



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2020 TO 3/31/2020

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.50	\$56.00	<b>\$6,700.00</b>	11,864.00%	\$6,700.00	\$6,700.00
MACKINAW STATE FOREST	1	1.50	\$56.00	<b>\$6,700.00</b>	11,864.00%	\$6,700.00	\$6,700.00
NORTHERN LOWER PENNINSULA	1	1.50	\$56.00	<b>\$6,700.00</b>	11,864.00%	\$6,700.00	\$6,700.00
STATEWIDE	1	1.50	\$56.00	<b>\$6,700.00</b>	11,864.00%	\$6,700.00	\$6,700.00

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	17.80	\$20.00	<b>\$26.15</b>	31.00%	\$26.15	\$26.15
PERE MARQUETTE STATE FOREST	1	17.80	\$20.00	<b>\$26.15</b>	31.00%	\$26.15	\$26.15
NORTHERN LOWER PENNINSULA	1	17.80	\$20.00	<b>\$26.15</b>	31.00%	\$26.15	\$26.15
STATEWIDE	1	17.80	\$20.00	<b>\$26.15</b>	31.00%	\$26.15	\$26.15

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	9.00	\$89.00	<b>\$100.00</b>	12.00%	\$100.00	\$100.00
Crystal Falls Management Unit	4	135.30	\$121.67	<b>\$244.09</b>	101.00%	\$93.00	\$278.50
COPPER COUNTRY STATE FOREST	5	144.30	\$119.63	<b>\$235.10</b>	97.00%	\$93.00	\$278.50
Gwinn Management Unit	1	15.70	\$132.00	<b>\$222.21</b>	68.00%	\$222.21	\$222.21
Escanaba Management Unit	3	98.20	\$130.18	<b>\$134.92</b>	4.00%	\$116.00	\$136.39
ESCANABA RIVER STATE FOREST	4	113.90	\$130.43	<b>\$146.95</b>	13.00%	\$116.00	\$222.21
Newberry Management Unit	2	13.60	\$131.18	<b>\$158.17</b>	21.00%	\$115.00	\$196.54
Sault Ste Marie (Soo Office)	1	10.70	\$102.00	<b>\$327.40</b>	221.00%	\$327.40	\$327.40
LAKE SUPERIOR STATE FOREST	3	24.30	\$118.33	<b>\$232.69</b>	97.00%	\$115.00	\$327.40
UPPER PENINSULA	12	282.50	\$123.87	<b>\$199.35</b>	61.00%	\$93.00	\$327.40
Gaylord Management Unit	5	773.60	\$65.97	<b>\$66.26</b>	0.00%	\$64.00	\$68.00
Atlanta Management Unit	4	35.60	\$55.90	<b>\$67.77</b>	21.00%	\$44.00	\$130.05
MACKINAW STATE FOREST	9	809.20	\$65.53	<b>\$66.33</b>	1.00%	\$44.00	\$130.05
Traverse City Management Unit	5	181.90	\$88.92	<b>\$94.43</b>	6.00%	\$80.00	\$164.45
Cadillac Management Unit	1	12.70	\$87.00	<b>\$113.76</b>	31.00%	\$113.76	\$113.76
PERE MARQUETTE STATE FOREST	6	194.60	\$88.80	<b>\$95.69</b>	8.00%	\$80.00	\$164.45
Grayling Management Unit	1	95.50	\$51.00	<b>\$85.00</b>	67.00%	\$85.00	\$85.00
AUSABLE STATE FOREST	1	95.50	\$51.00	<b>\$85.00</b>	67.00%	\$85.00	\$85.00
NORTHERN LOWER PENNINSULA	16	1,099.30	\$68.39	<b>\$73.15</b>	7.00%	\$44.00	\$164.45
STATEWIDE	28	1,381.80	\$79.73	<b>\$98.95</b>	24.00%	\$44.00	\$327.40

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**SAWTIMBER in MBF (see general note 3)**

<b>BEECH (07)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Newberry Management Unit	1	6.00	\$81.00	\$99.98	23.00%	\$99.98	\$99.98
LAKE SUPERIOR STATE FOREST	1	6.00	\$81.00	\$99.98	23.00%	\$99.98	\$99.98
<b>UPPER PENINSULA</b>	<b>1</b>	<b>6.00</b>	<b>\$81.00</b>	<b>\$99.98</b>	<b>23.00%</b>	<b>\$99.98</b>	<b>\$99.98</b>
Gaylord Management Unit	2	82.60	\$83.81	\$83.81	0.00%	\$81.00	\$86.00
Atlanta Management Unit	1	13.30	\$69.00	\$69.00	0.00%	\$69.00	\$69.00
MACKINAW STATE FOREST	3	95.90	\$81.76	\$81.76	0.00%	\$69.00	\$86.00
Traverse City Management Unit	4	68.50	\$66.22	\$72.48	9.00%	\$63.00	\$101.76
Cadillac Management Unit	1	16.90	\$65.00	\$109.12	68.00%	\$109.12	\$109.12
PERE MARQUETTE STATE FOREST	5	85.40	\$65.98	\$79.73	21.00%	\$63.00	\$109.12
Grayling Management Unit	1	103.60	\$51.00	\$110.00	116.00%	\$110.00	\$110.00
AUSABLE STATE FOREST	1	103.60	\$51.00	\$110.00	116.00%	\$110.00	\$110.00
<b>NORTHERN LOWER PENNINSULA</b>	<b>9</b>	<b>284.90</b>	<b>\$65.84</b>	<b>\$91.42</b>	<b>39.00%</b>	<b>\$63.00</b>	<b>\$110.00</b>
<b>STATEWIDE</b>	<b>10</b>	<b>290.90</b>	<b>\$66.16</b>	<b>\$91.59</b>	<b>38.00%</b>	<b>\$63.00</b>	<b>\$110.00</b>

<b>BLACK CHERRY (49)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	2	15.20	\$85.37	\$85.37	0.00%	\$68.00	\$116.00
COPPER COUNTRY STATE FOREST	2	15.20	\$85.37	\$85.37	0.00%	\$68.00	\$116.00
Gwinn Management Unit	1	0.40	\$174.00	\$175.20	1.00%	\$175.20	\$175.20
ESCANABA RIVER STATE FOREST	1	0.40	\$174.00	\$175.20	1.00%	\$175.20	\$175.20
Shingleton Management Unit	1	0.10	\$201.00	\$300.01	49.00%	\$300.01	\$300.01
Newberry Management Unit	1	4.70	\$201.00	\$290.84	45.00%	\$290.84	\$290.84
LAKE SUPERIOR STATE FOREST	2	4.80	\$201.00	\$291.03	45.00%	\$290.84	\$300.01
<b>UPPER PENINSULA</b>	<b>5</b>	<b>20.40</b>	<b>\$114.31</b>	<b>\$135.52</b>	<b>19.00%</b>	<b>\$68.00</b>	<b>\$300.01</b>
Gaylord Management Unit	1	5.30	\$162.00	\$180.00	11.00%	\$180.00	\$180.00
MACKINAW STATE FOREST	1	5.30	\$162.00	\$180.00	11.00%	\$180.00	\$180.00
Traverse City Management Unit	4	34.70	\$128.18	\$402.68	214.00%	\$99.00	\$660.06
Cadillac Management Unit	2	24.60	\$141.00	\$175.17	24.00%	\$165.59	\$180.51
PERE MARQUETTE STATE FOREST	6	59.30	\$133.50	\$308.30	131.00%	\$99.00	\$660.06
<b>NORTHERN LOWER PENNINSULA</b>	<b>7</b>	<b>64.60</b>	<b>\$135.84</b>	<b>\$297.78</b>	<b>119.00%</b>	<b>\$99.00</b>	<b>\$660.06</b>
<b>STATEWIDE</b>	<b>12</b>	<b>85.00</b>	<b>\$130.67</b>	<b>\$258.83</b>	<b>98.00%</b>	<b>\$68.00</b>	<b>\$660.06</b>

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SAWTIMBER in MBF (see general note 3)

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	0.70	\$38.00	\$41.00	8.00%	\$41.00	\$41.00
MACKINAW STATE FOREST	1	0.70	\$38.00	\$41.00	8.00%	\$41.00	\$41.00
Cadillac Management Unit	2	93.40	\$27.50	\$38.44	40.00%	\$30.60	\$40.00
PERE MARQUETTE STATE FOREST	2	93.40	\$27.50	\$38.44	40.00%	\$30.60	\$40.00
Roscommon Management Unit	3	90.50	\$31.53	\$37.73	20.00%	\$32.00	\$49.87
Grayling Management Unit	1	12.50	\$39.00	\$45.00	15.00%	\$45.00	\$45.00
AUSABLE STATE FOREST	4	103.00	\$32.44	\$38.61	19.00%	\$32.00	\$49.87
NORTHERN LOWER PENNINSULA	7	197.10	\$30.12	\$38.54	28.00%	\$30.60	\$49.87
STATEWIDE	7	197.10	\$30.12	\$38.54	28.00%	\$30.60	\$49.87

