



Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2017 TO 12/31/2017

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	40.90	\$118.54	\$167.34	41.00%	\$124.53	\$201.07
Crystal Falls Management Unit	2	9.30	\$239.00	\$239.00	0.00%	\$239.00	\$239.00
COPPER COUNTRY STATE FOREST	6	50.20	\$140.85	\$180.62	28.00%	\$124.53	\$239.00
Escanaba Management Unit	1	1.80	\$124.00	\$125.00	1.00%	\$125.00	\$125.00
ESCANABA RIVER STATE FOREST	1	1.80	\$124.00	\$125.00	1.00%	\$125.00	\$125.00
UPPER PENNINSULA	7	52.00	\$140.27	\$178.69	27.00%	\$124.53	\$239.00
Gaylord Management Unit	4	118.70	\$59.27	\$103.21	74.00%	\$60.00	\$133.33
MACKINAW STATE FOREST	4	118.70	\$59.27	\$103.21	74.00%	\$60.00	\$133.33
Traverse City Management Unit	7	362.90	\$114.09	\$136.09	19.00%	\$108.00	\$272.49
Cadillac Management Unit	1	4.50	\$91.00	\$112.37	23.00%	\$112.37	\$112.37
PERE MARQUETTE STATE FOREST	8	367.40	\$113.81	\$135.80	19.00%	\$108.00	\$272.49
Grayling Management Unit	2	21.20	\$135.00	\$159.91	18.00%	\$142.79	\$185.48
AUSABLE STATE FOREST	2	21.20	\$135.00	\$159.91	18.00%	\$142.79	\$185.48
NORTHERN LOWER PENNINSULA	14	507.30	\$101.93	\$129.18	27.00%	\$60.00	\$272.49
STATEWIDE	21	559.30	\$105.50	\$133.79	27.00%	\$60.00	\$272.49

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	4	307.10	\$49.86	\$96.16	93.00%	\$51.00	\$189.35
MACKINAW STATE FOREST	4	307.10	\$49.86	\$96.16	93.00%	\$51.00	\$189.35
Traverse City Management Unit	6	151.40	\$94.71	\$109.15	15.00%	\$91.00	\$151.13
PERE MARQUETTE STATE FOREST	6	151.40	\$94.71	\$109.15	15.00%	\$91.00	\$151.13
NORTHERN LOWER PENNINSULA	10	458.50	\$64.67	\$100.45	55.00%	\$51.00	\$189.35
STATEWIDE	10	458.50	\$64.67	\$100.45	55.00%	\$51.00	\$189.35

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SAWTIMBER in MBF (see general note 3)

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	6.40	\$90.00	\$100.17	11.00%	\$100.17	\$100.17
COPPER COUNTRY STATE FOREST	1	6.40	\$90.00	\$100.17	11.00%	\$100.17	\$100.17
Escanaba Management Unit	1	1.00	\$88.00	\$100.00	14.00%	\$100.00	\$100.00
ESCANABA RIVER STATE FOREST	1	1.00	\$88.00	\$100.00	14.00%	\$100.00	\$100.00
UPPER PENNINSULA	2	7.40	\$89.73	\$100.15	12.00%	\$100.00	\$100.17
STATEWIDE	2	7.40	\$89.73	\$100.15	12.00%	\$100.00	\$100.17

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	89.70	\$136.00	\$233.25	72.00%	\$216.77	\$243.95
COPPER COUNTRY STATE FOREST	3	89.70	\$136.00	\$233.25	72.00%	\$216.77	\$243.95
UPPER PENNINSULA	3	89.70	\$136.00	\$233.25	72.00%	\$216.77	\$243.95
Gaylord Management Unit	2	5.60	\$188.64	\$282.82	50.00%	\$268.83	\$308.01
MACKINAW STATE FOREST	2	5.60	\$188.64	\$282.82	50.00%	\$268.83	\$308.01
Traverse City Management Unit	11	184.80	\$189.38	\$207.81	10.00%	\$192.00	\$256.86
Cadillac Management Unit	1	5.10	\$109.00	\$247.38	127.00%	\$247.38	\$247.38
PERE MARQUETTE STATE FOREST	12	189.90	\$187.22	\$208.87	12.00%	\$192.00	\$256.86
Gladwin Management Unit	1	4.00	\$93.00	\$100.00	8.00%	\$100.00	\$100.00
AUSABLE STATE FOREST	1	4.00	\$93.00	\$100.00	8.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	15	199.50	\$185.37	\$208.77	13.00%	\$100.00	\$308.01
STATEWIDE	18	289.20	\$170.06	\$216.36	27.00%	\$100.00	\$308.01

IRONWOOD (61)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
MACKINAW STATE FOREST	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
NORTHERN LOWER PENNINSULA	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00
STATEWIDE	1	0.60	\$45.00	\$100.00	122.00%	\$100.00	\$100.00

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	40.20	\$47.24	\$52.53	11.00%	\$31.00	\$53.54
Atlanta Management Unit	1	18.40	\$50.00	\$55.80	12.00%	\$55.80	\$55.80
MACKINAW STATE FOREST	3	58.60	\$48.11	\$53.56	11.00%	\$31.00	\$55.80
Roscommon Management Unit	2	105.70	\$35.16	\$39.71	13.00%	\$36.00	\$58.14
Gladwin Management Unit	1	12.60	\$32.00	\$32.00	0.00%	\$32.00	\$32.00
AUSABLE STATE FOREST	3	118.30	\$34.83	\$38.89	12.00%	\$32.00	\$58.14
NORTHERN LOWER PENNINSULA	6	176.90	\$39.23	\$43.75	12.00%	\$31.00	\$58.14
STATEWIDE	6	176.90	\$39.23	\$43.75	12.00%	\$31.00	\$58.14

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	18	645.30	\$50.21	\$94.66	89.00%	\$50.01	\$185.85
Atlanta Management Unit	4	79.50	\$85.87	\$95.28	11.00%	\$85.00	\$103.45
MACKINAW STATE FOREST	22	724.80	\$54.12	\$94.73	75.00%	\$50.01	\$185.85
Traverse City Management Unit	18	1,214.10	\$99.82	\$129.84	30.00%	\$98.04	\$161.29
Cadillac Management Unit	5	522.90	\$97.14	\$200.18	106.00%	\$125.96	\$300.00
PERE MARQUETTE STATE FOREST	23	1,737.00	\$99.01	\$151.01	53.00%	\$98.04	\$300.00
Roscommon Management Unit	3	157.50	\$76.00	\$87.74	15.00%	\$76.52	\$100.00
Grayling Management Unit	3	116.90	\$72.98	\$98.35	35.00%	\$61.00	\$125.00
Gladwin Management Unit	1	57.80	\$33.00	\$33.00	0.00%	\$33.00	\$33.00
AUSABLE STATE FOREST	7	332.20	\$67.46	\$81.95	21.00%	\$33.00	\$125.00
NORTHERN LOWER PENNINSULA	52	2,794.00	\$83.61	\$128.20	53.00%	\$33.00	\$300.00
STATEWIDE	52	2,794.00	\$83.61	\$128.20	53.00%	\$33.00	\$300.00

