



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2020 TO 12/31/2020

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

<b>BASSWOOD (05)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	4	193.30	\$67.02	<b>\$68.23</b>	2.00%	\$32.00	\$90.05
COPPER COUNTRY STATE FOREST	4	193.30	\$67.02	<b>\$68.23</b>	2.00%	\$32.00	\$90.05
Gwinn Management Unit	2	3.00	\$78.00	<b>\$87.20</b>	12.00%	\$78.00	\$90.00
Escanaba Management Unit	7	38.70	\$72.70	<b>\$77.58</b>	7.00%	\$59.00	\$152.19
ESCANABA RIVER STATE FOREST	9	41.70	\$73.08	<b>\$78.27</b>	7.00%	\$59.00	\$152.19
Shingleton Management Unit	1	3.70	\$91.00	<b>\$108.47</b>	19.00%	\$108.47	\$108.47
Sault Ste Marie (Drummond Island)	2	32.20	\$66.00	<b>\$69.17</b>	5.00%	\$66.00	\$70.00
LAKE SUPERIOR STATE FOREST	3	35.90	\$68.58	<b>\$73.22</b>	7.00%	\$66.00	\$108.47
UPPER PENINSULA	16	270.90	\$68.16	<b>\$70.44</b>	3.00%	\$32.00	\$152.19
Gaylord Management Unit	4	365.00	\$33.08	<b>\$78.80</b>	138.00%	\$55.49	\$105.13
MACKINAW STATE FOREST	4	365.00	\$33.08	<b>\$78.80</b>	138.00%	\$55.49	\$105.13
Traverse City Management Unit	3	294.40	\$63.79	<b>\$87.23</b>	37.00%	\$79.24	\$151.92
Cadillac Management Unit	3	25.50	\$58.00	<b>\$88.31</b>	52.00%	\$58.00	\$105.80
PERE MARQUETTE STATE FOREST	6	319.90	\$63.33	<b>\$87.31</b>	38.00%	\$58.00	\$151.92
NORTHERN LOWER PENNINSULA	10	684.90	\$47.21	<b>\$82.78</b>	75.00%	\$55.49	\$151.92
STATEWIDE	26	955.80	\$53.15	<b>\$79.28</b>	49.00%	\$32.00	\$152.19

<b>BEECH (07)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Escanaba Management Unit	2	2.80	\$45.00	<b>\$54.82</b>	22.00%	\$45.00	\$100.00
ESCANABA RIVER STATE FOREST	2	2.80	\$45.00	<b>\$54.82</b>	22.00%	\$45.00	\$100.00
UPPER PENINSULA	2	2.80	\$45.00	<b>\$54.82</b>	22.00%	\$45.00	\$100.00
Gaylord Management Unit	2	9.80	\$46.45	<b>\$76.26</b>	64.00%	\$66.79	\$91.22
MACKINAW STATE FOREST	2	9.80	\$46.45	<b>\$76.26</b>	64.00%	\$66.79	\$91.22
Traverse City Management Unit	9	207.30	\$53.45	<b>\$81.72</b>	53.00%	\$53.00	\$117.14
Cadillac Management Unit	1	45.00	\$44.00	<b>\$76.64</b>	74.00%	\$76.64	\$76.64
PERE MARQUETTE STATE FOREST	10	252.30	\$51.76	<b>\$80.82</b>	56.00%	\$53.00	\$117.14
NORTHERN LOWER PENNINSULA	12	262.10	\$51.56	<b>\$80.64</b>	56.00%	\$53.00	\$117.14
STATEWIDE	14	264.90	\$51.49	<b>\$80.37</b>	56.00%	\$45.00	\$117.14

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**SAWTIMBER in MBF (see general note 3)**