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
ESCANABA RIVER STATE FOREST	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
UPPER PENINSULA	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
Gaylord Management Unit	11	494.00	\$52.13	\$100.75	93.00%	\$53.00	\$126.48
Pigeon River Country Management Unit	1	125.90	\$57.00	\$63.01	11.00%	\$63.01	\$63.01
Atlanta Management Unit	10	593.90	\$83.80	\$95.57	14.00%	\$55.00	\$110.72
MACKINAW STATE FOREST	22	1,213.80	\$68.13	\$94.30	38.00%	\$53.00	\$126.48
Traverse City Management Unit	10	702.70	\$125.64	\$142.16	13.00%	\$89.00	\$240.76
Cadillac Management Unit	8	1,471.70	\$107.55	\$152.30	42.00%	\$96.00	\$224.14
PERE MARQUETTE STATE FOREST	18	2,174.40	\$113.40	\$149.02	31.00%	\$89.00	\$240.76
Roscommon Management Unit	6	227.10	\$73.74	\$98.58	34.00%	\$79.24	\$135.73
Grayling Management Unit	2	110.70	\$55.15	\$60.47	10.00%	\$52.00	\$100.32
AUSABLE STATE FOREST	8	337.80	\$67.65	\$86.09	27.00%	\$52.00	\$135.73
NORTHERN LOWER PENNINSULA	48	3,726.00	\$94.50	\$125.49	33.00%	\$52.00	\$240.76
STATEWIDE	49	3,727.30	\$94.50	\$125.48	33.00%	\$52.00	\$240.76

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	5	286.90	\$99.66	<b>\$132.62</b>	33.00%	\$100.69	\$181.94
MACKINAW STATE FOREST	5	286.90	\$99.66	<b>\$132.62</b>	33.00%	\$100.69	\$181.94
Cadillac Management Unit	3	97.60	\$145.34	<b>\$299.59</b>	106.00%	\$160.00	\$465.98
PERE MARQUETTE STATE FOREST	3	97.60	\$145.34	<b>\$299.59</b>	106.00%	\$160.00	\$465.98
Roscommon Management Unit	7	439.90	\$129.85	<b>\$166.82</b>	28.00%	\$133.00	\$363.68
Grayling Management Unit	9	603.00	\$192.46	<b>\$250.56</b>	30.00%	\$107.33	\$300.00
AUSABLE STATE FOREST	16	1,042.90	\$166.05	<b>\$215.23</b>	30.00%	\$107.33	\$363.68
NORTHERN LOWER PENNINSULA	24	1,427.40	\$151.29	<b>\$204.40</b>	35.00%	\$100.69	\$465.98
STATEWIDE	24	1,427.40	\$151.29	<b>\$204.40</b>	35.00%	\$100.69	\$465.98

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	6.70	\$27.00	<b>\$27.00</b>	0.00%	\$27.00	\$27.00
LAKE SUPERIOR STATE FOREST	1	6.70	\$27.00	<b>\$27.00</b>	0.00%	\$27.00	\$27.00
UPPER PENINSULA	1	6.70	\$27.00	<b>\$27.00</b>	0.00%	\$27.00	\$27.00
Gaylord Management Unit	1	2.10	\$18.00	<b>\$24.00</b>	33.00%	\$24.00	\$24.00
Pigeon River Country Management Unit	2	7.60	\$38.87	<b>\$42.92</b>	10.00%	\$38.00	\$55.01
Atlanta Management Unit	1	5.30	\$21.00	<b>\$23.28</b>	11.00%	\$23.28	\$23.28
MACKINAW STATE FOREST	4	15.00	\$29.63	<b>\$33.33</b>	12.00%	\$23.28	\$55.01
NORTHERN LOWER PENNINSULA	4	15.00	\$29.63	<b>\$33.33</b>	12.00%	\$23.28	\$55.01
STATEWIDE	5	21.70	\$28.82	<b>\$31.38</b>	9.00%	\$23.28	\$55.01

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	11.70	\$26.41	<b>\$26.41</b>	0.00%	\$22.00	\$34.00
Crystal Falls Management Unit	3	44.20	\$69.03	<b>\$111.17</b>	61.00%	\$65.91	\$151.15
COPPER COUNTRY STATE FOREST	5	55.90	\$60.11	<b>\$93.43</b>	55.00%	\$22.00	\$151.15
Gwinn Management Unit	3	34.10	\$73.44	<b>\$147.90</b>	101.00%	\$76.00	\$168.97
Escanaba Management Unit	4	10.40	\$66.38	<b>\$116.46</b>	75.00%	\$67.35	\$150.86
ESCANABA RIVER STATE FOREST	7	44.50	\$71.79	<b>\$140.55</b>	96.00%	\$67.35	\$168.97
Shingleton Management Unit	1	0.30	\$78.00	<b>\$101.00</b>	29.00%	\$101.00	\$101.00
Newberry Management Unit	1	4.20	\$71.00	<b>\$73.00</b>	3.00%	\$73.00	\$73.00
Sault Ste Marie (Naubinway Office)	2	31.50	\$78.00	<b>\$80.71</b>	3.00%	\$79.50	\$88.00
Sault Ste Marie (Soo Office)	1	29.00	\$56.00	<b>\$56.00</b>	0.00%	\$56.00	\$56.00
LAKE SUPERIOR STATE FOREST	5	65.00	\$67.73	<b>\$69.28</b>	2.00%	\$56.00	\$101.00
UPPER PENINSULA	17	165.40	\$66.25	<b>\$96.62</b>	46.00%	\$22.00	\$168.97
Gaylord Management Unit	1	4.90	\$58.00	<b>\$59.00</b>	2.00%	\$59.00	\$59.00
Atlanta Management Unit	1	1.30	\$40.00	<b>\$63.64</b>	59.00%	\$63.64	\$63.64
MACKINAW STATE FOREST	2	6.20	\$54.23	<b>\$59.97</b>	11.00%	\$59.00	\$63.64
Traverse City Management Unit	3	8.20	\$31.41	<b>\$51.56</b>	64.00%	\$40.00	\$57.56
Cadillac Management Unit	1	6.40	\$40.00	<b>\$40.46</b>	1.00%	\$40.46	\$40.46
PERE MARQUETTE STATE FOREST	4	14.60	\$35.18	<b>\$46.70</b>	33.00%	\$40.00	\$57.56
NORTHERN LOWER PENNINSULA	6	20.80	\$40.86	<b>\$50.65</b>	24.00%	\$40.00	\$63.64
STATEWIDE	23	186.20	\$63.41	<b>\$91.48</b>	44.00%	\$22.00	\$168.97

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	49.80	\$158.30	<b>\$158.30</b>	0.00%	\$85.00	\$188.00
Crystal Falls Management Unit	4	81.20	\$92.75	<b>\$210.36</b>	127.00%	\$66.00	\$256.43
COPPER COUNTRY STATE FOREST	7	131.00	\$117.67	<b>\$190.57</b>	62.00%	\$66.00	\$256.43
Gwinn Management Unit	6	174.20	\$57.37	<b>\$125.11</b>	118.00%	\$32.00	\$160.30
Escanaba Management Unit	5	137.90	\$165.18	<b>\$172.97</b>	5.00%	\$162.94	\$192.61
ESCANABA RIVER STATE FOREST	11	312.10	\$105.00	<b>\$146.26</b>	39.00%	\$32.00	\$192.61
Shingleton Management Unit	3	28.30	\$166.87	<b>\$206.08</b>	23.00%	\$170.00	\$210.01
Newberry Management Unit	3	103.10	\$109.48	<b>\$182.64</b>	67.00%	\$85.00	\$187.27
Sault Ste Marie (Naubinway Office)	3	25.80	\$204.00	<b>\$205.94</b>	1.00%	\$205.00	\$214.00
Sault Ste Marie (Soo Office)	1	3.50	\$113.00	<b>\$113.00</b>	0.00%	\$113.00	\$113.00
LAKE SUPERIOR STATE FOREST	10	160.70	\$134.84	<b>\$188.99</b>	40.00%	\$85.00	\$214.00
UPPER PENINSULA	28	603.80	\$115.69	<b>\$167.24</b>	45.00%	\$32.00	\$256.43
Gaylord Management Unit	7	115.60	\$75.39	<b>\$82.04</b>	9.00%	\$76.25	\$99.00
Atlanta Management Unit	7	121.70	\$101.53	<b>\$117.62</b>	16.00%	\$86.00	\$150.06
MACKINAW STATE FOREST	14	237.30	\$88.80	<b>\$100.29</b>	13.00%	\$76.25	\$150.06
Traverse City Management Unit	12	451.70	\$112.05	<b>\$163.93</b>	46.00%	\$84.00	\$224.34
Cadillac Management Unit	6	407.80	\$99.94	<b>\$143.78</b>	44.00%	\$96.89	\$180.51
PERE MARQUETTE STATE FOREST	18	859.50	\$106.30	<b>\$154.37</b>	45.00%	\$84.00	\$224.34
Roscommon Management Unit	5	63.10	\$67.23	<b>\$108.37</b>	61.00%	\$76.42	\$144.04
Grayling Management Unit	5	97.40	\$65.22	<b>\$81.43</b>	25.00%	\$49.00	\$100.32
AUSABLE STATE FOREST	10	160.50	\$66.01	<b>\$92.02</b>	39.00%	\$49.00	\$144.04
NORTHERN LOWER PENNINSULA	42	1,257.30	\$97.85	<b>\$136.20</b>	39.00%	\$49.00	\$224.34
STATEWIDE	70	1,861.10	\$103.64	<b>\$146.27</b>	41.00%	\$32.00	\$256.43

