



# Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

## AVERAGE STUMPAGE PRICE REPORT FOR 10/01/2011 TO 09/30/2012

### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

### COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB.  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

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## SAWLOGS (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	5	185.10	\$102.74	\$64.61	62.88%	<b>\$79.96</b>	-22.17%	\$67.00	\$100.00
ATLANTA FOREST MGT UNIT	4	115.10	\$100.10	\$75.53	75.46%	<b>\$75.53</b>	-24.54%	\$61.00	\$82.00
MACKINAW STATE FOREST	9	300.20	\$101.73	\$68.80	67.63%	<b>\$78.26</b>	-23.06%	\$61.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	13	558.60	\$82.16	\$64.93	79.03%	<b>\$75.39</b>	-8.23%	\$56.00	\$110.00
CADILLAC FOREST MGT UNIT	7	578.00	\$93.09	\$65.25	70.10%	<b>\$111.68</b>	19.97%	\$53.00	\$199.12
PERE MARQUETTE STATE FORES	20	1,136.60	\$87.71	\$65.09	74.21%	<b>\$93.84</b>	6.99%	\$53.00	\$199.12
ROSCOMMON FOREST MGT UNIT	4	458.00	\$45.27	\$34.10	75.34%	<b>\$39.17</b>	-13.47%	\$33.75	\$80.00
GRAYLING FOREST MGT UNIT	2	116.90	\$59.98	\$43.95	73.28%	<b>\$172.31</b>	187.28%	\$49.00	\$220.00
GLADWIN FOREST MGT UNIT	1	17.40	\$65.00	\$42.00	64.62%	<b>\$79.02</b>	21.57%	\$79.02	\$79.02
AUSABLE STATE FOREST	7	592.30	\$48.75	\$36.28	74.42%	<b>\$66.62</b>	36.65%	\$33.75	\$220.00
NORTHERN LOWER PENINSULA	36	2,029.10	\$78.41	\$57.23	72.98%	<b>\$83.59</b>	6.60%	\$33.75	\$220.00
STATEWIDE	36	-----	-----	-----	72.98%	-----	6.60%	\$33.75	\$220.00
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	2	95.10	\$219.49	\$142.52	64.93%	<b>\$210.19</b>	-4.24%	\$180.00	\$225.00
GWINN FOREST MGT UNIT	2	73.50	\$192.78	\$121.00	62.77%	<b>\$184.60</b>	-4.24%	\$127.00	\$231.54
ESCANABA RIVER STATE FOREST	2	73.50	\$192.78	\$121.00	62.77%	<b>\$184.60</b>	-4.24%	\$127.00	\$231.54
UPPER PENINSULA	4	-----	-----	-----	64.06%	-----	-4.24%	\$127.00	\$231.54
GAYLORD FOREST MGT UNIT	18	1,681.80	\$136.17	\$99.52	73.08%	<b>\$108.14</b>	-20.59%	\$75.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	4	636.00	\$93.75	\$66.05	70.45%	<b>\$106.58</b>	13.68%	\$66.00	\$160.00
ATLANTA FOREST MGT UNIT	2	232.00	\$135.96	\$106.61	78.41%	<b>\$106.61</b>	-21.59%	\$106.00	\$109.00
MACKINAW STATE FOREST	24	2,549.80	\$125.57	\$91.82	73.12%	<b>\$107.61</b>	-14.30%	\$66.00	\$160.00
TRAVERSE CITY FOREST MGT UNI	5	127.50	\$176.61	\$114.63	64.91%	<b>\$174.17</b>	-1.38%	\$138.00	\$300.00
CADILLAC FOREST MGT UNIT	2	156.70	\$130.00	\$87.38	67.21%	<b>\$300.00</b>	130.77%	\$300.00	\$300.00
PERE MARQUETTE STATE FORES	7	284.20	\$150.91	\$99.61	66.00%	<b>\$243.55</b>	61.39%	\$138.00	\$300.00
NORTHERN LOWER PENINSULA	31	2,834.00	\$128.11	\$92.60	72.28%	<b>\$121.24</b>	-5.36%	\$66.00	\$300.00
STATEWIDE	35	-----	-----	-----	71.55%	-----	-5.26%	\$66.00	\$300.00

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## SAWLOGS (MBF, see general note 3)

BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	3	93.10	\$130.66	\$88.28	67.56%	<b>\$174.06</b>	33.21%	\$55.00	\$250.00
PERE MARQUETTE STATE FORES	3	93.10	\$130.66	\$88.28	67.56%	<b>\$174.06</b>	33.21%	\$55.00	\$250.00
GRAYLING FOREST MGT UNIT	1	122.00	\$131.49	\$84.00	63.88%	<b>\$265.00</b>	101.54%	\$265.00	\$265.00
AUSABLE STATE FOREST	1	122.00	\$131.49	\$84.00	63.88%	<b>\$265.00</b>	101.54%	\$265.00	\$265.00
NORTHERN LOWER PENINSULA	4	215.10	\$131.13	\$85.85	65.47%	<b>\$225.64</b>	72.07%	\$55.00	\$265.00
STATEWIDE	4	-----	-----	-----	65.47%	-----	72.07%	\$55.00	\$265.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	8.40	\$219.77	\$138.00	62.79%	<b>\$300.00</b>	36.51%	\$300.00	\$300.00
ESCANABA RIVER STATE FOREST	1	8.40	\$219.77	\$138.00	62.79%	<b>\$300.00</b>	36.51%	\$300.00	\$300.00
NEWBERRY FOREST MGT UNIT	1	12.70	\$308.24	\$207.00	67.16%	<b>\$374.01</b>	21.34%	\$374.01	\$374.01
S STE MARIE FMU (NAUBINWAY)	1	1.80	\$400.00	\$292.00	73.00%	<b>\$600.00</b>	50.00%	\$600.00	\$600.00
LAKE SUPERIOR STATE FOREST	2	14.50	\$319.63	\$217.55	68.06%	<b>\$402.06</b>	25.79%	\$374.01	\$600.00
UPPER PENINSULA	3	-----	-----	-----	66.56%	-----	28.84%	\$300.00	\$600.00
TRAVERSE CITY FOREST MGT UNI	3	42.80	\$265.30	\$212.72	80.18%	<b>\$371.84</b>	40.16%	\$250.00	\$612.14
PERE MARQUETTE STATE FORES	3	42.80	\$265.30	\$212.72	80.18%	<b>\$371.84</b>	40.16%	\$250.00	\$612.14
NORTHERN LOWER PENINSULA	3	42.80	\$265.30	\$212.72	80.18%	<b>\$371.84</b>	40.16%	\$250.00	\$612.14
STATEWIDE	6	-----	-----	-----	75.23%	-----	36.05%	\$250.00	\$612.14
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	73.60	\$80.00	\$54.00	67.50%	<b>\$54.00</b>	-32.50%	\$54.00	\$54.00
MACKINAW STATE FOREST	1	73.60	\$80.00	\$54.00	67.50%	<b>\$54.00</b>	-32.50%	\$54.00	\$54.00
TRAVERSE CITY FOREST MGT UNI	1	25.20	\$53.35	\$37.00	69.35%	<b>\$37.00</b>	-30.65%	\$37.00	\$37.00
CADILLAC FOREST MGT UNIT	3	142.80	\$38.43	\$22.15	57.64%	<b>\$33.75</b>	-12.18%	\$25.00	\$52.00
PERE MARQUETTE STATE FORES	4	168.00	\$40.67	\$24.38	59.95%	<b>\$34.24</b>	-15.81%	\$25.00	\$52.00
ROSCOMMON FOREST MGT UNIT	3	105.40	\$53.04	\$35.43	66.80%	<b>\$35.92</b>	-32.27%	\$25.00	\$41.00
GRAYLING FOREST MGT UNIT	8	659.00	\$53.56	\$38.32	71.55%	<b>\$38.32</b>	-28.45%	\$29.00	\$50.00
GLADWIN FOREST MGT UNIT	2	133.80	\$52.95	\$36.22	68.40%	<b>\$62.17</b>	17.41%	\$47.00	\$65.28
AUSABLE STATE FOREST	13	898.20	\$53.41	\$37.67	70.53%	<b>\$41.59</b>	-22.13%	\$25.00	\$65.28
NORTHERN LOWER PENINSULA	18	1,139.80	\$53.25	\$36.76	69.04%	<b>\$41.31</b>	-22.42%	\$25.00	\$65.28
STATEWIDE	18	-----	-----	-----	69.04%	-----	-22.42%	\$25.00	\$65.28

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## SAWLOGS (MBF, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (DRUMMOND IS	1	35.60	\$34.94	\$30.00	85.86%	<b>\$264.04</b>	655.70%	\$264.04	\$264.04
LAKE SUPERIOR STATE FOREST	1	35.60	\$34.94	\$30.00	85.86%	<b>\$264.04</b>	655.70%	\$264.04	\$264.04
UPPER PENINSULA	1	-----	-----	-----	85.86%	-----	655.70%	\$264.04	\$264.04
GAYLORD FOREST MGT UNIT	5	187.00	\$103.52	\$74.43	71.90%	<b>\$115.03</b>	11.12%	\$73.00	\$174.41
PIGEON RIVER FOREST MGT UNIT	3	272.00	\$78.92	\$56.55	71.65%	<b>\$93.77</b>	18.81%	\$52.00	\$100.00
ATLANTA FOREST MGT UNIT	8	490.50	\$86.48	\$69.20	80.02%	<b>\$69.31</b>	-19.86%	\$60.00	\$90.00
MACKINAW STATE FOREST	16	949.50	\$87.67	\$66.61	75.98%	<b>\$85.32</b>	-2.68%	\$52.00	\$174.41
TRAVERSE CITY FOREST MGT UNI	7	346.80	\$112.13	\$86.08	76.76%	<b>\$125.43</b>	11.86%	\$65.00	\$230.00
CADILLAC FOREST MGT UNIT	4	192.10	\$74.07	\$46.91	63.33%	<b>\$135.97</b>	83.56%	\$43.00	\$248.10
PERE MARQUETTE STATE FORES	11	538.90	\$98.57	\$72.12	73.16%	<b>\$129.19</b>	31.07%	\$43.00	\$248.10
ROSCOMMON FOREST MGT UNIT	3	178.40	\$88.08	\$60.17	68.32%	<b>\$62.86</b>	-28.63%	\$51.00	\$105.00
GRAYLING FOREST MGT UNIT	1	51.20	\$105.71	\$67.00	63.38%	<b>\$67.00</b>	-36.62%	\$67.00	\$67.00
GLADWIN FOREST MGT UNIT	3	83.70	\$100.63	\$84.39	83.86%	<b>\$114.98</b>	14.26%	\$79.00	\$126.00
AUSABLE STATE FOREST	7	313.30	\$94.31	\$67.76	71.85%	<b>\$77.46</b>	-17.87%	\$51.00	\$126.00
NORTHERN LOWER PENINSULA	34	1,801.70	\$92.08	\$68.45	74.34%	<b>\$97.07</b>	5.42%	\$43.00	\$248.10
STATEWIDE	35	-----	-----	-----	74.43%	-----	10.26%	\$43.00	\$264.04

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## SAWLOGS (MBF, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4	93.10	\$275.24	\$157.49	57.22%	<b>\$179.16</b>	-34.91%	\$90.00	\$300.00
ESCANABA FOREST MGT UNIT	2	13.90	\$350.01	\$147.35	42.10%	<b>\$186.37</b>	-46.75%	\$165.00	\$210.00
ESCANABA RIVER STATE FOREST	2	13.90	\$350.01	\$147.35	42.10%	<b>\$186.37</b>	-46.75%	\$165.00	\$210.00
UPPER PENINSULA	6	-----	-----	-----	54.81%	-----	-36.80%	\$90.00	\$300.00
GAYLORD FOREST MGT UNIT	4	81.50	\$119.21	\$92.07	77.23%	<b>\$128.25</b>	7.58%	\$93.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	2	136.00	\$110.71	\$77.71	70.20%	<b>\$93.40</b>	-15.63%	\$77.00	\$100.00
ATLANTA FOREST MGT UNIT	1	22.10	\$122.50	\$72.00	58.78%	<b>\$72.00</b>	-41.22%	\$72.00	\$72.00
MACKINAW STATE FOREST	7	239.60	\$114.69	\$82.07	71.56%	<b>\$103.28</b>	-9.95%	\$72.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	8	361.70	\$132.45	\$118.79	89.69%	<b>\$126.37</b>	-4.59%	\$108.00	\$151.00
CADILLAC FOREST MGT UNIT	1	51.00	\$136.60	\$75.00	54.90%	<b>\$185.00</b>	35.43%	\$185.00	\$185.00
PERE MARQUETTE STATE FORES	9	412.70	\$132.96	\$113.38	85.27%	<b>\$133.61</b>	0.49%	\$108.00	\$185.00
ROSCOMMON FOREST MGT UNIT	1	8.00	\$165.63	\$124.00	74.87%	<b>\$124.00</b>	-25.13%	\$124.00	\$124.00
GRAYLING FOREST MGT UNIT	1	125.00	\$163.13	\$95.00	58.24%	<b>\$95.00</b>	-41.76%	\$95.00	\$95.00
GLADWIN FOREST MGT UNIT	1	19.10	\$167.41	\$142.00	84.82%	<b>\$161.00</b>	-3.83%	\$161.00	\$161.00
AUSABLE STATE FOREST	3	152.10	\$163.80	\$102.43	62.53%	<b>\$104.81</b>	-36.01%	\$95.00	\$161.00
NORTHERN LOWER PENINSULA	19	804.40	\$133.35	\$101.98	76.48%	<b>\$119.13</b>	-10.66%	\$72.00	\$185.00
STATEWIDE	25	-----	-----	-----	71.68%	-----	-16.45%	\$72.00	\$300.00
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	18.00	\$145.55	\$84.28	57.90%	<b>\$99.44</b>	-31.68%	\$98.00	\$100.00
ATLANTA FOREST MGT UNIT	4	219.10	\$132.68	\$88.01	66.33%	<b>\$88.01</b>	-33.67%	\$84.00	\$90.00
MACKINAW STATE FOREST	6	237.10	\$133.66	\$87.72	65.63%	<b>\$88.87</b>	-33.51%	\$84.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	3	62.10	\$147.85	\$108.09	73.11%	<b>\$182.44</b>	23.40%	\$119.00	\$225.00
CADILLAC FOREST MGT UNIT	11	701.90	\$128.58	\$79.09	61.51%	<b>\$220.67</b>	71.63%	\$103.00	\$388.58
PERE MARQUETTE STATE FORES	14	764.00	\$130.14	\$81.45	62.58%	<b>\$217.57</b>	67.18%	\$103.00	\$388.58
ROSCOMMON FOREST MGT UNIT	12	967.40	\$160.37	\$113.17	70.57%	<b>\$147.18</b>	-8.22%	\$90.00	\$280.00
GRAYLING FOREST MGT UNIT	19	921.10	\$187.14	\$121.81	65.09%	<b>\$147.05</b>	-21.42%	\$93.00	\$404.00
GLADWIN FOREST MGT UNIT	10	966.80	\$147.49	\$110.87	75.17%	<b>\$128.46</b>	-12.90%	\$85.00	\$271.30
AUSABLE STATE FOREST	41	2,855.30	\$164.64	\$115.18	69.96%	<b>\$140.80</b>	-14.48%	\$85.00	\$404.00
NORTHERN LOWER PENINSULA	61	3,856.40	\$155.90	\$106.81	68.51%	<b>\$152.82</b>	-1.98%	\$84.00	\$404.00
STATEWIDE	61	-----	-----	-----	68.51%	-----	-1.98%	\$84.00	\$404.00

