%	<b>\$475.37</b>	134.36%	\$99.00	\$975.00
S STE MARIE FMU (NAUBINWAY)	2	33.80	\$241.98	\$201.21	83.15%	<b>\$350.33</b>	44.78%	\$246.00	\$550.00
LAKE SUPERIOR STATE FOREST	2	33.80	\$241.98	\$201.21	83.15%	<b>\$350.33</b>	44.78%	\$246.00	\$550.00
UPPER PENINSULA	23	-----	-----	-----	67.69%	-----	114.12%	\$99.00	\$975.00
STATEWIDE	23	-----	-----	-----	67.69%	-----	114.12%	\$99.00	\$975.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	8.30	\$1,325.00	\$1,325.00
PERE MARQUETTE STATE FORES	1	8.30	\$1,325.00	\$1,325.00
NORTHERN LOWER PENINSULA	1	8.30	\$1,325.00	\$1,325.00
STATEWIDE	1	-----	\$1,325.00	\$1,325.00

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	6.50	\$3,987.36	\$3,987.36
LAKE SUPERIOR STATE FOREST	1	6.50	\$3,987.36	\$3,987.36
UPPER PENINSULA	1	-----	\$3,987.36	\$3,987.36
TRAVERSE CITY FOREST MGT UNI	2	34.00	\$1,286.30	\$1,703.60
PERE MARQUETTE STATE FORES	2	34.00	\$1,286.30	\$1,703.60
NORTHERN LOWER PENINSULA	2	34.00	\$1,286.30	\$1,703.60
STATEWIDE	3	-----	\$1,286.30	\$3,987.36

RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	2.80	\$3,169.08	\$3,169.08
PERE MARQUETTE STATE FORES	1	2.80	\$3,169.08	\$3,169.08
NORTHERN LOWER PENINSULA	1	2.80	\$3,169.08	\$3,169.08
STATEWIDE	1	-----	\$3,169.08	\$3,169.08

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	54.00	\$1,330.88	\$1,330.88
MACKINAW STATE FOREST	1	54.00	\$1,330.88	\$1,330.88
TRAVERSE CITY FOREST MGT UNI	1	100.20	\$1,652.00	\$1,652.00
PERE MARQUETTE STATE FORES	1	100.20	\$1,652.00	\$1,652.00
GRAYLING FOREST MGT UNIT	1	22.10	\$4,831.00	\$4,831.00
AUSABLE STATE FOREST	1	22.10	\$4,831.00	\$4,831.00
NORTHERN LOWER PENINSULA	3	176.30	\$1,330.88	\$4,831.00
STATEWIDE	3	-----	\$1,330.88	\$4,831.00

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**SAWLOGS EXCLUSION (MBF, see general note 3)**

<b>SUGAR MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	6.50	\$5,636.42	\$5,636.42
PERE MARQUETTE STATE FORES	1	6.50	\$5,636.42	\$5,636.42
NORTHERN LOWER PENINSULA	1	6.50	\$5,636.42	\$5,636.42
STATEWIDE	1	-----	\$5,636.42	\$5,636.42
<b>WHITE PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	10.40	\$2,600.00	\$2,600.00
PERE MARQUETTE STATE FORES	1	10.40	\$2,600.00	\$2,600.00
NORTHERN LOWER PENINSULA	1	10.40	\$2,600.00	\$2,600.00
STATEWIDE	1	-----	\$2,600.00	\$2,600.00
<b>YELLOW BIRCH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	9.10	\$3,047.00	\$3,047.00
UPPER PENINSULA	1	-----	\$3,047.00	\$3,047.00
STATEWIDE	1	-----	\$3,047.00	\$3,047.00

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**PULPWOOD (Cords, see general note 3)**

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	270.00	\$23.69	\$20.60	86.96%	<b>\$23.65</b>	-0.17%	\$23.65	\$23.65
ESCANABA RIVER STATE FOREST	1	270.00	\$23.69	\$20.60	86.96%	<b>\$23.65</b>	-0.17%	\$23.65	\$23.65
UPPER PENINSULA	1	-----	-----	-----	86.96%	-----	-0.17%	\$23.65	\$23.65
GAYLORD FOREST MGT UNIT	13	4,488.00	\$22.44	\$17.91	79.84%	<b>\$32.98</b>	46.99%	\$12.70	\$71.30
ATLANTA FOREST MGT UNIT	4	1,587.10	\$22.34	\$21.80	97.59%	<b>\$22.42</b>	0.33%	\$10.70	\$25.00
MACKINAW STATE FOREST	17	6,075.10	\$22.41	\$18.93	84.46%	<b>\$30.22</b>	34.84%	\$10.70	\$71.30
TRAVERSE CITY FOREST MGT UNI	12	3,413.00	\$23.48	\$18.83	80.20%	<b>\$25.47</b>	8.49%	\$12.35	\$60.99
CADILLAC FOREST MGT UNIT	46	15,621.00	\$22.92	\$22.08	96.33%	<b>\$25.63</b>	11.82%	\$13.00	\$50.00
PERE MARQUETTE STATE FORES	58	19,034.00	\$23.02	\$21.50	93.38%	<b>\$25.60</b>	11.21%	\$12.35	\$60.99
ROSCOMMON FOREST MGT UNIT	6	3,104.70	\$21.09	\$17.50	82.99%	<b>\$24.32</b>	15.30%	\$15.00	\$64.54
GRAYLING FOREST MGT UNIT	20	5,957.00	\$23.64	\$17.72	74.97%	<b>\$26.67</b>	12.84%	\$14.50	\$44.90
AUSABLE STATE FOREST	26	9,061.70	\$22.77	\$17.65	77.52%	<b>\$25.87</b>	13.62%	\$14.50	\$64.54
NORTHERN LOWER PENINSULA	101	34,170.80	\$22.85	\$20.02	87.63%	<b>\$26.49</b>	15.97%	\$10.70	\$71.30
STATEWIDE	102	-----	-----	-----	87.62%	-----	15.84%	\$10.70	\$71.30
<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	8	1,251.50	\$20.31	\$15.58	76.71%	<b>\$25.81</b>	27.12%	\$16.50	\$35.00
ESCANABA FOREST MGT UNIT	26	3,487.80	\$27.76	\$20.59	74.18%	<b>\$29.24</b>	5.34%	\$17.00	\$66.50
ESCANABA RIVER STATE FOREST	34	4,739.30	\$25.79	\$19.27	74.70%	<b>\$28.34</b>	9.87%	\$16.50	\$66.50
SHINGLETON FOREST MGT UNIT	2	315.00	\$6.86	\$5.49	79.99%	<b>\$21.97</b>	220.30%	\$6.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	4	644.00	\$10.81	\$8.17	75.64%	<b>\$16.51</b>	52.76%	\$8.60	\$28.30
S STE MARIE FMU (SOO MAINLAN	2	144.70	\$11.60	\$11.29	97.33%	<b>\$13.95</b>	20.20%	\$12.35	\$15.00
LAKE SUPERIOR STATE FOREST	8	1,103.70	\$9.78	\$7.82	79.89%	<b>\$17.73</b>	81.22%	\$6.00	\$40.00
UPPER PENINSULA	42	-----	-----	-----	75.12%	-----	15.66%	\$6.00	\$66.50
GAYLORD FOREST MGT UNIT	2	158.00	\$5.79	\$3.89	67.23%	<b>\$32.44</b>	460.27%	\$3.50	\$33.00
MACKINAW STATE FOREST	2	158.00	\$5.79	\$3.89	67.23%	<b>\$32.44</b>	460.27%	\$3.50	\$33.00
TRAVERSE CITY FOREST MGT UNI	1	504.00	\$22.67	\$10.90	48.08%	<b>\$10.90</b>	-51.92%	\$10.90	\$10.90
CADILLAC FOREST MGT UNIT	2	116.20	\$12.89	\$8.78	68.11%	<b>\$20.80</b>	61.34%	\$20.00	\$22.00
PERE MARQUETTE STATE FORES	3	620.20	\$20.84	\$10.50	50.40%	<b>\$12.75</b>	-38.79%	\$10.90	\$22.00
NORTHERN LOWER PENINSULA	5	778.20	\$17.78	\$9.16	51.52%	<b>\$16.75</b>	-5.80%	\$3.50	\$33.00
STATEWIDE	47	-----	-----	-----	72.90%	-----	13.64%	\$3.50	\$66.50

