



# Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

## AVERAGE STUMPAGE PRICE REPORT FOR 10/01/2002 TO 09/30/2003

### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

### COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, which is often the same as the bid date, but not always.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB.  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB.  
For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

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**SAWLOGS (MBF, see general note 3)**

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FMU OFFICE	1	21.00	\$118.53	\$72.00	60.74%	<b>\$80.00</b>	-32.51%	\$80.00	\$80.00
PIGEON RIVER FOREST MGT UNIT	1	50.00	\$121.90	\$119.00	97.62%	<b>\$135.00</b>	10.75%	\$135.00	\$135.00
ATLANTA FOREST MGT UNIT	3	129.60	\$119.47	\$116.75	97.73%	<b>\$122.39</b>	2.44%	\$115.00	\$196.46
MACKINAW STATE FOREST	5	200.60	\$119.98	\$112.63	93.87%	<b>\$121.09</b>	0.93%	\$80.00	\$196.46
TRAVERSE CITY FOREST MGT UNI	6	91.80	\$88.35	\$70.89	80.24%	<b>\$75.34</b>	-14.72%	\$65.00	\$90.00
CADILLAC FOREST MGT UNIT	14	645.70	\$145.40	\$123.68	85.06%	<b>\$131.12</b>	-9.82%	\$88.80	\$220.15
PERE MARQUETTE STATE FORES	20	737.50	\$138.30	\$117.11	84.68%	<b>\$124.18</b>	-10.21%	\$65.00	\$220.15
ROSCOMMON FOREST MGT UNIT	12	1,406.20	\$65.64	\$54.50	83.03%	<b>\$71.60</b>	9.08%	\$42.00	\$123.00
GRAYLING FOREST MGT UNIT	2	212.30	\$67.54	\$45.95	68.04%	<b>\$53.27</b>	-21.13%	\$53.00	\$54.00
GLADWIN FOREST MGT UNIT	1	13.20	\$59.59	\$47.00	78.87%	<b>\$47.00</b>	-21.13%	\$47.00	\$47.00
AUSABLE STATE FOREST	15	1,631.70	\$65.84	\$53.33	81.00%	<b>\$69.02</b>	4.83%	\$42.00	\$123.00
NORTHERN LOWER PENINSULA	40	2,569.80	\$90.86	\$76.26	83.93%	<b>\$88.91</b>	-2.15%	\$42.00	\$220.15
STATEWIDE	40	-----	-----	-----	83.93%	-----	-2.15%	\$42.00	\$220.15
<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	18.80	\$26.00	\$24.00	92.31%	<b>\$24.00</b>	-7.69%	\$24.00	\$24.00
PERE MARQUETTE STATE FORES	1	18.80	\$26.00	\$24.00	92.31%	<b>\$24.00</b>	-7.69%	\$24.00	\$24.00
NORTHERN LOWER PENINSULA	1	18.80	\$26.00	\$24.00	92.31%	<b>\$24.00</b>	-7.69%	\$24.00	\$24.00
STATEWIDE	1	-----	-----	-----	92.31%	-----	-7.69%	\$24.00	\$24.00

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**SAWLOGS (MBF, see general note 3)**

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	11	215.60	\$254.11	\$163.74	64.44%	<b>\$163.86</b>	-35.52%	\$119.00	\$206.00
CRYSTAL FALLS FOREST MGT UNI	6	191.40	\$169.40	\$128.22	75.69%	<b>\$141.47</b>	-16.49%	\$118.00	\$150.00
GWINN FOREST MGT UNIT	1	15.00	\$150.24	\$110.00	73.22%	<b>\$110.00</b>	-26.78%	\$110.00	\$110.00
ESCANABA FOREST MGT UNIT	5	124.60	\$178.75	\$163.52	91.48%	<b>\$197.22</b>	10.33%	\$136.00	\$279.00
ESCANABA RIVER STATE FOREST	6	139.60	\$175.69	\$157.77	89.80%	<b>\$187.85</b>	6.92%	\$110.00	\$279.00
S STE MARIE FMU (NAUBINWAY)	2	9.70	\$136.86	\$110.41	80.68%	<b>\$119.23</b>	-12.88%	\$111.00	\$125.00
S STE MARIE FMU (DRUMMOND IS)	1	10.50	\$136.86	\$135.50	99.01%	<b>\$140.00</b>	2.29%	\$140.00	\$140.00
LAKE SUPERIOR STATE FOREST	3	20.20	\$136.86	\$123.45	90.20%	<b>\$130.02</b>	-4.99%	\$111.00	\$140.00
UPPER PENINSULA	26	-----	-----	-----	73.68%	-----	-20.30%	\$110.00	\$279.00
GAYLORD FMU OFFICE	13	1,208.00	\$146.87	\$106.88	72.77%	<b>\$115.43</b>	-21.40%	\$74.00	\$170.00
PIGEON RIVER FOREST MGT UNIT	3	340.00	\$145.23	\$97.79	67.33%	<b>\$97.79</b>	-32.67%	\$95.00	\$100.00
MACKINAW STATE FOREST	16	1,548.00	\$146.51	\$104.88	71.59%	<b>\$111.56</b>	-23.86%	\$74.00	\$170.00
TRAVERSE CITY FOREST MGT UNI	8	269.70	\$139.01	\$117.14	84.27%	<b>\$127.79</b>	-8.07%	\$78.00	\$220.00
CADILLAC FOREST MGT UNIT	2	78.20	\$107.59	\$86.03	79.96%	<b>\$86.50</b>	-19.61%	\$84.00	\$100.00
PERE MARQUETTE STATE FORES	10	347.90	\$131.94	\$110.15	83.48%	<b>\$118.51</b>	-10.18%	\$78.00	\$220.00
ROSCOMMON FOREST MGT UNIT	1	11.30	\$142.90	\$100.00	69.98%	<b>\$100.00</b>	-30.02%	\$100.00	\$100.00
AUSABLE STATE FOREST	1	11.30	\$142.90	\$100.00	69.98%	<b>\$100.00</b>	-30.02%	\$100.00	\$100.00
NORTHERN LOWER PENINSULA	27	1,907.20	\$143.83	\$105.81	73.57%	<b>\$112.76</b>	-21.60%	\$74.00	\$220.00
STATEWIDE	53	-----	-----	-----	73.60%	-----	-21.22%	\$74.00	\$279.00
<b>BEECH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	3.50	\$100.00	\$78.00	78.00%	<b>\$78.00</b>	-22.00%	\$78.00	\$78.00
ESCANABA RIVER STATE FOREST	1	3.50	\$100.00	\$78.00	78.00%	<b>\$78.00</b>	-22.00%	\$78.00	\$78.00
S STE MARIE FMU (NAUBINWAY)	2	76.00	\$79.89	\$73.63	92.16%	<b>\$98.89</b>	23.78%	\$93.00	\$100.00
S STE MARIE FMU (DRUMMOND IS)	2	21.90	\$90.89	\$80.52	88.59%	<b>\$82.62</b>	-9.10%	\$78.00	\$100.00
LAKE SUPERIOR STATE FOREST	4	97.90	\$82.35	\$75.17	91.28%	<b>\$95.25</b>	15.66%	\$78.00	\$100.00
UPPER PENINSULA	5	-----	-----	-----	90.73%	-----	14.10%	\$78.00	\$100.00
GAYLORD FMU OFFICE	1	88.00	\$40.48	\$27.00	66.70%	<b>\$27.00</b>	-33.30%	\$27.00	\$27.00
MACKINAW STATE FOREST	1	88.00	\$40.48	\$27.00	66.70%	<b>\$27.00</b>	-33.30%	\$27.00	\$27.00
ROSCOMMON FOREST MGT UNIT	1	2.40	\$62.00	\$43.00	69.35%	<b>\$43.00</b>	-30.65%	\$43.00	\$43.00
AUSABLE STATE FOREST	1	2.40	\$62.00	\$43.00	69.35%	<b>\$43.00</b>	-30.65%	\$43.00	\$43.00
NORTHERN LOWER PENINSULA	2	90.40	\$41.05	\$27.42	66.81%	<b>\$27.42</b>	-33.19%	\$27.00	\$43.00
STATEWIDE	7	-----	-----	-----	83.41%	-----	-0.38%	\$27.00	\$100.00

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## SAWLOGS (MBF, see general note 3)

<b>BLACK ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
ROSCOMMON FOREST MGT UNIT	2	17.50	\$78.82	\$55.00	69.78%	<b>\$149.46</b>	89.62%	\$55.00	\$200.00
AUSABLE STATE FOREST	3	119.60	\$78.82	\$62.68	79.53%	<b>\$104.68</b>	32.80%	\$55.00	\$200.00
NORTHERN LOWER PENINSULA	3	119.60	\$78.82	\$62.68	79.53%	<b>\$104.68</b>	32.80%	\$55.00	\$200.00
STATEWIDE	3	-----	-----	-----	79.53%	-----	32.80%	\$55.00	\$200.00
<b>BLACK CHERRY</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
BARAGA FOREST MGT UNIT	4	31.70	\$358.20	\$168.45	47.03%	<b>\$231.94</b>	-35.25%	\$170.00	\$525.28
GWINN FOREST MGT UNIT	1	17.40	\$167.42	\$190.00	113.49%	<b>\$410.00</b>	144.89%	\$410.00	\$410.00
ESCANABA RIVER STATE FOREST	1	17.40	\$167.42	\$190.00	113.49%	<b>\$410.00</b>	144.89%	\$410.00	\$410.00
S STE MARIE FMU (NAUBINWAY)	2	9.50	\$441.40	\$391.84	88.77%	<b>\$391.84</b>	-11.23%	\$375.00	\$415.00
LAKE SUPERIOR STATE FOREST	2	9.50	\$441.40	\$391.84	88.77%	<b>\$391.84</b>	-11.23%	\$375.00	\$415.00
UPPER PENINSULA	7	-----	-----	-----	67.00%	-----	-1.37%	\$170.00	\$525.28
GAYLORD FMU OFFICE	1	16.00	\$307.26	\$206.00	67.04%	<b>\$300.00</b>	-2.36%	\$300.00	\$300.00
MACKINAW STATE FOREST	1	16.00	\$307.26	\$206.00	67.04%	<b>\$300.00</b>	-2.36%	\$300.00	\$300.00
TRAVERSE CITY FOREST MGT UNI	3	80.80	\$316.45	\$289.38	91.45%	<b>\$329.15</b>	4.01%	\$218.00	\$460.00
CADILLAC FOREST MGT UNIT	1	9.00	\$182.89	\$143.00	78.19%	<b>\$200.00</b>	9.36%	\$200.00	\$200.00
PERE MARQUETTE STATE FORES	4	89.80	\$303.06	\$274.71	90.65%	<b>\$316.21</b>	4.34%	\$200.00	\$460.00
NORTHERN LOWER PENINSULA	5	105.80	\$303.70	\$264.32	87.04%	<b>\$313.76</b>	3.31%	\$200.00	\$460.00
STATEWIDE	12	-----	-----	-----	79.72%	-----	1.60%	\$170.00	\$525.28
<b>JACK PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
S STE MARIE FMU (SOO MAINLAND)	1	151.50	\$100.00	\$99.00	99.00%	<b>\$99.00</b>	-1.00%	\$99.00	\$99.00
LAKE SUPERIOR STATE FOREST	1	151.50	\$100.00	\$99.00	99.00%	<b>\$99.00</b>	-1.00%	\$99.00	\$99.00
UPPER PENINSULA	1	-----	-----	-----	99.00%	-----	-1.00%	\$99.00	\$99.00
ATLANTA FOREST MGT UNIT	2	137.60	\$251.02	\$110.42	43.99%	<b>\$113.06</b>	-54.96%	\$100.10	\$127.00
MACKINAW STATE FOREST	2	137.60	\$251.02	\$110.42	43.99%	<b>\$113.06</b>	-54.96%	\$100.10	\$127.00
CADILLAC FOREST MGT UNIT	10	590.30	\$148.63	\$119.98	80.72%	<b>\$123.43</b>	-16.95%	\$68.00	\$200.00
PERE MARQUETTE STATE FORES	10	590.30	\$148.63	\$119.98	80.72%	<b>\$123.43</b>	-16.95%	\$68.00	\$200.00
ROSCOMMON FOREST MGT UNIT	8	673.40	\$89.09	\$70.30	78.91%	<b>\$76.26</b>	-14.40%	\$52.00	\$118.62
GRAYLING FOREST MGT UNIT	4	360.00	\$123.92	\$76.92	62.07%	<b>\$124.71</b>	0.64%	\$55.00	\$220.50
GLADWIN FOREST MGT UNIT	1	107.60	\$86.37	\$83.00	96.10%	<b>\$83.00</b>	-3.90%	\$83.00	\$83.00
AUSABLE STATE FOREST	13	1,141.00	\$99.82	\$73.59	73.72%	<b>\$92.18</b>	-7.65%	\$52.00	\$220.50
NORTHERN LOWER PENINSULA	25	1,868.90	\$126.37	\$90.95	71.97%	<b>\$103.59</b>	-18.03%	\$52.00	\$220.50
STATEWIDE	26	-----	-----	-----	73.60%	-----	-17.00%	\$52.00	\$220.50

