



# Michigan Department of Natural Resources

## Forest Resources Division

### Timber Sale Management System

#### AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2014 TO 06/30/2015

##### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

##### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB.  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

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## SAWLOGS (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	6	473.00	\$81.62	\$62.81	76.96%	<b>\$80.14</b>	-1.81%	\$69.50	\$110.00
PIGEON RIVER FOREST MGT UNIT	1	97.00	\$83.71	\$59.00	70.48%	<b>\$100.00</b>	19.46%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	6	653.40	\$67.17	\$51.69	76.96%	<b>\$59.39</b>	-11.58%	\$48.00	\$150.00
MACKINAW STATE FOREST	13	1,223.40	\$74.07	\$56.57	76.38%	<b>\$70.64</b>	-4.63%	\$48.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	5	547.20	\$79.65	\$54.14	67.97%	<b>\$96.60</b>	21.28%	\$37.00	\$100.00
CADILLAC FOREST MGT UNIT	1	56.50	\$81.82	\$54.00	66.00%	<b>\$108.00</b>	32.00%	\$108.00	\$108.00
PERE MARQUETTE STATE FORES	6	603.70	\$79.86	\$54.13	67.78%	<b>\$97.67</b>	22.31%	\$37.00	\$108.00
ROSCOMMON FOREST MGT UNIT	8	430.80	\$99.81	\$75.99	76.13%	<b>\$132.40</b>	32.65%	\$63.00	\$250.00
AUSABLE STATE FOREST	8	430.80	\$99.81	\$75.99	76.13%	<b>\$132.40</b>	32.65%	\$63.00	\$250.00
NORTHERN LOWER PENINSULA	27	2,257.90	\$80.53	\$59.62	74.04%	<b>\$89.65</b>	11.33%	\$37.00	\$250.00
STATEWIDE	27	-----	-----	-----	74.04%	-----	11.33%	\$37.00	\$250.00
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	37.20	\$120.00	\$72.00	60.00%	<b>\$75.01</b>	-37.49%	\$75.01	\$75.01
MACKINAW STATE FOREST	1	37.20	\$120.00	\$72.00	60.00%	<b>\$75.01</b>	-37.49%	\$75.01	\$75.01
NORTHERN LOWER PENINSULA	1	37.20	\$120.00	\$72.00	60.00%	<b>\$75.01</b>	-37.49%	\$75.01	\$75.01
STATEWIDE	1	-----	-----	-----	60.00%	-----	-37.49%	\$75.01	\$75.01

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## SAWLOGS (MBF, see general note 3)

<b>BASSWOOD</b>	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	7	740.00	\$219.45	\$135.53	61.76%	<b>\$262.50</b>	19.62%	\$154.00	\$365.00
ESCANABA FOREST MGT UNIT	2	130.80	\$273.71	\$139.17	50.85%	<b>\$194.88</b>	-28.80%	\$137.00	\$430.45
ESCANABA RIVER STATE FOREST	2	130.80	\$273.71	\$139.17	50.85%	<b>\$194.88</b>	-28.80%	\$137.00	\$430.45
NEWBERRY FOREST MGT UNIT	1	78.00	\$225.00	\$169.00	75.11%	<b>\$357.92</b>	59.08%	\$357.92	\$357.92
LAKE SUPERIOR STATE FOREST	1	78.00	\$225.00	\$169.00	75.11%	<b>\$357.92</b>	59.08%	\$357.92	\$357.92
UPPER PENINSULA	10	-----	-----	-----	61.03%	-----	14.79%	\$137.00	\$430.45
GAYLORD FOREST MGT UNIT	8	491.00	\$108.57	\$71.80	66.14%	<b>\$86.82</b>	-20.03%	\$52.00	\$120.00
PIGEON RIVER FOREST MGT UNIT	3	127.60	\$86.68	\$56.63	65.34%	<b>\$56.63</b>	-34.66%	\$54.00	\$61.00
ATLANTA FOREST MGT UNIT	1	139.30	\$92.42	\$75.00	81.15%	<b>\$75.00</b>	-18.85%	\$75.00	\$75.00
MACKINAW STATE FOREST	12	757.90	\$101.91	\$69.84	68.52%	<b>\$79.57</b>	-21.93%	\$52.00	\$120.00
TRAVERSE CITY FOREST MGT UNI	1	63.60	\$197.33	\$128.00	64.87%	<b>\$128.00</b>	-35.13%	\$128.00	\$128.00
CADILLAC FOREST MGT UNIT	2	36.80	\$191.22	\$129.33	67.63%	<b>\$322.17</b>	68.48%	\$107.00	\$425.00
PERE MARQUETTE STATE FORES	3	100.40	\$195.09	\$128.49	65.86%	<b>\$199.17</b>	2.09%	\$107.00	\$425.00
ROSCOMMON FOREST MGT UNIT	1	30.10	\$120.00	\$91.00	75.83%	<b>\$250.00</b>	108.33%	\$250.00	\$250.00
AUSABLE STATE FOREST	1	30.10	\$120.00	\$91.00	75.83%	<b>\$250.00</b>	108.33%	\$250.00	\$250.00
NORTHERN LOWER PENINSULA	16	888.40	\$113.06	\$77.18	68.27%	<b>\$98.86</b>	-12.56%	\$52.00	\$425.00
STATEWIDE	26	-----	-----	-----	63.33%	-----	6.10%	\$52.00	\$430.45
<b>BEECH</b>	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	5	322.90	\$94.74	\$35.71	37.69%	<b>\$39.70</b>	-58.10%	\$30.00	\$70.00
MACKINAW STATE FOREST	5	322.90	\$94.74	\$35.71	37.69%	<b>\$39.70</b>	-58.10%	\$30.00	\$70.00
TRAVERSE CITY FOREST MGT UNI	1	87.60	\$95.64	\$71.00	74.24%	<b>\$143.00</b>	49.52%	\$143.00	\$143.00
PERE MARQUETTE STATE FORES	1	87.60	\$95.64	\$71.00	74.24%	<b>\$143.00</b>	49.52%	\$143.00	\$143.00
GRAYLING FOREST MGT UNIT	1	18.10	\$73.63	\$53.00	71.98%	<b>\$53.00</b>	-28.02%	\$53.00	\$53.00
AUSABLE STATE FOREST	1	18.10	\$73.63	\$53.00	71.98%	<b>\$53.00</b>	-28.02%	\$53.00	\$53.00
NORTHERN LOWER PENINSULA	7	428.60	\$94.03	\$43.65	46.42%	<b>\$61.37</b>	-34.73%	\$30.00	\$143.00
STATEWIDE	7	-----	-----	-----	46.42%	-----	-34.73%	\$30.00	\$143.00

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## SAWLOGS (MBF, see general note 3)

<b>BLACK CHERRY</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	10.60	\$573.46	\$310.00	54.06%	<b>\$372.00</b>	-35.13%	\$372.00	\$372.00
ESCANABA RIVER STATE FOREST	1	10.60	\$573.46	\$310.00	54.06%	<b>\$372.00</b>	-35.13%	\$372.00	\$372.00
UPPER PENINSULA	1	-----	-----	-----	54.06%	-----	-35.13%	\$372.00	\$372.00
GAYLORD FOREST MGT UNIT	1	31.10	\$408.78	\$298.00	72.90%	<b>\$400.00</b>	-2.15%	\$400.00	\$400.00
MACKINAW STATE FOREST	1	31.10	\$408.78	\$298.00	72.90%	<b>\$400.00</b>	-2.15%	\$400.00	\$400.00
TRAVERSE CITY FOREST MGT UNI	1	21.30	\$408.78	\$290.00	70.94%	<b>\$400.00</b>	-2.15%	\$400.00	\$400.00
CADILLAC FOREST MGT UNIT	2	31.30	\$325.00	\$213.39	65.66%	<b>\$292.70</b>	-9.94%	\$211.00	\$450.00
PERE MARQUETTE STATE FORES	3	52.60	\$358.93	\$244.41	68.10%	<b>\$336.15</b>	-6.35%	\$211.00	\$450.00
NORTHERN LOWER PENINSULA	4	83.70	\$377.45	\$264.32	70.03%	<b>\$359.88</b>	-4.66%	\$211.00	\$450.00
STATEWIDE	5	-----	-----	-----	67.45%	-----	-9.57%	\$211.00	\$450.00
<b>JACK PINE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	75.60	\$27.00	\$22.00	81.48%	<b>\$22.00</b>	-18.52%	\$22.00	\$22.00
PERE MARQUETTE STATE FORES	1	75.60	\$27.00	\$22.00	81.48%	<b>\$22.00</b>	-18.52%	\$22.00	\$22.00
ROSCOMMON FOREST MGT UNIT	2	279.40	\$36.77	\$28.43	77.32%	<b>\$43.78</b>	19.04%	\$30.00	\$61.73
AUSABLE STATE FOREST	2	279.40	\$36.77	\$28.43	77.32%	<b>\$43.78</b>	19.04%	\$30.00	\$61.73
NORTHERN LOWER PENINSULA	3	355.00	\$34.69	\$27.06	78.01%	<b>\$39.14</b>	12.81%	\$22.00	\$61.73
STATEWIDE	3	-----	-----	-----	78.01%	-----	12.81%	\$22.00	\$61.73
<b>MIXED ASPEN</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	10	660.70	\$110.90	\$84.97	76.62%	<b>\$108.78</b>	-1.91%	\$53.00	\$185.00
PIGEON RIVER FOREST MGT UNIT	3	306.70	\$80.87	\$56.78	70.22%	<b>\$157.63</b>	94.93%	\$100.00	\$192.06
ATLANTA FOREST MGT UNIT	14	2,075.40	\$117.78	\$94.46	80.20%	<b>\$101.67</b>	-13.68%	\$82.00	\$150.00
MACKINAW STATE FOREST	27	3,042.80	\$112.57	\$88.61	78.71%	<b>\$108.85</b>	-3.30%	\$53.00	\$192.06
TRAVERSE CITY FOREST MGT UNI	16	1,336.20	\$91.76	\$62.66	68.29%	<b>\$129.04</b>	40.64%	\$40.61	\$224.40
CADILLAC FOREST MGT UNIT	15	1,355.00	\$70.63	\$49.23	69.71%	<b>\$164.90</b>	133.47%	\$44.00	\$275.82
PERE MARQUETTE STATE FORES	31	2,691.20	\$81.12	\$55.90	68.91%	<b>\$147.10</b>	81.33%	\$40.61	\$275.82
ROSCOMMON FOREST MGT UNIT	1	25.90	\$54.79	\$37.00	67.53%	<b>\$40.00</b>	-26.99%	\$40.00	\$40.00
GRAYLING FOREST MGT UNIT	5	370.20	\$69.22	\$47.68	68.89%	<b>\$90.07</b>	30.12%	\$32.00	\$150.00
GLADWIN FOREST MGT UNIT	7	1,186.90	\$55.14	\$41.54	75.33%	<b>\$108.01</b>	95.88%	\$22.00	\$218.30
AUSABLE STATE FOREST	13	1,583.00	\$58.43	\$42.90	73.42%	<b>\$102.70</b>	75.77%	\$22.00	\$218.30
NORTHERN LOWER PENINSULA	71	7,317.00	\$89.29	\$66.69	74.69%	<b>\$121.59</b>	36.18%	\$22.00	\$275.82
STATEWIDE	71	-----	-----	-----	74.69%	-----	36.18%	\$22.00	\$275.82

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## SAWLOGS (MBF, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	61.10	\$127.24	\$65.28	51.30%	<b>\$216.63</b>	70.26%	\$88.98	\$590.00
ESCANABA FOREST MGT UNIT	8	381.00	\$260.34	\$154.68	59.41%	<b>\$216.32</b>	-16.91%	\$122.00	\$350.00
ESCANABA RIVER STATE FOREST	8	381.00	\$260.34	\$154.68	59.41%	<b>\$216.32</b>	-16.91%	\$122.00	\$350.00
UPPER PENINSULA	11	-----	-----	-----	58.82%	-----	-10.57%	\$88.98	\$590.00
GAYLORD FOREST MGT UNIT	10	262.10	\$110.69	\$79.17	71.53%	<b>\$206.52</b>	86.57%	\$64.00	\$490.18
PIGEON RIVER FOREST MGT UNIT	1	52.00	\$113.17	\$79.00	69.81%	<b>\$81.00</b>	-28.43%	\$81.00	\$81.00
MACKINAW STATE FOREST	11	314.10	\$111.10	\$79.15	71.24%	<b>\$185.74</b>	67.18%	\$64.00	\$490.18
TRAVERSE CITY FOREST MGT UNI	4	67.10	\$136.36	\$104.38	76.55%	<b>\$214.38</b>	57.22%	\$90.61	\$300.00
CADILLAC FOREST MGT UNIT	2	39.30	\$138.46	\$90.67	65.48%	<b>\$450.00</b>	225.00%	\$110.00	\$1,130.00
PERE MARQUETTE STATE FORES	6	106.40	\$137.13	\$99.31	72.42%	<b>\$301.41</b>	119.79%	\$90.61	\$1,130.00
GRAYLING FOREST MGT UNIT	1	20.40	\$120.75	\$63.00	52.17%	<b>\$63.00</b>	-47.83%	\$63.00	\$63.00
AUSABLE STATE FOREST	1	20.40	\$120.75	\$63.00	52.17%	<b>\$63.00</b>	-47.83%	\$63.00	\$63.00
NORTHERN LOWER PENINSULA	18	440.90	\$117.83	\$83.27	70.67%	<b>\$207.97</b>	76.50%	\$63.00	\$1,130.00
STATEWIDE	29	-----	-----	-----	62.70%	-----	17.89%	\$63.00	\$1,130.00
MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	147.00	\$144.43	\$107.17	74.20%	<b>\$107.82</b>	-25.35%	\$106.00	\$110.00
ATLANTA FOREST MGT UNIT	7	348.20	\$150.66	\$117.63	78.07%	<b>\$162.12</b>	7.60%	\$110.00	\$250.00
MACKINAW STATE FOREST	10	495.20	\$148.81	\$114.52	76.96%	<b>\$146.00</b>	-1.89%	\$106.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	9	373.20	\$176.24	\$110.48	62.69%	<b>\$199.48</b>	13.19%	\$50.00	\$285.00
CADILLAC FOREST MGT UNIT	9	1,359.30	\$194.37	\$122.85	63.20%	<b>\$389.07</b>	100.17%	\$125.00	\$600.00
PERE MARQUETTE STATE FORES	18	1,732.50	\$190.47	\$120.19	63.10%	<b>\$348.23</b>	82.83%	\$50.00	\$600.00
ROSCOMMON FOREST MGT UNIT	15	1,526.00	\$130.95	\$97.83	74.71%	<b>\$162.33</b>	23.96%	\$71.00	\$290.04
GRAYLING FOREST MGT UNIT	11	1,529.70	\$271.22	\$165.75	61.11%	<b>\$206.24</b>	-23.96%	\$71.00	\$640.00
GLADWIN FOREST MGT UNIT	11	693.60	\$153.53	\$117.40	76.47%	<b>\$210.04</b>	36.81%	\$101.00	\$400.00
AUSABLE STATE FOREST	37	3,749.30	\$192.36	\$129.16	67.15%	<b>\$189.07</b>	-1.71%	\$71.00	\$640.00
NORTHERN LOWER PENINSULA	65	5,977.00	\$188.20	\$125.35	66.60%	<b>\$231.64</b>	23.08%	\$50.00	\$640.00
STATEWIDE	65	-----	-----	-----	66.60%	-----	23.08%	\$50.00	\$640.00
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	61.40	\$191.40	\$115.29	60.23%	<b>\$261.76</b>	36.76%	\$230.00	\$285.71
UPPER PENINSULA	2	-----	-----	-----	60.23%	-----	36.76%	\$230.00	\$285.71
STATEWIDE	2	-----	-----	-----	60.23%	-----	36.76%	\$230.00	\$285.71