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	174.90	\$158.00	<b>\$260.00</b>	65.00%	\$260.00	\$260.00
ESCANABA RIVER STATE FOREST	1	174.90	\$158.00	<b>\$260.00</b>	65.00%	\$260.00	\$260.00
UPPER PENINSULA	1	174.90	\$158.00	<b>\$260.00</b>	65.00%	\$260.00	\$260.00
Gaylord Management Unit	3	123.40	\$192.27	<b>\$213.33</b>	11.00%	\$201.68	\$220.00
Pigeon River Country Management Unit	2	517.90	\$169.79	<b>\$217.89</b>	28.00%	\$210.00	\$220.00
Atlanta Management Unit	14	1,574.10	\$211.35	<b>\$268.92</b>	27.00%	\$55.00	\$388.04
MACKINAW STATE FOREST	19	2,215.40	\$200.57	<b>\$253.90</b>	27.00%	\$55.00	\$388.04
Traverse City Management Unit	9	1,491.10	\$169.89	<b>\$217.41</b>	28.00%	\$124.00	\$573.03
Cadillac Management Unit	3	883.70	\$199.71	<b>\$265.33</b>	33.00%	\$202.29	\$292.81
PERE MARQUETTE STATE FOREST	12	2,374.80	\$180.99	<b>\$235.24</b>	30.00%	\$124.00	\$573.03
Roscommon Management Unit	2	412.90	\$237.30	<b>\$272.94</b>	15.00%	\$272.57	\$274.02
Grayling Management Unit	1	83.40	\$262.00	<b>\$262.00</b>	0.00%	\$262.00	\$262.00
AUSABLE STATE FOREST	3	496.30	\$241.45	<b>\$271.10</b>	12.00%	\$262.00	\$274.02
NORTHERN LOWER PENNINSULA	34	5,086.50	\$195.42	<b>\$246.87</b>	26.00%	\$55.00	\$573.03
STATEWIDE	35	5,261.40	\$194.17	<b>\$247.30</b>	27.00%	\$55.00	\$573.03

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	5.30	\$138.00	<b>\$159.95</b>	16.00%	\$159.95	\$159.95
COPPER COUNTRY STATE FOREST	1	5.30	\$138.00	<b>\$159.95</b>	16.00%	\$159.95	\$159.95
Gwinn Management Unit	5	502.00	\$121.88	<b>\$179.13</b>	47.00%	\$147.56	\$288.93
ESCANABA RIVER STATE FOREST	5	502.00	\$121.88	<b>\$179.13</b>	47.00%	\$147.56	\$288.93
UPPER PENINSULA	6	507.30	\$122.05	<b>\$178.93</b>	47.00%	\$147.56	\$288.93
Gaylord Management Unit	10	3,368.30	\$113.41	<b>\$154.21</b>	36.00%	\$118.00	\$202.12
Pigeon River Country Management Unit	5	1,685.00	\$126.35	<b>\$176.42</b>	40.00%	\$150.02	\$200.00
Atlanta Management Unit	16	3,693.20	\$135.97	<b>\$188.36</b>	39.00%	\$32.00	\$232.20
MACKINAW STATE FOREST	31	8,746.50	\$125.43	<b>\$172.91</b>	38.00%	\$32.00	\$232.20
Traverse City Management Unit	10	597.80	\$113.93	<b>\$136.51</b>	20.00%	\$118.00	\$297.48
Cadillac Management Unit	5	1,777.30	\$101.04	<b>\$139.41</b>	38.00%	\$107.09	\$216.79
PERE MARQUETTE STATE FOREST	15	2,375.10	\$104.29	<b>\$138.68</b>	33.00%	\$107.09	\$297.48
Roscommon Management Unit	5	213.60	\$119.64	<b>\$137.31</b>	15.00%	\$120.50	\$168.09
Grayling Management Unit	9	2,667.20	\$113.29	<b>\$159.52</b>	41.00%	\$115.00	\$214.89
AUSABLE STATE FOREST	14	2,880.80	\$113.76	<b>\$157.87</b>	39.00%	\$115.00	\$214.89
NORTHERN LOWER PENNINSULA	60	14,002.40	\$119.44	<b>\$164.01</b>	37.00%	\$32.00	\$297.48
STATEWIDE	66	14,509.70	\$119.53	<b>\$164.53</b>	38.00%	\$32.00	\$297.48

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	317.20	\$291.29	<b>\$294.08</b>	1.00%	\$165.00	\$325.00
Crystal Falls Management Unit	4	205.20	\$218.90	<b>\$362.37</b>	66.00%	\$293.24	\$418.47
COPPER COUNTRY STATE FOREST	7	522.40	\$262.86	<b>\$320.91</b>	22.00%	\$165.00	\$418.47
Gwinn Management Unit	4	90.30	\$315.00	<b>\$395.92</b>	26.00%	\$315.00	\$537.31
Escanaba Management Unit	4	111.00	\$222.55	<b>\$316.26</b>	42.00%	\$253.00	\$356.11
ESCANABA RIVER STATE FOREST	8	201.30	\$264.02	<b>\$351.99</b>	33.00%	\$253.00	\$537.31
Shingleton Management Unit	3	84.50	\$367.62	<b>\$501.37</b>	36.00%	\$365.00	\$510.02
Newberry Management Unit	2	60.40	\$288.36	<b>\$453.81</b>	57.00%	\$243.00	\$455.57
Sault Ste Marie (Naubinway Office)	2	70.30	\$611.00	<b>\$624.70</b>	2.00%	\$611.00	\$625.00
Sault Ste Marie (Soo Office)	2	50.70	\$412.24	<b>\$474.95</b>	15.00%	\$423.00	\$529.21
LAKE SUPERIOR STATE FOREST	9	265.90	\$422.47	<b>\$518.14</b>	23.00%	\$243.00	\$625.00
UPPER PENINSULA	24	989.60	\$305.98	<b>\$380.22</b>	24.00%	\$165.00	\$625.00
Gaylord Management Unit	7	450.30	\$288.50	<b>\$322.14</b>	12.00%	\$261.43	\$459.41
Atlanta Management Unit	4	57.50	\$391.32	<b>\$424.56</b>	8.00%	\$313.00	\$453.36
MACKINAW STATE FOREST	11	507.80	\$300.14	<b>\$333.74</b>	11.00%	\$261.43	\$459.41
Traverse City Management Unit	6	247.40	\$217.99	<b>\$262.47</b>	20.00%	\$185.00	\$620.47
Cadillac Management Unit	2	47.20	\$329.22	<b>\$357.29</b>	9.00%	\$352.00	\$368.75
PERE MARQUETTE STATE FOREST	8	294.60	\$235.81	<b>\$277.66</b>	18.00%	\$185.00	\$620.47
Grayling Management Unit	1	219.50	\$180.00	<b>\$210.00</b>	17.00%	\$210.00	\$210.00
AUSABLE STATE FOREST	1	219.50	\$180.00	<b>\$210.00</b>	17.00%	\$210.00	\$210.00
NORTHERN LOWER PENNINSULA	20	1,021.90	\$255.79	<b>\$291.00</b>	14.00%	\$185.00	\$620.47
STATEWIDE	44	2,011.50	\$280.48	<b>\$334.89</b>	19.00%	\$165.00	\$625.00