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## SAWLOGS (MBF, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (SOO MAINLAND)	6	137.70	\$40.56	\$38.68	95.36%	<b>\$41.31</b>	1.84%	\$36.00	\$60.00
S STE MARIE FMU (DRUMMOND IS)	4	269.30	\$39.66	\$36.44	91.89%	<b>\$41.58</b>	4.84%	\$35.50	\$60.00
LAKE SUPERIOR STATE FOREST	10	407.00	\$39.96	\$37.20	93.08%	<b>\$41.49</b>	3.81%	\$35.50	\$60.00
UPPER PENINSULA	10	-----	-----	-----	93.08%	-----	3.81%	\$35.50	\$60.00
GAYLORD FMU OFFICE	8	350.00	\$143.89	\$111.29	77.34%	<b>\$121.31</b>	-15.69%	\$81.00	\$296.00
PIGEON RIVER FOREST MGT UNIT	2	28.00	\$126.19	\$89.29	70.75%	<b>\$91.79</b>	-27.26%	\$90.00	\$100.00
ATLANTA FOREST MGT UNIT	4	298.10	\$159.85	\$125.24	78.35%	<b>\$146.67</b>	-8.24%	\$130.00	\$175.00
MACKINAW STATE FOREST	14	676.10	\$150.19	\$116.53	77.59%	<b>\$131.27</b>	-12.60%	\$81.00	\$296.00
TRAVERSE CITY FOREST MGT UNI	14	1,220.60	\$79.55	\$73.66	92.59%	<b>\$85.22</b>	7.12%	\$52.00	\$133.60
CADILLAC FOREST MGT UNIT	3	54.00	\$78.67	\$58.54	74.41%	<b>\$58.54</b>	-25.59%	\$52.00	\$67.00
PERE MARQUETTE STATE FORES	17	1,274.60	\$79.52	\$73.02	91.83%	<b>\$84.09</b>	5.75%	\$52.00	\$133.60
GLADWIN FOREST MGT UNIT	10	933.10	\$113.51	\$91.43	80.55%	<b>\$126.43</b>	11.38%	\$65.00	\$200.00
AUSABLE STATE FOREST	10	933.10	\$113.51	\$91.43	80.55%	<b>\$126.43</b>	11.38%	\$65.00	\$200.00
NORTHERN LOWER PENINSULA	41	2,883.80	\$107.09	\$89.18	83.28%	<b>\$108.85</b>	1.65%	\$52.00	\$296.00
STATEWIDE	51	-----	-----	-----	83.77%	-----	1.76%	\$35.50	\$296.00
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	9.20	\$223.04	\$111.00	49.77%	<b>\$111.00</b>	-50.23%	\$111.00	\$111.00
CRYSTAL FALLS FOREST MGT UNI	1	8.20	\$94.61	\$54.00	57.08%	<b>\$54.50</b>	-42.39%	\$54.50	\$54.50
GWINN FOREST MGT UNIT	2	68.10	\$174.07	\$136.33	78.32%	<b>\$141.45</b>	-18.74%	\$140.00	\$150.00
ESCANABA FOREST MGT UNIT	6	109.20	\$144.20	\$131.63	91.28%	<b>\$255.26</b>	77.02%	\$150.00	\$485.26
ESCANABA RIVER STATE FOREST	8	177.30	\$155.67	\$133.43	85.71%	<b>\$211.55</b>	35.89%	\$140.00	\$485.26
S STE MARIE FMU (NAUBINWAY)	1	3.10	\$133.98	\$109.00	81.36%	<b>\$109.00</b>	-18.64%	\$109.00	\$109.00
LAKE SUPERIOR STATE FOREST	1	3.10	\$133.98	\$109.00	81.36%	<b>\$109.00</b>	-18.64%	\$109.00	\$109.00
UPPER PENINSULA	11	-----	-----	-----	82.54%	-----	27.46%	\$54.50	\$485.26
GAYLORD FMU OFFICE	1	2.00	\$52.53	\$47.00	89.47%	<b>\$47.00</b>	-10.53%	\$47.00	\$47.00
MACKINAW STATE FOREST	1	2.00	\$52.53	\$47.00	89.47%	<b>\$47.00</b>	-10.53%	\$47.00	\$47.00
TRAVERSE CITY FOREST MGT UNI	4	50.20	\$106.97	\$78.67	73.54%	<b>\$89.54</b>	-16.30%	\$62.40	\$102.00
CADILLAC FOREST MGT UNIT	1	16.40	\$97.49	\$76.00	77.96%	<b>\$80.00</b>	-17.94%	\$80.00	\$80.00
PERE MARQUETTE STATE FORES	5	66.60	\$104.64	\$78.01	74.56%	<b>\$87.19</b>	-16.67%	\$62.40	\$102.00
NORTHERN LOWER PENINSULA	6	68.60	\$103.12	\$77.11	74.78%	<b>\$86.02</b>	-16.58%	\$47.00	\$102.00
STATEWIDE	17	-----	-----	-----	81.09%	-----	19.24%	\$47.00	\$485.26

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SAWLOGS (MBF, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FMU OFFICE	2	88.00	\$118.98	\$61.52	51.71%	<b>\$69.16</b>	-41.88%	\$41.00	\$100.00
ATLANTA FOREST MGT UNIT	2	65.60	\$56.34	\$38.11	67.64%	<b>\$171.00</b>	203.53%	\$100.00	\$175.00
MACKINAW STATE FOREST	4	153.60	\$92.23	\$51.52	55.86%	<b>\$112.65</b>	22.15%	\$41.00	\$175.00
TRAVERSE CITY FOREST MGT UNI	3	110.00	\$188.83	\$122.58	64.92%	<b>\$195.45</b>	3.51%	\$150.00	\$250.00
CADILLAC FOREST MGT UNIT	7	434.80	\$111.59	\$89.02	79.77%	<b>\$131.19</b>	17.56%	\$69.00	\$255.00
PERE MARQUETTE STATE FORES	10	544.80	\$127.19	\$95.79	75.32%	<b>\$144.16</b>	13.35%	\$69.00	\$255.00
ROSCOMMON FOREST MGT UNIT	19	2,159.00	\$200.96	\$161.49	80.36%	<b>\$226.94</b>	12.93%	\$119.00	\$451.21
GRAYLING FOREST MGT UNIT	4	297.90	\$127.98	\$90.12	70.41%	<b>\$99.86</b>	-21.97%	\$63.00	\$107.90
GLADWIN FOREST MGT UNIT	6	861.30	\$205.28	\$105.97	51.62%	<b>\$157.48</b>	-23.28%	\$100.00	\$206.73
AUSABLE STATE FOREST	29	3,318.20	\$195.53	\$140.67	71.94%	<b>\$197.50</b>	1.01%	\$63.00	\$451.21
NORTHERN LOWER PENINSULA	43	4,016.60	\$182.31	\$131.18	71.95%	<b>\$187.02</b>	2.59%	\$41.00	\$451.21
STATEWIDE	43	-----	-----	-----	71.95%	-----	2.59%	\$41.00	\$451.21
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	39.60	\$154.94	\$146.00	94.23%	<b>\$182.50</b>	17.79%	\$182.50	\$182.50
GLADWIN FOREST MGT UNIT	1	8.90	\$154.94	\$116.00	74.87%	<b>\$116.00</b>	-25.13%	\$116.00	\$116.00
AUSABLE STATE FOREST	2	48.50	\$154.94	\$140.49	90.68%	<b>\$170.30</b>	9.91%	\$116.00	\$182.50
NORTHERN LOWER PENINSULA	2	48.50	\$154.94	\$140.49	90.68%	<b>\$170.30</b>	9.91%	\$116.00	\$182.50
STATEWIDE	2	-----	-----	-----	90.68%	-----	9.91%	\$116.00	\$182.50
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (DRUMMOND IS)	1	369.90	\$89.21	\$86.50	96.96%	<b>\$86.50</b>	-3.04%	\$86.50	\$86.50
LAKE SUPERIOR STATE FOREST	1	369.90	\$89.21	\$86.50	96.96%	<b>\$86.50</b>	-3.04%	\$86.50	\$86.50
UPPER PENINSULA	1	-----	-----	-----	96.96%	-----	-3.04%	\$86.50	\$86.50
STATEWIDE	1	-----	-----	-----	96.96%	-----	-3.04%	\$86.50	\$86.50

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PAPER BIRCH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	6	264.00	\$139.54	\$83.27	59.67%	<b>\$198.73</b>	42.42%	\$82.00	\$278.00
CRYSTAL FALLS FOREST MGT UNI	2	35.50	\$195.02	\$140.20	71.89%	<b>\$168.18</b>	-13.76%	\$155.00	\$200.00
GWINN FOREST MGT UNIT	1	7.40	\$50.00	\$43.00	86.00%	<b>\$295.00</b>	490.00%	\$295.00	\$295.00
ESCANABA FOREST MGT UNIT	2	21.20	\$137.49	\$107.05	77.86%	<b>\$131.16</b>	-4.61%	\$95.00	\$200.00
ESCANABA RIVER STATE FOREST	3	28.60	\$114.85	\$90.48	78.78%	<b>\$173.55</b>	51.10%	\$95.00	\$295.00
NEWBERRY FOREST MGT UNIT	1	27.00	\$121.23	\$87.00	71.76%	<b>\$125.00</b>	3.11%	\$125.00	\$125.00
S STE MARIE FMU (NAUBINWAY)	1	14.10	\$121.23	\$85.00	70.11%	<b>\$165.00</b>	36.11%	\$165.00	\$165.00
S STE MARIE FMU (SOO MAINLAND	4	54.20	\$134.18	\$129.18	96.27%	<b>\$138.31</b>	3.07%	\$126.00	\$225.00
S STE MARIE FMU (DRUMMOND IS)	1	1.80	\$129.44	\$128.00	98.89%	<b>\$150.00</b>	15.88%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	7	97.10	\$128.61	\$111.02	86.32%	<b>\$138.70</b>	7.84%	\$125.00	\$225.00
UPPER PENINSULA	18	-----	-----	-----	67.74%	-----	29.11%	\$82.00	\$295.00
STATEWIDE	18	-----	-----	-----	67.74%	-----	29.11%	\$82.00	\$295.00
Q. ASPEN	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
PIGEON RIVER FOREST MGT UNIT	2	51.00	\$80.95	\$46.45	57.38%	<b>\$52.33</b>	-35.35%	\$44.00	\$61.00
MACKINAW STATE FOREST	2	51.00	\$80.95	\$46.45	57.38%	<b>\$52.33</b>	-35.35%	\$44.00	\$61.00
TRAVERSE CITY FOREST MGT UNI	3	140.80	\$88.63	\$69.79	78.75%	<b>\$93.82</b>	5.86%	\$70.00	\$100.00
CADILLAC FOREST MGT UNIT	7	166.40	\$83.81	\$67.52	80.57%	<b>\$110.74</b>	32.14%	\$48.00	\$258.48
PERE MARQUETTE STATE FORES	10	307.20	\$86.02	\$68.56	79.71%	<b>\$102.99</b>	19.73%	\$48.00	\$258.48
ROSCOMMON FOREST MGT UNIT	4	94.60	\$52.81	\$38.40	72.71%	<b>\$51.12</b>	-3.19%	\$37.00	\$66.65
GRAYLING FOREST MGT UNIT	2	28.00	\$51.22	\$34.29	66.94%	<b>\$35.14</b>	-31.39%	\$30.00	\$39.00
AUSABLE STATE FOREST	8	251.70	\$52.87	\$40.30	76.22%	<b>\$49.17</b>	-6.99%	\$30.00	\$66.65
NORTHERN LOWER PENINSULA	20	609.90	\$71.91	\$55.05	76.55%	<b>\$76.54</b>	6.44%	\$30.00	\$258.48
STATEWIDE	20	-----	-----	-----	76.55%	-----	6.44%	\$30.00	\$258.48

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RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	20	587.50	\$184.46	\$107.73	58.40%	<b>\$167.35</b>	-9.28%	\$80.00	\$325.00
ESCANABA FOREST MGT UNIT	6	104.90	\$117.55	\$102.00	86.77%	<b>\$132.20</b>	12.46%	\$100.00	\$150.00
ESCANABA RIVER STATE FOREST	6	104.90	\$117.55	\$102.00	86.77%	<b>\$132.20</b>	12.46%	\$100.00	\$150.00
NEWBERRY FOREST MGT UNIT	1	25.40	\$141.75	\$109.00	76.90%	<b>\$125.00</b>	-11.82%	\$125.00	\$125.00
S STE MARIE FMU (NAUBINWAY)	5	84.30	\$180.88	\$167.59	92.66%	<b>\$218.86</b>	21.00%	\$130.00	\$335.00
S STE MARIE FMU (SOO MAINLAND)	2	38.20	\$115.07	\$110.00	95.59%	<b>\$110.00</b>	-4.41%	\$110.00	\$110.00
LAKE SUPERIOR STATE FOREST	8	147.90	\$157.16	\$142.65	90.77%	<b>\$174.63</b>	11.11%	\$110.00	\$335.00
UPPER PENINSULA	34	-----	-----	-----	66.06%	-----	-4.12%	\$80.00	\$335.00
GAYLORD FMU OFFICE	3	112.00	\$100.45	\$82.75	82.38%	<b>\$107.46</b>	6.98%	\$66.00	\$150.00
MACKINAW STATE FOREST	3	112.00	\$100.45	\$82.75	82.38%	<b>\$107.46</b>	6.98%	\$66.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	16	315.50	\$177.93	\$139.74	78.54%	<b>\$148.07</b>	-16.78%	\$60.00	\$200.00
CADILLAC FOREST MGT UNIT	6	115.50	\$219.92	\$162.72	73.99%	<b>\$185.82</b>	-15.51%	\$154.00	\$200.00
PERE MARQUETTE STATE FORES	22	431.00	\$189.18	\$145.90	77.12%	<b>\$158.19</b>	-16.38%	\$60.00	\$200.00
ROSCOMMON FOREST MGT UNIT	6	133.90	\$137.53	\$106.98	77.79%	<b>\$107.57</b>	-21.78%	\$77.00	\$116.00
GLADWIN FOREST MGT UNIT	10	1,031.30	\$146.03	\$118.75	81.32%	<b>\$130.92</b>	-10.35%	\$101.00	\$250.00
AUSABLE STATE FOREST	18	1,241.50	\$142.81	\$115.57	80.92%	<b>\$125.79</b>	-11.92%	\$77.00	\$250.00
NORTHERN LOWER PENINSULA	43	1,784.50	\$151.35	\$120.83	79.83%	<b>\$132.46</b>	-12.48%	\$60.00	\$250.00
STATEWIDE	77	-----	-----	-----	75.05%	-----	-9.57%	\$60.00	\$335.00
RED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	7	113.10	\$744.03	\$557.79	74.97%	<b>\$673.84</b>	-9.43%	\$495.55	\$820.15
ESCANABA FOREST MGT UNIT	4	141.70	\$300.00	\$177.08	59.03%	<b>\$203.79</b>	-32.07%	\$100.00	\$500.00
ESCANABA RIVER STATE FOREST	4	141.70	\$300.00	\$177.08	59.03%	<b>\$203.79</b>	-32.07%	\$100.00	\$500.00
UPPER PENINSULA	11	-----	-----	-----	69.62%	-----	-17.03%	\$100.00	\$820.15
GAYLORD FMU OFFICE	1	45.00	\$259.34	\$207.00	79.82%	<b>\$207.00</b>	-20.18%	\$207.00	\$207.00
ATLANTA FOREST MGT UNIT	4	162.90	\$241.98	\$255.45	105.57%	<b>\$335.97</b>	38.84%	\$205.00	\$825.00
MACKINAW STATE FOREST	5	207.90	\$245.73	\$244.96	99.69%	<b>\$308.06</b>	25.36%	\$205.00	\$825.00
TRAVERSE CITY FOREST MGT UNI	6	275.10	\$357.70	\$312.32	87.31%	<b>\$638.04</b>	78.37%	\$305.00	\$946.00
CADILLAC FOREST MGT UNIT	4	150.90	\$348.32	\$285.52	81.97%	<b>\$389.69</b>	11.88%	\$307.00	\$475.00
PERE MARQUETTE STATE FORES	10	426.00	\$354.38	\$302.83	85.45%	<b>\$550.07</b>	55.22%	\$305.00	\$946.00
ROSCOMMON FOREST MGT UNIT	14	2,078.30	\$258.38	\$215.05	83.23%	<b>\$308.25</b>	19.30%	\$208.00	\$541.45
GRAYLING FOREST MGT UNIT	2	87.20	\$320.03	\$212.81	66.50%	<b>\$579.84</b>	81.18%	\$210.00	\$960.00
GLADWIN FOREST MGT UNIT	1	11.30	\$308.44	\$234.00	75.87%	<b>\$295.00</b>	-4.36%	\$295.00	\$295.00
AUSABLE STATE FOREST	17	2,176.80	\$261.11	\$215.05	82.36%	<b>\$319.06</b>	22.19%	\$208.00	\$960.00
NORTHERN LOWER PENINSULA	32	2,810.70	\$274.11	\$230.57	84.12%	<b>\$353.26</b>	28.88%	\$205.00	\$960.00
STATEWIDE	43	-----	-----	-----	82.07%	-----	22.39%	\$100.00	\$960.00