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	10.50	\$117.33	\$121.59	4.00%	\$118.77	\$123.00
Atlanta Management Unit	5	145.90	\$120.00	\$132.39	10.00%	\$120.00	\$144.35
MACKINAW STATE FOREST	7	156.40	\$119.82	\$131.66	10.00%	\$118.77	\$144.35
Traverse City Management Unit	3	657.80	\$97.49	\$148.98	53.00%	\$130.00	\$149.50
PERE MARQUETTE STATE FOREST	3	657.80	\$97.49	\$148.98	53.00%	\$130.00	\$149.50
Roscommon Management Unit	4	307.30	\$119.66	\$147.39	23.00%	\$120.00	\$201.36
Grayling Management Unit	7	454.50	\$169.98	\$290.50	71.00%	\$153.00	\$567.03
Gladwin Management Unit	2	483.60	\$135.76	\$149.65	10.00%	\$130.00	\$157.00
AUSABLE STATE FOREST	13	1,245.40	\$144.27	\$200.50	39.00%	\$120.00	\$567.03
NORTHERN LOWER PENNINSULA	23	2,059.60	\$127.48	\$178.82	40.00%	\$118.77	\$567.03
STATEWIDE	23	2,059.60	\$127.48	\$178.82	40.00%	\$118.77	\$567.03

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	26.80	\$81.00	\$107.80	33.00%	\$107.80	\$107.80
MACKINAW STATE FOREST	1	26.80	\$81.00	\$107.80	33.00%	\$107.80	\$107.80
NORTHERN LOWER PENNINSULA	1	26.80	\$81.00	\$107.80	33.00%	\$107.80	\$107.80
STATEWIDE	1	26.80	\$81.00	\$107.80	33.00%	\$107.80	\$107.80

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	38.10	\$43.00	\$69.19	61.00%	\$69.19	\$69.19
Atlanta Management Unit	1	23.90	\$52.00	\$75.99	46.00%	\$75.99	\$75.99
MACKINAW STATE FOREST	2	62.00	\$46.47	\$71.81	55.00%	\$69.19	\$75.99
NORTHERN LOWER PENNINSULA	2	62.00	\$46.47	\$71.81	55.00%	\$69.19	\$75.99
STATEWIDE	2	62.00	\$46.47	\$71.81	55.00%	\$69.19	\$75.99

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	9.30	\$44.00	\$51.25	16.00%	\$51.25	\$51.25
Crystal Falls Management Unit	2	27.00	\$93.00	\$123.31	33.00%	\$93.00	\$155.00
COPPER COUNTRY STATE FOREST	3	36.30	\$80.45	\$104.85	30.00%	\$51.25	\$155.00
Gwinn Management Unit	1	15.10	\$55.00	\$137.69	150.00%	\$137.69	\$137.69
Escanaba Management Unit	3	9.90	\$87.00	\$93.64	8.00%	\$90.00	\$100.00
ESCANABA RIVER STATE FOREST	4	25.00	\$67.67	\$120.24	78.00%	\$90.00	\$137.69
Newberry Management Unit	1	12.20	\$86.00	\$86.61	1.00%	\$86.61	\$86.61
LAKE SUPERIOR STATE FOREST	1	12.20	\$86.00	\$86.61	1.00%	\$86.61	\$86.61
UPPER PENNINSULA	8	73.50	\$77.02	\$107.06	39.00%	\$51.25	\$155.00
Gaylord Management Unit	2	14.90	\$55.00	\$85.14	55.00%	\$73.25	\$85.99
MACKINAW STATE FOREST	2	14.90	\$55.00	\$85.14	55.00%	\$73.25	\$85.99
Traverse City Management Unit	3	10.70	\$24.86	\$32.71	32.00%	\$30.86	\$34.13
PERE MARQUETTE STATE FOREST	3	10.70	\$24.86	\$32.71	32.00%	\$30.86	\$34.13
NORTHERN LOWER PENNINSULA	5	25.60	\$42.40	\$63.22	49.00%	\$30.86	\$85.99
STATEWIDE	13	99.10	\$68.08	\$95.73	41.00%	\$30.86	\$155.00

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	299.20	\$207.16	\$326.44	58.00%	\$195.48	\$442.81
Crystal Falls Management Unit	2	28.20	\$220.00	\$315.04	43.00%	\$220.00	\$320.00
COPPER COUNTRY STATE FOREST	7	327.40	\$208.27	\$325.45	56.00%	\$195.48	\$442.81
Gwinn Management Unit	1	1.40	\$83.00	\$212.80	156.00%	\$212.80	\$212.80
Escanaba Management Unit	5	32.80	\$246.76	\$249.57	1.00%	\$247.00	\$250.16
ESCANABA RIVER STATE FOREST	6	34.20	\$240.05	\$248.07	3.00%	\$212.80	\$250.16
Newberry Management Unit	1	39.70	\$102.00	\$271.38	166.00%	\$271.38	\$271.38
Sault Ste Marie (Soo Office)	1	27.70	\$120.00	\$344.17	187.00%	\$344.17	\$344.17
LAKE SUPERIOR STATE FOREST	2	67.40	\$109.40	\$301.30	175.00%	\$271.38	\$344.17
UPPER PENNINSULA	15	429.00	\$195.27	\$315.49	62.00%	\$195.48	\$442.81
Gaylord Management Unit	9	305.60	\$146.34	\$188.57	29.00%	\$101.00	\$291.16
Atlanta Management Unit	4	27.60	\$126.68	\$137.07	8.00%	\$128.33	\$155.18
MACKINAW STATE FOREST	13	333.20	\$144.71	\$184.31	27.00%	\$101.00	\$291.16
Traverse City Management Unit	15	758.70	\$127.61	\$145.77	14.00%	\$110.00	\$374.53
Cadillac Management Unit	6	109.00	\$108.76	\$149.51	37.00%	\$118.00	\$273.54
PERE MARQUETTE STATE FOREST	21	867.70	\$125.24	\$146.24	17.00%	\$110.00	\$374.53
Grayling Management Unit	1	14.40	\$45.00	\$61.83	37.00%	\$61.83	\$61.83
Gladwin Management Unit	1	80.00	\$24.00	\$24.00	0.00%	\$24.00	\$24.00
AUSABLE STATE FOREST	2	94.40	\$27.20	\$29.77	9.00%	\$24.00	\$61.83
NORTHERN LOWER PENNINSULA	36	1,295.30	\$123.10	\$147.55	20.00%	\$24.00	\$374.53
STATEWIDE	51	1,724.30	\$141.06	\$189.33	34.00%	\$24.00	\$442.81