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<b>WHITE ASH (06)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Crystal Falls Management Unit	2	16.00	\$74.37	\$81.19	9.00%	\$80.01	\$82.29
COPPER COUNTRY STATE FOREST	2	16.00	\$74.37	\$81.19	9.00%	\$80.01	\$82.29
Escanaba Management Unit	2	31.20	\$78.00	\$155.67	100.00%	\$155.42	\$156.17
ESCANABA RIVER STATE FOREST	2	31.20	\$78.00	\$155.67	100.00%	\$155.42	\$156.17
Newberry Management Unit	1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST	1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
UPPER PENINSULA	5	48.80	\$76.12	\$128.28	69.00%	\$65.00	\$156.17
Cadillac Management Unit	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
PERE MARQUETTE STATE FOREST	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
NORTHERN LOWER PENNINSULA	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
STATEWIDE	6	58.30	\$76.43	\$121.43	59.00%	\$65.00	\$156.17

<b>WHITE OAK (09)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Escanaba Management Unit	1	4.20	\$80.00	\$82.89	4.00%	\$82.89	\$82.89
ESCANABA RIVER STATE FOREST	1	4.20	\$80.00	\$82.89	4.00%	\$82.89	\$82.89
UPPER PENINSULA	1	4.20	\$80.00	\$82.89	4.00%	\$82.89	\$82.89
Gaylord Management Unit	1	17.20	\$101.00	\$131.09	30.00%	\$131.09	\$131.09
Atlanta Management Unit	4	86.20	\$104.96	\$122.42	17.00%	\$120.17	\$128.70
MACKINAW STATE FOREST	5	103.40	\$104.30	\$123.86	19.00%	\$120.17	\$131.09
Traverse City Management Unit	4	66.90	\$46.00	\$60.29	31.00%	\$48.00	\$102.84
Cadillac Management Unit	1	289.80	\$100.00	\$110.59	11.00%	\$110.59	\$110.59
PERE MARQUETTE STATE FOREST	5	356.70	\$89.87	\$101.16	13.00%	\$48.00	\$110.59
Roscommon Management Unit	2	86.30	\$108.34	\$154.97	43.00%	\$135.23	\$164.85
Grayling Management Unit	4	131.00	\$72.79	\$87.54	20.00%	\$70.00	\$100.00
AUSABLE STATE FOREST	6	217.30	\$86.91	\$114.32	32.00%	\$70.00	\$164.85
NORTHERN LOWER PENNINSULA	16	677.40	\$91.13	\$108.84	19.00%	\$48.00	\$164.85
STATEWIDE	17	681.60	\$91.06	\$108.68	19.00%	\$48.00	\$164.85

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<b>WHITE PINE (30)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Crystal Falls Management Unit	1	71.70	\$61.00	<b>\$70.70</b>	16.00%	\$70.70	\$70.70
COPPER COUNTRY STATE FOREST	1	71.70	\$61.00	<b>\$70.70</b>	16.00%	\$70.70	\$70.70
Gwinn Management Unit	2	26.70	\$62.15	<b>\$62.42</b>	0.00%	\$62.00	\$84.67
ESCANABA RIVER STATE FOREST	2	26.70	\$62.15	<b>\$62.42</b>	0.00%	\$62.00	\$84.67
UPPER PENINSULA	3	98.40	\$61.31	<b>\$68.45</b>	12.00%	\$62.00	\$84.67
Gaylord Management Unit	4	68.00	\$45.37	<b>\$56.37</b>	24.00%	\$49.88	\$60.50
Pigeon River Country Management Unit	2	57.60	\$51.00	<b>\$58.36</b>	14.00%	\$57.00	\$63.01
Atlanta Management Unit	9	164.20	\$87.21	<b>\$118.92</b>	36.00%	\$21.00	\$147.10
MACKINAW STATE FOREST	15	289.80	\$70.20	<b>\$92.21</b>	31.00%	\$21.00	\$147.10
Traverse City Management Unit	10	369.90	\$45.51	<b>\$68.30</b>	50.00%	\$47.00	\$171.36
Cadillac Management Unit	5	169.60	\$138.90	<b>\$141.68</b>	2.00%	\$128.51	\$149.29
PERE MARQUETTE STATE FOREST	15	539.50	\$74.87	<b>\$91.37</b>	22.00%	\$47.00	\$171.36
Roscommon Management Unit	6	225.10	\$50.00	<b>\$73.23</b>	46.00%	\$50.00	\$93.54
Grayling Management Unit	2	35.10	\$34.80	<b>\$35.03</b>	1.00%	\$34.00	\$70.00
AUSABLE STATE FOREST	8	260.20	\$47.95	<b>\$68.07</b>	42.00%	\$34.00	\$93.54
NORTHERN LOWER PENNINSULA	38	1,089.50	\$67.20	<b>\$86.03</b>	28.00%	\$21.00	\$171.36
STATEWIDE	41	1,187.90	\$66.71	<b>\$84.57</b>	27.00%	\$21.00	\$171.36

<b>WHITE SPRUCE (21)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	1	8.20	\$28.00	<b>\$28.00</b>	0.00%	\$28.00	\$28.00
COPPER COUNTRY STATE FOREST	1	8.20	\$28.00	<b>\$28.00</b>	0.00%	\$28.00	\$28.00
Gwinn Management Unit	1	5.40	\$57.00	<b>\$65.45</b>	15.00%	\$65.45	\$65.45
ESCANABA RIVER STATE FOREST	1	5.40	\$57.00	<b>\$65.45</b>	15.00%	\$65.45	\$65.45
UPPER PENINSULA	2	13.60	\$39.51	<b>\$42.87</b>	9.00%	\$28.00	\$65.45
Pigeon River Country Management Unit	1	73.20	\$56.00	<b>\$66.01</b>	18.00%	\$66.01	\$66.01
MACKINAW STATE FOREST	1	73.20	\$56.00	<b>\$66.01</b>	18.00%	\$66.01	\$66.01
Grayling Management Unit	1	8.50	\$56.00	<b>\$59.22</b>	6.00%	\$59.22	\$59.22
AUSABLE STATE FOREST	1	8.50	\$56.00	<b>\$59.22</b>	6.00%	\$59.22	\$59.22
NORTHERN LOWER PENNINSULA	2	81.70	\$56.00	<b>\$65.30</b>	17.00%	\$59.22	\$66.01
STATEWIDE	4	95.30	\$53.65	<b>\$62.10</b>	16.00%	\$28.00	\$66.01

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	6.30	\$138.06	<b>\$159.24</b>	15.00%	\$76.00	\$190.00
COPPER COUNTRY STATE FOREST	2	6.30	\$138.06	<b>\$159.24</b>	15.00%	\$76.00	\$190.00
Gwinn Management Unit	3	3.30	\$100.67	<b>\$192.74</b>	91.00%	\$78.00	\$377.04
Escanaba Management Unit	3	11.80	\$79.58	<b>\$84.61</b>	6.00%	\$81.47	\$96.36
ESCANABA RIVER STATE FOREST	6	15.10	\$84.19	<b>\$108.24</b>	29.00%	\$78.00	\$377.04
Shingleton Management Unit	2	5.00	\$143.02	<b>\$243.81</b>	70.00%	\$185.00	\$245.01
LAKE SUPERIOR STATE FOREST	2	5.00	\$143.02	<b>\$243.81</b>	70.00%	\$185.00	\$245.01
UPPER PENINSULA	10	26.40	\$108.19	<b>\$146.09</b>	35.00%	\$76.00	\$377.04
Gaylord Management Unit	2	2.60	\$151.19	<b>\$156.96</b>	4.00%	\$146.00	\$165.00
MACKINAW STATE FOREST	2	2.60	\$151.19	<b>\$156.96</b>	4.00%	\$146.00	\$165.00
Traverse City Management Unit	2	3.10	\$116.03	<b>\$200.09</b>	72.00%	\$143.00	\$219.95
PERE MARQUETTE STATE FOREST	2	3.10	\$116.03	<b>\$200.09</b>	72.00%	\$143.00	\$219.95
NORTHERN LOWER PENNINSULA	4	5.70	\$132.07	<b>\$180.42</b>	37.00%	\$143.00	\$219.95
STATEWIDE	14	32.10	\$112.43	<b>\$152.18</b>	35.00%	\$76.00	\$377.04