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SAWLOGS (MBF, see general note 3)

MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	3	1,107.60	\$167.55	\$135.65	80.96%	<b>\$218.63</b>	30.49%	\$150.00	\$272.00
MACKINAW STATE FOREST	3	1,107.60	\$167.55	\$135.65	80.96%	<b>\$218.63</b>	30.49%	\$150.00	\$272.00
GLADWIN FOREST MGT UNIT	1	41.60	\$120.00	\$102.00	85.00%	<b>\$102.00</b>	-15.00%	\$102.00	\$102.00
AUSABLE STATE FOREST	1	41.60	\$120.00	\$102.00	85.00%	<b>\$102.00</b>	-15.00%	\$102.00	\$102.00
NORTHERN LOWER PENINSULA	4	1,149.20	\$165.83	\$134.43	81.07%	<b>\$214.40</b>	29.29%	\$102.00	\$272.00
STATEWIDE	4	-----	-----	-----	81.07%	-----	29.29%	\$102.00	\$272.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	2.60	\$350.03	\$151.00	43.14%	<b>\$176.50</b>	-49.58%	\$176.50	\$176.50
ESCANABA RIVER STATE FOREST	1	2.60	\$350.03	\$151.00	43.14%	<b>\$176.50</b>	-49.58%	\$176.50	\$176.50
S STE MARIE FMU (SOO MAINLAN	2	46.40	\$270.50	\$206.81	76.45%	<b>\$282.00</b>	4.25%	\$184.00	\$300.00
LAKE SUPERIOR STATE FOREST	2	46.40	\$270.50	\$206.81	76.45%	<b>\$282.00</b>	4.25%	\$184.00	\$300.00
UPPER PENINSULA	3	-----	-----	-----	74.20%	-----	0.61%	\$176.50	\$300.00
STATEWIDE	3	-----	-----	-----	74.20%	-----	0.61%	\$176.50	\$300.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	27.00	\$61.86	\$50.00	80.83%	<b>\$120.00</b>	93.99%	\$120.00	\$120.00
ATLANTA FOREST MGT UNIT	1	55.50	\$35.00	\$32.00	91.43%	<b>\$32.00</b>	-8.57%	\$32.00	\$32.00
MACKINAW STATE FOREST	2	82.50	\$43.79	\$37.89	86.53%	<b>\$60.80</b>	38.84%	\$32.00	\$120.00
ROSCOMMON FOREST MGT UNIT	3	350.80	\$48.13	\$38.06	79.08%	<b>\$50.40</b>	4.73%	\$34.00	\$195.00
GRAYLING FOREST MGT UNIT	1	26.00	\$45.87	\$25.00	54.50%	<b>\$25.00</b>	-45.50%	\$25.00	\$25.00
GLADWIN FOREST MGT UNIT	2	13.50	\$45.87	\$34.00	74.12%	<b>\$34.00</b>	-25.88%	\$34.00	\$37.00
AUSABLE STATE FOREST	6	390.30	\$47.90	\$37.05	77.35%	<b>\$48.14</b>	0.51%	\$25.00	\$195.00
NORTHERN LOWER PENINSULA	8	472.80	\$47.18	\$37.20	78.84%	<b>\$50.35</b>	6.72%	\$25.00	\$195.00
STATEWIDE	8	-----	-----	-----	78.84%	-----	6.72%	\$25.00	\$195.00

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## SAWLOGS (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	3	35.90	\$228.84	\$153.97	67.28%	<b>\$183.40</b>	-19.86%	\$164.00	\$200.00
GWINN FOREST MGT UNIT	3	19.70	\$208.16	\$135.29	64.99%	<b>\$167.51</b>	-19.53%	\$120.00	\$200.00
ESCANABA FOREST MGT UNIT	3	19.90	\$292.22	\$130.03	44.50%	<b>\$202.77</b>	-30.61%	\$133.00	\$215.19
ESCANABA RIVER STATE FOREST	6	39.60	\$250.40	\$132.64	52.97%	<b>\$185.23</b>	-26.03%	\$120.00	\$215.19
SHINGLETON FOREST MGT UNIT	6	164.20	\$213.19	\$118.16	55.42%	<b>\$215.72</b>	1.19%	\$85.00	\$360.00
NEWBERRY FOREST MGT UNIT	5	200.20	\$229.29	\$137.96	60.17%	<b>\$200.84</b>	-12.41%	\$132.00	\$242.00
LAKE SUPERIOR STATE FOREST	11	364.40	\$222.04	\$129.04	58.12%	<b>\$207.55</b>	-6.52%	\$85.00	\$360.00
UPPER PENINSULA	20	-----	-----	-----	58.36%	-----	-9.58%	\$85.00	\$360.00
GAYLORD FOREST MGT UNIT	4	131.00	\$179.41	\$138.36	77.12%	<b>\$144.04</b>	-19.72%	\$117.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	1	64.00	\$124.41	\$87.00	69.93%	<b>\$100.00</b>	-19.62%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	3	84.10	\$135.55	\$76.49	56.43%	<b>\$76.95</b>	-43.23%	\$42.00	\$125.00
MACKINAW STATE FOREST	8	279.10	\$153.58	\$107.94	70.28%	<b>\$113.73</b>	-25.95%	\$42.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	14	514.80	\$131.51	\$101.36	77.07%	<b>\$184.91</b>	40.60%	\$65.00	\$416.24
CADILLAC FOREST MGT UNIT	6	233.20	\$96.47	\$74.03	76.74%	<b>\$144.69</b>	49.98%	\$70.00	\$273.00
PERE MARQUETTE STATE FORES	20	748.00	\$120.59	\$92.84	76.99%	<b>\$172.37</b>	42.94%	\$65.00	\$416.24
ROSCOMMON FOREST MGT UNIT	8	240.80	\$133.41	\$94.33	70.71%	<b>\$97.45</b>	-26.96%	\$75.00	\$120.00
GRAYLING FOREST MGT UNIT	1	23.30	\$150.96	\$116.00	76.84%	<b>\$116.00</b>	-23.16%	\$116.00	\$116.00
GLADWIN FOREST MGT UNIT	8	357.70	\$154.78	\$129.10	83.41%	<b>\$142.01</b>	-8.25%	\$106.00	\$159.90
AUSABLE STATE FOREST	17	621.80	\$146.36	\$115.15	78.67%	<b>\$123.78</b>	-15.43%	\$75.00	\$159.90
NORTHERN LOWER PENINSULA	45	1,648.90	\$135.89	\$103.81	76.39%	<b>\$144.12</b>	6.06%	\$42.00	\$416.24
STATEWIDE	65	-----	-----	-----	70.86%	-----	1.26%	\$42.00	\$416.24

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## SAWLOGS (MBF, see general note 3)

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	2	36.80	\$432.56	\$324.00	74.90%	<b>\$516.30</b>	19.36%	\$350.00	\$550.00
CRYSTAL FALLS FOREST MGT UNI	1	46.60	\$199.00	\$150.00	75.38%	<b>\$151.00</b>	-24.12%	\$151.00	\$151.00
ESCANABA FOREST MGT UNIT	3	119.10	\$285.00	\$212.29	74.49%	<b>\$225.77</b>	-20.78%	\$202.00	\$250.00
ESCANABA RIVER STATE FOREST	3	119.10	\$285.00	\$212.29	74.49%	<b>\$225.77</b>	-20.78%	\$202.00	\$250.00
S STE MARIE FMU (SOO MAINLAN	1	8.90	\$285.00	\$236.55	83.00%	<b>\$301.09</b>	5.65%	\$301.09	\$301.09
LAKE SUPERIOR STATE FOREST	1	8.90	\$285.00	\$236.55	83.00%	<b>\$301.09</b>	5.65%	\$301.09	\$301.09
UPPER PENINSULA	7	-----	-----	-----	75.08%	-----	-9.84%	\$151.00	\$550.00
GAYLORD FOREST MGT UNIT	3	137.00	\$265.23	\$170.26	64.19%	<b>\$172.40</b>	-35.00%	\$135.00	\$212.00
ATLANTA FOREST MGT UNIT	17	1,914.40	\$265.58	\$224.57	84.56%	<b>\$281.53</b>	6.01%	\$129.00	\$734.92
MACKINAW STATE FOREST	20	2,051.40	\$265.56	\$220.94	83.20%	<b>\$274.24</b>	3.27%	\$129.00	\$734.92
TRAVERSE CITY FOREST MGT UNI	13	458.80	\$203.25	\$156.02	76.77%	<b>\$188.21</b>	-7.40%	\$133.00	\$582.91
CADILLAC FOREST MGT UNIT	10	1,327.40	\$223.62	\$141.95	63.48%	<b>\$305.41</b>	36.58%	\$143.00	\$457.00
PERE MARQUETTE STATE FORES	23	1,786.20	\$218.38	\$145.56	66.66%	<b>\$275.31</b>	26.07%	\$133.00	\$582.91
ROSCOMMON FOREST MGT UNIT	5	277.90	\$333.58	\$245.24	73.52%	<b>\$294.44</b>	-11.73%	\$242.70	\$380.00
GRAYLING FOREST MGT UNIT	4	1,523.00	\$405.60	\$307.77	75.88%	<b>\$389.86</b>	-3.88%	\$271.00	\$426.50
GLADWIN FOREST MGT UNIT	2	61.00	\$423.89	\$360.36	85.01%	<b>\$360.36</b>	-14.99%	\$318.00	\$398.00
AUSABLE STATE FOREST	11	1,861.90	\$395.45	\$300.16	75.90%	<b>\$374.65</b>	-5.26%	\$242.70	\$426.50
NORTHERN LOWER PENINSULA	54	5,699.50	\$293.21	\$223.20	76.12%	<b>\$307.38</b>	4.83%	\$129.00	\$734.92
STATEWIDE	61	-----	-----	-----	76.09%	-----	4.31%	\$129.00	\$734.92

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## SAWLOGS (MBF, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	111.90	\$250.86	\$146.14	58.26%	<b>\$203.79</b>	-18.76%	\$200.00	\$220.00
GWINN FOREST MGT UNIT	3	59.70	\$238.35	\$141.50	59.37%	<b>\$158.87</b>	-33.34%	\$123.75	\$200.00
ESCANABA FOREST MGT UNIT	8	440.90	\$250.19	\$166.37	66.50%	<b>\$228.96</b>	-8.49%	\$135.10	\$378.00
ESCANABA RIVER STATE FOREST	11	500.60	\$248.77	\$163.40	65.68%	<b>\$220.60</b>	-11.33%	\$123.75	\$378.00
SHINGLETON FOREST MGT UNIT	12	695.70	\$192.25	\$148.12	77.04%	<b>\$219.92</b>	14.39%	\$95.00	\$273.00
NEWBERRY FOREST MGT UNIT	12	1,827.90	\$174.41	\$136.57	78.30%	<b>\$210.26</b>	20.56%	\$143.00	\$279.80
S STE MARIE FMU (NAUBINWAY)	2	882.40	\$169.57	\$158.12	93.25%	<b>\$221.21</b>	30.45%	\$221.01	\$250.00
S STE MARIE FMU (SOO MAINLAN	1	15.30	\$192.25	\$192.00	99.87%	<b>\$192.00</b>	-0.13%	\$192.00	\$192.00
LAKE SUPERIOR STATE FOREST	27	3,421.30	\$176.87	\$144.72	81.83%	<b>\$214.97</b>	21.54%	\$95.00	\$279.80
UPPER PENINSULA	40	-----	-----	-----	78.30%	-----	14.65%	\$95.00	\$378.00
GAYLORD FOREST MGT UNIT	10	2,405.90	\$188.96	\$151.96	80.42%	<b>\$221.45</b>	17.19%	\$159.00	\$414.17
PIGEON RIVER FOREST MGT UNIT	8	1,996.00	\$181.61	\$128.01	70.49%	<b>\$234.64</b>	29.20%	\$128.00	\$298.90
ATLANTA FOREST MGT UNIT	16	7,088.20	\$173.45	\$158.05	91.12%	<b>\$191.09</b>	10.17%	\$89.00	\$238.50
MACKINAW STATE FOREST	34	11,490.10	\$178.12	\$151.55	85.09%	<b>\$205.01</b>	15.10%	\$89.00	\$414.17
TRAVERSE CITY FOREST MGT UNI	31	3,532.20	\$182.43	\$155.03	84.98%	<b>\$189.94</b>	4.12%	\$111.00	\$348.00
CADILLAC FOREST MGT UNIT	23	2,047.80	\$178.85	\$124.20	69.44%	<b>\$192.99</b>	7.91%	\$106.00	\$334.61
PERE MARQUETTE STATE FORES	54	5,580.00	\$181.12	\$143.71	79.35%	<b>\$191.06</b>	5.49%	\$106.00	\$348.00
ROSCOMMON FOREST MGT UNIT	12	1,079.00	\$182.96	\$138.21	75.54%	<b>\$190.24</b>	3.98%	\$130.00	\$412.00
GRAYLING FOREST MGT UNIT	8	564.70	\$209.52	\$158.90	75.84%	<b>\$200.16</b>	-4.47%	\$142.00	\$487.00
GLADWIN FOREST MGT UNIT	9	1,496.90	\$210.95	\$172.05	81.56%	<b>\$178.06</b>	-15.59%	\$131.00	\$207.64
AUSABLE STATE FOREST	29	3,140.60	\$201.08	\$158.06	78.61%	<b>\$186.22</b>	-7.39%	\$130.00	\$487.00
NORTHERN LOWER PENINSULA	117	20,210.70	\$182.51	\$150.40	82.41%	<b>\$198.24</b>	8.62%	\$89.00	\$487.00
STATEWIDE	157	-----	-----	-----	81.71%	-----	9.64%	\$89.00	\$487.00