<b>BLACK ASH (41)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	19.30	\$16.89	<b>\$25.40</b>	50.00%	\$15.00	\$50.00
COPPER COUNTRY STATE FOREST	3	19.30	\$16.89	<b>\$25.40</b>	50.00%	\$15.00	\$50.00
Escanaba Management Unit	2	7.20	\$40.00	<b>\$43.50</b>	9.00%	\$33.00	\$45.00
ESCANABA RIVER STATE FOREST	2	7.20	\$40.00	<b>\$43.50</b>	9.00%	\$33.00	\$45.00
UPPER PENINSULA	5	26.50	\$23.17	<b>\$30.32</b>	31.00%	\$15.00	\$50.00
<b>STATEWIDE</b>	<b>5</b>	<b>26.50</b>	<b>\$23.17</b>	<b>\$30.32</b>	<b>31.00%</b>	<b>\$15.00</b>	<b>\$50.00</b>

<b>BLACK CHERRY (49)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	2.60	\$85.81	<b>\$211.32</b>	146.00%	\$119.32	\$215.00
LAKE SUPERIOR STATE FOREST	2	2.60	\$85.81	<b>\$211.32</b>	146.00%	\$119.32	\$215.00
UPPER PENINSULA	2	2.60	\$85.81	<b>\$211.32</b>	146.00%	\$119.32	\$215.00
Gaylord Management Unit	1	1.70	\$184.00	<b>\$185.00</b>	1.00%	\$185.00	\$185.00
MACKINAW STATE FOREST	1	1.70	\$184.00	<b>\$185.00</b>	1.00%	\$185.00	\$185.00
Traverse City Management Unit	6	145.20	\$210.42	<b>\$223.70</b>	6.00%	\$165.00	\$274.17
Cadillac Management Unit	3	39.10	\$140.48	<b>\$163.86</b>	17.00%	\$120.00	\$362.31
PERE MARQUETTE STATE FOREST	9	184.30	\$195.58	<b>\$211.01</b>	8.00%	\$120.00	\$362.31
NORTHERN LOWER PENNINSULA	10	186.00	\$195.48	<b>\$210.77</b>	8.00%	\$120.00	\$362.31
<b>STATEWIDE</b>	<b>12</b>	<b>188.60</b>	<b>\$193.96</b>	<b>\$210.78</b>	<b>9.00%</b>	<b>\$119.32</b>	<b>\$362.31</b>

<b>GREEN ASH (42)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	6.80	\$42.35	<b>\$78.76</b>	86.00%	\$41.00	\$111.21
ESCANABA RIVER STATE FOREST	3	6.80	\$42.35	<b>\$78.76</b>	86.00%	\$41.00	\$111.21
UPPER PENINSULA	3	6.80	\$42.35	<b>\$78.76</b>	86.00%	\$41.00	\$111.21
<b>STATEWIDE</b>	<b>3</b>	<b>6.80</b>	<b>\$42.35</b>	<b>\$78.76</b>	<b>86.00%</b>	<b>\$41.00</b>	<b>\$111.21</b>

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	45.20	\$20.00	<b>\$28.59</b>	43.00%	\$28.59	\$28.59
MACKINAW STATE FOREST	1	45.20	\$20.00	<b>\$28.59</b>	43.00%	\$28.59	\$28.59
Traverse City Management Unit	2	39.60	\$18.79	<b>\$27.03</b>	44.00%	\$18.19	\$28.08
PERE MARQUETTE STATE FOREST	2	39.60	\$18.79	<b>\$27.03</b>	44.00%	\$18.19	\$28.08
Roscommon Management Unit	2	85.80	\$23.00	<b>\$39.10</b>	70.00%	\$30.00	\$40.89
AUSABLE STATE FOREST	2	85.80	\$23.00	<b>\$39.10</b>	70.00%	\$30.00	\$40.89
NORTHERN LOWER PENNINSULA	5	170.60	\$21.23	<b>\$33.51</b>	58.00%	\$18.19	\$40.89
STATEWIDE	5	170.60	\$21.23	<b>\$33.51</b>	58.00%	\$18.19	\$40.89