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SAWLOGS (MBF, see general note 3)

OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GLADWIN FOREST MGT UNIT	1	200.80	\$100.00	\$50.00	50.00%	<b>\$50.00</b>	-50.00%	\$50.00	\$50.00
AUSABLE STATE FOREST	1	200.80	\$100.00	\$50.00	50.00%	<b>\$50.00</b>	-50.00%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	200.80	\$100.00	\$50.00	50.00%	<b>\$50.00</b>	-50.00%	\$50.00	\$50.00
STATEWIDE	1	-----	-----	-----	50.00%	-----	-50.00%	\$50.00	\$50.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	16.20	\$250.00	\$88.00	35.20%	<b>\$100.00</b>	-60.00%	\$100.00	\$100.00
NEWBERRY FOREST MGT UNIT	2	60.00	\$277.50	\$139.73	50.35%	<b>\$142.28</b>	-48.73%	\$138.00	\$145.00
LAKE SUPERIOR STATE FOREST	2	60.00	\$277.50	\$139.73	50.35%	<b>\$142.28</b>	-48.73%	\$138.00	\$145.00
UPPER PENINSULA	3	-----	-----	-----	47.39%	-----	-50.93%	\$100.00	\$145.00
ATLANTA FOREST MGT UNIT	1	28.80	\$114.22	\$80.00	70.04%	<b>\$85.00</b>	-25.58%	\$85.00	\$85.00
MACKINAW STATE FOREST	1	28.80	\$114.22	\$80.00	70.04%	<b>\$85.00</b>	-25.58%	\$85.00	\$85.00
NORTHERN LOWER PENINSULA	1	28.80	\$114.22	\$80.00	70.04%	<b>\$85.00</b>	-25.58%	\$85.00	\$85.00
STATEWIDE	4	-----	-----	-----	50.49%	-----	-47.46%	\$85.00	\$145.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	291.50	\$40.69	\$29.13	71.58%	<b>\$56.78</b>	39.53%	\$50.00	\$100.00
ATLANTA FOREST MGT UNIT	1	169.90	\$40.69	\$29.00	71.27%	<b>\$29.00</b>	-28.73%	\$29.00	\$29.00
MACKINAW STATE FOREST	4	461.40	\$40.69	\$29.08	71.47%	<b>\$46.55</b>	14.40%	\$29.00	\$100.00
ROSCOMMON FOREST MGT UNIT	2	215.10	\$69.94	\$56.59	80.91%	<b>\$58.94</b>	-15.74%	\$58.00	\$60.00
GRAYLING FOREST MGT UNIT	1	49.50	\$40.69	\$29.00	71.27%	<b>\$100.00</b>	145.76%	\$100.00	\$100.00
AUSABLE STATE FOREST	3	264.60	\$64.47	\$51.43	79.77%	<b>\$66.62</b>	3.33%	\$58.00	\$100.00
NORTHERN LOWER PENINSULA	7	726.00	\$49.36	\$37.23	75.42%	<b>\$53.86</b>	9.13%	\$29.00	\$100.00
STATEWIDE	7	-----	-----	-----	75.42%	-----	9.13%	\$29.00	\$100.00

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## SAWLOGS (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	8	279.30	\$481.26	\$329.67	68.50%	<b>\$545.75</b>	13.40%	\$170.00	\$1,100.00
GWINN FOREST MGT UNIT	1	17.10	\$573.46	\$298.00	51.97%	<b>\$366.00</b>	-36.18%	\$366.00	\$366.00
ESCANABA RIVER STATE FOREST	1	17.10	\$573.46	\$298.00	51.97%	<b>\$366.00</b>	-36.18%	\$366.00	\$366.00
SHINGLETON FOREST MGT UNIT	2	38.80	\$239.51	\$124.70	52.06%	<b>\$156.82</b>	-34.52%	\$152.00	\$200.00
NEWBERRY FOREST MGT UNIT	3	352.10	\$239.51	\$145.14	60.60%	<b>\$192.21</b>	-19.75%	\$191.00	\$210.00
LAKE SUPERIOR STATE FOREST	5	390.90	\$239.51	\$143.11	59.75%	<b>\$188.70</b>	-21.21%	\$152.00	\$210.00
UPPER PENINSULA	14	-----	-----	-----	64.38%	-----	-2.27%	\$152.00	\$1,100.00
GAYLORD FOREST MGT UNIT	4	117.90	\$95.74	\$82.08	85.74%	<b>\$90.10</b>	-5.89%	\$73.10	\$100.00
PIGEON RIVER FOREST MGT UNIT	2	31.10	\$114.37	\$77.08	67.39%	<b>\$77.08</b>	-32.61%	\$71.00	\$80.00
ATLANTA FOREST MGT UNIT	4	315.00	\$92.42	\$72.49	78.43%	<b>\$483.55</b>	423.21%	\$67.00	\$930.00
MACKINAW STATE FOREST	10	464.00	\$94.74	\$75.24	79.42%	<b>\$356.33</b>	276.14%	\$67.00	\$930.00
TRAVERSE CITY FOREST MGT UNI	19	713.50	\$226.99	\$154.31	67.98%	<b>\$214.42</b>	-5.53%	\$100.00	\$796.93
CADILLAC FOREST MGT UNIT	6	212.10	\$188.20	\$125.46	66.66%	<b>\$252.52</b>	34.18%	\$93.00	\$400.00
PERE MARQUETTE STATE FORES	25	925.60	\$218.10	\$147.70	67.72%	<b>\$223.15</b>	2.32%	\$93.00	\$796.93
ROSCOMMON FOREST MGT UNIT	2	132.90	\$45.00	\$34.00	75.56%	<b>\$89.00</b>	97.79%	\$34.00	\$90.80
GLADWIN FOREST MGT UNIT	6	302.30	\$72.23	\$51.51	71.31%	<b>\$67.50</b>	-6.54%	\$28.00	\$100.00
AUSABLE STATE FOREST	8	435.20	\$63.92	\$46.16	72.23%	<b>\$74.07</b>	15.89%	\$28.00	\$100.00
NORTHERN LOWER PENINSULA	43	1,824.80	\$149.96	\$105.06	70.06%	<b>\$221.46</b>	47.68%	\$28.00	\$930.00
STATEWIDE	57	-----	-----	-----	67.42%	-----	24.45%	\$28.00	\$1,100.00



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## SAWLOGS (MBF, see general note 3)

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	102.30	\$650.00	\$488.00	75.08%	<b>\$600.00</b>	-7.69%	\$600.00	\$600.00
GWINN FOREST MGT UNIT	1	23.40	\$146.51	\$107.00	73.03%	<b>\$154.00</b>	5.11%	\$154.00	\$154.00
ESCANABA FOREST MGT UNIT	3	327.90	\$224.60	\$179.99	80.14%	<b>\$463.44</b>	106.34%	\$355.09	\$510.00
ESCANABA RIVER STATE FOREST	4	351.30	\$219.40	\$175.13	79.82%	<b>\$442.83</b>	101.84%	\$154.00	\$510.00
UPPER PENINSULA	5	-----	-----	-----	77.62%	-----	51.11%	\$154.00	\$600.00
GAYLORD FOREST MGT UNIT	10	1,031.00	\$229.21	\$175.48	76.56%	<b>\$186.58</b>	-18.60%	\$165.00	\$250.00
PIGEON RIVER FOREST MGT UNIT	4	284.30	\$206.00	\$165.74	80.46%	<b>\$220.81</b>	7.19%	\$128.00	\$250.00
ATLANTA FOREST MGT UNIT	9	816.10	\$235.53	\$191.36	81.25%	<b>\$241.93</b>	2.72%	\$180.00	\$741.04
MACKINAW STATE FOREST	23	2,131.40	\$228.53	\$180.26	78.88%	<b>\$212.34</b>	-7.09%	\$128.00	\$741.04
TRAVERSE CITY FOREST MGT UNI	11	1,285.90	\$255.95	\$196.31	76.70%	<b>\$372.60</b>	45.57%	\$160.00	\$450.00
CADILLAC FOREST MGT UNIT	7	972.40	\$215.64	\$150.88	69.97%	<b>\$397.29</b>	84.24%	\$155.00	\$584.24
PERE MARQUETTE STATE FORES	18	2,258.30	\$238.59	\$176.75	74.08%	<b>\$383.23</b>	60.62%	\$155.00	\$584.24
ROSCOMMON FOREST MGT UNIT	4	431.00	\$256.33	\$210.26	82.03%	<b>\$429.49</b>	67.56%	\$310.00	\$727.00
GRAYLING FOREST MGT UNIT	1	451.20	\$237.00	\$199.00	83.97%	<b>\$199.00</b>	-16.03%	\$199.00	\$199.00
GLADWIN FOREST MGT UNIT	3	375.10	\$274.81	\$198.15	72.10%	<b>\$452.65</b>	64.71%	\$181.00	\$500.00
AUSABLE STATE FOREST	8	1,257.30	\$254.90	\$202.61	79.48%	<b>\$353.69</b>	38.75%	\$181.00	\$727.00
NORTHERN LOWER PENINSULA	49	5,647.00	\$238.43	\$183.83	77.10%	<b>\$312.15</b>	30.92%	\$128.00	\$741.04
STATEWIDE	54	-----	-----	-----	77.15%	-----	32.87%	\$128.00	\$741.04

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## SAWLOGS (MBF, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	46.50	\$275.00	\$234.00	85.09%	<b>\$334.00</b>	21.45%	\$334.00	\$334.00
CRYSTAL FALLS FOREST MGT UNI	2	86.40	\$187.02	\$125.58	67.15%	<b>\$157.67</b>	-15.69%	\$156.06	\$160.00
GWINN FOREST MGT UNIT	3	92.70	\$236.15	\$204.10	86.42%	<b>\$232.67</b>	-1.47%	\$132.00	\$275.00
ESCANABA FOREST MGT UNIT	1	28.70	\$238.18	\$119.00	49.96%	<b>\$200.00</b>	-16.03%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	4	121.40	\$236.63	\$183.98	77.75%	<b>\$224.95</b>	-4.94%	\$132.00	\$275.00
SHINGLETON FOREST MGT UNIT	7	269.50	\$274.94	\$191.33	69.59%	<b>\$243.23</b>	-11.53%	\$90.00	\$400.00
NEWBERRY FOREST MGT UNIT	5	973.20	\$300.17	\$255.43	85.09%	<b>\$310.40</b>	3.41%	\$200.00	\$418.00
S STE MARIE FMU (NAUBINWAY)	3	328.70	\$231.15	\$198.78	86.00%	<b>\$239.47</b>	3.60%	\$170.00	\$300.00
LAKE SUPERIOR STATE FOREST	15	1,571.40	\$281.40	\$232.58	82.65%	<b>\$284.04</b>	0.94%	\$90.00	\$418.00
UPPER PENINSULA	22	-----	-----	-----	81.93%	-----	0.59%	\$90.00	\$418.00
GAYLORD FOREST MGT UNIT	13	2,516.80	\$222.43	\$154.75	69.57%	<b>\$215.09</b>	-3.30%	\$100.00	\$301.50
PIGEON RIVER FOREST MGT UNIT	7	1,380.90	\$183.26	\$132.88	72.51%	<b>\$277.50</b>	51.42%	\$128.00	\$341.00
ATLANTA FOREST MGT UNIT	24	8,099.60	\$228.94	\$201.95	88.21%	<b>\$279.48</b>	22.08%	\$145.00	\$528.00
MACKINAW STATE FOREST	44	11,997.30	\$222.32	\$184.10	82.81%	<b>\$265.75</b>	19.53%	\$100.00	\$528.00
TRAVERSE CITY FOREST MGT UNI	39	5,855.30	\$197.40	\$146.00	73.96%	<b>\$195.82</b>	-0.80%	\$89.00	\$505.00
CADILLAC FOREST MGT UNIT	14	1,440.00	\$171.15	\$117.23	68.50%	<b>\$145.94</b>	-14.73%	\$91.00	\$400.00
PERE MARQUETTE STATE FORES	53	7,295.30	\$192.22	\$140.32	73.00%	<b>\$185.97</b>	-3.25%	\$89.00	\$505.00
ROSCOMMON FOREST MGT UNIT	20	4,724.50	\$169.88	\$123.38	72.63%	<b>\$201.53</b>	18.63%	\$102.01	\$566.00
GRAYLING FOREST MGT UNIT	14	4,359.30	\$198.48	\$177.05	89.21%	<b>\$261.50</b>	31.75%	\$90.00	\$388.00
GLADWIN FOREST MGT UNIT	7	869.00	\$158.59	\$125.85	79.36%	<b>\$141.38</b>	-10.85%	\$73.00	\$175.00
AUSABLE STATE FOREST	41	9,952.80	\$181.42	\$147.11	81.09%	<b>\$222.54</b>	22.67%	\$73.00	\$566.00
NORTHERN LOWER PENINSULA	138	29,245.40	\$200.89	\$160.59	79.94%	<b>\$231.14</b>	15.06%	\$73.00	\$566.00
STATEWIDE	160	-----	-----	-----	80.09%	-----	13.93%	\$73.00	\$566.00