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	39.00	\$125.00	\$113.59	90.87%	<b>\$136.50</b>	9.20%	\$104.00	\$146.96
GWINN FOREST MGT UNIT	1	4.00	\$151.00	\$116.00	76.82%	<b>\$120.00</b>	-20.53%	\$120.00	\$120.00
ESCANABA FOREST MGT UNIT	2	26.00	\$199.76	\$138.15	69.16%	<b>\$166.15</b>	-16.82%	\$150.00	\$180.00
ESCANABA RIVER STATE FOREST	3	30.00	\$193.26	\$135.20	69.96%	<b>\$160.00</b>	-17.21%	\$120.00	\$180.00
SHINGLETON FOREST MGT UNIT	8	480.00	\$219.12	\$197.70	90.22%	<b>\$220.31</b>	0.54%	\$162.00	\$262.00
NEWBERRY FOREST MGT UNIT	7	541.00	\$274.33	\$211.28	77.02%	<b>\$255.69</b>	-6.80%	\$155.00	\$327.53
S STE MARIE FMU (NAUBINWAY)	1	27.10	\$312.00	\$312.00	100.00%	<b>\$320.00</b>	2.56%	\$320.00	\$320.00
LAKE SUPERIOR STATE FOREST	16	1,048.10	\$250.02	\$207.67	83.06%	<b>\$241.15</b>	-3.55%	\$155.00	\$327.53
UPPER PENINSULA	21	-----	-----	-----	82.92%	-----	-3.61%	\$104.00	\$327.53
GAYLORD FMU OFFICE	13	5,005.00	\$236.49	\$136.97	57.92%	<b>\$151.60</b>	-35.90%	\$119.95	\$200.00
PIGEON RIVER FOREST MGT UNIT	4	1,023.00	\$233.07	\$139.38	59.80%	<b>\$162.53</b>	-30.27%	\$140.00	\$200.00
ATLANTA FOREST MGT UNIT	7	1,096.80	\$224.59	\$156.43	69.65%	<b>\$192.39</b>	-14.34%	\$182.81	\$477.50
MACKINAW STATE FOREST	24	7,124.80	\$234.16	\$140.31	59.92%	<b>\$159.44</b>	-31.91%	\$119.95	\$477.50
TRAVERSE CITY FOREST MGT UNI	18	2,340.20	\$195.41	\$164.70	84.28%	<b>\$201.11</b>	2.91%	\$140.00	\$311.33
CADILLAC FOREST MGT UNIT	9	310.20	\$187.43	\$160.81	85.80%	<b>\$179.93</b>	-4.00%	\$125.00	\$250.00
PERE MARQUETTE STATE FORES	27	2,650.40	\$194.48	\$164.25	84.46%	<b>\$198.63</b>	2.13%	\$125.00	\$311.33
ROSCOMMON FOREST MGT UNIT	16	2,243.70	\$234.55	\$186.73	79.61%	<b>\$230.71</b>	-1.64%	\$148.00	\$315.37
GRAYLING FOREST MGT UNIT	14	6,216.40	\$242.93	\$215.21	88.59%	<b>\$237.03</b>	-2.43%	\$170.00	\$420.50
GLADWIN FOREST MGT UNIT	4	269.40	\$250.44	\$158.83	63.42%	<b>\$212.55</b>	-15.13%	\$170.00	\$493.30
AUSABLE STATE FOREST	34	8,729.50	\$241.01	\$206.15	85.54%	<b>\$234.65</b>	-2.64%	\$148.00	\$493.30
NORTHERN LOWER PENINSULA	85	18,504.70	\$231.71	\$174.80	75.44%	<b>\$200.53</b>	-13.45%	\$119.95	\$493.30
STATEWIDE	106	-----	-----	-----	75.89%	-----	-12.87%	\$104.00	\$493.30

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SUGAR MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	24	1,586.90	\$771.47	\$472.73	61.28%	<b>\$669.01</b>	-13.28%	\$335.00	\$934.00
CRYSTAL FALLS FOREST MGT UNI	5	64.20	\$350.42	\$253.47	72.33%	<b>\$346.79</b>	-1.04%	\$208.00	\$405.00
GWINN FOREST MGT UNIT	8	323.00	\$508.99	\$362.40	71.20%	<b>\$530.84</b>	4.29%	\$310.00	\$602.00
ESCANABA FOREST MGT UNIT	6	127.00	\$354.97	\$243.33	68.55%	<b>\$355.29</b>	0.09%	\$202.00	\$575.00
ESCANABA RIVER STATE FOREST	14	450.00	\$465.52	\$328.80	70.63%	<b>\$481.30</b>	3.39%	\$202.00	\$602.00
SHINGLETON FOREST MGT UNIT	6	383.30	\$754.01	\$707.52	93.84%	<b>\$998.37</b>	32.41%	\$574.00	\$1,101.73
NEWBERRY FOREST MGT UNIT	4	61.30	\$816.52	\$653.43	80.03%	<b>\$1,039.13</b>	27.26%	\$630.44	\$1,250.00
S STE MARIE FMU (NAUBINWAY)	6	259.10	\$824.31	\$753.89	91.46%	<b>\$992.67</b>	20.42%	\$600.00	\$1,130.31
S STE MARIE FMU (SOO MAINLAND	2	19.50	\$848.46	\$300.00	35.36%	<b>\$320.51</b>	-62.22%	\$300.00	\$350.00
S STE MARIE FMU (DRUMMOND IS)	4	371.90	\$848.46	\$770.91	90.86%	<b>\$790.69</b>	-6.81%	\$750.00	\$875.00
LAKE SUPERIOR STATE FOREST	22	1,095.10	\$807.90	\$729.74	90.33%	<b>\$916.70</b>	13.47%	\$300.00	\$1,250.00
UPPER PENINSULA	65	-----	-----	-----	73.20%	-----	-1.56%	\$202.00	\$1,250.00
GAYLORD FMU OFFICE	14	830.00	\$551.38	\$392.72	71.22%	<b>\$530.92</b>	-3.71%	\$276.00	\$658.00
PIGEON RIVER FOREST MGT UNIT	3	141.00	\$533.69	\$358.44	67.16%	<b>\$512.66</b>	-3.94%	\$370.00	\$550.00
MACKINAW STATE FOREST	17	971.00	\$548.81	\$387.74	70.65%	<b>\$528.27</b>	-3.74%	\$276.00	\$658.00
TRAVERSE CITY FOREST MGT UNI	22	853.40	\$508.92	\$378.26	74.33%	<b>\$458.93</b>	-9.82%	\$210.00	\$785.00
CADILLAC FOREST MGT UNIT	2	82.20	\$248.63	\$197.93	79.61%	<b>\$345.13</b>	38.81%	\$195.00	\$400.00
PERE MARQUETTE STATE FORES	24	935.60	\$486.05	\$362.42	74.56%	<b>\$448.94</b>	-7.64%	\$195.00	\$785.00
ROSCOMMON FOREST MGT UNIT	2	11.10	\$228.69	\$163.95	71.69%	<b>\$174.91</b>	-23.52%	\$150.00	\$185.00
AUSABLE STATE FOREST	2	11.10	\$228.69	\$163.95	71.69%	<b>\$174.91</b>	-23.52%	\$150.00	\$185.00
NORTHERN LOWER PENINSULA	43	1,917.70	\$516.34	\$374.09	72.45%	<b>\$487.52</b>	-5.58%	\$150.00	\$785.00
STATEWIDE	108	-----	-----	-----	72.98%	-----	-2.76%	\$150.00	\$1,250.00
WHITE ASH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	5	50.60	\$168.71	\$110.84	65.70%	<b>\$124.56</b>	-26.17%	\$115.00	\$150.00
ESCANABA FOREST MGT UNIT	5	113.60	\$147.75	\$127.77	86.48%	<b>\$130.25</b>	-11.84%	\$81.00	\$194.00
ESCANABA RIVER STATE FOREST	5	113.60	\$147.75	\$127.77	86.48%	<b>\$130.25</b>	-11.84%	\$81.00	\$194.00
UPPER PENINSULA	10	-----	-----	-----	79.47%	-----	-16.67%	\$81.00	\$194.00
PIGEON RIVER FOREST MGT UNIT	1	20.00	\$151.70	\$105.00	69.22%	<b>\$105.00</b>	-30.78%	\$105.00	\$105.00
MACKINAW STATE FOREST	1	20.00	\$151.70	\$105.00	69.22%	<b>\$105.00</b>	-30.78%	\$105.00	\$105.00
TRAVERSE CITY FOREST MGT UNI	1	11.20	\$132.00	\$107.00	81.06%	<b>\$107.00</b>	-18.94%	\$107.00	\$107.00
PERE MARQUETTE STATE FORES	1	11.20	\$132.00	\$107.00	81.06%	<b>\$107.00</b>	-18.94%	\$107.00	\$107.00
GLADWIN FOREST MGT UNIT	2	202.50	\$132.58	\$119.29	89.97%	<b>\$119.29</b>	-10.03%	\$113.00	\$128.00
AUSABLE STATE FOREST	2	202.50	\$132.58	\$119.29	89.97%	<b>\$119.29</b>	-10.03%	\$113.00	\$128.00
NORTHERN LOWER PENINSULA	4	233.70	\$134.19	\$117.48	87.55%	<b>\$117.48</b>	-12.45%	\$105.00	\$128.00
STATEWIDE	14	-----	-----	-----	83.94%	-----	-14.34%	\$81.00	\$194.00

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SAWLOGS (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	40.70	\$86.32	\$69.00	79.94%	<b>\$70.00</b>	-18.91%	\$70.00	\$70.00
PERE MARQUETTE STATE FORES	1	40.70	\$86.32	\$69.00	79.94%	<b>\$70.00</b>	-18.91%	\$70.00	\$70.00
ROSCOMMON FOREST MGT UNIT	3	107.90	\$68.59	\$50.35	73.41%	<b>\$70.62</b>	2.96%	\$48.00	\$80.00
AUSABLE STATE FOREST	3	107.90	\$68.59	\$50.35	73.41%	<b>\$70.62</b>	2.96%	\$48.00	\$80.00
NORTHERN LOWER PENINSULA	4	148.60	\$73.45	\$55.46	75.51%	<b>\$70.45</b>	-4.08%	\$48.00	\$80.00
STATEWIDE	4	-----	-----	-----	75.51%	-----	-4.08%	\$48.00	\$80.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	10.70	\$151.03	\$98.00	64.89%	<b>\$100.00</b>	-33.79%	\$100.00	\$100.00
ESCANABA FOREST MGT UNIT	3	91.60	\$193.13	\$158.26	81.95%	<b>\$164.89</b>	-14.62%	\$146.00	\$180.00
ESCANABA RIVER STATE FOREST	4	102.30	\$188.73	\$151.96	80.52%	<b>\$158.10</b>	-16.23%	\$100.00	\$180.00
SHINGLETON FOREST MGT UNIT	2	88.20	\$146.10	\$135.38	92.67%	<b>\$157.95</b>	8.11%	\$150.00	\$173.00
LAKE SUPERIOR STATE FOREST	2	88.20	\$146.10	\$135.38	92.67%	<b>\$157.95</b>	8.11%	\$150.00	\$173.00
UPPER PENINSULA	6	-----	-----	-----	85.38%	-----	-6.48%	\$100.00	\$180.00
PIGEON RIVER FOREST MGT UNIT	3	220.00	\$111.06	\$77.51	69.79%	<b>\$91.74</b>	-17.39%	\$68.00	\$104.11
MACKINAW STATE FOREST	3	220.00	\$111.06	\$77.51	69.79%	<b>\$91.74</b>	-17.39%	\$68.00	\$104.11
TRAVERSE CITY FOREST MGT UNI	9	297.20	\$95.75	\$74.35	77.65%	<b>\$78.95</b>	-17.54%	\$55.00	\$108.00
CADILLAC FOREST MGT UNIT	3	16.90	\$145.19	\$105.11	72.39%	<b>\$161.60</b>	11.30%	\$100.00	\$203.39
PERE MARQUETTE STATE FORES	12	314.10	\$98.41	\$76.01	77.23%	<b>\$83.40</b>	-15.25%	\$55.00	\$203.39
ROSCOMMON FOREST MGT UNIT	4	116.80	\$129.65	\$90.68	69.94%	<b>\$91.43</b>	-29.48%	\$43.00	\$148.50
AUSABLE STATE FOREST	4	116.80	\$129.65	\$90.68	69.94%	<b>\$91.43</b>	-29.48%	\$43.00	\$148.50
NORTHERN LOWER PENINSULA	19	650.90	\$108.29	\$79.15	73.09%	<b>\$87.66</b>	-19.05%	\$43.00	\$203.39
STATEWIDE	25	-----	-----	-----	76.94%	-----	-15.11%	\$43.00	\$203.39
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	56.50	\$37.39	\$23.17	61.96%	<b>\$64.72</b>	73.07%	\$30.00	\$80.00
S STE MARIE FMU (SOO MAINLAND	3	78.70	\$49.99	\$48.07	96.17%	<b>\$50.72</b>	1.47%	\$50.00	\$60.00
S STE MARIE FMU (DRUMMOND IS)	4	94.80	\$49.78	\$46.29	93.00%	<b>\$47.53</b>	-4.51%	\$44.00	\$50.00
LAKE SUPERIOR STATE FOREST	7	173.50	\$49.87	\$47.10	94.44%	<b>\$48.98</b>	-1.79%	\$44.00	\$60.00
UPPER PENINSULA	10	-----	-----	-----	88.06%	-----	12.90%	\$30.00	\$80.00
STATEWIDE	10	-----	-----	-----	88.06%	-----	12.90%	\$30.00	\$80.00