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	9	291.30	\$38.80	<b>\$105.89</b>	173.00%	\$40.48	\$182.39
MACKINAW STATE FOREST	9	291.30	\$38.80	<b>\$105.89</b>	173.00%	\$40.48	\$182.39
Traverse City Management Unit	15	1,156.40	\$81.69	<b>\$139.09</b>	70.00%	\$85.00	\$206.39
Cadillac Management Unit	8	1,463.10	\$83.14	<b>\$152.28</b>	83.00%	\$43.00	\$183.39
PERE MARQUETTE STATE FOREST	23	2,619.50	\$82.50	<b>\$146.46</b>	78.00%	\$43.00	\$206.39
Roscommon Management Unit	9	1,253.00	\$57.38	<b>\$116.60</b>	103.00%	\$57.95	\$191.19
AUSABLE STATE FOREST	9	1,253.00	\$57.38	<b>\$116.60</b>	103.00%	\$57.95	\$191.19
NORTHERN LOWER PENNINSULA	41	4,163.80	\$71.88	<b>\$134.63</b>	87.00%	\$40.48	\$206.39
STATEWIDE	41	4,163.80	\$71.88	<b>\$134.63</b>	87.00%	\$40.48	\$206.39

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
ESCANABA RIVER STATE FOREST	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
UPPER PENINSULA	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
Traverse City Management Unit	2	14.50	\$88.08	\$89.29	1.00%	\$86.66	\$90.00
Cadillac Management Unit	1	178.40	\$44.00	\$90.00	105.00%	\$90.00	\$90.00
PERE MARQUETTE STATE FOREST	3	192.90	\$47.31	\$89.95	90.00%	\$86.66	\$90.00
Roscommon Management Unit	10	446.30	\$85.63	\$112.26	31.00%	\$84.11	\$133.12
AUSABLE STATE FOREST	10	446.30	\$85.63	\$112.26	31.00%	\$84.11	\$133.12
NORTHERN LOWER PENNINSULA	13	639.20	\$74.06	\$105.53	42.00%	\$84.11	\$133.12
STATEWIDE	14	642.70	\$73.67	\$104.98	43.00%	\$5.00	\$133.12

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	8.40	\$43.00	\$43.00	0.00%	\$43.00	\$43.00
COPPER COUNTRY STATE FOREST	1	8.40	\$43.00	\$43.00	0.00%	\$43.00	\$43.00
Gwinn Management Unit	2	32.40	\$85.37	\$139.97	64.00%	\$90.00	\$200.13
Escanaba Management Unit	3	8.80	\$63.41	\$83.61	32.00%	\$75.00	\$100.00
ESCANABA RIVER STATE FOREST	5	41.20	\$80.68	\$127.93	59.00%	\$75.00	\$200.13
Shingleton Management Unit	1	1.90	\$48.00	\$54.24	13.00%	\$54.24	\$54.24
Newberry Management Unit	1	68.60	\$32.00	\$32.00	0.00%	\$32.00	\$32.00
Sault Ste Marie (Drummond Island)	1	3.80	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
LAKE SUPERIOR STATE FOREST	3	74.30	\$32.56	\$32.72	0.00%	\$32.00	\$54.24
UPPER PENINSULA	9	123.90	\$49.27	\$65.08	32.00%	\$32.00	\$200.13
Traverse City Management Unit	3	10.70	\$26.09	\$39.04	50.00%	\$24.00	\$75.62
Cadillac Management Unit	2	2.40	\$28.00	\$34.16	22.00%	\$28.15	\$48.77
PERE MARQUETTE STATE FOREST	5	13.10	\$26.44	\$38.15	44.00%	\$24.00	\$75.62
NORTHERN LOWER PENNINSULA	5	13.10	\$26.44	\$38.15	44.00%	\$24.00	\$75.62
STATEWIDE	14	137.00	\$47.09	\$62.50	33.00%	\$24.00	\$200.13