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<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	5	803.70	\$18.70	\$14.84	79.35%	<b>\$23.03</b>	23.13%	\$14.90	\$30.00
ESCANABA FOREST MGT UNIT	17	1,391.30	\$22.63	\$16.97	75.02%	<b>\$21.82</b>	-3.58%	\$14.00	\$38.33
ESCANABA RIVER STATE FOREST	22	2,195.00	\$21.19	\$16.19	76.42%	<b>\$22.26</b>	5.05%	\$14.00	\$38.33
NEWBERRY FOREST MGT UNIT	1	240.00	\$4.63	\$4.70	101.51%	<b>\$7.50</b>	61.99%	\$7.50	\$7.50
S STE MARIE FMU (NAUBINWAY)	1	42.00	\$4.08	\$2.85	69.85%	<b>\$5.85</b>	43.38%	\$5.85	\$5.85
S STE MARIE FMU (SOO MAINLAN	2	1,001.90	\$6.45	\$2.96	45.94%	<b>\$9.19</b>	42.41%	\$8.50	\$21.56
S STE MARIE FMU (DRUMMOND IS	4	2,258.50	\$5.66	\$3.89	68.71%	<b>\$4.12</b>	-27.15%	\$3.40	\$5.00
LAKE SUPERIOR STATE FOREST	8	3,542.40	\$5.79	\$3.67	63.32%	<b>\$5.80</b>	0.17%	\$3.40	\$21.56
UPPER PENINSULA	30	-----	-----	-----	72.41%	-----	3.56%	\$3.40	\$38.33
STATEWIDE	30	-----	-----	-----	72.41%	-----	3.56%	\$3.40	\$38.33
<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	4	2,122.00	\$5.54	\$3.94	71.15%	<b>\$7.97</b>	43.98%	\$5.00	\$15.00
GWINN FOREST MGT UNIT	2	144.00	\$7.55	\$6.96	92.16%	<b>\$8.79</b>	16.45%	\$8.00	\$9.00
ESCANABA FOREST MGT UNIT	4	816.00	\$16.08	\$13.42	83.45%	<b>\$15.96</b>	-0.74%	\$14.00	\$28.00
ESCANABA RIVER STATE FOREST	6	960.00	\$14.80	\$12.45	84.12%	<b>\$14.89</b>	0.57%	\$8.00	\$28.00
UPPER PENINSULA	10	-----	-----	-----	78.25%	-----	20.21%	\$5.00	\$28.00
GAYLORD FOREST MGT UNIT	3	1,635.00	\$4.11	\$1.95	47.46%	<b>\$3.81</b>	-7.29%	\$2.00	\$6.00
PIGEON RIVER FOREST MGT UNIT	2	627.00	\$4.92	\$3.41	69.27%	<b>\$7.04</b>	43.12%	\$5.00	\$10.00
MACKINAW STATE FOREST	5	2,262.00	\$4.34	\$2.36	54.32%	<b>\$4.71</b>	8.56%	\$2.00	\$10.00
TRAVERSE CITY FOREST MGT UNI	1	74.00	\$6.20	\$3.40	54.84%	<b>\$3.40</b>	-45.16%	\$3.40	\$3.40
CADILLAC FOREST MGT UNIT	2	282.90	\$5.38	\$4.37	81.24%	<b>\$4.37</b>	-18.76%	\$4.30	\$4.80
PERE MARQUETTE STATE FORES	3	356.90	\$5.55	\$4.17	75.12%	<b>\$4.17</b>	-24.88%	\$3.40	\$4.80
NORTHERN LOWER PENINSULA	8	2,618.90	\$4.50	\$2.60	57.81%	<b>\$4.64</b>	2.94%	\$2.00	\$10.00
STATEWIDE	18	-----	-----	-----	71.87%	-----	14.82%	\$2.00	\$28.00
<b>BEECH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	127.50	\$7.00	\$6.00	85.71%	<b>\$6.00</b>	-14.29%	\$6.00	\$6.00
PERE MARQUETTE STATE FORES	1	127.50	\$7.00	\$6.00	85.71%	<b>\$6.00</b>	-14.29%	\$6.00	\$6.00
GRAYLING FOREST MGT UNIT	1	113.00	\$9.00	\$6.75	75.00%	<b>\$6.75</b>	-25.00%	\$6.75	\$6.75
AUSABLE STATE FOREST	1	113.00	\$9.00	\$6.75	75.00%	<b>\$6.75</b>	-25.00%	\$6.75	\$6.75
NORTHERN LOWER PENINSULA	2	240.50	\$7.94	\$6.35	80.01%	<b>\$6.35</b>	-19.99%	\$6.00	\$6.75
STATEWIDE	2	-----	-----	-----	80.01%	-----	-19.99%	\$6.00	\$6.75

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<b>BLACK ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	2	346.00	\$15.00	\$13.00	86.67%	<b>\$13.08</b>	-12.83%	\$13.00	\$14.00
ESCANABA RIVER STATE FOREST	2	346.00	\$15.00	\$13.00	86.67%	<b>\$13.08</b>	-12.83%	\$13.00	\$14.00
UPPER PENINSULA	2	-----	-----	-----	86.67%	-----	-12.83%	\$13.00	\$14.00
CADILLAC FOREST MGT UNIT	1	27.00	\$9.00	\$8.10	90.00%	<b>\$10.00</b>	11.11%	\$10.00	\$10.00
PERE MARQUETTE STATE FORES	1	27.00	\$9.00	\$8.10	90.00%	<b>\$10.00</b>	11.11%	\$10.00	\$10.00
NORTHERN LOWER PENINSULA	1	27.00	\$9.00	\$8.10	90.00%	<b>\$10.00</b>	11.11%	\$10.00	\$10.00
STATEWIDE	3	-----	-----	-----	86.82%	-----	-11.76%	\$10.00	\$14.00

  

<b>BLACK CHERRY</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	86.00	\$6.90	\$3.80	55.07%	<b>\$3.80</b>	-44.93%	\$3.80	\$3.80
CADILLAC FOREST MGT UNIT	1	6.10	\$11.09	\$9.75	87.92%	<b>\$9.75</b>	-12.08%	\$9.75	\$9.75
PERE MARQUETTE STATE FORES	2	92.10	\$7.18	\$4.19	58.43%	<b>\$4.19</b>	-41.57%	\$3.80	\$9.75
NORTHERN LOWER PENINSULA	2	92.10	\$7.18	\$4.19	58.43%	<b>\$4.19</b>	-41.57%	\$3.80	\$9.75
STATEWIDE	2	-----	-----	-----	58.43%	-----	-41.57%	\$3.80	\$9.75

  

<b>BLACK SPRUCE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	3	524.00	\$29.82	\$19.61	65.76%	<b>\$39.17</b>	31.37%	\$18.50	\$53.00
ESCANABA FOREST MGT UNIT	2	248.00	\$33.02	\$26.86	81.36%	<b>\$28.40</b>	-14.00%	\$26.00	\$35.00
ESCANABA RIVER STATE FOREST	5	772.00	\$30.85	\$21.94	71.12%	<b>\$35.71</b>	15.77%	\$18.50	\$53.00
SHINGLETON FOREST MGT UNIT	10	3,724.00	\$32.38	\$25.23	77.93%	<b>\$58.01</b>	79.19%	\$39.50	\$62.55
S STE MARIE FMU (NAUBINWAY)	1	260.00	\$10.72	\$9.00	83.96%	<b>\$40.11</b>	274.16%	\$40.11	\$40.11
LAKE SUPERIOR STATE FOREST	11	3,984.00	\$30.96	\$24.17	78.07%	<b>\$56.84</b>	83.59%	\$39.50	\$62.55
UPPER PENINSULA	16	-----	-----	-----	76.95%	-----	72.62%	\$18.50	\$62.55
CADILLAC FOREST MGT UNIT	1	16.60	\$4.00	\$3.00	75.00%	<b>\$3.00</b>	-25.00%	\$3.00	\$3.00
PERE MARQUETTE STATE FORES	1	16.60	\$4.00	\$3.00	75.00%	<b>\$3.00</b>	-25.00%	\$3.00	\$3.00
NORTHERN LOWER PENINSULA	1	16.60	\$4.00	\$3.00	75.00%	<b>\$3.00</b>	-25.00%	\$3.00	\$3.00
STATEWIDE	17	-----	-----	-----	76.95%	-----	72.57%	\$3.00	\$62.55