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## SAWLOGS (MBF, see general note 3)

YELLOW BIRCH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	18	180.10	\$453.02	\$273.98	60.48%	<b>\$400.08</b>	-11.69%	\$214.00	\$643.08
ESCANABA FOREST MGT UNIT	1	2.20	\$58.25	\$45.00	77.25%	<b>\$45.00</b>	-22.75%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	1	2.20	\$58.25	\$45.00	77.25%	<b>\$45.00</b>	-22.75%	\$45.00	\$45.00
S STE MARIE FMU (NAUBINWAY)	1	10.70	\$330.20	\$304.00	92.07%	<b>\$304.00</b>	-7.93%	\$304.00	\$304.00
LAKE SUPERIOR STATE FOREST	1	10.70	\$330.20	\$304.00	92.07%	<b>\$304.00</b>	-7.93%	\$304.00	\$304.00
UPPER PENINSULA	20	-----	-----	-----	61.81%	-----	-11.55%	\$45.00	\$643.08
STATEWIDE	20	-----	-----	-----	61.81%	-----	-11.55%	\$45.00	\$643.08

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## SAWLOGS EXCLUSION (MBF, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	25.00	\$427.00	\$427.00
MACKINAW STATE FOREST	1	25.00	\$427.00	\$427.00
CADILLAC FOREST MGT UNIT	2	51.00	\$306.61	\$944.00
PERE MARQUETTE STATE FORES	2	51.00	\$306.61	\$944.00
GRAYLING FOREST MGT UNIT	1	139.00	\$470.00	\$470.00
AUSABLE STATE FOREST	1	139.00	\$470.00	\$470.00
NORTHERN LOWER PENINSULA	4	215.00	\$306.61	\$944.00
STATEWIDE	4	-----	\$306.61	\$944.00

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	12.00	\$625.31	\$625.31
UPPER PENINSULA	1	-----	\$625.31	\$625.31
TRAVERSE CITY FOREST MGT UNI	1	16.20	\$800.00	\$800.00
PERE MARQUETTE STATE FORES	1	16.20	\$800.00	\$800.00
ROSCOMMON FOREST MGT UNIT	1	22.20	\$400.00	\$400.00
GRAYLING FOREST MGT UNIT	1	12.00	\$655.60	\$655.60
AUSABLE STATE FOREST	2	34.20	\$400.00	\$655.60
NORTHERN LOWER PENINSULA	3	50.40	\$400.00	\$800.00
STATEWIDE	4	-----	\$400.00	\$800.00

<b>BEECH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	9.50	\$358.00	\$358.00
CADILLAC FOREST MGT UNIT	1	22.00	\$820.00	\$820.00
PERE MARQUETTE STATE FORES	2	31.50	\$358.00	\$820.00
NORTHERN LOWER PENINSULA	2	31.50	\$358.00	\$820.00
STATEWIDE	2	-----	\$358.00	\$820.00

<b>BLACK CHERRY</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	12.70	\$718.60	\$718.60
UPPER PENINSULA	1	-----	\$718.60	\$718.60
STATEWIDE	1	-----	\$718.60	\$718.60

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**SAWLOGS EXCLUSION (MBF, see general note 3)**

<b>BLACK SPRUCE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
S STE MARIE FMU (SOO MAINLAND)	2	54.30	\$349.76	\$2,468.32
LAKE SUPERIOR STATE FOREST	2	54.30	\$349.76	\$2,468.32
UPPER PENINSULA	2	-----	\$349.76	\$2,468.32
STATEWIDE	2	-----	\$349.76	\$2,468.32
<b>JACK PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
GAYLORD FMU OFFICE	1	10.10	\$375.10	\$375.10
ATLANTA FOREST MGT UNIT	2	30.50	\$248.70	\$500.00
MACKINAW STATE FOREST	3	40.60	\$248.70	\$500.00
CADILLAC FOREST MGT UNIT	2	44.80	\$338.00	\$675.00
PERE MARQUETTE STATE FORES	2	44.80	\$338.00	\$675.00
NORTHERN LOWER PENINSULA	5	85.40	\$248.70	\$675.00
STATEWIDE	5	-----	\$248.70	\$675.00
<b>MIXED ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
ATLANTA FOREST MGT UNIT	1	20.70	\$800.00	\$800.00
MACKINAW STATE FOREST	1	20.70	\$800.00	\$800.00
NORTHERN LOWER PENINSULA	1	20.70	\$800.00	\$800.00
STATEWIDE	1	-----	\$800.00	\$800.00
<b>MIXED HARDWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
S STE MARIE FMU (SOO MAINLAND)	1	9.50	\$628.00	\$628.00
LAKE SUPERIOR STATE FOREST	1	9.50	\$628.00	\$628.00
UPPER PENINSULA	1	-----	\$628.00	\$628.00
TRAVERSE CITY FOREST MGT UNI	1	8.00	\$1,000.00	\$1,000.00
PERE MARQUETTE STATE FORES	1	8.00	\$1,000.00	\$1,000.00
NORTHERN LOWER PENINSULA	1	8.00	\$1,000.00	\$1,000.00
STATEWIDE	2	-----	\$628.00	\$1,000.00

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**SAWLOGS EXCLUSION (MBF, see general note 3)**

<b>MIXED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	3	221.00	\$534.84	\$572.31
PERE MARQUETTE STATE FORES	3	221.00	\$534.84	\$572.31
GRAYLING FOREST MGT UNIT	1	15.60	\$553.00	\$553.00
GLADWIN FOREST MGT UNIT	2	15.40	\$831.00	\$888.85
AUSABLE STATE FOREST	3	31.00	\$553.00	\$888.85
NORTHERN LOWER PENINSULA	6	252.00	\$534.84	\$888.85
STATEWIDE	6	-----	\$534.84	\$888.85
<b>RED MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
S STE MARIE FMU (SOO MAINLAND	1	31.80	\$426.50	\$426.50
LAKE SUPERIOR STATE FOREST	1	31.80	\$426.50	\$426.50
UPPER PENINSULA	1	-----	\$426.50	\$426.50
TRAVERSE CITY FOREST MGT UNI	1	15.80	\$1,111.00	\$1,111.00
CADILLAC FOREST MGT UNIT	4	46.30	\$930.00	\$2,265.00
PERE MARQUETTE STATE FORES	5	62.10	\$930.00	\$2,265.00
NORTHERN LOWER PENINSULA	5	62.10	\$930.00	\$2,265.00
STATEWIDE	6	-----	\$426.50	\$2,265.00
<b>RED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FMU OFFICE	1	5.40	\$3,076.70	\$3,076.70
MACKINAW STATE FOREST	1	5.40	\$3,076.70	\$3,076.70
CADILLAC FOREST MGT UNIT	2	34.30	\$1,800.01	\$2,766.00
PERE MARQUETTE STATE FORES	2	34.30	\$1,800.01	\$2,766.00
GLADWIN FOREST MGT UNIT	1	34.80	\$1,130.00	\$1,130.00
AUSABLE STATE FOREST	1	34.80	\$1,130.00	\$1,130.00
NORTHERN LOWER PENINSULA	4	74.50	\$1,130.00	\$3,076.70
STATEWIDE	4	-----	\$1,130.00	\$3,076.70

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	5.80	\$720.74	\$720.74
S STE MARIE FMU (NAUBINWAY)	1	37.90	\$539.81	\$539.81
LAKE SUPERIOR STATE FOREST	1	37.90	\$539.81	\$539.81
UPPER PENINSULA	2	-----	\$539.81	\$720.74
CADILLAC FOREST MGT UNIT	3	24.10	\$825.00	\$2,835.00
PERE MARQUETTE STATE FORES	3	24.10	\$825.00	\$2,835.00
ROSCOMMON FOREST MGT UNIT	3	179.20	\$602.00	\$1,750.00
GRAYLING FOREST MGT UNIT	1	19.50	\$528.30	\$528.30
AUSABLE STATE FOREST	4	198.70	\$528.30	\$1,750.00
NORTHERN LOWER PENINSULA	7	222.80	\$528.30	\$2,835.00
STATEWIDE	9	-----	\$528.30	\$2,835.00
WHITE SPRUCE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (SOO MAINLAND)	1	39.60	\$660.82	\$660.82
LAKE SUPERIOR STATE FOREST	1	39.60	\$660.82	\$660.82
UPPER PENINSULA	1	-----	\$660.82	\$660.82
STATEWIDE	1	-----	\$660.82	\$660.82
YELLOW BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	6.10	\$1,077.89	\$1,077.89
UPPER PENINSULA	1	-----	\$1,077.89	\$1,077.89
STATEWIDE	1	-----	\$1,077.89	\$1,077.89

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## PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FMU OFFICE	5	1,806.00	\$30.00	\$16.96	56.54%	<b>\$21.68</b>	-27.73%	\$15.55	\$27.01
PIGEON RIVER FOREST MGT UNIT	3	946.00	\$24.70	\$25.41	102.86%	<b>\$26.00</b>	5.26%	\$26.00	\$26.00
ATLANTA FOREST MGT UNIT	13	2,571.60	\$23.78	\$20.36	85.63%	<b>\$21.28</b>	-10.48%	\$14.00	\$31.50
MACKINAW STATE FOREST	21	5,323.60	\$26.05	\$20.10	77.17%	<b>\$22.26</b>	-14.57%	\$14.00	\$31.50
TRAVERSE CITY FOREST MGT UNI	10	1,850.00	\$23.96	\$19.64	81.98%	<b>\$20.99</b>	-12.38%	\$13.80	\$29.00
CADILLAC FOREST MGT UNIT	24	7,266.90	\$24.73	\$22.66	91.62%	<b>\$27.31</b>	10.41%	\$15.70	\$50.00
PERE MARQUETTE STATE FORES	34	9,116.90	\$24.58	\$22.05	89.71%	<b>\$26.03</b>	5.90%	\$13.80	\$50.00
ROSCOMMON FOREST MGT UNIT	9	910.70	\$22.69	\$17.57	77.46%	<b>\$18.38</b>	-18.98%	\$14.00	\$58.05
GRAYLING FOREST MGT UNIT	11	7,405.00	\$25.10	\$21.94	87.42%	<b>\$24.21</b>	-3.56%	\$17.25	\$37.00
GLADWIN FOREST MGT UNIT	1	143.00	\$16.84	\$13.50	80.17%	<b>\$13.50</b>	-19.83%	\$13.50	\$13.50
AUSABLE STATE FOREST	21	8,458.70	\$24.70	\$21.33	86.35%	<b>\$23.40</b>	-5.27%	\$13.50	\$58.05
NORTHERN LOWER PENINSULA	76	22,899.20	\$24.97	\$21.33	85.44%	<b>\$24.18</b>	-3.15%	\$13.50	\$58.05
STATEWIDE	76	-----	-----	-----	85.44%	-----	-3.15%	\$13.50	\$58.05
BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	142.00	\$19.14	\$13.85	72.38%	<b>\$16.27</b>	-15.02%	\$10.00	\$20.00
GWINN FOREST MGT UNIT	5	1,227.30	\$22.94	\$17.28	75.31%	<b>\$34.07</b>	48.51%	\$15.00	\$46.57
ESCANABA FOREST MGT UNIT	9	1,510.00	\$26.42	\$22.66	85.77%	<b>\$25.48</b>	-3.52%	\$20.00	\$30.10
ESCANABA RIVER STATE FOREST	14	2,737.30	\$24.86	\$20.25	81.44%	<b>\$29.33</b>	18.01%	\$15.00	\$46.57
S STE MARIE FMU (NAUBINWAY)	1	254.00	\$11.75	\$9.40	80.00%	<b>\$25.00</b>	112.77%	\$25.00	\$25.00
S STE MARIE FMU (SOO MAINLAND	5	1,157.90	\$10.94	\$11.34	103.60%	<b>\$13.17</b>	20.39%	\$8.60	\$15.00
S STE MARIE FMU (DRUMMOND IS)	2	241.40	\$10.83	\$9.74	89.89%	<b>\$12.77</b>	17.87%	\$10.95	\$15.00
LAKE SUPERIOR STATE FOREST	8	1,653.30	\$11.05	\$10.81	97.79%	<b>\$14.93</b>	35.12%	\$8.60	\$25.00
UPPER PENINSULA	24	-----	-----	-----	84.52%	-----	20.51%	\$8.60	\$46.57
PIGEON RIVER FOREST MGT UNIT	1	15.00	\$12.65	\$8.00	63.24%	<b>\$10.01</b>	-20.87%	\$10.01	\$10.01
MACKINAW STATE FOREST	1	15.00	\$12.65	\$8.00	63.24%	<b>\$10.01</b>	-20.87%	\$10.01	\$10.01
TRAVERSE CITY FOREST MGT UNI	1	78.00	\$12.24	\$10.05	82.11%	<b>\$10.05</b>	-17.89%	\$10.05	\$10.05
CADILLAC FOREST MGT UNIT	4	377.90	\$13.83	\$10.59	76.57%	<b>\$12.95</b>	-6.35%	\$8.30	\$15.00
PERE MARQUETTE STATE FORES	5	455.90	\$13.56	\$10.50	77.42%	<b>\$12.46</b>	-8.13%	\$8.30	\$15.00
NORTHERN LOWER PENINSULA	6	470.90	\$13.53	\$10.42	77.00%	<b>\$12.38</b>	-8.51%	\$8.30	\$15.00
STATEWIDE	30	-----	-----	-----	84.02%	-----	18.57%	\$8.30	\$46.57