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.70	\$145.00	\$316.51	118.00%	\$316.51	\$316.51
COPPER COUNTRY STATE FOREST	1	1.70	\$145.00	\$316.51	118.00%	\$316.51	\$316.51
Gwinn Management Unit	2	15.30	\$258.69	\$276.53	7.00%	\$276.01	\$278.67
Escanaba Management Unit	1	10.80	\$225.00	\$225.14	0.00%	\$225.14	\$225.14
ESCANABA RIVER STATE FOREST	3	26.10	\$244.75	\$255.27	4.00%	\$225.14	\$278.67
UPPER PENNINSULA	4	27.80	\$238.65	\$259.01	9.00%	\$225.14	\$316.51
Gaylord Management Unit	2	19.00	\$219.00	\$220.02	0.00%	\$219.00	\$221.00
Atlanta Management Unit	4	767.70	\$161.07	\$218.66	36.00%	\$168.00	\$228.22
MACKINAW STATE FOREST	6	786.70	\$162.47	\$218.69	35.00%	\$168.00	\$228.22
Traverse City Management Unit	7	1,108.40	\$166.50	\$306.04	84.00%	\$165.22	\$355.78
Cadillac Management Unit	5	499.40	\$204.85	\$255.60	25.00%	\$187.00	\$325.00
PERE MARQUETTE STATE FOREST	12	1,607.80	\$178.41	\$290.37	63.00%	\$165.22	\$355.78
Roscommon Management Unit	1	8.40	\$190.00	\$190.00	0.00%	\$190.00	\$190.00
Grayling Management Unit	3	208.40	\$197.83	\$291.17	47.00%	\$250.00	\$370.00
AUSABLE STATE FOREST	4	216.80	\$197.53	\$287.25	45.00%	\$190.00	\$370.00
NORTHERN LOWER PENNINSULA	22	2,611.30	\$175.20	\$268.52	53.00%	\$165.22	\$370.00
STATEWIDE	26	2,639.10	\$175.86	\$268.42	53.00%	\$165.22	\$370.00

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	38.50	\$164.00	\$200.85	22.00%	\$200.85	\$200.85
COPPER COUNTRY STATE FOREST	1	38.50	\$164.00	\$200.85	22.00%	\$200.85	\$200.85
Gwinn Management Unit	1	15.30	\$169.00	\$170.62	1.00%	\$170.62	\$170.62
ESCANABA RIVER STATE FOREST	1	15.30	\$169.00	\$170.62	1.00%	\$170.62	\$170.62
Sault Ste Marie (Soo Office)	1	29.30	\$142.00	\$179.00	26.00%	\$179.00	\$179.00
LAKE SUPERIOR STATE FOREST	1	29.30	\$142.00	\$179.00	26.00%	\$179.00	\$179.00
UPPER PENNINSULA	3	83.10	\$157.16	\$187.58	19.00%	\$170.62	\$200.85
Gaylord Management Unit	11	2,704.90	\$104.47	\$143.16	37.00%	\$95.00	\$176.00
Pigeon River Country Management Unit	3	958.00	\$119.08	\$132.80	12.00%	\$125.00	\$199.52
Atlanta Management Unit	9	5,613.50	\$128.66	\$151.28	18.00%	\$129.00	\$181.44
MACKINAW STATE FOREST	23	9,276.40	\$120.61	\$147.00	22.00%	\$95.00	\$199.52
Traverse City Management Unit	15	2,543.40	\$117.67	\$151.42	29.00%	\$98.00	\$228.58
Cadillac Management Unit	7	982.30	\$95.03	\$173.22	82.00%	\$113.61	\$239.87
PERE MARQUETTE STATE FOREST	22	3,525.70	\$111.36	\$157.50	41.00%	\$98.00	\$239.87
Roscommon Management Unit	3	1,740.70	\$134.93	\$134.96	0.00%	\$117.00	\$136.00
Grayling Management Unit	4	1,515.40	\$133.50	\$194.63	46.00%	\$148.00	\$274.40
Gladwin Management Unit	2	1,377.80	\$114.23	\$133.27	17.00%	\$70.00	\$140.00
AUSABLE STATE FOREST	9	4,633.90	\$128.31	\$153.97	20.00%	\$70.00	\$274.40
NORTHERN LOWER PENNINSULA	54	17,436.00	\$120.79	\$150.98	25.00%	\$70.00	\$274.40
STATEWIDE	57	17,519.10	\$120.96	\$151.15	25.00%	\$70.00	\$274.40

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	625.30	\$384.50	\$519.68	35.00%	\$452.42	\$575.97
Crystal Falls Management Unit	2	9.70	\$465.00	\$836.13	80.00%	\$465.00	\$865.00
COPPER COUNTRY STATE FOREST	6	635.00	\$385.73	\$524.52	36.00%	\$452.42	\$865.00
Escanaba Management Unit	3	27.30	\$356.00	\$360.00	1.00%	\$360.00	\$360.00
ESCANABA RIVER STATE FOREST	3	27.30	\$356.00	\$360.00	1.00%	\$360.00	\$360.00
Newberry Management Unit	1	21.90	\$391.00	\$480.55	23.00%	\$480.55	\$480.55
LAKE SUPERIOR STATE FOREST	1	21.90	\$391.00	\$480.55	23.00%	\$480.55	\$480.55
UPPER PENNINSULA	10	684.20	\$384.72	\$516.54	34.00%	\$360.00	\$865.00
Gaylord Management Unit	5	559.50	\$279.25	\$456.98	64.00%	\$289.00	\$572.04
MACKINAW STATE FOREST	5	559.50	\$279.25	\$456.98	64.00%	\$289.00	\$572.04
Traverse City Management Unit	8	386.20	\$290.79	\$345.77	19.00%	\$282.00	\$685.52
Cadillac Management Unit	1	3.10	\$190.00	\$195.74	3.00%	\$195.74	\$195.74
PERE MARQUETTE STATE FOREST	9	389.30	\$289.99	\$344.57	19.00%	\$195.74	\$685.52
Grayling Management Unit	2	37.00	\$362.00	\$438.57	21.00%	\$382.88	\$497.36
AUSABLE STATE FOREST	2	37.00	\$362.00	\$438.57	21.00%	\$382.88	\$497.36
NORTHERN LOWER PENNINSULA	16	985.80	\$286.60	\$411.90	44.00%	\$195.74	\$685.52
STATEWIDE	26	1,670.00	\$326.80	\$454.77	39.00%	\$195.74	\$865.00

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
MACKINAW STATE FOREST	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
NORTHERN LOWER PENNINSULA	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86
STATEWIDE	1	30.80	\$66.00	\$71.86	9.00%	\$71.86	\$71.86

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.90	\$83.00	\$141.04	70.00%	\$141.04	\$141.04
Crystal Falls Management Unit	1	3.60	\$92.00	\$92.00	0.00%	\$92.00	\$92.00
COPPER COUNTRY STATE FOREST	2	6.50	\$87.98	\$113.88	29.00%	\$92.00	\$141.04
Escanaba Management Unit	1	2.00	\$72.00	\$75.00	4.00%	\$75.00	\$75.00
ESCANABA RIVER STATE FOREST	1	2.00	\$72.00	\$75.00	4.00%	\$75.00	\$75.00
UPPER PENNINSULA	3	8.50	\$84.22	\$104.73	24.00%	\$75.00	\$141.04
Gaylord Management Unit	2	938.10	\$81.00	\$129.34	60.00%	\$126.64	\$146.62
MACKINAW STATE FOREST	2	938.10	\$81.00	\$129.34	60.00%	\$126.64	\$146.62
NORTHERN LOWER PENNINSULA	2	938.10	\$81.00	\$129.34	60.00%	\$126.64	\$146.62
STATEWIDE	5	946.60	\$81.03	\$129.12	59.00%	\$75.00	\$146.62