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	663.10	\$85.81	<b>\$111.37</b>	30.00%	\$75.00	\$150.00
COPPER COUNTRY STATE FOREST	6	663.10	\$85.81	<b>\$111.37</b>	30.00%	\$75.00	\$150.00
Gwinn Management Unit	4	125.20	\$81.70	<b>\$148.78</b>	82.00%	\$90.00	\$236.43
Escanaba Management Unit	10	428.60	\$99.56	<b>\$129.18</b>	30.00%	\$78.00	\$227.57
ESCANABA RIVER STATE FOREST	14	553.80	\$95.53	<b>\$133.61</b>	40.00%	\$78.00	\$236.43
Shingleton Management Unit	4	116.00	\$92.33	<b>\$188.92</b>	105.00%	\$89.01	\$200.00
Newberry Management Unit	1	30.10	\$43.00	<b>\$43.00</b>	0.00%	\$43.00	\$43.00
Sault Ste Marie (Soo Office)	2	58.80	\$85.00	<b>\$110.12</b>	30.00%	\$86.00	\$115.00
Sault Ste Marie (Drummond Island)	1	3.10	\$62.00	<b>\$62.00</b>	0.00%	\$62.00	\$62.00
LAKE SUPERIOR STATE FOREST	8	208.00	\$82.66	<b>\$143.64</b>	74.00%	\$43.00	\$200.00
UPPER PENINSULA	28	1,424.90	\$89.13	<b>\$124.72</b>	40.00%	\$43.00	\$236.43
Gaylord Management Unit	6	95.50	\$53.22	<b>\$72.60</b>	36.00%	\$48.79	\$135.09
MACKINAW STATE FOREST	6	95.50	\$53.22	<b>\$72.60</b>	36.00%	\$48.79	\$135.09
Traverse City Management Unit	14	1,008.00	\$87.87	<b>\$172.40</b>	96.00%	\$95.00	\$262.93
Cadillac Management Unit	8	513.00	\$75.58	<b>\$141.45</b>	87.00%	\$40.00	\$261.98
PERE MARQUETTE STATE FOREST	22	1,521.00	\$83.72	<b>\$161.96</b>	93.00%	\$40.00	\$262.93
Roscommon Management Unit	5	216.60	\$57.20	<b>\$106.97</b>	87.00%	\$62.32	\$141.00
AUSABLE STATE FOREST	5	216.60	\$57.20	<b>\$106.97</b>	87.00%	\$62.32	\$141.00
NORTHERN LOWER PENNINSULA	33	1,833.10	\$79.00	<b>\$150.81</b>	91.00%	\$40.00	\$262.93
STATEWIDE	61	3,258.00	\$83.43	<b>\$139.40</b>	67.00%	\$40.00	\$262.93