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SUGAR MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	14	1,298.70	\$1,079.93	\$818.64	75.80%	<b>\$1,313.80</b>	21.66%	\$322.00	\$2,000.00
CRYSTAL FALLS FOREST MGT UNI	9	381.80	\$951.45	\$530.12	55.72%	<b>\$921.13</b>	-3.19%	\$518.00	\$1,999.37
GWINN FOREST MGT UNIT	5	87.40	\$1,097.75	\$563.97	51.38%	<b>\$641.20</b>	-41.59%	\$266.20	\$1,100.00
ESCANABA FOREST MGT UNIT	8	331.80	\$1,070.65	\$532.11	49.70%	<b>\$767.03</b>	-28.36%	\$600.00	\$1,175.60
ESCANABA RIVER STATE FOREST	13	419.20	\$1,076.30	\$538.75	50.06%	<b>\$740.80</b>	-31.17%	\$266.20	\$1,175.60
SHINGLETON FOREST MGT UNIT	12	701.50	\$797.34	\$552.40	69.28%	<b>\$733.77</b>	-7.97%	\$486.00	\$1,200.00
NEWBERRY FOREST MGT UNIT	2	279.80	\$895.26	\$741.55	82.83%	<b>\$747.53</b>	-16.50%	\$732.88	\$780.00
S STE MARIE FMU (NAUBINWAY)	5	117.10	\$891.69	\$732.95	82.20%	<b>\$1,004.37</b>	12.64%	\$785.00	\$1,019.01
S STE MARIE FMU (DRUMMOND IS	2	42.40	\$815.23	\$576.22	70.68%	<b>\$841.06</b>	3.17%	\$830.00	\$900.00
LAKE SUPERIOR STATE FOREST	21	1,140.80	\$831.71	\$618.21	74.33%	<b>\$768.91</b>	-7.55%	\$486.00	\$1,200.00
UPPER PENINSULA	57	-----	-----	-----	69.39%	-----	2.52%	\$266.20	\$2,000.00
GAYLORD FOREST MGT UNIT	13	286.10	\$552.44	\$398.04	72.05%	<b>\$511.19</b>	-7.47%	\$250.00	\$1,234.56
PIGEON RIVER FOREST MGT UNIT	4	102.60	\$408.86	\$272.71	66.70%	<b>\$272.71</b>	-33.30%	\$254.00	\$286.00
ATLANTA FOREST MGT UNIT	2	85.70	\$605.79	\$483.36	79.79%	<b>\$487.05</b>	-19.60%	\$485.00	\$500.00
MACKINAW STATE FOREST	19	474.40	\$531.03	\$386.35	72.75%	<b>\$455.25</b>	-14.27%	\$250.00	\$1,234.56
TRAVERSE CITY FOREST MGT UNI	15	429.20	\$495.56	\$347.47	70.12%	<b>\$487.90</b>	-1.55%	\$158.00	\$1,332.75
CADILLAC FOREST MGT UNIT	3	50.80	\$523.00	\$340.08	65.02%	<b>\$340.08</b>	-34.98%	\$279.00	\$352.00
PERE MARQUETTE STATE FORES	18	480.00	\$498.47	\$346.69	69.55%	<b>\$472.26</b>	-5.26%	\$158.00	\$1,332.75
ROSCOMMON FOREST MGT UNIT	1	72.80	\$315.78	\$240.00	76.00%	<b>\$750.00</b>	137.51%	\$750.00	\$750.00
GRAYLING FOREST MGT UNIT	1	25.50	\$315.00	\$227.00	72.06%	<b>\$227.00</b>	-27.94%	\$227.00	\$227.00
AUSABLE STATE FOREST	2	98.30	\$315.58	\$236.63	74.98%	<b>\$614.33</b>	94.67%	\$227.00	\$750.00
NORTHERN LOWER PENINSULA	39	1,052.70	\$496.06	\$354.28	71.42%	<b>\$477.86</b>	-3.67%	\$158.00	\$1,332.75
STATEWIDE	96	-----	-----	-----	69.68%	-----	1.65%	\$158.00	\$2,000.00
WHITE ASH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
CRYSTAL FALLS FOREST MGT UNI	1	77.10	\$100.00	\$60.00	60.00%	<b>\$200.00</b>	100.00%	\$200.00	\$200.00
S STE MARIE FMU (SOO MAINLAN	1	27.00	\$96.44	\$79.00	81.92%	<b>\$125.00</b>	29.61%	\$125.00	\$125.00
LAKE SUPERIOR STATE FOREST	1	27.00	\$96.44	\$79.00	81.92%	<b>\$125.00</b>	29.61%	\$125.00	\$125.00
UPPER PENINSULA	2	-----	-----	-----	65.53%	-----	82.23%	\$125.00	\$200.00
GAYLORD FOREST MGT UNIT	10	1,852.20	\$89.81	\$43.84	48.81%	<b>\$81.51</b>	-9.25%	\$25.00	\$125.00
PIGEON RIVER FOREST MGT UNIT	1	29.20	\$65.87	\$34.00	51.62%	<b>\$34.00</b>	-48.38%	\$34.00	\$34.00
MACKINAW STATE FOREST	11	1,881.40	\$89.44	\$43.69	48.85%	<b>\$80.77</b>	-9.69%	\$25.00	\$125.00
NORTHERN LOWER PENINSULA	11	1,881.40	\$89.44	\$43.69	48.85%	<b>\$80.77</b>	-9.69%	\$25.00	\$125.00
STATEWIDE	13	-----	-----	-----	49.81%	-----	-4.38%	\$25.00	\$200.00

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## SAWLOGS (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	15.70	\$106.36	\$87.00	81.80%	<b>\$168.25</b>	58.19%	\$168.25	\$168.25
MACKINAW STATE FOREST	1	15.70	\$106.36	\$87.00	81.80%	<b>\$168.25</b>	58.19%	\$168.25	\$168.25
TRAVERSE CITY FOREST MGT UNI	7	269.30	\$93.14	\$73.82	79.26%	<b>\$107.49</b>	15.41%	\$62.00	\$200.00
CADILLAC FOREST MGT UNIT	2	225.30	\$94.33	\$66.98	71.01%	<b>\$66.98</b>	-28.99%	\$53.00	\$70.00
PERE MARQUETTE STATE FORES	9	494.60	\$93.68	\$70.70	75.47%	<b>\$89.04</b>	-4.96%	\$53.00	\$200.00
GLADWIN FOREST MGT UNIT	1	37.10	\$84.97	\$56.00	65.91%	<b>\$83.00</b>	-2.32%	\$83.00	\$83.00
AUSABLE STATE FOREST	1	37.10	\$84.97	\$56.00	65.91%	<b>\$83.00</b>	-2.32%	\$83.00	\$83.00
NORTHERN LOWER PENINSULA	11	547.40	\$93.45	\$70.17	75.09%	<b>\$90.90</b>	-2.73%	\$53.00	\$200.00
STATEWIDE	11	-----	-----	-----	75.09%	-----	-2.73%	\$53.00	\$200.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	264.60	\$125.00	\$81.00	64.80%	<b>\$160.00</b>	28.00%	\$160.00	\$160.00
GWINN FOREST MGT UNIT	1	22.80	\$114.03	\$79.00	69.28%	<b>\$100.00</b>	-12.30%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	1	22.80	\$114.03	\$79.00	69.28%	<b>\$100.00</b>	-12.30%	\$100.00	\$100.00
SHINGLETON FOREST MGT UNIT	3	111.60	\$58.43	\$33.52	57.37%	<b>\$34.44</b>	-41.05%	\$19.90	\$57.00
LAKE SUPERIOR STATE FOREST	3	111.60	\$58.43	\$33.52	57.37%	<b>\$34.44</b>	-41.05%	\$19.90	\$57.00
UPPER PENINSULA	5	-----	-----	-----	63.93%	-----	14.85%	\$19.90	\$160.00
PIGEON RIVER FOREST MGT UNIT	1	11.00	\$80.00	\$56.00	70.00%	<b>\$100.00</b>	25.00%	\$100.00	\$100.00
ATLANTA FOREST MGT UNIT	1	14.20	\$80.00	\$72.00	90.00%	<b>\$100.00</b>	25.00%	\$100.00	\$100.00
MACKINAW STATE FOREST	2	25.20	\$80.00	\$65.02	81.27%	<b>\$100.00</b>	25.00%	\$100.00	\$100.00
TRAVERSE CITY FOREST MGT UNI	9	449.90	\$100.96	\$68.27	67.62%	<b>\$134.95</b>	33.66%	\$46.00	\$289.00
CADILLAC FOREST MGT UNIT	4	145.50	\$105.66	\$70.46	66.68%	<b>\$108.95</b>	3.12%	\$80.00	\$150.00
PERE MARQUETTE STATE FORES	13	595.40	\$102.11	\$68.81	67.38%	<b>\$128.59</b>	25.94%	\$46.00	\$289.00
GRAYLING FOREST MGT UNIT	1	150.80	\$85.49	\$48.00	56.15%	<b>\$192.00</b>	124.59%	\$192.00	\$192.00
GLADWIN FOREST MGT UNIT	2	321.80	\$55.95	\$36.91	65.97%	<b>\$103.39</b>	84.77%	\$25.00	\$150.00
AUSABLE STATE FOREST	3	472.60	\$65.38	\$40.45	61.87%	<b>\$131.66</b>	101.39%	\$25.00	\$192.00
NORTHERN LOWER PENINSULA	18	1,093.20	\$85.72	\$56.46	65.86%	<b>\$129.26</b>	50.79%	\$25.00	\$289.00
STATEWIDE	23	-----	-----	-----	65.26%	-----	39.63%	\$19.90	\$289.00

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## SAWLOGS (MBF, see general note 3)

WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	30.00	\$160.00	\$117.00	73.13%	<b>\$117.00</b>	-26.88%	\$117.00	\$117.00
MACKINAW STATE FOREST	1	30.00	\$160.00	\$117.00	73.13%	<b>\$117.00</b>	-26.88%	\$117.00	\$117.00
NORTHERN LOWER PENINSULA	1	30.00	\$160.00	\$117.00	73.13%	<b>\$117.00</b>	-26.88%	\$117.00	\$117.00
STATEWIDE	1	-----	-----	-----	73.13%	-----	-26.88%	\$117.00	\$117.00
YELLOW BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
NEWBERRY FOREST MGT UNIT	1	36.80	\$478.28	\$282.00	58.96%	<b>\$282.00</b>	-41.04%	\$282.00	\$282.00
LAKE SUPERIOR STATE FOREST	1	36.80	\$478.28	\$282.00	58.96%	<b>\$282.00</b>	-41.04%	\$282.00	\$282.00
UPPER PENINSULA	1	-----	-----	-----	58.96%	-----	-41.04%	\$282.00	\$282.00
STATEWIDE	1	-----	-----	-----	58.96%	-----	-41.04%	\$282.00	\$282.00

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**SAWLOGS EXCLUSION (MBF, see general note 3)**

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
ATLANTA FOREST MGT UNIT	1	72.60	\$902.00	\$902.00
MACKINAW STATE FOREST	1	72.60	\$902.00	\$902.00
CADILLAC FOREST MGT UNIT	1	47.30	\$1,003.93	\$1,003.93
PERE MARQUETTE STATE FORES	1	47.30	\$1,003.93	\$1,003.93
ROSCOMMON FOREST MGT UNIT	1	42.00	\$343.35	\$343.35
GRAYLING FOREST MGT UNIT	1	333.00	\$785.00	\$785.00
AUSABLE STATE FOREST	2	375.00	\$343.35	\$785.00
NORTHERN LOWER PENINSULA	4	494.90	\$343.35	\$1,003.93
STATEWIDE	4	-----	\$343.35	\$1,003.93

<b>BASSWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
CRYSTAL FALLS FOREST MGT UNI	1	17.90	\$711.80	\$711.80
UPPER PENINSULA	1	-----	\$711.80	\$711.80
ATLANTA FOREST MGT UNIT	1	32.10	\$1,083.00	\$1,083.00
MACKINAW STATE FOREST	1	32.10	\$1,083.00	\$1,083.00
TRAVERSE CITY FOREST MGT UNI	1	53.60	\$1,116.11	\$1,116.11
PERE MARQUETTE STATE FORES	1	53.60	\$1,116.11	\$1,116.11
NORTHERN LOWER PENINSULA	2	85.70	\$1,083.00	\$1,116.11
STATEWIDE	3	-----	\$711.80	\$1,116.11

<b>BEECH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	<b>(1)</b>	<b>(2)</b>		
GAYLORD FOREST MGT UNIT	1	80.10	\$890.00	\$890.00
MACKINAW STATE FOREST	1	80.10	\$890.00	\$890.00
TRAVERSE CITY FOREST MGT UNI	2	81.30	\$517.00	\$579.96
PERE MARQUETTE STATE FORES	2	81.30	\$517.00	\$579.96
NORTHERN LOWER PENINSULA	3	161.40	\$517.00	\$890.00
STATEWIDE	3	-----	\$517.00	\$890.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

<b>BLACK CHERRY</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	2	19.50	\$1,483.00	\$2,358.00
PERE MARQUETTE STATE FORES	2	19.50	\$1,483.00	\$2,358.00
NORTHERN LOWER PENINSULA	2	19.50	\$1,483.00	\$2,358.00
STATEWIDE	2	-----	\$1,483.00	\$2,358.00

<b>JACK PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	91.50	\$571.80	\$571.80
PERE MARQUETTE STATE FORES	1	91.50	\$571.80	\$571.80
NORTHERN LOWER PENINSULA	1	91.50	\$571.80	\$571.80
STATEWIDE	1	-----	\$571.80	\$571.80

<b>MIXED ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	3	111.80	\$500.00	\$980.15
CADILLAC FOREST MGT UNIT	3	465.40	\$336.34	\$610.00
PERE MARQUETTE STATE FORES	6	577.20	\$336.34	\$980.15
NORTHERN LOWER PENINSULA	6	577.20	\$336.34	\$980.15
STATEWIDE	6	-----	\$336.34	\$980.15

<b>MIXED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	2	127.20	\$835.00	\$1,582.96
GLADWIN FOREST MGT UNIT	1	122.00	\$975.40	\$975.40
AUSABLE STATE FOREST	3	249.20	\$835.00	\$1,582.96
NORTHERN LOWER PENINSULA	3	249.20	\$835.00	\$1,582.96
STATEWIDE	3	-----	\$835.00	\$1,582.96

<b>Q. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	1	43.50	\$250.00	\$250.00
AUSABLE STATE FOREST	1	43.50	\$250.00	\$250.00
NORTHERN LOWER PENINSULA	1	43.50	\$250.00	\$250.00
STATEWIDE	1	-----	\$250.00	\$250.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	38.80	\$1,853.50	\$1,853.50
MACKINAW STATE FOREST	1	38.80	\$1,853.50	\$1,853.50
NORTHERN LOWER PENINSULA	1	38.80	\$1,853.50	\$1,853.50
STATEWIDE	1	-----	\$1,853.50	\$1,853.50

RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	82.40	\$1,000.00	\$1,000.00
CADILLAC FOREST MGT UNIT	1	58.60	\$1,050.00	\$1,050.00
PERE MARQUETTE STATE FORES	2	141.00	\$1,000.00	\$1,050.00
NORTHERN LOWER PENINSULA	2	141.00	\$1,000.00	\$1,050.00
STATEWIDE	2	-----	\$1,000.00	\$1,050.00

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (SOO MAINLAN	1	33.50	\$937.39	\$937.39
LAKE SUPERIOR STATE FOREST	1	33.50	\$937.39	\$937.39
UPPER PENINSULA	1	-----	\$937.39	\$937.39
GAYLORD FOREST MGT UNIT	1	322.00	\$649.02	\$649.02
PIGEON RIVER FOREST MGT UNIT	1	18.00	\$803.00	\$803.00
ATLANTA FOREST MGT UNIT	1	174.00	\$670.00	\$670.00
MACKINAW STATE FOREST	3	514.00	\$649.02	\$803.00
TRAVERSE CITY FOREST MGT UNI	1	13.80	\$1,295.00	\$1,295.00
CADILLAC FOREST MGT UNIT	2	84.70	\$900.00	\$1,592.48
PERE MARQUETTE STATE FORES	3	98.50	\$900.00	\$1,592.48
GLADWIN FOREST MGT UNIT	1	36.10	\$983.79	\$983.79
AUSABLE STATE FOREST	1	36.10	\$983.79	\$983.79
NORTHERN LOWER PENINSULA	7	648.60	\$649.02	\$1,592.48
STATEWIDE	8	-----	\$649.02	\$1,592.48



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## SAWLOGS EXCLUSION (MBF, see general note 3)