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
ESCANABA RIVER STATE FOREST	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
UPPER PENNINSULA	1	1.20	\$66.00	\$100.06	52.00%	\$100.06	\$100.06
Gaylord Management Unit	3	12.50	\$115.86	\$117.74	2.00%	\$116.00	\$119.00
MACKINAW STATE FOREST	3	12.50	\$115.86	\$117.74	2.00%	\$116.00	\$119.00
Traverse City Management Unit	3	6.30	\$49.46	\$66.33	34.00%	\$60.91	\$80.00
Cadillac Management Unit	2	24.00	\$65.75	\$75.52	15.00%	\$69.00	\$79.03
PERE MARQUETTE STATE FOREST	5	30.30	\$62.36	\$73.61	18.00%	\$60.91	\$80.00
Roscommon Management Unit	2	22.20	\$62.00	\$62.04	0.00%	\$62.00	\$62.42
Grayling Management Unit	4	128.00	\$71.07	\$88.01	24.00%	\$67.00	\$200.00
Gladwin Management Unit	1	30.60	\$36.00	\$36.00	0.00%	\$36.00	\$36.00
AUSABLE STATE FOREST	7	180.80	\$64.02	\$76.02	19.00%	\$36.00	\$200.00
NORTHERN LOWER PENNINSULA	15	223.60	\$66.69	\$78.03	17.00%	\$36.00	\$200.00
STATEWIDE	16	224.80	\$66.69	\$78.14	17.00%	\$36.00	\$200.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	50.00	\$64.14	\$72.55	13.00%	\$66.00	\$80.05
ESCANABA RIVER STATE FOREST	2	50.00	\$64.14	\$72.55	13.00%	\$66.00	\$80.05
UPPER PENNINSULA	2	50.00	\$64.14	\$72.55	13.00%	\$66.00	\$80.05
Gaylord Management Unit	2	149.20	\$68.99	\$70.78	3.00%	\$43.00	\$74.00
Pigeon River Country Management Unit	1	16.30	\$58.00	\$93.33	61.00%	\$93.33	\$93.33
Atlanta Management Unit	4	80.00	\$86.00	\$119.32	39.00%	\$86.00	\$130.00
MACKINAW STATE FOREST	7	245.50	\$73.80	\$88.09	19.00%	\$43.00	\$130.00
Traverse City Management Unit	11	506.20	\$64.90	\$81.66	26.00%	\$72.01	\$182.96
Cadillac Management Unit	5	145.60	\$65.73	\$112.61	71.00%	\$75.00	\$210.19
PERE MARQUETTE STATE FOREST	16	651.80	\$65.08	\$88.58	36.00%	\$72.01	\$210.19
Roscommon Management Unit	3	29.20	\$102.38	\$108.32	6.00%	\$102.69	\$112.00
Grayling Management Unit	1	8.00	\$86.00	\$86.00	0.00%	\$86.00	\$86.00
Gladwin Management Unit	1	80.80	\$49.00	\$49.00	0.00%	\$49.00	\$49.00
AUSABLE STATE FOREST	5	118.00	\$64.72	\$66.19	2.00%	\$49.00	\$112.00
NORTHERN LOWER PENNINSULA	28	1,015.30	\$67.15	\$85.86	28.00%	\$43.00	\$210.19
STATEWIDE	30	1,065.30	\$67.01	\$85.23	27.00%	\$43.00	\$210.19

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	26.70	\$47.37	\$49.95	5.00%	\$40.07	\$50.27
COPPER COUNTRY STATE FOREST	3	26.70	\$47.37	\$49.95	5.00%	\$40.07	\$50.27
UPPER PENNINSULA	3	26.70	\$47.37	\$49.95	5.00%	\$40.07	\$50.27
Pigeon River Country Management Unit	1	35.30	\$46.00	\$74.35	62.00%	\$74.35	\$74.35
MACKINAW STATE FOREST	1	35.30	\$46.00	\$74.35	62.00%	\$74.35	\$74.35
NORTHERN LOWER PENNINSULA	1	35.30	\$46.00	\$74.35	62.00%	\$74.35	\$74.35
STATEWIDE	4	62.00	\$46.59	\$63.84	37.00%	\$40.07	\$74.35

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	59.80	\$156.36	\$252.18	61.00%	\$197.73	\$301.61
Crystal Falls Management Unit	1	2.50	\$155.00	\$155.00	0.00%	\$155.00	\$155.00
COPPER COUNTRY STATE FOREST	5	62.30	\$156.30	\$248.28	59.00%	\$155.00	\$301.61
Escanaba Management Unit	1	0.80	\$137.00	\$150.00	9.00%	\$150.00	\$150.00
ESCANABA RIVER STATE FOREST	1	0.80	\$137.00	\$150.00	9.00%	\$150.00	\$150.00
Newberry Management Unit	1	0.20	\$114.00	\$240.58	111.00%	\$240.58	\$240.58
LAKE SUPERIOR STATE FOREST	1	0.20	\$114.00	\$240.58	111.00%	\$240.58	\$240.58
UPPER PENNINSULA	7	63.30	\$155.93	\$247.01	58.00%	\$150.00	\$301.61
Traverse City Management Unit	2	2.00	\$148.40	\$149.05	0.00%	\$138.00	\$155.00
Cadillac Management Unit	1	1.80	\$118.00	\$145.71	23.00%	\$145.71	\$145.71
PERE MARQUETTE STATE FOREST	3	3.80	\$134.00	\$147.47	10.00%	\$138.00	\$155.00
NORTHERN LOWER PENNINSULA	3	3.80	\$134.00	\$147.47	10.00%	\$138.00	\$155.00
STATEWIDE	10	67.10	\$154.68	\$241.37	56.00%	\$138.00	\$301.61