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**PULPWOOD (Cords, see general note 3)**

<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	3	463.00	\$22.27	\$19.76	88.75%	<b>\$21.22</b>	-4.70%	\$18.65	\$30.10
ESCANABA RIVER STATE FOREST	3	463.00	\$22.27	\$19.76	88.75%	<b>\$21.22</b>	-4.70%	\$18.65	\$30.10
S STE MARIE FMU (SOO MAINLAND	1	555.50	\$5.55	\$3.85	69.37%	<b>\$9.00</b>	62.16%	\$9.00	\$9.00
S STE MARIE FMU (DRUMMOND IS)	4	801.60	\$5.44	\$4.09	75.13%	<b>\$5.36</b>	-1.52%	\$4.15	\$12.00
LAKE SUPERIOR STATE FOREST	5	1,357.10	\$5.49	\$3.99	72.75%	<b>\$6.85</b>	24.85%	\$4.15	\$12.00
UPPER PENINSULA	8	-----	-----	-----	82.04%	-----	7.69%	\$4.15	\$30.10
CADILLAC FOREST MGT UNIT	1	39.50	\$10.00	\$7.80	78.00%	<b>\$23.00</b>	130.00%	\$23.00	\$23.00
CADILLAC FOREST MGT UNIT	1	36.00	\$10.00	\$6.90	69.00%	<b>\$6.90</b>	-31.00%	\$6.90	\$6.90
PERE MARQUETTE STATE FORES	1	39.50	\$10.00	\$7.80	78.00%	<b>\$23.00</b>	130.00%	\$23.00	\$23.00
PERE MARQUETTE STATE FORES	1	36.00	\$10.00	\$6.90	69.00%	<b>\$6.90</b>	-31.00%	\$6.90	\$6.90
NORTHERN LOWER PENINSULA	1	36.00	\$10.00	\$6.90	69.00%	<b>\$6.90</b>	-31.00%	\$6.90	\$6.90
NORTHERN LOWER PENINSULA	1	39.50	\$10.00	\$7.80	78.00%	<b>\$23.00</b>	130.00%	\$23.00	\$23.00
STATEWIDE	1	-----	-----	-----	69.00%	-----	-31.00%	\$6.90	\$6.90
STATEWIDE	9	-----	-----	-----	81.95%	-----	10.35%	\$4.15	\$30.10
<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	4	2,570.00	\$7.66	\$5.36	69.94%	<b>\$7.13</b>	-6.96%	\$4.90	\$10.20
ESCANABA FOREST MGT UNIT	1	158.00	\$14.31	\$12.00	83.86%	<b>\$12.00</b>	-16.14%	\$12.00	\$12.00
ESCANABA RIVER STATE FOREST	1	158.00	\$14.31	\$12.00	83.86%	<b>\$12.00</b>	-16.14%	\$12.00	\$12.00
UPPER PENINSULA	5	-----	-----	-----	71.37%	-----	-7.91%	\$4.90	\$12.00
GAYLORD FMU OFFICE	4	2,692.00	\$3.57	\$2.15	60.21%	<b>\$8.54</b>	139.23%	\$5.00	\$15.60
PIGEON RIVER FOREST MGT UNIT	3	1,669.00	\$3.95	\$3.00	75.95%	<b>\$3.00</b>	-24.05%	\$3.00	\$3.00
MACKINAW STATE FOREST	7	4,361.00	\$3.72	\$2.48	66.62%	<b>\$6.42</b>	72.80%	\$3.00	\$15.60
TRAVERSE CITY FOREST MGT UNI	3	809.00	\$4.42	\$3.57	80.74%	<b>\$4.12</b>	-6.71%	\$3.15	\$10.10
CADILLAC FOREST MGT UNIT	1	250.00	\$4.11	\$3.00	72.99%	<b>\$3.00</b>	-27.01%	\$3.00	\$3.00
PERE MARQUETTE STATE FORES	4	1,059.00	\$4.35	\$3.43	79.01%	<b>\$3.86</b>	-11.24%	\$3.00	\$10.10
ROSCOMMON FOREST MGT UNIT	1	6.60	\$4.01	\$2.80	69.81%	<b>\$27.00</b>	573.21%	\$27.00	\$27.00
AUSABLE STATE FOREST	1	6.60	\$4.01	\$2.80	69.81%	<b>\$27.00</b>	573.21%	\$27.00	\$27.00
NORTHERN LOWER PENINSULA	12	5,426.60	\$3.84	\$2.66	69.36%	<b>\$5.94</b>	54.87%	\$3.00	\$27.00
STATEWIDE	17	-----	-----	-----	70.39%	-----	22.66%	\$3.00	\$27.00

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## PULPWOOD (Cords, see general note 3)

<b>BEECH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	2	349.00	\$5.85	\$3.76	64.24%	<b>\$3.76</b>	-35.76%	\$3.50	\$5.10
PERE MARQUETTE STATE FORES	2	349.00	\$5.85	\$3.76	64.24%	<b>\$3.76</b>	-35.76%	\$3.50	\$5.10
GRAYLING FOREST MGT UNIT	2	544.00	\$6.75	\$5.12	75.86%	<b>\$6.84</b>	1.29%	\$4.80	\$9.25
AUSABLE STATE FOREST	2	544.00	\$6.75	\$5.12	75.86%	<b>\$6.84</b>	1.29%	\$4.80	\$9.25
NORTHERN LOWER PENINSULA	4	893.00	\$6.40	\$4.59	71.71%	<b>\$5.63</b>	-11.96%	\$3.50	\$9.25
STATEWIDE	4	-----	-----	-----	71.71%	-----	-11.96%	\$3.50	\$9.25
<b>BLACK ASH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	4.20	\$10.00	\$7.00	70.00%	<b>\$7.00</b>	-30.00%	\$7.00	\$7.00
AUSABLE STATE FOREST	2	521.20	\$10.00	\$8.19	81.90%	<b>\$8.19</b>	-18.10%	\$7.00	\$8.20
NORTHERN LOWER PENINSULA	2	521.20	\$10.00	\$8.19	81.90%	<b>\$8.19</b>	-18.10%	\$7.00	\$8.20
STATEWIDE	2	-----	-----	-----	81.90%	-----	-18.10%	\$7.00	\$8.20
<b>BLACK CHERRY</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	4	744.60	\$9.75	\$7.85	80.46%	<b>\$13.34</b>	36.71%	\$4.00	\$22.00
CADILLAC FOREST MGT UNIT	3	245.90	\$7.81	\$6.96	89.18%	<b>\$7.40</b>	-5.28%	\$6.70	\$8.00
PERE MARQUETTE STATE FORES	7	990.50	\$9.27	\$7.63	82.29%	<b>\$11.86</b>	27.93%	\$4.00	\$22.00
NORTHERN LOWER PENINSULA	7	990.50	\$9.27	\$7.63	82.29%	<b>\$11.86</b>	27.93%	\$4.00	\$22.00
STATEWIDE	7	-----	-----	-----	82.29%	-----	27.93%	\$4.00	\$22.00
<b>BLACK SPRUCE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	58.00	\$28.16	\$19.70	69.96%	<b>\$24.00</b>	-14.77%	\$24.00	\$24.00
GWINN FOREST MGT UNIT	4	869.20	\$33.88	\$29.38	86.72%	<b>\$33.76</b>	-0.35%	\$25.07	\$46.00
ESCANABA FOREST MGT UNIT	2	171.00	\$28.94	\$26.32	90.94%	<b>\$27.13</b>	-6.23%	\$23.00	\$30.00
ESCANABA RIVER STATE FOREST	6	1,040.20	\$33.07	\$28.88	87.33%	<b>\$32.67</b>	-1.20%	\$23.00	\$46.00
SHINGLETON FOREST MGT UNIT	8	2,764.00	\$52.29	\$43.96	84.08%	<b>\$56.39</b>	7.85%	\$38.00	\$61.00
S STE MARIE FMU (SOO MAINLAND	3	1,860.00	\$12.50	\$14.86	118.86%	<b>\$14.86</b>	18.86%	\$13.50	\$16.00
LAKE SUPERIOR STATE FOREST	11	4,624.00	\$36.28	\$32.25	88.90%	<b>\$39.68</b>	9.38%	\$13.50	\$61.00
UPPER PENINSULA	18	-----	-----	-----	88.48%	-----	7.40%	\$13.50	\$61.00
STATEWIDE	18	-----	-----	-----	88.48%	-----	7.40%	\$13.50	\$61.00

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IRONWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	344.00	\$9.59	\$9.35	97.43%	<b>\$9.68</b>	0.92%	\$8.55	\$12.00
PERE MARQUETTE STATE FORES	3	344.00	\$9.59	\$9.35	97.43%	<b>\$9.68</b>	0.92%	\$8.55	\$12.00
NORTHERN LOWER PENINSULA	3	344.00	\$9.59	\$9.35	97.43%	<b>\$9.68</b>	0.92%	\$8.55	\$12.00
STATEWIDE	3	-----	-----	-----	97.43%	-----	0.92%	\$8.55	\$12.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	3,565.00	\$61.12	\$50.77	83.07%	<b>\$58.73</b>	-3.91%	\$55.55	\$64.73
GWINN FOREST MGT UNIT	11	5,990.00	\$51.90	\$42.01	80.95%	<b>\$58.47</b>	12.66%	\$41.00	\$65.00
ESCANABA RIVER STATE FOREST	11	5,990.00	\$51.90	\$42.01	80.95%	<b>\$58.47</b>	12.66%	\$41.00	\$65.00
SHINGLETON FOREST MGT UNIT	16	5,787.00	\$59.55	\$52.44	88.05%	<b>\$64.34</b>	8.04%	\$47.90	\$75.00
NEWBERRY FOREST MGT UNIT	13	19,202.00	\$55.87	\$35.74	63.98%	<b>\$56.65</b>	1.41%	\$35.00	\$69.10
S STE MARIE FMU (NAUBINWAY)	4	2,327.00	\$58.90	\$50.78	86.21%	<b>\$61.38</b>	4.21%	\$53.55	\$63.17
S STE MARIE FMU (SOO MAINLAND)	1	1,013.00	\$48.48	\$48.00	99.01%	<b>\$48.00</b>	-0.99%	\$48.00	\$48.00
LAKE SUPERIOR STATE FOREST	34	28,329.00	\$56.60	\$40.83	72.13%	<b>\$58.30</b>	3.00%	\$35.00	\$75.00
UPPER PENINSULA	48	-----	-----	-----	74.53%	-----	3.70%	\$35.00	\$75.00
GAYLORD FMU OFFICE	5	1,324.00	\$31.61	\$21.03	66.52%	<b>\$26.37</b>	-16.60%	\$15.85	\$30.00
PIGEON RIVER FOREST MGT UNIT	2	149.00	\$24.08	\$19.74	81.97%	<b>\$24.45</b>	1.53%	\$20.00	\$37.00
ATLANTA FOREST MGT UNIT	9	5,192.00	\$31.48	\$29.57	93.94%	<b>\$36.17</b>	14.88%	\$24.55	\$61.90
MACKINAW STATE FOREST	16	6,665.00	\$31.34	\$27.66	88.24%	<b>\$33.96</b>	8.34%	\$15.85	\$61.90
TRAVERSE CITY FOREST MGT UNI	6	880.00	\$20.34	\$15.41	75.79%	<b>\$25.26</b>	24.19%	\$15.35	\$43.00
CADILLAC FOREST MGT UNIT	17	8,669.80	\$20.31	\$16.18	79.67%	<b>\$21.71</b>	6.88%	\$7.50	\$37.00
PERE MARQUETTE STATE FORES	23	9,549.80	\$20.31	\$16.11	79.31%	<b>\$22.04</b>	8.48%	\$7.50	\$43.00
ROSCOMMON FOREST MGT UNIT	9	7,751.40	\$26.01	\$18.34	70.51%	<b>\$24.18</b>	-7.02%	\$18.50	\$30.00
GRAYLING FOREST MGT UNIT	18	17,269.00	\$26.13	\$19.95	76.34%	<b>\$28.83</b>	10.34%	\$15.50	\$46.15
GLADWIN FOREST MGT UNIT	2	1,966.00	\$26.48	\$20.42	77.10%	<b>\$28.25</b>	6.69%	\$23.00	\$29.00
AUSABLE STATE FOREST	29	26,986.40	\$26.12	\$19.52	74.73%	<b>\$27.46</b>	5.11%	\$15.50	\$46.15
NORTHERN LOWER PENINSULA	68	43,201.20	\$25.64	\$20.02	78.08%	<b>\$27.26</b>	6.31%	\$7.50	\$61.90
STATEWIDE	116	-----	-----	-----	75.75%	-----	4.59%	\$7.50	\$75.00

