



# Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

## AVERAGE STUMPAGE PRICE REPORT FOR 04/01/2011 TO 03/31/2012

### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

### COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB.  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

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## SAWLOGS (MBF, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	5	247.80	\$102.64	\$74.73	72.81%	<b>\$89.43</b>	-12.87%	\$75.00	\$100.00
ATLANTA FOREST MGT UNIT	5	435.40	\$94.20	\$72.11	76.55%	<b>\$89.69</b>	-4.79%	\$63.00	\$200.00
MACKINAW STATE FOREST	10	683.20	\$97.26	\$73.06	75.12%	<b>\$89.60</b>	-7.88%	\$63.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	22	898.30	\$100.49	\$75.24	74.87%	<b>\$97.32</b>	-3.15%	\$46.50	\$201.94
CADILLAC FOREST MGT UNIT	4	308.70	\$76.93	\$59.77	77.70%	<b>\$67.57</b>	-12.17%	\$53.00	\$85.00
PERE MARQUETTE STATE FORES	26	1,207.00	\$94.46	\$71.28	75.46%	<b>\$89.71</b>	-5.03%	\$46.50	\$201.94
ROSCOMMON FOREST MGT UNIT	1	86.70	\$46.40	\$35.00	75.43%	<b>\$35.00</b>	-24.57%	\$35.00	\$35.00
GRAYLING FOREST MGT UNIT	2	44.60	\$78.29	\$53.30	68.08%	<b>\$53.30</b>	-31.92%	\$49.00	\$65.00
GLADWIN FOREST MGT UNIT	1	17.40	\$65.00	\$42.00	64.62%	<b>\$79.02</b>	21.57%	\$79.02	\$79.02
AUSABLE STATE FOREST	4	148.70	\$58.14	\$41.31	71.05%	<b>\$45.64</b>	-21.50%	\$35.00	\$79.02
NORTHERN LOWER PENINSULA	40	2,038.90	\$92.75	\$69.69	75.14%	<b>\$86.46</b>	-6.78%	\$35.00	\$201.94
STATEWIDE	40	-----	-----	-----	75.14%	-----	-6.78%	\$35.00	\$201.94
<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	8	1,237.90	\$186.94	\$132.61	70.94%	<b>\$245.37</b>	31.26%	\$103.00	\$284.22
GWINN FOREST MGT UNIT	2	73.50	\$192.78	\$121.00	62.77%	<b>\$184.60</b>	-4.24%	\$127.00	\$231.54
ESCANABA RIVER STATE FOREST	2	73.50	\$192.78	\$121.00	62.77%	<b>\$184.60</b>	-4.24%	\$127.00	\$231.54
UPPER PENINSULA	10	-----	-----	-----	70.47%	-----	29.21%	\$103.00	\$284.22
GAYLORD FOREST MGT UNIT	13	948.10	\$127.10	\$89.45	70.38%	<b>\$134.10</b>	5.51%	\$55.00	\$400.00
PIGEON RIVER FOREST MGT UNIT	5	634.00	\$83.43	\$56.71	67.98%	<b>\$143.79</b>	72.35%	\$52.00	\$160.91
ATLANTA FOREST MGT UNIT	1	159.80	\$96.68	\$80.00	82.75%	<b>\$80.00</b>	-17.25%	\$80.00	\$80.00
MACKINAW STATE FOREST	19	1,741.90	\$108.41	\$76.67	70.72%	<b>\$132.67</b>	22.37%	\$52.00	\$400.00
TRAVERSE CITY FOREST MGT UNI	7	299.20	\$158.71	\$108.79	68.55%	<b>\$164.83</b>	3.85%	\$95.00	\$300.00
CADILLAC FOREST MGT UNIT	2	36.40	\$81.07	\$72.36	89.26%	<b>\$149.45</b>	84.34%	\$100.00	\$300.00
PERE MARQUETTE STATE FORES	9	335.60	\$150.29	\$104.84	69.76%	<b>\$163.16</b>	8.56%	\$95.00	\$300.00
NORTHERN LOWER PENINSULA	28	2,077.50	\$115.18	\$81.22	70.51%	<b>\$137.59</b>	19.46%	\$52.00	\$400.00
STATEWIDE	38	-----	-----	-----	70.49%	-----	24.40%	\$52.00	\$400.00

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## SAWLOGS (MBF, see general note 3)

<b>BEECH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	290.60	\$63.59	\$44.71	70.31%	<b>\$153.92</b>	142.06%	\$97.00	\$250.00
PERE MARQUETTE STATE FORES	3	290.60	\$63.59	\$44.71	70.31%	<b>\$153.92</b>	142.06%	\$97.00	\$250.00
GRAYLING FOREST MGT UNIT	1	122.00	\$131.49	\$84.00	63.88%	<b>\$265.00</b>	101.54%	\$265.00	\$265.00
AUSABLE STATE FOREST	1	122.00	\$131.49	\$84.00	63.88%	<b>\$265.00</b>	101.54%	\$265.00	\$265.00
NORTHERN LOWER PENINSULA	4	412.60	\$83.67	\$56.32	67.32%	<b>\$186.76</b>	123.23%	\$97.00	\$265.00
STATEWIDE	4	-----	-----	-----	67.32%	-----	123.23%	\$97.00	\$265.00
<b>BLACK CHERRY</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
NEWBERRY FOREST MGT UNIT	1	12.70	\$308.24	\$207.00	67.16%	<b>\$374.01</b>	21.34%	\$374.01	\$374.01
LAKE SUPERIOR STATE FOREST	1	12.70	\$308.24	\$207.00	67.16%	<b>\$374.01</b>	21.34%	\$374.01	\$374.01
UPPER PENINSULA	1	-----	-----	-----	67.16%	-----	21.34%	\$374.01	\$374.01
GAYLORD FOREST MGT UNIT	1	8.00	\$280.00	\$204.00	72.86%	<b>\$325.00</b>	16.07%	\$325.00	\$325.00
MACKINAW STATE FOREST	1	8.00	\$280.00	\$204.00	72.86%	<b>\$325.00</b>	16.07%	\$325.00	\$325.00
TRAVERSE CITY FOREST MGT UNI	5	130.70	\$319.58	\$249.50	78.07%	<b>\$322.03</b>	0.77%	\$240.00	\$600.80
PERE MARQUETTE STATE FORES	5	130.70	\$319.58	\$249.50	78.07%	<b>\$322.03</b>	0.77%	\$240.00	\$600.80
NORTHERN LOWER PENINSULA	6	138.70	\$317.29	\$246.88	77.81%	<b>\$322.20</b>	1.55%	\$240.00	\$600.80
STATEWIDE	7	-----	-----	-----	76.94%	-----	3.16%	\$240.00	\$600.80
<b>JACK PINE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	5	276.70	\$30.15	\$18.98	62.96%	<b>\$48.94</b>	62.34%	\$21.00	\$90.00
PERE MARQUETTE STATE FORES	5	276.70	\$30.15	\$18.98	62.96%	<b>\$48.94</b>	62.34%	\$21.00	\$90.00
ROSCOMMON FOREST MGT UNIT	2	83.80	\$53.10	\$34.25	64.51%	<b>\$34.61</b>	-34.81%	\$25.00	\$40.00
GRAYLING FOREST MGT UNIT	6	477.80	\$54.02	\$43.71	80.93%	<b>\$43.71</b>	-19.07%	\$37.00	\$50.00
GLADWIN FOREST MGT UNIT	2	133.80	\$52.95	\$36.22	68.40%	<b>\$62.17</b>	17.41%	\$47.00	\$65.28
AUSABLE STATE FOREST	10	695.40	\$53.70	\$41.13	76.59%	<b>\$46.17</b>	-14.03%	\$25.00	\$65.28
NORTHERN LOWER PENINSULA	15	972.10	\$47.00	\$34.83	74.11%	<b>\$46.96</b>	-0.08%	\$21.00	\$90.00
STATEWIDE	15	-----	-----	-----	74.11%	-----	-0.08%	\$21.00	\$90.00

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## SAWLOGS (MBF, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (SOO MAINLAN	1	34.70	\$83.50	\$63.00	75.45%	<b>\$85.00</b>	1.80%	\$85.00	\$85.00
LAKE SUPERIOR STATE FOREST	1	34.70	\$83.50	\$63.00	75.45%	<b>\$85.00</b>	1.80%	\$85.00	\$85.00
UPPER PENINSULA	1	-----	-----	-----	75.45%	-----	1.80%	\$85.00	\$85.00
GAYLORD FOREST MGT UNIT	3	164.30	\$93.16	\$66.41	71.28%	<b>\$77.02</b>	-17.33%	\$73.00	\$80.00
PIGEON RIVER FOREST MGT UNIT	3	272.00	\$78.92	\$56.55	71.65%	<b>\$93.77</b>	18.81%	\$52.00	\$100.00
ATLANTA FOREST MGT UNIT	8	607.90	\$82.60	\$69.38	83.99%	<b>\$104.72</b>	26.79%	\$64.00	\$167.20
MACKINAW STATE FOREST	14	1,044.20	\$83.30	\$65.57	78.71%	<b>\$97.51</b>	17.05%	\$52.00	\$167.20
TRAVERSE CITY FOREST MGT UNI	11	396.90	\$92.59	\$66.36	71.67%	<b>\$140.38</b>	51.62%	\$65.00	\$230.00
CADILLAC FOREST MGT UNIT	7	507.60	\$87.46	\$64.94	74.26%	<b>\$145.26</b>	66.09%	\$66.71	\$248.10
PERE MARQUETTE STATE FORES	18	904.50	\$89.71	\$65.56	73.08%	<b>\$143.12</b>	59.53%	\$65.00	\$248.10
ROSCOMMON FOREST MGT UNIT	2	108.30	\$99.21	\$66.11	66.64%	<b>\$70.54</b>	-28.89%	\$65.00	\$105.00
GRAYLING FOREST MGT UNIT	1	24.90	\$54.67	\$49.00	89.63%	<b>\$92.33</b>	68.89%	\$92.33	\$92.33
GLADWIN FOREST MGT UNIT	10	881.80	\$59.92	\$51.02	85.14%	<b>\$74.31</b>	24.01%	\$36.00	\$225.00
AUSABLE STATE FOREST	13	1,015.00	\$63.99	\$52.58	82.18%	<b>\$74.35</b>	16.20%	\$36.00	\$225.00
NORTHERN LOWER PENINSULA	45	2,963.70	\$78.64	\$61.12	77.72%	<b>\$103.50</b>	31.61%	\$36.00	\$248.10
STATEWIDE	46	-----	-----	-----	77.69%	-----	31.24%	\$36.00	\$248.10
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4	88.90	\$266.45	\$152.95	57.40%	<b>\$165.96</b>	-37.71%	\$90.00	\$281.50
ESCANABA FOREST MGT UNIT	4	80.30	\$190.14	\$113.13	59.50%	<b>\$162.88</b>	-14.34%	\$121.00	\$210.00
ESCANABA RIVER STATE FOREST	4	80.30	\$190.14	\$113.13	59.50%	<b>\$162.88</b>	-14.34%	\$121.00	\$210.00
S STE MARIE FMU (SOO MAINLAN	1	15.10	\$135.00	\$135.00	100.00%	<b>\$150.00</b>	11.11%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	1	15.10	\$135.00	\$135.00	100.00%	<b>\$150.00</b>	11.11%	\$150.00	\$150.00
UPPER PENINSULA	9	-----	-----	-----	60.30%	-----	-26.58%	\$90.00	\$281.50
PIGEON RIVER FOREST MGT UNIT	3	156.00	\$106.56	\$73.50	68.98%	<b>\$107.18</b>	0.58%	\$100.00	\$120.00
MACKINAW STATE FOREST	3	156.00	\$106.56	\$73.50	68.98%	<b>\$107.18</b>	0.58%	\$100.00	\$120.00
TRAVERSE CITY FOREST MGT UNI	4	105.60	\$117.50	\$90.23	76.79%	<b>\$134.46</b>	14.44%	\$100.00	\$180.31
CADILLAC FOREST MGT UNIT	1	51.00	\$136.60	\$75.00	54.90%	<b>\$185.00</b>	35.43%	\$185.00	\$185.00
PERE MARQUETTE STATE FORES	5	156.60	\$123.72	\$85.27	68.92%	<b>\$150.92</b>	21.99%	\$100.00	\$185.00
GRAYLING FOREST MGT UNIT	1	125.00	\$163.13	\$95.00	58.24%	<b>\$95.00</b>	-41.76%	\$95.00	\$95.00
GLADWIN FOREST MGT UNIT	3	163.60	\$92.83	\$77.06	83.01%	<b>\$79.27</b>	-14.60%	\$66.00	\$161.00
AUSABLE STATE FOREST	4	288.60	\$123.28	\$84.83	68.81%	<b>\$86.08</b>	-30.17%	\$66.00	\$161.00
NORTHERN LOWER PENINSULA	12	601.20	\$119.05	\$82.00	68.88%	<b>\$108.45</b>	-8.91%	\$66.00	\$185.00
STATEWIDE	21	-----	-----	-----	65.76%	-----	-15.34%	\$66.00	\$281.50