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<b>HEMLOCK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (NAUBINWAY)	1	98.00	\$7.50	\$5.20	69.33%	<b>\$8.25</b>	10.00%	\$8.25	\$8.25
LAKE SUPERIOR STATE FOREST	1	98.00	\$7.50	\$5.20	69.33%	<b>\$8.25</b>	10.00%	\$8.25	\$8.25
UPPER PENINSULA	1	-----	-----	-----	69.33%	-----	10.00%	\$8.25	\$8.25
STATEWIDE	1	-----	-----	-----	69.33%	-----	10.00%	\$8.25	\$8.25
<b>JACK PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	4,207.30	\$55.69	\$39.63	71.16%	<b>\$64.76</b>	16.29%	\$32.00	\$66.03
CRYSTAL FALLS FOREST MGT UNI	4	2,515.00	\$48.41	\$31.73	65.54%	<b>\$61.89</b>	27.85%	\$36.00	\$62.50
GWINN FOREST MGT UNIT	4	5,212.40	\$54.52	\$45.17	82.84%	<b>\$63.60</b>	16.64%	\$52.00	\$66.22
ESCANABA RIVER STATE FOREST	4	5,212.40	\$54.52	\$45.17	82.84%	<b>\$63.60</b>	16.64%	\$52.00	\$66.22
SHINGLETON FOREST MGT UNIT	12	7,899.00	\$49.73	\$38.49	77.41%	<b>\$59.79</b>	20.23%	\$50.00	\$68.00
NEWBERRY FOREST MGT UNIT	15	13,373.00	\$51.69	\$36.45	70.52%	<b>\$57.83</b>	11.88%	\$49.97	\$63.55
S STE MARIE FMU (NAUBINWAY)	4	1,652.00	\$52.99	\$45.36	85.60%	<b>\$60.07</b>	13.36%	\$50.88	\$63.25
LAKE SUPERIOR STATE FOREST	31	22,924.00	\$51.10	\$37.80	73.96%	<b>\$58.66</b>	14.79%	\$49.97	\$68.00
UPPER PENINSULA	41	-----	-----	-----	74.42%	-----	16.15%	\$32.00	\$68.00
GAYLORD FOREST MGT UNIT	11	3,889.00	\$21.29	\$16.04	75.35%	<b>\$27.50</b>	29.18%	\$14.35	\$60.80
PIGEON RIVER FOREST MGT UNIT	2	370.00	\$23.05	\$18.72	81.25%	<b>\$25.31</b>	9.83%	\$18.25	\$28.00
ATLANTA FOREST MGT UNIT	9	7,100.10	\$24.47	\$19.82	80.99%	<b>\$32.09</b>	31.13%	\$17.15	\$40.18
MACKINAW STATE FOREST	22	11,359.10	\$23.33	\$18.49	79.23%	<b>\$30.30</b>	29.84%	\$14.35	\$60.80
TRAVERSE CITY FOREST MGT UNI	20	13,725.00	\$20.46	\$16.11	78.73%	<b>\$21.50</b>	5.06%	\$10.22	\$37.06
CADILLAC FOREST MGT UNIT	29	7,294.80	\$17.74	\$14.64	82.52%	<b>\$20.54</b>	15.80%	\$7.00	\$46.58
PERE MARQUETTE STATE FORES	49	21,019.80	\$19.52	\$15.60	79.92%	<b>\$21.17</b>	8.45%	\$7.00	\$46.58
ROSCOMMON FOREST MGT UNIT	17	13,130.50	\$23.98	\$15.28	63.73%	<b>\$22.78</b>	-5.00%	\$5.00	\$68.74
GRAYLING FOREST MGT UNIT	33	29,634.00	\$24.43	\$19.92	81.54%	<b>\$29.26</b>	19.74%	\$12.15	\$52.00
GLADWIN FOREST MGT UNIT	2	2,139.00	\$23.85	\$17.91	75.08%	<b>\$35.50</b>	48.84%	\$18.40	\$35.77
AUSABLE STATE FOREST	52	44,903.50	\$24.27	\$18.47	76.09%	<b>\$27.66</b>	13.96%	\$5.00	\$68.74
NORTHERN LOWER PENINSULA	123	77,282.40	\$22.84	\$17.69	77.45%	<b>\$26.28</b>	15.06%	\$5.00	\$68.74
STATEWIDE	164	-----	-----	-----	75.92%	-----	15.62%	\$5.00	\$68.74

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	123.00	\$30.52	\$12.80	41.94%	<b>\$15.80</b>	-48.23%	\$15.80	\$15.80
GWINN FOREST MGT UNIT	14	3,926.00	\$23.03	\$18.96	82.35%	<b>\$23.17</b>	0.62%	\$16.00	\$28.00
ESCANABA FOREST MGT UNIT	2	607.00	\$29.84	\$25.48	85.40%	<b>\$33.15</b>	11.11%	\$22.90	\$36.00
ESCANABA RIVER STATE FOREST	16	4,533.00	\$23.94	\$19.84	82.86%	<b>\$24.51</b>	2.37%	\$16.00	\$36.00
SHINGLETON FOREST MGT UNIT	9	5,173.00	\$22.42	\$18.31	81.69%	<b>\$29.98</b>	33.73%	\$15.95	\$35.16
NEWBERRY FOREST MGT UNIT	9	2,412.00	\$16.89	\$13.60	80.50%	<b>\$17.67</b>	4.59%	\$15.40	\$25.10
S STE MARIE FMU (NAUBINWAY)	8	5,735.00	\$17.27	\$14.95	86.53%	<b>\$21.94</b>	27.03%	\$14.40	\$29.99
S STE MARIE FMU (SOO MAINLAN	13	10,691.80	\$13.95	\$11.08	79.45%	<b>\$16.37</b>	17.36%	\$11.70	\$21.56
S STE MARIE FMU (DRUMMOND IS	7	15,552.30	\$14.33	\$6.91	48.24%	<b>\$8.89</b>	-37.97%	\$7.10	\$12.00
LAKE SUPERIOR STATE FOREST	46	39,564.10	\$15.87	\$11.10	69.97%	<b>\$16.09</b>	1.44%	\$7.10	\$35.16
UPPER PENINSULA	63	-----	-----	-----	71.72%	-----	1.32%	\$7.10	\$36.00
GAYLORD FOREST MGT UNIT	15	7,892.00	\$21.42	\$16.83	78.58%	<b>\$27.43</b>	28.10%	\$14.70	\$34.00
PIGEON RIVER FOREST MGT UNIT	3	1,391.00	\$20.52	\$16.73	81.52%	<b>\$28.52</b>	39.02%	\$15.75	\$32.00
ATLANTA FOREST MGT UNIT	5	1,549.90	\$16.37	\$14.57	89.01%	<b>\$18.19</b>	11.13%	\$13.07	\$23.10
MACKINAW STATE FOREST	23	10,832.90	\$20.58	\$16.49	80.14%	<b>\$26.25</b>	27.57%	\$13.07	\$34.00
TRAVERSE CITY FOREST MGT UNI	9	2,860.00	\$14.61	\$10.89	74.57%	<b>\$26.96</b>	84.58%	\$7.00	\$35.00
CADILLAC FOREST MGT UNIT	16	7,947.70	\$20.00	\$18.90	94.49%	<b>\$21.45</b>	7.26%	\$14.40	\$30.00
PERE MARQUETTE STATE FORES	25	10,807.70	\$18.57	\$16.78	90.35%	<b>\$22.91</b>	23.35%	\$7.00	\$35.00
ROSCOMMON FOREST MGT UNIT	2	408.00	\$28.65	\$20.02	69.86%	<b>\$32.69</b>	14.09%	\$20.05	\$38.73
GRAYLING FOREST MGT UNIT	6	1,188.00	\$17.49	\$14.41	82.37%	<b>\$28.70</b>	64.07%	\$9.70	\$40.00
GLADWIN FOREST MGT UNIT	3	1,190.00	\$24.72	\$21.73	87.88%	<b>\$23.36</b>	-5.53%	\$16.60	\$28.50
AUSABLE STATE FOREST	11	2,786.00	\$22.21	\$18.36	82.63%	<b>\$27.00</b>	21.54%	\$9.70	\$40.00
NORTHERN LOWER PENINSULA	59	24,426.60	\$19.88	\$16.83	84.68%	<b>\$24.86</b>	25.06%	\$7.00	\$40.00
STATEWIDE	122	-----	-----	-----	76.85%	-----	10.73%	\$7.00	\$40.00