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## SAWLOGS (MBF, see general note 3)

SUGAR MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	19	1,602.40	\$770.99	\$489.95	63.55%	<b>\$674.58</b>	-12.50%	\$233.00	\$1,000.00
CRYSTAL FALLS FOREST MGT UNI	2	23.00	\$550.86	\$358.48	65.08%	<b>\$576.35</b>	4.63%	\$550.00	\$610.00
GWINN FOREST MGT UNIT	10	214.70	\$691.37	\$441.57	63.87%	<b>\$602.99</b>	-12.78%	\$400.00	\$783.63
ESCANABA FOREST MGT UNIT	5	53.20	\$660.09	\$382.95	58.02%	<b>\$505.28</b>	-23.45%	\$273.00	\$606.00
ESCANABA RIVER STATE FOREST	15	267.90	\$685.15	\$429.93	62.75%	<b>\$583.59</b>	-14.82%	\$273.00	\$783.63
SHINGLETON FOREST MGT UNIT	8	449.70	\$872.64	\$685.29	78.53%	<b>\$878.95</b>	0.72%	\$501.00	\$1,100.01
NEWBERRY FOREST MGT UNIT	7	312.70	\$1,075.39	\$679.32	63.17%	<b>\$836.19</b>	-22.24%	\$541.00	\$1,800.00
S STE MARIE FMU (NAUBINWAY)	3	120.70	\$854.57	\$640.53	74.95%	<b>\$957.39</b>	12.03%	\$825.00	\$1,300.00
S STE MARIE FMU (SOO MAINLAN	1	7.00	\$619.36	\$489.30	79.00%	<b>\$498.42</b>	-19.53%	\$498.42	\$498.42
S STE MARIE FMU (DRUMMOND IS	1	108.30	\$763.85	\$588.00	76.98%	<b>\$875.40</b>	14.60%	\$875.40	\$875.40
LAKE SUPERIOR STATE FOREST	20	998.40	\$920.38	\$666.08	72.37%	<b>\$871.99</b>	-5.26%	\$498.42	\$1,800.00
UPPER PENINSULA	56	-----	-----	-----	66.94%	-----	-9.76%	\$233.00	\$1,800.00
GAYLORD FOREST MGT UNIT	23	1,001.20	\$550.34	\$416.95	75.76%	<b>\$587.84</b>	6.81%	\$300.00	\$1,592.00
PIGEON RIVER FOREST MGT UNIT	3	198.00	\$365.55	\$255.75	69.96%	<b>\$266.19</b>	-27.18%	\$255.00	\$300.00
ATLANTA FOREST MGT UNIT	4	90.30	\$519.66	\$320.83	61.74%	<b>\$507.39</b>	-2.36%	\$290.00	\$1,634.40
MACKINAW STATE FOREST	30	1,289.50	\$519.82	\$385.47	74.15%	<b>\$532.82</b>	2.50%	\$255.00	\$1,634.40
TRAVERSE CITY FOREST MGT UNI	15	506.10	\$304.25	\$248.99	81.84%	<b>\$435.00</b>	42.97%	\$201.00	\$900.00
CADILLAC FOREST MGT UNIT	3	93.80	\$320.23	\$212.22	66.27%	<b>\$375.37</b>	17.22%	\$200.00	\$400.00
PERE MARQUETTE STATE FORES	18	599.90	\$306.75	\$243.25	79.30%	<b>\$425.68</b>	38.77%	\$200.00	\$900.00
GRAYLING FOREST MGT UNIT	2	54.30	\$300.00	\$224.54	74.85%	<b>\$379.34</b>	26.45%	\$261.00	\$407.04
AUSABLE STATE FOREST	2	54.30	\$300.00	\$224.54	74.85%	<b>\$379.34</b>	26.45%	\$261.00	\$407.04
NORTHERN LOWER PENINSULA	50	1,943.70	\$447.92	\$337.07	75.25%	<b>\$495.46</b>	10.62%	\$200.00	\$1,634.40
STATEWIDE	106	-----	-----	-----	69.19%	-----	-4.25%	\$200.00	\$1,800.00

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## SAWLOGS (MBF, see general note 3)

WHITE ASH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GAYLORD FOREST MGT UNIT	7	568.90	\$99.73	\$80.28	80.50%	<b>\$110.43</b>	10.73%	\$70.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	2	381.00	\$111.51	\$78.00	69.95%	<b>\$107.19</b>	-3.87%	\$100.00	\$120.00
MACKINAW STATE FOREST	9	949.90	\$104.45	\$79.36	75.98%	<b>\$109.13</b>	4.48%	\$70.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	1	73.10	\$85.68	\$65.00	75.86%	<b>\$173.33</b>	102.30%	\$173.33	\$173.33
CADILLAC FOREST MGT UNIT	1	186.50	\$70.00	\$46.00	65.71%	<b>\$200.00</b>	185.71%	\$200.00	\$200.00
PERE MARQUETTE STATE FORES	2	259.60	\$74.42	\$51.35	69.00%	<b>\$192.49</b>	158.67%	\$173.33	\$200.00
GLADWIN FOREST MGT UNIT	2	85.70	\$72.70	\$62.49	85.96%	<b>\$113.84</b>	56.59%	\$58.00	\$120.15
AUSABLE STATE FOREST	2	85.70	\$72.70	\$62.49	85.96%	<b>\$113.84</b>	56.59%	\$58.00	\$120.15
NORTHERN LOWER PENINSULA	13	1,295.20	\$96.33	\$72.63	75.40%	<b>\$126.15</b>	30.95%	\$58.00	\$200.00
STATEWIDE	13	-----	-----	-----	75.40%	-----	30.95%	\$58.00	\$200.00
WHITE OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
TRAVERSE CITY FOREST MGT UNI	4	123.00	\$47.29	\$47.98	101.45%	<b>\$93.54</b>	97.81%	\$24.00	\$182.00
CADILLAC FOREST MGT UNIT	3	206.60	\$68.33	\$44.52	65.15%	<b>\$61.35</b>	-10.21%	\$40.00	\$70.00
PERE MARQUETTE STATE FORES	7	329.60	\$60.48	\$45.81	75.74%	<b>\$73.36</b>	21.31%	\$24.00	\$182.00
NORTHERN LOWER PENINSULA	7	329.60	\$60.48	\$45.81	75.74%	<b>\$73.36</b>	21.31%	\$24.00	\$182.00
STATEWIDE	7	-----	-----	-----	75.74%	-----	21.31%	\$24.00	\$182.00

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## SAWLOGS (MBF, see general note 3)

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	7	606.50	\$131.66	\$96.92	73.61%	<b>\$180.51</b>	37.10%	\$57.00	\$237.00
ESCANABA RIVER STATE FOREST	7	606.50	\$131.66	\$96.92	73.61%	<b>\$180.51</b>	37.10%	\$57.00	\$237.00
SHINGLETON FOREST MGT UNIT	2	27.80	\$65.38	\$45.28	69.25%	<b>\$81.08</b>	24.01%	\$70.00	\$110.00
LAKE SUPERIOR STATE FOREST	2	27.80	\$65.38	\$45.28	69.25%	<b>\$81.08</b>	24.01%	\$70.00	\$110.00
UPPER PENINSULA	9	-----	-----	-----	73.51%	-----	36.81%	\$57.00	\$237.00
PIGEON RIVER FOREST MGT UNIT	1	94.50	\$57.00	\$40.00	70.18%	<b>\$100.00</b>	75.44%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	66.40	\$58.16	\$54.00	92.85%	<b>\$100.46</b>	72.73%	\$100.46	\$100.46
MACKINAW STATE FOREST	2	160.90	\$57.48	\$45.78	79.64%	<b>\$100.19</b>	74.31%	\$100.00	\$100.46
TRAVERSE CITY FOREST MGT UNI	8	261.80	\$72.06	\$56.51	78.42%	<b>\$71.30</b>	-1.05%	\$52.00	\$200.00
CADILLAC FOREST MGT UNIT	7	280.80	\$54.43	\$43.93	80.70%	<b>\$89.70</b>	64.81%	\$28.00	\$190.00
PERE MARQUETTE STATE FORES	15	542.60	\$62.94	\$50.00	79.44%	<b>\$80.82</b>	28.43%	\$28.00	\$200.00
GLADWIN FOREST MGT UNIT	1	84.30	\$53.77	\$40.00	74.39%	<b>\$40.00</b>	-25.61%	\$40.00	\$40.00
AUSABLE STATE FOREST	1	84.30	\$53.77	\$40.00	74.39%	<b>\$40.00</b>	-25.61%	\$40.00	\$40.00
NORTHERN LOWER PENINSULA	18	787.80	\$60.84	\$48.07	79.00%	<b>\$80.41</b>	32.17%	\$28.00	\$200.00
STATEWIDE	27	-----	-----	-----	75.54%	-----	35.09%	\$28.00	\$237.00
YELLOW BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	2	10.70	\$302.88	\$214.64	70.86%	<b>\$521.12</b>	72.06%	\$265.00	\$700.00
LAKE SUPERIOR STATE FOREST	2	10.70	\$302.88	\$214.64	70.86%	<b>\$521.12</b>	72.06%	\$265.00	\$700.00
UPPER PENINSULA	2	-----	-----	-----	70.86%	-----	72.06%	\$265.00	\$700.00
STATEWIDE	2	-----	-----	-----	70.86%	-----	72.06%	\$265.00	\$700.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	2	83.10	\$310.00	\$392.90
CADILLAC FOREST MGT UNIT	2	223.30	\$265.32	\$350.22
PERE MARQUETTE STATE FORES	4	306.40	\$265.32	\$392.90
GRAYLING FOREST MGT UNIT	1	79.00	\$391.50	\$391.50
AUSABLE STATE FOREST	1	79.00	\$391.50	\$391.50
NORTHERN LOWER PENINSULA	5	385.40	\$265.32	\$392.90
STATEWIDE	5	-----	\$265.32	\$392.90

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	2	70.60	\$708.27	\$806.50
MACKINAW STATE FOREST	2	70.60	\$708.27	\$806.50
TRAVERSE CITY FOREST MGT UNI	1	23.10	\$684.93	\$684.93
PERE MARQUETTE STATE FORES	1	23.10	\$684.93	\$684.93
NORTHERN LOWER PENINSULA	3	93.70	\$684.93	\$806.50
STATEWIDE	3	-----	\$684.93	\$806.50

<b>MIXED HARDWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	2	44.20	\$650.00	\$650.68
S STE MARIE FMU (NAUBINWAY)	1	1.10	\$1,000.00	\$1,000.00
LAKE SUPERIOR STATE FOREST	1	1.10	\$1,000.00	\$1,000.00
UPPER PENINSULA	3	-----	\$650.00	\$1,000.00
STATEWIDE	3	-----	\$650.00	\$1,000.00

<b>MIXED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	34.90	\$537.00	\$537.00
CADILLAC FOREST MGT UNIT	3	98.10	\$635.51	\$915.00
PERE MARQUETTE STATE FORES	4	133.00	\$537.00	\$915.00
GLADWIN FOREST MGT UNIT	2	105.80	\$764.45	\$837.21
AUSABLE STATE FOREST	2	105.80	\$764.45	\$837.21
NORTHERN LOWER PENINSULA	6	238.80	\$537.00	\$915.00
STATEWIDE	6	-----	\$537.00	\$915.00

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**SAWLOGS EXCLUSION (MBF, see general note 3)**

<b>PAPER BIRCH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
NEWBERRY FOREST MGT UNIT	1	3.60	\$710.00	\$710.00
LAKE SUPERIOR STATE FOREST	1	3.60	\$710.00	\$710.00
UPPER PENINSULA	1	-----	\$710.00	\$710.00
<b>STATEWIDE</b>	<b>1</b>	<b>-----</b>	<b>\$710.00</b>	<b>\$710.00</b>

<b>RED MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
BARAGA FOREST MGT UNIT	1	14.80	\$640.00	\$640.00
S STE MARIE FMU (NAUBINWAY)	1	4.30	\$600.00	\$600.00
LAKE SUPERIOR STATE FOREST	1	4.30	\$600.00	\$600.00
UPPER PENINSULA	2	-----	\$600.00	\$640.00
<b>STATEWIDE</b>	<b>2</b>	<b>-----</b>	<b>\$600.00</b>	<b>\$640.00</b>

<b>RED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
ATLANTA FOREST MGT UNIT	2	58.40	\$1,211.00	\$2,667.00
MACKINAW STATE FOREST	2	58.40	\$1,211.00	\$2,667.00
GRAYLING FOREST MGT UNIT	1	18.20	\$1,311.30	\$1,311.30
AUSABLE STATE FOREST	1	18.20	\$1,311.30	\$1,311.30
NORTHERN LOWER PENINSULA	3	76.60	\$1,211.00	\$2,667.00
<b>STATEWIDE</b>	<b>3</b>	<b>-----</b>	<b>\$1,211.00</b>	<b>\$2,667.00</b>

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## SAWLOGS EXCLUSION (MBF, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	11.00	\$704.00	\$704.00
UPPER PENINSULA	1	-----	\$704.00	\$704.00
GAYLORD FOREST MGT UNIT	1	5.00	\$750.00	\$750.00
PIGEON RIVER FOREST MGT UNIT	1	9.00	\$695.00	\$695.00
ATLANTA FOREST MGT UNIT	1	25.00	\$523.00	\$523.00
MACKINAW STATE FOREST	3	39.00	\$523.00	\$750.00
TRAVERSE CITY FOREST MGT UNI	1	11.40	\$998.51	\$998.51
CADILLAC FOREST MGT UNIT	3	53.50	\$864.90	\$1,919.24
PERE MARQUETTE STATE FORES	4	64.90	\$864.90	\$1,919.24
GRAYLING FOREST MGT UNIT	2	84.70	\$1,091.53	\$1,176.30
GLADWIN FOREST MGT UNIT	1	22.50	\$897.63	\$897.63
AUSABLE STATE FOREST	3	107.20	\$897.63	\$1,176.30
NORTHERN LOWER PENINSULA	10	211.10	\$523.00	\$1,919.24
STATEWIDE	11	-----	\$523.00	\$1,919.24
SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
SHINGLETON FOREST MGT UNIT	1	4.40	\$2,300.00	\$2,300.00
LAKE SUPERIOR STATE FOREST	1	4.40	\$2,300.00	\$2,300.00
UPPER PENINSULA	1	-----	\$2,300.00	\$2,300.00
STATEWIDE	1	-----	\$2,300.00	\$2,300.00
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	17.30	\$821.55	\$821.55
PERE MARQUETTE STATE FORES	1	17.30	\$821.55	\$821.55
NORTHERN LOWER PENINSULA	1	17.30	\$821.55	\$821.55
STATEWIDE	1	-----	\$821.55	\$821.55