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	25.40	\$111.44	<b>\$112.30</b>	1.00%	\$109.00	\$140.00
COPPER COUNTRY STATE FOREST	2	25.40	\$111.44	<b>\$112.30</b>	1.00%	\$109.00	\$140.00
Gwinn Management Unit	1	1.10	\$134.00	<b>\$200.13</b>	49.00%	\$200.13	\$200.13
Escanaba Management Unit	4	141.20	\$142.17	<b>\$218.47</b>	54.00%	\$133.00	\$269.88
ESCANABA RIVER STATE FOREST	5	142.30	\$142.10	<b>\$218.33</b>	54.00%	\$133.00	\$269.88
Shingleton Management Unit	1	192.10	\$133.00	<b>\$144.27</b>	8.00%	\$144.27	\$144.27
LAKE SUPERIOR STATE FOREST	1	192.10	\$133.00	<b>\$144.27</b>	8.00%	\$144.27	\$144.27
UPPER PENINSULA	8	359.80	\$135.08	<b>\$171.30</b>	27.00%	\$109.00	\$269.88
Gaylord Management Unit	3	675.70	\$90.86	<b>\$195.08</b>	115.00%	\$119.00	\$197.26
Pigeon River Country Management Unit	1	4.20	\$112.00	<b>\$330.00</b>	195.00%	\$330.00	\$330.00
MACKINAW STATE FOREST	4	679.90	\$91.00	<b>\$195.91</b>	115.00%	\$119.00	\$330.00
Traverse City Management Unit	13	1,336.80	\$116.01	<b>\$209.79</b>	81.00%	\$135.00	\$273.43
Cadillac Management Unit	7	762.40	\$164.99	<b>\$222.28</b>	35.00%	\$91.00	\$534.13
PERE MARQUETTE STATE FOREST	20	2,099.20	\$133.80	<b>\$214.32</b>	60.00%	\$91.00	\$534.13
Roscommon Management Unit	2	995.30	\$120.09	<b>\$171.87</b>	43.00%	\$154.62	\$173.61
AUSABLE STATE FOREST	2	995.30	\$120.09	<b>\$171.87</b>	43.00%	\$154.62	\$173.61
NORTHERN LOWER PENNINSULA	26	3,774.40	\$122.47	<b>\$199.81</b>	63.00%	\$91.00	\$534.13
STATEWIDE	34	4,134.20	\$123.57	<b>\$197.33</b>	60.00%	\$91.00	\$534.13



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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	1,162.60	\$87.00	<b>\$155.00</b>	78.00%	\$155.00	\$155.00
ESCANABA RIVER STATE FOREST	1	1,162.60	\$87.00	<b>\$155.00</b>	78.00%	\$155.00	\$155.00
UPPER PENINSULA	1	1,162.60	\$87.00	<b>\$155.00</b>	78.00%	\$155.00	\$155.00
Gaylord Management Unit	8	2,041.00	\$82.81	<b>\$161.79</b>	95.00%	\$85.00	\$406.10
Pigeon River Country Management Unit	3	583.10	\$96.40	<b>\$147.61</b>	53.00%	\$139.00	\$152.80
MACKINAW STATE FOREST	11	2,624.10	\$85.83	<b>\$158.64</b>	85.00%	\$85.00	\$406.10
Traverse City Management Unit	13	2,603.30	\$76.72	<b>\$147.79</b>	93.00%	\$77.03	\$226.76
Cadillac Management Unit	7	1,306.00	\$93.67	<b>\$154.58</b>	65.00%	\$82.44	\$366.07
PERE MARQUETTE STATE FOREST	20	3,909.30	\$82.38	<b>\$150.06</b>	82.00%	\$77.03	\$366.07
Roscommon Management Unit	9	3,543.30	\$90.44	<b>\$170.60</b>	89.00%	\$98.40	\$299.75
AUSABLE STATE FOREST	9	3,543.30	\$90.44	<b>\$170.60</b>	89.00%	\$98.40	\$299.75
NORTHERN LOWER PENNINSULA	40	10,076.70	\$86.11	<b>\$159.52</b>	85.00%	\$77.03	\$406.10
STATEWIDE	41	11,239.30	\$86.21	<b>\$159.05</b>	84.00%	\$77.03	\$406.10