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MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	27	14,925.60	\$10.82	\$6.12	56.52%	<b>\$10.87</b>	0.49%	\$3.60	\$22.00
CRYSTAL FALLS FOREST MGT UNI	26	9,719.30	\$15.39	\$12.08	78.46%	<b>\$18.40</b>	19.54%	\$7.05	\$30.50
GWINN FOREST MGT UNIT	40	16,444.40	\$18.05	\$12.87	71.30%	<b>\$17.43</b>	-3.43%	\$11.25	\$66.78
ESCANABA FOREST MGT UNIT	24	4,650.30	\$25.29	\$20.32	80.33%	<b>\$23.81</b>	-5.85%	\$18.00	\$36.00
ESCANABA RIVER STATE FOREST	64	21,094.70	\$19.64	\$14.51	73.86%	<b>\$18.83</b>	-4.12%	\$11.25	\$66.78
SHINGLETON FOREST MGT UNIT	5	3,707.00	\$13.00	\$9.61	73.91%	<b>\$21.32</b>	64.04%	\$12.00	\$25.75
NEWBERRY FOREST MGT UNIT	9	4,152.00	\$12.40	\$7.91	63.77%	<b>\$10.05</b>	-18.99%	\$7.50	\$14.56
S STE MARIE FMU (NAUBINWAY)	14	12,449.00	\$13.78	\$10.33	74.99%	<b>\$15.56</b>	12.93%	\$11.10	\$23.70
S STE MARIE FMU (SOO MAINLAN	12	3,667.30	\$10.29	\$6.09	59.22%	<b>\$11.58</b>	12.57%	\$5.00	\$21.56
S STE MARIE FMU (DRUMMOND IS	9	2,840.10	\$10.28	\$6.07	59.11%	<b>\$9.65</b>	-6.07%	\$4.60	\$12.00
LAKE SUPERIOR STATE FOREST	49	26,815.40	\$12.61	\$8.83	70.00%	<b>\$14.33</b>	13.67%	\$4.60	\$25.75
UPPER PENINSULA	166	-----	-----	-----	70.65%	-----	5.56%	\$3.60	\$66.78
GAYLORD FOREST MGT UNIT	16	11,757.00	\$12.51	\$5.17	41.34%	<b>\$12.42</b>	-0.69%	\$1.00	\$34.00
PIGEON RIVER FOREST MGT UNIT	4	388.00	\$13.29	\$9.45	71.09%	<b>\$17.57</b>	32.17%	\$10.05	\$25.00
ATLANTA FOREST MGT UNIT	4	2,520.00	\$10.94	\$7.68	70.20%	<b>\$14.55</b>	33.08%	\$8.10	\$24.07
MACKINAW STATE FOREST	24	14,665.00	\$12.26	\$5.71	46.61%	<b>\$12.93</b>	5.43%	\$1.00	\$34.00
TRAVERSE CITY FOREST MGT UNI	8	3,830.00	\$11.97	\$7.72	64.48%	<b>\$12.27</b>	2.50%	\$5.65	\$24.62
CADILLAC FOREST MGT UNIT	4	130.80	\$13.51	\$11.04	81.70%	<b>\$11.13</b>	-17.62%	\$8.00	\$16.00
PERE MARQUETTE STATE FORES	12	3,960.80	\$12.02	\$7.83	65.12%	<b>\$12.23</b>	1.75%	\$5.65	\$24.62
ROSCOMMON FOREST MGT UNIT	1	76.00	\$22.89	\$8.00	34.95%	<b>\$8.00</b>	-65.05%	\$8.00	\$8.00
GRAYLING FOREST MGT UNIT	2	1,328.00	\$14.84	\$8.61	58.03%	<b>\$18.89</b>	27.26%	\$15.00	\$19.00
GLADWIN FOREST MGT UNIT	1	158.00	\$22.57	\$22.00	97.47%	<b>\$22.00</b>	-2.53%	\$22.00	\$22.00
AUSABLE STATE FOREST	4	1,562.00	\$16.01	\$9.94	62.05%	<b>\$18.67</b>	16.59%	\$8.00	\$22.00
NORTHERN LOWER PENINSULA	40	20,187.80	\$12.50	\$6.46	51.63%	<b>\$13.23</b>	5.84%	\$1.00	\$34.00
STATEWIDE	206	-----	-----	-----	67.00%	-----	5.62%	\$1.00	\$66.78

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## PULPWOOD (Cords, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	5	1,554.00	\$9.00	\$5.28	58.71%	<b>\$25.09</b>	178.79%	\$18.00	\$41.00
ATLANTA FOREST MGT UNIT	1	265.00	\$3.73	\$2.15	57.64%	<b>\$8.00</b>	114.48%	\$8.00	\$8.00
MACKINAW STATE FOREST	6	1,819.00	\$8.23	\$4.83	58.64%	<b>\$22.60</b>	174.55%	\$8.00	\$41.00
TRAVERSE CITY FOREST MGT UNI	2	526.00	\$11.82	\$10.13	85.71%	<b>\$10.13</b>	-14.29%	\$4.48	\$10.80
CADILLAC FOREST MGT UNIT	22	2,597.80	\$12.16	\$8.85	72.79%	<b>\$20.82</b>	71.12%	\$9.00	\$77.00
PERE MARQUETTE STATE FORES	24	3,123.80	\$12.11	\$9.07	74.91%	<b>\$19.02</b>	57.08%	\$4.48	\$77.00
ROSCOMMON FOREST MGT UNIT	13	5,430.00	\$14.85	\$7.63	51.41%	<b>\$25.51</b>	71.81%	\$6.00	\$76.53
GRAYLING FOREST MGT UNIT	30	10,774.00	\$13.80	\$8.81	63.83%	<b>\$22.18</b>	60.78%	\$7.20	\$69.01
GLADWIN FOREST MGT UNIT	2	862.00	\$14.24	\$11.93	83.73%	<b>\$35.94</b>	152.32%	\$24.46	\$40.55
AUSABLE STATE FOREST	45	17,066.00	\$14.15	\$8.59	60.70%	<b>\$23.94</b>	69.12%	\$6.00	\$76.53
NORTHERN LOWER PENINSULA	75	22,008.80	\$13.37	\$8.35	62.42%	<b>\$23.13</b>	72.94%	\$4.48	\$77.00
STATEWIDE	75	-----	-----	-----	62.42%	-----	72.94%	\$4.48	\$77.00

  

MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	24.60	\$17.96	\$15.00	83.52%	<b>\$20.00</b>	11.36%	\$20.00	\$20.00
UPPER PENINSULA	1	-----	-----	-----	83.52%	-----	11.36%	\$20.00	\$20.00
TRAVERSE CITY FOREST MGT UNI	1	64.00	\$12.00	\$7.80	65.00%	<b>\$79.80</b>	565.00%	\$79.80	\$79.80
CADILLAC FOREST MGT UNIT	1	24.00	\$9.34	\$8.00	85.65%	<b>\$15.00</b>	60.60%	\$15.00	\$15.00
PERE MARQUETTE STATE FORES	2	88.00	\$11.27	\$7.85	69.67%	<b>\$62.13</b>	451.04%	\$15.00	\$79.80
GRAYLING FOREST MGT UNIT	1	156.00	\$8.16	\$5.50	67.40%	<b>\$5.50</b>	-32.60%	\$5.50	\$5.50
AUSABLE STATE FOREST	1	156.00	\$8.16	\$5.50	67.40%	<b>\$5.50</b>	-32.60%	\$5.50	\$5.50
NORTHERN LOWER PENINSULA	3	244.00	\$9.28	\$6.35	68.39%	<b>\$25.92</b>	179.24%	\$5.50	\$79.80
STATEWIDE	4	-----	-----	-----	70.86%	-----	151.84%	\$5.50	\$79.80