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## SAWLOGS (MBF, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	13.00	\$138.94	\$79.00	56.86%	<b>\$100.00</b>	-28.03%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	2	142.50	\$143.87	\$109.99	76.45%	<b>\$270.67</b>	88.13%	\$230.00	\$325.00
MACKINAW STATE FOREST	3	155.50	\$143.46	\$107.40	74.87%	<b>\$256.40</b>	78.73%	\$100.00	\$325.00
TRAVERSE CITY FOREST MGT UNI	9	824.40	\$132.90	\$87.71	66.00%	<b>\$139.74</b>	5.15%	\$76.00	\$400.00
CADILLAC FOREST MGT UNIT	9	455.00	\$113.89	\$80.10	70.33%	<b>\$138.70</b>	21.79%	\$79.00	\$305.00
PERE MARQUETTE STATE FORES	18	1,279.40	\$126.14	\$85.00	67.39%	<b>\$139.37</b>	10.49%	\$76.00	\$400.00
ROSCOMMON FOREST MGT UNIT	9	738.30	\$153.56	\$106.21	69.17%	<b>\$151.56</b>	-1.30%	\$90.00	\$280.00
GRAYLING FOREST MGT UNIT	15	723.20	\$178.24	\$145.67	81.72%	<b>\$186.40</b>	4.58%	\$111.00	\$404.00
GLADWIN FOREST MGT UNIT	20	1,602.80	\$148.89	\$117.99	79.25%	<b>\$161.38</b>	8.39%	\$99.00	\$400.00
AUSABLE STATE FOREST	44	3,064.30	\$156.94	\$121.68	77.53%	<b>\$164.92</b>	5.08%	\$90.00	\$404.00
NORTHERN LOWER PENINSULA	65	4,499.20	\$147.72	\$110.76	74.98%	<b>\$160.82</b>	8.87%	\$76.00	\$404.00
STATEWIDE	65	-----	-----	-----	74.98%	-----	8.87%	\$76.00	\$404.00

  

MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	2	709.60	\$163.73	\$136.57	83.41%	<b>\$188.69</b>	15.24%	\$150.00	\$200.00
MACKINAW STATE FOREST	2	709.60	\$163.73	\$136.57	83.41%	<b>\$188.69</b>	15.24%	\$150.00	\$200.00
GLADWIN FOREST MGT UNIT	1	41.60	\$120.00	\$102.00	85.00%	<b>\$102.00</b>	-15.00%	\$102.00	\$102.00
AUSABLE STATE FOREST	1	41.60	\$120.00	\$102.00	85.00%	<b>\$102.00</b>	-15.00%	\$102.00	\$102.00
NORTHERN LOWER PENINSULA	3	751.20	\$161.31	\$134.66	83.48%	<b>\$183.89</b>	14.00%	\$102.00	\$200.00
STATEWIDE	3	-----	-----	-----	83.48%	-----	14.00%	\$102.00	\$200.00

  

MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	58.00	\$68.47	\$48.00	70.10%	<b>\$90.00</b>	31.44%	\$90.00	\$90.00
MACKINAW STATE FOREST	1	58.00	\$68.47	\$48.00	70.10%	<b>\$90.00</b>	31.44%	\$90.00	\$90.00
CADILLAC FOREST MGT UNIT	1	58.00	\$93.00	\$55.00	59.14%	<b>\$125.00</b>	34.41%	\$125.00	\$125.00
PERE MARQUETTE STATE FORES	1	58.00	\$93.00	\$55.00	59.14%	<b>\$125.00</b>	34.41%	\$125.00	\$125.00
NORTHERN LOWER PENINSULA	2	116.00	\$80.74	\$51.50	63.79%	<b>\$107.50</b>	33.15%	\$90.00	\$125.00
STATEWIDE	2	-----	-----	-----	63.79%	-----	33.15%	\$90.00	\$125.00

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<b>N. WHITE CEDAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	30.60	\$57.10	\$40.00	70.05%	<b>\$80.00</b>	40.11%	\$80.00	\$80.00
PERE MARQUETTE STATE FORES	1	30.60	\$57.10	\$40.00	70.05%	<b>\$80.00</b>	40.11%	\$80.00	\$80.00
NORTHERN LOWER PENINSULA	1	30.60	\$57.10	\$40.00	70.05%	<b>\$80.00</b>	40.11%	\$80.00	\$80.00
STATEWIDE	1	-----	-----	-----	70.05%	-----	40.11%	\$80.00	\$80.00
<b>PAPER BIRCH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (NAUBINWAY)	1	25.70	\$250.00	\$155.00	62.00%	<b>\$165.00</b>	-34.00%	\$165.00	\$165.00
S STE MARIE FMU (SOO MAINLAN	1	8.20	\$270.50	\$235.00	86.88%	<b>\$250.00</b>	-7.58%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	2	33.90	\$254.96	\$174.35	68.38%	<b>\$185.56</b>	-27.22%	\$165.00	\$250.00
UPPER PENINSULA	2	-----	-----	-----	68.38%	-----	-27.22%	\$165.00	\$250.00
STATEWIDE	2	-----	-----	-----	68.38%	-----	-27.22%	\$165.00	\$250.00
<b>Q. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	27.00	\$61.86	\$50.00	80.83%	<b>\$120.00</b>	93.99%	\$120.00	\$120.00
ATLANTA FOREST MGT UNIT	1	55.50	\$35.00	\$32.00	91.43%	<b>\$32.00</b>	-8.57%	\$32.00	\$32.00
MACKINAW STATE FOREST	2	82.50	\$43.79	\$37.89	86.53%	<b>\$60.80</b>	38.84%	\$32.00	\$120.00
ROSCOMMON FOREST MGT UNIT	2	278.00	\$51.45	\$40.69	79.08%	<b>\$40.69</b>	-20.92%	\$40.00	\$41.00
GLADWIN FOREST MGT UNIT	1	13.50	\$45.87	\$34.00	74.12%	<b>\$34.00</b>	-25.88%	\$34.00	\$34.00
AUSABLE STATE FOREST	3	291.50	\$51.20	\$40.38	78.87%	<b>\$40.38</b>	-21.13%	\$34.00	\$41.00
NORTHERN LOWER PENINSULA	5	374.00	\$49.56	\$39.83	80.37%	<b>\$44.88</b>	-9.44%	\$32.00	\$120.00
STATEWIDE	5	-----	-----	-----	80.37%	-----	-9.44%	\$32.00	\$120.00

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## SAWLOGS (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	6	163.60	\$208.12	\$107.57	51.69%	<b>\$149.77</b>	-28.03%	\$110.00	\$275.00
GWINN FOREST MGT UNIT	1	11.20	\$211.00	\$141.40	67.01%	<b>\$150.00</b>	-28.91%	\$150.00	\$150.00
ESCANABA FOREST MGT UNIT	2	17.50	\$284.29	\$129.62	45.59%	<b>\$212.34</b>	-25.31%	\$210.00	\$215.19
ESCANABA RIVER STATE FOREST	3	28.70	\$255.69	\$134.22	52.49%	<b>\$188.01</b>	-26.47%	\$150.00	\$215.19
SHINGLETON FOREST MGT UNIT	3	93.00	\$213.19	\$103.42	48.51%	<b>\$161.18</b>	-24.39%	\$85.00	\$360.00
NEWBERRY FOREST MGT UNIT	2	52.00	\$208.08	\$133.29	64.05%	<b>\$190.82</b>	-8.30%	\$175.00	\$350.00
S STE MARIE FMU (NAUBINWAY)	1	7.90	\$140.82	\$123.00	87.35%	<b>\$275.00</b>	95.29%	\$275.00	\$275.00
LAKE SUPERIOR STATE FOREST	6	152.90	\$207.71	\$114.59	55.17%	<b>\$177.14</b>	-14.72%	\$85.00	\$360.00
UPPER PENINSULA	15	-----	-----	-----	53.28%	-----	-22.10%	\$85.00	\$360.00
GAYLORD FOREST MGT UNIT	1	26.00	\$80.36	\$60.00	74.66%	<b>\$80.00</b>	-0.45%	\$80.00	\$80.00
ATLANTA FOREST MGT UNIT	5	160.40	\$109.30	\$70.51	64.51%	<b>\$174.27</b>	59.45%	\$47.00	\$303.00
MACKINAW STATE FOREST	6	186.40	\$105.26	\$69.05	65.60%	<b>\$161.12</b>	53.07%	\$47.00	\$303.00
TRAVERSE CITY FOREST MGT UNI	15	1,497.70	\$106.12	\$79.62	75.03%	<b>\$161.19</b>	51.90%	\$65.00	\$253.90
CADILLAC FOREST MGT UNIT	3	152.90	\$103.35	\$79.62	77.04%	<b>\$94.06</b>	-8.99%	\$80.00	\$200.00
PERE MARQUETTE STATE FORES	18	1,650.60	\$105.86	\$79.62	75.21%	<b>\$154.97</b>	46.39%	\$65.00	\$253.90
ROSCOMMON FOREST MGT UNIT	4	120.90	\$155.13	\$106.91	68.91%	<b>\$106.91</b>	-31.09%	\$100.00	\$114.00
GRAYLING FOREST MGT UNIT	1	27.20	\$98.52	\$66.00	66.99%	<b>\$245.00</b>	148.68%	\$245.00	\$245.00
GLADWIN FOREST MGT UNIT	17	998.30	\$127.16	\$95.92	75.43%	<b>\$101.57</b>	-20.12%	\$55.90	\$183.00
AUSABLE STATE FOREST	22	1,146.40	\$129.43	\$96.37	74.45%	<b>\$105.54</b>	-18.46%	\$55.90	\$245.00
NORTHERN LOWER PENINSULA	46	2,983.40	\$114.88	\$85.39	74.33%	<b>\$136.36</b>	18.70%	\$47.00	\$303.00
STATEWIDE	61	-----	-----	-----	70.63%	-----	11.52%	\$47.00	\$360.00

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RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	109.90	\$389.62	\$318.68	81.79%	<b>\$488.83</b>	25.46%	\$350.00	\$550.00
CRYSTAL FALLS FOREST MGT UNI	1	46.60	\$199.00	\$150.00	75.38%	<b>\$151.00</b>	-24.12%	\$151.00	\$151.00
UPPER PENINSULA	4	-----	-----	-----	80.65%	-----	16.64%	\$151.00	\$550.00
GAYLORD FOREST MGT UNIT	1	40.00	\$194.29	\$159.00	81.84%	<b>\$159.00</b>	-18.16%	\$159.00	\$159.00
PIGEON RIVER FOREST MGT UNIT	1	16.00	\$251.28	\$191.00	76.01%	<b>\$300.00</b>	19.39%	\$300.00	\$300.00
ATLANTA FOREST MGT UNIT	11	852.30	\$258.32	\$234.88	90.93%	<b>\$299.05</b>	15.77%	\$129.00	\$734.92
MACKINAW STATE FOREST	13	908.30	\$255.37	\$230.77	90.37%	<b>\$292.90</b>	14.69%	\$129.00	\$734.92
TRAVERSE CITY FOREST MGT UNI	18	825.90	\$222.60	\$166.94	74.99%	<b>\$204.12</b>	-8.30%	\$136.00	\$582.91
CADILLAC FOREST MGT UNIT	9	313.40	\$203.68	\$169.75	83.34%	<b>\$211.41</b>	3.80%	\$145.00	\$450.00
PERE MARQUETTE STATE FORES	27	1,139.30	\$217.40	\$167.71	77.15%	<b>\$206.13</b>	-5.19%	\$136.00	\$582.91
ROSCOMMON FOREST MGT UNIT	2	164.00	\$340.51	\$246.91	72.51%	<b>\$330.28</b>	-3.00%	\$253.00	\$380.00
GRAYLING FOREST MGT UNIT	4	473.80	\$362.73	\$294.17	81.10%	<b>\$302.28</b>	-16.66%	\$271.00	\$501.28
GLADWIN FOREST MGT UNIT	6	180.60	\$333.81	\$274.11	82.11%	<b>\$274.11</b>	-17.89%	\$199.00	\$398.00
AUSABLE STATE FOREST	12	818.40	\$351.90	\$280.27	79.65%	<b>\$301.68</b>	-14.27%	\$199.00	\$501.28
NORTHERN LOWER PENINSULA	52	2,866.00	\$267.84	\$219.84	82.08%	<b>\$260.91</b>	-2.59%	\$129.00	\$734.92
STATEWIDE	56	-----	-----	-----	81.99%	-----	-1.37%	\$129.00	\$734.92

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## SAWLOGS (MBF, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	28.50	\$432.37	\$259.00	59.90%	<b>\$301.00</b>	-30.38%	\$301.00	\$301.00
GWINN FOREST MGT UNIT	4	179.70	\$178.15	\$135.71	76.18%	<b>\$194.55</b>	9.20%	\$123.75	\$210.00
ESCANABA FOREST MGT UNIT	5	473.60	\$227.27	\$176.09	77.48%	<b>\$410.31</b>	80.54%	\$135.10	\$675.00
ESCANABA RIVER STATE FOREST	9	653.30	\$213.75	\$164.98	77.18%	<b>\$350.96</b>	64.19%	\$123.75	\$675.00
SHINGLETON FOREST MGT UNIT	6	497.50	\$192.25	\$147.38	76.66%	<b>\$210.02</b>	9.24%	\$95.00	\$260.00
NEWBERRY FOREST MGT UNIT	10	1,147.40	\$166.35	\$135.18	81.26%	<b>\$235.16</b>	41.36%	\$110.00	\$279.80
S STE MARIE FMU (NAUBINWAY)	5	2,383.10	\$168.86	\$157.43	93.23%	<b>\$247.53</b>	46.59%	\$200.00	\$297.81
LAKE SUPERIOR STATE FOREST	21	4,028.00	\$171.03	\$149.85	87.61%	<b>\$239.38</b>	39.96%	\$95.00	\$297.81
UPPER PENINSULA	31	-----	-----	-----	85.48%	-----	42.95%	\$95.00	\$675.00
GAYLORD FOREST MGT UNIT	13	3,154.10	\$165.60	\$140.88	85.07%	<b>\$222.78</b>	34.53%	\$108.00	\$414.17
PIGEON RIVER FOREST MGT UNIT	11	2,694.00	\$173.80	\$127.77	73.51%	<b>\$220.37</b>	26.79%	\$128.00	\$285.02
ATLANTA FOREST MGT UNIT	15	5,766.20	\$164.09	\$151.64	92.41%	<b>\$200.39</b>	22.12%	\$89.00	\$238.50
MACKINAW STATE FOREST	39	11,614.30	\$166.75	\$143.18	85.86%	<b>\$211.10</b>	26.60%	\$89.00	\$414.17
TRAVERSE CITY FOREST MGT UNI	31	4,846.50	\$167.99	\$137.53	81.87%	<b>\$189.61</b>	12.87%	\$115.00	\$614.00
CADILLAC FOREST MGT UNIT	28	2,335.10	\$146.32	\$114.48	78.24%	<b>\$177.91</b>	21.59%	\$98.00	\$390.40
PÈRE MARQUETTE STATE FORES	59	7,181.60	\$160.94	\$130.04	80.80%	<b>\$185.81</b>	15.45%	\$98.00	\$614.00
ROSCOMMON FOREST MGT UNIT	10	713.90	\$185.20	\$145.65	78.64%	<b>\$202.69</b>	9.44%	\$130.00	\$412.00
GRAYLING FOREST MGT UNIT	4	197.40	\$207.22	\$172.81	83.39%	<b>\$202.66</b>	-2.20%	\$167.00	\$250.00
GLADWIN FOREST MGT UNIT	18	2,865.00	\$203.74	\$168.06	82.49%	<b>\$192.09</b>	-5.72%	\$131.00	\$238.50
AUSABLE STATE FOREST	32	3,776.30	\$200.42	\$164.07	81.87%	<b>\$194.65</b>	-2.88%	\$130.00	\$412.00
NORTHERN LOWER PENINSULA	130	22,572.20	\$170.54	\$142.49	83.56%	<b>\$200.30</b>	17.45%	\$89.00	\$614.00
STATEWIDE	161	-----	-----	-----	83.90%	-----	22.03%	\$89.00	\$675.00