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	6.90	\$3,494.32	\$3,494.32
GWINN FOREST MGT UNIT	1	5.30	\$5,575.00	\$5,575.00
ESCANABA RIVER STATE FOREST	1	5.30	\$5,575.00	\$5,575.00
S STE MARIE FMU (NAUBINWAY)	1	9.60	\$5,012.00	\$5,012.00
LAKE SUPERIOR STATE FOREST	1	9.60	\$5,012.00	\$5,012.00
UPPER PENINSULA	3	-----	\$3,494.32	\$5,575.00
GAYLORD FOREST MGT UNIT	1	21.70	\$5,748.35	\$5,748.35
MACKINAW STATE FOREST	1	21.70	\$5,748.35	\$5,748.35
NORTHERN LOWER PENINSULA	1	21.70	\$5,748.35	\$5,748.35
STATEWIDE	4	-----	\$3,494.32	\$5,748.35
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	42.50	\$370.35	\$370.35
ESCANABA RIVER STATE FOREST	1	42.50	\$370.35	\$370.35
S STE MARIE FMU (DRUMMOND IS	1	21.00	\$359.46	\$359.46
LAKE SUPERIOR STATE FOREST	1	21.00	\$359.46	\$359.46
UPPER PENINSULA	2	-----	\$359.46	\$370.35
PIGEON RIVER FOREST MGT UNIT	1	36.00	\$450.11	\$450.11
MACKINAW STATE FOREST	1	36.00	\$450.11	\$450.11
NORTHERN LOWER PENINSULA	1	36.00	\$450.11	\$450.11
STATEWIDE	3	-----	\$359.46	\$450.11
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	13.50	\$665.76	\$665.76
CADILLAC FOREST MGT UNIT	1	69.20	\$527.88	\$527.88
PERE MARQUETTE STATE FORES	2	82.70	\$527.88	\$665.76
NORTHERN LOWER PENINSULA	2	82.70	\$527.88	\$665.76
STATEWIDE	2	-----	\$527.88	\$665.76

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## PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	3	983.00	\$39.40	\$27.60	70.05%	<b>\$44.83</b>	13.77%	\$35.05	\$48.50
ESCANABA RIVER STATE FOREST	3	983.00	\$39.40	\$27.60	70.05%	<b>\$44.83</b>	13.77%	\$35.05	\$48.50
SHINGLETON FOREST MGT UNIT	1	161.00	\$29.68	\$16.90	56.94%	<b>\$16.90</b>	-43.06%	\$16.90	\$16.90
LAKE SUPERIOR STATE FOREST	1	161.00	\$29.68	\$16.90	56.94%	<b>\$16.90</b>	-43.06%	\$16.90	\$16.90
UPPER PENINSULA	4	-----	-----	-----	68.61%	-----	7.53%	\$16.90	\$48.50
GAYLORD FOREST MGT UNIT	9	3,785.00	\$19.30	\$15.06	78.00%	<b>\$16.74</b>	-13.26%	\$9.00	\$25.00
PIGEON RIVER FOREST MGT UNIT	1	411.00	\$18.42	\$12.90	70.03%	<b>\$25.00</b>	35.72%	\$25.00	\$25.00
ATLANTA FOREST MGT UNIT	8	5,818.00	\$18.48	\$16.54	89.49%	<b>\$18.08</b>	-2.16%	\$13.00	\$31.00
MACKINAW STATE FOREST	18	10,014.00	\$18.79	\$15.83	84.25%	<b>\$17.86</b>	-4.95%	\$9.00	\$31.00
TRAVERSE CITY FOREST MGT UNI	5	2,270.20	\$25.04	\$17.12	68.35%	<b>\$24.95</b>	-0.36%	\$18.95	\$29.70
CADILLAC FOREST MGT UNIT	10	6,458.00	\$26.06	\$15.27	58.61%	<b>\$41.67</b>	59.91%	\$14.00	\$70.00
PERE MARQUETTE STATE FORES	15	8,728.20	\$25.79	\$15.75	61.07%	<b>\$37.32</b>	44.69%	\$14.00	\$70.00
ROSCOMMON FOREST MGT UNIT	15	3,980.00	\$36.00	\$26.51	73.65%	<b>\$36.05</b>	0.14%	\$18.85	\$65.00
GRAYLING FOREST MGT UNIT	1	1,545.00	\$17.53	\$15.25	86.99%	<b>\$15.25</b>	-13.01%	\$15.25	\$15.25
AUSABLE STATE FOREST	16	5,525.00	\$30.83	\$23.36	75.77%	<b>\$30.23</b>	-1.95%	\$15.25	\$65.00
NORTHERN LOWER PENINSULA	49	24,267.20	\$24.05	\$17.52	72.83%	<b>\$27.68</b>	15.07%	\$9.00	\$70.00
STATEWIDE	53	-----	-----	-----	72.54%	-----	14.55%	\$9.00	\$70.00

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## PULPWOOD (Cords, see general note 3)

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	390.00	\$22.30	\$18.95	84.98%	<b>\$35.51</b>	59.24%	\$35.51	\$35.51
CRYSTAL FALLS FOREST MGT UNI	1	102.00	\$33.59	\$15.80	47.04%	<b>\$25.80</b>	-23.19%	\$25.80	\$25.80
GWINN FOREST MGT UNIT	12	2,391.00	\$40.55	\$27.00	66.58%	<b>\$45.20</b>	11.48%	\$24.85	\$60.00
ESCANABA RIVER STATE FOREST	12	2,391.00	\$40.55	\$27.00	66.58%	<b>\$45.20</b>	11.48%	\$24.85	\$60.00
SHINGLETON FOREST MGT UNIT	5	547.00	\$23.63	\$17.81	75.38%	<b>\$22.90</b>	-3.10%	\$12.00	\$28.00
NEWBERRY FOREST MGT UNIT	3	1,041.00	\$25.18	\$17.03	67.65%	<b>\$33.12</b>	31.54%	\$21.45	\$39.15
S STE MARIE FMU (NAUBINWAY)	1	79.00	\$23.31	\$16.30	69.93%	<b>\$29.63</b>	27.11%	\$29.63	\$29.63
S STE MARIE FMU (SOO MAINLAN	2	311.00	\$16.13	\$15.58	96.58%	<b>\$15.81</b>	-1.97%	\$15.60	\$20.00
LAKE SUPERIOR STATE FOREST	11	1,978.00	\$23.25	\$16.99	73.07%	<b>\$27.43</b>	17.97%	\$12.00	\$39.15
UPPER PENINSULA	25	-----	-----	-----	69.11%	-----	15.32%	\$12.00	\$60.00
GAYLORD FOREST MGT UNIT	7	1,633.00	\$36.03	\$23.29	64.64%	<b>\$39.93</b>	10.84%	\$16.80	\$90.48
MACKINAW STATE FOREST	7	1,633.00	\$36.03	\$23.29	64.64%	<b>\$39.93</b>	10.84%	\$16.80	\$90.48
TRAVERSE CITY FOREST MGT UNI	1	432.00	\$14.50	\$9.25	63.79%	<b>\$20.00</b>	37.93%	\$20.00	\$20.00
PERE MARQUETTE STATE FORES	1	432.00	\$14.50	\$9.25	63.79%	<b>\$20.00</b>	37.93%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	8	2,065.00	\$31.52	\$20.35	64.55%	<b>\$35.76</b>	13.45%	\$16.80	\$90.48
STATEWIDE	33	-----	-----	-----	67.76%	-----	14.77%	\$12.00	\$90.48
<b>BALSAM POPLAR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	2	273.00	\$37.14	\$23.84	64.20%	<b>\$30.84</b>	-16.96%	\$19.50	\$40.00
ESCANABA RIVER STATE FOREST	2	273.00	\$37.14	\$23.84	64.20%	<b>\$30.84</b>	-16.96%	\$19.50	\$40.00
NEWBERRY FOREST MGT UNIT	1	226.00	\$20.00	\$10.00	50.00%	<b>\$20.00</b>	0.00%	\$20.00	\$20.00
S STE MARIE FMU (SOO MAINLAN	1	77.00	\$20.00	\$14.80	74.00%	<b>\$14.80</b>	-26.00%	\$14.80	\$14.80
LAKE SUPERIOR STATE FOREST	2	303.00	\$20.00	\$11.22	56.10%	<b>\$18.68</b>	-6.61%	\$14.80	\$20.00
UPPER PENINSULA	4	-----	-----	-----	61.17%	-----	-13.08%	\$14.80	\$40.00
GAYLORD FOREST MGT UNIT	1	110.00	\$15.95	\$12.00	75.24%	<b>\$20.00</b>	25.39%	\$20.00	\$20.00
MACKINAW STATE FOREST	1	110.00	\$15.95	\$12.00	75.24%	<b>\$20.00</b>	25.39%	\$20.00	\$20.00
GRAYLING FOREST MGT UNIT	1	63.00	\$19.15	\$17.05	89.03%	<b>\$20.00</b>	4.44%	\$20.00	\$20.00
AUSABLE STATE FOREST	1	63.00	\$19.15	\$17.05	89.03%	<b>\$20.00</b>	4.44%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	2	173.00	\$17.12	\$13.84	80.86%	<b>\$20.00</b>	16.85%	\$20.00	\$20.00
STATEWIDE	6	-----	-----	-----	64.21%	-----	-8.46%	\$14.80	\$40.00

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<b>BASSWOOD</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	4	4,968.00	\$20.50	\$13.21	64.43%	<b>\$35.30</b>	72.25%	\$10.20	\$56.16
ESCANABA FOREST MGT UNIT	1	884.00	\$43.35	\$23.40	53.98%	<b>\$50.92</b>	17.46%	\$50.92	\$50.92
ESCANABA RIVER STATE FOREST	1	884.00	\$43.35	\$23.40	53.98%	<b>\$50.92</b>	17.46%	\$50.92	\$50.92
UPPER PENINSULA	5	-----	-----	-----	61.57%	-----	57.27%	\$10.20	\$56.16
GAYLORD FOREST MGT UNIT	5	1,499.00	\$10.20	\$6.12	60.03%	<b>\$9.84</b>	-3.47%	\$5.00	\$12.50
PIGEON RIVER FOREST MGT UNIT	2	387.00	\$10.94	\$6.46	59.06%	<b>\$6.46</b>	-40.94%	\$6.35	\$6.55
MACKINAW STATE FOREST	7	1,886.00	\$10.35	\$6.19	59.82%	<b>\$9.15</b>	-11.60%	\$5.00	\$12.50
CADILLAC FOREST MGT UNIT	1	151.00	\$18.01	\$11.50	63.85%	<b>\$33.50</b>	86.01%	\$33.50	\$33.50
PERE MARQUETTE STATE FORES	1	151.00	\$18.01	\$11.50	63.85%	<b>\$33.50</b>	86.01%	\$33.50	\$33.50
NORTHERN LOWER PENINSULA	8	2,037.00	\$10.92	\$6.58	60.31%	<b>\$10.95</b>	0.34%	\$5.00	\$33.50
STATEWIDE	13	-----	-----	-----	61.40%	-----	49.47%	\$5.00	\$56.16
<b>BEECH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	2	160.00	\$33.59	\$21.12	62.86%	<b>\$46.94</b>	39.74%	\$25.00	\$51.00
S STE MARIE FMU (NAUBINWAY)	3	942.00	\$33.59	\$24.43	72.72%	<b>\$39.56</b>	17.77%	\$16.00	\$48.00
S STE MARIE FMU (SOO MAINLAN	2	3,218.00	\$34.19	\$25.08	73.36%	<b>\$38.70</b>	13.19%	\$38.41	\$43.31
S STE MARIE FMU (DRUMMOND IS	4	1,400.00	\$26.47	\$20.85	78.79%	<b>\$28.05</b>	6.00%	\$23.09	\$32.00
LAKE SUPERIOR STATE FOREST	11	5,720.00	\$32.18	\$23.83	74.04%	<b>\$36.47</b>	13.30%	\$16.00	\$51.00
UPPER PENINSULA	11	-----	-----	-----	74.04%	-----	13.30%	\$16.00	\$51.00
GAYLORD FOREST MGT UNIT	5	1,747.00	\$16.49	\$7.44	45.14%	<b>\$9.08</b>	-44.96%	\$5.50	\$14.00
MACKINAW STATE FOREST	5	1,747.00	\$16.49	\$7.44	45.14%	<b>\$9.08</b>	-44.96%	\$5.50	\$14.00
TRAVERSE CITY FOREST MGT UNI	1	264.00	\$13.40	\$10.30	76.87%	<b>\$29.70</b>	121.64%	\$29.70	\$29.70
PERE MARQUETTE STATE FORES	1	264.00	\$13.40	\$10.30	76.87%	<b>\$29.70</b>	121.64%	\$29.70	\$29.70
NORTHERN LOWER PENINSULA	6	2,011.00	\$16.09	\$7.82	48.61%	<b>\$11.78</b>	-26.74%	\$5.50	\$29.70
STATEWIDE	17	-----	-----	-----	70.24%	-----	7.32%	\$5.50	\$51.00
<b>BLACK ASH</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	123.00	\$21.00	\$10.70	50.95%	<b>\$25.00</b>	19.05%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST	1	123.00	\$21.00	\$10.70	50.95%	<b>\$25.00</b>	19.05%	\$25.00	\$25.00
UPPER PENINSULA	1	-----	-----	-----	50.95%	-----	19.05%	\$25.00	\$25.00
STATEWIDE	1	-----	-----	-----	50.95%	-----	19.05%	\$25.00	\$25.00

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<b>BLACK SPRUCE</b>	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	480.00	\$23.73	\$20.15	84.91%	<b>\$35.51</b>	49.64%	\$35.51	\$35.51
CRYSTAL FALLS FOREST MGT UNI	1	219.00	\$40.35	\$25.40	62.95%	<b>\$25.60</b>	-36.56%	\$25.60	\$25.60
GWINN FOREST MGT UNIT	8	3,126.00	\$45.49	\$30.01	65.98%	<b>\$35.96</b>	-20.96%	\$25.00	\$55.10
ESCANABA FOREST MGT UNIT	4	1,932.00	\$44.86	\$24.68	55.01%	<b>\$34.79</b>	-22.45%	\$30.00	\$55.00
ESCANABA RIVER STATE FOREST	12	5,058.00	\$45.25	\$27.98	61.82%	<b>\$35.51</b>	-21.53%	\$25.00	\$55.10
SHINGLETON FOREST MGT UNIT	10	7,359.00	\$31.92	\$19.19	60.11%	<b>\$31.59</b>	-1.03%	\$11.50	\$53.90
NEWBERRY FOREST MGT UNIT	8	4,532.00	\$33.15	\$22.15	66.81%	<b>\$31.53</b>	-4.88%	\$24.55	\$43.10
S STE MARIE FMU (SOO MAINLAN	3	902.00	\$33.35	\$23.85	71.52%	<b>\$26.05</b>	-21.89%	\$22.50	\$28.90
LAKE SUPERIOR STATE FOREST	21	12,793.00	\$32.46	\$20.57	63.36%	<b>\$31.18</b>	-3.93%	\$11.50	\$53.90
UPPER PENINSULA	35	-----	-----	-----	63.20%	-----	-9.51%	\$11.50	\$55.10
ATLANTA FOREST MGT UNIT	1	72.00	\$45.00	\$31.90	70.89%	<b>\$50.00</b>	11.11%	\$50.00	\$50.00
MACKINAW STATE FOREST	1	72.00	\$45.00	\$31.90	70.89%	<b>\$50.00</b>	11.11%	\$50.00	\$50.00
TRAVERSE CITY FOREST MGT UNI	2	406.00	\$12.00	\$8.65	72.08%	<b>\$12.03</b>	0.24%	\$8.65	\$15.00
PERE MARQUETTE STATE FORES	2	406.00	\$12.00	\$8.65	72.08%	<b>\$12.03</b>	0.24%	\$8.65	\$15.00
GRAYLING FOREST MGT UNIT	1	317.00	\$31.78	\$16.55	52.08%	<b>\$16.55</b>	-47.92%	\$16.55	\$16.55
AUSABLE STATE FOREST	1	317.00	\$31.78	\$16.55	52.08%	<b>\$16.55</b>	-47.92%	\$16.55	\$16.55
NORTHERN LOWER PENINSULA	4	795.00	\$22.88	\$13.91	60.79%	<b>\$17.27</b>	-24.50%	\$8.65	\$50.00
STATEWIDE	39	-----	-----	-----	63.13%	-----	-9.91%	\$8.65	\$55.10