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	350.00	\$15.80	\$10.25	64.87%	<b>\$10.25</b>	-35.13%	\$10.25	\$10.25
GWINN FOREST MGT UNIT	13	4,307.00	\$23.36	\$17.29	74.00%	<b>\$19.07</b>	-18.39%	\$15.40	\$24.00
ESCANABA RIVER STATE FOREST	13	4,307.00	\$23.36	\$17.29	74.00%	<b>\$19.07</b>	-18.39%	\$15.40	\$24.00
SHINGLETON FOREST MGT UNIT	12	4,307.00	\$25.06	\$21.42	85.47%	<b>\$31.90</b>	27.29%	\$14.60	\$41.65
NEWBERRY FOREST MGT UNIT	12	4,792.00	\$18.44	\$15.83	85.83%	<b>\$22.91</b>	24.25%	\$15.00	\$25.40
S STE MARIE FMU (NAUBINWAY)	3	1,271.00	\$16.99	\$13.16	77.45%	<b>\$17.55</b>	3.33%	\$16.00	\$21.90
S STE MARIE FMU (SOO MAINLAND)	9	1,936.60	\$11.61	\$10.93	94.20%	<b>\$11.98</b>	3.19%	\$10.20	\$15.00
S STE MARIE FMU (DRUMMOND IS)	5	5,057.10	\$11.67	\$11.17	95.70%	<b>\$12.47</b>	6.92%	\$10.50	\$13.00
LAKE SUPERIOR STATE FOREST	41	17,363.70	\$17.24	\$15.12	87.67%	<b>\$20.49</b>	18.84%	\$10.20	\$41.65
UPPER PENINSULA	55	-----	-----	-----	83.97%	-----	8.87%	\$10.20	\$41.65
GAYLORD FMU OFFICE	6	2,502.00	\$25.12	\$21.17	84.26%	<b>\$21.35</b>	-15.01%	\$16.50	\$25.00
PIGEON RIVER FOREST MGT UNIT	1	135.00	\$26.24	\$20.00	76.22%	<b>\$20.00</b>	-23.78%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	3	3,045.00	\$18.29	\$15.54	84.98%	<b>\$23.03</b>	25.90%	\$20.00	\$23.50
MACKINAW STATE FOREST	10	5,682.00	\$21.49	\$18.13	84.36%	<b>\$22.22</b>	3.40%	\$16.50	\$25.00
TRAVERSE CITY FOREST MGT UNI	15	4,984.00	\$22.97	\$18.66	81.26%	<b>\$20.74</b>	-9.72%	\$15.55	\$32.00
CADILLAC FOREST MGT UNIT	6	2,272.00	\$20.83	\$18.32	87.96%	<b>\$20.34</b>	-2.34%	\$17.60	\$30.00
PERE MARQUETTE STATE FORES	21	7,256.00	\$22.30	\$18.56	83.22%	<b>\$20.61</b>	-7.56%	\$15.55	\$32.00
ROSCOMMON FOREST MGT UNIT	1	1,749.70	\$25.15	\$15.00	59.64%	<b>\$33.64</b>	33.76%	\$33.64	\$33.64
GRAYLING FOREST MGT UNIT	2	1,328.00	\$25.48	\$20.67	81.15%	<b>\$20.67</b>	-18.85%	\$12.80	\$21.70
GLADWIN FOREST MGT UNIT	13	4,612.00	\$25.75	\$20.01	77.72%	<b>\$20.43</b>	-20.65%	\$17.00	\$26.90
AUSABLE STATE FOREST	16	7,689.70	\$25.56	\$18.98	74.26%	<b>\$23.48</b>	-8.16%	\$12.80	\$33.64
NORTHERN LOWER PENINSULA	47	20,627.70	\$23.29	\$18.60	79.84%	<b>\$22.12</b>	-5.02%	\$12.80	\$33.64
STATEWIDE	102	-----	-----	-----	81.73%	-----	1.34%	\$10.20	\$41.65

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## PULPWOOD (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	27	20,938.00	\$9.76	\$5.62	57.54%	<b>\$9.98</b>	2.30%	\$4.15	\$25.00
CRYSTAL FALLS FOREST MGT UNI	17	6,116.70	\$17.52	\$13.72	78.31%	<b>\$21.49</b>	22.64%	\$8.00	\$39.50
GWINN FOREST MGT UNIT	23	14,835.30	\$17.17	\$12.47	72.63%	<b>\$17.62</b>	2.63%	\$11.30	\$24.00
ESCANABA FOREST MGT UNIT	17	4,962.00	\$22.03	\$18.85	85.56%	<b>\$22.74</b>	3.22%	\$16.00	\$30.10
ESCANABA RIVER STATE FOREST	40	19,797.30	\$18.39	\$14.07	76.52%	<b>\$18.90</b>	2.80%	\$11.30	\$30.10
SHINGLETON FOREST MGT UNIT	13	8,557.00	\$15.95	\$13.20	82.71%	<b>\$19.92</b>	24.83%	\$13.82	\$30.05
NEWBERRY FOREST MGT UNIT	5	1,795.00	\$9.81	\$8.01	81.68%	<b>\$17.95</b>	83.09%	\$10.15	\$25.00
S STE MARIE FMU (NAUBINWAY)	10	8,954.00	\$14.59	\$11.53	79.06%	<b>\$18.36</b>	25.81%	\$9.60	\$23.85
S STE MARIE FMU (SOO MAINLAND	9	2,827.50	\$10.43	\$6.91	66.19%	<b>\$7.76</b>	-25.59%	\$6.00	\$12.00
S STE MARIE FMU (DRUMMOND IS)	5	2,780.10	\$10.33	\$7.76	75.11%	<b>\$9.01</b>	-12.73%	\$7.75	\$10.00
LAKE SUPERIOR STATE FOREST	42	24,913.60	\$13.77	\$10.90	79.21%	<b>\$16.62</b>	20.71%	\$6.00	\$30.05
UPPER PENINSULA	126	-----	-----	-----	73.80%	-----	10.82%	\$4.15	\$39.50
GAYLORD FMU OFFICE	15	5,854.00	\$11.31	\$4.89	43.26%	<b>\$6.26</b>	-44.64%	\$4.00	\$20.23
PIGEON RIVER FOREST MGT UNIT	2	268.00	\$14.16	\$8.89	62.80%	<b>\$9.11</b>	-35.65%	\$9.00	\$10.03
MACKINAW STATE FOREST	17	6,122.00	\$11.43	\$5.07	44.32%	<b>\$6.38</b>	-44.16%	\$4.00	\$20.23
TRAVERSE CITY FOREST MGT UNI	23	4,086.00	\$12.09	\$8.67	71.68%	<b>\$11.46</b>	-5.24%	\$4.50	\$34.85
CADILLAC FOREST MGT UNIT	3	146.90	\$15.98	\$12.79	80.09%	<b>\$12.79</b>	-19.91%	\$8.50	\$14.30
PERE MARQUETTE STATE FORES	26	4,232.90	\$12.23	\$8.81	72.06%	<b>\$11.51</b>	-5.90%	\$4.50	\$34.85
ROSCOMMON FOREST MGT UNIT	1	18.00	\$15.99	\$11.20	70.04%	<b>\$30.00</b>	87.62%	\$30.00	\$30.00
GLADWIN FOREST MGT UNIT	3	455.00	\$20.65	\$15.36	74.39%	<b>\$15.42</b>	-25.34%	\$10.30	\$19.00
AUSABLE STATE FOREST	4	473.00	\$20.48	\$15.21	74.26%	<b>\$15.97</b>	-21.99%	\$10.30	\$30.00
NORTHERN LOWER PENINSULA	47	10,827.90	\$12.14	\$6.97	57.45%	<b>\$8.80</b>	-27.46%	\$4.00	\$34.85
STATEWIDE	173	-----	-----	-----	71.94%	-----	6.45%	\$4.00	\$39.50
MIXED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GAYLORD FMU OFFICE	2	1,143.00	\$17.77	\$6.88	38.71%	<b>\$7.60</b>	-57.23%	\$5.70	\$13.60
ATLANTA FOREST MGT UNIT	3	1,277.40	\$7.87	\$4.35	55.31%	<b>\$9.95</b>	26.42%	\$6.50	\$15.00
MACKINAW STATE FOREST	5	2,420.40	\$12.54	\$5.55	44.21%	<b>\$8.84</b>	-29.54%	\$5.70	\$15.00
TRAVERSE CITY FOREST MGT UNI	2	493.00	\$16.80	\$11.12	66.16%	<b>\$11.12</b>	-33.84%	\$4.08	\$12.00
CADILLAC FOREST MGT UNIT	15	4,679.90	\$18.73	\$14.56	77.72%	<b>\$20.85</b>	11.34%	\$11.83	\$34.30
PERE MARQUETTE STATE FORES	17	5,172.90	\$18.55	\$14.23	76.72%	<b>\$19.93</b>	7.44%	\$4.08	\$34.30
ROSCOMMON FOREST MGT UNIT	13	7,722.00	\$16.79	\$11.42	68.01%	<b>\$13.93</b>	-17.06%	\$7.80	\$23.12
GRAYLING FOREST MGT UNIT	9	3,425.00	\$18.54	\$12.02	64.82%	<b>\$14.91</b>	-19.57%	\$9.60	\$26.50
GLADWIN FOREST MGT UNIT	5	2,898.00	\$18.46	\$16.73	90.65%	<b>\$17.45</b>	-5.47%	\$11.80	\$20.90
AUSABLE STATE FOREST	27	14,045.00	\$17.56	\$12.66	72.10%	<b>\$14.89</b>	-15.19%	\$7.80	\$26.50
NORTHERN LOWER PENINSULA	49	21,638.30	\$17.24	\$12.24	71.02%	<b>\$15.42</b>	-10.54%	\$4.08	\$34.30
STATEWIDE	49	-----	-----	-----	71.02%	-----	-10.54%	\$4.08	\$34.30

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## PULPWOOD (Cords, see general note 3)

MIXED SOFTWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	3	2,041.50	\$16.26	\$6.95	42.72%	<b>\$23.05</b>	41.75%	\$20.22	\$30.00
CRYSTAL FALLS FOREST MGT UNI	18	3,858.50	\$26.30	\$20.44	77.71%	<b>\$26.36</b>	0.26%	\$16.00	\$52.48
GWINN FOREST MGT UNIT	9	1,802.90	\$25.39	\$18.01	70.95%	<b>\$28.62</b>	12.72%	\$18.00	\$42.00
ESCANABA FOREST MGT UNIT	4	556.00	\$24.96	\$20.96	83.97%	<b>\$25.56</b>	2.40%	\$20.00	\$30.10
ESCANABA RIVER STATE FOREST	13	2,358.90	\$25.29	\$18.71	73.98%	<b>\$27.90</b>	10.32%	\$18.00	\$42.00
NEWBERRY FOREST MGT UNIT	7	2,040.00	\$37.98	\$28.47	74.97%	<b>\$32.78</b>	-13.69%	\$22.15	\$38.00
S STE MARIE FMU (NAUBINWAY)	3	614.00	\$18.05	\$13.70	75.88%	<b>\$17.26</b>	-4.39%	\$15.00	\$22.00
S STE MARIE FMU (DRUMMOND IS)	1	78.00	\$17.19	\$12.40	72.13%	<b>\$12.50</b>	-27.28%	\$12.50	\$12.50
LAKE SUPERIOR STATE FOREST	11	2,732.00	\$32.91	\$24.69	75.04%	<b>\$28.71</b>	-12.74%	\$12.50	\$38.00
UPPER PENINSULA	45	-----	-----	-----	72.00%	-----	3.10%	\$12.50	\$52.48
GAYLORD FMU OFFICE	2	203.00	\$22.46	\$18.27	81.34%	<b>\$18.51</b>	-17.58%	\$18.00	\$20.00
MACKINAW STATE FOREST	2	203.00	\$22.46	\$18.27	81.34%	<b>\$18.51</b>	-17.58%	\$18.00	\$20.00
NORTHERN LOWER PENINSULA	2	203.00	\$22.46	\$18.27	81.34%	<b>\$18.51</b>	-17.58%	\$18.00	\$20.00
STATEWIDE	47	-----	-----	-----	72.15%	-----	2.78%	\$12.50	\$52.48
N. WHITE CEDAR	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
ESCANABA FOREST MGT UNIT	1	167.00	\$28.28	\$25.00	88.40%	<b>\$25.00</b>	-11.60%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST	1	167.00	\$28.28	\$25.00	88.40%	<b>\$25.00</b>	-11.60%	\$25.00	\$25.00
S STE MARIE FMU (NAUBINWAY)	3	409.00	\$20.75	\$16.12	77.66%	<b>\$18.65</b>	-10.12%	\$17.00	\$22.40
S STE MARIE FMU (DRUMMOND IS)	1	1,548.00	\$18.61	\$20.85	112.04%	<b>\$20.85</b>	12.04%	\$20.85	\$20.85
LAKE SUPERIOR STATE FOREST	4	1,957.00	\$19.06	\$19.86	104.21%	<b>\$20.39</b>	6.99%	\$17.00	\$22.40
UPPER PENINSULA	5	-----	-----	-----	102.44%	-----	4.90%	\$17.00	\$25.00
STATEWIDE	5	-----	-----	-----	102.44%	-----	4.90%	\$17.00	\$25.00

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PULPWOOD (Cords, see general note 3)

PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	1,304.50	\$8.00	\$6.10	76.25%	<b>\$18.50</b>	131.25%	\$18.50	\$18.50
CRYSTAL FALLS FOREST MGT UNI	10	3,207.00	\$20.67	\$16.30	78.89%	<b>\$20.68</b>	0.07%	\$8.20	\$32.00
GWINN FOREST MGT UNIT	7	1,844.60	\$19.20	\$13.14	68.43%	<b>\$19.65</b>	2.35%	\$14.00	\$31.42
ESCANABA FOREST MGT UNIT	8	909.30	\$23.97	\$20.56	85.75%	<b>\$25.70</b>	7.20%	\$19.75	\$30.00
ESCANABA RIVER STATE FOREST	15	2,753.90	\$20.78	\$15.59	75.03%	<b>\$21.65</b>	4.20%	\$14.00	\$31.42
SHINGLETON FOREST MGT UNIT	2	1,061.00	\$9.86	\$6.60	66.96%	<b>\$14.36</b>	45.62%	\$10.20	\$22.13
NEWBERRY FOREST MGT UNIT	2	1,066.00	\$10.54	\$7.34	69.61%	<b>\$14.46</b>	37.12%	\$6.95	\$18.50
S STE MARIE FMU (NAUBINWAY)	2	366.00	\$9.79	\$6.42	65.62%	<b>\$11.98</b>	22.41%	\$9.00	\$22.00
S STE MARIE FMU (SOO MAINLAND)	6	1,285.10	\$8.71	\$6.10	70.08%	<b>\$7.52</b>	-13.67%	\$4.70	\$9.00
S STE MARIE FMU (DRUMMOND IS)	3	603.30	\$8.28	\$6.30	76.07%	<b>\$6.39</b>	-22.74%	\$6.00	\$7.00
LAKE SUPERIOR STATE FOREST	15	4,381.40	\$9.47	\$6.58	69.50%	<b>\$11.08</b>	17.08%	\$4.70	\$22.13
UPPER PENINSULA	41	-----	-----	-----	75.25%	-----	13.25%	\$4.70	\$32.00
CADILLAC FOREST MGT UNIT	4	174.60	\$12.99	\$10.68	82.18%	<b>\$12.63</b>	-2.82%	\$10.20	\$14.00
PERE MARQUETTE STATE FORES	4	174.60	\$12.99	\$10.68	82.18%	<b>\$12.63</b>	-2.82%	\$10.20	\$14.00
NORTHERN LOWER PENINSULA	4	174.60	\$12.99	\$10.68	82.18%	<b>\$12.63</b>	-2.82%	\$10.20	\$14.00
STATEWIDE	45	-----	-----	-----	75.34%	-----	13.04%	\$4.70	\$32.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	9	9,844.50	\$25.15	\$14.00	55.68%	<b>\$21.03</b>	-16.38%	\$14.50	\$28.56
CRYSTAL FALLS FOREST MGT UNI	31	18,925.50	\$28.55	\$23.25	81.43%	<b>\$29.91</b>	4.77%	\$18.00	\$45.61
GWINN FOREST MGT UNIT	14	5,047.00	\$27.97	\$23.61	84.39%	<b>\$32.61</b>	16.59%	\$17.00	\$43.31
ESCANABA FOREST MGT UNIT	23	5,198.30	\$26.97	\$22.83	84.68%	<b>\$26.33</b>	-2.35%	\$20.00	\$37.60
ESCANABA RIVER STATE FOREST	37	10,245.30	\$27.46	\$23.21	84.54%	<b>\$29.43</b>	7.15%	\$17.00	\$43.31
SHINGLETON FOREST MGT UNIT	2	301.00	\$18.72	\$15.37	82.08%	<b>\$25.39</b>	35.64%	\$24.78	\$26.00
LAKE SUPERIOR STATE FOREST	2	301.00	\$18.72	\$15.37	82.08%	<b>\$25.39</b>	35.64%	\$24.78	\$26.00
UPPER PENINSULA	79	-----	-----	-----	76.32%	-----	0.69%	\$14.50	\$45.61
PIGEON RIVER FOREST MGT UNIT	2	268.00	\$28.40	\$19.72	69.42%	<b>\$20.29</b>	-28.56%	\$20.00	\$21.02
MACKINAW STATE FOREST	2	268.00	\$28.40	\$19.72	69.42%	<b>\$20.29</b>	-28.56%	\$20.00	\$21.02
TRAVERSE CITY FOREST MGT UNI	4	1,691.40	\$24.90	\$19.37	77.81%	<b>\$31.15</b>	25.13%	\$30.01	\$32.00
CADILLAC FOREST MGT UNIT	8	2,963.90	\$22.88	\$19.95	87.19%	<b>\$24.11</b>	5.36%	\$15.75	\$28.00
PERE MARQUETTE STATE FORES	12	4,655.30	\$23.61	\$19.74	83.60%	<b>\$26.67</b>	12.93%	\$15.75	\$32.00
ROSCOMMON FOREST MGT UNIT	8	4,285.00	\$18.85	\$13.66	72.45%	<b>\$23.22</b>	23.19%	\$13.10	\$33.32
GRAYLING FOREST MGT UNIT	11	3,282.00	\$19.48	\$13.44	69.02%	<b>\$23.69</b>	21.63%	\$15.00	\$32.00
AUSABLE STATE FOREST	22	8,634.80	\$18.99	\$13.70	72.13%	<b>\$22.57</b>	18.85%	\$13.10	\$33.32
NORTHERN LOWER PENINSULA	36	13,558.10	\$20.76	\$15.89	76.53%	<b>\$23.93</b>	15.25%	\$13.10	\$33.32
STATEWIDE	115	-----	-----	-----	76.36%	-----	3.71%	\$13.10	\$45.61

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## PULPWOOD (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
CRYSTAL FALLS FOREST MGT UNI	1	89.00	\$13.14	\$8.95	68.11%	<b>\$15.00</b>	14.16%	\$15.00	\$15.00
GWINN FOREST MGT UNIT	4	773.00	\$17.18	\$11.30	65.77%	<b>\$14.28</b>	-16.89%	\$13.03	\$16.00
ESCANABA FOREST MGT UNIT	8	2,311.00	\$21.80	\$19.72	90.46%	<b>\$25.30</b>	16.04%	\$20.00	\$30.00
ESCANABA RIVER STATE FOREST	12	3,084.00	\$20.64	\$17.61	85.31%	<b>\$22.54</b>	9.17%	\$13.03	\$30.00
NEWBERRY FOREST MGT UNIT	1	412.00	\$13.53	\$9.90	73.17%	<b>\$10.00</b>	-26.09%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	1	412.00	\$13.53	\$9.90	73.17%	<b>\$10.00</b>	-26.09%	\$10.00	\$10.00
UPPER PENINSULA	14	-----	-----	-----	84.06%	-----	6.46%	\$10.00	\$30.00
GAYLORD FMU OFFICE	1	446.00	\$12.38	\$9.00	72.70%	<b>\$15.00</b>	21.16%	\$15.00	\$15.00
PIGEON RIVER FOREST MGT UNIT	3	320.00	\$15.95	\$10.73	67.24%	<b>\$12.99</b>	-18.54%	\$10.00	\$20.00
ATLANTA FOREST MGT UNIT	4	769.10	\$9.79	\$7.88	80.49%	<b>\$8.81</b>	-10.00%	\$7.00	\$12.00
MACKINAW STATE FOREST	8	1,535.10	\$11.83	\$8.80	74.40%	<b>\$11.48</b>	-2.92%	\$7.00	\$20.00
TRAVERSE CITY FOREST MGT UNI	19	2,798.80	\$16.82	\$12.98	77.18%	<b>\$18.23</b>	8.36%	\$9.45	\$30.00
CADILLAC FOREST MGT UNIT	22	4,796.10	\$16.55	\$13.87	83.83%	<b>\$17.37</b>	4.99%	\$11.50	\$30.00
PERE MARQUETTE STATE FORES	41	7,594.90	\$16.65	\$13.55	81.36%	<b>\$17.69</b>	6.24%	\$9.45	\$30.00
ROSCOMMON FOREST MGT UNIT	6	839.50	\$15.84	\$11.28	71.24%	<b>\$12.44</b>	-21.44%	\$11.10	\$20.00
GRAYLING FOREST MGT UNIT	7	2,653.00	\$15.64	\$12.50	79.93%	<b>\$13.49</b>	-13.74%	\$8.00	\$15.40
GLADWIN FOREST MGT UNIT	9	2,663.00	\$15.90	\$13.62	85.67%	<b>\$14.22</b>	-10.61%	\$10.70	\$35.00
AUSABLE STATE FOREST	23	6,582.80	\$15.76	\$12.82	81.29%	<b>\$13.74</b>	-12.81%	\$8.00	\$35.00
NORTHERN LOWER PENINSULA	72	15,712.80	\$15.81	\$12.78	80.82%	<b>\$15.43</b>	-2.39%	\$7.00	\$35.00
STATEWIDE	86	-----	-----	-----	81.54%	-----	-0.43%	\$7.00	\$35.00
RED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
ESCANABA FOREST MGT UNIT	3	836.00	\$16.62	\$10.81	65.03%	<b>\$18.88</b>	13.59%	\$13.00	\$21.00
ESCANABA RIVER STATE FOREST	3	836.00	\$16.62	\$10.81	65.03%	<b>\$18.88</b>	13.59%	\$13.00	\$21.00
UPPER PENINSULA	3	-----	-----	-----	65.03%	-----	13.59%	\$13.00	\$21.00
TRAVERSE CITY FOREST MGT UNI	3	513.00	\$10.45	\$6.48	62.06%	<b>\$6.50</b>	-37.77%	\$5.65	\$8.98
CADILLAC FOREST MGT UNIT	4	435.60	\$9.44	\$8.29	87.79%	<b>\$8.29</b>	-12.21%	\$7.35	\$9.60
PERE MARQUETTE STATE FORES	7	948.60	\$9.99	\$7.31	73.24%	<b>\$7.32</b>	-26.67%	\$5.65	\$9.60
ROSCOMMON FOREST MGT UNIT	4	1,104.30	\$15.11	\$11.08	73.31%	<b>\$14.12</b>	-6.55%	\$10.75	\$15.00
GRAYLING FOREST MGT UNIT	1	142.00	\$15.28	\$12.05	78.86%	<b>\$15.00</b>	-1.83%	\$15.00	\$15.00
AUSABLE STATE FOREST	5	1,246.30	\$15.13	\$11.19	73.95%	<b>\$14.22</b>	-6.00%	\$10.75	\$15.00
NORTHERN LOWER PENINSULA	12	2,194.90	\$12.91	\$9.51	73.71%	<b>\$11.24</b>	-12.91%	\$5.65	\$15.00
STATEWIDE	15	-----	-----	-----	70.86%	-----	-4.19%	\$5.65	\$21.00

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## PULPWOOD (Cords, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	3	287.00	\$54.03	\$35.96	66.56%	<b>\$43.45</b>	-19.59%	\$31.00	\$55.55
GWINN FOREST MGT UNIT	1	17.00	\$40.00	\$30.00	75.00%	<b>\$31.00</b>	-22.50%	\$31.00	\$31.00
ESCANABA FOREST MGT UNIT	1	56.00	\$54.66	\$35.00	64.03%	<b>\$40.15</b>	-26.55%	\$40.15	\$40.15
ESCANABA RIVER STATE FOREST	2	73.00	\$51.25	\$33.84	66.03%	<b>\$38.02</b>	-25.81%	\$31.00	\$40.15
SHINGLETON FOREST MGT UNIT	5	1,384.00	\$61.18	\$52.83	86.36%	<b>\$62.89</b>	2.79%	\$50.00	\$65.11
NEWBERRY FOREST MGT UNIT	5	2,068.00	\$55.30	\$43.67	78.96%	<b>\$62.87</b>	13.67%	\$35.00	\$66.00
S STE MARIE FMU (NAUBINWAY)	2	1,152.20	\$60.07	\$56.50	94.06%	<b>\$65.00</b>	8.21%	\$65.00	\$65.00
S STE MARIE FMU (SOO MAINLAND)	1	238.00	\$55.72	\$58.00	104.09%	<b>\$68.00</b>	22.04%	\$68.00	\$68.00
LAKE SUPERIOR STATE FOREST	13	4,842.20	\$58.14	\$50.05	86.08%	<b>\$63.63</b>	9.45%	\$35.00	\$68.00
UPPER PENINSULA	18	-----	-----	-----	84.83%	-----	7.52%	\$31.00	\$68.00
GAYLORD FMU OFFICE	17	7,261.00	\$51.22	\$35.95	70.18%	<b>\$44.46</b>	-13.19%	\$25.69	\$61.92
PIGEON RIVER FOREST MGT UNIT	4	982.00	\$51.84	\$39.80	76.79%	<b>\$47.30</b>	-8.76%	\$37.00	\$55.00
ATLANTA FOREST MGT UNIT	5	944.00	\$44.16	\$32.20	72.91%	<b>\$34.88</b>	-21.03%	\$16.00	\$41.10
MACKINAW STATE FOREST	26	9,187.00	\$50.56	\$35.97	71.15%	<b>\$43.78</b>	-13.41%	\$16.00	\$61.92
TRAVERSE CITY FOREST MGT UNI	23	13,331.20	\$54.94	\$42.49	77.34%	<b>\$56.77</b>	3.34%	\$25.00	\$67.51
CADILLAC FOREST MGT UNIT	16	3,291.90	\$53.52	\$46.23	86.37%	<b>\$53.25</b>	-0.52%	\$34.90	\$60.62
PERE MARQUETTE STATE FORES	39	16,623.10	\$54.66	\$43.23	79.09%	<b>\$56.07</b>	2.60%	\$25.00	\$67.51
ROSCOMMON FOREST MGT UNIT	10	3,041.10	\$41.30	\$29.56	71.58%	<b>\$32.19</b>	-22.06%	\$25.15	\$47.67
GRAYLING FOREST MGT UNIT	15	11,195.10	\$41.57	\$29.79	71.64%	<b>\$41.00</b>	-1.38%	\$24.60	\$76.03
GLADWIN FOREST MGT UNIT	5	1,216.70	\$43.32	\$29.31	67.66%	<b>\$34.65</b>	-20.02%	\$25.00	\$58.61
AUSABLE STATE FOREST	30	15,452.90	\$41.66	\$29.70	71.31%	<b>\$38.77</b>	-6.95%	\$24.60	\$76.03
NORTHERN LOWER PENINSULA	95	41,263.00	\$48.88	\$36.55	74.78%	<b>\$46.85</b>	-4.14%	\$16.00	\$76.03
STATEWIDE	113	-----	-----	-----	76.08%	-----	-2.62%	\$16.00	\$76.03

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**PULPWOOD (Cords, see general note 3)**