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SUGAR MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	17	909.10	\$770.81	\$560.50	72.71%	<b>\$705.67</b>	-8.45%	\$233.00	\$1,075.00
CRYSTAL FALLS FOREST MGT UNI	7	338.30	\$369.59	\$276.69	74.86%	<b>\$587.31</b>	58.91%	\$325.00	\$658.91
GWINN FOREST MGT UNIT	6	157.80	\$700.04	\$440.83	62.97%	<b>\$592.93</b>	-15.30%	\$400.00	\$783.63
ESCANABA FOREST MGT UNIT	4	41.80	\$670.40	\$415.62	62.00%	<b>\$549.81</b>	-17.99%	\$465.08	\$606.00
ESCANABA RIVER STATE FOREST	10	199.60	\$693.83	\$435.55	62.77%	<b>\$583.90</b>	-15.84%	\$400.00	\$783.63
SHINGLETON FOREST MGT UNIT	4	89.50	\$873.04	\$614.41	70.38%	<b>\$1,008.38</b>	15.50%	\$595.00	\$1,100.01
NEWBERRY FOREST MGT UNIT	6	126.50	\$819.53	\$567.24	69.22%	<b>\$904.39</b>	10.35%	\$541.00	\$1,800.00
S STE MARIE FMU (NAUBINWAY)	2	7.10	\$837.78	\$625.54	74.67%	<b>\$697.18</b>	-16.78%	\$500.00	\$900.00
LAKE SUPERIOR STATE FOREST	12	223.10	\$841.58	\$588.02	69.87%	<b>\$939.51</b>	11.64%	\$500.00	\$1,800.00
UPPER PENINSULA	46	-----	-----	-----	71.29%	-----	1.24%	\$233.00	\$1,800.00
GAYLORD FOREST MGT UNIT	27	1,283.80	\$479.12	\$359.58	75.05%	<b>\$619.05</b>	29.21%	\$260.00	\$1,592.00
PIGEON RIVER FOREST MGT UNIT	4	204.80	\$352.87	\$252.63	71.59%	<b>\$306.14</b>	-13.24%	\$251.00	\$400.00
ATLANTA FOREST MGT UNIT	1	31.40	\$361.15	\$300.00	83.07%	<b>\$1,525.44</b>	322.38%	\$1,525.44	\$1,525.44
MACKINAW STATE FOREST	32	1,520.00	\$459.67	\$343.94	74.82%	<b>\$595.62</b>	29.57%	\$251.00	\$1,592.00
TRAVERSE CITY FOREST MGT UNI	15	545.90	\$326.47	\$236.73	72.51%	<b>\$319.57</b>	-2.11%	\$170.00	\$993.97
CADILLAC FOREST MGT UNIT	2	19.00	\$276.63	\$194.04	70.14%	<b>\$265.84</b>	-3.90%	\$250.00	\$285.00
PERE MARQUETTE STATE FORES	17	564.90	\$324.80	\$235.29	72.44%	<b>\$317.77</b>	-2.16%	\$170.00	\$993.97
GRAYLING FOREST MGT UNIT	1	44.00	\$300.00	\$216.00	72.00%	<b>\$407.04</b>	35.68%	\$407.04	\$407.04
GLADWIN FOREST MGT UNIT	1	37.50	\$529.08	\$397.00	75.04%	<b>\$397.00</b>	-24.96%	\$397.00	\$397.00
AUSABLE STATE FOREST	2	81.50	\$405.40	\$299.28	73.82%	<b>\$402.42</b>	-0.74%	\$397.00	\$407.04
NORTHERN LOWER PENINSULA	51	2,166.40	\$422.46	\$313.93	74.31%	<b>\$515.90</b>	22.12%	\$170.00	\$1,592.00
STATEWIDE	97	-----	-----	-----	72.63%	-----	10.49%	\$170.00	\$1,800.00
WHITE ASH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GAYLORD FOREST MGT UNIT	2	150.00	\$97.45	\$71.33	73.20%	<b>\$80.67</b>	-17.22%	\$70.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	2	214.00	\$102.59	\$70.08	68.31%	<b>\$96.97</b>	-5.48%	\$56.00	\$120.00
MACKINAW STATE FOREST	4	364.00	\$100.47	\$70.60	70.27%	<b>\$90.25</b>	-10.17%	\$56.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	2	103.20	\$84.41	\$62.38	73.89%	<b>\$151.94</b>	80.00%	\$100.00	\$173.33
PERE MARQUETTE STATE FORES	2	103.20	\$84.41	\$62.38	73.89%	<b>\$151.94</b>	80.00%	\$100.00	\$173.33
GLADWIN FOREST MGT UNIT	1	114.50	\$154.70	\$72.70	46.99%	<b>\$72.70</b>	-53.01%	\$72.70	\$72.70
AUSABLE STATE FOREST	1	114.50	\$154.70	\$72.70	46.99%	<b>\$72.70</b>	-53.01%	\$72.70	\$72.70
NORTHERN LOWER PENINSULA	7	581.70	\$108.30	\$69.55	64.22%	<b>\$97.74</b>	-9.75%	\$56.00	\$173.33
STATEWIDE	7	-----	-----	-----	64.22%	-----	-9.75%	\$56.00	\$173.33

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## SAWLOGS (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	2	99.10	\$50.09	\$37.65	75.17%	<b>\$89.97</b>	79.62%	\$30.00	\$182.00
CADILLAC FOREST MGT UNIT	3	210.50	\$47.16	\$36.26	76.89%	<b>\$75.95</b>	61.05%	\$35.00	\$200.00
PERE MARQUETTE STATE FORES	5	309.60	\$48.10	\$36.71	76.32%	<b>\$80.44</b>	67.24%	\$30.00	\$200.00
GLADWIN FOREST MGT UNIT	2	134.30	\$72.69	\$58.36	80.28%	<b>\$58.36</b>	-19.72%	\$51.00	\$73.00
AUSABLE STATE FOREST	2	134.30	\$72.69	\$58.36	80.28%	<b>\$58.36</b>	-19.72%	\$51.00	\$73.00
NORTHERN LOWER PENINSULA	7	443.90	\$55.54	\$43.26	77.89%	<b>\$73.76</b>	32.81%	\$30.00	\$200.00
STATEWIDE	7	-----	-----	-----	77.89%	-----	32.81%	\$30.00	\$200.00

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	5	378.00	\$125.47	\$96.73	77.10%	<b>\$151.51</b>	20.76%	\$57.00	\$200.00
ESCANABA RIVER STATE FOREST	5	378.00	\$125.47	\$96.73	77.10%	<b>\$151.51</b>	20.76%	\$57.00	\$200.00
SHINGLETON FOREST MGT UNIT	1	20.10	\$65.38	\$45.00	68.83%	<b>\$70.00</b>	7.07%	\$70.00	\$70.00
LAKE SUPERIOR STATE FOREST	1	20.10	\$65.38	\$45.00	68.83%	<b>\$70.00</b>	7.07%	\$70.00	\$70.00
UPPER PENINSULA	6	-----	-----	-----	76.88%	-----	20.39%	\$57.00	\$200.00
PIGEON RIVER FOREST MGT UNIT	3	652.50	\$66.12	\$49.41	74.73%	<b>\$142.48</b>	115.50%	\$100.00	\$150.00
ATLANTA FOREST MGT UNIT	1	66.40	\$58.16	\$54.00	92.85%	<b>\$100.46</b>	72.73%	\$100.46	\$100.46
MACKINAW STATE FOREST	4	718.90	\$65.38	\$49.83	76.22%	<b>\$138.60</b>	111.98%	\$100.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	6	677.60	\$50.86	\$30.24	59.45%	<b>\$98.61</b>	93.88%	\$49.00	\$162.74
CADILLAC FOREST MGT UNIT	6	276.80	\$67.34	\$50.07	74.36%	<b>\$116.35</b>	72.79%	\$37.00	\$190.00
PERE MARQUETTE STATE FORES	12	954.40	\$55.64	\$35.99	64.68%	<b>\$103.75</b>	86.48%	\$37.00	\$190.00
GLADWIN FOREST MGT UNIT	1	31.30	\$120.00	\$68.00	56.67%	<b>\$68.00</b>	-43.33%	\$68.00	\$68.00
AUSABLE STATE FOREST	1	31.30	\$120.00	\$68.00	56.67%	<b>\$68.00</b>	-43.33%	\$68.00	\$68.00
NORTHERN LOWER PENINSULA	17	1,704.60	\$60.93	\$42.41	69.61%	<b>\$117.79</b>	93.32%	\$37.00	\$190.00
STATEWIDE	23	-----	-----	-----	71.93%	-----	70.03%	\$37.00	\$200.00

YELLOW BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1	4.40	\$302.88	\$227.00	74.95%	<b>\$265.00</b>	-12.51%	\$265.00	\$265.00
LAKE SUPERIOR STATE FOREST	1	4.40	\$302.88	\$227.00	74.95%	<b>\$265.00</b>	-12.51%	\$265.00	\$265.00
UPPER PENINSULA	1	-----	-----	-----	74.95%	-----	-12.51%	\$265.00	\$265.00
STATEWIDE	1	-----	-----	-----	74.95%	-----	-12.51%	\$265.00	\$265.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	40.00	\$438.64	\$438.64
MACKINAW STATE FOREST	1	40.00	\$438.64	\$438.64
TRAVERSE CITY FOREST MGT UNI	2	83.10	\$310.00	\$392.90
CADILLAC FOREST MGT UNIT	1	17.30	\$366.00	\$366.00
PERE MARQUETTE STATE FORES	3	100.40	\$310.00	\$392.90
GRAYLING FOREST MGT UNIT	1	79.00	\$391.50	\$391.50
AUSABLE STATE FOREST	1	79.00	\$391.50	\$391.50
NORTHERN LOWER PENINSULA	5	219.40	\$310.00	\$438.64
STATEWIDE	5	-----	\$310.00	\$438.64

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	2	70.60	\$708.27	\$806.50
MACKINAW STATE FOREST	2	70.60	\$708.27	\$806.50
NORTHERN LOWER PENINSULA	2	70.60	\$708.27	\$806.50
STATEWIDE	2	-----	\$708.27	\$806.50

<b>MIXED ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	14.30	\$552.26	\$552.26
PERE MARQUETTE STATE FORES	1	14.30	\$552.26	\$552.26
ROSCOMMON FOREST MGT UNIT	1	26.30	\$530.00	\$530.00
GLADWIN FOREST MGT UNIT	2	152.80	\$325.00	\$349.50
AUSABLE STATE FOREST	3	179.10	\$325.00	\$530.00
NORTHERN LOWER PENINSULA	4	193.40	\$325.00	\$552.26
STATEWIDE	4	-----	\$325.00	\$552.26

<b>MIXED HARDWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	2	44.20	\$650.00	\$650.68
UPPER PENINSULA	2	-----	\$650.00	\$650.68
STATEWIDE	2	-----	\$650.00	\$650.68

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## SAWLOGS EXCLUSION (MBF, see general note 3)

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	34.90	\$537.00	\$537.00
CADILLAC FOREST MGT UNIT	1	25.50	\$628.15	\$628.15
PERE MARQUETTE STATE FORES	2	60.40	\$537.00	\$628.15
GRAYLING FOREST MGT UNIT	1	111.60	\$532.00	\$532.00
GLADWIN FOREST MGT UNIT	1	37.40	\$837.21	\$837.21
AUSABLE STATE FOREST	2	149.00	\$532.00	\$837.21
NORTHERN LOWER PENINSULA	4	209.40	\$532.00	\$837.21
STATEWIDE	4	-----	\$532.00	\$837.21

  

PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
NEWBERRY FOREST MGT UNIT	1	3.60	\$710.00	\$710.00
LAKE SUPERIOR STATE FOREST	1	3.60	\$710.00	\$710.00
UPPER PENINSULA	1	-----	\$710.00	\$710.00
STATEWIDE	1	-----	\$710.00	\$710.00

  