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	12.00	\$11.11	\$13.27	19.00%	\$12.06	\$16.59
Crystal Falls Management Unit	2	192.00	\$20.60	\$25.39	23.00%	\$25.00	\$25.60
COPPER COUNTRY STATE FOREST	5	204.00	\$20.04	\$24.67	23.00%	\$12.06	\$25.60
Gwinn Management Unit	3	429.00	\$34.07	\$37.42	10.00%	\$35.67	\$44.46
Escanaba Management Unit	9	1,249.00	\$27.62	\$29.85	8.00%	\$25.55	\$38.62
ESCANABA RIVER STATE FOREST	12	1,678.00	\$29.27	\$31.78	9.00%	\$25.55	\$44.46
Shingleton Management Unit	2	28.00	\$19.86	\$20.14	1.00%	\$20.00	\$20.15
Newberry Management Unit	3	633.00	\$11.30	\$24.20	114.00%	\$21.03	\$24.46
Sault Ste Marie (Soo Office)	2	230.00	\$15.15	\$22.23	47.00%	\$17.10	\$25.24
LAKE SUPERIOR STATE FOREST	7	891.00	\$12.56	\$23.56	88.00%	\$17.10	\$25.24
UPPER PENNINSULA	24	2,773.00	\$23.22	\$28.62	23.00%	\$12.06	\$44.46
Gaylord Management Unit	4	1,288.00	\$22.10	\$28.97	31.00%	\$22.48	\$55.33
Pigeon River Country Management Unit	2	203.00	\$21.20	\$34.92	65.00%	\$34.03	\$43.05
Atlanta Management Unit	3	137.00	\$28.44	\$40.92	44.00%	\$36.21	\$41.07
MACKINAW STATE FOREST	9	1,628.00	\$22.52	\$30.72	36.00%	\$22.48	\$55.33
Traverse City Management Unit	9	982.00	\$12.99	\$18.38	41.00%	\$14.08	\$32.05
Cadillac Management Unit	2	29.00	\$9.75	\$9.84	1.00%	\$9.05	\$10.00
PERE MARQUETTE STATE FOREST	11	1,011.00	\$12.90	\$18.13	41.00%	\$9.05	\$32.05
Roscommon Management Unit	1	4.00	\$15.25	\$15.35	1.00%	\$15.35	\$15.35
Grayling Management Unit	1	13.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Gladwin Management Unit	1	4.00	\$6.65	\$6.65	0.00%	\$6.65	\$6.65
AUSABLE STATE FOREST	3	21.00	\$10.49	\$10.50	0.00%	\$6.65	\$15.35
NORTHERN LOWER PENNINSULA	23	2,660.00	\$18.77	\$25.78	37.00%	\$6.65	\$55.33
STATEWIDE	47	5,433.00	\$21.04	\$27.23	29.00%	\$6.65	\$55.33

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BASSWOOD (05)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	39.00	\$15.05	\$15.09	0.00%	\$15.09	\$15.09
COPPER COUNTRY STATE FOREST	1	39.00	\$15.05	\$15.09	0.00%	\$15.09	\$15.09
UPPER PENNINSULA	1	39.00	\$15.05	\$15.09	0.00%	\$15.09	\$15.09
Gaylord Management Unit	4	163.00	\$6.63	\$8.44	27.00%	\$6.75	\$10.40
MACKINAW STATE FOREST	4	163.00	\$6.63	\$8.44	27.00%	\$6.75	\$10.40
Traverse City Management Unit	6	869.00	\$25.44	\$38.72	52.00%	\$21.11	\$44.00
Cadillac Management Unit	2	52.00	\$14.55	\$17.77	22.00%	\$15.55	\$17.91
PERE MARQUETTE STATE FOREST	8	921.00	\$24.83	\$37.53	51.00%	\$15.55	\$44.00
NORTHERN LOWER PENNINSULA	12	1,084.00	\$22.09	\$33.16	50.00%	\$6.75	\$44.00
STATEWIDE	13	1,123.00	\$21.85	\$32.53	49.00%	\$6.75	\$44.00

HEMLOCK (39)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	2	5.00	\$10.73	\$15.93	48.00%	\$10.25	\$19.71
ESCANABA RIVER STATE FOREST	2	5.00	\$10.73	\$15.93	48.00%	\$10.25	\$19.71
UPPER PENNINSULA	2	5.00	\$10.73	\$15.93	48.00%	\$10.25	\$19.71
STATEWIDE	2	5.00	\$10.73	\$15.93	48.00%	\$10.25	\$19.71

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1,942.00	\$48.05	\$55.53	16.00%	\$55.53	\$55.53
COPPER COUNTRY STATE FOREST	1	1,942.00	\$48.05	\$55.53	16.00%	\$55.53	\$55.53
Gwinn Management Unit	4	1,858.00	\$45.15	\$62.77	39.00%	\$59.25	\$66.00
ESCANABA RIVER STATE FOREST	4	1,858.00	\$45.15	\$62.77	39.00%	\$59.25	\$66.00
Shingleton Management Unit	1	707.00	\$47.75	\$48.31	1.00%	\$48.31	\$48.31
Newberry Management Unit	1	691.00	\$41.25	\$59.22	44.00%	\$59.22	\$59.22
LAKE SUPERIOR STATE FOREST	2	1,398.00	\$44.54	\$53.70	21.00%	\$48.31	\$59.22
UPPER PENNINSULA	7	5,198.00	\$46.07	\$57.63	25.00%	\$48.31	\$66.00
Gaylord Management Unit	6	666.00	\$24.60	\$33.33	35.00%	\$25.20	\$63.09
Pigeon River Country Management Unit	1	5.00	\$24.90	\$40.07	61.00%	\$40.07	\$40.07
Atlanta Management Unit	7	2,504.00	\$24.87	\$31.19	25.00%	\$25.15	\$64.01
MACKINAW STATE FOREST	14	3,175.00	\$24.81	\$31.65	28.00%	\$25.15	\$64.01
Traverse City Management Unit	9	947.00	\$14.03	\$16.37	17.00%	\$11.60	\$22.55
PERE MARQUETTE STATE FOREST	9	947.00	\$14.03	\$16.37	17.00%	\$11.60	\$22.55
Roscommon Management Unit	4	4,313.00	\$15.61	\$22.52	44.00%	\$15.60	\$23.16
Grayling Management Unit	7	505.00	\$14.23	\$14.31	1.00%	\$13.85	\$23.56
Gladwin Management Unit	2	931.00	\$9.51	\$9.51	0.00%	\$7.90	\$15.80
AUSABLE STATE FOREST	13	5,749.00	\$14.50	\$19.69	36.00%	\$7.90	\$23.56
NORTHERN LOWER PENNINSULA	36	9,871.00	\$17.78	\$23.22	31.00%	\$7.90	\$64.01
STATEWIDE	43	15,069.00	\$27.54	\$35.09	27.00%	\$7.90	\$66.00

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	462.00	\$6.19	\$14.73	138.00%	\$3.00	\$16.06
Cadillac Management Unit	1	7.00	\$3.00	\$3.09	3.00%	\$3.09	\$3.09
PERE MARQUETTE STATE FOREST	4	469.00	\$6.14	\$14.56	137.00%	\$3.00	\$16.06
NORTHERN LOWER PENNINSULA	4	469.00	\$6.14	\$14.56	137.00%	\$3.00	\$16.06
STATEWIDE	4	469.00	\$6.14	\$14.56	137.00%	\$3.00	\$16.06