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PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	837.00	\$4.53	<b>\$4.83</b>	7.00%	\$4.50	\$9.60
Crystal Falls Management Unit	4	891.00	\$12.30	<b>\$27.54</b>	124.00%	\$9.75	\$31.91
COPPER COUNTRY STATE FOREST	7	1,728.00	\$8.54	<b>\$16.54</b>	94.00%	\$4.50	\$31.91
Gwinn Management Unit	8	1,699.00	\$22.80	<b>\$41.94</b>	84.00%	\$13.35	\$72.71
Escanaba Management Unit	7	1,413.00	\$17.98	<b>\$25.63</b>	43.00%	\$14.00	\$32.99
ESCANABA RIVER STATE FOREST	15	3,112.00	\$20.61	<b>\$34.54</b>	68.00%	\$13.35	\$72.71
Shingleton Management Unit	3	50.00	\$17.33	<b>\$24.02</b>	39.00%	\$19.21	\$35.00
Newberry Management Unit	2	416.00	\$13.29	<b>\$13.35</b>	0.00%	\$10.50	\$13.61
Sault Ste Marie (Naubinway Office)	5	409.00	\$14.54	<b>\$14.83</b>	2.00%	\$14.55	\$15.50
Sault Ste Marie (Soo Office)	2	342.00	\$7.63	<b>\$9.68</b>	27.00%	\$8.00	\$10.03
LAKE SUPERIOR STATE FOREST	12	1,217.00	\$12.29	<b>\$13.25</b>	8.00%	\$8.00	\$35.00
UPPER PENINSULA	34	6,057.00	\$15.49	<b>\$25.13</b>	62.00%	\$4.50	\$72.71
Gaylord Management Unit	4	456.00	\$23.27	<b>\$25.67</b>	10.00%	\$23.85	\$30.00
Pigeon River Country Management Unit	4	384.00	\$19.53	<b>\$34.14</b>	75.00%	\$21.00	\$55.02
Atlanta Management Unit	12	925.00	\$24.83	<b>\$27.05</b>	9.00%	\$22.00	\$63.91
MACKINAW STATE FOREST	20	1,765.00	\$23.27	<b>\$28.24</b>	21.00%	\$21.00	\$63.91
Traverse City Management Unit	4	372.00	\$8.16	<b>\$14.21</b>	74.00%	\$13.98	\$17.00
Cadillac Management Unit	3	319.00	\$11.20	<b>\$14.77</b>	32.00%	\$11.53	\$15.17
PERE MARQUETTE STATE FOREST	7	691.00	\$9.56	<b>\$14.47</b>	51.00%	\$11.53	\$17.00
Roscommon Management Unit	5	423.00	\$29.60	<b>\$39.75</b>	34.00%	\$29.90	\$55.86
Grayling Management Unit	4	15.00	\$19.06	<b>\$24.60</b>	29.00%	\$13.25	\$30.10
AUSABLE STATE FOREST	9	438.00	\$29.24	<b>\$39.23</b>	34.00%	\$13.25	\$55.86
NORTHERN LOWER PENNINSULA	36	2,894.00	\$20.90	<b>\$26.61</b>	27.00%	\$11.53	\$63.91
STATEWIDE	70	8,951.00	\$17.24	<b>\$25.61</b>	49.00%	\$4.50	\$72.71

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<b>BASSWOOD (05)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	290.00	\$8.79	<b>\$9.18</b>	4.00%	\$6.85	\$9.31
COPPER COUNTRY STATE FOREST	2	290.00	\$8.79	<b>\$9.18</b>	4.00%	\$6.85	\$9.31
Gwinn Management Unit	1	33.00	\$12.55	<b>\$20.23</b>	61.00%	\$20.23	\$20.23
Escanaba Management Unit	2	886.00	\$14.39	<b>\$17.07</b>	19.00%	\$16.06	\$18.74
ESCANABA RIVER STATE FOREST	3	919.00	\$14.33	<b>\$17.19</b>	20.00%	\$16.06	\$20.23
UPPER PENINSULA	5	1,209.00	\$13.00	<b>\$15.27</b>	17.00%	\$6.85	\$20.23
Gaylord Management Unit	4	605.00	\$8.29	<b>\$10.48</b>	26.00%	\$8.75	\$16.29
Atlanta Management Unit	2	48.00	\$6.46	<b>\$11.03</b>	71.00%	\$9.00	\$12.15
MACKINAW STATE FOREST	6	653.00	\$8.16	<b>\$10.52</b>	29.00%	\$8.75	\$16.29
Traverse City Management Unit	3	474.00	\$12.30	<b>\$15.43</b>	25.00%	\$11.00	\$26.81
PERE MARQUETTE STATE FOREST	3	474.00	\$12.30	<b>\$15.43</b>	25.00%	\$11.00	\$26.81
Grayling Management Unit	1	247.00	\$10.30	<b>\$10.30</b>	0.00%	\$10.30	\$10.30
AUSABLE STATE FOREST	1	247.00	\$10.30	<b>\$10.30</b>	0.00%	\$10.30	\$10.30
NORTHERN LOWER PENNINSULA	10	1,374.00	\$9.97	<b>\$12.18</b>	22.00%	\$8.75	\$26.81
STATEWIDE	15	2,583.00	\$11.39	<b>\$13.62</b>	20.00%	\$6.85	\$26.81

<b>HEMLOCK (39)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	14.00	\$11.00	<b>\$11.00</b>	0.00%	\$11.00	\$11.00
COPPER COUNTRY STATE FOREST	1	14.00	\$11.00	<b>\$11.00</b>	0.00%	\$11.00	\$11.00
UPPER PENINSULA	1	14.00	\$11.00	<b>\$11.00</b>	0.00%	\$11.00	\$11.00
STATEWIDE	1	14.00	\$11.00	<b>\$11.00</b>	0.00%	\$11.00	\$11.00

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.00	\$20.35	<b>\$20.35</b>	0.00%	\$20.35	\$20.35
COPPER COUNTRY STATE FOREST	1	4.00	\$20.35	<b>\$20.35</b>	0.00%	\$20.35	\$20.35
Gwinn Management Unit	9	4,903.00	\$32.54	<b>\$57.90</b>	78.00%	\$42.00	\$64.48
ESCANABA RIVER STATE FOREST	9	4,903.00	\$32.54	<b>\$57.90</b>	78.00%	\$42.00	\$64.48
Shingleton Management Unit	5	505.00	\$31.07	<b>\$42.76</b>	38.00%	\$35.00	\$67.21
Sault Ste Marie (Naubinway Office)	1	44.00	\$38.40	<b>\$40.00</b>	4.00%	\$40.00	\$40.00
LAKE SUPERIOR STATE FOREST	6	549.00	\$31.66	<b>\$42.54</b>	34.00%	\$35.00	\$67.21
UPPER PENINSULA	16	5,456.00	\$32.44	<b>\$56.32</b>	74.00%	\$20.35	\$67.21
Gaylord Management Unit	5	123.00	\$17.36	<b>\$21.77</b>	25.00%	\$18.38	\$26.00
Pigeon River Country Management Unit	4	179.00	\$25.13	<b>\$26.46</b>	5.00%	\$25.00	\$44.07
Atlanta Management Unit	10	1,020.00	\$24.04	<b>\$30.86</b>	28.00%	\$21.35	\$40.16
MACKINAW STATE FOREST	19	1,322.00	\$23.57	<b>\$29.42</b>	25.00%	\$18.38	\$44.07
Traverse City Management Unit	3	46.00	\$12.44	<b>\$19.13</b>	54.00%	\$13.14	\$21.08
Cadillac Management Unit	4	1,360.00	\$14.68	<b>\$15.93</b>	9.00%	\$14.74	\$20.70
PERE MARQUETTE STATE FOREST	7	1,406.00	\$14.61	<b>\$16.03</b>	10.00%	\$13.14	\$21.08
Roscommon Management Unit	6	736.00	\$15.43	<b>\$22.20</b>	44.00%	\$15.55	\$27.37
Grayling Management Unit	8	7,725.00	\$19.24	<b>\$19.56</b>	2.00%	\$17.40	\$32.00
AUSABLE STATE FOREST	14	8,461.00	\$18.91	<b>\$19.79</b>	5.00%	\$15.55	\$32.00
NORTHERN LOWER PENNINSULA	40	11,189.00	\$18.92	<b>\$20.46</b>	8.00%	\$13.14	\$44.07
STATEWIDE	56	16,645.00	\$23.35	<b>\$32.21</b>	38.00%	\$13.14	\$67.21