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
BARAGA FOREST MGT UNIT	1	14.80	\$640.00	\$640.00
NEWBERRY FOREST MGT UNIT	1	10.40	\$640.00	\$640.00
LAKE SUPERIOR STATE FOREST	1	10.40	\$640.00	\$640.00
UPPER PENINSULA	2	-----	\$640.00	\$640.00
ROSCOMMON FOREST MGT UNIT	1	28.50	\$926.80	\$926.80
GLADWIN FOREST MGT UNIT	1	31.80	\$584.10	\$584.10
AUSABLE STATE FOREST	2	60.30	\$584.10	\$926.80
NORTHERN LOWER PENINSULA	2	60.30	\$584.10	\$926.80
STATEWIDE	4	-----	\$584.10	\$926.80

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## SAWLOGS EXCLUSION (MBF, see general note 3)

RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	24.90	\$1,399.44	\$1,399.44
UPPER PENINSULA	1	-----	\$1,399.44	\$1,399.44
ATLANTA FOREST MGT UNIT	2	45.40	\$931.93	\$2,667.00
MACKINAW STATE FOREST	2	45.40	\$931.93	\$2,667.00
GRAYLING FOREST MGT UNIT	1	18.20	\$1,311.30	\$1,311.30
GLADWIN FOREST MGT UNIT	1	38.60	\$2,931.26	\$2,931.26
AUSABLE STATE FOREST	2	56.80	\$1,311.30	\$2,931.26
NORTHERN LOWER PENINSULA	4	102.20	\$931.93	\$2,931.26
STATEWIDE	5	-----	\$931.93	\$2,931.26

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	20.50	\$875.73	\$875.73
LAKE SUPERIOR STATE FOREST	1	20.50	\$875.73	\$875.73
UPPER PENINSULA	1	-----	\$875.73	\$875.73
GAYLORD FOREST MGT UNIT	2	63.80	\$750.00	\$1,007.82
ATLANTA FOREST MGT UNIT	1	10.60	\$1,304.79	\$1,304.79
MACKINAW STATE FOREST	3	74.40	\$750.00	\$1,304.79
TRAVERSE CITY FOREST MGT UNI	1	11.40	\$998.51	\$998.51
PERE MARQUETTE STATE FORES	1	11.40	\$998.51	\$998.51
GRAYLING FOREST MGT UNIT	2	84.70	\$1,091.53	\$1,176.30
GLADWIN FOREST MGT UNIT	1	22.50	\$897.63	\$897.63
AUSABLE STATE FOREST	3	107.20	\$897.63	\$1,176.30
NORTHERN LOWER PENINSULA	7	193.00	\$750.00	\$1,304.79
STATEWIDE	8	-----	\$750.00	\$1,304.79

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
SHINGLETON FOREST MGT UNIT	1	4.40	\$2,300.00	\$2,300.00
LAKE SUPERIOR STATE FOREST	1	4.40	\$2,300.00	\$2,300.00
UPPER PENINSULA	1	-----	\$2,300.00	\$2,300.00
STATEWIDE	1	-----	\$2,300.00	\$2,300.00

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SAWLOGS EXCLUSION (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GRAYLING FOREST MGT UNIT	1	79.00	\$803.29	\$803.29
GLADWIN FOREST MGT UNIT	1	87.30	\$275.00	\$275.00
AUSABLE STATE FOREST	2	166.30	\$275.00	\$803.29
NORTHERN LOWER PENINSULA	2	166.30	\$275.00	\$803.29
STATEWIDE	2	-----	\$275.00	\$803.29

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## PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	2	329.00	\$37.58	\$24.51	65.23%	<b>\$37.93</b>	0.92%	\$34.55	\$45.03
ESCANABA RIVER STATE FOREST	2	329.00	\$37.58	\$24.51	65.23%	<b>\$37.93</b>	0.92%	\$34.55	\$45.03
SHINGLETON FOREST MGT UNIT	1	141.00	\$53.86	\$40.40	75.01%	<b>\$42.40</b>	-21.28%	\$42.40	\$42.40
LAKE SUPERIOR STATE FOREST	1	141.00	\$53.86	\$40.40	75.01%	<b>\$42.40</b>	-21.28%	\$42.40	\$42.40
UPPER PENINSULA	3	-----	-----	-----	68.95%	-----	-7.52%	\$34.55	\$45.03
GAYLORD FOREST MGT UNIT	8	3,935.00	\$20.51	\$16.26	79.26%	<b>\$18.32</b>	-10.71%	\$14.80	\$20.40
PIGEON RIVER FOREST MGT UNIT	2	755.00	\$19.79	\$12.25	61.89%	<b>\$21.52</b>	8.72%	\$15.00	\$27.00
ATLANTA FOREST MGT UNIT	12	7,714.00	\$22.24	\$19.03	85.58%	<b>\$22.52</b>	1.30%	\$10.20	\$31.52
MACKINAW STATE FOREST	22	12,404.00	\$21.54	\$17.74	82.35%	<b>\$21.13</b>	-1.91%	\$10.20	\$31.52
TRAVERSE CITY FOREST MGT UNI	27	7,047.30	\$19.38	\$14.56	75.10%	<b>\$24.32</b>	25.46%	\$10.00	\$48.20
CADILLAC FOREST MGT UNIT	11	7,399.50	\$17.97	\$13.10	72.92%	<b>\$23.77</b>	32.29%	\$11.70	\$38.50
PERE MARQUETTE STATE FORES	38	14,446.80	\$18.66	\$13.81	74.03%	<b>\$24.03</b>	28.83%	\$10.00	\$48.20
ROSCOMMON FOREST MGT UNIT	3	1,632.00	\$25.33	\$17.74	70.04%	<b>\$32.53</b>	28.39%	\$16.70	\$46.25
GRAYLING FOREST MGT UNIT	4	1,176.00	\$16.30	\$11.71	71.83%	<b>\$32.80</b>	101.20%	\$10.50	\$50.00
GLADWIN FOREST MGT UNIT	1	396.00	\$20.00	\$18.60	93.00%	<b>\$23.75</b>	18.75%	\$23.75	\$23.75
AUSABLE STATE FOREST	8	3,204.00	\$21.36	\$15.64	73.20%	<b>\$31.54</b>	47.67%	\$10.50	\$50.00
NORTHERN LOWER PENINSULA	68	30,054.80	\$20.14	\$15.63	77.61%	<b>\$23.64</b>	17.39%	\$10.00	\$50.00
STATEWIDE	71	-----	-----	-----	77.33%	-----	16.59%	\$10.00	\$50.00

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## PULPWOOD (Cords, see general note 3)

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	11	1,791.00	\$34.92	\$25.62	73.36%	<b>\$41.78</b>	19.63%	\$17.00	\$55.17
ESCANABA RIVER STATE FOREST	11	1,791.00	\$34.92	\$25.62	73.36%	<b>\$41.78</b>	19.63%	\$17.00	\$55.17
NEWBERRY FOREST MGT UNIT	4	731.00	\$28.40	\$17.63	62.07%	<b>\$26.40</b>	-7.05%	\$21.11	\$33.00
S STE MARIE FMU (NAUBINWAY)	1	576.00	\$11.60	\$7.75	66.81%	<b>\$32.75</b>	182.33%	\$32.75	\$32.75
S STE MARIE FMU (SOO MAINLAN	2	916.00	\$18.95	\$12.59	66.46%	<b>\$27.09</b>	42.94%	\$25.00	\$33.00
S STE MARIE FMU (DRUMMOND IS	2	724.00	\$13.00	\$12.54	96.43%	<b>\$13.36</b>	2.79%	\$13.08	\$17.01
LAKE SUPERIOR STATE FOREST	9	2,947.00	\$18.40	\$12.88	70.02%	<b>\$24.65</b>	34.00%	\$13.08	\$33.00
UPPER PENINSULA	20	-----	-----	-----	71.81%	-----	26.30%	\$13.08	\$55.17
GAYLORD FOREST MGT UNIT	1	228.00	\$5.50	\$3.70	67.27%	<b>\$4.00</b>	-27.27%	\$4.00	\$4.00
PIGEON RIVER FOREST MGT UNIT	1	70.00	\$22.39	\$14.80	66.10%	<b>\$20.00</b>	-10.67%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	3	562.00	\$26.58	\$16.12	60.66%	<b>\$16.25</b>	-38.87%	\$13.00	\$19.00
MACKINAW STATE FOREST	5	860.00	\$20.65	\$12.72	61.61%	<b>\$13.30</b>	-35.56%	\$4.00	\$20.00
TRAVERSE CITY FOREST MGT UNI	2	214.00	\$24.76	\$14.65	59.17%	<b>\$34.10</b>	37.73%	\$24.74	\$50.76
PERE MARQUETTE STATE FORES	2	214.00	\$24.76	\$14.65	59.17%	<b>\$34.10</b>	37.73%	\$24.74	\$50.76
ROSCOMMON FOREST MGT UNIT	1	84.00	\$19.00	\$12.35	65.00%	<b>\$13.00</b>	-31.58%	\$13.00	\$13.00
AUSABLE STATE FOREST	1	84.00	\$19.00	\$12.35	65.00%	<b>\$13.00</b>	-31.58%	\$13.00	\$13.00
NORTHERN LOWER PENINSULA	8	1,158.00	\$21.29	\$13.05	61.31%	<b>\$17.13</b>	-19.55%	\$4.00	\$50.76
STATEWIDE	28	-----	-----	-----	69.98%	-----	18.31%	\$4.00	\$55.17
<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	102.00	\$26.00	\$17.15	65.96%	<b>\$45.00</b>	73.08%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	1	102.00	\$26.00	\$17.15	65.96%	<b>\$45.00</b>	73.08%	\$45.00	\$45.00
UPPER PENINSULA	1	-----	-----	-----	65.96%	-----	73.08%	\$45.00	\$45.00
STATEWIDE	1	-----	-----	-----	65.96%	-----	73.08%	\$45.00	\$45.00
<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	144.00	\$15.47	\$6.96	45.00%	<b>\$9.76</b>	-36.93%	\$4.95	\$20.00
UPPER PENINSULA	2	-----	-----	-----	45.00%	-----	-36.93%	\$4.95	\$20.00
GAYLORD FOREST MGT UNIT	1	247.00	\$10.80	\$6.15	56.94%	<b>\$31.65</b>	193.06%	\$31.65	\$31.65
PIGEON RIVER FOREST MGT UNIT	3	1,139.00	\$8.84	\$5.98	67.61%	<b>\$8.00</b>	-9.52%	\$5.40	\$10.00
MACKINAW STATE FOREST	4	1,386.00	\$9.19	\$6.01	65.37%	<b>\$12.21</b>	32.91%	\$5.40	\$31.65
NORTHERN LOWER PENINSULA	4	1,386.00	\$9.19	\$6.01	65.37%	<b>\$12.21</b>	32.91%	\$5.40	\$31.65
STATEWIDE	6	-----	-----	-----	62.34%	-----	22.51%	\$4.95	\$31.65

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PULPWOOD (Cords, see general note 3)

<b>BEECH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	4	1,030.00	\$12.35	\$8.23	66.65%	<b>\$15.07</b>	22.04%	\$5.96	\$34.00
LAKE SUPERIOR STATE FOREST	4	1,030.00	\$12.35	\$8.23	66.65%	<b>\$15.07</b>	22.04%	\$5.96	\$34.00
UPPER PENINSULA	4	-----	-----	-----	66.65%	-----	22.04%	\$5.96	\$34.00
GAYLORD FOREST MGT UNIT	3	491.00	\$26.31	\$16.31	62.00%	<b>\$18.14</b>	-31.06%	\$15.00	\$20.00
MACKINAW STATE FOREST	3	491.00	\$26.31	\$16.31	62.00%	<b>\$18.14</b>	-31.06%	\$15.00	\$20.00
GRAYLING FOREST MGT UNIT	1	823.00	\$16.85	\$10.30	61.13%	<b>\$21.00</b>	24.63%	\$21.00	\$21.00
AUSABLE STATE FOREST	1	823.00	\$16.85	\$10.30	61.13%	<b>\$21.00</b>	24.63%	\$21.00	\$21.00
NORTHERN LOWER PENINSULA	4	1,314.00	\$20.38	\$12.55	61.55%	<b>\$19.93</b>	-2.23%	\$15.00	\$21.00
STATEWIDE	8	-----	-----	-----	63.19%	-----	5.59%	\$5.96	\$34.00
<b>BLACK SPRUCE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	1,055.00	\$41.29	\$22.92	55.51%	<b>\$45.64</b>	10.52%	\$23.00	\$60.85
CRYSTAL FALLS FOREST MGT UNI	1	230.00	\$37.05	\$24.00	64.78%	<b>\$38.00</b>	2.56%	\$38.00	\$38.00
GWINN FOREST MGT UNIT	11	2,538.00	\$35.58	\$26.32	73.97%	<b>\$53.42</b>	50.16%	\$20.00	\$72.11
ESCANABA FOREST MGT UNIT	1	560.00	\$28.33	\$19.55	69.01%	<b>\$36.75</b>	29.72%	\$36.75	\$36.75
ESCANABA RIVER STATE FOREST	12	3,098.00	\$34.27	\$25.09	73.23%	<b>\$50.41</b>	47.11%	\$20.00	\$72.11
SHINGLETON FOREST MGT UNIT	7	2,148.00	\$35.95	\$28.10	78.17%	<b>\$46.36</b>	28.96%	\$26.70	\$59.14
NEWBERRY FOREST MGT UNIT	6	1,653.00	\$31.38	\$19.13	60.96%	<b>\$33.35</b>	6.28%	\$26.11	\$52.00
S STE MARIE FMU (SOO MAINLAN	1	929.00	\$21.10	\$13.75	65.17%	<b>\$25.00</b>	18.48%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	14	4,730.00	\$31.43	\$22.15	70.45%	<b>\$37.62</b>	19.67%	\$25.00	\$59.14
UPPER PENINSULA	29	-----	-----	-----	69.13%	-----	27.39%	\$20.00	\$72.11
GAYLORD FOREST MGT UNIT	1	219.00	\$6.00	\$4.00	66.67%	<b>\$5.00</b>	-16.67%	\$5.00	\$5.00
MACKINAW STATE FOREST	1	219.00	\$6.00	\$4.00	66.67%	<b>\$5.00</b>	-16.67%	\$5.00	\$5.00
TRAVERSE CITY FOREST MGT UNI	2	527.00	\$17.21	\$10.92	63.47%	<b>\$19.07</b>	10.80%	\$13.30	\$30.00
PERE MARQUETTE STATE FORES	2	527.00	\$17.21	\$10.92	63.47%	<b>\$19.07</b>	10.80%	\$13.30	\$30.00
NORTHERN LOWER PENINSULA	3	746.00	\$13.92	\$8.89	63.88%	<b>\$14.94</b>	7.32%	\$5.00	\$30.00
STATEWIDE	32	-----	-----	-----	68.96%	-----	26.73%	\$5.00	\$72.11