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	2,227.00	\$16.57	\$45.21	173.00%	\$34.33	\$46.56
Crystal Falls Management Unit	3	3,228.00	\$37.30	\$53.27	43.00%	\$37.30	\$58.56
COPPER COUNTRY STATE FOREST	5	5,455.00	\$28.84	\$49.98	73.00%	\$34.33	\$58.56
Gwinn Management Unit	2	565.00	\$26.69	\$43.28	62.00%	\$39.44	\$44.89
Escanaba Management Unit	9	3,182.00	\$30.54	\$34.68	14.00%	\$30.00	\$40.11
ESCANABA RIVER STATE FOREST	11	3,747.00	\$29.96	\$35.97	20.00%	\$30.00	\$44.89
Shingleton Management Unit	2	47.00	\$33.37	\$35.75	7.00%	\$32.00	\$36.01
Newberry Management Unit	4	1,531.00	\$28.91	\$60.32	109.00%	\$40.03	\$65.32
Sault Ste Marie (Soo Office)	2	138.00	\$21.15	\$31.14	47.00%	\$28.00	\$32.76
LAKE SUPERIOR STATE FOREST	8	1,716.00	\$28.40	\$57.30	102.00%	\$28.00	\$65.32
UPPER PENNINSULA	24	10,918.00	\$29.16	\$46.32	59.00%	\$28.00	\$65.32
Gaylord Management Unit	24	6,574.00	\$17.76	\$36.20	104.00%	\$13.35	\$53.27
Pigeon River Country Management Unit	2	552.00	\$20.75	\$33.31	61.00%	\$24.47	\$33.39
Atlanta Management Unit	10	1,753.00	\$21.94	\$26.81	22.00%	\$22.00	\$32.00
MACKINAW STATE FOREST	36	8,879.00	\$18.77	\$34.17	82.00%	\$13.35	\$53.27
Traverse City Management Unit	21	14,267.00	\$19.41	\$26.68	37.00%	\$16.80	\$37.07
Cadillac Management Unit	6	3,610.00	\$13.83	\$25.69	86.00%	\$15.09	\$37.65
PERE MARQUETTE STATE FOREST	27	17,877.00	\$18.29	\$26.48	45.00%	\$15.09	\$37.65
Roscommon Management Unit	4	4,463.00	\$35.00	\$36.91	5.00%	\$35.00	\$37.00
Grayling Management Unit	9	3,284.00	\$23.80	\$27.19	14.00%	\$19.90	\$33.11
Gladwin Management Unit	1	2,197.00	\$13.90	\$13.90	0.00%	\$13.90	\$13.90
AUSABLE STATE FOREST	14	9,944.00	\$26.64	\$28.62	7.00%	\$13.90	\$37.00
NORTHERN LOWER PENNINSULA	77	36,700.00	\$20.67	\$28.92	40.00%	\$13.35	\$53.27
STATEWIDE	101	47,618.00	\$22.61	\$32.91	46.00%	\$13.35	\$65.32

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	5,342.00	\$17.38	\$19.92	15.00%	\$19.03	\$22.89
Crystal Falls Management Unit	3	1,564.00	\$27.65	\$38.72	40.00%	\$27.65	\$50.55
COPPER COUNTRY STATE FOREST	8	6,906.00	\$19.71	\$24.18	23.00%	\$19.03	\$50.55
Gwinn Management Unit	2	478.00	\$19.68	\$44.47	126.00%	\$44.36	\$44.79
Escanaba Management Unit	9	2,633.00	\$31.05	\$33.46	8.00%	\$28.15	\$40.11
ESCANABA RIVER STATE FOREST	11	3,111.00	\$29.30	\$35.16	20.00%	\$28.15	\$44.79
Shingleton Management Unit	2	253.00	\$22.04	\$31.01	41.00%	\$24.67	\$32.00
Newberry Management Unit	3	1,106.00	\$16.89	\$42.25	150.00%	\$21.17	\$44.08
Sault Ste Marie (Soo Office)	2	816.00	\$19.25	\$27.66	44.00%	\$22.00	\$30.38
LAKE SUPERIOR STATE FOREST	7	2,175.00	\$18.38	\$35.47	93.00%	\$21.17	\$44.08
UPPER PENNINSULA	26	12,192.00	\$21.92	\$28.99	32.00%	\$19.03	\$50.55
Gaylord Management Unit	25	8,799.00	\$21.11	\$37.99	80.00%	\$15.15	\$104.97
Pigeon River Country Management Unit	2	142.00	\$20.63	\$31.90	55.00%	\$25.13	\$33.07
Atlanta Management Unit	10	811.00	\$19.33	\$24.37	26.00%	\$19.35	\$29.50
MACKINAW STATE FOREST	37	9,752.00	\$20.96	\$36.77	75.00%	\$15.15	\$104.97
Traverse City Management Unit	23	11,112.00	\$18.02	\$26.72	48.00%	\$15.60	\$66.26
Cadillac Management Unit	10	1,549.00	\$16.46	\$19.94	21.00%	\$16.46	\$20.77
PERE MARQUETTE STATE FOREST	33	12,661.00	\$17.83	\$25.89	45.00%	\$15.60	\$66.26
Roscommon Management Unit	4	161.00	\$18.85	\$23.59	25.00%	\$18.80	\$28.00
Grayling Management Unit	9	3,780.00	\$16.93	\$32.99	95.00%	\$13.65	\$40.49
Gladwin Management Unit	1	841.00	\$12.70	\$12.70	0.00%	\$12.70	\$12.70
AUSABLE STATE FOREST	14	4,782.00	\$16.25	\$29.10	79.00%	\$12.70	\$40.49
NORTHERN LOWER PENNINSULA	84	27,195.00	\$18.67	\$30.36	63.00%	\$12.70	\$104.97
STATEWIDE	110	39,387.00	\$19.68	\$29.93	52.00%	\$12.70	\$104.97

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	59.00	\$19.15	\$37.84	98.00%	\$37.84	\$37.84
Escanaba Management Unit	1	62.00	\$17.85	\$20.01	12.00%	\$20.01	\$20.01
ESCANABA RIVER STATE FOREST	2	121.00	\$18.48	\$28.70	55.00%	\$20.01	\$37.84
UPPER PENNINSULA	2	121.00	\$18.48	\$28.70	55.00%	\$20.01	\$37.84
Gaylord Management Unit	9	415.00	\$24.73	\$33.72	36.00%	\$24.75	\$61.97
Atlanta Management Unit	8	3,411.00	\$20.86	\$27.93	34.00%	\$20.90	\$35.00
MACKINAW STATE FOREST	17	3,826.00	\$21.28	\$28.56	34.00%	\$20.90	\$61.97
Traverse City Management Unit	10	5,324.00	\$12.32	\$29.57	140.00%	\$11.53	\$36.18
Cadillac Management Unit	6	1,622.00	\$15.27	\$18.74	23.00%	\$14.00	\$23.00
PERE MARQUETTE STATE FOREST	16	6,946.00	\$13.01	\$27.04	108.00%	\$11.53	\$36.18
Roscommon Management Unit	5	1,945.00	\$16.16	\$20.80	29.00%	\$16.15	\$26.00
Grayling Management Unit	7	3,504.00	\$12.93	\$18.26	41.00%	\$12.30	\$49.70
Gladwin Management Unit	2	2,085.00	\$9.69	\$12.04	24.00%	\$6.10	\$16.20
AUSABLE STATE FOREST	14	7,534.00	\$12.87	\$17.20	34.00%	\$6.10	\$49.70
NORTHERN LOWER PENNINSULA	47	18,306.00	\$14.68	\$23.31	59.00%	\$6.10	\$61.97
STATEWIDE	49	18,427.00	\$14.70	\$23.34	59.00%	\$6.10	\$61.97