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## PULPWOOD (Cords, see general note 3)

JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	11	5,286.00	\$73.44	\$49.61	67.55%	<b>\$64.41</b>	-12.30%	\$42.61	\$73.11
ESCANABA RIVER STATE FOREST	11	5,286.00	\$73.44	\$49.61	67.55%	<b>\$64.41</b>	-12.30%	\$42.61	\$73.11
SHINGLETON FOREST MGT UNIT	12	10,625.00	\$58.59	\$42.55	72.62%	<b>\$67.90</b>	15.90%	\$25.00	\$101.00
NEWBERRY FOREST MGT UNIT	11	19,751.00	\$60.25	\$42.22	70.08%	<b>\$67.55</b>	12.13%	\$54.12	\$111.26
S STE MARIE FMU (NAUBINWAY)	1	906.00	\$41.55	\$41.55	100.00%	<b>\$84.51</b>	103.39%	\$84.51	\$84.51
S STE MARIE FMU (SOO MAINLAN	2	199.00	\$56.56	\$41.57	73.51%	<b>\$41.70</b>	-26.26%	\$30.95	\$44.00
LAKE SUPERIOR STATE FOREST	26	31,481.00	\$59.13	\$42.31	71.56%	<b>\$68.00</b>	15.00%	\$25.00	\$111.26
UPPER PENINSULA	37	-----	-----	-----	70.86%	-----	10.29%	\$25.00	\$111.26
GAYLORD FOREST MGT UNIT	6	2,932.00	\$32.11	\$20.12	62.65%	<b>\$22.07</b>	-31.27%	\$15.00	\$25.00
ATLANTA FOREST MGT UNIT	5	3,496.00	\$33.73	\$25.58	75.85%	<b>\$37.99</b>	12.62%	\$23.00	\$109.95
MACKINAW STATE FOREST	11	6,428.00	\$32.99	\$23.09	69.99%	<b>\$30.73</b>	-6.87%	\$15.00	\$109.95
TRAVERSE CITY FOREST MGT UNI	9	6,388.00	\$13.12	\$9.84	75.05%	<b>\$17.58</b>	34.02%	\$9.60	\$29.25
CADILLAC FOREST MGT UNIT	5	4,804.00	\$12.56	\$7.96	63.34%	<b>\$25.26</b>	101.03%	\$10.00	\$44.00
PERE MARQUETTE STATE FORES	14	11,192.00	\$12.88	\$9.03	70.15%	<b>\$20.88</b>	62.08%	\$9.60	\$44.00
ROSCOMMON FOREST MGT UNIT	7	6,902.00	\$21.45	\$13.88	64.68%	<b>\$34.51</b>	60.84%	\$20.10	\$97.60
GRAYLING FOREST MGT UNIT	10	18,476.00	\$23.75	\$14.81	62.37%	<b>\$31.24</b>	31.57%	\$11.00	\$66.00
GLADWIN FOREST MGT UNIT	5	9,587.00	\$23.72	\$18.27	77.03%	<b>\$18.47</b>	-22.16%	\$17.70	\$32.75
AUSABLE STATE FOREST	22	34,965.00	\$23.29	\$15.58	66.88%	<b>\$28.38</b>	21.89%	\$11.00	\$97.60
NORTHERN LOWER PENINSULA	47	52,585.00	\$22.26	\$15.10	67.85%	<b>\$27.07</b>	21.63%	\$9.60	\$109.95
STATEWIDE	84	-----	-----	-----	69.83%	-----	14.17%	\$9.60	\$111.26
MISCELLANEOUS	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	587.00	\$9.59	\$5.00	52.12%	<b>\$92.05</b>	859.56%	\$5.00	\$220.60
UPPER PENINSULA	3	-----	-----	-----	52.12%	-----	859.56%	\$5.00	\$220.60
GRAYLING FOREST MGT UNIT	2	647.00	\$10.00	\$10.00	100.00%	<b>\$35.76</b>	257.57%	\$11.00	\$123.80
AUSABLE STATE FOREST	2	647.00	\$10.00	\$10.00	100.00%	<b>\$35.76</b>	257.57%	\$11.00	\$123.80
NORTHERN LOWER PENINSULA	2	647.00	\$10.00	\$10.00	100.00%	<b>\$35.76</b>	257.57%	\$11.00	\$123.80
STATEWIDE	5	-----	-----	-----	77.72%	-----	537.69%	\$5.00	\$220.60

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MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	24	22,317.00	\$43.39	\$27.83	64.13%	<b>\$59.12</b>	36.24%	\$22.20	\$98.53
GWINN FOREST MGT UNIT	12	9,349.00	\$46.62	\$31.96	68.56%	<b>\$43.08</b>	-7.59%	\$25.80	\$68.00
ESCANABA RIVER STATE FOREST	12	9,349.00	\$46.62	\$31.96	68.56%	<b>\$43.08</b>	-7.59%	\$25.80	\$68.00
SHINGLETON FOREST MGT UNIT	13	3,553.00	\$32.99	\$20.80	63.05%	<b>\$46.00</b>	39.44%	\$12.80	\$70.00
NEWBERRY FOREST MGT UNIT	9	4,315.00	\$32.39	\$21.55	66.53%	<b>\$47.15</b>	45.57%	\$24.23	\$91.00
S STE MARIE FMU (NAUBINWAY)	7	1,807.00	\$35.08	\$29.59	84.36%	<b>\$62.56</b>	78.33%	\$31.00	\$75.00
S STE MARIE FMU (SOO MAINLAN	6	2,495.00	\$25.20	\$20.93	83.07%	<b>\$21.26</b>	-15.62%	\$18.50	\$30.53
S STE MARIE FMU (DRUMMOND IS	1	648.00	\$21.31	\$15.15	71.09%	<b>\$23.00</b>	7.93%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	36	12,818.00	\$30.97	\$22.03	71.13%	<b>\$42.74</b>	37.99%	\$12.80	\$91.00
UPPER PENINSULA	72	-----	-----	-----	66.75%	-----	26.02%	\$12.80	\$98.53
GAYLORD FOREST MGT UNIT	21	10,296.00	\$21.25	\$14.59	68.65%	<b>\$35.55</b>	67.33%	\$12.75	\$111.50
PIGEON RIVER FOREST MGT UNIT	5	4,150.00	\$16.89	\$12.41	73.48%	<b>\$30.08</b>	78.03%	\$10.60	\$51.10
ATLANTA FOREST MGT UNIT	18	14,815.00	\$19.72	\$15.69	79.57%	<b>\$18.80</b>	-4.68%	\$13.00	\$39.78
MACKINAW STATE FOREST	44	29,261.00	\$19.85	\$14.84	74.72%	<b>\$26.29</b>	32.42%	\$10.60	\$111.50
TRAVERSE CITY FOREST MGT UNI	29	12,482.00	\$25.65	\$18.22	71.03%	<b>\$32.20</b>	25.52%	\$8.61	\$57.00
CADILLAC FOREST MGT UNIT	21	14,816.70	\$25.95	\$18.47	71.18%	<b>\$36.47</b>	40.54%	\$15.00	\$65.00
PERE MARQUETTE STATE FORES	50	27,298.70	\$25.82	\$18.36	71.11%	<b>\$34.52</b>	33.72%	\$8.61	\$65.00
ROSCOMMON FOREST MGT UNIT	1	183.00	\$20.22	\$13.35	66.02%	<b>\$30.00</b>	48.37%	\$30.00	\$30.00
GRAYLING FOREST MGT UNIT	12	6,817.00	\$22.05	\$15.11	68.54%	<b>\$34.96</b>	58.55%	\$12.50	\$65.00
GLADWIN FOREST MGT UNIT	13	10,985.00	\$19.82	\$14.83	74.83%	<b>\$22.21</b>	12.03%	\$8.50	\$100.00
AUSABLE STATE FOREST	26	17,985.00	\$20.67	\$14.92	72.20%	<b>\$27.12</b>	31.20%	\$8.50	\$100.00
NORTHERN LOWER PENINSULA	120	74,544.70	\$22.23	\$16.15	72.62%	<b>\$29.50</b>	32.70%	\$8.50	\$111.50
STATEWIDE	192	-----	-----	-----	69.56%	-----	29.22%	\$8.50	\$111.50

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MIXED HARDWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	16	18,737.00	\$31.01	\$21.24	68.50%	<b>\$32.86</b>	5.94%	\$8.95	\$60.76
CRYSTAL FALLS FOREST MGT UNI	33	18,418.00	\$37.69	\$23.38	62.03%	<b>\$46.43</b>	23.18%	\$21.55	\$73.50
GWINN FOREST MGT UNIT	15	5,065.00	\$44.14	\$28.70	65.02%	<b>\$48.57</b>	10.03%	\$28.70	\$86.24
ESCANABA FOREST MGT UNIT	16	15,021.00	\$45.14	\$27.91	61.83%	<b>\$55.11</b>	22.10%	\$25.00	\$72.00
ESCANABA RIVER STATE FOREST	31	20,086.00	\$44.88	\$28.11	62.62%	<b>\$53.46</b>	19.11%	\$25.00	\$86.24
SHINGLETON FOREST MGT UNIT	22	12,317.00	\$33.04	\$20.40	61.74%	<b>\$37.64</b>	13.91%	\$8.10	\$60.00
NEWBERRY FOREST MGT UNIT	8	7,655.00	\$34.40	\$24.43	71.02%	<b>\$47.62</b>	38.44%	\$25.00	\$67.70
S STE MARIE FMU (NAUBINWAY)	9	3,493.00	\$34.44	\$25.51	74.05%	<b>\$37.00</b>	7.42%	\$16.00	\$68.00
S STE MARIE FMU (SOO MAINLAN	5	502.00	\$33.04	\$21.36	64.66%	<b>\$21.96</b>	-33.54%	\$11.51	\$27.00
S STE MARIE FMU (DRUMMOND IS	2	607.00	\$16.87	\$11.99	71.05%	<b>\$31.47</b>	86.52%	\$30.00	\$35.00
LAKE SUPERIOR STATE FOREST	46	24,574.00	\$33.26	\$22.19	66.72%	<b>\$40.18</b>	20.81%	\$8.10	\$68.00
UPPER PENINSULA	126	-----	-----	-----	64.74%	-----	17.96%	\$8.10	\$86.24
GAYLORD FOREST MGT UNIT	26	9,700.00	\$18.21	\$12.63	69.32%	<b>\$25.14</b>	38.01%	\$8.50	\$79.45
PIGEON RIVER FOREST MGT UNIT	6	1,779.00	\$15.98	\$10.44	65.38%	<b>\$28.46</b>	78.16%	\$10.75	\$48.20
ATLANTA FOREST MGT UNIT	13	4,840.00	\$17.12	\$13.02	76.04%	<b>\$17.45</b>	1.92%	\$11.90	\$85.00
MACKINAW STATE FOREST	45	16,319.00	\$17.64	\$12.50	70.86%	<b>\$23.22</b>	31.59%	\$8.50	\$85.00
TRAVERSE CITY FOREST MGT UNI	17	5,768.00	\$16.81	\$10.74	63.89%	<b>\$23.76</b>	41.37%	\$5.61	\$57.00
CADILLAC FOREST MGT UNIT	7	2,396.20	\$17.20	\$11.34	65.95%	<b>\$22.38</b>	30.14%	\$11.75	\$32.85
PERE MARQUETTE STATE FORES	24	8,164.20	\$16.92	\$10.92	64.51%	<b>\$23.36</b>	38.02%	\$5.61	\$57.00
ROSCOMMON FOREST MGT UNIT	1	120.00	\$10.26	\$7.80	76.02%	<b>\$30.00</b>	192.40%	\$30.00	\$30.00
GRAYLING FOREST MGT UNIT	3	494.00	\$12.69	\$8.65	68.15%	<b>\$28.27</b>	122.84%	\$8.05	\$57.36
GLADWIN FOREST MGT UNIT	2	1,036.00	\$10.78	\$7.49	69.46%	<b>\$7.49</b>	-30.54%	\$6.50	\$7.55
AUSABLE STATE FOREST	6	1,650.00	\$11.31	\$7.86	69.45%	<b>\$15.35</b>	35.67%	\$6.50	\$57.36
NORTHERN LOWER PENINSULA	75	26,133.20	\$17.02	\$11.71	68.83%	<b>\$22.76</b>	33.76%	\$5.61	\$85.00
STATEWIDE	201	-----	-----	-----	65.27%	-----	20.00%	\$5.61	\$86.24



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<b>MIXED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
ESCANABA FOREST MGT UNIT	1	384.00	\$29.31	\$22.85	77.96%	<b>\$28.00</b>	-4.47%	\$28.00	\$28.00
ESCANABA RIVER STATE FOREST	1	384.00	\$29.31	\$22.85	77.96%	<b>\$28.00</b>	-4.47%	\$28.00	\$28.00
UPPER PENINSULA	1	-----	-----	-----	77.96%	-----	-4.47%	\$28.00	\$28.00
GAYLORD FOREST MGT UNIT	6	3,631.00	\$12.92	\$10.15	78.52%	<b>\$10.71</b>	-17.14%	\$9.70	\$12.00
ATLANTA FOREST MGT UNIT	5	1,819.00	\$12.10	\$9.12	75.41%	<b>\$10.83</b>	-10.46%	\$8.25	\$20.00
MACKINAW STATE FOREST	11	5,450.00	\$12.65	\$9.80	77.53%	<b>\$10.75</b>	-15.01%	\$8.25	\$20.00
TRAVERSE CITY FOREST MGT UNI	10	3,251.00	\$13.84	\$10.66	77.03%	<b>\$12.61</b>	-8.86%	\$8.40	\$25.00
CADILLAC FOREST MGT UNIT	5	5,892.00	\$13.09	\$7.60	58.02%	<b>\$11.10</b>	-15.22%	\$8.70	\$14.00
PERE MARQUETTE STATE FORES	15	9,143.00	\$13.36	\$8.68	65.02%	<b>\$11.64</b>	-12.87%	\$8.40	\$25.00
ROSCOMMON FOREST MGT UNIT	11	4,237.00	\$10.53	\$7.28	69.18%	<b>\$18.41</b>	74.87%	\$6.65	\$38.00
GRAYLING FOREST MGT UNIT	12	7,620.00	\$11.46	\$7.05	61.53%	<b>\$8.32</b>	-27.44%	\$5.85	\$30.00
GLADWIN FOREST MGT UNIT	8	3,264.00	\$12.64	\$9.24	73.11%	<b>\$16.19</b>	28.08%	\$6.50	\$37.00
AUSABLE STATE FOREST	31	15,121.00	\$11.46	\$7.59	66.26%	<b>\$12.85</b>	12.13%	\$5.85	\$38.00
NORTHERN LOWER PENINSULA	57	29,714.00	\$12.26	\$8.33	67.98%	<b>\$12.09</b>	-1.39%	\$5.85	\$38.00
STATEWIDE	58	-----	-----	-----	68.28%	-----	-1.48%	\$5.85	\$38.00