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## PULPWOOD (Cords, see general note 3)

JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	3,118.00	\$36.10	\$27.14	75.18%	<b>\$53.60</b>	48.48%	\$40.00	\$64.31
CRYSTAL FALLS FOREST MGT UNI	1	58.00	\$39.37	\$25.60	65.02%	<b>\$25.60</b>	-34.98%	\$25.60	\$25.60
GWINN FOREST MGT UNIT	13	6,477.00	\$58.27	\$44.44	76.27%	<b>\$66.29</b>	13.76%	\$44.00	\$87.52
ESCANABA RIVER STATE FOREST	13	6,477.00	\$58.27	\$44.44	76.27%	<b>\$66.29</b>	13.76%	\$44.00	\$87.52
SHINGLETON FOREST MGT UNIT	10	12,723.00	\$63.15	\$49.74	78.77%	<b>\$64.99</b>	2.90%	\$51.50	\$81.11
NEWBERRY FOREST MGT UNIT	19	18,562.00	\$50.63	\$31.37	61.96%	<b>\$68.43</b>	35.16%	\$46.50	\$85.29
S STE MARIE FMU (NAUBINWAY)	3	804.00	\$29.80	\$20.61	69.15%	<b>\$58.46</b>	96.19%	\$33.30	\$65.00
LAKE SUPERIOR STATE FOREST	32	32,089.00	\$55.07	\$38.39	69.70%	<b>\$66.82</b>	21.32%	\$33.30	\$85.29
UPPER PENINSULA	50	-----	-----	-----	71.07%	-----	21.35%	\$25.60	\$87.52
GAYLORD FOREST MGT UNIT	2	761.00	\$28.26	\$14.58	51.58%	<b>\$29.16</b>	3.18%	\$20.00	\$35.15
PIGEON RIVER FOREST MGT UNIT	4	367.00	\$23.06	\$16.27	70.56%	<b>\$27.53</b>	19.41%	\$26.00	\$28.20
ATLANTA FOREST MGT UNIT	5	3,507.00	\$23.63	\$16.96	71.76%	<b>\$39.53</b>	67.27%	\$12.15	\$48.12
MACKINAW STATE FOREST	11	4,635.00	\$24.35	\$16.51	67.82%	<b>\$36.88</b>	51.47%	\$12.15	\$48.12
TRAVERSE CITY FOREST MGT UNI	19	16,562.00	\$16.28	\$12.19	74.92%	<b>\$23.77</b>	46.07%	\$7.00	\$36.20
CADILLAC FOREST MGT UNIT	12	7,939.60	\$11.97	\$8.17	68.24%	<b>\$20.97</b>	75.23%	\$7.40	\$32.42
PÈRE MARQUETTE STATE FORES	31	24,501.60	\$14.88	\$10.89	73.18%	<b>\$22.86</b>	53.67%	\$7.00	\$36.20
ROSCOMMON FOREST MGT UNIT	5	1,067.00	\$23.04	\$14.01	60.82%	<b>\$34.96</b>	51.76%	\$19.35	\$45.50
GRAYLING FOREST MGT UNIT	18	10,326.00	\$27.02	\$19.73	73.02%	<b>\$29.29</b>	8.40%	\$10.80	\$57.10
GLADWIN FOREST MGT UNIT	9	3,853.00	\$23.82	\$18.60	78.09%	<b>\$19.64</b>	-17.57%	\$11.00	\$31.00
AUSABLE STATE FOREST	32	15,246.00	\$25.94	\$19.05	73.43%	<b>\$27.25</b>	5.06%	\$10.80	\$57.10
NORTHERN LOWER PENINSULA	74	44,382.60	\$19.67	\$14.28	72.60%	<b>\$25.83</b>	31.36%	\$7.00	\$57.10
STATEWIDE	124	-----	-----	-----	71.49%	-----	24.14%	\$7.00	\$87.52

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	25	23,212.00	\$37.55	\$24.57	65.42%	<b>\$50.26</b>	33.83%	\$18.15	\$72.89
GWINN FOREST MGT UNIT	6	1,805.00	\$29.67	\$23.26	78.39%	<b>\$48.33</b>	62.87%	\$35.00	\$58.19
ESCANABA RIVER STATE FOREST	6	1,805.00	\$29.67	\$23.26	78.39%	<b>\$48.33</b>	62.87%	\$35.00	\$58.19
SHINGLETON FOREST MGT UNIT	9	4,213.00	\$35.88	\$27.14	75.63%	<b>\$43.46</b>	21.12%	\$17.00	\$55.00
NEWBERRY FOREST MGT UNIT	9	3,249.00	\$34.16	\$23.61	69.13%	<b>\$38.87</b>	13.79%	\$22.00	\$45.00
S STE MARIE FMU (NAUBINWAY)	6	2,219.80	\$22.66	\$18.35	80.97%	<b>\$34.13</b>	50.62%	\$25.80	\$40.10
S STE MARIE FMU (SOO MAINLAN	6	3,622.00	\$21.06	\$18.02	85.55%	<b>\$31.33</b>	48.74%	\$25.00	\$35.00
S STE MARIE FMU (DRUMMOND IS	3	3,416.00	\$10.40	\$10.77	103.59%	<b>\$23.62</b>	127.11%	\$16.21	\$33.53
LAKE SUPERIOR STATE FOREST	33	16,719.80	\$25.37	\$19.97	78.69%	<b>\$34.65</b>	36.54%	\$16.21	\$55.00
UPPER PENINSULA	64	-----	-----	-----	70.10%	-----	35.84%	\$16.21	\$72.89
GAYLORD FOREST MGT UNIT	7	1,817.00	\$26.65	\$20.67	77.57%	<b>\$24.86</b>	-6.69%	\$16.00	\$55.30
PIGEON RIVER FOREST MGT UNIT	10	3,405.00	\$22.48	\$15.21	67.67%	<b>\$22.79</b>	1.40%	\$13.05	\$32.50
ATLANTA FOREST MGT UNIT	18	12,820.00	\$28.36	\$21.54	75.94%	<b>\$25.26</b>	-10.94%	\$14.75	\$42.87
MACKINAW STATE FOREST	35	18,042.00	\$27.08	\$20.26	74.81%	<b>\$24.75</b>	-8.59%	\$13.05	\$55.30
TRAVERSE CITY FOREST MGT UNI	29	8,421.40	\$21.20	\$15.28	72.08%	<b>\$28.22</b>	33.08%	\$10.60	\$42.00
CADILLAC FOREST MGT UNIT	19	13,859.60	\$21.34	\$15.26	71.52%	<b>\$32.62</b>	52.84%	\$8.70	\$66.98
PERE MARQUETTE STATE FORES	48	22,281.00	\$21.29	\$15.27	71.73%	<b>\$30.96</b>	45.40%	\$8.70	\$66.98
ROSCOMMON FOREST MGT UNIT	5	1,586.00	\$18.71	\$13.16	70.33%	<b>\$24.08</b>	28.72%	\$12.05	\$32.00
GRAYLING FOREST MGT UNIT	10	3,473.00	\$15.89	\$11.69	73.58%	<b>\$24.77</b>	55.84%	\$10.15	\$43.50
GLADWIN FOREST MGT UNIT	31	23,422.70	\$18.10	\$14.76	81.53%	<b>\$24.58</b>	35.75%	\$10.00	\$89.60
AUSABLE STATE FOREST	46	28,481.70	\$17.87	\$14.30	80.01%	<b>\$24.57</b>	37.52%	\$10.00	\$89.60
NORTHERN LOWER PENINSULA	129	68,804.70	\$21.39	\$16.18	75.62%	<b>\$26.69</b>	24.75%	\$8.70	\$89.60
STATEWIDE	193	-----	-----	-----	72.98%	-----	30.06%	\$8.70	\$89.60

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## PULPWOOD (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	21	18,234.00	\$25.35	\$15.44	60.91%	<b>\$24.99</b>	-1.43%	\$8.00	\$43.93
CRYSTAL FALLS FOREST MGT UNI	30	19,012.00	\$36.11	\$23.98	66.42%	<b>\$43.25</b>	19.79%	\$18.60	\$69.54
GWINN FOREST MGT UNIT	17	5,946.00	\$33.68	\$21.90	65.03%	<b>\$39.24</b>	16.52%	\$23.00	\$69.11
ESCANABA FOREST MGT UNIT	19	7,990.10	\$30.62	\$22.98	75.07%	<b>\$39.92</b>	30.40%	\$23.20	\$62.62
ESCANABA RIVER STATE FOREST	36	13,936.10	\$31.92	\$22.52	70.55%	<b>\$39.63</b>	24.15%	\$23.00	\$69.11
SHINGLETON FOREST MGT UNIT	9	3,429.00	\$27.68	\$18.52	66.91%	<b>\$29.90</b>	8.03%	\$13.51	\$45.05
NEWBERRY FOREST MGT UNIT	9	3,563.00	\$27.89	\$19.32	69.28%	<b>\$35.99</b>	29.04%	\$19.50	\$48.00
S STE MARIE FMU (NAUBINWAY)	8	3,684.60	\$23.26	\$17.14	73.65%	<b>\$30.42</b>	30.77%	\$18.00	\$42.00
S STE MARIE FMU (SOO MAINLAN	4	1,182.00	\$17.31	\$11.24	64.91%	<b>\$23.22</b>	34.16%	\$17.50	\$28.00
LAKE SUPERIOR STATE FOREST	30	11,858.60	\$25.34	\$17.60	69.48%	<b>\$31.22</b>	23.25%	\$13.51	\$48.00
UPPER PENINSULA	117	-----	-----	-----	66.53%	-----	16.18%	\$8.00	\$69.54
GAYLORD FOREST MGT UNIT	19	8,623.00	\$16.24	\$9.81	60.42%	<b>\$22.65</b>	39.49%	\$7.70	\$53.06
PIGEON RIVER FOREST MGT UNIT	8	1,503.00	\$14.37	\$9.69	67.45%	<b>\$17.81</b>	23.97%	\$10.00	\$66.50
ATLANTA FOREST MGT UNIT	7	2,719.00	\$17.88	\$12.90	72.17%	<b>\$32.15</b>	79.81%	\$10.60	\$48.00
MACKINAW STATE FOREST	34	12,845.00	\$16.36	\$10.45	63.86%	<b>\$24.09</b>	47.22%	\$7.70	\$66.50
TRAVERSE CITY FOREST MGT UNI	19	6,888.00	\$13.79	\$9.65	70.00%	<b>\$22.46</b>	62.86%	\$7.85	\$63.20
CADILLAC FOREST MGT UNIT	5	1,120.50	\$16.14	\$12.64	78.31%	<b>\$30.62</b>	89.70%	\$22.00	\$34.08
PERE MARQUETTE STATE FORES	24	8,008.50	\$14.12	\$10.07	71.33%	<b>\$23.60</b>	67.16%	\$7.85	\$63.20
GRAYLING FOREST MGT UNIT	2	1,336.00	\$9.90	\$7.48	75.52%	<b>\$36.89</b>	272.64%	\$35.00	\$37.25
GLADWIN FOREST MGT UNIT	3	793.00	\$14.39	\$10.45	72.63%	<b>\$18.05</b>	25.49%	\$7.15	\$41.25
AUSABLE STATE FOREST	5	2,129.00	\$11.57	\$8.58	74.18%	<b>\$29.88</b>	158.18%	\$7.15	\$41.25
NORTHERN LOWER PENINSULA	63	22,982.50	\$15.14	\$10.14	67.02%	<b>\$24.46</b>	61.56%	\$7.15	\$66.50
STATEWIDE	180	-----	-----	-----	66.61%	-----	23.22%	\$7.15	\$69.54

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	538.00	\$12.77	\$5.25	41.11%	<b>\$10.00</b>	-21.69%	\$10.00	\$10.00
ATLANTA FOREST MGT UNIT	4	895.00	\$8.63	\$6.09	70.54%	<b>\$22.20</b>	157.19%	\$5.45	\$44.00
MACKINAW STATE FOREST	5	1,433.00	\$10.18	\$5.77	56.69%	<b>\$17.62</b>	72.98%	\$5.45	\$44.00
TRAVERSE CITY FOREST MGT UNI	18	5,674.90	\$11.70	\$8.65	73.88%	<b>\$13.89</b>	18.64%	\$6.15	\$23.09
CADILLAC FOREST MGT UNIT	11	3,178.00	\$12.77	\$9.10	71.26%	<b>\$22.23</b>	74.03%	\$6.25	\$34.27
PERE MARQUETTE STATE FORES	29	8,852.90	\$12.09	\$8.81	72.89%	<b>\$16.88</b>	39.65%	\$6.15	\$34.27
ROSCOMMON FOREST MGT UNIT	10	3,765.00	\$21.07	\$15.19	72.09%	<b>\$25.08</b>	19.00%	\$12.20	\$44.00
GRAYLING FOREST MGT UNIT	14	4,331.00	\$16.73	\$12.52	74.87%	<b>\$17.76</b>	6.16%	\$9.00	\$53.00
GLADWIN FOREST MGT UNIT	15	5,295.00	\$18.37	\$14.54	79.14%	<b>\$18.28</b>	-0.49%	\$11.45	\$50.00
AUSABLE STATE FOREST	39	13,391.00	\$18.60	\$14.07	75.65%	<b>\$20.02</b>	7.65%	\$9.00	\$53.00
NORTHERN LOWER PENINSULA	73	23,676.90	\$15.66	\$11.60	74.11%	<b>\$18.70</b>	19.46%	\$5.45	\$53.00
STATEWIDE	73	-----	-----	-----	74.11%	-----	19.46%	\$5.45	\$53.00