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MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	23	3,560.70	\$20.76	\$9.63	46.38%	<b>\$19.13</b>	-7.89%	\$7.30	\$39.00
CRYSTAL FALLS FOREST MGT UNI	15	5,326.10	\$26.61	\$20.06	75.41%	<b>\$29.06</b>	9.22%	\$16.35	\$48.05
GWINN FOREST MGT UNIT	14	1,551.40	\$25.51	\$20.09	78.73%	<b>\$28.88</b>	13.19%	\$17.00	\$40.00
ESCANABA FOREST MGT UNIT	6	825.00	\$27.99	\$23.23	82.99%	<b>\$28.71</b>	2.58%	\$20.00	\$34.00
ESCANABA RIVER STATE FOREST	20	2,376.40	\$26.37	\$21.18	80.30%	<b>\$28.82</b>	9.28%	\$17.00	\$40.00
NEWBERRY FOREST MGT UNIT	1	100.00	\$10.58	\$9.95	94.05%	<b>\$12.50</b>	18.15%	\$12.50	\$12.50
S STE MARIE FMU (NAUBINWAY)	5	1,718.00	\$14.31	\$11.30	78.98%	<b>\$27.10</b>	89.36%	\$17.55	\$32.36
S STE MARIE FMU (SOO MAINLAN	7	5,581.10	\$13.00	\$10.06	77.35%	<b>\$19.58</b>	50.59%	\$15.00	\$21.56
S STE MARIE FMU (DRUMMOND IS	4	2,718.80	\$11.88	\$10.36	87.27%	<b>\$12.49</b>	5.17%	\$10.66	\$14.55
LAKE SUPERIOR STATE FOREST	17	10,117.90	\$12.90	\$10.35	80.25%	<b>\$18.88</b>	46.39%	\$10.66	\$32.36
UPPER PENINSULA	75	-----	-----	-----	72.45%	-----	18.00%	\$7.30	\$48.05
GAYLORD FOREST MGT UNIT	1	382.00	\$17.57	\$12.30	70.01%	<b>\$24.82</b>	41.26%	\$24.82	\$24.82
MACKINAW STATE FOREST	1	382.00	\$17.57	\$12.30	70.01%	<b>\$24.82</b>	41.26%	\$24.82	\$24.82
CADILLAC FOREST MGT UNIT	1	130.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
PERE MARQUETTE STATE FORES	1	130.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
NORTHERN LOWER PENINSULA	2	512.00	\$15.65	\$10.70	68.38%	<b>\$20.04</b>	28.08%	\$6.00	\$24.82
STATEWIDE	77	-----	-----	-----	72.38%	-----	18.20%	\$6.00	\$48.05
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	5	442.00	\$15.40	\$19.16	124.39%	<b>\$36.36</b>	136.03%	\$14.00	\$50.00
ESCANABA RIVER STATE FOREST	5	442.00	\$15.40	\$19.16	124.39%	<b>\$36.36</b>	136.03%	\$14.00	\$50.00
SHINGLETON FOREST MGT UNIT	1	320.00	\$9.46	\$7.40	78.22%	<b>\$25.23</b>	166.70%	\$25.23	\$25.23
S STE MARIE FMU (NAUBINWAY)	4	1,387.00	\$14.21	\$10.36	72.89%	<b>\$28.92</b>	103.57%	\$16.70	\$36.60
S STE MARIE FMU (DRUMMOND IS	3	5,436.20	\$16.25	\$16.18	99.59%	<b>\$18.61</b>	14.52%	\$17.25	\$20.50
LAKE SUPERIOR STATE FOREST	8	7,143.20	\$15.55	\$14.66	94.27%	<b>\$20.91</b>	34.47%	\$16.70	\$36.60
UPPER PENINSULA	13	-----	-----	-----	96.01%	-----	40.33%	\$14.00	\$50.00
STATEWIDE	13	-----	-----	-----	96.01%	-----	40.33%	\$14.00	\$50.00
OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	76.90	\$5.26	\$5.00	95.06%	<b>\$19.71</b>	274.72%	\$19.71	\$19.71
PERE MARQUETTE STATE FORES	1	76.90	\$5.26	\$5.00	95.06%	<b>\$19.71</b>	274.72%	\$19.71	\$19.71
NORTHERN LOWER PENINSULA	1	76.90	\$5.26	\$5.00	95.06%	<b>\$19.71</b>	274.72%	\$19.71	\$19.71
STATEWIDE	1	-----	-----	-----	95.06%	-----	274.72%	\$19.71	\$19.71

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PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	7	1,746.90	\$13.20	\$7.57	57.36%	<b>\$12.75</b>	-3.45%	\$5.90	\$25.00
CRYSTAL FALLS FOREST MGT UNI	17	2,793.60	\$20.60	\$14.69	71.33%	<b>\$32.32</b>	56.92%	\$7.30	\$72.50
GWINN FOREST MGT UNIT	10	1,938.40	\$18.51	\$15.59	84.25%	<b>\$19.16</b>	3.54%	\$13.02	\$62.00
ESCANABA FOREST MGT UNIT	24	2,232.00	\$29.47	\$21.70	73.63%	<b>\$26.39</b>	-10.45%	\$18.00	\$50.00
ESCANABA RIVER STATE FOREST	34	4,170.40	\$24.37	\$18.86	77.38%	<b>\$23.03</b>	-5.51%	\$13.02	\$62.00
SHINGLETON FOREST MGT UNIT	2	266.00	\$12.59	\$10.87	86.29%	<b>\$15.23</b>	20.92%	\$15.00	\$15.80
NEWBERRY FOREST MGT UNIT	2	248.00	\$10.54	\$6.36	60.36%	<b>\$10.62</b>	0.76%	\$9.65	\$11.50
S STE MARIE FMU (NAUBINWAY)	8	2,836.00	\$9.36	\$7.35	78.51%	<b>\$13.77</b>	47.13%	\$7.60	\$23.70
S STE MARIE FMU (SOO MAINLAN	7	3,584.20	\$4.97	\$3.35	67.44%	<b>\$9.59</b>	93.04%	\$4.11	\$21.56
S STE MARIE FMU (DRUMMOND IS	2	661.20	\$7.04	\$3.96	56.24%	<b>\$4.69</b>	-33.41%	\$4.60	\$6.00
LAKE SUPERIOR STATE FOREST	21	7,595.40	\$7.24	\$5.26	72.65%	<b>\$10.96</b>	51.38%	\$4.11	\$23.70
UPPER PENINSULA	79	-----	-----	-----	72.87%	-----	23.02%	\$4.11	\$72.50
PIGEON RIVER FOREST MGT UNIT	1	105.00	\$10.31	\$7.50	72.74%	<b>\$15.00</b>	45.49%	\$15.00	\$15.00
MACKINAW STATE FOREST	1	105.00	\$10.31	\$7.50	72.74%	<b>\$15.00</b>	45.49%	\$15.00	\$15.00
TRAVERSE CITY FOREST MGT UNI	1	92.00	\$15.72	\$7.55	48.03%	<b>\$7.55</b>	-51.97%	\$7.55	\$7.55
CADILLAC FOREST MGT UNIT	5	344.00	\$14.21	\$11.48	80.76%	<b>\$17.36</b>	22.16%	\$9.70	\$25.01
PERE MARQUETTE STATE FORES	6	436.00	\$14.53	\$10.65	73.29%	<b>\$15.29</b>	5.24%	\$7.55	\$25.01
NORTHERN LOWER PENINSULA	7	541.00	\$13.71	\$10.04	73.21%	<b>\$15.23</b>	11.11%	\$7.55	\$25.01
STATEWIDE	86	-----	-----	-----	72.88%	-----	22.66%	\$4.11	\$72.50

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	20	7,643.10	\$29.64	\$16.85	56.85%	<b>\$26.99</b>	-8.94%	\$9.75	\$39.00
CRYSTAL FALLS FOREST MGT UNI	33	23,056.10	\$29.02	\$22.41	77.22%	<b>\$28.91</b>	-0.38%	\$16.95	\$41.10
GWINN FOREST MGT UNIT	27	9,510.70	\$29.43	\$22.16	75.30%	<b>\$27.50</b>	-6.56%	\$20.00	\$37.02
ESCANABA FOREST MGT UNIT	26	5,661.70	\$33.75	\$25.23	74.75%	<b>\$30.24</b>	-10.41%	\$20.00	\$38.55
ESCANABA RIVER STATE FOREST	53	15,172.40	\$31.04	\$23.31	75.08%	<b>\$28.52</b>	-8.12%	\$20.00	\$38.55
SHINGLETON FOREST MGT UNIT	1	117.00	\$10.60	\$8.60	81.13%	<b>\$19.00</b>	79.25%	\$19.00	\$19.00
NEWBERRY FOREST MGT UNIT	1	165.00	\$14.97	\$11.70	78.16%	<b>\$24.80</b>	65.66%	\$24.80	\$24.80
S STE MARIE FMU (NAUBINWAY)	1	69.00	\$10.38	\$8.80	84.78%	<b>\$16.04</b>	54.53%	\$16.04	\$16.04
LAKE SUPERIOR STATE FOREST	3	351.00	\$12.61	\$10.10	80.06%	<b>\$21.14</b>	67.67%	\$16.04	\$24.80
UPPER PENINSULA	109	-----	-----	-----	73.13%	-----	-4.23%	\$9.75	\$41.10
PIGEON RIVER FOREST MGT UNIT	4	667.00	\$18.97	\$16.34	86.16%	<b>\$18.32</b>	-3.41%	\$17.00	\$20.00
MACKINAW STATE FOREST	4	667.00	\$18.97	\$16.34	86.16%	<b>\$18.32</b>	-3.41%	\$17.00	\$20.00
CADILLAC FOREST MGT UNIT	7	1,560.20	\$25.17	\$21.99	87.34%	<b>\$32.74</b>	30.06%	\$23.00	\$50.00
PERE MARQUETTE STATE FORES	7	1,560.20	\$25.17	\$21.99	87.34%	<b>\$32.74</b>	30.06%	\$23.00	\$50.00
ROSCOMMON FOREST MGT UNIT	7	1,472.40	\$19.26	\$14.62	75.90%	<b>\$26.73</b>	38.76%	\$11.80	\$35.00
GRAYLING FOREST MGT UNIT	4	1,878.00	\$19.00	\$13.53	71.23%	<b>\$14.24</b>	-25.05%	\$12.70	\$27.80
AUSABLE STATE FOREST	11	3,350.40	\$19.11	\$14.01	73.30%	<b>\$19.72</b>	3.21%	\$11.80	\$35.00
NORTHERN LOWER PENINSULA	22	5,577.60	\$20.79	\$16.52	79.46%	<b>\$23.20</b>	11.58%	\$11.80	\$50.00
STATEWIDE	131	-----	-----	-----	73.62%	-----	-3.00%	\$9.75	\$50.00