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SAWLOGS EXCLUSION (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	1	33.90	\$258.00	\$258.00
PERE MARQUETTE STATE FORES	1	33.90	\$258.00	\$258.00
GRAYLING FOREST MGT UNIT	1	79.00	\$803.29	\$803.29
GLADWIN FOREST MGT UNIT	1	87.30	\$275.00	\$275.00
AUSABLE STATE FOREST	2	166.30	\$275.00	\$803.29
NORTHERN LOWER PENINSULA	3	200.20	\$258.00	\$803.29
STATEWIDE	3	-----	\$258.00	\$803.29

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## PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	3	502.00	\$38.33	\$28.18	73.52%	<b>\$36.32</b>	-5.23%	\$34.55	\$40.00
ESCANABA RIVER STATE FOREST	3	502.00	\$38.33	\$28.18	73.52%	<b>\$36.32</b>	-5.23%	\$34.55	\$40.00
NEWBERRY FOREST MGT UNIT	1	244.00	\$40.08	\$24.05	60.00%	<b>\$27.05</b>	-32.51%	\$27.05	\$27.05
LAKE SUPERIOR STATE FOREST	1	244.00	\$40.08	\$24.05	60.00%	<b>\$27.05</b>	-32.51%	\$27.05	\$27.05
UPPER PENINSULA	4	-----	-----	-----	68.96%	-----	-14.43%	\$27.05	\$40.00
GAYLORD FOREST MGT UNIT	7	2,094.00	\$24.98	\$14.32	57.34%	<b>\$15.47</b>	-38.07%	\$9.50	\$21.00
PIGEON RIVER FOREST MGT UNIT	2	755.00	\$19.79	\$12.25	61.89%	<b>\$21.52</b>	8.72%	\$15.00	\$27.00
ATLANTA FOREST MGT UNIT	9	6,947.00	\$24.88	\$21.61	86.87%	<b>\$23.73</b>	-4.59%	\$10.20	\$30.00
MACKINAW STATE FOREST	18	9,796.00	\$24.51	\$19.33	78.89%	<b>\$21.80</b>	-11.06%	\$9.50	\$30.00
TRAVERSE CITY FOREST MGT UNI	16	4,951.30	\$23.23	\$17.93	77.20%	<b>\$29.49</b>	26.97%	\$13.00	\$40.00
CADILLAC FOREST MGT UNIT	22	15,925.40	\$21.16	\$14.96	70.68%	<b>\$25.93</b>	22.56%	\$11.85	\$42.21
PERE MARQUETTE STATE FORES	38	20,876.70	\$21.65	\$15.66	72.34%	<b>\$26.78</b>	23.69%	\$11.85	\$42.21
ROSCOMMON FOREST MGT UNIT	8	4,962.30	\$24.63	\$17.63	71.59%	<b>\$43.31</b>	75.85%	\$16.70	\$69.50
GRAYLING FOREST MGT UNIT	6	1,247.00	\$23.90	\$15.47	64.75%	<b>\$15.76</b>	-34.08%	\$10.50	\$21.35
GLADWIN FOREST MGT UNIT	1	396.00	\$20.00	\$18.60	93.00%	<b>\$23.75</b>	18.75%	\$23.75	\$23.75
AUSABLE STATE FOREST	15	6,605.30	\$24.22	\$17.28	71.38%	<b>\$36.94</b>	52.54%	\$10.50	\$69.50
NORTHERN LOWER PENINSULA	71	37,278.00	\$22.86	\$16.91	74.00%	<b>\$27.27</b>	19.31%	\$9.50	\$69.50
STATEWIDE	75	-----	-----	-----	73.84%	-----	18.20%	\$9.50	\$69.50

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## PULPWOOD (Cords, see general note 3)

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	222.00	\$35.28	\$21.20	60.09%	<b>\$22.30</b>	-36.79%	\$22.30	\$22.30
GWINN FOREST MGT UNIT	13	1,692.00	\$38.55	\$22.46	58.26%	<b>\$42.03</b>	9.03%	\$19.00	\$59.00
ESCANABA FOREST MGT UNIT	1	183.00	\$39.17	\$28.60	73.02%	<b>\$85.00</b>	117.00%	\$85.00	\$85.00
ESCANABA RIVER STATE FOREST	14	1,875.00	\$38.61	\$23.06	59.72%	<b>\$46.23</b>	19.72%	\$19.00	\$85.00
SHINGLETON FOREST MGT UNIT	3	171.00	\$30.91	\$20.35	65.84%	<b>\$34.59</b>	11.91%	\$15.00	\$40.00
NEWBERRY FOREST MGT UNIT	3	375.00	\$29.52	\$19.50	66.05%	<b>\$25.42</b>	-13.87%	\$1.00	\$28.25
S STE MARIE FMU (NAUBINWAY)	1	707.00	\$30.91	\$16.05	51.92%	<b>\$18.00</b>	-41.77%	\$18.00	\$18.00
S STE MARIE FMU (SOO MAINLAN	4	937.00	\$22.42	\$15.55	69.39%	<b>\$21.69</b>	-3.25%	\$13.50	\$23.47
S STE MARIE FMU (DRUMMOND IS	1	212.00	\$13.00	\$9.10	70.00%	<b>\$20.00</b>	53.85%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	12	2,402.00	\$25.80	\$16.09	62.36%	<b>\$21.95</b>	-14.90%	\$1.00	\$40.00
UPPER PENINSULA	27	-----	-----	-----	60.89%	-----	1.52%	\$1.00	\$85.00
PIGEON RIVER FOREST MGT UNIT	1	70.00	\$22.39	\$14.80	66.10%	<b>\$20.00</b>	-10.67%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	2	306.00	\$26.67	\$14.92	55.96%	<b>\$14.92</b>	-44.04%	\$13.00	\$18.55
MACKINAW STATE FOREST	3	376.00	\$25.87	\$14.90	57.59%	<b>\$15.87</b>	-38.67%	\$13.00	\$20.00
TRAVERSE CITY FOREST MGT UNI	2	214.00	\$24.76	\$14.65	59.17%	<b>\$34.10</b>	37.73%	\$24.74	\$50.76
PERE MARQUETTE STATE FORES	2	214.00	\$24.76	\$14.65	59.17%	<b>\$34.10</b>	37.73%	\$24.74	\$50.76
ROSCOMMON FOREST MGT UNIT	1	84.00	\$19.00	\$12.35	65.00%	<b>\$13.00</b>	-31.58%	\$13.00	\$13.00
AUSABLE STATE FOREST	1	84.00	\$19.00	\$12.35	65.00%	<b>\$13.00</b>	-31.58%	\$13.00	\$13.00
NORTHERN LOWER PENINSULA	6	674.00	\$24.66	\$14.50	58.81%	<b>\$21.30</b>	-13.63%	\$13.00	\$50.76
STATEWIDE	33	-----	-----	-----	60.67%	-----	-0.07%	\$1.00	\$85.00
<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	3	170.00	\$28.40	\$17.20	60.55%	<b>\$38.76</b>	36.46%	\$17.60	\$51.00
ESCANABA RIVER STATE FOREST	3	170.00	\$28.40	\$17.20	60.55%	<b>\$38.76</b>	36.46%	\$17.60	\$51.00
SHINGLETON FOREST MGT UNIT	1	80.00	\$32.00	\$25.60	80.00%	<b>\$40.00</b>	25.00%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	380.00	\$9.00	\$4.70	52.22%	<b>\$20.00</b>	122.22%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	2	460.00	\$13.00	\$8.33	64.11%	<b>\$23.48</b>	80.60%	\$20.00	\$40.00
UPPER PENINSULA	5	-----	-----	-----	62.52%	-----	60.88%	\$17.60	\$51.00
STATEWIDE	5	-----	-----	-----	62.52%	-----	60.88%	\$17.60	\$51.00

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<b>BASSWOOD</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	7	2,019.00	\$11.13	\$7.91	71.11%	<b>\$8.76</b>	-21.28%	\$6.90	\$10.00
PIGEON RIVER FOREST MGT UNIT	2	1,014.00	\$9.52	\$6.38	67.03%	<b>\$8.65</b>	-9.12%	\$6.65	\$10.00
ATLANTA FOREST MGT UNIT	2	1,024.00	\$11.17	\$8.04	71.95%	<b>\$8.04</b>	-28.05%	\$7.80	\$8.80
MACKINAW STATE FOREST	11	4,057.00	\$10.74	\$7.56	70.42%	<b>\$8.55</b>	-20.36%	\$6.65	\$10.00
NORTHERN LOWER PENINSULA	11	4,057.00	\$10.74	\$7.56	70.42%	<b>\$8.55</b>	-20.36%	\$6.65	\$10.00
STATEWIDE	11	-----	-----	-----	70.42%	-----	-20.36%	\$6.65	\$10.00

  

<b>BEECH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	9	5,656.00	\$13.20	\$8.67	65.67%	<b>\$33.25</b>	152.00%	\$5.96	\$49.52
NEWBERRY FOREST MGT UNIT	1	862.00	\$12.35	\$5.45	44.13%	<b>\$22.75</b>	84.21%	\$22.75	\$22.75
S STE MARIE FMU (NAUBINWAY)	1	86.00	\$12.35	\$9.90	80.16%	<b>\$21.00</b>	70.04%	\$21.00	\$21.00
LAKE SUPERIOR STATE FOREST	11	6,604.00	\$13.07	\$8.26	63.19%	<b>\$31.72</b>	142.63%	\$5.96	\$49.52
UPPER PENINSULA	11	-----	-----	-----	63.19%	-----	142.63%	\$5.96	\$49.52
GRAYLING FOREST MGT UNIT	1	823.00	\$16.85	\$10.30	61.13%	<b>\$21.00</b>	24.63%	\$21.00	\$21.00
AUSABLE STATE FOREST	1	823.00	\$16.85	\$10.30	61.13%	<b>\$21.00</b>	24.63%	\$21.00	\$21.00
NORTHERN LOWER PENINSULA	1	823.00	\$16.85	\$10.30	61.13%	<b>\$21.00</b>	24.63%	\$21.00	\$21.00
STATEWIDE	12	-----	-----	-----	62.91%	-----	126.30%	\$5.96	\$49.52

  

<b>BLACK ASH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	8.00	\$36.66	\$17.60	48.01%	<b>\$28.51</b>	-22.23%	\$28.51	\$28.51
ESCANABA RIVER STATE FOREST	1	8.00	\$36.66	\$17.60	48.01%	<b>\$28.51</b>	-22.23%	\$28.51	\$28.51
UPPER PENINSULA	1	-----	-----	-----	48.01%	-----	-22.23%	\$28.51	\$28.51
STATEWIDE	1	-----	-----	-----	48.01%	-----	-22.23%	\$28.51	\$28.51

  

<b>BLACK CHERRY</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	122.00	\$16.84	\$9.95	59.09%	<b>\$34.79</b>	106.59%	\$34.79	\$34.79
PERE MARQUETTE STATE FORES	1	122.00	\$16.84	\$9.95	59.09%	<b>\$34.79</b>	106.59%	\$34.79	\$34.79
NORTHERN LOWER PENINSULA	1	122.00	\$16.84	\$9.95	59.09%	<b>\$34.79</b>	106.59%	\$34.79	\$34.79
STATEWIDE	1	-----	-----	-----	59.09%	-----	106.59%	\$34.79	\$34.79

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## PULPWOOD (Cords, see general note 3)

<b>BLACK SPRUCE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	1,305.00	\$49.25	\$23.48	47.67%	<b>\$23.50</b>	-52.29%	\$18.25	\$36.51
CRYSTAL FALLS FOREST MGT UNI	1	230.00	\$37.05	\$24.00	64.78%	<b>\$38.00</b>	2.56%	\$38.00	\$38.00
GWINN FOREST MGT UNIT	9	2,357.00	\$42.51	\$25.73	60.54%	<b>\$46.46</b>	9.30%	\$23.00	\$62.33
ESCANABA FOREST MGT UNIT	2	261.00	\$40.00	\$18.16	45.40%	<b>\$63.26</b>	58.14%	\$52.00	\$65.00
ESCANABA RIVER STATE FOREST	11	2,618.00	\$42.26	\$24.98	59.11%	<b>\$48.14</b>	13.91%	\$23.00	\$65.00
SHINGLETON FOREST MGT UNIT	16	6,681.00	\$37.27	\$26.45	70.97%	<b>\$50.52</b>	35.55%	\$20.00	\$65.05
NEWBERRY FOREST MGT UNIT	5	1,582.00	\$35.72	\$21.18	59.29%	<b>\$22.66</b>	-36.56%	\$1.00	\$31.00
S STE MARIE FMU (NAUBINWAY)	1	133.00	\$25.00	\$22.00	88.00%	<b>\$40.00</b>	60.00%	\$40.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	3	3,323.00	\$26.91	\$23.90	88.84%	<b>\$37.14</b>	38.04%	\$24.05	\$41.00
S STE MARIE FMU (DRUMMOND IS	1	298.00	\$14.86	\$12.50	84.12%	<b>\$23.00</b>	54.78%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	26	12,017.00	\$33.51	\$24.66	73.58%	<b>\$42.35</b>	26.39%	\$1.00	\$65.05
UPPER PENINSULA	42	-----	-----	-----	67.88%	-----	15.06%	\$1.00	\$65.05
TRAVERSE CITY FOREST MGT UNI	1	345.00	\$12.93	\$9.30	71.93%	<b>\$13.30</b>	2.86%	\$13.30	\$13.30
PERE MARQUETTE STATE FORES	1	345.00	\$12.93	\$9.30	71.93%	<b>\$13.30</b>	2.86%	\$13.30	\$13.30
NORTHERN LOWER PENINSULA	1	345.00	\$12.93	\$9.30	71.93%	<b>\$13.30</b>	2.86%	\$13.30	\$13.30
STATEWIDE	43	-----	-----	-----	67.91%	-----	14.97%	\$1.00	\$65.05

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## PULPWOOD (Cords, see general note 3)

JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	2,297.00	\$36.10	\$29.08	80.56%	<b>\$56.35</b>	56.09%	\$40.00	\$64.31
CRYSTAL FALLS FOREST MGT UNI	3	1,525.00	\$27.93	\$17.65	63.19%	<b>\$81.83</b>	192.98%	\$77.80	\$86.83
GWINN FOREST MGT UNIT	13	5,066.00	\$63.34	\$38.86	61.35%	<b>\$64.74</b>	2.21%	\$18.77	\$88.10
ESCANABA RIVER STATE FOREST	13	5,066.00	\$63.34	\$38.86	61.35%	<b>\$64.74</b>	2.21%	\$18.77	\$88.10
SHINGLETON FOREST MGT UNIT	18	15,844.00	\$65.26	\$47.77	73.19%	<b>\$64.73</b>	-0.81%	\$51.00	\$81.11
NEWBERRY FOREST MGT UNIT	18	18,227.00	\$63.31	\$38.52	60.84%	<b>\$64.02</b>	1.13%	\$1.00	\$77.12
S STE MARIE FMU (NAUBINWAY)	2	767.00	\$29.80	\$21.54	72.27%	<b>\$60.44</b>	102.81%	\$40.00	\$65.00
S STE MARIE FMU (SOO MAINLAN	1	321.00	\$31.10	\$24.60	79.10%	<b>\$47.50</b>	52.73%	\$47.50	\$47.50
LAKE SUPERIOR STATE FOREST	39	35,159.00	\$63.16	\$42.19	66.79%	<b>\$64.11</b>	1.50%	\$1.00	\$81.11
UPPER PENINSULA	58	-----	-----	-----	66.51%	-----	6.34%	\$1.00	\$88.10
GAYLORD FOREST MGT UNIT	9	2,865.00	\$40.74	\$25.62	62.88%	<b>\$35.81</b>	-12.10%	\$18.10	\$70.25
PIGEON RIVER FOREST MGT UNIT	4	232.00	\$32.52	\$21.73	66.84%	<b>\$26.59</b>	-18.21%	\$25.00	\$28.00
ATLANTA FOREST MGT UNIT	10	3,908.00	\$36.64	\$25.56	69.74%	<b>\$34.86</b>	-4.86%	\$14.00	\$87.49
MACKINAW STATE FOREST	23	7,005.00	\$38.18	\$25.45	66.66%	<b>\$34.98</b>	-8.40%	\$14.00	\$87.49
TRAVERSE CITY FOREST MGT UNI	11	7,050.10	\$22.39	\$16.25	72.60%	<b>\$21.10</b>	-5.74%	\$10.10	\$35.20
CADILLAC FOREST MGT UNIT	15	10,438.50	\$13.85	\$9.01	65.03%	<b>\$16.38</b>	18.28%	\$7.40	\$35.00
PERE MARQUETTE STATE FORES	26	17,488.60	\$17.29	\$11.93	68.98%	<b>\$18.28</b>	5.74%	\$7.40	\$35.20
ROSCOMMON FOREST MGT UNIT	8	1,483.00	\$21.90	\$13.71	62.61%	<b>\$28.82</b>	31.58%	\$10.00	\$45.50
GRAYLING FOREST MGT UNIT	25	20,449.00	\$29.04	\$19.74	67.99%	<b>\$32.53</b>	12.01%	\$7.90	\$110.63
GLADWIN FOREST MGT UNIT	7	1,841.00	\$26.35	\$19.24	73.02%	<b>\$21.70</b>	-17.66%	\$16.80	\$40.49
AUSABLE STATE FOREST	40	23,773.00	\$28.39	\$19.33	68.09%	<b>\$31.46</b>	10.82%	\$7.90	\$110.63
NORTHERN LOWER PENINSULA	89	48,266.60	\$25.79	\$17.54	68.00%	<b>\$27.19</b>	5.46%	\$7.40	\$110.63
STATEWIDE	147	-----	-----	-----	66.98%	-----	6.06%	\$1.00	\$110.63
MISCELLANEOUS	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	130.00	\$26.30	\$20.00	76.05%	<b>\$35.00</b>	33.08%	\$35.00	\$35.00
UPPER PENINSULA	1	-----	-----	-----	76.05%	-----	33.08%	\$35.00	\$35.00
STATEWIDE	1	-----	-----	-----	76.05%	-----	33.08%	\$35.00	\$35.00

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	25	20,282.80	\$43.48	\$26.24	60.33%	<b>\$48.02</b>	10.42%	\$27.50	\$72.89
GWINN FOREST MGT UNIT	9	2,857.00	\$37.21	\$25.01	67.22%	<b>\$48.63</b>	30.68%	\$22.20	\$57.96
ESCANABA RIVER STATE FOREST	9	2,857.00	\$37.21	\$25.01	67.22%	<b>\$48.63</b>	30.68%	\$22.20	\$57.96
SHINGLETON FOREST MGT UNIT	16	8,211.00	\$36.06	\$26.41	73.24%	<b>\$46.67</b>	29.42%	\$17.00	\$57.20
NEWBERRY FOREST MGT UNIT	8	2,231.00	\$34.10	\$20.72	60.78%	<b>\$34.16</b>	0.19%	\$1.00	\$45.00
S STE MARIE FMU (NAUBINWAY)	3	1,520.00	\$31.65	\$20.92	66.08%	<b>\$44.74</b>	41.35%	\$33.00	\$48.00
S STE MARIE FMU (SOO MAINLAN	3	3,054.00	\$22.72	\$15.15	66.69%	<b>\$21.75</b>	-4.24%	\$12.55	\$23.47
S STE MARIE FMU (DRUMMOND IS	3	3,560.00	\$21.24	\$15.03	70.73%	<b>\$16.11</b>	-24.17%	\$13.15	\$21.00
LAKE SUPERIOR STATE FOREST	33	18,576.00	\$30.43	\$21.25	69.82%	<b>\$35.06</b>	15.20%	\$1.00	\$57.20
UPPER PENINSULA	67	-----	-----	-----	64.26%	-----	13.55%	\$1.00	\$72.89
GAYLORD FOREST MGT UNIT	8	1,836.00	\$26.09	\$19.18	73.53%	<b>\$21.47</b>	-17.69%	\$17.50	\$42.50
PIGEON RIVER FOREST MGT UNIT	5	1,569.00	\$24.16	\$16.49	68.24%	<b>\$23.35</b>	-3.36%	\$13.05	\$32.50
ATLANTA FOREST MGT UNIT	24	18,377.00	\$27.26	\$22.20	81.44%	<b>\$26.54</b>	-2.64%	\$14.75	\$50.87
MACKINAW STATE FOREST	37	21,782.00	\$26.94	\$21.54	79.95%	<b>\$25.89</b>	-3.91%	\$13.05	\$50.87
TRAVERSE CITY FOREST MGT UNI	29	8,672.10	\$25.84	\$18.97	73.43%	<b>\$29.97</b>	15.97%	\$14.20	\$45.25
CADILLAC FOREST MGT UNIT	17	8,039.00	\$22.47	\$14.45	64.33%	<b>\$26.21</b>	16.66%	\$8.70	\$36.33
PERE MARQUETTE STATE FORES	46	16,711.10	\$24.22	\$16.80	69.37%	<b>\$28.16</b>	16.28%	\$8.70	\$45.25
ROSCOMMON FOREST MGT UNIT	5	3,137.00	\$23.28	\$19.29	82.84%	<b>\$43.51</b>	86.88%	\$12.05	\$57.75
GRAYLING FOREST MGT UNIT	12	4,891.00	\$19.59	\$11.70	59.72%	<b>\$19.96</b>	1.87%	\$6.70	\$43.50
GLADWIN FOREST MGT UNIT	16	6,179.00	\$23.42	\$18.43	78.69%	<b>\$30.69</b>	31.03%	\$13.75	\$101.00
AUSABLE STATE FOREST	33	14,207.00	\$22.07	\$16.30	73.86%	<b>\$29.83</b>	35.12%	\$6.70	\$101.00
NORTHERN LOWER PENINSULA	116	52,700.10	\$24.77	\$18.62	75.20%	<b>\$27.67</b>	11.73%	\$6.70	\$101.00
STATEWIDE	183	-----	-----	-----	69.25%	-----	12.72%	\$1.00	\$101.00

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MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	23	19,741.00	\$26.53	\$15.73	59.28%	<b>\$24.30</b>	-8.40%	\$8.00	\$42.11
CRYSTAL FALLS FOREST MGT UNI	22	11,298.00	\$41.21	\$25.49	61.85%	<b>\$41.80</b>	1.43%	\$22.65	\$55.00
GWINN FOREST MGT UNIT	24	6,577.00	\$34.95	\$21.93	62.76%	<b>\$44.73</b>	28.00%	\$18.00	\$59.25
ESCANABA FOREST MGT UNIT	20	8,562.10	\$36.43	\$22.84	62.69%	<b>\$44.92</b>	23.31%	\$12.50	\$62.62
ESCANABA RIVER STATE FOREST	44	15,139.10	\$35.79	\$22.45	62.72%	<b>\$44.84</b>	25.30%	\$12.50	\$62.62
SHINGLETON FOREST MGT UNIT	19	9,795.00	\$28.65	\$19.89	69.42%	<b>\$36.92</b>	28.86%	\$14.00	\$50.25
NEWBERRY FOREST MGT UNIT	18	8,113.00	\$29.84	\$16.20	54.29%	<b>\$36.35</b>	21.82%	\$1.00	\$48.00
S STE MARIE FMU (NAUBINWAY)	8	2,264.00	\$27.64	\$19.25	69.63%	<b>\$36.75</b>	32.95%	\$23.00	\$60.00
S STE MARIE FMU (SOO MAINLAN	3	1,035.00	\$21.09	\$13.80	65.44%	<b>\$24.85</b>	17.86%	\$11.85	\$32.09
S STE MARIE FMU (DRUMMOND IS	1	949.00	\$13.00	\$9.25	71.15%	<b>\$9.25</b>	-28.85%	\$9.25	\$9.25
LAKE SUPERIOR STATE FOREST	49	22,156.00	\$27.96	\$17.73	63.42%	<b>\$34.94</b>	24.98%	\$1.00	\$60.00
UPPER PENINSULA	138	-----	-----	-----	61.90%	-----	11.83%	\$1.00	\$62.62
GAYLORD FOREST MGT UNIT	21	8,544.00	\$19.23	\$11.38	59.17%	<b>\$17.25</b>	-10.28%	\$9.70	\$53.06
PIGEON RIVER FOREST MGT UNIT	5	759.00	\$15.98	\$11.15	69.77%	<b>\$22.84</b>	42.96%	\$12.50	\$66.50
ATLANTA FOREST MGT UNIT	15	3,958.00	\$18.92	\$13.00	68.70%	<b>\$28.99</b>	53.23%	\$10.30	\$85.32
MACKINAW STATE FOREST	41	13,261.00	\$18.95	\$11.85	62.52%	<b>\$21.08</b>	11.21%	\$9.70	\$85.32
TRAVERSE CITY FOREST MGT UNI	22	7,416.40	\$15.28	\$11.40	74.60%	<b>\$19.33</b>	26.52%	\$10.55	\$63.20
CADILLAC FOREST MGT UNIT	12	4,625.70	\$18.40	\$11.86	64.44%	<b>\$17.68</b>	-3.92%	\$6.40	\$35.00
PERE MARQUETTE STATE FORES	34	12,042.10	\$16.48	\$11.57	70.24%	<b>\$18.70</b>	13.47%	\$6.40	\$63.20
GRAYLING FOREST MGT UNIT	3	1,933.00	\$15.49	\$10.71	69.16%	<b>\$28.12</b>	81.56%	\$12.30	\$37.25
GLADWIN FOREST MGT UNIT	3	793.00	\$14.39	\$10.45	72.63%	<b>\$18.05</b>	25.49%	\$7.15	\$41.25
AUSABLE STATE FOREST	6	2,726.00	\$15.17	\$10.64	70.12%	<b>\$25.19</b>	66.09%	\$7.15	\$41.25
NORTHERN LOWER PENINSULA	81	28,029.10	\$17.52	\$11.61	66.28%	<b>\$20.45</b>	16.74%	\$6.40	\$85.32
STATEWIDE	219	-----	-----	-----	62.71%	-----	12.75%	\$1.00	\$85.32

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GAYLORD FOREST MGT UNIT	3	898.00	\$16.31	\$8.83	54.12%	<b>\$15.63</b>	-4.21%	\$10.00	\$30.00
ATLANTA FOREST MGT UNIT	4	1,148.00	\$8.98	\$5.98	66.62%	<b>\$11.85</b>	32.03%	\$5.80	\$44.00
MACKINAW STATE FOREST	7	2,046.00	\$12.20	\$7.23	59.28%	<b>\$13.51</b>	10.76%	\$5.80	\$44.00
TRAVERSE CITY FOREST MGT UNI	11	3,076.00	\$13.92	\$10.40	74.74%	<b>\$12.04</b>	-13.49%	\$6.15	\$23.09
CADILLAC FOREST MGT UNIT	16	6,878.50	\$16.03	\$10.25	63.94%	<b>\$17.28</b>	7.81%	\$6.25	\$35.00
PERE MARQUETTE STATE FORES	27	9,954.50	\$15.38	\$10.30	66.96%	<b>\$15.66</b>	1.85%	\$6.15	\$35.00
ROSCOMMON FOREST MGT UNIT	13	4,852.30	\$20.40	\$14.75	72.33%	<b>\$22.92</b>	12.39%	\$12.20	\$44.00
GRAYLING FOREST MGT UNIT	20	7,028.00	\$20.16	\$11.81	58.57%	<b>\$13.33</b>	-33.87%	\$4.80	\$31.00
GLADWIN FOREST MGT UNIT	12	4,228.00	\$20.75	\$16.26	78.37%	<b>\$20.34</b>	-1.97%	\$13.10	\$40.64
AUSABLE STATE FOREST	45	16,108.30	\$20.38	\$13.86	68.01%	<b>\$18.06</b>	-11.40%	\$4.80	\$44.00
NORTHERN LOWER PENINSULA	79	28,108.80	\$18.02	\$12.12	67.26%	<b>\$16.88</b>	-6.30%	\$4.80	\$44.00
STATEWIDE	79	-----	-----	-----	67.26%	-----	-6.30%	\$4.80	\$44.00

  

MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	150.00	\$39.00	\$25.00	64.10%	<b>\$67.50</b>	73.08%	\$67.50	\$67.50
NEWBERRY FOREST MGT UNIT	11	44,783.00	\$64.96	\$1.00	1.54%	<b>\$7.96</b>	-87.75%	\$2.76	\$15.23
LAKE SUPERIOR STATE FOREST	11	44,783.00	\$64.96	\$1.00	1.54%	<b>\$7.96</b>	-87.75%	\$2.76	\$15.23
UPPER PENINSULA	12	-----	-----	-----	1.66%	-----	-87.43%	\$2.76	\$67.50
PIGEON RIVER FOREST MGT UNIT	3	1,755.00	\$38.32	\$18.02	47.01%	<b>\$82.74</b>	115.91%	\$77.41	\$110.00
MACKINAW STATE FOREST	3	1,755.00	\$38.32	\$18.02	47.01%	<b>\$82.74</b>	115.91%	\$77.41	\$110.00
TRAVERSE CITY FOREST MGT UNI	1	149.00	\$12.73	\$8.80	69.13%	<b>\$8.80</b>	-30.87%	\$8.80	\$8.80
CADILLAC FOREST MGT UNIT	1	152.00	\$11.50	\$8.00	69.57%	<b>\$30.50</b>	165.22%	\$30.50	\$30.50
PERE MARQUETTE STATE FORES	2	301.00	\$12.11	\$8.40	69.34%	<b>\$19.76</b>	63.17%	\$8.80	\$30.50
GLADWIN FOREST MGT UNIT	1	140.00	\$45.00	\$36.90	82.00%	<b>\$36.90</b>	-18.00%	\$36.90	\$36.90
AUSABLE STATE FOREST	1	140.00	\$45.00	\$36.90	82.00%	<b>\$36.90</b>	-18.00%	\$36.90	\$36.90
NORTHERN LOWER PENINSULA	6	2,196.00	\$35.16	\$17.90	50.92%	<b>\$71.19</b>	102.49%	\$8.80	\$110.00
STATEWIDE	18	-----	-----	-----	2.94%	-----	-82.53%	\$2.76	\$110.00

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## PULPWOOD (Cords, see general note 3)

<b>MIXED SOFTWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	4	1,191.00	\$29.66	\$16.87	56.88%	<b>\$19.63</b>	-33.81%	\$15.00	\$25.00
CRYSTAL FALLS FOREST MGT UNI	21	9,813.70	\$46.13	\$26.81	58.12%	<b>\$41.80</b>	-9.39%	\$26.50	\$55.00
GWINN FOREST MGT UNIT	2	229.00	\$56.23	\$35.19	62.59%	<b>\$60.08</b>	6.85%	\$54.87	\$62.72
ESCANABA FOREST MGT UNIT	15	2,617.00	\$49.14	\$31.65	64.40%	<b>\$48.63</b>	-1.05%	\$18.80	\$85.00
ESCANABA RIVER STATE FOREST	17	2,846.00	\$49.71	\$31.93	64.23%	<b>\$49.55</b>	-0.33%	\$18.80	\$85.00
SHINGLETON FOREST MGT UNIT	2	148.00	\$31.29	\$21.98	70.24%	<b>\$22.45</b>	-28.25%	\$22.00	\$25.51
NEWBERRY FOREST MGT UNIT	6	659.00	\$22.91	\$11.78	51.43%	<b>\$19.46</b>	-15.06%	\$1.00	\$39.19
S STE MARIE FMU (NAUBINWAY)	1	76.00	\$31.29	\$22.55	72.07%	<b>\$27.31</b>	-12.72%	\$27.31	\$27.31
LAKE SUPERIOR STATE FOREST	9	883.00	\$25.03	\$14.42	57.59%	<b>\$20.64</b>	-17.57%	\$1.00	\$39.19
UPPER PENINSULA	51	-----	-----	-----	59.36%	-----	-9.02%	\$1.00	\$85.00
PIGEON RIVER FOREST MGT UNIT	1	129.00	\$36.84	\$25.80	70.03%	<b>\$30.00</b>	-18.57%	\$30.00	\$30.00
ATLANTA FOREST MGT UNIT	5	721.00	\$30.80	\$19.60	63.62%	<b>\$43.77</b>	42.10%	\$25.30	\$94.21
MACKINAW STATE FOREST	6	850.00	\$31.72	\$20.54	64.75%	<b>\$41.68</b>	31.41%	\$25.30	\$94.21
TRAVERSE CITY FOREST MGT UNI	2	163.00	\$25.20	\$19.53	77.50%	<b>\$19.53</b>	-22.50%	\$19.50	\$19.80
CADILLAC FOREST MGT UNIT	2	483.00	\$19.78	\$15.38	77.73%	<b>\$22.16</b>	12.01%	\$10.00	\$29.00
PERE MARQUETTE STATE FORES	4	646.00	\$21.15	\$16.42	77.66%	<b>\$21.49</b>	1.64%	\$10.00	\$29.00
ROSCOMMON FOREST MGT UNIT	1	154.00	\$26.03	\$17.70	68.00%	<b>\$17.70</b>	-32.00%	\$17.70	\$17.70
GRAYLING FOREST MGT UNIT	1	102.00	\$21.57	\$18.55	86.00%	<b>\$18.55</b>	-14.00%	\$18.55	\$18.55
GLADWIN FOREST MGT UNIT	2	643.00	\$29.28	\$22.96	78.41%	<b>\$25.78</b>	-11.98%	\$18.70	\$27.50
AUSABLE STATE FOREST	4	899.00	\$27.85	\$21.56	77.41%	<b>\$23.57</b>	-15.37%	\$17.70	\$27.50
NORTHERN LOWER PENINSULA	14	2,395.00	\$27.42	\$19.81	72.26%	<b>\$29.44</b>	7.38%	\$10.00	\$94.21
STATEWIDE	65	-----	-----	-----	60.55%	-----	-7.52%	\$1.00	\$94.21
<b>N. WHITE CEDAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	4	712.00	\$43.85	\$26.12	59.57%	<b>\$54.31</b>	23.86%	\$40.00	\$80.00
ESCANABA RIVER STATE FOREST	4	712.00	\$43.85	\$26.12	59.57%	<b>\$54.31</b>	23.86%	\$40.00	\$80.00
SHINGLETON FOREST MGT UNIT	1	143.00	\$30.34	\$8.20	27.03%	<b>\$13.00</b>	-57.15%	\$13.00	\$13.00
S STE MARIE FMU (NAUBINWAY)	1	356.00	\$30.34	\$15.80	52.08%	<b>\$37.00</b>	21.95%	\$37.00	\$37.00
LAKE SUPERIOR STATE FOREST	2	499.00	\$30.34	\$13.62	44.90%	<b>\$30.12</b>	-0.72%	\$13.00	\$37.00
UPPER PENINSULA	6	-----	-----	-----	54.78%	-----	15.84%	\$13.00	\$80.00
ATLANTA FOREST MGT UNIT	2	418.00	\$26.52	\$17.64	66.52%	<b>\$24.87</b>	-6.23%	\$20.00	\$37.10
MACKINAW STATE FOREST	2	418.00	\$26.52	\$17.64	66.52%	<b>\$24.87</b>	-6.23%	\$20.00	\$37.10
NORTHERN LOWER PENINSULA	2	418.00	\$26.52	\$17.64	66.52%	<b>\$24.87</b>	-6.23%	\$20.00	\$37.10
STATEWIDE	8	-----	-----	-----	57.04%	-----	11.58%	\$13.00	\$80.00

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## PULPWOOD (Cords, see general note 3)

OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	287.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
AUSABLE STATE FOREST	1	287.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
NORTHERN LOWER PENINSULA	1	287.00	\$10.00	\$6.00	60.00%	<b>\$6.00</b>	-40.00%	\$6.00	\$6.00
STATEWIDE	1	-----	-----	-----	60.00%	-----	-40.00%	\$6.00	\$6.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	782.00	\$32.00	\$14.37	44.89%	<b>\$20.69</b>	-35.34%	\$19.64	\$25.00
CRYSTAL FALLS FOREST MGT UNI	5	1,315.50	\$50.75	\$29.99	59.09%	<b>\$37.55</b>	-26.00%	\$25.70	\$49.11
GWINN FOREST MGT UNIT	14	2,631.00	\$37.85	\$23.66	62.51%	<b>\$45.18</b>	19.38%	\$18.00	\$68.10
ESCANABA FOREST MGT UNIT	9	713.00	\$50.47	\$27.98	55.44%	<b>\$40.56</b>	-19.65%	\$31.51	\$51.00
ESCANABA RIVER STATE FOREST	23	3,344.00	\$40.54	\$24.58	60.63%	<b>\$44.19</b>	9.02%	\$18.00	\$68.10
SHINGLETON FOREST MGT UNIT	5	1,641.00	\$21.46	\$14.74	68.70%	<b>\$26.91</b>	25.38%	\$10.00	\$40.00
NEWBERRY FOREST MGT UNIT	4	675.00	\$21.98	\$13.27	60.40%	<b>\$14.85</b>	-32.42%	\$1.00	\$18.00
S STE MARIE FMU (NAUBINWAY)	2	231.00	\$20.90	\$11.32	54.18%	<b>\$31.69</b>	51.62%	\$30.00	\$45.00
S STE MARIE FMU (SOO MAINLAN	2	1,877.00	\$17.01	\$9.35	54.99%	<b>\$22.48</b>	32.15%	\$8.70	\$23.47
S STE MARIE FMU (DRUMMOND IS	1	156.00	\$8.20	\$5.65	68.90%	<b>\$5.65</b>	-31.10%	\$5.65	\$5.65
LAKE SUPERIOR STATE FOREST	14	4,580.00	\$19.23	\$11.84	61.54%	<b>\$22.83</b>	18.72%	\$1.00	\$45.00
UPPER PENINSULA	45	-----	-----	-----	59.31%	-----	0.80%	\$1.00	\$68.10
STATEWIDE	45	-----	-----	-----	59.31%	-----	0.80%	\$1.00	\$68.10

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## PULPWOOD (Cords, see general note 3)

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	2,513.00	\$35.42	\$16.37	46.21%	<b>\$22.38</b>	-36.81%	\$10.55	\$35.00
CRYSTAL FALLS FOREST MGT UNI	2	2,284.00	\$43.29	\$24.47	56.54%	<b>\$46.12</b>	6.54%	\$45.25	\$48.05
GWINN FOREST MGT UNIT	22	5,652.00	\$43.34	\$27.57	63.63%	<b>\$47.34</b>	9.24%	\$28.10	\$75.00
ESCANABA FOREST MGT UNIT	19	6,660.30	\$45.36	\$29.98	66.08%	<b>\$48.85</b>	7.68%	\$15.60	\$93.85
ESCANABA RIVER STATE FOREST	41	12,312.30	\$44.43	\$28.87	64.99%	<b>\$48.15</b>	8.38%	\$15.60	\$93.85
UPPER PENINSULA	49	-----	-----	-----	61.57%	-----	2.66%	\$10.55	\$93.85
GAYLORD FOREST MGT UNIT	2	221.00	\$15.89	\$8.22	51.76%	<b>\$8.52</b>	-46.39%	\$6.05	\$11.10
PIGEON RIVER FOREST MGT UNIT	3	1,300.00	\$17.94	\$12.72	70.92%	<b>\$19.36</b>	7.92%	\$15.00	\$29.75
ATLANTA FOREST MGT UNIT	6	3,808.00	\$15.89	\$11.50	72.35%	<b>\$20.75</b>	30.60%	\$10.80	\$42.00
MACKINAW STATE FOREST	11	5,329.00	\$16.39	\$11.66	71.14%	<b>\$19.91</b>	21.45%	\$6.05	\$42.00
TRAVERSE CITY FOREST MGT UNI	3	1,413.00	\$21.00	\$13.90	66.19%	<b>\$24.32</b>	15.84%	\$16.80	\$28.01
CADILLAC FOREST MGT UNIT	2	459.00	\$13.72	\$7.25	52.81%	<b>\$28.32</b>	106.40%	\$15.10	\$30.50
PERE MARQUETTE STATE FORES	5	1,872.00	\$19.21	\$12.27	63.85%	<b>\$25.30</b>	31.70%	\$15.10	\$30.50
ROSCOMMON FOREST MGT UNIT	14	11,111.00	\$36.86	\$24.82	67.35%	<b>\$46.10</b>	25.07%	\$18.00	\$67.20
GRAYLING FOREST MGT UNIT	8	1,471.00	\$32.67	\$19.19	58.73%	<b>\$24.62</b>	-24.64%	\$15.35	\$34.50
GLADWIN FOREST MGT UNIT	3	319.00	\$40.06	\$35.25	88.01%	<b>\$35.36</b>	-11.72%	\$31.80	\$40.35
AUSABLE STATE FOREST	25	12,901.00	\$36.46	\$24.44	67.03%	<b>\$43.39</b>	18.99%	\$15.35	\$67.20
NORTHERN LOWER PENINSULA	41	20,102.00	\$29.53	\$19.92	67.44%	<b>\$35.48</b>	20.13%	\$6.05	\$67.20
STATEWIDE	90	-----	-----	-----	64.19%	-----	10.46%	\$6.05	\$93.85