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	69.00	\$17.14	\$17.86	4.00%	\$16.59	\$18.45
Crystal Falls Management Unit	3	353.00	\$26.75	\$30.97	16.00%	\$28.75	\$46.11
COPPER COUNTRY STATE FOREST	7	422.00	\$25.18	\$28.83	14.00%	\$16.59	\$46.11
Gwinn Management Unit	3	1,093.00	\$25.16	\$49.86	98.00%	\$30.00	\$50.41
Escanaba Management Unit	10	1,838.00	\$24.27	\$28.50	17.00%	\$22.45	\$39.30
ESCANABA RIVER STATE FOREST	13	2,931.00	\$24.61	\$36.47	48.00%	\$22.45	\$50.41
Shingleton Management Unit	2	2,846.00	\$21.68	\$44.49	105.00%	\$30.00	\$44.73
Newberry Management Unit	2	87.00	\$21.84	\$38.89	78.00%	\$25.02	\$42.02
Sault Ste Marie (Soo Office)	3	717.00	\$18.45	\$25.50	38.00%	\$25.00	\$47.86
LAKE SUPERIOR STATE FOREST	7	3,650.00	\$21.05	\$40.63	93.00%	\$25.00	\$47.86
UPPER PENNINSULA	27	7,003.00	\$22.79	\$38.18	68.00%	\$16.59	\$50.41
Gaylord Management Unit	3	226.00	\$36.20	\$76.58	112.00%	\$36.82	\$202.07
Pigeon River Country Management Unit	1	74.00	\$23.15	\$38.62	67.00%	\$38.62	\$38.62
Atlanta Management Unit	2	285.00	\$36.78	\$41.05	12.00%	\$39.35	\$41.07
MACKINAW STATE FOREST	6	585.00	\$34.83	\$54.47	56.00%	\$36.82	\$202.07
Traverse City Management Unit	8	893.00	\$21.34	\$27.36	28.00%	\$26.30	\$44.35
PERE MARQUETTE STATE FOREST	8	893.00	\$21.34	\$27.36	28.00%	\$26.30	\$44.35
Gladwin Management Unit	1	13.00	\$16.05	\$16.05	0.00%	\$16.05	\$16.05
AUSABLE STATE FOREST	1	13.00	\$16.05	\$16.05	0.00%	\$16.05	\$16.05
NORTHERN LOWER PENNINSULA	15	1,491.00	\$26.59	\$37.90	43.00%	\$16.05	\$202.07
STATEWIDE	42	8,494.00	\$23.46	\$38.13	63.00%	\$16.05	\$202.07

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	9	1,747.00	\$24.65	\$27.00	10.00%	\$21.85	\$32.25
ESCANABA RIVER STATE FOREST	9	1,747.00	\$24.65	\$27.00	10.00%	\$21.85	\$32.25
UPPER PENNINSULA	9	1,747.00	\$24.65	\$27.00	10.00%	\$21.85	\$32.25
Gaylord Management Unit	1	76.00	\$20.20	\$26.20	30.00%	\$26.20	\$26.20
Pigeon River Country Management Unit	1	38.00	\$20.20	\$32.50	61.00%	\$32.50	\$32.50
Atlanta Management Unit	1	145.00	\$19.15	\$26.69	39.00%	\$26.69	\$26.69
MACKINAW STATE FOREST	3	259.00	\$19.61	\$27.40	40.00%	\$26.20	\$32.50
Traverse City Management Unit	1	7.00	\$16.30	\$54.60	235.00%	\$54.60	\$54.60
PERE MARQUETTE STATE FOREST	1	7.00	\$16.30	\$54.60	235.00%	\$54.60	\$54.60
NORTHERN LOWER PENNINSULA	4	266.00	\$19.53	\$28.11	44.00%	\$26.20	\$54.60
STATEWIDE	13	2,013.00	\$23.97	\$27.14	13.00%	\$21.85	\$54.60

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	106.00	\$9.89	\$13.59	37.00%	\$12.30	\$17.36
COPPER COUNTRY STATE FOREST	2	106.00	\$9.89	\$13.59	37.00%	\$12.30	\$17.36
Gwinn Management Unit	2	554.00	\$22.83	\$44.56	95.00%	\$44.36	\$44.79
Escanaba Management Unit	1	18.00	\$26.00	\$35.30	36.00%	\$35.30	\$35.30
ESCANABA RIVER STATE FOREST	3	572.00	\$22.93	\$44.27	93.00%	\$35.30	\$44.79
Shingleton Management Unit	1	20.00	\$19.30	\$25.00	30.00%	\$25.00	\$25.00
Newberry Management Unit	3	299.00	\$17.08	\$29.91	75.00%	\$21.17	\$41.10
LAKE SUPERIOR STATE FOREST	4	319.00	\$17.22	\$29.60	72.00%	\$21.17	\$41.10
UPPER PENNINSULA	9	997.00	\$19.71	\$36.31	84.00%	\$12.30	\$44.79
Gaylord Management Unit	4	261.00	\$14.20	\$26.29	85.00%	\$18.91	\$35.55
Pigeon River Country Management Unit	1	10.00	\$19.75	\$31.78	61.00%	\$31.78	\$31.78
Atlanta Management Unit	1	20.00	\$20.65	\$24.64	19.00%	\$24.64	\$24.64
MACKINAW STATE FOREST	6	291.00	\$14.83	\$26.36	78.00%	\$18.91	\$35.55
Traverse City Management Unit	1	20.00	\$19.85	\$22.70	14.00%	\$22.70	\$22.70
PERE MARQUETTE STATE FOREST	1	20.00	\$19.85	\$22.70	14.00%	\$22.70	\$22.70
Roscommon Management Unit	1	2.00	\$16.90	\$20.00	18.00%	\$20.00	\$20.00
Gladwin Management Unit	1	38.00	\$9.50	\$9.50	0.00%	\$9.50	\$9.50
AUSABLE STATE FOREST	2	40.00	\$9.87	\$10.03	2.00%	\$9.50	\$20.00
NORTHERN LOWER PENNINSULA	9	351.00	\$14.55	\$24.29	67.00%	\$9.50	\$35.55
STATEWIDE	18	1,348.00	\$18.37	\$33.18	81.00%	\$9.50	\$44.79