<b>SUGAR MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	312.00	\$11.01	\$8.15	74.02%	<b>\$15.10</b>	37.15%	\$15.10	\$15.10
S STE MARIE FMU (SOO MAINLAND	1	44.00	\$10.86	\$6.30	58.01%	<b>\$12.00</b>	10.50%	\$12.00	\$12.00
LAKE SUPERIOR STATE FOREST	1	44.00	\$10.86	\$6.30	58.01%	<b>\$12.00</b>	10.50%	\$12.00	\$12.00
UPPER PENINSULA	2	-----	-----	-----	72.07%	-----	33.89%	\$12.00	\$15.10
PIGEON RIVER FOREST MGT UNIT	3	1,240.00	\$10.69	\$5.73	53.63%	<b>\$5.73</b>	-46.37%	\$5.00	\$6.00
MACKINAW STATE FOREST	3	1,240.00	\$10.69	\$5.73	53.63%	<b>\$5.73</b>	-46.37%	\$5.00	\$6.00
TRAVERSE CITY FOREST MGT UNI	12	3,106.00	\$13.01	\$10.55	81.06%	<b>\$10.77</b>	-17.22%	\$6.85	\$12.90
CADILLAC FOREST MGT UNIT	3	723.60	\$8.12	\$6.11	75.32%	<b>\$6.11</b>	-24.68%	\$4.10	\$9.30
PERE MARQUETTE STATE FORES	15	3,829.60	\$12.09	\$9.71	80.33%	<b>\$9.89</b>	-18.17%	\$4.10	\$12.90
ROSCOMMON FOREST MGT UNIT	1	9.00	\$14.34	\$10.05	70.08%	<b>\$10.05</b>	-29.92%	\$10.05	\$10.05
GRAYLING FOREST MGT UNIT	2	496.00	\$13.77	\$10.13	73.59%	<b>\$10.13</b>	-26.41%	\$9.80	\$11.30
AUSABLE STATE FOREST	3	505.00	\$13.78	\$10.13	73.52%	<b>\$10.13</b>	-26.48%	\$9.80	\$11.30
NORTHERN LOWER PENINSULA	21	5,574.60	\$11.93	\$8.86	74.30%	<b>\$8.99</b>	-24.66%	\$4.10	\$12.90
STATEWIDE	23	-----	-----	-----	74.17%	-----	-21.41%	\$4.10	\$15.10
<b>WHITE ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	150.00	\$20.56	\$18.00	87.55%	<b>\$22.00</b>	7.00%	\$22.00	\$22.00
ESCANABA RIVER STATE FOREST	1	150.00	\$20.56	\$18.00	87.55%	<b>\$22.00</b>	7.00%	\$22.00	\$22.00
UPPER PENINSULA	1	-----	-----	-----	87.55%	-----	7.00%	\$22.00	\$22.00
STATEWIDE	1	-----	-----	-----	87.55%	-----	7.00%	\$22.00	\$22.00
<b>WHITE OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	2	404.40	\$12.74	\$10.65	83.57%	<b>\$10.65</b>	-16.43%	\$7.25	\$15.85
PERE MARQUETTE STATE FORES	2	404.40	\$12.74	\$10.65	83.57%	<b>\$10.65</b>	-16.43%	\$7.25	\$15.85
ROSCOMMON FOREST MGT UNIT	3	398.70	\$9.20	\$6.57	71.44%	<b>\$11.95</b>	29.92%	\$3.30	\$15.00
AUSABLE STATE FOREST	3	398.70	\$9.20	\$6.57	71.44%	<b>\$11.95</b>	29.92%	\$3.30	\$15.00
NORTHERN LOWER PENINSULA	5	803.10	\$10.98	\$8.62	78.52%	<b>\$11.29</b>	2.84%	\$3.30	\$15.85
STATEWIDE	5	-----	-----	-----	78.52%	-----	2.84%	\$3.30	\$15.85

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## PULPWOOD (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
ESCANABA FOREST MGT UNIT	2	348.00	\$25.59	\$21.88	85.50%	<b>\$37.21</b>	45.40%	\$26.00	\$56.00
ESCANABA RIVER STATE FOREST	2	348.00	\$25.59	\$21.88	85.50%	<b>\$37.21</b>	45.40%	\$26.00	\$56.00
UPPER PENINSULA	2	-----	-----	-----	85.50%	-----	45.40%	\$26.00	\$56.00
PIGEON RIVER FOREST MGT UNIT	4	648.00	\$11.45	\$7.88	68.84%	<b>\$8.56</b>	-25.23%	\$7.00	\$15.00
MACKINAW STATE FOREST	4	648.00	\$11.45	\$7.88	68.84%	<b>\$8.56</b>	-25.23%	\$7.00	\$15.00
TRAVERSE CITY FOREST MGT UNI	9	1,808.00	\$12.90	\$10.49	81.30%	<b>\$15.16</b>	17.49%	\$10.00	\$40.00
CADILLAC FOREST MGT UNIT	10	1,149.50	\$12.11	\$8.84	73.05%	<b>\$12.45</b>	2.81%	\$8.75	\$50.00
PERE MARQUETTE STATE FORES	19	2,957.50	\$12.59	\$9.85	78.22%	<b>\$14.11</b>	12.01%	\$8.75	\$50.00
ROSCOMMON FOREST MGT UNIT	3	485.00	\$3.15	\$2.24	71.16%	<b>\$2.52</b>	-19.98%	\$1.70	\$3.57
AUSABLE STATE FOREST	3	485.00	\$3.15	\$2.24	71.16%	<b>\$2.52</b>	-19.98%	\$1.70	\$3.57
NORTHERN LOWER PENINSULA	26	4,090.50	\$11.29	\$8.64	76.48%	<b>\$11.85</b>	4.97%	\$1.70	\$50.00
STATEWIDE	28	-----	-----	-----	77.94%	-----	11.50%	\$1.70	\$56.00
WHITE SPRUCE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
CRYSTAL FALLS FOREST MGT UNI	1	34.00	\$15.00	\$13.50	90.00%	<b>\$25.00</b>	66.67%	\$25.00	\$25.00
ESCANABA FOREST MGT UNIT	3	201.00	\$29.68	\$25.77	86.85%	<b>\$25.77</b>	-13.15%	\$24.00	\$28.15
ESCANABA RIVER STATE FOREST	3	201.00	\$29.68	\$25.77	86.85%	<b>\$25.77</b>	-13.15%	\$24.00	\$28.15
SHINGLETON FOREST MGT UNIT	1	84.00	\$34.37	\$28.20	82.05%	<b>\$58.20</b>	69.33%	\$58.20	\$58.20
NEWBERRY FOREST MGT UNIT	1	270.00	\$22.13	\$17.70	79.98%	<b>\$38.48</b>	73.88%	\$38.48	\$38.48
S STE MARIE FMU (NAUBINWAY)	2	204.30	\$20.93	\$18.66	89.16%	<b>\$40.13</b>	91.74%	\$22.00	\$50.00
S STE MARIE FMU (SOO MAINLAND	4	800.20	\$19.31	\$17.71	91.73%	<b>\$19.95</b>	3.30%	\$16.25	\$25.00
S STE MARIE FMU (DRUMMOND IS)	3	541.70	\$19.30	\$18.54	96.06%	<b>\$18.54</b>	-3.94%	\$15.00	\$19.75
LAKE SUPERIOR STATE FOREST	11	1,900.20	\$20.55	\$18.51	90.09%	<b>\$26.04</b>	26.73%	\$15.00	\$58.20
UPPER PENINSULA	15	-----	-----	-----	89.67%	-----	21.95%	\$15.00	\$58.20
TRAVERSE CITY FOREST MGT UNI	1	37.00	\$16.76	\$16.75	99.94%	<b>\$16.75</b>	-0.06%	\$16.75	\$16.75
PERE MARQUETTE STATE FORES	1	37.00	\$16.76	\$16.75	99.94%	<b>\$16.75</b>	-0.06%	\$16.75	\$16.75
NORTHERN LOWER PENINSULA	1	37.00	\$16.76	\$16.75	99.94%	<b>\$16.75</b>	-0.06%	\$16.75	\$16.75
STATEWIDE	16	-----	-----	-----	89.80%	-----	21.65%	\$15.00	\$58.20

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	1	155.10	\$85.00	\$85.00
ESCANABA RIVER STATE FOREST	1	155.10	\$85.00	\$85.00
UPPER PENINSULA	1	-----	\$85.00	\$85.00
STATEWIDE	1	-----	\$85.00	\$85.00
<b>BLACK CHERRY</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	92.00	\$123.00	\$123.00
PERE MARQUETTE STATE FORES	1	92.00	\$123.00	\$123.00
NORTHERN LOWER PENINSULA	1	92.00	\$123.00	\$123.00
STATEWIDE	1	-----	\$123.00	\$123.00
<b>MISCELLANEOUS</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	2	445.00	\$108.00	\$121.00
AUSABLE STATE FOREST	2	445.00	\$108.00	\$121.00
NORTHERN LOWER PENINSULA	2	445.00	\$108.00	\$121.00
STATEWIDE	2	-----	\$108.00	\$121.00
<b>MIXED HARDWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	231.00	\$49.75	\$49.75
ESCANABA FOREST MGT UNIT	2	528.00	\$51.00	\$83.47
ESCANABA RIVER STATE FOREST	2	528.00	\$51.00	\$83.47
UPPER PENINSULA	3	-----	\$49.75	\$83.47
TRAVERSE CITY FOREST MGT UNI	1	31.00	\$219.36	\$219.36
CADILLAC FOREST MGT UNIT	1	24.00	\$915.58	\$915.58
PERE MARQUETTE STATE FORES	2	55.00	\$219.36	\$915.58
GRAYLING FOREST MGT UNIT	1	403.00	\$82.99	\$82.99
AUSABLE STATE FOREST	1	403.00	\$82.99	\$82.99
NORTHERN LOWER PENINSULA	3	458.00	\$82.99	\$915.58
STATEWIDE	6	-----	\$49.75	\$915.58

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## PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	344.80	\$42.10	\$42.10
PERE MARQUETTE STATE FORES	1	344.80	\$42.10	\$42.10
ROSCOMMON FOREST MGT UNIT	2	502.00	\$68.19	\$94.00
GRAYLING FOREST MGT UNIT	1	38.00	\$262.42	\$262.42
AUSABLE STATE FOREST	3	540.00	\$68.19	\$262.42
NORTHERN LOWER PENINSULA	4	884.80	\$42.10	\$262.42
STATEWIDE	4	-----	\$42.10	\$262.42
MIXED SOFTWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	182.00	\$84.91	\$84.91
ESCANABA RIVER STATE FOREST	1	182.00	\$84.91	\$84.91
UPPER PENINSULA	1	-----	\$84.91	\$84.91
STATEWIDE	1	-----	\$84.91	\$84.91
PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	143.00	\$91.63	\$91.63
GWINN FOREST MGT UNIT	1	88.10	\$46.08	\$46.08
ESCANABA FOREST MGT UNIT	4	860.00	\$50.00	\$160.48
ESCANABA RIVER STATE FOREST	5	948.10	\$46.08	\$160.48
UPPER PENINSULA	6	-----	\$46.08	\$160.48
CADILLAC FOREST MGT UNIT	1	12.00	\$210.00	\$210.00
PERE MARQUETTE STATE FORES	1	12.00	\$210.00	\$210.00
NORTHERN LOWER PENINSULA	1	12.00	\$210.00	\$210.00
STATEWIDE	7	-----	\$46.08	\$210.00
Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	78.70	\$58.90	\$58.90
ESCANABA FOREST MGT UNIT	1	156.00	\$52.37	\$52.37
ESCANABA RIVER STATE FOREST	1	156.00	\$52.37	\$52.37
UPPER PENINSULA	2	-----	\$52.37	\$58.90
GRAYLING FOREST MGT UNIT	1	295.00	\$156.00	\$156.00
AUSABLE STATE FOREST	1	295.00	\$156.00	\$156.00
NORTHERN LOWER PENINSULA	1	295.00	\$156.00	\$156.00
STATEWIDE	3	-----	\$52.37	\$156.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	1	6.00	\$1,148.34	\$1,148.34
ESCANABA FOREST MGT UNIT	1	92.00	\$41.00	\$41.00
ESCANABA RIVER STATE FOREST	2	98.00	\$41.00	\$1,148.34
UPPER PENINSULA	2	-----	\$41.00	\$1,148.34
TRAVERSE CITY FOREST MGT UNI	1	234.00	\$85.50	\$85.50
CADILLAC FOREST MGT UNIT	4	212.10	\$50.00	\$320.62
PERE MARQUETTE STATE FORES	5	446.10	\$50.00	\$320.62
GRAYLING FOREST MGT UNIT	2	447.00	\$57.30	\$61.25
AUSABLE STATE FOREST	2	447.00	\$57.30	\$61.25
NORTHERN LOWER PENINSULA	7	893.10	\$50.00	\$320.62
STATEWIDE	9	-----	\$41.00	\$1,148.34
RED PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
NEWBERRY FOREST MGT UNIT	1	93.00	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	1	93.00	\$100.00	\$100.00
UPPER PENINSULA	1	-----	\$100.00	\$100.00
GRAYLING FOREST MGT UNIT	1	63.00	\$344.50	\$344.50
AUSABLE STATE FOREST	1	63.00	\$344.50	\$344.50
NORTHERN LOWER PENINSULA	1	63.00	\$344.50	\$344.50
STATEWIDE	2	-----	\$100.00	\$344.50
SUGAR MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	114.00	\$219.37	\$219.37
PERE MARQUETTE STATE FORES	1	114.00	\$219.37	\$219.37
NORTHERN LOWER PENINSULA	1	114.00	\$219.37	\$219.37
STATEWIDE	1	-----	\$219.37	\$219.37
WHITE OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
ROSCOMMON FOREST MGT UNIT	1	11.00	\$64.80	\$64.80
AUSABLE STATE FOREST	1	11.00	\$64.80	\$64.80
NORTHERN LOWER PENINSULA	1	11.00	\$64.80	\$64.80
STATEWIDE	1	-----	\$64.80	\$64.80

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## PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	157.00	\$73.70	\$73.70
CADILLAC FOREST MGT UNIT	1	6.10	\$82.82	\$82.82
PERE MARQUETTE STATE FORES	2	163.10	\$73.70	\$82.82
NORTHERN LOWER PENINSULA	2	163.10	\$73.70	\$82.82
STATEWIDE	2	-----	\$73.70	\$82.82

## BOLTS (MBF, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FMU OFFICE	1	63.00	\$26.26	\$18.00	68.55%	<b>\$18.00</b>	-31.45%	\$18.00	\$18.00
MACKINAW STATE FOREST	1	63.00	\$26.26	\$18.00	68.55%	<b>\$18.00</b>	-31.45%	\$18.00	\$18.00
NORTHERN LOWER PENINSULA	1	63.00	\$26.26	\$18.00	68.55%	<b>\$18.00</b>	-31.45%	\$18.00	\$18.00
STATEWIDE	1	-----	-----	-----	68.55%	-----	-31.45%	\$18.00	\$18.00

N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	116.00	\$88.30	\$65.00	73.61%	<b>\$65.00</b>	-26.39%	\$65.00	\$65.00
ESCANABA RIVER STATE FOREST	1	116.00	\$88.30	\$65.00	73.61%	<b>\$65.00</b>	-26.39%	\$65.00	\$65.00
UPPER PENINSULA	1	-----	-----	-----	73.61%	-----	-26.39%	\$65.00	\$65.00
STATEWIDE	1	-----	-----	-----	73.61%	-----	-26.39%	\$65.00	\$65.00