  

MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	2	1,095.00	\$13.66	\$5.18	37.93%	<b>\$12.73</b>	-6.79%	\$9.00	\$42.52
PERE MARQUETTE STATE FORES	2	1,095.00	\$13.66	\$5.18	37.93%	<b>\$12.73</b>	-6.79%	\$9.00	\$42.52
GLADWIN FOREST MGT UNIT	1	140.00	\$45.00	\$36.90	82.00%	<b>\$36.90</b>	-18.00%	\$36.90	\$36.90
AUSABLE STATE FOREST	1	140.00	\$45.00	\$36.90	82.00%	<b>\$36.90</b>	-18.00%	\$36.90	\$36.90
NORTHERN LOWER PENINSULA	3	1,235.00	\$17.21	\$8.78	50.99%	<b>\$15.47</b>	-10.11%	\$9.00	\$42.52
STATEWIDE	3	-----	-----	-----	50.99%	-----	-10.11%	\$9.00	\$42.52

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MIXED SOFTWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	8	2,679.00	\$25.26	\$13.65	54.05%	<b>\$30.99</b>	22.70%	\$15.00	\$46.35
CRYSTAL FALLS FOREST MGT UNI	22	10,164.00	\$40.82	\$25.37	62.14%	<b>\$47.42</b>	16.16%	\$30.14	\$78.89
GWINN FOREST MGT UNIT	2	260.00	\$32.53	\$28.20	86.68%	<b>\$41.66</b>	28.06%	\$38.00	\$45.05
ESCANABA FOREST MGT UNIT	9	1,974.00	\$36.12	\$26.32	72.89%	<b>\$58.27</b>	61.32%	\$32.10	\$94.00
ESCANABA RIVER STATE FOREST	11	2,234.00	\$35.70	\$26.54	74.35%	<b>\$56.33</b>	57.80%	\$32.10	\$94.00
SHINGLETON FOREST MGT UNIT	1	129.00	\$31.29	\$21.90	69.99%	<b>\$22.00</b>	-29.69%	\$22.00	\$22.00
NEWBERRY FOREST MGT UNIT	1	151.00	\$18.00	\$9.70	53.89%	<b>\$39.19</b>	117.72%	\$39.19	\$39.19
S STE MARIE FMU (NAUBINWAY)	7	2,191.70	\$26.62	\$20.70	77.74%	<b>\$31.16</b>	17.05%	\$25.00	\$42.00
LAKE SUPERIOR STATE FOREST	9	2,471.70	\$26.34	\$20.09	76.27%	<b>\$31.17</b>	18.35%	\$22.00	\$42.00
UPPER PENINSULA	50	-----	-----	-----	64.28%	-----	22.39%	\$15.00	\$94.00
GAYLORD FOREST MGT UNIT	1	95.00	\$26.81	\$20.40	76.09%	<b>\$21.00</b>	-21.67%	\$21.00	\$21.00
PIGEON RIVER FOREST MGT UNIT	1	208.00	\$12.36	\$8.65	69.98%	<b>\$10.50</b>	-15.05%	\$10.50	\$10.50
ATLANTA FOREST MGT UNIT	6	1,209.00	\$28.19	\$18.95	67.22%	<b>\$30.78</b>	9.18%	\$23.00	\$46.68
MACKINAW STATE FOREST	8	1,512.00	\$25.93	\$17.62	67.98%	<b>\$27.37</b>	5.59%	\$10.50	\$46.68
TRAVERSE CITY FOREST MGT UNI	3	233.00	\$25.24	\$18.31	72.54%	<b>\$18.31</b>	-27.46%	\$15.45	\$19.80
CADILLAC FOREST MGT UNIT	2	483.00	\$19.78	\$15.38	77.73%	<b>\$22.16</b>	12.01%	\$10.00	\$29.00
PERE MARQUETTE STATE FORES	5	716.00	\$21.56	\$16.33	75.75%	<b>\$20.90</b>	-3.03%	\$10.00	\$29.00
GRAYLING FOREST MGT UNIT	1	102.00	\$21.57	\$18.55	86.00%	<b>\$18.55</b>	-14.00%	\$18.55	\$18.55
GLADWIN FOREST MGT UNIT	1	517.00	\$29.72	\$24.00	80.75%	<b>\$27.50</b>	-7.47%	\$27.50	\$27.50
AUSABLE STATE FOREST	2	619.00	\$28.38	\$23.10	81.41%	<b>\$26.03</b>	-8.29%	\$18.55	\$27.50
NORTHERN LOWER PENINSULA	15	2,847.00	\$25.36	\$18.49	72.91%	<b>\$25.45</b>	0.37%	\$10.00	\$46.68
STATEWIDE	65	-----	-----	-----	65.17%	-----	20.12%	\$10.00	\$94.00

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## PULPWOOD (Cords, see general note 3)

N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	349.00	\$30.76	\$21.42	69.64%	<b>\$43.19</b>	40.43%	\$36.50	\$66.84
ESCANABA RIVER STATE FOREST	2	349.00	\$30.76	\$21.42	69.64%	<b>\$43.19</b>	40.43%	\$36.50	\$66.84
SHINGLETON FOREST MGT UNIT	1	143.00	\$30.34	\$8.20	27.03%	<b>\$13.00</b>	-57.15%	\$13.00	\$13.00
NEWBERRY FOREST MGT UNIT	1	223.00	\$20.02	\$10.60	52.95%	<b>\$25.00</b>	24.88%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	2	366.00	\$24.05	\$9.66	40.17%	<b>\$20.31</b>	-15.55%	\$13.00	\$25.00
UPPER PENINSULA	4	-----	-----	-----	56.36%	-----	15.21%	\$13.00	\$66.84
ATLANTA FOREST MGT UNIT	3	526.00	\$29.46	\$20.03	67.97%	<b>\$22.90</b>	-22.28%	\$20.00	\$29.50
MACKINAW STATE FOREST	3	526.00	\$29.46	\$20.03	67.97%	<b>\$22.90</b>	-22.28%	\$20.00	\$29.50
CADILLAC FOREST MGT UNIT	1	89.00	\$31.20	\$15.00	48.08%	<b>\$30.00</b>	-3.85%	\$30.00	\$30.00
PERE MARQUETTE STATE FORES	1	89.00	\$31.20	\$15.00	48.08%	<b>\$30.00</b>	-3.85%	\$30.00	\$30.00
NORTHERN LOWER PENINSULA	4	615.00	\$29.71	\$19.30	64.95%	<b>\$23.93</b>	-19.48%	\$20.00	\$30.00
STATEWIDE	8	-----	-----	-----	60.51%	-----	-1.56%	\$13.00	\$66.84
OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	104.00	\$16.10	\$10.00	62.11%	<b>\$10.00</b>	-37.89%	\$10.00	\$10.00
PERE MARQUETTE STATE FORES	1	104.00	\$16.10	\$10.00	62.11%	<b>\$10.00</b>	-37.89%	\$10.00	\$10.00
ROSCOMMON FOREST MGT UNIT	1	287.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
AUSABLE STATE FOREST	1	287.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
NORTHERN LOWER PENINSULA	2	391.00	\$11.62	\$7.06	60.78%	<b>\$7.06</b>	-39.22%	\$6.00	\$10.00
STATEWIDE	2	-----	-----	-----	60.78%	-----	-39.22%	\$6.00	\$10.00

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## PULPWOOD (Cords, see general note 3)

PAPER BIRCH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	3	478.00	\$27.47	\$15.24	55.48%	<b>\$23.40</b>	-14.82%	\$20.14	\$36.76
CRYSTAL FALLS FOREST MGT UNI	5	1,258.00	\$48.46	\$29.52	60.91%	<b>\$38.07</b>	-21.44%	\$33.15	\$49.10
GWINN FOREST MGT UNIT	10	1,490.00	\$36.36	\$22.15	60.90%	<b>\$38.88</b>	6.93%	\$19.00	\$55.71
ESCANABA FOREST MGT UNIT	7	638.00	\$38.87	\$27.85	71.65%	<b>\$48.24</b>	24.11%	\$32.00	\$63.20
ESCANABA RIVER STATE FOREST	17	2,128.00	\$37.11	\$23.85	64.28%	<b>\$41.69</b>	12.33%	\$19.00	\$63.20
SHINGLETON FOREST MGT UNIT	4	1,805.00	\$21.72	\$15.20	70.01%	<b>\$28.85</b>	32.83%	\$10.00	\$40.09
NEWBERRY FOREST MGT UNIT	3	744.00	\$20.93	\$12.62	60.31%	<b>\$17.48</b>	-16.47%	\$15.10	\$23.10
S STE MARIE FMU (NAUBINWAY)	4	1,874.60	\$20.12	\$13.66	67.86%	<b>\$21.43</b>	6.49%	\$18.00	\$28.00
S STE MARIE FMU (SOO MAINLAN	1	266.00	\$17.54	\$14.55	82.95%	<b>\$19.00</b>	8.32%	\$19.00	\$19.00
S STE MARIE FMU (DRUMMOND IS	1	102.00	\$8.20	\$7.70	93.90%	<b>\$17.01</b>	107.44%	\$17.01	\$17.01
LAKE SUPERIOR STATE FOREST	13	4,791.60	\$20.45	\$14.00	68.46%	<b>\$23.38</b>	14.33%	\$10.00	\$40.09
UPPER PENINSULA	38	-----	-----	-----	64.63%	-----	3.49%	\$10.00	\$63.20
ATLANTA FOREST MGT UNIT	4	1,142.00	\$23.00	\$14.39	62.59%	<b>\$21.45</b>	-6.72%	\$11.30	\$24.00
MACKINAW STATE FOREST	4	1,142.00	\$23.00	\$14.39	62.59%	<b>\$21.45</b>	-6.72%	\$11.30	\$24.00
NORTHERN LOWER PENINSULA	4	1,142.00	\$23.00	\$14.39	62.59%	<b>\$21.45</b>	-6.72%	\$11.30	\$24.00
STATEWIDE	42	-----	-----	-----	64.44%	-----	2.52%	\$10.00	\$63.20

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## PULPWOOD (Cords, see general note 3)

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	8	3,167.00	\$30.61	\$17.73	57.93%	<b>\$34.04</b>	11.21%	\$10.55	\$45.01
CRYSTAL FALLS FOREST MGT UNI	8	5,086.00	\$38.32	\$23.31	60.83%	<b>\$43.72</b>	14.10%	\$36.18	\$49.48
GWINN FOREST MGT UNIT	22	6,195.00	\$38.79	\$29.43	75.88%	<b>\$46.87</b>	20.82%	\$27.00	\$75.00
ESCANABA FOREST MGT UNIT	19	8,387.30	\$40.09	\$30.41	75.86%	<b>\$45.02</b>	12.29%	\$30.00	\$93.85
ESCANABA RIVER STATE FOREST	41	14,582.30	\$39.54	\$30.00	75.87%	<b>\$45.80</b>	15.85%	\$27.00	\$93.85
UPPER PENINSULA	57	-----	-----	-----	70.49%	-----	14.94%	\$10.55	\$93.85
GAYLORD FOREST MGT UNIT	3	1,065.00	\$14.46	\$11.25	77.78%	<b>\$11.47</b>	-20.70%	\$10.00	\$13.65
PIGEON RIVER FOREST MGT UNIT	2	825.00	\$18.62	\$13.28	71.32%	<b>\$18.99</b>	1.98%	\$15.00	\$29.75
ATLANTA FOREST MGT UNIT	2	1,065.00	\$15.89	\$11.38	71.60%	<b>\$36.08</b>	127.05%	\$31.40	\$42.00
MACKINAW STATE FOREST	7	2,955.00	\$16.14	\$11.86	73.51%	<b>\$22.44</b>	39.04%	\$10.00	\$42.00
TRAVERSE CITY FOREST MGT UNI	1	197.00	\$11.28	\$9.00	79.79%	<b>\$21.00</b>	86.17%	\$21.00	\$21.00
CADILLAC FOREST MGT UNIT	1	303.00	\$14.08	\$8.30	58.95%	<b>\$29.00</b>	105.97%	\$29.00	\$29.00
PERE MARQUETTE STATE FORES	2	500.00	\$12.98	\$8.58	66.09%	<b>\$25.85</b>	99.19%	\$21.00	\$29.00
ROSCOMMON FOREST MGT UNIT	8	6,223.00	\$31.36	\$20.92	66.72%	<b>\$37.23</b>	18.72%	\$15.40	\$57.00
GRAYLING FOREST MGT UNIT	4	965.00	\$26.69	\$18.16	68.03%	<b>\$18.16</b>	-31.97%	\$15.35	\$20.80
GLADWIN FOREST MGT UNIT	2	189.00	\$36.06	\$31.75	88.05%	<b>\$31.93</b>	-11.45%	\$31.80	\$32.00
AUSABLE STATE FOREST	14	7,377.00	\$30.87	\$20.84	67.51%	<b>\$34.60</b>	12.08%	\$15.35	\$57.00
NORTHERN LOWER PENINSULA	23	10,832.00	\$26.02	\$17.82	68.49%	<b>\$30.88</b>	18.65%	\$10.00	\$57.00
STATEWIDE	80	-----	-----	-----	70.00%	-----	15.85%	\$10.00	\$93.85