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<b>RED MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	5	778.00	\$17.19	\$13.70	79.66%	<b>\$16.79</b>	-2.32%	\$13.03	\$19.00
ESCANABA FOREST MGT UNIT	7	479.00	\$24.52	\$21.89	89.29%	<b>\$24.31</b>	-0.85%	\$18.00	\$31.00
ESCANABA RIVER STATE FOREST	12	1,257.00	\$19.99	\$16.82	84.16%	<b>\$19.66</b>	-1.63%	\$13.03	\$31.00
NEWBERRY FOREST MGT UNIT	1	212.00	\$7.45	\$5.80	77.85%	<b>\$12.10</b>	62.42%	\$12.10	\$12.10
LAKE SUPERIOR STATE FOREST	1	212.00	\$7.45	\$5.80	77.85%	<b>\$12.10</b>	62.42%	\$12.10	\$12.10
UPPER PENINSULA	13	-----	-----	-----	83.79%	-----	2.16%	\$12.10	\$31.00
GAYLORD FOREST MGT UNIT	3	310.00	\$18.35	\$14.80	80.67%	<b>\$26.05</b>	41.99%	\$11.55	\$31.00
PIGEON RIVER FOREST MGT UNIT	3	313.00	\$15.49	\$12.36	79.82%	<b>\$13.58</b>	-12.35%	\$12.00	\$15.00
MACKINAW STATE FOREST	6	623.00	\$16.91	\$13.58	80.28%	<b>\$19.78</b>	16.99%	\$11.55	\$31.00
TRAVERSE CITY FOREST MGT UNI	14	1,811.00	\$14.63	\$10.54	72.03%	<b>\$19.33</b>	32.12%	\$7.44	\$34.00
CADILLAC FOREST MGT UNIT	56	12,276.70	\$15.34	\$12.17	79.34%	<b>\$17.02</b>	10.94%	\$7.00	\$40.00
PERE MARQUETTE STATE FORES	70	14,087.70	\$15.25	\$11.96	78.44%	<b>\$17.32</b>	13.55%	\$7.00	\$40.00
ROSCOMMON FOREST MGT UNIT	6	1,168.00	\$16.29	\$13.17	80.85%	<b>\$18.85</b>	15.66%	\$10.60	\$28.00
GRAYLING FOREST MGT UNIT	19	4,127.00	\$15.51	\$10.35	66.72%	<b>\$18.25</b>	17.68%	\$8.25	\$30.70
GLADWIN FOREST MGT UNIT	3	921.00	\$16.82	\$13.76	81.79%	<b>\$17.19</b>	2.18%	\$14.20	\$24.55
AUSABLE STATE FOREST	28	6,216.00	\$15.85	\$11.39	71.82%	<b>\$18.21</b>	14.85%	\$8.25	\$30.70
NORTHERN LOWER PENINSULA	104	20,926.70	\$15.48	\$11.84	76.48%	<b>\$17.66</b>	14.06%	\$7.00	\$40.00
STATEWIDE	117	-----	-----	-----	77.04%	-----	13.15%	\$7.00	\$40.00
<b>RED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	150.00	\$9.18	\$7.05	76.80%	<b>\$66.00</b>	618.95%	\$66.00	\$66.00
ATLANTA FOREST MGT UNIT	1	350.00	\$5.85	\$3.45	58.97%	<b>\$10.00</b>	70.94%	\$10.00	\$10.00
MACKINAW STATE FOREST	2	500.00	\$6.85	\$4.53	66.14%	<b>\$26.80</b>	291.30%	\$10.00	\$66.00
TRAVERSE CITY FOREST MGT UNI	5	1,560.00	\$10.07	\$6.63	65.86%	<b>\$13.11</b>	30.23%	\$5.90	\$18.00
CADILLAC FOREST MGT UNIT	11	1,963.70	\$9.18	\$8.03	87.50%	<b>\$10.60</b>	15.57%	\$6.75	\$18.00
PERE MARQUETTE STATE FORES	16	3,523.70	\$9.57	\$7.41	77.42%	<b>\$11.71</b>	22.40%	\$5.90	\$18.00
ROSCOMMON FOREST MGT UNIT	1	8.00	\$15.28	\$10.70	70.03%	<b>\$11.03</b>	-27.81%	\$11.03	\$11.03
GRAYLING FOREST MGT UNIT	5	2,468.00	\$15.38	\$11.31	73.56%	<b>\$15.85</b>	3.09%	\$9.15	\$23.58
AUSABLE STATE FOREST	6	2,476.00	\$15.38	\$11.31	73.55%	<b>\$15.84</b>	2.99%	\$9.15	\$23.58
NORTHERN LOWER PENINSULA	24	6,499.70	\$11.57	\$8.67	74.95%	<b>\$14.44</b>	24.81%	\$5.90	\$66.00
STATEWIDE	24	-----	-----	-----	74.95%	-----	24.81%	\$5.90	\$66.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4	1,403.50	\$56.17	\$39.14	69.68%	<b>\$59.96</b>	6.75%	\$50.00	\$62.50
GWINN FOREST MGT UNIT	3	945.60	\$24.71	\$20.14	81.51%	<b>\$56.04</b>	126.81%	\$45.00	\$60.00
ESCANABA FOREST MGT UNIT	5	1,038.80	\$51.46	\$30.20	58.69%	<b>\$56.29</b>	9.38%	\$38.00	\$62.00
ESCANABA RIVER STATE FOREST	8	1,984.40	\$38.71	\$25.41	65.63%	<b>\$56.17</b>	45.10%	\$38.00	\$62.00
SHINGLETON FOREST MGT UNIT	8	3,131.00	\$55.33	\$43.33	78.32%	<b>\$64.88</b>	17.26%	\$48.20	\$71.25
NEWBERRY FOREST MGT UNIT	2	698.00	\$53.99	\$42.94	79.53%	<b>\$55.29</b>	2.41%	\$52.00	\$63.55
S STE MARIE FMU (NAUBINWAY)	6	3,100.00	\$53.35	\$45.96	86.14%	<b>\$64.54</b>	20.97%	\$48.70	\$67.10
S STE MARIE FMU (SOO MAINLAN	2	1,901.70	\$51.44	\$50.12	97.44%	<b>\$55.75</b>	8.38%	\$55.11	\$57.36
LAKE SUPERIOR STATE FOREST	18	8,830.70	\$53.69	\$45.69	85.09%	<b>\$62.04</b>	15.54%	\$48.20	\$71.25
UPPER PENINSULA	30	-----	-----	-----	80.79%	-----	18.05%	\$38.00	\$71.25
GAYLORD FOREST MGT UNIT	13	8,195.00	\$51.12	\$39.85	77.95%	<b>\$55.14</b>	7.87%	\$47.83	\$69.00
PIGEON RIVER FOREST MGT UNIT	4	1,040.00	\$47.43	\$35.25	74.31%	<b>\$45.27</b>	-4.55%	\$30.00	\$64.08
ATLANTA FOREST MGT UNIT	5	1,482.00	\$50.13	\$38.17	76.14%	<b>\$38.34</b>	-23.52%	\$20.00	\$44.11
MACKINAW STATE FOREST	22	10,717.00	\$50.63	\$39.17	77.37%	<b>\$51.86</b>	2.44%	\$20.00	\$69.00
TRAVERSE CITY FOREST MGT UNI	21	8,748.00	\$56.17	\$40.43	71.98%	<b>\$57.68</b>	2.68%	\$30.00	\$69.01
CADILLAC FOREST MGT UNIT	34	10,494.60	\$53.35	\$45.18	84.68%	<b>\$51.66</b>	-3.17%	\$19.91	\$70.00
PERE MARQUETTE STATE FORES	55	19,242.60	\$54.63	\$43.02	78.75%	<b>\$54.40</b>	-0.43%	\$19.91	\$70.00
ROSCOMMON FOREST MGT UNIT	12	3,506.70	\$42.09	\$30.35	72.09%	<b>\$35.77</b>	-15.02%	\$29.80	\$63.10
GRAYLING FOREST MGT UNIT	12	2,376.00	\$43.02	\$32.31	75.11%	<b>\$51.55</b>	19.82%	\$26.70	\$76.39
GLADWIN FOREST MGT UNIT	1	1,283.00	\$44.50	\$34.00	76.40%	<b>\$53.01</b>	19.12%	\$53.01	\$53.01
AUSABLE STATE FOREST	25	7,165.70	\$42.83	\$31.65	73.90%	<b>\$44.09</b>	2.93%	\$26.70	\$76.39
NORTHERN LOWER PENINSULA	102	37,125.30	\$51.20	\$39.72	77.57%	<b>\$51.68</b>	0.93%	\$19.91	\$76.39
STATEWIDE	132	-----	-----	-----	78.37%	-----	5.19%	\$19.91	\$76.39
SCOTCH PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
NEWBERRY FOREST MGT UNIT	1	383.00	\$11.78	\$10.00	84.89%	<b>\$46.68</b>	296.26%	\$46.68	\$46.68
LAKE SUPERIOR STATE FOREST	1	383.00	\$11.78	\$10.00	84.89%	<b>\$46.68</b>	296.26%	\$46.68	\$46.68
UPPER PENINSULA	1	-----	-----	-----	84.89%	-----	296.26%	\$46.68	\$46.68
STATEWIDE	1	-----	-----	-----	84.89%	-----	296.26%	\$46.68	\$46.68