<b>MIXED PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	264.00	\$75.00	\$48.75	65.00%	<b>\$49.75</b>	-33.67%	\$49.75	\$49.75
UPPER PENINSULA	1	-----	-----	-----	65.00%	-----	-33.67%	\$49.75	\$49.75
TRAVERSE CITY FOREST MGT UNI	1	181.00	\$19.76	\$11.10	56.17%	<b>\$11.10</b>	-43.83%	\$11.10	\$11.10
PERE MARQUETTE STATE FORES	1	181.00	\$19.76	\$11.10	56.17%	<b>\$11.10</b>	-43.83%	\$11.10	\$11.10
GRAYLING FOREST MGT UNIT	4	995.00	\$21.31	\$13.07	61.35%	<b>\$88.18</b>	313.90%	\$13.25	\$116.00
AUSABLE STATE FOREST	4	995.00	\$21.31	\$13.07	61.35%	<b>\$88.18</b>	313.90%	\$13.25	\$116.00
NORTHERN LOWER PENINSULA	5	1,176.00	\$21.07	\$12.77	60.60%	<b>\$76.32</b>	262.26%	\$11.10	\$116.00
STATEWIDE	6	-----	-----	-----	62.56%	-----	130.81%	\$11.10	\$116.00

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## PULPWOOD (Cords, see general note 3)

MIXED SOFTWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
BARAGA FOREST MGT UNIT	5	2,071.00	\$27.80	\$18.70	67.28%	<b>\$29.11</b>	4.74%	\$8.00	\$49.42
CRYSTAL FALLS FOREST MGT UNI	28	10,788.00	\$47.20	\$30.21	64.01%	<b>\$50.48</b>	6.96%	\$25.95	\$83.91
GWINN FOREST MGT UNIT	9	2,601.00	\$39.42	\$28.00	71.03%	<b>\$35.65</b>	-9.58%	\$28.00	\$58.05
ESCANABA FOREST MGT UNIT	10	3,466.00	\$45.03	\$28.26	62.77%	<b>\$46.35</b>	2.93%	\$25.00	\$67.86
ESCANABA RIVER STATE FOREST	19	6,067.00	\$42.63	\$28.15	66.04%	<b>\$41.76</b>	-2.03%	\$25.00	\$67.86
SHINGLETON FOREST MGT UNIT	1	39.00	\$24.82	\$9.70	39.08%	<b>\$9.75</b>	-60.72%	\$9.75	\$9.75
NEWBERRY FOREST MGT UNIT	4	1,645.00	\$27.39	\$17.14	62.58%	<b>\$26.37</b>	-3.71%	\$22.44	\$40.00
S STE MARIE FMU (NAUBINWAY)	8	2,127.00	\$41.37	\$33.51	81.00%	<b>\$58.68</b>	41.85%	\$19.00	\$75.00
S STE MARIE FMU (SOO MAINLAN	2	955.00	\$23.29	\$15.69	67.35%	<b>\$15.69</b>	-32.65%	\$15.15	\$17.25
LAKE SUPERIOR STATE FOREST	15	4,766.00	\$32.79	\$24.09	73.49%	<b>\$38.52</b>	17.47%	\$9.75	\$75.00
UPPER PENINSULA	67	-----	-----	-----	66.25%	-----	6.13%	\$8.00	\$83.91
GAYLORD FOREST MGT UNIT	3	794.00	\$38.20	\$20.06	52.50%	<b>\$60.90</b>	59.44%	\$53.77	\$80.19
PIGEON RIVER FOREST MGT UNIT	3	718.00	\$27.73	\$19.40	69.96%	<b>\$55.29</b>	99.40%	\$25.00	\$85.02
ATLANTA FOREST MGT UNIT	6	2,005.00	\$38.60	\$26.54	68.77%	<b>\$26.82</b>	-30.52%	\$25.00	\$35.00
MACKINAW STATE FOREST	12	3,517.00	\$36.29	\$23.62	65.09%	<b>\$40.33</b>	11.13%	\$25.00	\$85.02
GRAYLING FOREST MGT UNIT	3	477.00	\$21.77	\$12.27	56.36%	<b>\$12.27</b>	-43.64%	\$10.35	\$14.00
AUSABLE STATE FOREST	3	477.00	\$21.77	\$12.27	56.36%	<b>\$12.27</b>	-43.64%	\$10.35	\$14.00
NORTHERN LOWER PENINSULA	15	3,994.00	\$34.55	\$22.26	64.44%	<b>\$36.97</b>	7.01%	\$10.35	\$85.02
STATEWIDE	82	-----	-----	-----	66.02%	-----	6.24%	\$8.00	\$85.02
N. WHITE CEDAR	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
GWINN FOREST MGT UNIT	1	44.00	\$35.89	\$19.75	55.03%	<b>\$41.00</b>	14.24%	\$41.00	\$41.00
ESCANABA FOREST MGT UNIT	6	2,877.00	\$42.64	\$23.45	54.99%	<b>\$35.12</b>	-17.64%	\$21.00	\$52.50
ESCANABA RIVER STATE FOREST	7	2,921.00	\$42.54	\$23.39	54.99%	<b>\$35.21</b>	-17.24%	\$21.00	\$52.50
SHINGLETON FOREST MGT UNIT	2	545.00	\$8.47	\$3.66	43.16%	<b>\$6.62</b>	-21.83%	\$2.35	\$20.00
NEWBERRY FOREST MGT UNIT	1	2,101.00	\$14.64	\$8.80	60.11%	<b>\$15.80</b>	7.92%	\$15.80	\$15.80
S STE MARIE FMU (NAUBINWAY)	1	187.00	\$35.00	\$17.50	50.00%	<b>\$19.00</b>	-45.71%	\$19.00	\$19.00
LAKE SUPERIOR STATE FOREST	4	2,833.00	\$14.80	\$8.39	56.66%	<b>\$14.25</b>	-3.73%	\$2.35	\$20.00
UPPER PENINSULA	11	-----	-----	-----	55.41%	-----	-13.83%	\$2.35	\$52.50
GAYLORD FOREST MGT UNIT	1	34.00	\$42.60	\$29.80	69.95%	<b>\$50.00</b>	17.37%	\$50.00	\$50.00
MACKINAW STATE FOREST	1	34.00	\$42.60	\$29.80	69.95%	<b>\$50.00</b>	17.37%	\$50.00	\$50.00
NORTHERN LOWER PENINSULA	1	34.00	\$42.60	\$29.80	69.95%	<b>\$50.00</b>	17.37%	\$50.00	\$50.00
STATEWIDE	12	-----	-----	-----	55.54%	-----	-13.56%	\$2.35	\$52.50

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## PULPWOOD (Cords, see general note 3)

OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GRAYLING FOREST MGT UNIT	1	145.00	\$10.00	\$10.00	100.00%	<b>\$15.00</b>	50.00%	\$15.00	\$15.00
GLADWIN FOREST MGT UNIT	1	1,221.10	\$6.00	\$3.25	54.17%	<b>\$3.25</b>	-45.83%	\$3.25	\$3.25
AUSABLE STATE FOREST	2	1,366.10	\$6.42	\$3.97	61.74%	<b>\$4.50</b>	-30.00%	\$3.25	\$15.00
NORTHERN LOWER PENINSULA	2	1,366.10	\$6.42	\$3.97	61.74%	<b>\$4.50</b>	-30.00%	\$3.25	\$15.00
STATEWIDE	2	-----	-----	-----	61.74%	-----	-30.00%	\$3.25	\$15.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	199.00	\$28.67	\$9.50	33.14%	<b>\$10.00</b>	-65.12%	\$10.00	\$10.00
CRYSTAL FALLS FOREST MGT UNI	4	1,230.00	\$40.71	\$24.09	59.16%	<b>\$51.75</b>	27.11%	\$30.00	\$62.34
GWINN FOREST MGT UNIT	4	562.00	\$34.80	\$19.56	56.21%	<b>\$58.02</b>	66.71%	\$30.00	\$75.36
ESCANABA RIVER STATE FOREST	4	562.00	\$34.80	\$19.56	56.21%	<b>\$58.02</b>	66.71%	\$30.00	\$75.36
SHINGLETON FOREST MGT UNIT	4	474.00	\$28.14	\$21.62	76.81%	<b>\$38.52</b>	36.89%	\$17.25	\$59.00
NEWBERRY FOREST MGT UNIT	5	1,518.00	\$28.72	\$17.33	60.34%	<b>\$26.15</b>	-8.96%	\$21.23	\$40.00
S STE MARIE FMU (NAUBINWAY)	3	409.00	\$23.69	\$13.83	58.36%	<b>\$23.21</b>	-2.05%	\$11.00	\$50.00
S STE MARIE FMU (SOO MAINLAN	2	318.00	\$22.33	\$12.80	57.33%	<b>\$12.81</b>	-42.64%	\$12.50	\$14.55
LAKE SUPERIOR STATE FOREST	14	2,719.00	\$27.12	\$17.02	62.77%	<b>\$26.30</b>	-3.00%	\$11.00	\$59.00
UPPER PENINSULA	23	-----	-----	-----	59.56%	-----	13.89%	\$10.00	\$75.36
GAYLORD FOREST MGT UNIT	1	198.00	\$16.10	\$8.70	54.04%	<b>\$9.00</b>	-44.10%	\$9.00	\$9.00
ATLANTA FOREST MGT UNIT	1	179.00	\$10.05	\$8.25	82.09%	<b>\$9.00</b>	-10.45%	\$9.00	\$9.00
MACKINAW STATE FOREST	2	377.00	\$13.23	\$8.49	64.16%	<b>\$9.00</b>	-31.96%	\$9.00	\$9.00
TRAVERSE CITY FOREST MGT UNI	1	197.00	\$17.04	\$12.25	71.89%	<b>\$12.25</b>	-28.11%	\$12.25	\$12.25
PERE MARQUETTE STATE FORES	1	197.00	\$17.04	\$12.25	71.89%	<b>\$12.25</b>	-28.11%	\$12.25	\$12.25
NORTHERN LOWER PENINSULA	3	574.00	\$14.54	\$9.78	67.27%	<b>\$10.12</b>	-30.41%	\$9.00	\$12.25
STATEWIDE	26	-----	-----	-----	59.97%	-----	11.54%	\$9.00	\$75.36

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## PULPWOOD (Cords, see general note 3)

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	314.00	\$27.57	\$22.35	81.07%	<b>\$36.65</b>	32.93%	\$21.00	\$46.40
CRYSTAL FALLS FOREST MGT UNI	12	8,099.00	\$41.88	\$27.21	64.98%	<b>\$53.76</b>	28.36%	\$41.91	\$68.11
GWINN FOREST MGT UNIT	12	4,932.00	\$44.43	\$28.89	65.03%	<b>\$61.29</b>	37.95%	\$28.45	\$78.00
ESCANABA FOREST MGT UNIT	9	4,793.00	\$45.35	\$31.72	69.94%	<b>\$56.34</b>	24.25%	\$30.00	\$72.00
ESCANABA RIVER STATE FOREST	21	9,725.00	\$44.88	\$30.28	67.47%	<b>\$58.85</b>	31.13%	\$28.45	\$78.00
UPPER PENINSULA	36	-----	-----	-----	66.55%	-----	29.95%	\$21.00	\$78.00
GAYLORD FOREST MGT UNIT	4	1,807.00	\$15.95	\$11.08	69.46%	<b>\$18.95</b>	18.83%	\$15.00	\$25.00
ATLANTA FOREST MGT UNIT	1	1,274.00	\$15.95	\$11.80	73.98%	<b>\$11.80</b>	-26.02%	\$11.80	\$11.80
MACKINAW STATE FOREST	5	3,081.00	\$15.95	\$11.38	71.33%	<b>\$16.00</b>	0.29%	\$11.80	\$25.00
ROSCOMMON FOREST MGT UNIT	6	4,010.00	\$36.76	\$26.04	70.84%	<b>\$37.27</b>	1.38%	\$25.40	\$66.00
GRAYLING FOREST MGT UNIT	3	938.00	\$21.05	\$15.56	73.95%	<b>\$28.02</b>	33.15%	\$19.00	\$120.00
GLADWIN FOREST MGT UNIT	1	56.00	\$40.67	\$21.95	53.97%	<b>\$21.95</b>	-46.03%	\$21.95	\$21.95
AUSABLE STATE FOREST	10	5,004.00	\$33.86	\$24.03	70.97%	<b>\$35.37</b>	4.45%	\$19.00	\$120.00
NORTHERN LOWER PENINSULA	15	8,085.00	\$27.03	\$19.21	71.05%	<b>\$27.98</b>	3.51%	\$11.80	\$120.00
STATEWIDE	51	-----	-----	-----	67.53%	-----	24.19%	\$11.80	\$120.00

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## PULPWOOD (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	4	1,164.00	\$31.06	\$20.10	64.70%	<b>\$47.78</b>	53.85%	\$32.00	\$64.89
ESCANABA RIVER STATE FOREST	4	1,164.00	\$31.06	\$20.10	64.70%	<b>\$47.78</b>	53.85%	\$32.00	\$64.89
NEWBERRY FOREST MGT UNIT	1	342.00	\$34.83	\$20.90	60.01%	<b>\$23.23</b>	-33.30%	\$23.23	\$23.23
LAKE SUPERIOR STATE FOREST	1	342.00	\$34.83	\$20.90	60.01%	<b>\$23.23</b>	-33.30%	\$23.23	\$23.23
UPPER PENINSULA	5	-----	-----	-----	63.54%	-----	32.25%	\$23.23	\$64.89
GAYLORD FOREST MGT UNIT	8	2,011.00	\$17.87	\$12.34	69.05%	<b>\$28.50</b>	59.51%	\$10.00	\$50.00
PIGEON RIVER FOREST MGT UNIT	2	324.00	\$15.11	\$9.91	65.62%	<b>\$41.76</b>	176.37%	\$25.00	\$55.00
ATLANTA FOREST MGT UNIT	5	2,466.00	\$17.17	\$13.71	79.84%	<b>\$13.72</b>	-20.08%	\$11.85	\$16.05
MACKINAW STATE FOREST	15	4,801.00	\$17.32	\$12.88	74.34%	<b>\$21.81</b>	25.87%	\$10.00	\$55.00
TRAVERSE CITY FOREST MGT UNI	21	4,003.30	\$18.56	\$12.96	69.87%	<b>\$21.07</b>	13.53%	\$10.25	\$57.00
CADILLAC FOREST MGT UNIT	18	4,789.00	\$19.35	\$12.38	63.99%	<b>\$43.06</b>	122.56%	\$11.00	\$80.00
PERE MARQUETTE STATE FORES	39	8,792.30	\$18.99	\$12.65	66.60%	<b>\$33.05</b>	74.04%	\$10.25	\$80.00
ROSCOMMON FOREST MGT UNIT	7	1,973.00	\$11.15	\$7.45	66.86%	<b>\$21.15</b>	89.72%	\$8.65	\$35.95
GRAYLING FOREST MGT UNIT	2	855.00	\$16.60	\$14.20	85.52%	<b>\$16.27</b>	-2.00%	\$14.85	\$30.06
GLADWIN FOREST MGT UNIT	7	2,736.00	\$11.92	\$7.51	63.04%	<b>\$8.77</b>	-26.43%	\$4.45	\$12.72
AUSABLE STATE FOREST	16	5,564.00	\$12.37	\$8.52	68.90%	<b>\$14.31</b>	15.74%	\$4.45	\$35.95
NORTHERN LOWER PENINSULA	70	19,157.30	\$16.65	\$11.51	69.12%	<b>\$24.79</b>	48.90%	\$4.45	\$80.00
STATEWIDE	75	-----	-----	-----	68.39%	-----	46.72%	\$4.45	\$80.00