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## PULPWOOD (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GWINN FOREST MGT UNIT	4	325.00	\$36.26	\$23.52	64.87%	<b>\$34.81</b>	-3.99%	\$29.14	\$41.28
ESCANABA RIVER STATE FOREST	4	325.00	\$36.26	\$23.52	64.87%	<b>\$34.81</b>	-3.99%	\$29.14	\$41.28
SHINGLETON FOREST MGT UNIT	1	167.00	\$22.30	\$16.30	73.09%	<b>\$25.25</b>	13.23%	\$25.25	\$25.25
NEWBERRY FOREST MGT UNIT	3	1,021.00	\$21.43	\$13.24	61.81%	<b>\$24.35</b>	13.67%	\$21.00	\$29.00
LAKE SUPERIOR STATE FOREST	4	1,188.00	\$21.55	\$13.67	63.45%	<b>\$24.48</b>	13.60%	\$21.00	\$29.00
UPPER PENINSULA	8	-----	-----	-----	63.90%	-----	8.06%	\$21.00	\$41.28
GAYLORD FOREST MGT UNIT	3	1,026.00	\$12.59	\$8.45	67.11%	<b>\$50.03</b>	297.37%	\$45.28	\$55.00
PIGEON RIVER FOREST MGT UNIT	2	600.00	\$13.82	\$9.24	66.83%	<b>\$20.00</b>	44.70%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	13	4,421.00	\$17.02	\$10.81	63.50%	<b>\$23.90</b>	40.45%	\$7.00	\$87.55
MACKINAW STATE FOREST	18	6,047.00	\$15.95	\$10.25	64.27%	<b>\$27.95</b>	75.22%	\$7.00	\$87.55
TRAVERSE CITY FOREST MGT UNI	25	6,721.10	\$18.62	\$13.57	72.91%	<b>\$25.47</b>	36.80%	\$10.10	\$57.59
CADILLAC FOREST MGT UNIT	20	6,481.90	\$16.51	\$13.50	81.78%	<b>\$28.11</b>	70.23%	\$9.85	\$89.08
PERE MARQUETTE STATE FORES	45	13,203.00	\$17.58	\$13.54	77.00%	<b>\$26.76</b>	52.21%	\$9.85	\$89.08
ROSCOMMON FOREST MGT UNIT	5	1,208.00	\$14.70	\$10.07	68.52%	<b>\$17.01</b>	15.75%	\$7.00	\$28.00
GRAYLING FOREST MGT UNIT	3	564.00	\$7.74	\$5.48	70.90%	<b>\$19.00</b>	145.65%	\$5.75	\$43.29
GLADWIN FOREST MGT UNIT	19	7,287.00	\$11.74	\$9.62	81.96%	<b>\$13.75</b>	17.16%	\$5.00	\$47.88
AUSABLE STATE FOREST	27	9,059.00	\$11.88	\$9.42	79.29%	<b>\$14.51</b>	22.13%	\$5.00	\$47.88
NORTHERN LOWER PENINSULA	90	28,309.00	\$15.41	\$11.52	74.75%	<b>\$23.10</b>	49.88%	\$5.00	\$89.08
STATEWIDE	98	-----	-----	-----	73.90%	-----	46.58%	\$5.00	\$89.08
RED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	1	119.00	\$20.00	\$10.00	50.00%	<b>\$30.00</b>	50.00%	\$30.00	\$30.00
UPPER PENINSULA	1	-----	-----	-----	50.00%	-----	50.00%	\$30.00	\$30.00
ATLANTA FOREST MGT UNIT	3	2,314.00	\$20.86	\$16.30	78.17%	<b>\$31.79</b>	52.42%	\$17.00	\$51.16
MACKINAW STATE FOREST	3	2,314.00	\$20.86	\$16.30	78.17%	<b>\$31.79</b>	52.42%	\$17.00	\$51.16
TRAVERSE CITY FOREST MGT UNI	2	157.00	\$19.08	\$13.52	70.86%	<b>\$20.70</b>	8.47%	\$18.75	\$26.04
CADILLAC FOREST MGT UNIT	3	513.00	\$13.11	\$9.90	75.48%	<b>\$25.64</b>	95.57%	\$13.65	\$30.00
PERE MARQUETTE STATE FORES	5	670.00	\$14.51	\$10.75	74.06%	<b>\$24.48</b>	68.73%	\$13.65	\$30.00
GRAYLING FOREST MGT UNIT	2	764.00	\$19.46	\$14.61	75.07%	<b>\$14.61</b>	-24.93%	\$11.90	\$21.35
AUSABLE STATE FOREST	2	764.00	\$19.46	\$14.61	75.07%	<b>\$14.61</b>	-24.93%	\$11.90	\$21.35
NORTHERN LOWER PENINSULA	10	3,748.00	\$19.44	\$14.96	76.99%	<b>\$26.98</b>	38.81%	\$11.90	\$51.16
STATEWIDE	11	-----	-----	-----	76.13%	-----	39.16%	\$11.90	\$51.16

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	4	1,090.00	\$53.19	\$33.38	62.76%	<b>\$66.69</b>	25.38%	\$61.88	\$76.00
ESCANABA FOREST MGT UNIT	4	2,739.00	\$53.90	\$42.26	78.41%	<b>\$81.15</b>	50.55%	\$44.50	\$93.85
ESCANABA RIVER STATE FOREST	8	3,829.00	\$53.70	\$39.73	74.00%	<b>\$77.03</b>	43.46%	\$44.50	\$93.85
SHINGLETON FOREST MGT UNIT	12	5,377.00	\$70.90	\$56.68	79.93%	<b>\$83.25</b>	17.41%	\$32.00	\$103.36
NEWBERRY FOREST MGT UNIT	11	6,324.00	\$53.98	\$46.36	85.88%	<b>\$88.63</b>	64.18%	\$60.00	\$98.00
S STE MARIE FMU (NAUBINWAY)	9	11,380.60	\$65.59	\$53.38	81.38%	<b>\$92.85</b>	41.56%	\$55.00	\$130.50
S STE MARIE FMU (SOO MAINLAN	2	703.00	\$51.54	\$53.54	103.88%	<b>\$85.94</b>	66.74%	\$81.10	\$91.96
LAKE SUPERIOR STATE FOREST	34	23,784.60	\$63.29	\$52.26	82.58%	<b>\$89.35</b>	41.18%	\$32.00	\$130.50
UPPER PENINSULA	42	-----	-----	-----	81.55%	-----	41.45%	\$32.00	\$130.50
GAYLORD FOREST MGT UNIT	16	10,924.00	\$47.26	\$39.44	83.45%	<b>\$93.49</b>	97.82%	\$35.00	\$115.01
PIGEON RIVER FOREST MGT UNIT	8	1,312.00	\$43.65	\$29.78	68.23%	<b>\$76.26</b>	74.72%	\$35.00	\$137.00
ATLANTA FOREST MGT UNIT	13	9,062.00	\$49.83	\$40.16	80.58%	<b>\$86.96</b>	74.50%	\$43.90	\$145.67
MACKINAW STATE FOREST	37	21,298.00	\$48.13	\$39.15	81.34%	<b>\$89.65</b>	86.25%	\$35.00	\$145.67
TRAVERSE CITY FOREST MGT UNI	38	21,830.70	\$56.14	\$44.44	79.16%	<b>\$65.77</b>	17.15%	\$35.50	\$105.00
CADILLAC FOREST MGT UNIT	29	12,040.40	\$46.54	\$34.88	74.93%	<b>\$81.39</b>	74.87%	\$20.35	\$120.00
PERE MARQUETTE STATE FORES	67	33,871.10	\$52.73	\$41.04	77.84%	<b>\$71.32</b>	35.26%	\$20.35	\$120.00
ROSCOMMON FOREST MGT UNIT	8	2,574.50	\$57.79	\$43.42	75.13%	<b>\$59.23</b>	2.49%	\$39.20	\$85.81
GRAYLING FOREST MGT UNIT	8	1,658.00	\$36.03	\$31.06	86.18%	<b>\$56.46</b>	56.69%	\$28.65	\$100.00
GLADWIN FOREST MGT UNIT	14	8,279.00	\$47.42	\$38.24	80.63%	<b>\$54.34</b>	14.58%	\$28.00	\$70.00
AUSABLE STATE FOREST	30	12,511.50	\$48.05	\$38.35	79.82%	<b>\$55.63</b>	15.77%	\$28.00	\$100.00
NORTHERN LOWER PENINSULA	134	67,680.60	\$50.42	\$39.95	79.24%	<b>\$74.19</b>	47.15%	\$20.35	\$145.67
STATEWIDE	176	-----	-----	-----	80.01%	-----	45.25%	\$20.35	\$145.67
SCOTCH PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GRAYLING FOREST MGT UNIT	1	118.00	\$12.00	\$8.40	70.00%	<b>\$8.40</b>	-30.00%	\$8.40	\$8.40
AUSABLE STATE FOREST	1	118.00	\$12.00	\$8.40	70.00%	<b>\$8.40</b>	-30.00%	\$8.40	\$8.40
NORTHERN LOWER PENINSULA	1	118.00	\$12.00	\$8.40	70.00%	<b>\$8.40</b>	-30.00%	\$8.40	\$8.40
STATEWIDE	1	-----	-----	-----	70.00%	-----	-30.00%	\$8.40	\$8.40

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<b>SUGAR MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	4	1,316.00	\$9.05	\$5.28	58.33%	<b>\$12.89</b>	42.36%	\$4.40	\$22.25
PIGEON RIVER FOREST MGT UNIT	4	2,066.00	\$8.70	\$5.43	62.47%	<b>\$8.93</b>	2.63%	\$4.80	\$14.00
MACKINAW STATE FOREST	8	3,382.00	\$8.84	\$5.37	60.82%	<b>\$10.47</b>	18.47%	\$4.40	\$22.25
TRAVERSE CITY FOREST MGT UNI	2	255.20	\$11.74	\$9.37	79.77%	<b>\$27.17</b>	131.44%	\$10.75	\$36.00
CADILLAC FOREST MGT UNIT	1	215.00	\$8.20	\$6.90	84.15%	<b>\$15.15</b>	84.76%	\$15.15	\$15.15
PERE MARQUETTE STATE FORES	3	470.20	\$10.12	\$8.24	81.39%	<b>\$21.68</b>	114.15%	\$10.75	\$36.00
GRAYLING FOREST MGT UNIT	1	265.00	\$8.95	\$6.20	69.27%	<b>\$15.00</b>	67.60%	\$15.00	\$15.00
AUSABLE STATE FOREST	1	265.00	\$8.95	\$6.20	69.27%	<b>\$15.00</b>	67.60%	\$15.00	\$15.00
NORTHERN LOWER PENINSULA	12	4,117.20	\$8.99	\$5.75	64.01%	<b>\$12.04</b>	33.92%	\$4.40	\$36.00
STATEWIDE	12	-----	-----	-----	64.01%	-----	33.92%	\$4.40	\$36.00
<b>TAMARACK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	282.00	\$14.30	\$9.00	62.94%	<b>\$40.95</b>	186.36%	\$40.95	\$40.95
CRYSTAL FALLS FOREST MGT UNI	1	317.00	\$17.17	\$12.00	69.89%	<b>\$48.55</b>	182.76%	\$48.55	\$48.55
GWINN FOREST MGT UNIT	2	299.00	\$32.64	\$19.69	60.34%	<b>\$36.83</b>	12.84%	\$25.25	\$40.50
ESCANABA FOREST MGT UNIT	2	1,104.00	\$28.77	\$20.01	69.54%	<b>\$37.16</b>	29.15%	\$33.00	\$38.10
ESCANABA RIVER STATE FOREST	4	1,403.00	\$29.59	\$19.94	67.38%	<b>\$37.09</b>	25.32%	\$25.25	\$40.50
UPPER PENINSULA	6	-----	-----	-----	67.30%	-----	54.86%	\$25.25	\$48.55
STATEWIDE	6	-----	-----	-----	67.30%	-----	54.86%	\$25.25	\$48.55
<b>WHITE ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	257.00	\$6.09	\$4.00	65.68%	<b>\$8.00</b>	31.36%	\$8.00	\$8.00
MACKINAW STATE FOREST	1	257.00	\$6.09	\$4.00	65.68%	<b>\$8.00</b>	31.36%	\$8.00	\$8.00
TRAVERSE CITY FOREST MGT UNI	1	62.00	\$16.84	\$10.60	62.95%	<b>\$10.60</b>	-37.05%	\$10.60	\$10.60
CADILLAC FOREST MGT UNIT	1	54.00	\$18.65	\$13.00	69.71%	<b>\$15.01</b>	-19.52%	\$15.01	\$15.01
PERE MARQUETTE STATE FORES	2	116.00	\$17.68	\$11.72	66.26%	<b>\$12.65</b>	-28.44%	\$10.60	\$15.01
NORTHERN LOWER PENINSULA	3	373.00	\$9.70	\$6.40	66.01%	<b>\$9.45</b>	-2.56%	\$8.00	\$15.01
STATEWIDE	3	-----	-----	-----	66.01%	-----	-2.56%	\$8.00	\$15.01

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WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	36.00	\$11.42	\$7.30	63.92%	<b>\$7.30</b>	-36.08%	\$7.30	\$7.30
MACKINAW STATE FOREST	1	36.00	\$11.42	\$7.30	63.92%	<b>\$7.30</b>	-36.08%	\$7.30	\$7.30
TRAVERSE CITY FOREST MGT UNI	1	142.00	\$10.61	\$5.85	55.14%	<b>\$7.00</b>	-34.02%	\$7.00	\$7.00
CADILLAC FOREST MGT UNIT	3	1,017.00	\$9.78	\$7.94	81.18%	<b>\$10.61</b>	8.55%	\$8.00	\$20.94
PERE MARQUETTE STATE FORES	4	1,159.00	\$9.88	\$7.68	77.76%	<b>\$10.17</b>	2.94%	\$7.00	\$20.94
NORTHERN LOWER PENINSULA	5	1,195.00	\$9.93	\$7.67	77.28%	<b>\$10.09</b>	1.59%	\$7.00	\$20.94
STATEWIDE	5	-----	-----	-----	77.28%	-----	1.59%	\$7.00	\$20.94