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	2	192.00	\$17.11	\$14.52	84.86%	<b>\$15.52</b>	-9.30%	\$15.00	\$16.05
ESCANABA FOREST MGT UNIT	1	179.00	\$20.88	\$17.00	81.42%	<b>\$28.33</b>	35.68%	\$28.33	\$28.33
ESCANABA RIVER STATE FOREST	3	371.00	\$18.93	\$15.72	83.03%	<b>\$21.70</b>	14.64%	\$15.00	\$28.33
UPPER PENINSULA	3	-----	-----	-----	83.03%	-----	14.64%	\$15.00	\$28.33
PIGEON RIVER FOREST MGT UNIT	3	954.00	\$7.56	\$5.00	66.14%	<b>\$9.35</b>	23.68%	\$8.00	\$10.00
MACKINAW STATE FOREST	3	954.00	\$7.56	\$5.00	66.14%	<b>\$9.35</b>	23.68%	\$8.00	\$10.00
TRAVERSE CITY FOREST MGT UNI	2	977.00	\$8.60	\$6.53	75.96%	<b>\$22.90</b>	166.44%	\$4.50	\$24.00
CADILLAC FOREST MGT UNIT	8	1,177.40	\$8.64	\$5.88	68.08%	<b>\$5.88</b>	-31.92%	\$5.25	\$9.75
PERE MARQUETTE STATE FORES	10	2,154.40	\$8.62	\$6.18	71.64%	<b>\$13.60</b>	57.78%	\$4.50	\$24.00
GRAYLING FOREST MGT UNIT	3	762.00	\$6.85	\$4.75	69.28%	<b>\$14.35</b>	109.44%	\$6.00	\$18.00
AUSABLE STATE FOREST	3	762.00	\$6.85	\$4.75	69.28%	<b>\$14.35</b>	109.44%	\$6.00	\$18.00
NORTHERN LOWER PENINSULA	16	3,870.40	\$8.01	\$5.60	69.96%	<b>\$12.70</b>	58.54%	\$4.50	\$24.00
STATEWIDE	19	-----	-----	-----	72.38%	-----	50.44%	\$4.50	\$28.33
TAMARACK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
NEWBERRY FOREST MGT UNIT	1	327.00	\$10.55	\$9.80	92.89%	<b>\$11.10</b>	5.21%	\$11.10	\$11.10
LAKE SUPERIOR STATE FOREST	1	327.00	\$10.55	\$9.80	92.89%	<b>\$11.10</b>	5.21%	\$11.10	\$11.10
UPPER PENINSULA	1	-----	-----	-----	92.89%	-----	5.21%	\$11.10	\$11.10
STATEWIDE	1	-----	-----	-----	92.89%	-----	5.21%	\$11.10	\$11.10
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	241.00	\$16.90	\$15.39	91.07%	<b>\$20.56</b>	21.65%	\$20.00	\$22.10
ESCANABA RIVER STATE FOREST	2	241.00	\$16.90	\$15.39	91.07%	<b>\$20.56</b>	21.65%	\$20.00	\$22.10
UPPER PENINSULA	2	-----	-----	-----	91.07%	-----	21.65%	\$20.00	\$22.10
STATEWIDE	2	-----	-----	-----	91.07%	-----	21.65%	\$20.00	\$22.10

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TRAVERSE CITY FOREST MGT UNI	3	414.00	\$5.44	\$3.47	63.72%	<b>\$8.70</b>	60.00%	\$3.05	\$18.00
CADILLAC FOREST MGT UNIT	1	25.90	\$5.44	\$4.80	88.24%	<b>\$10.01</b>	84.01%	\$10.01	\$10.01
PERE MARQUETTE STATE FORES	4	439.90	\$5.44	\$3.54	65.16%	<b>\$8.78</b>	61.42%	\$3.05	\$18.00
GRAYLING FOREST MGT UNIT	1	287.00	\$4.90	\$3.20	65.31%	<b>\$10.89</b>	122.24%	\$10.89	\$10.89
AUSABLE STATE FOREST	1	287.00	\$4.90	\$3.20	65.31%	<b>\$10.89</b>	122.24%	\$10.89	\$10.89
NORTHERN LOWER PENINSULA	5	726.90	\$5.23	\$3.41	65.22%	<b>\$9.61</b>	83.93%	\$3.05	\$18.00
STATEWIDE	5	-----	-----	-----	65.22%	-----	83.93%	\$3.05	\$18.00

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	6	281.10	\$24.13	\$17.84	73.95%	<b>\$30.12</b>	24.84%	\$14.00	\$45.33
ESCANABA RIVER STATE FOREST	6	281.10	\$24.13	\$17.84	73.95%	<b>\$30.12</b>	24.84%	\$14.00	\$45.33
UPPER PENINSULA	6	-----	-----	-----	73.95%	-----	24.84%	\$14.00	\$45.33
GAYLORD FOREST MGT UNIT	1	40.00	\$15.28	\$8.55	55.96%	<b>\$20.00</b>	30.89%	\$20.00	\$20.00
PIGEON RIVER FOREST MGT UNIT	1	64.00	\$13.40	\$7.95	59.33%	<b>\$7.95</b>	-40.67%	\$7.95	\$7.95
MACKINAW STATE FOREST	2	104.00	\$14.12	\$8.18	57.92%	<b>\$12.58</b>	-10.89%	\$7.95	\$20.00
TRAVERSE CITY FOREST MGT UNI	4	1,080.00	\$15.57	\$12.10	77.67%	<b>\$17.70</b>	13.64%	\$8.40	\$24.50
CADILLAC FOREST MGT UNIT	16	1,594.10	\$10.78	\$8.34	77.42%	<b>\$14.00</b>	29.91%	\$7.40	\$30.55
PERE MARQUETTE STATE FORES	20	2,674.10	\$12.71	\$9.86	77.54%	<b>\$15.49</b>	21.86%	\$7.40	\$30.55
GRAYLING FOREST MGT UNIT	1	35.00	\$3.52	\$2.50	71.02%	<b>\$52.00</b>	1377.27%	\$52.00	\$52.00
AUSABLE STATE FOREST	1	35.00	\$3.52	\$2.50	71.02%	<b>\$52.00</b>	1377.27%	\$52.00	\$52.00
NORTHERN LOWER PENINSULA	23	2,813.10	\$12.65	\$9.71	76.71%	<b>\$15.84</b>	25.20%	\$7.40	\$52.00
STATEWIDE	29	-----	-----	-----	76.27%	-----	25.14%	\$7.40	\$52.00