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## PULPWOOD (Cords, see general note 3)

RED OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	1	357.00	\$44.71	\$29.05	64.97%	<b>\$30.94</b>	-30.80%	\$30.94	\$30.94
GWINN FOREST MGT UNIT	1	199.00	\$23.60	\$21.70	91.95%	<b>\$43.00</b>	82.20%	\$43.00	\$43.00
ESCANABA FOREST MGT UNIT	3	1,037.00	\$30.79	\$23.14	75.16%	<b>\$52.42</b>	70.26%	\$19.00	\$72.00
ESCANABA RIVER STATE FOREST	4	1,236.00	\$29.63	\$22.91	77.31%	<b>\$50.91</b>	71.79%	\$19.00	\$72.00
UPPER PENINSULA	5	-----	-----	-----	73.57%	-----	40.65%	\$19.00	\$72.00
GAYLORD FOREST MGT UNIT	4	1,344.00	\$20.88	\$14.23	68.17%	<b>\$43.32</b>	107.49%	\$12.70	\$75.00
PIGEON RIVER FOREST MGT UNIT	2	493.00	\$16.94	\$10.45	61.69%	<b>\$37.27</b>	120.00%	\$24.00	\$55.00
ATLANTA FOREST MGT UNIT	5	2,435.00	\$20.66	\$16.33	79.05%	<b>\$16.86</b>	-18.41%	\$14.50	\$22.00
MACKINAW STATE FOREST	11	4,272.00	\$20.30	\$14.99	73.86%	<b>\$27.54</b>	35.65%	\$12.70	\$75.00
TRAVERSE CITY FOREST MGT UNI	3	1,439.60	\$22.79	\$16.32	71.60%	<b>\$18.56</b>	-18.57%	\$16.50	\$25.00
CADILLAC FOREST MGT UNIT	8	4,692.30	\$19.71	\$13.31	67.54%	<b>\$37.31</b>	89.36%	\$18.50	\$100.00
PERE MARQUETTE STATE FORES	11	6,131.90	\$20.43	\$14.02	68.61%	<b>\$32.91</b>	61.09%	\$16.50	\$100.00
ROSCOMMON FOREST MGT UNIT	1	738.00	\$43.72	\$30.60	69.99%	<b>\$35.10</b>	-19.72%	\$35.10	\$35.10
GRAYLING FOREST MGT UNIT	1	1,498.00	\$20.43	\$17.80	87.13%	<b>\$17.80</b>	-12.87%	\$17.80	\$17.80
GLADWIN FOREST MGT UNIT	1	503.00	\$43.72	\$28.40	64.96%	<b>\$30.00</b>	-31.38%	\$30.00	\$30.00
AUSABLE STATE FOREST	3	2,739.00	\$30.98	\$23.20	74.87%	<b>\$24.70</b>	-20.27%	\$17.80	\$35.10
NORTHERN LOWER PENINSULA	25	13,142.90	\$22.59	\$16.25	71.93%	<b>\$29.45</b>	30.40%	\$12.70	\$100.00
STATEWIDE	30	-----	-----	-----	72.18%	-----	31.94%	\$12.70	\$100.00

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## PULPWOOD (Cords, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	626.00	\$68.06	\$57.85	85.00%	<b>\$65.73</b>	-3.42%	\$65.73	\$65.73
CRYSTAL FALLS FOREST MGT UNI	4	1,546.00	\$75.60	\$50.17	66.37%	<b>\$90.54</b>	19.76%	\$66.00	\$115.00
GWINN FOREST MGT UNIT	3	649.00	\$71.79	\$43.79	60.99%	<b>\$65.16</b>	-9.24%	\$60.00	\$73.50
ESCANABA FOREST MGT UNIT	1	389.00	\$68.26	\$40.30	59.04%	<b>\$110.00</b>	61.15%	\$110.00	\$110.00
ESCANABA RIVER STATE FOREST	4	1,038.00	\$70.47	\$42.48	60.28%	<b>\$81.96</b>	16.31%	\$60.00	\$110.00
SHINGLETON FOREST MGT UNIT	16	14,098.00	\$93.19	\$64.93	69.68%	<b>\$111.97</b>	20.16%	\$51.00	\$133.06
NEWBERRY FOREST MGT UNIT	10	8,581.00	\$98.96	\$84.08	84.97%	<b>\$106.09</b>	7.21%	\$72.50	\$123.11
S STE MARIE FMU (NAUBINWAY)	7	5,209.00	\$97.69	\$88.51	90.60%	<b>\$126.57</b>	29.56%	\$43.80	\$151.00
S STE MARIE FMU (SOO MAINLAN	2	257.00	\$97.38	\$68.95	70.81%	<b>\$68.99</b>	-29.15%	\$24.20	\$76.29
LAKE SUPERIOR STATE FOREST	35	28,145.00	\$95.82	\$75.17	78.45%	<b>\$112.49</b>	17.40%	\$24.20	\$151.00
UPPER PENINSULA	44	-----	-----	-----	77.61%	-----	17.16%	\$24.20	\$151.00
GAYLORD FOREST MGT UNIT	17	6,852.00	\$78.56	\$53.72	68.38%	<b>\$87.64</b>	11.55%	\$35.00	\$211.57
PIGEON RIVER FOREST MGT UNIT	4	1,141.00	\$65.84	\$46.32	70.36%	<b>\$84.49</b>	28.32%	\$46.10	\$204.00
ATLANTA FOREST MGT UNIT	20	6,870.00	\$77.97	\$59.51	76.33%	<b>\$79.66</b>	2.17%	\$42.50	\$220.00
MACKINAW STATE FOREST	41	14,863.00	\$77.31	\$55.83	72.21%	<b>\$83.71</b>	8.27%	\$35.00	\$220.00
TRAVERSE CITY FOREST MGT UNI	37	15,676.40	\$58.21	\$43.28	74.35%	<b>\$59.12</b>	1.57%	\$30.85	\$132.90
CADILLAC FOREST MGT UNIT	15	3,769.60	\$61.89	\$38.72	62.56%	<b>\$57.23</b>	-7.53%	\$40.00	\$146.28
PERE MARQUETTE STATE FORES	52	19,446.00	\$58.92	\$42.39	71.95%	<b>\$58.76</b>	-0.28%	\$30.85	\$146.28
ROSCOMMON FOREST MGT UNIT	19	8,997.00	\$64.99	\$46.38	71.37%	<b>\$68.27</b>	5.04%	\$40.40	\$110.00
GRAYLING FOREST MGT UNIT	15	4,859.30	\$60.35	\$39.46	65.39%	<b>\$108.31</b>	79.47%	\$33.20	\$195.00
GLADWIN FOREST MGT UNIT	6	1,556.00	\$58.92	\$45.80	77.74%	<b>\$103.65</b>	75.92%	\$35.00	\$233.88
AUSABLE STATE FOREST	40	15,412.30	\$62.92	\$44.14	70.16%	<b>\$84.47</b>	34.25%	\$33.20	\$233.88
NORTHERN LOWER PENINSULA	133	49,721.30	\$65.66	\$46.95	71.51%	<b>\$74.18</b>	12.99%	\$30.85	\$233.88
STATEWIDE	177	-----	-----	-----	74.39%	-----	14.96%	\$24.20	\$233.88

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PULPWOOD (Cords, see general note 3)

<b>SUGAR MAPLE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	1	89.00	\$38.60	\$27.00	69.95%	<b>\$37.00</b>	-4.15%	\$37.00	\$37.00
ESCANABA RIVER STATE FOREST	1	89.00	\$38.60	\$27.00	69.95%	<b>\$37.00</b>	-4.15%	\$37.00	\$37.00
UPPER PENINSULA	1	-----	-----	-----	69.95%	-----	-4.15%	\$37.00	\$37.00
GAYLORD FOREST MGT UNIT	2	939.00	\$12.18	\$8.53	70.00%	<b>\$16.00</b>	31.41%	\$13.00	\$18.00
MACKINAW STATE FOREST	2	939.00	\$12.18	\$8.53	70.00%	<b>\$16.00</b>	31.41%	\$13.00	\$18.00
TRAVERSE CITY FOREST MGT UNI	1	217.30	\$19.47	\$14.80	76.01%	<b>\$29.70</b>	52.54%	\$29.70	\$29.70
PERE MARQUETTE STATE FORES	1	217.30	\$19.47	\$14.80	76.01%	<b>\$29.70</b>	52.54%	\$29.70	\$29.70
NORTHERN LOWER PENINSULA	3	1,156.30	\$13.55	\$9.70	71.63%	<b>\$18.58</b>	37.12%	\$13.00	\$29.70
STATEWIDE	4	-----	-----	-----	71.33%	-----	29.69%	\$13.00	\$37.00
<b>TAMARACK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	5	1,089.00	\$37.81	\$22.51	59.52%	<b>\$40.78</b>	7.86%	\$22.00	\$71.82
GWINN FOREST MGT UNIT	6	763.00	\$36.60	\$22.09	60.36%	<b>\$31.68</b>	-13.43%	\$20.00	\$72.00
ESCANABA FOREST MGT UNIT	7	4,518.00	\$37.32	\$20.11	53.89%	<b>\$31.57</b>	-15.41%	\$22.00	\$54.50
ESCANABA RIVER STATE FOREST	13	5,281.00	\$37.22	\$20.40	54.81%	<b>\$31.59</b>	-15.12%	\$20.00	\$72.00
SHINGLETON FOREST MGT UNIT	1	34.00	\$28.36	\$9.65	34.03%	<b>\$9.65</b>	-65.97%	\$9.65	\$9.65
S STE MARIE FMU (NAUBINWAY)	1	107.00	\$28.36	\$14.20	50.07%	<b>\$16.00</b>	-43.58%	\$16.00	\$16.00
S STE MARIE FMU (SOO MAINLAN	1	115.00	\$28.92	\$16.50	57.05%	<b>\$16.51</b>	-42.91%	\$16.51	\$16.51
LAKE SUPERIOR STATE FOREST	3	256.00	\$28.61	\$14.63	51.13%	<b>\$15.39</b>	-46.23%	\$9.65	\$16.51
UPPER PENINSULA	21	-----	-----	-----	55.49%	-----	-12.19%	\$9.65	\$72.00
TRAVERSE CITY FOREST MGT UNI	1	289.00	\$10.00	\$7.20	72.00%	<b>\$58.32</b>	483.20%	\$58.32	\$58.32
PERE MARQUETTE STATE FORES	1	289.00	\$10.00	\$7.20	72.00%	<b>\$58.32</b>	483.20%	\$58.32	\$58.32
NORTHERN LOWER PENINSULA	1	289.00	\$10.00	\$7.20	72.00%	<b>\$58.32</b>	483.20%	\$58.32	\$58.32
STATEWIDE	22	-----	-----	-----	55.69%	-----	-6.42%	\$9.65	\$72.00



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PULPWOOD (Cords, see general note 3)

<b>WHITE ASH</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (SOO MAINLAN	2	174.00	\$33.21	\$26.85	80.84%	<b>\$30.82</b>	-7.19%	\$28.01	\$43.31
S STE MARIE FMU (DRUMMOND IS	1	53.00	\$29.35	\$19.95	67.97%	<b>\$19.99</b>	-31.89%	\$19.99	\$19.99
LAKE SUPERIOR STATE FOREST	3	227.00	\$32.31	\$25.24	78.11%	<b>\$28.29</b>	-12.43%	\$19.99	\$43.31
UPPER PENINSULA	3	-----	-----	-----	78.11%	-----	-12.43%	\$19.99	\$43.31
GAYLORD FOREST MGT UNIT	4	1,179.00	\$18.12	\$7.57	41.81%	<b>\$8.71</b>	-51.89%	\$5.50	\$14.70
MACKINAW STATE FOREST	4	1,179.00	\$18.12	\$7.57	41.81%	<b>\$8.71</b>	-51.89%	\$5.50	\$14.70
NORTHERN LOWER PENINSULA	4	1,179.00	\$18.12	\$7.57	41.81%	<b>\$8.71</b>	-51.89%	\$5.50	\$14.70
STATEWIDE	7	-----	-----	-----	51.09%	-----	-41.81%	\$5.50	\$43.31
<b>WHITE OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVG. PRICE AT TIME OF APPRAISAL</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>RATIO OF COLUMN 4 TO COLUMN 3</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 6</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	5	2,186.00	\$9.94	\$6.39	64.24%	<b>\$12.66</b>	27.31%	\$5.90	\$19.00
PERE MARQUETTE STATE FORES	5	2,186.00	\$9.94	\$6.39	64.24%	<b>\$12.66</b>	27.31%	\$5.90	\$19.00
GLADWIN FOREST MGT UNIT	1	336.00	\$9.03	\$7.75	85.83%	<b>\$25.00</b>	176.85%	\$25.00	\$25.00
AUSABLE STATE FOREST	1	336.00	\$9.03	\$7.75	85.83%	<b>\$25.00</b>	176.85%	\$25.00	\$25.00
NORTHERN LOWER PENINSULA	6	2,522.00	\$9.82	\$6.57	66.88%	<b>\$14.30</b>	45.64%	\$5.90	\$25.00
STATEWIDE	6	-----	-----	-----	66.88%	-----	45.64%	\$5.90	\$25.00