  

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	872.20	\$32.31	\$25.38	78.55%	<b>\$46.77</b>	44.76%	\$44.50	\$52.35
ESCANABA RIVER STATE FOREST	3	872.20	\$32.31	\$25.38	78.55%	<b>\$46.77</b>	44.76%	\$44.50	\$52.35
SHINGLETON FOREST MGT UNIT	3	461.00	\$28.74	\$21.89	76.17%	<b>\$26.17</b>	-8.96%	\$24.85	\$28.10
NEWBERRY FOREST MGT UNIT	3	563.00	\$26.36	\$12.85	48.75%	<b>\$32.72</b>	24.11%	\$20.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	66.00	\$29.42	\$20.00	67.98%	<b>\$23.00</b>	-21.82%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	7	1,090.00	\$27.55	\$17.11	62.09%	<b>\$29.36</b>	6.55%	\$20.00	\$40.00
UPPER PENINSULA	10	-----	-----	-----	70.06%	-----	25.05%	\$20.00	\$52.35
PIGEON RIVER FOREST MGT UNIT	4	1,123.00	\$13.17	\$9.31	70.72%	<b>\$16.16</b>	22.70%	\$10.00	\$30.00
ATLANTA FOREST MGT UNIT	2	256.00	\$32.91	\$28.10	85.39%	<b>\$37.41</b>	13.65%	\$35.00	\$39.50
MACKINAW STATE FOREST	6	1,379.00	\$16.84	\$12.80	76.04%	<b>\$20.11</b>	19.42%	\$10.00	\$39.50
TRAVERSE CITY FOREST MGT UNI	12	7,966.90	\$9.30	\$5.45	58.58%	<b>\$10.51</b>	12.97%	\$4.65	\$32.81
CADILLAC FOREST MGT UNIT	7	2,309.90	\$8.61	\$6.60	76.64%	<b>\$13.99</b>	62.47%	\$8.00	\$22.42
PERE MARQUETTE STATE FORES	19	10,276.80	\$9.15	\$5.71	62.40%	<b>\$11.29</b>	23.44%	\$4.65	\$32.81
NORTHERN LOWER PENINSULA	25	11,655.80	\$10.06	\$6.55	65.10%	<b>\$12.33</b>	22.64%	\$4.65	\$39.50
STATEWIDE	35	-----	-----	-----	66.75%	-----	23.44%	\$4.65	\$52.35

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WHITE SPRUCE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	1,098.00	\$31.33	\$23.49	74.98%	<b>\$69.67</b>	122.36%	\$41.00	\$74.17
GWINN FOREST MGT UNIT	5	570.00	\$45.64	\$33.32	73.02%	<b>\$51.78</b>	13.46%	\$45.00	\$78.17
ESCANABA FOREST MGT UNIT	2	517.20	\$36.54	\$29.29	80.16%	<b>\$43.19</b>	18.19%	\$40.05	\$45.00
ESCANABA RIVER STATE FOREST	7	1,087.20	\$41.31	\$31.41	76.02%	<b>\$47.69</b>	15.45%	\$40.05	\$78.17
NEWBERRY FOREST MGT UNIT	2	413.00	\$20.60	\$12.88	62.54%	<b>\$34.75</b>	68.73%	\$23.40	\$40.70
S STE MARIE FMU (SOO MAINLAN	3	1,715.00	\$22.07	\$16.35	74.09%	<b>\$47.29</b>	114.31%	\$45.00	\$55.81
S STE MARIE FMU (DRUMMOND IS	2	1,034.00	\$12.47	\$11.04	88.55%	<b>\$14.87</b>	19.25%	\$14.00	\$16.21
LAKE SUPERIOR STATE FOREST	7	3,162.00	\$18.74	\$14.16	75.58%	<b>\$35.05</b>	87.07%	\$14.00	\$55.81
UPPER PENINSULA	16	-----	-----	-----	75.58%	-----	72.62%	\$14.00	\$78.17
STATEWIDE	16	-----	-----	-----	75.58%	-----	72.62%	\$14.00	\$78.17

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	6.00	\$300.00	\$300.00
MACKINAW STATE FOREST	1	6.00	\$300.00	\$300.00
NORTHERN LOWER PENINSULA	1	6.00	\$300.00	\$300.00
STATEWIDE	1	-----	\$300.00	\$300.00

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	3	250.00	\$140.00	\$318.00
ESCANABA FOREST MGT UNIT	1	233.00	\$177.00	\$177.00
ESCANABA RIVER STATE FOREST	4	483.00	\$140.00	\$318.00
UPPER PENINSULA	4	-----	\$140.00	\$318.00
GLADWIN FOREST MGT UNIT	1	161.00	\$112.82	\$112.82
AUSABLE STATE FOREST	1	161.00	\$112.82	\$112.82
NORTHERN LOWER PENINSULA	1	161.00	\$112.82	\$112.82
STATEWIDE	5	-----	\$112.82	\$318.00

<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	1	106.00	\$223.00	\$223.00
ESCANABA RIVER STATE FOREST	1	106.00	\$223.00	\$223.00
UPPER PENINSULA	1	-----	\$223.00	\$223.00
ATLANTA FOREST MGT UNIT	1	588.00	\$94.57	\$94.57
MACKINAW STATE FOREST	1	588.00	\$94.57	\$94.57
NORTHERN LOWER PENINSULA	1	588.00	\$94.57	\$94.57
STATEWIDE	2	-----	\$94.57	\$223.00

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	270.00	\$55.00	\$55.00
MACKINAW STATE FOREST	1	270.00	\$55.00	\$55.00
NORTHERN LOWER PENINSULA	1	270.00	\$55.00	\$55.00
STATEWIDE	1	-----	\$55.00	\$55.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	2	664.00	\$95.02	\$147.15
MACKINAW STATE FOREST	2	664.00	\$95.02	\$147.15
NORTHERN LOWER PENINSULA	2	664.00	\$95.02	\$147.15
STATEWIDE	2	-----	\$95.02	\$147.15

HEMLOCK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	53.00	\$228.00	\$228.00
ESCANABA RIVER STATE FOREST	1	53.00	\$228.00	\$228.00
UPPER PENINSULA	1	-----	\$228.00	\$228.00
STATEWIDE	1	-----	\$228.00	\$228.00

JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	77.00	\$267.57	\$267.57
MACKINAW STATE FOREST	1	77.00	\$267.57	\$267.57
CADILLAC FOREST MGT UNIT	1	62.00	\$166.79	\$166.79
PERE MARQUETTE STATE FORES	1	62.00	\$166.79	\$166.79
NORTHERN LOWER PENINSULA	2	139.00	\$166.79	\$267.57
STATEWIDE	2	-----	\$166.79	\$267.57

MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	72.00	\$180.00	\$180.00
MACKINAW STATE FOREST	1	72.00	\$180.00	\$180.00
GLADWIN FOREST MGT UNIT	4	1,531.00	\$101.00	\$149.00
AUSABLE STATE FOREST	4	1,531.00	\$101.00	\$149.00
NORTHERN LOWER PENINSULA	5	1,603.00	\$101.00	\$180.00
STATEWIDE	5	-----	\$101.00	\$180.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	338.00	\$94.66	\$94.66
GWINN FOREST MGT UNIT	2	157.00	\$205.10	\$265.00
ESCANABA RIVER STATE FOREST	2	157.00	\$205.10	\$265.00
UPPER PENINSULA	3	-----	\$94.66	\$265.00
ATLANTA FOREST MGT UNIT	1	189.00	\$116.00	\$116.00
MACKINAW STATE FOREST	1	189.00	\$116.00	\$116.00
CADILLAC FOREST MGT UNIT	1	80.00	\$134.47	\$134.47
PERE MARQUETTE STATE FORES	1	80.00	\$134.47	\$134.47
NORTHERN LOWER PENINSULA	2	269.00	\$116.00	\$134.47
STATEWIDE	5	-----	\$94.66	\$265.00
MIXED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	884.00	\$85.50	\$85.50
CADILLAC FOREST MGT UNIT	1	134.00	\$120.15	\$120.15
PERE MARQUETTE STATE FORES	2	1,018.00	\$85.50	\$120.15
GLADWIN FOREST MGT UNIT	2	1,208.00	\$75.00	\$139.60
AUSABLE STATE FOREST	2	1,208.00	\$75.00	\$139.60
NORTHERN LOWER PENINSULA	4	2,226.00	\$75.00	\$139.60
STATEWIDE	4	-----	\$75.00	\$139.60
MIXED PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
PIGEON RIVER FOREST MGT UNIT	2	1,484.00	\$77.41	\$110.00
MACKINAW STATE FOREST	2	1,484.00	\$77.41	\$110.00
NORTHERN LOWER PENINSULA	2	1,484.00	\$77.41	\$110.00
STATEWIDE	2	-----	\$77.41	\$110.00

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MIXED SOFTWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	588.00	\$175.17	\$175.17
ESCANABA FOREST MGT UNIT	1	126.00	\$214.00	\$214.00
ESCANABA RIVER STATE FOREST	1	126.00	\$214.00	\$214.00
UPPER PENINSULA	2	-----	\$175.17	\$214.00
PIGEON RIVER FOREST MGT UNIT	1	78.00	\$170.00	\$170.00
MACKINAW STATE FOREST	1	78.00	\$170.00	\$170.00
ROSCOMMON FOREST MGT UNIT	1	279.00	\$154.00	\$154.00
AUSABLE STATE FOREST	1	279.00	\$154.00	\$154.00
NORTHERN LOWER PENINSULA	2	357.00	\$154.00	\$170.00
STATEWIDE	4	-----	\$154.00	\$214.00
N. WHITE CEDAR	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
ESCANABA FOREST MGT UNIT	1	50.00	\$155.88	\$155.88
ESCANABA RIVER STATE FOREST	1	50.00	\$155.88	\$155.88
UPPER PENINSULA	1	-----	\$155.88	\$155.88
STATEWIDE	1	-----	\$155.88	\$155.88
PAPER BIRCH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	1	56.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	1	56.00	\$265.00	\$265.00
UPPER PENINSULA	1	-----	\$265.00	\$265.00
STATEWIDE	1	-----	\$265.00	\$265.00

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RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	1	56.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	1	56.00	\$265.00	\$265.00
UPPER PENINSULA	1	-----	\$265.00	\$265.00
ATLANTA FOREST MGT UNIT	2	373.00	\$104.00	\$280.68
MACKINAW STATE FOREST	2	373.00	\$104.00	\$280.68
CADILLAC FOREST MGT UNIT	1	681.00	\$122.95	\$122.95
PERE MARQUETTE STATE FORES	1	681.00	\$122.95	\$122.95
GLADWIN FOREST MGT UNIT	1	601.00	\$105.23	\$105.23
AUSABLE STATE FOREST	1	601.00	\$105.23	\$105.23
NORTHERN LOWER PENINSULA	4	1,655.00	\$104.00	\$280.68
STATEWIDE	5	-----	\$104.00	\$280.68

RED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
ESCANABA FOREST MGT UNIT	1	103.00	\$170.00	\$170.00
ESCANABA RIVER STATE FOREST	1	103.00	\$170.00	\$170.00
UPPER PENINSULA	1	-----	\$170.00	\$170.00
ATLANTA FOREST MGT UNIT	2	580.00	\$87.55	\$99.08
MACKINAW STATE FOREST	2	580.00	\$87.55	\$99.08
TRAVERSE CITY FOREST MGT UNI	1	171.00	\$70.09	\$70.09
PERE MARQUETTE STATE FORES	1	171.00	\$70.09	\$70.09
NORTHERN LOWER PENINSULA	3	751.00	\$70.09	\$99.08
STATEWIDE	4	-----	\$70.09	\$170.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	181.00	\$247.00	\$247.00
ESCANABA RIVER STATE FOREST	1	181.00	\$247.00	\$247.00
UPPER PENINSULA	1	-----	\$247.00	\$247.00
GAYLORD FOREST MGT UNIT	1	88.00	\$199.00	\$199.00
PIGEON RIVER FOREST MGT UNIT	1	24.00	\$250.00	\$250.00
MACKINAW STATE FOREST	2	112.00	\$199.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	1	9.00	\$439.13	\$439.13
PÈRE MARQUETTE STATE FORES	1	9.00	\$439.13	\$439.13
GLADWIN FOREST MGT UNIT	3	238.00	\$230.50	\$1,106.94
AUSABLE STATE FOREST	3	238.00	\$230.50	\$1,106.94
NORTHERN LOWER PENINSULA	6	359.00	\$199.00	\$1,106.94
STATEWIDE	7	-----	\$199.00	\$1,106.94

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	294.00	\$75.00	\$75.00
ESCANABA RIVER STATE FOREST	1	294.00	\$75.00	\$75.00
UPPER PENINSULA	1	-----	\$75.00	\$75.00
GAYLORD FOREST MGT UNIT	1	248.00	\$102.00	\$102.00
MACKINAW STATE FOREST	1	248.00	\$102.00	\$102.00
NORTHERN LOWER PENINSULA	1	248.00	\$102.00	\$102.00
STATEWIDE	2	-----	\$75.00	\$102.00

WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	206.00	\$105.00	\$105.00
MACKINAW STATE FOREST	1	206.00	\$105.00	\$105.00
NORTHERN LOWER PENINSULA	1	206.00	\$105.00	\$105.00
STATEWIDE	1	-----	\$105.00	\$105.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
SHINGLETON FOREST MGT UNIT	1	78.00	\$110.00	\$110.00
LAKE SUPERIOR STATE FOREST	1	78.00	\$110.00	\$110.00
UPPER PENINSULA	1	-----	\$110.00	\$110.00
STATEWIDE	1	-----	\$110.00	\$110.00