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## PULPWOOD (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GWINN FOREST MGT UNIT	6	614.00	\$36.10	\$22.02	60.99%	<b>\$48.47</b>	34.25%	\$29.14	\$63.81
ESCANABA FOREST MGT UNIT	1	42.00	\$36.02	\$17.65	49.00%	<b>\$42.00</b>	16.60%	\$42.00	\$42.00
ESCANABA RIVER STATE FOREST	7	656.00	\$36.10	\$21.74	60.23%	<b>\$48.06</b>	33.12%	\$29.14	\$63.81
SHINGLETON FOREST MGT UNIT	3	719.00	\$22.30	\$15.69	70.35%	<b>\$36.17</b>	62.20%	\$15.00	\$50.00
NEWBERRY FOREST MGT UNIT	1	468.00	\$23.51	\$12.20	51.89%	<b>\$13.10</b>	-44.28%	\$13.10	\$13.10
LAKE SUPERIOR STATE FOREST	4	1,187.00	\$22.78	\$14.31	62.84%	<b>\$27.07</b>	18.87%	\$13.10	\$50.00
UPPER PENINSULA	11	-----	-----	-----	61.62%	-----	25.52%	\$13.10	\$63.81
GAYLORD FOREST MGT UNIT	5	686.00	\$23.57	\$14.63	62.05%	<b>\$40.97</b>	73.83%	\$10.35	\$55.10
PIGEON RIVER FOREST MGT UNIT	1	257.00	\$13.01	\$7.15	54.96%	<b>\$20.00</b>	53.73%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	14	4,022.00	\$21.05	\$14.55	69.10%	<b>\$17.96</b>	-14.65%	\$7.00	\$50.00
MACKINAW STATE FOREST	20	4,965.00	\$20.98	\$14.17	67.55%	<b>\$21.25</b>	1.28%	\$7.00	\$55.10
TRAVERSE CITY FOREST MGT UNI	21	3,901.90	\$22.88	\$16.57	72.43%	<b>\$23.44</b>	2.42%	\$10.10	\$57.59
CADILLAC FOREST MGT UNIT	29	8,417.80	\$19.57	\$13.21	67.48%	<b>\$27.01</b>	38.00%	\$10.60	\$74.88
PERE MARQUETTE STATE FORES	50	12,319.70	\$20.62	\$14.27	69.22%	<b>\$25.88</b>	25.50%	\$10.10	\$74.88
ROSCOMMON FOREST MGT UNIT	8	2,308.60	\$13.79	\$10.02	72.68%	<b>\$16.90</b>	22.51%	\$7.00	\$35.13
GRAYLING FOREST MGT UNIT	2	1,171.00	\$11.98	\$4.14	34.56%	<b>\$17.46</b>	45.69%	\$3.90	\$49.00
GLADWIN FOREST MGT UNIT	9	2,808.00	\$13.49	\$10.44	77.40%	<b>\$18.50</b>	37.15%	\$8.25	\$47.88
AUSABLE STATE FOREST	19	6,287.60	\$13.32	\$9.11	68.43%	<b>\$17.72</b>	33.02%	\$3.90	\$49.00
NORTHERN LOWER PENINSULA	89	23,572.30	\$18.75	\$12.88	68.68%	<b>\$22.73</b>	21.21%	\$3.90	\$74.88
STATEWIDE	100	-----	-----	-----	67.95%	-----	21.66%	\$3.90	\$74.88

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## PULPWOOD (Cords, see general note 3)

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	119.00	\$20.00	\$10.00	50.00%	<b>\$30.00</b>	50.00%	\$30.00	\$30.00
ESCANABA FOREST MGT UNIT	1	162.00	\$20.00	\$14.60	73.00%	<b>\$20.00</b>	0.00%	\$20.00	\$20.00
ESCANABA RIVER STATE FOREST	1	162.00	\$20.00	\$14.60	73.00%	<b>\$20.00</b>	0.00%	\$20.00	\$20.00
NEWBERRY FOREST MGT UNIT	3	124.00	\$20.00	\$1.00	5.00%	<b>\$8.14</b>	-59.29%	\$1.00	\$10.10
LAKE SUPERIOR STATE FOREST	3	124.00	\$20.00	\$1.00	5.00%	<b>\$8.14</b>	-59.29%	\$1.00	\$10.10
UPPER PENINSULA	5	-----	-----	-----	45.42%	-----	-3.46%	\$1.00	\$30.00
GAYLORD FOREST MGT UNIT	5	1,594.00	\$20.43	\$12.68	62.07%	<b>\$22.81</b>	11.65%	\$11.45	\$30.90
ATLANTA FOREST MGT UNIT	6	3,134.00	\$21.01	\$15.92	75.79%	<b>\$28.54</b>	35.86%	\$17.00	\$51.16
MACKINAW STATE FOREST	11	4,728.00	\$20.81	\$14.83	71.25%	<b>\$26.61</b>	27.85%	\$11.45	\$51.16
TRAVERSE CITY FOREST MGT UNI	1	36.00	\$11.64	\$7.55	64.86%	<b>\$7.55</b>	-35.14%	\$7.55	\$7.55
CADILLAC FOREST MGT UNIT	5	2,056.30	\$15.15	\$11.01	72.64%	<b>\$16.55</b>	9.25%	\$6.95	\$30.00
PERE MARQUETTE STATE FORES	6	2,092.30	\$15.09	\$10.95	72.54%	<b>\$16.40</b>	8.66%	\$6.95	\$30.00
ROSCOMMON FOREST MGT UNIT	1	86.80	\$9.10	\$6.80	74.73%	<b>\$40.00</b>	339.56%	\$40.00	\$40.00
GRAYLING FOREST MGT UNIT	3	2,329.00	\$16.93	\$11.75	69.37%	<b>\$11.75</b>	-30.63%	\$10.35	\$21.35
AUSABLE STATE FOREST	4	2,415.80	\$16.65	\$11.57	69.48%	<b>\$12.76</b>	-23.36%	\$10.35	\$40.00
NORTHERN LOWER PENINSULA	21	9,236.10	\$18.43	\$13.10	71.07%	<b>\$20.67</b>	12.18%	\$6.95	\$51.16
STATEWIDE	26	-----	-----	-----	69.90%	-----	11.47%	\$1.00	\$51.16

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## PULPWOOD (Cords, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	410.00	\$50.53	\$23.97	47.44%	<b>\$96.62</b>	91.21%	\$91.00	\$155.00
GWINN FOREST MGT UNIT	3	1,513.00	\$56.41	\$34.98	62.01%	<b>\$75.12</b>	33.16%	\$61.88	\$87.11
ESCANABA FOREST MGT UNIT	8	1,738.00	\$61.40	\$41.67	67.87%	<b>\$88.68</b>	44.43%	\$43.60	\$110.00
ESCANABA RIVER STATE FOREST	11	3,251.00	\$59.08	\$38.56	65.27%	<b>\$82.37</b>	39.43%	\$43.60	\$110.00
SHINGLETON FOREST MGT UNIT	15	5,227.00	\$71.94	\$57.13	79.42%	<b>\$84.92</b>	18.04%	\$32.00	\$103.36
NEWBERRY FOREST MGT UNIT	18	13,685.00	\$67.05	\$32.83	48.96%	<b>\$60.19</b>	-10.22%	\$8.00	\$96.52
S STE MARIE FMU (NAUBINWAY)	5	3,947.60	\$64.37	\$59.09	91.79%	<b>\$99.61</b>	54.73%	\$65.00	\$110.00
S STE MARIE FMU (SOO MAINLAN	1	715.00	\$71.94	\$69.80	97.03%	<b>\$93.00</b>	29.27%	\$93.00	\$93.00
LAKE SUPERIOR STATE FOREST	39	23,574.60	\$67.83	\$43.74	64.47%	<b>\$73.27</b>	8.02%	\$8.00	\$110.00
UPPER PENINSULA	52	-----	-----	-----	64.36%	-----	12.30%	\$8.00	\$155.00
GAYLORD FOREST MGT UNIT	13	5,643.00	\$67.83	\$46.73	68.89%	<b>\$87.06</b>	28.34%	\$36.55	\$115.20
PIGEON RIVER FOREST MGT UNIT	6	873.00	\$44.91	\$29.35	65.35%	<b>\$64.10</b>	42.73%	\$35.00	\$90.50
ATLANTA FOREST MGT UNIT	15	10,014.00	\$58.54	\$46.12	78.79%	<b>\$109.13</b>	86.43%	\$40.00	\$166.00
MACKINAW STATE FOREST	34	16,530.00	\$60.99	\$45.44	74.51%	<b>\$99.22</b>	62.68%	\$35.00	\$166.00
TRAVERSE CITY FOREST MGT UNI	35	16,967.80	\$63.37	\$50.54	79.75%	<b>\$76.46</b>	20.65%	\$40.00	\$200.06
CADILLAC FOREST MGT UNIT	27	12,723.70	\$51.39	\$38.11	74.16%	<b>\$74.27</b>	44.53%	\$25.80	\$95.35
PERE MARQUETTE STATE FORES	62	29,691.50	\$58.24	\$45.21	77.64%	<b>\$75.52</b>	29.68%	\$25.80	\$200.06
ROSCOMMON FOREST MGT UNIT	10	3,053.00	\$60.08	\$43.98	73.20%	<b>\$64.67</b>	7.63%	\$39.20	\$111.00
GRAYLING FOREST MGT UNIT	15	2,385.00	\$48.64	\$27.75	57.05%	<b>\$42.26</b>	-13.13%	\$15.00	\$115.03
GLADWIN FOREST MGT UNIT	8	3,564.00	\$59.15	\$45.79	77.41%	<b>\$60.52</b>	2.33%	\$40.50	\$70.00
AUSABLE STATE FOREST	33	9,002.00	\$56.68	\$40.40	71.27%	<b>\$57.09</b>	0.72%	\$15.00	\$115.03
NORTHERN LOWER PENINSULA	129	55,223.50	\$58.81	\$44.50	75.66%	<b>\$79.61</b>	35.37%	\$15.00	\$200.06
STATEWIDE	181	-----	-----	-----	71.62%	-----	27.11%	\$8.00	\$200.06

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## PULPWOOD (Cords, see general note 3)

<b>SUGAR MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	3	1,060.00	\$11.83	\$7.98	67.51%	<b>\$9.92</b>	-16.14%	\$9.30	\$10.00
PIGEON RIVER FOREST MGT UNIT	2	660.00	\$12.30	\$8.29	67.44%	<b>\$8.29</b>	-32.56%	\$8.00	\$8.60
ATLANTA FOREST MGT UNIT	1	547.00	\$11.63	\$8.10	69.65%	<b>\$20.00</b>	71.97%	\$20.00	\$20.00
MACKINAW STATE FOREST	6	2,267.00	\$11.92	\$8.10	67.99%	<b>\$11.88</b>	-0.33%	\$8.00	\$20.00
TRAVERSE CITY FOREST MGT UNI	1	97.00	\$17.82	\$10.55	59.20%	<b>\$14.00</b>	-21.44%	\$14.00	\$14.00
CADILLAC FOREST MGT UNIT	1	28.80	\$12.00	\$7.70	64.17%	<b>\$7.70</b>	-35.83%	\$7.70	\$7.70
PERE MARQUETTE STATE FORES	2	125.80	\$16.49	\$9.90	60.03%	<b>\$12.56</b>	-23.84%	\$7.70	\$14.00
GRAYLING FOREST MGT UNIT	1	265.00	\$8.95	\$6.20	69.27%	<b>\$15.00</b>	67.60%	\$15.00	\$15.00
AUSABLE STATE FOREST	1	265.00	\$8.95	\$6.20	69.27%	<b>\$15.00</b>	67.60%	\$15.00	\$15.00
NORTHERN LOWER PENINSULA	9	2,657.80	\$11.84	\$8.00	67.56%	<b>\$12.22</b>	3.24%	\$7.70	\$20.00
STATEWIDE	9	-----	-----	-----	67.56%	-----	3.24%	\$7.70	\$20.00

<b>TAMARACK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	2	119.00	\$40.95	\$23.70	57.89%	<b>\$23.71</b>	-42.09%	\$20.51	\$24.61
GWINN FOREST MGT UNIT	4	629.00	\$34.08	\$21.85	64.12%	<b>\$45.77</b>	34.30%	\$25.25	\$58.00
ESCANABA FOREST MGT UNIT	1	142.00	\$33.00	\$12.55	38.03%	<b>\$32.50</b>	-1.52%	\$32.50	\$32.50
ESCANABA RIVER STATE FOREST	5	771.00	\$33.88	\$20.14	59.44%	<b>\$43.33</b>	27.87%	\$25.25	\$58.00
SHINGLETON FOREST MGT UNIT	2	427.00	\$31.49	\$21.05	66.84%	<b>\$34.12</b>	8.36%	\$30.00	\$35.00
S STE MARIE FMU (SOO MAINLAN	1	1,166.00	\$11.83	\$7.80	65.93%	<b>\$33.59</b>	183.94%	\$33.59	\$33.59
LAKE SUPERIOR STATE FOREST	3	1,593.00	\$17.10	\$11.35	66.38%	<b>\$33.73</b>	97.27%	\$30.00	\$35.00
UPPER PENINSULA	10	-----	-----	-----	62.55%	-----	54.48%	\$20.51	\$58.00
STATEWIDE	10	-----	-----	-----	62.55%	-----	54.48%	\$20.51	\$58.00

<b>WHITE ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
PIGEON RIVER FOREST MGT UNIT	1	257.00	\$6.09	\$4.00	65.68%	<b>\$8.00</b>	31.36%	\$8.00	\$8.00
MACKINAW STATE FOREST	1	257.00	\$6.09	\$4.00	65.68%	<b>\$8.00</b>	31.36%	\$8.00	\$8.00
TRAVERSE CITY FOREST MGT UNI	1	62.00	\$16.84	\$10.60	62.95%	<b>\$10.60</b>	-37.05%	\$10.60	\$10.60
PERE MARQUETTE STATE FORES	1	62.00	\$16.84	\$10.60	62.95%	<b>\$10.60</b>	-37.05%	\$10.60	\$10.60
GLADWIN FOREST MGT UNIT	2	279.00	\$18.65	\$15.35	82.31%	<b>\$17.80</b>	-4.56%	\$15.85	\$18.00
AUSABLE STATE FOREST	2	279.00	\$18.65	\$15.35	82.31%	<b>\$17.80</b>	-4.56%	\$15.85	\$18.00
NORTHERN LOWER PENINSULA	4	598.00	\$13.06	\$9.98	76.39%	<b>\$12.84</b>	-1.71%	\$8.00	\$18.00
STATEWIDE	4	-----	-----	-----	76.39%	-----	-1.71%	\$8.00	\$18.00

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## PULPWOOD (Cords, see general note 3)

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	1	36.00	\$11.42	\$7.30	63.92%	<b>\$7.30</b>	-36.08%	\$7.30	\$7.30
MACKINAW STATE FOREST	1	36.00	\$11.42	\$7.30	63.92%	<b>\$7.30</b>	-36.08%	\$7.30	\$7.30
TRAVERSE CITY FOREST MGT UNI	2	170.00	\$10.61	\$6.01	56.61%	<b>\$6.97</b>	-34.33%	\$6.80	\$7.00
CADILLAC FOREST MGT UNIT	3	952.80	\$14.98	\$10.37	69.25%	<b>\$15.54</b>	3.74%	\$9.55	\$19.95
PERE MARQUETTE STATE FORES	5	1,122.80	\$14.31	\$9.71	67.83%	<b>\$14.24</b>	-0.53%	\$6.80	\$19.95
ROSCOMMON FOREST MGT UNIT	1	128.00	\$12.36	\$9.15	74.03%	<b>\$9.15</b>	-25.97%	\$9.15	\$9.15
GRAYLING FOREST MGT UNIT	1	262.00	\$12.35	\$7.40	59.92%	<b>\$7.40</b>	-40.08%	\$7.40	\$7.40
AUSABLE STATE FOREST	2	390.00	\$12.35	\$7.97	64.55%	<b>\$7.97</b>	-35.45%	\$7.40	\$9.15
NORTHERN LOWER PENINSULA	8	1,548.80	\$13.75	\$9.22	67.01%	<b>\$12.50</b>	-9.11%	\$6.80	\$19.95
STATEWIDE	8	-----	-----	-----	67.01%	-----	-9.11%	\$6.80	\$19.95