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## PULPWOOD (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL  (3)	AVERAGE ADVERTISED PRICE  (4)	RATIO OF COLUMN 4 TO COLUMN 3  (5)	AVERAGE SOLD PRICE  (6)	% CHANGE FROM COL. 3 TO COL. 6  (7)	MINIMUM SOLD PRICE  (8)	MAXIMUM SOLD PRICE  (9)
CRYSTAL FALLS FOREST MGT UNI	1	806.00	\$41.16	\$28.80	69.97%	<b>\$53.00</b>	28.77%	\$53.00	\$53.00
GWINN FOREST MGT UNIT	1	59.00	\$30.97	\$23.55	76.04%	<b>\$38.50</b>	24.31%	\$38.50	\$38.50
ESCANABA RIVER STATE FOREST	1	59.00	\$30.97	\$23.55	76.04%	<b>\$38.50</b>	24.31%	\$38.50	\$38.50
SHINGLETON FOREST MGT UNIT	5	888.00	\$22.56	\$12.49	55.37%	<b>\$16.64</b>	-26.23%	\$7.00	\$35.00
NEWBERRY FOREST MGT UNIT	4	782.00	\$30.25	\$23.18	76.61%	<b>\$65.16</b>	115.39%	\$22.44	\$90.00
LAKE SUPERIOR STATE FOREST	9	1,670.00	\$26.16	\$17.49	66.87%	<b>\$39.36</b>	50.45%	\$7.00	\$90.00
UPPER PENINSULA	11	-----	-----	-----	68.39%	-----	40.70%	\$7.00	\$90.00
GAYLORD FOREST MGT UNIT	3	221.00	\$18.00	\$12.42	69.02%	<b>\$65.38</b>	263.22%	\$18.00	\$128.10
ATLANTA FOREST MGT UNIT	2	171.00	\$18.72	\$17.99	96.08%	<b>\$22.69</b>	21.20%	\$20.00	\$25.00
MACKINAW STATE FOREST	5	392.00	\$18.31	\$14.85	81.09%	<b>\$46.76</b>	155.30%	\$18.00	\$128.10
TRAVERSE CITY FOREST MGT UNI	9	3,127.00	\$15.94	\$9.78	61.34%	<b>\$28.11</b>	76.33%	\$10.00	\$81.00
CADILLAC FOREST MGT UNIT	7	3,179.00	\$12.87	\$6.87	53.43%	<b>\$25.07</b>	94.84%	\$10.00	\$38.50
PERE MARQUETTE STATE FORES	16	6,306.00	\$14.39	\$8.31	57.78%	<b>\$26.58</b>	84.67%	\$10.00	\$81.00
ROSCOMMON FOREST MGT UNIT	4	1,192.00	\$29.06	\$20.58	70.82%	<b>\$24.15</b>	-16.90%	\$9.00	\$35.00
GRAYLING FOREST MGT UNIT	2	771.00	\$12.73	\$7.52	59.09%	<b>\$41.98</b>	229.77%	\$9.05	\$50.00
GLADWIN FOREST MGT UNIT	3	1,306.00	\$28.27	\$17.39	61.51%	<b>\$50.68</b>	79.26%	\$9.75	\$110.37
AUSABLE STATE FOREST	9	3,269.00	\$24.89	\$16.22	65.18%	<b>\$38.95</b>	56.48%	\$9.00	\$110.37
NORTHERN LOWER PENINSULA	30	9,967.00	\$17.99	\$11.17	62.07%	<b>\$31.43</b>	74.71%	\$9.00	\$128.10
STATEWIDE	41	-----	-----	-----	64.00%	-----	64.34%	\$7.00	\$128.10

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## PULPWOOD (Cords, see general note 3)

WHITE SPRUCE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	283.00	\$20.07	\$17.05	84.95%	<b>\$35.51</b>	76.93%	\$35.51	\$35.51
CRYSTAL FALLS FOREST MGT UNI	1	41.00	\$38.11	\$21.35	56.02%	<b>\$31.35</b>	-17.74%	\$31.35	\$31.35
GWINN FOREST MGT UNIT	8	1,816.00	\$37.31	\$25.75	69.03%	<b>\$39.72</b>	6.47%	\$20.40	\$60.00
ESCANABA RIVER STATE FOREST	8	1,816.00	\$37.31	\$25.75	69.03%	<b>\$39.72</b>	6.47%	\$20.40	\$60.00
SHINGLETON FOREST MGT UNIT	4	1,352.00	\$42.23	\$29.14	69.01%	<b>\$52.54</b>	24.44%	\$12.25	\$75.00
NEWBERRY FOREST MGT UNIT	1	489.00	\$43.82	\$32.45	74.05%	<b>\$52.45</b>	19.69%	\$52.45	\$52.45
S STE MARIE FMU (NAUBINWAY)	1	41.00	\$33.50	\$23.45	70.00%	<b>\$39.11</b>	16.75%	\$39.11	\$39.11
S STE MARIE FMU (SOO MAINLAN	2	106.00	\$29.91	\$23.45	78.41%	<b>\$24.12</b>	-19.34%	\$23.00	\$40.00
LAKE SUPERIOR STATE FOREST	8	1,988.00	\$41.78	\$29.53	70.69%	<b>\$50.73</b>	21.42%	\$12.25	\$75.00
UPPER PENINSULA	18	-----	-----	-----	70.35%	-----	16.62%	\$12.25	\$75.00
GAYLORD FOREST MGT UNIT	2	343.00	\$7.37	\$5.49	74.42%	<b>\$35.52</b>	381.87%	\$5.55	\$75.00
PIGEON RIVER FOREST MGT UNIT	2	874.00	\$18.72	\$13.10	69.98%	<b>\$68.68</b>	266.86%	\$55.31	\$75.01
MACKINAW STATE FOREST	4	1,217.00	\$15.52	\$10.95	70.57%	<b>\$59.33</b>	282.25%	\$5.55	\$75.01
NORTHERN LOWER PENINSULA	4	1,217.00	\$15.52	\$10.95	70.57%	<b>\$59.33</b>	282.25%	\$5.55	\$75.01
STATEWIDE	22	-----	-----	-----	70.37%	-----	44.98%	\$5.55	\$75.01

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>B.T. ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ROSCOMMON FOREST MGT UNIT	2	664.00	\$110.00	\$236.01
AUSABLE STATE FOREST	2	664.00	\$110.00	\$236.01
NORTHERN LOWER PENINSULA	2	664.00	\$110.00	\$236.01
<b>STATEWIDE</b>	<b>2</b>	<b>-----</b>	<b>\$110.00</b>	<b>\$236.01</b>

<b>BALSAM FIR</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	1	840.00	\$182.31	\$182.31
ESCANABA RIVER STATE FOREST	1	840.00	\$182.31	\$182.31
UPPER PENINSULA	1	-----	\$182.31	\$182.31
ATLANTA FOREST MGT UNIT	1	320.00	\$546.48	\$546.48
MACKINAW STATE FOREST	1	320.00	\$546.48	\$546.48
NORTHERN LOWER PENINSULA	1	320.00	\$546.48	\$546.48
<b>STATEWIDE</b>	<b>2</b>	<b>-----</b>	<b>\$182.31</b>	<b>\$546.48</b>

<b>BLACK SPRUCE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GWINN FOREST MGT UNIT	1	589.00	\$75.01	\$75.01
ESCANABA RIVER STATE FOREST	1	589.00	\$75.01	\$75.01
UPPER PENINSULA	1	-----	\$75.01	\$75.01
<b>STATEWIDE</b>	<b>1</b>	<b>-----</b>	<b>\$75.01</b>	<b>\$75.01</b>

<b>JACK PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	118.00	\$559.00	\$559.00
LAKE SUPERIOR STATE FOREST	1	118.00	\$559.00	\$559.00
UPPER PENINSULA	1	-----	\$559.00	\$559.00
GAYLORD FOREST MGT UNIT	2	423.00	\$160.00	\$264.50
MACKINAW STATE FOREST	2	423.00	\$160.00	\$264.50
GRAYLING FOREST MGT UNIT	1	135.00	\$175.20	\$175.20
AUSABLE STATE FOREST	1	135.00	\$175.20	\$175.20
NORTHERN LOWER PENINSULA	3	558.00	\$160.00	\$264.50
<b>STATEWIDE</b>	<b>4</b>	<b>-----</b>	<b>\$160.00</b>	<b>\$559.00</b>

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## PULPWOOD EXCLUSION (Cords, see general note 3)

<b>MIXED ASPEN</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	195.00	\$148.00	\$148.00
ATLANTA FOREST MGT UNIT	1	615.00	\$190.00	\$190.00
MACKINAW STATE FOREST	2	810.00	\$148.00	\$190.00
NORTHERN LOWER PENINSULA	2	810.00	\$148.00	\$190.00
STATEWIDE	2	-----	\$148.00	\$190.00

<b>MIXED HARDWOOD</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	649.00	\$183.02	\$353.25
MACKINAW STATE FOREST	2	649.00	\$183.02	\$353.25
NORTHERN LOWER PENINSULA	2	649.00	\$183.02	\$353.25
STATEWIDE	2	-----	\$183.02	\$353.25

<b>MIXED OAK</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	668.00	\$83.74	\$164.64
MACKINAW STATE FOREST	2	668.00	\$83.74	\$164.64
TRAVERSE CITY FOREST MGT UNI	5	1,839.00	\$62.63	\$84.48
CADILLAC FOREST MGT UNIT	3	1,615.00	\$43.00	\$70.00
PERE MARQUETTE STATE FORES	8	3,454.00	\$43.00	\$84.48
ROSCOMMON FOREST MGT UNIT	1	2,005.00	\$64.50	\$64.50
GRAYLING FOREST MGT UNIT	1	140.00	\$44.00	\$44.00
GLADWIN FOREST MGT UNIT	1	181.00	\$135.95	\$135.95
AUSABLE STATE FOREST	3	2,326.00	\$44.00	\$135.95
NORTHERN LOWER PENINSULA	13	6,448.00	\$43.00	\$164.64
STATEWIDE	13	-----	\$43.00	\$164.64

<b>MIXED PINE</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>MIN PRICE</b>	<b>MAX PRICE</b>
	(1)	(2)		
GRAYLING FOREST MGT UNIT	2	395.00	\$347.74	\$855.60
AUSABLE STATE FOREST	2	395.00	\$347.74	\$855.60
NORTHERN LOWER PENINSULA	2	395.00	\$347.74	\$855.60
STATEWIDE	2	-----	\$347.74	\$855.60

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## PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED SOFTWOOD	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GAYLORD FOREST MGT UNIT	3	666.00	\$142.34	\$182.88
ATLANTA FOREST MGT UNIT	2	499.00	\$151.89	\$629.07
MACKINAW STATE FOREST	5	1,165.00	\$142.34	\$629.07
NORTHERN LOWER PENINSULA	5	1,165.00	\$142.34	\$629.07
STATEWIDE	5	-----	\$142.34	\$629.07

  

N. WHITE CEDAR	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
ATLANTA FOREST MGT UNIT	2	258.00	\$200.00	\$407.17
MACKINAW STATE FOREST	2	258.00	\$200.00	\$407.17
NORTHERN LOWER PENINSULA	2	258.00	\$200.00	\$407.17
STATEWIDE	2	-----	\$200.00	\$407.17

  

PAPER BIRCH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
ATLANTA FOREST MGT UNIT	1	433.00	\$125.00	\$125.00
MACKINAW STATE FOREST	1	433.00	\$125.00	\$125.00
NORTHERN LOWER PENINSULA	1	433.00	\$125.00	\$125.00
STATEWIDE	1	-----	\$125.00	\$125.00

  

RED MAPLE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GAYLORD FOREST MGT UNIT	1	370.00	\$108.00	\$108.00
MACKINAW STATE FOREST	1	370.00	\$108.00	\$108.00
TRAVERSE CITY FOREST MGT UNI	1	252.00	\$141.60	\$141.60
CADILLAC FOREST MGT UNIT	1	44.00	\$173.00	\$173.00
PERE MARQUETTE STATE FORES	2	296.00	\$141.60	\$173.00
GRAYLING FOREST MGT UNIT	2	341.00	\$139.00	\$154.27
AUSABLE STATE FOREST	2	341.00	\$139.00	\$154.27
NORTHERN LOWER PENINSULA	5	1,007.00	\$108.00	\$173.00
STATEWIDE	5	-----	\$108.00	\$173.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	2	1,555.00	\$109.70	\$323.20
MACKINAW STATE FOREST	2	1,555.00	\$109.70	\$323.20
CADILLAC FOREST MGT UNIT	1	315.00	\$163.00	\$163.00
PERE MARQUETTE STATE FORES	1	315.00	\$163.00	\$163.00
NORTHERN LOWER PENINSULA	3	1,870.00	\$109.70	\$323.20
STATEWIDE	3	-----	\$109.70	\$323.20

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
S STE MARIE FMU (NAUBINWAY)	1	33.00	\$400.00	\$400.00
LAKE SUPERIOR STATE FOREST	1	33.00	\$400.00	\$400.00
UPPER PENINSULA	1	-----	\$400.00	\$400.00
GAYLORD FOREST MGT UNIT	1	15.00	\$388.15	\$388.15
ATLANTA FOREST MGT UNIT	3	1,985.00	\$288.30	\$309.61
MACKINAW STATE FOREST	4	2,000.00	\$288.30	\$388.15
TRAVERSE CITY FOREST MGT UNI	2	49.00	\$270.15	\$980.00
PERE MARQUETTE STATE FORES	2	49.00	\$270.15	\$980.00
GRAYLING FOREST MGT UNIT	1	735.00	\$387.36	\$387.36
GLADWIN FOREST MGT UNIT	3	402.00	\$270.01	\$983.93
AUSABLE STATE FOREST	4	1,137.00	\$270.01	\$983.93
NORTHERN LOWER PENINSULA	10	3,186.00	\$270.01	\$983.93
STATEWIDE	11	-----	\$270.01	\$983.93

SCOTCH PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ATLANTA FOREST MGT UNIT	1	170.00	\$398.93	\$398.93
MACKINAW STATE FOREST	1	170.00	\$398.93	\$398.93
NORTHERN LOWER PENINSULA	1	170.00	\$398.93	\$398.93
STATEWIDE	1	-----	\$398.93	\$398.93

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## PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE ASH	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
GAYLORD FOREST MGT UNIT	4	1,442.00	\$107.52	\$172.35
MACKINAW STATE FOREST	4	1,442.00	\$107.52	\$172.35
NORTHERN LOWER PENINSULA	4	1,442.00	\$107.52	\$172.35
STATEWIDE	4	-----	\$107.52	\$172.35

WHITE OAK	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	2	1,743.00	\$45.00	\$92.18
PERE MARQUETTE STATE FORES	2	1,743.00	\$45.00	\$92.18
NORTHERN LOWER PENINSULA	2	1,743.00	\$45.00	\$92.18
STATEWIDE	2	-----	\$45.00	\$92.18

WHITE PINE	# OF SALES SOLD  (1)	TOTAL VOLUME  (2)	MIN PRICE	MAX PRICE
NEWBERRY FOREST MGT UNIT	1	91.00	\$136.55	\$136.55
LAKE SUPERIOR STATE FOREST	1	91.00	\$136.55	\$136.55
UPPER PENINSULA	1	-----	\$136.55	\$136.55
GAYLORD FOREST MGT UNIT	3	492.00	\$143.20	\$268.25
ATLANTA FOREST MGT UNIT	1	923.00	\$164.38	\$164.38
MACKINAW STATE FOREST	4	1,415.00	\$143.20	\$268.25
ROSCOMMON FOREST MGT UNIT	1	582.00	\$171.00	\$171.00
GLADWIN FOREST MGT UNIT	1	50.00	\$201.26	\$201.26
AUSABLE STATE FOREST	2	632.00	\$171.00	\$201.26
NORTHERN LOWER PENINSULA	6	2,047.00	\$143.20	\$268.25
STATEWIDE	7	-----	\$136.55	\$268.25