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PULPWOOD (Cords, see general note 3)

<b>WHITE SPRUCE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	3	351.90	\$16.49	\$13.14	79.67%	<b>\$23.51</b>	42.60%	\$11.70	\$30.00
ESCANABA FOREST MGT UNIT	17	1,792.70	\$32.28	\$24.20	74.96%	<b>\$36.57</b>	13.28%	\$20.00	\$45.00
ESCANABA RIVER STATE FOREST	20	2,144.60	\$29.69	\$22.38	75.39%	<b>\$34.42</b>	15.95%	\$11.70	\$45.00
SHINGLETON FOREST MGT UNIT	1	195.00	\$12.02	\$8.75	72.80%	<b>\$42.20</b>	251.08%	\$42.20	\$42.20
S STE MARIE FMU (NAUBINWAY)	4	673.00	\$11.05	\$8.39	75.96%	<b>\$27.79</b>	151.62%	\$8.80	\$30.25
S STE MARIE FMU (SOO MAINLAN	2	525.00	\$12.65	\$9.74	76.97%	<b>\$19.02</b>	50.35%	\$15.00	\$19.33
S STE MARIE FMU (DRUMMOND IS	1	945.30	\$12.65	\$10.10	79.84%	<b>\$19.50</b>	54.15%	\$19.50	\$19.50
LAKE SUPERIOR STATE FOREST	8	2,338.30	\$12.14	\$9.41	77.57%	<b>\$23.67</b>	95.06%	\$8.80	\$42.20
UPPER PENINSULA	28	-----	-----	-----	76.06%	-----	40.34%	\$8.80	\$45.00
CADILLAC FOREST MGT UNIT	1	147.00	\$19.00	\$14.45	76.05%	<b>\$45.00</b>	136.84%	\$45.00	\$45.00
PERE MARQUETTE STATE FORES	1	147.00	\$19.00	\$14.45	76.05%	<b>\$45.00</b>	136.84%	\$45.00	\$45.00
NORTHERN LOWER PENINSULA	1	147.00	\$19.00	\$14.45	76.05%	<b>\$45.00</b>	136.84%	\$45.00	\$45.00
STATEWIDE	29	-----	-----	-----	76.06%	-----	43.18%	\$8.80	\$45.00
<b>YELLOW BIRCH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	28.00	\$17.83	\$18.00	100.95%	<b>\$18.10</b>	1.51%	\$18.10	\$18.10
ESCANABA RIVER STATE FOREST	1	28.00	\$17.83	\$18.00	100.95%	<b>\$18.10</b>	1.51%	\$18.10	\$18.10
UPPER PENINSULA	1	-----	-----	-----	100.95%	-----	1.51%	\$18.10	\$18.10
STATEWIDE	1	-----	-----	-----	100.95%	-----	1.51%	\$18.10	\$18.10

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**PULPWOOD EXCLUSION (Cords, see general note 3)**

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	1	50.50	\$233.98	\$233.98
ESCANABA RIVER STATE FOREST	1	50.50	\$233.98	\$233.98
UPPER PENINSULA	1	-----	\$233.98	\$233.98
STATEWIDE	1	-----	\$233.98	\$233.98
<b>BLACK ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	48.00	\$119.58	\$119.58
ESCANABA RIVER STATE FOREST	1	48.00	\$119.58	\$119.58
UPPER PENINSULA	1	-----	\$119.58	\$119.58
STATEWIDE	1	-----	\$119.58	\$119.58
<b>BLACK SPRUCE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	2	177.00	\$109.00	\$271.50
PERE MARQUETTE STATE FORES	2	177.00	\$109.00	\$271.50
NORTHERN LOWER PENINSULA	2	177.00	\$109.00	\$271.50
STATEWIDE	2	-----	\$109.00	\$271.50
<b>MISCELLANEOUS</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	2	368.00	\$206.45	\$206.45
AUSABLE STATE FOREST	2	368.00	\$206.45	\$206.45
NORTHERN LOWER PENINSULA	2	368.00	\$206.45	\$206.45
STATEWIDE	2	-----	\$206.45	\$206.45
<b>MIXED HARDWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	80.00	\$90.00	\$90.00
UPPER PENINSULA	1	-----	\$90.00	\$90.00
STATEWIDE	1	-----	\$90.00	\$90.00

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**PULPWOOD EXCLUSION (Cords, see general note 3)**

<b>MIXED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	34.00	\$350.00	\$350.00
MACKINAW STATE FOREST	1	34.00	\$350.00	\$350.00
CADILLAC FOREST MGT UNIT	1	75.30	\$130.86	\$130.86
PERE MARQUETTE STATE FORES	1	75.30	\$130.86	\$130.86
GRAYLING FOREST MGT UNIT	3	477.00	\$91.25	\$147.01
AUSABLE STATE FOREST	3	477.00	\$91.25	\$147.01
NORTHERN LOWER PENINSULA	5	586.30	\$91.25	\$350.00
<b>STATEWIDE</b>	<b>5</b>	-----	\$91.25	\$350.00

<b>MIXED PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	1	29.00	\$218.97	\$218.97
ESCANABA RIVER STATE FOREST	1	29.00	\$218.97	\$218.97
UPPER PENINSULA	1	-----	\$218.97	\$218.97
<b>STATEWIDE</b>	<b>1</b>	-----	\$218.97	\$218.97

<b>MIXED SOFTWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	93.00	\$353.95	\$353.95
PERE MARQUETTE STATE FORES	1	93.00	\$353.95	\$353.95
NORTHERN LOWER PENINSULA	1	93.00	\$353.95	\$353.95
<b>STATEWIDE</b>	<b>1</b>	-----	\$353.95	\$353.95

<b>PAPER BIRCH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ESCANABA FOREST MGT UNIT	2	56.30	\$380.52	\$470.00
ESCANABA RIVER STATE FOREST	2	56.30	\$380.52	\$470.00
UPPER PENINSULA	2	-----	\$380.52	\$470.00
<b>STATEWIDE</b>	<b>2</b>	-----	\$380.52	\$470.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>Q. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	54.00	\$262.04	\$262.04
AUSABLE STATE FOREST	1	54.00	\$262.04	\$262.04
NORTHERN LOWER PENINSULA	1	54.00	\$262.04	\$262.04
STATEWIDE	1	-----	\$262.04	\$262.04

<b>RED MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	3	764.30	\$124.35	\$177.56
PERE MARQUETTE STATE FORES	3	764.30	\$124.35	\$177.56
NORTHERN LOWER PENINSULA	3	764.30	\$124.35	\$177.56
STATEWIDE	3	-----	\$124.35	\$177.56

<b>RED PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
NEWBERRY FOREST MGT UNIT	1	143.00	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	1	143.00	\$100.00	\$100.00
UPPER PENINSULA	1	-----	\$100.00	\$100.00
GAYLORD FOREST MGT UNIT	1	99.00	\$98.25	\$98.25
MACKINAW STATE FOREST	1	99.00	\$98.25	\$98.25
ROSCOMMON FOREST MGT UNIT	1	294.00	\$84.80	\$84.80
AUSABLE STATE FOREST	1	294.00	\$84.80	\$84.80
NORTHERN LOWER PENINSULA	2	393.00	\$84.80	\$98.25
STATEWIDE	3	-----	\$84.80	\$100.00

<b>WHITE PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	74.00	\$115.49	\$115.49
ESCANABA RIVER STATE FOREST	1	74.00	\$115.49	\$115.49
UPPER PENINSULA	1	-----	\$115.49	\$115.49
STATEWIDE	1	-----	\$115.49	\$115.49

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## BOLTS (MBF, see general note 3)

N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	339.00	\$57.21	\$57.21	100.00%	<b>\$97.64</b>	70.66%	\$75.00	\$130.00
ESCANABA RIVER STATE FOREST	3	339.00	\$57.21	\$57.21	100.00%	<b>\$97.64</b>	70.66%	\$75.00	\$130.00
UPPER PENINSULA	3	-----	-----	-----	100.00%	-----	70.66%	\$75.00	\$130.00
STATEWIDE	3	-----	-----	-----	100.00%	-----	70.66%	\$75.00	\$130.00

## BOLTS EXCLUSION (MBF, see general note 3)

N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
ESCANABA FOREST MGT UNIT	1	5.00	\$511.60	\$511.60
ESCANABA RIVER STATE FOREST	1	5.00	\$511.60	\$511.60
UPPER PENINSULA	1	-----	\$511.60	\$511.60
STATEWIDE	1	-----	\$511.60	\$511.60