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MISC. SPECIES (90)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	1	294.00	\$3.75	<b>\$3.75</b>	0.00%	\$3.75	\$3.75
ESCANABA RIVER STATE FOREST	1	294.00	\$3.75	<b>\$3.75</b>	0.00%	\$3.75	\$3.75
UPPER PENINSULA	1	294.00	\$3.75	<b>\$3.75</b>	0.00%	\$3.75	\$3.75
Traverse City Management Unit	1	382.00	\$5.00	<b>\$6.00</b>	20.00%	\$6.00	\$6.00
PERE MARQUETTE STATE FOREST	1	382.00	\$5.00	<b>\$6.00</b>	20.00%	\$6.00	\$6.00
Roscommon Management Unit	1	12.00	\$7.50	<b>\$8.38</b>	12.00%	\$8.38	\$8.38
Grayling Management Unit	2	33.00	\$7.50	<b>\$7.71</b>	3.00%	\$7.50	\$8.00
AUSABLE STATE FOREST	3	45.00	\$7.50	<b>\$7.89</b>	5.00%	\$7.50	\$8.38
NORTHERN LOWER PENNINSULA	4	427.00	\$5.26	<b>\$6.20</b>	18.00%	\$6.00	\$8.38
STATEWIDE	5	721.00	\$4.65	<b>\$5.20</b>	12.00%	\$3.75	\$8.38

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	138.00	\$9.97	<b>\$9.97</b>	0.00%	\$9.35	\$20.75
Crystal Falls Management Unit	4	5,459.00	\$34.44	<b>\$62.57</b>	82.00%	\$44.91	\$73.23
COPPER COUNTRY STATE FOREST	7	5,597.00	\$33.84	<b>\$61.28</b>	81.00%	\$9.35	\$73.23
Gwinn Management Unit	10	8,607.00	\$35.82	<b>\$48.09</b>	34.00%	\$21.60	\$55.19
Escanaba Management Unit	8	981.00	\$26.98	<b>\$33.50</b>	24.00%	\$23.25	\$43.00
ESCANABA RIVER STATE FOREST	18	9,588.00	\$34.92	<b>\$46.59</b>	33.00%	\$21.60	\$55.19
Shingleton Management Unit	5	386.00	\$30.77	<b>\$36.10</b>	17.00%	\$30.00	\$40.01
Newberry Management Unit	3	646.00	\$22.51	<b>\$26.53</b>	18.00%	\$26.21	\$37.65
Sault Ste Marie (Naubinway Office)	5	538.00	\$27.10	<b>\$29.95</b>	11.00%	\$27.50	\$34.12
Sault Ste Marie (Soo Office)	2	1,455.00	\$14.25	<b>\$18.80</b>	32.00%	\$18.54	\$20.00
LAKE SUPERIOR STATE FOREST	15	3,025.00	\$20.41	<b>\$24.64</b>	21.00%	\$18.54	\$40.01
UPPER PENINSULA	40	18,210.00	\$32.18	<b>\$47.46</b>	47.00%	\$9.35	\$73.23
Gaylord Management Unit	13	2,326.00	\$20.21	<b>\$25.93</b>	28.00%	\$20.32	\$40.60
Pigeon River Country Management Unit	6	1,793.00	\$18.81	<b>\$25.28</b>	34.00%	\$18.85	\$27.00
Atlanta Management Unit	17	8,801.00	\$23.85	<b>\$29.34</b>	23.00%	\$6.75	\$52.69
MACKINAW STATE FOREST	36	12,920.00	\$22.49	<b>\$28.16</b>	25.00%	\$6.75	\$52.69
Traverse City Management Unit	12	6,073.00	\$14.62	<b>\$20.22</b>	38.00%	\$13.00	\$29.09
Cadillac Management Unit	8	9,034.00	\$17.93	<b>\$19.62</b>	9.00%	\$16.08	\$24.30
PERE MARQUETTE STATE FOREST	20	15,107.00	\$16.60	<b>\$19.86</b>	20.00%	\$13.00	\$29.09
Roscommon Management Unit	8	3,214.00	\$30.63	<b>\$38.37</b>	25.00%	\$30.65	\$47.53
Grayling Management Unit	10	1,933.00	\$23.32	<b>\$30.09</b>	29.00%	\$16.40	\$39.12
AUSABLE STATE FOREST	18	5,147.00	\$27.88	<b>\$35.26</b>	26.00%	\$16.40	\$47.53
NORTHERN LOWER PENNINSULA	74	33,174.00	\$20.64	<b>\$25.49</b>	23.00%	\$6.75	\$52.69
STATEWIDE	114	51,384.00	\$24.73	<b>\$33.27</b>	35.00%	\$6.75	\$73.23

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	4,922.00	\$8.96	<b>\$9.44</b>	5.00%	\$5.55	\$14.40
Crystal Falls Management Unit	5	4,372.00	\$17.10	<b>\$44.38</b>	160.00%	\$13.45	\$57.56
COPPER COUNTRY STATE FOREST	8	9,294.00	\$12.79	<b>\$25.88</b>	102.00%	\$5.55	\$57.56
Gwinn Management Unit	10	7,748.00	\$17.20	<b>\$35.22</b>	105.00%	\$10.10	\$45.98
Escanaba Management Unit	7	4,156.00	\$24.18	<b>\$41.82</b>	73.00%	\$20.95	\$57.71
ESCANABA RIVER STATE FOREST	17	11,904.00	\$19.64	<b>\$37.53</b>	91.00%	\$10.10	\$57.71
Shingleton Management Unit	6	743.00	\$21.59	<b>\$32.40</b>	50.00%	\$20.00	\$40.00
Newberry Management Unit	3	1,026.00	\$14.93	<b>\$26.49</b>	77.00%	\$14.60	\$29.66
Sault Ste Marie (Naubinway Office)	6	1,843.00	\$23.70	<b>\$26.53</b>	12.00%	\$23.70	\$32.01
Sault Ste Marie (Soo Office)	2	944.00	\$14.57	<b>\$15.69</b>	8.00%	\$15.00	\$18.15
LAKE SUPERIOR STATE FOREST	17	4,556.00	\$19.49	<b>\$25.23</b>	29.00%	\$14.60	\$40.00
UPPER PENINSULA	42	25,754.00	\$17.14	<b>\$31.15</b>	82.00%	\$5.55	\$57.71
Gaylord Management Unit	19	4,521.00	\$27.59	<b>\$34.10</b>	24.00%	\$17.23	\$55.20
Pigeon River Country Management Unit	7	552.00	\$18.11	<b>\$22.59</b>	25.00%	\$17.95	\$25.00
Atlanta Management Unit	18	4,719.00	\$21.62	<b>\$31.08</b>	44.00%	\$6.00	\$42.45
MACKINAW STATE FOREST	44	9,792.00	\$24.18	<b>\$31.99</b>	32.00%	\$6.00	\$55.20
Traverse City Management Unit	12	6,578.00	\$12.68	<b>\$18.42</b>	45.00%	\$11.00	\$26.45
Cadillac Management Unit	8	5,141.00	\$16.14	<b>\$17.45</b>	8.00%	\$14.33	\$19.61
PERE MARQUETTE STATE FOREST	20	11,719.00	\$14.20	<b>\$17.99</b>	27.00%	\$11.00	\$26.45
Roscommon Management Unit	7	965.00	\$20.69	<b>\$25.60</b>	24.00%	\$20.55	\$32.73
Grayling Management Unit	10	3,669.00	\$28.59	<b>\$39.70</b>	39.00%	\$22.10	\$45.00
AUSABLE STATE FOREST	17	4,634.00	\$26.95	<b>\$36.77</b>	36.00%	\$20.55	\$45.00
NORTHERN LOWER PENNINSULA	81	26,145.00	\$20.20	<b>\$26.56</b>	31.00%	\$6.00	\$55.20
STATEWIDE	123	51,899.00	\$18.68	<b>\$28.84</b>	54.00%	\$5.55	\$57.71

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	1,067.00	\$29.95	<b>\$40.00</b>	34.00%	\$40.00	\$40.00
Escanaba Management Unit	1	53.00	\$32.15	<b>\$39.89</b>	24.00%	\$39.89	\$39.89
ESCANABA RIVER STATE FOREST	2	1,120.00	\$30.05	<b>\$39.99</b>	33.00%	\$39.89	\$40.00
UPPER PENINSULA	2	1,120.00	\$30.05	<b>\$39.99</b>	33.00%	\$39.89	\$40.00
Gaylord Management Unit	5	458.00	\$18.67	<b>\$24.68</b>	32.00%	\$20.00	\$31.07
Pigeon River Country Management Unit	2	422.00	\$30.15	<b>\$31.81</b>	6.00%	\$30.20	\$37.00
Atlanta Management Unit	18	6,774.00	\$32.49	<b>\$44.60</b>	37.00%	\$19.00	\$79.26
MACKINAW STATE FOREST	25	7,654.00	\$31.53	<b>\$42.71</b>	35.00%	\$19.00	\$79.26
Traverse City Management Unit	9	3,148.00	\$10.31	<b>\$11.82</b>	15.00%	\$10.40	\$18.97
Cadillac Management Unit	7	3,417.00	\$20.65	<b>\$30.14</b>	46.00%	\$19.48	\$49.31
PERE MARQUETTE STATE FOREST	16	6,565.00	\$15.69	<b>\$21.36</b>	36.00%	\$10.40	\$49.31
Roscommon Management Unit	8	2,405.00	\$19.30	<b>\$27.72</b>	44.00%	\$19.35	\$30.87
Grayling Management Unit	9	2,620.00	\$24.74	<b>\$27.06</b>	9.00%	\$17.15	\$43.91
AUSABLE STATE FOREST	17	5,025.00	\$22.14	<b>\$27.38</b>	24.00%	\$17.15	\$43.91
NORTHERN LOWER PENNINSULA	58	19,244.00	\$23.67	<b>\$31.42</b>	33.00%	\$10.40	\$79.26
STATEWIDE	60	20,364.00	\$24.03	<b>\$31.89</b>	33.00%	\$10.40	\$79.26