  

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	1,008.20	\$29.68	\$20.97	70.65%	<b>\$47.69</b>	60.69%	\$42.00	\$50.20
ESCANABA RIVER STATE FOREST	3	1,008.20	\$29.68	\$20.97	70.65%	<b>\$47.69</b>	60.69%	\$42.00	\$50.20
SHINGLETON FOREST MGT UNIT	7	871.00	\$28.74	\$22.35	77.77%	<b>\$34.08</b>	18.59%	\$20.70	\$49.50
NEWBERRY FOREST MGT UNIT	7	1,582.00	\$26.12	\$3.81	14.58%	<b>\$18.59</b>	-28.85%	\$1.00	\$45.00
LAKE SUPERIOR STATE FOREST	14	2,453.00	\$27.05	\$10.39	38.41%	<b>\$24.09</b>	-10.95%	\$1.00	\$49.50
UPPER PENINSULA	17	-----	-----	-----	48.43%	-----	11.31%	\$1.00	\$50.20
PIGEON RIVER FOREST MGT UNIT	4	855.00	\$13.33	\$9.20	69.07%	<b>\$14.71</b>	10.36%	\$10.00	\$30.00
ATLANTA FOREST MGT UNIT	2	190.00	\$38.79	\$34.65	89.33%	<b>\$34.96</b>	-9.87%	\$34.90	\$35.00
MACKINAW STATE FOREST	6	1,045.00	\$17.96	\$13.83	77.02%	<b>\$18.39</b>	2.41%	\$10.00	\$35.00
TRAVERSE CITY FOREST MGT UNI	10	2,566.20	\$10.37	\$7.69	74.15%	<b>\$15.61</b>	50.55%	\$6.65	\$32.81
CADILLAC FOREST MGT UNIT	11	2,263.10	\$12.27	\$8.02	65.37%	<b>\$16.02</b>	30.54%	\$7.00	\$35.00
PERE MARQUETTE STATE FORES	21	4,829.30	\$11.26	\$7.85	69.67%	<b>\$15.80</b>	40.33%	\$6.65	\$35.00
GRAYLING FOREST MGT UNIT	1	67.00	\$10.95	\$6.80	62.10%	<b>\$6.80</b>	-37.90%	\$6.80	\$6.80
GLADWIN FOREST MGT UNIT	1	444.00	\$10.95	\$8.10	73.97%	<b>\$79.80</b>	628.77%	\$79.80	\$79.80
AUSABLE STATE FOREST	2	511.00	\$10.95	\$7.93	72.42%	<b>\$70.23</b>	541.36%	\$6.80	\$79.80
NORTHERN LOWER PENINSULA	29	6,385.30	\$12.33	\$8.83	71.62%	<b>\$20.58</b>	66.90%	\$6.65	\$79.80
STATEWIDE	46	-----	-----	-----	58.86%	-----	36.32%	\$1.00	\$79.80

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## PULPWOOD (Cords, see general note 3)

WHITE SPRUCE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	149.00	\$40.00	\$26.00	65.00%	<b>\$41.00</b>	2.50%	\$41.00	\$41.00
GWINN FOREST MGT UNIT	7	586.00	\$52.52	\$34.40	65.50%	<b>\$44.15</b>	-15.94%	\$22.00	\$78.17
ESCANABA FOREST MGT UNIT	3	673.20	\$40.00	\$27.55	68.86%	<b>\$44.73</b>	11.83%	\$33.00	\$53.00
ESCANABA RIVER STATE FOREST	10	1,259.20	\$45.83	\$30.74	67.07%	<b>\$44.46</b>	-2.98%	\$22.00	\$78.17
SHINGLETON FOREST MGT UNIT	1	61.00	\$37.27	\$29.80	79.96%	<b>\$40.00</b>	7.32%	\$40.00	\$40.00
NEWBERRY FOREST MGT UNIT	1	142.00	\$30.55	\$18.95	62.03%	<b>\$23.40</b>	-23.40%	\$23.40	\$23.40
S STE MARIE FMU (NAUBINWAY)	2	474.00	\$20.73	\$11.44	55.16%	<b>\$40.00</b>	92.92%	\$40.00	\$40.00
S STE MARIE FMU (SOO MAINLAN	3	1,426.00	\$24.06	\$17.08	71.02%	<b>\$22.40</b>	-6.87%	\$14.30	\$23.47
S STE MARIE FMU (DRUMMOND IS	3	1,415.00	\$12.66	\$7.45	58.84%	<b>\$45.63</b>	260.37%	\$7.55	\$63.21
LAKE SUPERIOR STATE FOREST	10	3,518.00	\$19.52	\$12.74	65.30%	<b>\$34.46</b>	76.58%	\$7.55	\$63.21
UPPER PENINSULA	21	-----	-----	-----	66.06%	-----	38.54%	\$7.55	\$78.17
GAYLORD FOREST MGT UNIT	1	502.00	\$28.56	\$11.40	39.92%	<b>\$12.00</b>	-57.98%	\$12.00	\$12.00
MACKINAW STATE FOREST	1	502.00	\$28.56	\$11.40	39.92%	<b>\$12.00</b>	-57.98%	\$12.00	\$12.00
NORTHERN LOWER PENINSULA	1	502.00	\$28.56	\$11.40	39.92%	<b>\$12.00</b>	-57.98%	\$12.00	\$12.00
STATEWIDE	22	-----	-----	-----	63.50%	-----	29.11%	\$7.55	\$78.17

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	73.00	\$120.00	\$120.00
ATLANTA FOREST MGT UNIT	1	6.00	\$300.00	\$300.00
MACKINAW STATE FOREST	2	79.00	\$120.00	\$300.00
NORTHERN LOWER PENINSULA	2	79.00	\$120.00	\$300.00
STATEWIDE	2	-----	\$120.00	\$300.00

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	3	209.00	\$110.00	\$281.00
ESCANABA RIVER STATE FOREST	3	209.00	\$110.00	\$281.00
UPPER PENINSULA	3	-----	\$110.00	\$281.00
GAYLORD FOREST MGT UNIT	1	115.00	\$109.57	\$109.57
ATLANTA FOREST MGT UNIT	1	223.00	\$208.94	\$208.94
MACKINAW STATE FOREST	2	338.00	\$109.57	\$208.94
GLADWIN FOREST MGT UNIT	1	161.00	\$112.82	\$112.82
AUSABLE STATE FOREST	1	161.00	\$112.82	\$112.82
NORTHERN LOWER PENINSULA	3	499.00	\$109.57	\$208.94
STATEWIDE	6	-----	\$109.57	\$281.00

<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	588.00	\$94.57	\$94.57
MACKINAW STATE FOREST	1	588.00	\$94.57	\$94.57
NORTHERN LOWER PENINSULA	1	588.00	\$94.57	\$94.57
STATEWIDE	1	-----	\$94.57	\$94.57

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	270.00	\$55.00	\$55.00
PIGEON RIVER FOREST MGT UNIT	1	258.00	\$51.45	\$51.45
MACKINAW STATE FOREST	2	528.00	\$51.45	\$55.00
NORTHERN LOWER PENINSULA	2	528.00	\$51.45	\$55.00
STATEWIDE	2	-----	\$51.45	\$55.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	3	442.00	\$67.61	\$147.15
MACKINAW STATE FOREST	3	442.00	\$67.61	\$147.15
NORTHERN LOWER PENINSULA	3	442.00	\$67.61	\$147.15
STATEWIDE	3	-----	\$67.61	\$147.15

HEMLOCK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	53.00	\$228.00	\$228.00
ESCANABA RIVER STATE FOREST	1	53.00	\$228.00	\$228.00
UPPER PENINSULA	1	-----	\$228.00	\$228.00
STATEWIDE	1	-----	\$228.00	\$228.00

JACK PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	239.00	\$171.00	\$267.57
MACKINAW STATE FOREST	2	239.00	\$171.00	\$267.57
CADILLAC FOREST MGT UNIT	1	62.00	\$166.79	\$166.79
PÈRE MARQUETTE STATE FORES	1	62.00	\$166.79	\$166.79
ROSCOMMON FOREST MGT UNIT	1	148.00	\$137.00	\$137.00
AUSABLE STATE FOREST	1	148.00	\$137.00	\$137.00
NORTHERN LOWER PENINSULA	4	449.00	\$137.00	\$267.57
STATEWIDE	4	-----	\$137.00	\$267.57

MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	72.00	\$180.00	\$180.00
MACKINAW STATE FOREST	1	72.00	\$180.00	\$180.00
NORTHERN LOWER PENINSULA	1	72.00	\$180.00	\$180.00
STATEWIDE	1	-----	\$180.00	\$180.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	2	257.00	\$176.28	\$205.10
ESCANABA RIVER STATE FOREST	2	257.00	\$176.28	\$205.10
UPPER PENINSULA	2	-----	\$176.28	\$205.10
GAYLORD FOREST MGT UNIT	1	396.00	\$142.60	\$142.60
MACKINAW STATE FOREST	1	396.00	\$142.60	\$142.60
TRAVERSE CITY FOREST MGT UNI	1	232.00	\$96.80	\$96.80
CADILLAC FOREST MGT UNIT	1	80.00	\$134.47	\$134.47
PÈRE MARQUETTE STATE FORES	2	312.00	\$96.80	\$134.47
NORTHERN LOWER PENINSULA	3	708.00	\$96.80	\$142.60
STATEWIDE	5	-----	\$96.80	\$205.10

MIXED OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	2	194.00	\$49.13	\$120.15
PÈRE MARQUETTE STATE FORES	2	194.00	\$49.13	\$120.15
ROSCOMMON FOREST MGT UNIT	1	158.00	\$56.00	\$56.00
GRAYLING FOREST MGT UNIT	1	138.00	\$53.00	\$53.00
GLADWIN FOREST MGT UNIT	1	842.00	\$73.80	\$73.80
AUSABLE STATE FOREST	3	1,138.00	\$53.00	\$73.80
NORTHERN LOWER PENINSULA	5	1,332.00	\$49.13	\$120.15
STATEWIDE	5	-----	\$49.13	\$120.15

MIXED SOFTWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
PIGEON RIVER FOREST MGT UNIT	1	78.00	\$170.00	\$170.00
MACKINAW STATE FOREST	1	78.00	\$170.00	\$170.00
ROSCOMMON FOREST MGT UNIT	1	279.00	\$154.00	\$154.00
AUSABLE STATE FOREST	1	279.00	\$154.00	\$154.00
NORTHERN LOWER PENINSULA	2	357.00	\$154.00	\$170.00
STATEWIDE	2	-----	\$154.00	\$170.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>PAPER BIRCH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
S STE MARIE FMU (SOO MAINLAN	1	75.00	\$101.71	\$101.71
LAKE SUPERIOR STATE FOREST	1	75.00	\$101.71	\$101.71
UPPER PENINSULA	1	-----	\$101.71	\$101.71
<b>STATEWIDE</b>	<b>1</b>	<b>-----</b>	<b>\$101.71</b>	<b>\$101.71</b>

<b>Q. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GRAYLING FOREST MGT UNIT	1	73.00	\$141.06	\$141.06
AUSABLE STATE FOREST	1	73.00	\$141.06	\$141.06
NORTHERN LOWER PENINSULA	1	73.00	\$141.06	\$141.06
<b>STATEWIDE</b>	<b>1</b>	<b>-----</b>	<b>\$141.06</b>	<b>\$141.06</b>

<b>RED MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	3	571.00	\$104.00	\$280.68
MACKINAW STATE FOREST	3	571.00	\$104.00	\$280.68
CADILLAC FOREST MGT UNIT	1	681.00	\$122.95	\$122.95
PERE MARQUETTE STATE FORES	1	681.00	\$122.95	\$122.95
NORTHERN LOWER PENINSULA	4	1,252.00	\$104.00	\$280.68
<b>STATEWIDE</b>	<b>4</b>	<b>-----</b>	<b>\$104.00</b>	<b>\$280.68</b>

<b>RED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	3	1,101.00	\$99.08	\$476.44
MACKINAW STATE FOREST	3	1,101.00	\$99.08	\$476.44
TRAVERSE CITY FOREST MGT UNI	1	171.00	\$70.09	\$70.09
PERE MARQUETTE STATE FORES	1	171.00	\$70.09	\$70.09
NORTHERN LOWER PENINSULA	4	1,272.00	\$70.09	\$476.44
<b>STATEWIDE</b>	<b>4</b>	<b>-----</b>	<b>\$70.09</b>	<b>\$476.44</b>

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RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	9.00	\$439.13	\$439.13
PERE MARQUETTE STATE FORES	1	9.00	\$439.13	\$439.13
GLADWIN FOREST MGT UNIT	1	40.00	\$230.50	\$230.50
AUSABLE STATE FOREST	1	40.00	\$230.50	\$230.50
NORTHERN LOWER PENINSULA	2	49.00	\$230.50	\$439.13
STATEWIDE	2	-----	\$230.50	\$439.13

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	294.00	\$75.00	\$75.00
ESCANABA RIVER STATE FOREST	1	294.00	\$75.00	\$75.00
UPPER PENINSULA	1	-----	\$75.00	\$75.00
PIGEON RIVER FOREST MGT UNIT	1	419.00	\$51.45	\$51.45
MACKINAW STATE FOREST	1	419.00	\$51.45	\$51.45
NORTHERN LOWER PENINSULA	1	419.00	\$51.45	\$51.45
STATEWIDE	2	-----	\$51.45	\$75.00

WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
PIGEON RIVER FOREST MGT UNIT	1	369.00	\$51.45	\$51.45
MACKINAW STATE FOREST	1	369.00	\$51.45	\$51.45
NORTHERN LOWER PENINSULA	1	369.00	\$51.45	\$51.45
STATEWIDE	1	-----	\$51.45	\$51.45

WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	206.00	\$105.00	\$105.00
MACKINAW STATE FOREST	1	206.00	\$105.00	\$105.00
NORTHERN LOWER PENINSULA	1	206.00	\$105.00	\$105.00
STATEWIDE	1	-----	\$105.00	\$105.00

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PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
SHINGLETON FOREST MGT UNIT	1	78.00	\$110.00	\$110.00
LAKE SUPERIOR STATE FOREST	1	78.00	\$110.00	\$110.00
UPPER PENINSULA	1	-----	\$110.00	\$110.00
STATEWIDE	1	-----	\$110.00	\$110.00