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	505.00	\$50.85	\$98.75	94.00%	\$98.75	\$98.75
COPPER COUNTRY STATE FOREST	1	505.00	\$50.85	\$98.75	94.00%	\$98.75	\$98.75
Gwinn Management Unit	2	332.00	\$66.75	\$74.55	12.00%	\$68.00	\$76.00
Escanaba Management Unit	2	14.00	\$65.10	\$65.10	0.00%	\$65.10	\$65.10
ESCANABA RIVER STATE FOREST	4	346.00	\$66.68	\$74.17	11.00%	\$65.10	\$76.00
Shingleton Management Unit	2	3,348.00	\$63.64	\$83.17	31.00%	\$60.00	\$83.20
Newberry Management Unit	1	2,536.00	\$65.05	\$92.07	42.00%	\$92.07	\$92.07
Sault Ste Marie (Soo Office)	1	335.00	\$66.85	\$90.51	35.00%	\$90.51	\$90.51
LAKE SUPERIOR STATE FOREST	4	6,219.00	\$64.39	\$87.19	35.00%	\$60.00	\$92.07
UPPER PENNINSULA	9	7,070.00	\$63.54	\$87.38	38.00%	\$60.00	\$98.75
Gaylord Management Unit	12	7,030.00	\$42.66	\$62.04	45.00%	\$42.12	\$118.30
Pigeon River Country Management Unit	3	1,408.00	\$51.41	\$61.31	19.00%	\$61.21	\$85.84
Atlanta Management Unit	9	6,584.00	\$50.73	\$66.83	32.00%	\$51.15	\$132.21
MACKINAW STATE FOREST	24	15,022.00	\$47.02	\$64.07	36.00%	\$42.12	\$132.21
Traverse City Management Unit	15	5,162.00	\$39.82	\$57.29	44.00%	\$32.10	\$111.39
Cadillac Management Unit	7	3,767.00	\$34.74	\$70.44	103.00%	\$27.80	\$78.16
PERE MARQUETTE STATE FOREST	22	8,929.00	\$37.68	\$62.84	67.00%	\$27.80	\$111.39
Roscommon Management Unit	3	1,311.00	\$43.51	\$45.18	4.00%	\$41.05	\$50.00
Grayling Management Unit	6	2,533.00	\$43.87	\$68.76	57.00%	\$35.40	\$124.81
Gladwin Management Unit	2	3,733.00	\$35.15	\$42.45	21.00%	\$20.85	\$52.35
AUSABLE STATE FOREST	11	7,577.00	\$39.51	\$51.72	31.00%	\$20.85	\$124.81
NORTHERN LOWER PENNINSULA	57	31,528.00	\$42.57	\$60.75	43.00%	\$20.85	\$132.21
STATEWIDE	66	38,598.00	\$46.41	\$65.63	41.00%	\$20.85	\$132.21

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	2.00	\$26.60	\$37.71	42.00%	\$37.71	\$37.71
MACKINAW STATE FOREST	1	2.00	\$26.60	\$37.71	42.00%	\$37.71	\$37.71
Traverse City Management Unit	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
PERE MARQUETTE STATE FOREST	2	122.00	\$3.43	\$5.09	48.00%	\$3.76	\$12.29
NORTHERN LOWER PENNINSULA	3	124.00	\$3.80	\$5.61	48.00%	\$3.76	\$37.71
STATEWIDE	3	124.00	\$3.80	\$5.61	48.00%	\$3.76	\$37.71

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	115.00	\$13.70	\$14.70	7.00%	\$14.70	\$14.70
COPPER COUNTRY STATE FOREST	1	115.00	\$13.70	\$14.70	7.00%	\$14.70	\$14.70
Gwinn Management Unit	2	205.00	\$15.19	\$20.21	33.00%	\$20.07	\$20.27
Escanaba Management Unit	5	2,026.00	\$16.57	\$28.14	70.00%	\$15.65	\$32.20
ESCANABA RIVER STATE FOREST	7	2,231.00	\$16.44	\$27.42	67.00%	\$15.65	\$32.20
Shingleton Management Unit	2	120.00	\$14.72	\$20.00	36.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	2	120.00	\$14.72	\$20.00	36.00%	\$20.00	\$20.00
UPPER PENNINSULA	10	2,466.00	\$16.23	\$26.46	63.00%	\$14.70	\$32.20
Atlanta Management Unit	1	134.00	\$32.95	\$41.07	25.00%	\$41.07	\$41.07
MACKINAW STATE FOREST	1	134.00	\$32.95	\$41.07	25.00%	\$41.07	\$41.07
Traverse City Management Unit	2	36.00	\$27.61	\$35.48	29.00%	\$31.57	\$45.66
PERE MARQUETTE STATE FOREST	2	36.00	\$27.61	\$35.48	29.00%	\$31.57	\$45.66
Gladwin Management Unit	1	314.00	\$14.30	\$14.30	0.00%	\$14.30	\$14.30
AUSABLE STATE FOREST	1	314.00	\$14.30	\$14.30	0.00%	\$14.30	\$14.30
NORTHERN LOWER PENNINSULA	4	484.00	\$20.45	\$23.29	14.00%	\$14.30	\$45.66
STATEWIDE	14	2,950.00	\$16.92	\$25.94	53.00%	\$14.30	\$45.66

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	7	512.00	\$31.94	\$33.72	6.00%	\$28.75	\$39.30
ESCANABA RIVER STATE FOREST	7	512.00	\$31.94	\$33.72	6.00%	\$28.75	\$39.30
Shingleton Management Unit	2	754.00	\$23.98	\$30.61	28.00%	\$25.00	\$31.11
Newberry Management Unit	2	114.00	\$25.73	\$30.32	18.00%	\$25.02	\$36.20
LAKE SUPERIOR STATE FOREST	4	868.00	\$24.21	\$30.57	26.00%	\$25.00	\$36.20
UPPER PENNINSULA	11	1,380.00	\$27.07	\$31.74	17.00%	\$25.00	\$39.30
Gaylord Management Unit	6	520.00	\$33.92	\$35.96	6.00%	\$21.55	\$89.51
Pigeon River Country Management Unit	1	41.00	\$23.95	\$70.98	196.00%	\$70.98	\$70.98
Atlanta Management Unit	6	192.00	\$41.78	\$48.90	17.00%	\$41.75	\$59.32
MACKINAW STATE FOREST	13	753.00	\$35.38	\$41.17	16.00%	\$21.55	\$89.51
Traverse City Management Unit	14	2,597.00	\$13.13	\$17.97	37.00%	\$11.35	\$59.82
Cadillac Management Unit	5	543.00	\$15.31	\$44.55	191.00%	\$13.30	\$67.21
PERE MARQUETTE STATE FOREST	19	3,140.00	\$13.51	\$22.56	67.00%	\$11.35	\$67.21
Roscommon Management Unit	4	228.00	\$20.27	\$21.47	6.00%	\$20.25	\$22.51
Grayling Management Unit	2	272.00	\$25.58	\$27.33	7.00%	\$23.05	\$32.36
Gladwin Management Unit	1	653.00	\$11.55	\$11.55	0.00%	\$11.55	\$11.55
AUSABLE STATE FOREST	7	1,153.00	\$16.58	\$17.23	4.00%	\$11.55	\$32.36
NORTHERN LOWER PENNINSULA	39	5,046.00	\$17.47	\$24.12	38.00%	\$11.35	\$89.51
STATEWIDE	50	6,426.00	\$19.54	\$25.76	32.00%	\$11.35	\$89.51