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	1,848.00	\$10.21	<b>\$10.21</b>	0.00%	\$8.55	\$21.00
Crystal Falls Management Unit	4	232.00	\$19.61	<b>\$24.91</b>	27.00%	\$15.75	\$31.39
COPPER COUNTRY STATE FOREST	7	2,080.00	\$11.26	<b>\$11.85</b>	5.00%	\$8.55	\$31.39
Gwinn Management Unit	8	1,187.00	\$28.23	<b>\$35.10</b>	24.00%	\$17.30	\$49.25
Escanaba Management Unit	7	571.00	\$21.44	<b>\$31.67</b>	48.00%	\$17.50	\$40.08
ESCANABA RIVER STATE FOREST	15	1,758.00	\$26.02	<b>\$33.99</b>	31.00%	\$17.30	\$49.25
Shingleton Management Unit	1	145.00	\$28.70	<b>\$33.14</b>	15.00%	\$33.14	\$33.14
Newberry Management Unit	2	562.00	\$16.80	<b>\$16.81</b>	0.00%	\$16.80	\$16.81
Sault Ste Marie (Naubinway Office)	5	288.00	\$31.65	<b>\$32.13</b>	2.00%	\$31.65	\$33.00
Sault Ste Marie (Soo Office)	2	277.00	\$14.83	<b>\$18.94</b>	28.00%	\$17.00	\$19.27
LAKE SUPERIOR STATE FOREST	10	1,272.00	\$21.09	<b>\$22.60</b>	7.00%	\$16.80	\$33.14
UPPER PENINSULA	32	5,110.00	\$18.78	<b>\$22.14</b>	18.00%	\$8.55	\$49.25
Gaylord Management Unit	4	65.00	\$19.44	<b>\$22.01</b>	13.00%	\$20.25	\$28.00
Pigeon River Country Management Unit	4	267.00	\$20.48	<b>\$24.00</b>	17.00%	\$20.60	\$30.00
Atlanta Management Unit	3	217.00	\$13.32	<b>\$15.13</b>	14.00%	\$14.00	\$16.00
MACKINAW STATE FOREST	11	549.00	\$17.53	<b>\$20.26</b>	16.00%	\$14.00	\$30.00
Traverse City Management Unit	1	238.00	\$16.85	<b>\$25.00</b>	48.00%	\$25.00	\$25.00
PERE MARQUETTE STATE FOREST	1	238.00	\$16.85	<b>\$25.00</b>	48.00%	\$25.00	\$25.00
Roscommon Management Unit	5	151.00	\$21.43	<b>\$46.20</b>	116.00%	\$22.55	\$65.15
Grayling Management Unit	1	190.00	\$21.55	<b>\$37.93</b>	76.00%	\$37.93	\$37.93
AUSABLE STATE FOREST	6	341.00	\$21.50	<b>\$41.59</b>	93.00%	\$22.55	\$65.15
NORTHERN LOWER PENNINSULA	18	1,128.00	\$18.59	<b>\$27.71</b>	49.00%	\$14.00	\$65.15
STATEWIDE	50	6,238.00	\$18.75	<b>\$23.15</b>	23.00%	\$8.55	\$65.15

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	4.00	\$15.30	<b>\$39.35</b>	157.00%	\$39.35	\$39.35
Escanaba Management Unit	3	90.00	\$15.98	<b>\$17.89</b>	12.00%	\$13.25	\$26.55
ESCANABA RIVER STATE FOREST	4	94.00	\$15.95	<b>\$18.80</b>	18.00%	\$13.25	\$39.35
Newberry Management Unit	1	33.00	\$7.25	<b>\$7.25</b>	0.00%	\$7.25	\$7.25
Sault Ste Marie (Soo Office)	1	88.00	\$5.75	<b>\$10.00</b>	74.00%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	2	121.00	\$6.16	<b>\$9.25</b>	50.00%	\$7.25	\$10.00
UPPER PENINSULA	6	215.00	\$10.44	<b>\$13.43</b>	29.00%	\$7.25	\$39.35
Gaylord Management Unit	2	49.00	\$13.72	<b>\$15.78</b>	15.00%	\$11.00	\$17.00
Pigeon River Country Management Unit	2	30.00	\$9.61	<b>\$10.98</b>	14.00%	\$9.75	\$15.00
Atlanta Management Unit	2	36.00	\$10.25	<b>\$31.16</b>	204.00%	\$11.00	\$32.99
MACKINAW STATE FOREST	6	115.00	\$11.56	<b>\$19.34</b>	67.00%	\$9.75	\$32.99
NORTHERN LOWER PENNINSULA	6	115.00	\$11.56	<b>\$19.34</b>	67.00%	\$9.75	\$32.99
STATEWIDE	12	330.00	\$10.83	<b>\$15.49</b>	43.00%	\$7.25	\$39.35

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	340.00	\$9.10	<b>\$9.10</b>	0.00%	\$9.10	\$9.10
Crystal Falls Management Unit	2	277.00	<del>\$20.67</del>	<b>\$22.34</b>	8.00%	<del>\$22.00</del>	<del>\$22.78</del>
COPPER COUNTRY STATE FOREST	3	617.00	\$14.29	<b>\$15.04</b>	5.00%	\$9.10	\$22.78
Gwinn Management Unit	6	272.00	\$12.92	<b>\$17.72</b>	37.00%	\$8.30	\$30.83
ESCANABA RIVER STATE FOREST	6	272.00	\$12.92	<b>\$17.72</b>	37.00%	\$8.30	\$30.83
Shingleton Management Unit	4	109.00	\$13.13	<b>\$15.31</b>	17.00%	\$15.00	\$21.14
Sault Ste Marie (Naubinway Office)	1	2.00	\$10.95	<b>\$12.25</b>	12.00%	\$12.25	\$12.25
Sault Ste Marie (Soo Office)	2	542.00	\$9.38	<b>\$10.71</b>	14.00%	\$10.00	\$12.08
LAKE SUPERIOR STATE FOREST	7	653.00	\$10.01	<b>\$11.48</b>	15.00%	\$10.00	\$21.14
UPPER PENINSULA	16	1,542.00	\$12.24	<b>\$14.01</b>	14.00%	\$8.30	\$30.83
Atlanta Management Unit	2	104.00	\$12.60	<b>\$16.00</b>	27.00%	\$16.00	\$16.00
MACKINAW STATE FOREST	2	104.00	\$12.60	<b>\$16.00</b>	27.00%	\$16.00	\$16.00
Cadillac Management Unit	2	63.00	\$20.20	<b>\$20.40</b>	1.00%	\$20.26	\$20.43
PERE MARQUETTE STATE FOREST	2	63.00	\$20.20	<b>\$20.40</b>	1.00%	\$20.26	\$20.43
Roscommon Management Unit	1	14.00	\$17.45	<b>\$24.44</b>	40.00%	\$24.44	\$24.44
Grayling Management Unit	3	35.00	\$11.84	<b>\$15.31</b>	29.00%	\$11.95	\$17.86
AUSABLE STATE FOREST	4	49.00	\$13.44	<b>\$17.92</b>	33.00%	\$11.95	\$24.44
NORTHERN LOWER PENNINSULA	8	216.00	\$15.01	<b>\$17.72</b>	18.00%	\$11.95	\$24.44
STATEWIDE	24	1,758.00	\$12.58	<b>\$14.46</b>	15.00%	\$8.30	\$30.83

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<b>RED PINE (31)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Crystal Falls Management Unit	1	5.00	\$61.00	<b>\$70.70</b>	16.00%	\$70.70	\$70.70
COPPER COUNTRY STATE FOREST	1	5.00	\$61.00	<b>\$70.70</b>	16.00%	\$70.70	\$70.70
Gwinn Management Unit	7	2,638.00	\$50.70	<b>\$85.84</b>	69.00%	\$59.80	\$98.00
Escanaba Management Unit	1	174.00	\$42.30	<b>\$45.95</b>	9.00%	\$45.95	\$45.95
ESCANABA RIVER STATE FOREST	8	2,812.00	\$50.18	<b>\$83.37</b>	66.00%	\$45.95	\$98.00
Shingleton Management Unit	6	16,269.00	\$62.31	<b>\$88.90</b>	43.00%	\$65.00	\$102.33
Sault Ste Marie (Naubinway Office)	2	4,586.00	\$78.35	<b>\$93.84</b>	20.00%	\$85.00	\$115.75
Sault Ste Marie (Soo Office)	1	906.00	\$52.90	<b>\$54.00</b>	2.00%	\$54.00	\$54.00
LAKE SUPERIOR STATE FOREST	9	21,761.00	\$65.30	<b>\$88.49</b>	36.00%	\$54.00	\$115.75
<b>UPPER PENINSULA</b>	<b>18</b>	<b>24,578.00</b>	<b>\$63.57</b>	<b>\$87.90</b>	<b>38.00%</b>	<b>\$45.95</b>	<b>\$115.75</b>
Gaylord Management Unit	10	4,976.00	\$44.88	<b>\$59.79</b>	33.00%	\$48.00	\$80.00
Pigeon River Country Management Unit	5	993.00	\$50.91	<b>\$69.18</b>	36.00%	\$50.80	\$75.00
Atlanta Management Unit	16	5,499.00	\$51.03	<b>\$81.32</b>	59.00%	\$12.20	\$97.96
MACKINAW STATE FOREST	31	11,468.00	\$48.35	<b>\$70.93</b>	47.00%	\$12.20	\$97.96
Traverse City Management Unit	10	1,219.00	\$36.14	<b>\$39.07</b>	8.00%	\$36.60	\$66.76
Cadillac Management Unit	6	3,155.00	\$38.52	<b>\$63.67</b>	65.00%	\$37.14	\$68.47
PERE MARQUETTE STATE FOREST	16	4,374.00	\$37.86	<b>\$56.81</b>	50.00%	\$36.60	\$68.47
Roscommon Management Unit	6	317.00	\$46.16	<b>\$59.71</b>	29.00%	\$46.80	\$90.00
Grayling Management Unit	9	3,077.00	\$53.33	<b>\$67.46</b>	26.00%	\$38.10	\$81.42
AUSABLE STATE FOREST	15	3,394.00	\$52.66	<b>\$66.73</b>	27.00%	\$38.10	\$90.00
<b>NORTHERN LOWER PENNINSULA</b>	<b>62</b>	<b>19,236.00</b>	<b>\$46.72</b>	<b>\$66.98</b>	<b>43.00%</b>	<b>\$12.20</b>	<b>\$97.96</b>
<b>STATEWIDE</b>	<b>80</b>	<b>43,814.00</b>	<b>\$56.17</b>	<b>\$78.71</b>	<b>40.00%</b>	<b>\$12.20</b>	<b>\$115.75</b>

<b>SCOTCH PINE (38)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Grayling Management Unit	2	220.00	\$34.40	<b>\$49.23</b>	43.00%	\$36.38	\$49.41
AUSABLE STATE FOREST	2	220.00	\$34.40	<b>\$49.23</b>	43.00%	\$36.38	\$49.41
<b>NORTHERN LOWER PENNINSULA</b>	<b>2</b>	<b>220.00</b>	<b>\$34.40</b>	<b>\$49.23</b>	<b>43.00%</b>	<b>\$36.38</b>	<b>\$49.41</b>
<b>STATEWIDE</b>	<b>2</b>	<b>220.00</b>	<b>\$34.40</b>	<b>\$49.23</b>	<b>43.00%</b>	<b>\$36.38</b>	<b>\$49.41</b>

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	583.00	\$2.58	<b>\$2.58</b>	0.00%	\$2.55	\$3.50
Crystal Falls Management Unit	1	93.00	\$3.00	<b>\$3.48</b>	16.00%	\$3.48	\$3.48
COPPER COUNTRY STATE FOREST	3	676.00	\$2.64	<b>\$2.70</b>	2.00%	\$2.55	\$3.50
Gwinn Management Unit	3	179.00	\$21.55	<b>\$35.72</b>	66.00%	\$22.70	\$46.44
Escanaba Management Unit	4	256.00	\$10.97	<b>\$18.59</b>	69.00%	\$9.80	\$30.35
ESCANABA RIVER STATE FOREST	7	435.00	\$15.33	<b>\$25.64</b>	67.00%	\$9.80	\$46.44
Shingleton Management Unit	1	2.00	\$8.60	<b>\$13.18</b>	53.00%	\$13.18	\$13.18
Newberry Management Unit	2	124.00	\$8.60	<b>\$8.61</b>	0.00%	\$8.60	\$8.61
LAKE SUPERIOR STATE FOREST	3	126.00	\$8.60	<b>\$8.68</b>	1.00%	\$8.60	\$13.18
UPPER PENINSULA	13	1,237.00	\$7.71	<b>\$11.38</b>	48.00%	\$2.55	\$46.44
Gaylord Management Unit	1	50.00	\$21.20	<b>\$24.00</b>	13.00%	\$24.00	\$24.00
MACKINAW STATE FOREST	1	50.00	\$21.20	<b>\$24.00</b>	13.00%	\$24.00	\$24.00
NORTHERN LOWER PENNINSULA	1	50.00	\$21.20	<b>\$24.00</b>	13.00%	\$24.00	\$24.00
STATEWIDE	14	1,287.00	\$8.23	<b>\$11.87</b>	44.00%	\$2.55	\$46.44

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	109.00	\$28.70	<b>\$33.26</b>	16.00%	\$33.26	\$33.26
COPPER COUNTRY STATE FOREST	1	109.00	\$28.70	<b>\$33.26</b>	16.00%	\$33.26	\$33.26
Gwinn Management Unit	2	150.00	\$32.53	<b>\$35.58</b>	9.00%	\$30.95	\$41.97
Escanaba Management Unit	2	122.00	\$31.78	<b>\$34.34</b>	8.00%	\$34.22	\$36.35
ESCANABA RIVER STATE FOREST	4	272.00	\$32.19	<b>\$35.02</b>	9.00%	\$30.95	\$41.97
Shingleton Management Unit	6	2,478.00	\$18.36	<b>\$27.29</b>	49.00%	\$25.00	\$34.20
Sault Ste Marie (Naubinway Office)	3	34.00	\$19.46	<b>\$20.09</b>	3.00%	\$18.75	\$22.14
LAKE SUPERIOR STATE FOREST	9	2,512.00	\$18.37	<b>\$27.20</b>	48.00%	\$18.75	\$34.20
UPPER PENINSULA	14	2,893.00	\$20.06	<b>\$28.16</b>	40.00%	\$18.75	\$41.97
Gaylord Management Unit	6	370.00	\$22.76	<b>\$28.66</b>	26.00%	\$23.00	\$42.12
Pigeon River Country Management Unit	5	277.00	\$25.27	<b>\$29.04</b>	15.00%	\$25.00	\$35.00
Atlanta Management Unit	16	662.00	\$32.10	<b>\$41.97</b>	31.00%	\$7.90	\$57.92
MACKINAW STATE FOREST	27	1,309.00	\$28.01	<b>\$35.47</b>	27.00%	\$7.90	\$57.92
Traverse City Management Unit	10	1,723.00	\$13.16	<b>\$17.55</b>	33.00%	\$13.60	\$24.81
Cadillac Management Unit	7	676.00	\$18.06	<b>\$18.69</b>	3.00%	\$15.70	\$20.53
PERE MARQUETTE STATE FOREST	17	2,399.00	\$14.54	<b>\$17.87</b>	23.00%	\$13.60	\$24.81
Roscommon Management Unit	7	908.00	\$23.94	<b>\$30.39</b>	27.00%	\$24.15	\$54.94
Grayling Management Unit	7	359.00	\$23.13	<b>\$23.48</b>	2.00%	\$20.45	\$35.11
AUSABLE STATE FOREST	14	1,267.00	\$23.71	<b>\$28.43</b>	20.00%	\$20.45	\$54.94
NORTHERN LOWER PENNINSULA	58	4,975.00	\$20.42	<b>\$25.19</b>	23.00%	\$7.90	\$57.92
STATEWIDE	72	7,868.00	\$20.29	<b>\$26.28</b>	30.00%	\$7.90	\$57.92