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<b>SUGAR MAPLE (01)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	6	590.90	\$152.91	<b>\$208.98</b>	37.00%	\$105.00	\$330.00
COPPER COUNTRY STATE FOREST	6	590.90	\$152.91	<b>\$208.98</b>	37.00%	\$105.00	\$330.00
Gwinn Management Unit	4	243.20	\$232.29	<b>\$306.20</b>	32.00%	\$235.00	\$350.23
Escanaba Management Unit	9	176.20	\$164.83	<b>\$200.20</b>	21.00%	\$133.00	\$279.01
ESCANABA RIVER STATE FOREST	13	419.40	\$203.95	<b>\$261.67</b>	28.00%	\$133.00	\$350.23
Shingleton Management Unit	3	56.30	\$276.21	<b>\$311.33</b>	13.00%	\$300.00	\$325.41
Newberry Management Unit	1	6.40	\$125.00	<b>\$125.00</b>	0.00%	\$125.00	\$125.00
Sault Ste Marie (Soo Office)	2	10.40	\$274.00	<b>\$292.00</b>	7.00%	\$280.00	\$293.00
Sault Ste Marie (Drummond Island)	2	164.10	\$199.00	<b>\$199.00</b>	0.00%	\$199.00	\$199.00
LAKE SUPERIOR STATE FOREST	8	237.20	\$218.62	<b>\$227.74</b>	4.00%	\$125.00	\$325.41
<b>UPPER PENINSULA</b>	<b>27</b>	<b>1,247.50</b>	<b>\$182.56</b>	<b>\$230.26</b>	<b>26.00%</b>	<b>\$105.00</b>	<b>\$350.23</b>
Gaylord Management Unit	5	1,078.90	\$188.46	<b>\$474.21</b>	152.00%	\$151.05	\$593.51
MACKINAW STATE FOREST	5	1,078.90	\$188.46	<b>\$474.21</b>	152.00%	\$151.05	\$593.51
Traverse City Management Unit	9	1,046.10	\$145.35	<b>\$228.95</b>	58.00%	\$144.34	\$345.03
Cadillac Management Unit	4	118.50	\$152.32	<b>\$209.71</b>	38.00%	\$106.00	\$297.32
PERE MARQUETTE STATE FOREST	13	1,164.60	\$146.06	<b>\$227.00</b>	55.00%	\$106.00	\$345.03
Roscommon Management Unit	1	4.60	\$117.00	<b>\$117.00</b>	0.00%	\$117.00	\$117.00
AUSABLE STATE FOREST	1	4.60	\$117.00	<b>\$117.00</b>	0.00%	\$117.00	\$117.00
<b>NORTHERN LOWER PENNINSULA</b>	<b>19</b>	<b>2,248.10</b>	<b>\$166.35</b>	<b>\$345.41</b>	<b>108.00%</b>	<b>\$106.00</b>	<b>\$593.51</b>
<b>STATEWIDE</b>	<b>46</b>	<b>3,495.60</b>	<b>\$172.13</b>	<b>\$304.32</b>	<b>77.00%</b>	<b>\$105.00</b>	<b>\$593.51</b>

<b>WHITE ASH (06)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	3	19.80	\$45.49	<b>\$47.12</b>	4.00%	\$25.00	\$50.06
COPPER COUNTRY STATE FOREST	3	19.80	\$45.49	<b>\$47.12</b>	4.00%	\$25.00	\$50.06
Escanaba Management Unit	5	37.70	\$61.54	<b>\$71.25</b>	16.00%	\$58.00	\$152.19
ESCANABA RIVER STATE FOREST	5	37.70	\$61.54	<b>\$71.25</b>	16.00%	\$58.00	\$152.19
Sault Ste Marie (Drummond Island)	2	108.40	\$42.00	<b>\$49.82</b>	19.00%	\$42.00	\$50.00
LAKE SUPERIOR STATE FOREST	2	108.40	\$42.00	<b>\$49.82</b>	19.00%	\$42.00	\$50.00
<b>UPPER PENINSULA</b>	<b>10</b>	<b>165.90</b>	<b>\$46.86</b>	<b>\$54.37</b>	<b>16.00%</b>	<b>\$25.00</b>	<b>\$152.19</b>
<b>STATEWIDE</b>	<b>10</b>	<b>165.90</b>	<b>\$46.86</b>	<b>\$54.37</b>	<b>16.00%</b>	<b>\$25.00</b>	<b>\$152.19</b>

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	29.60	\$62.24	<b>\$126.58</b>	103.00%	\$59.00	\$184.02
ESCANABA RIVER STATE FOREST	2	29.60	\$62.24	<b>\$126.58</b>	103.00%	\$59.00	\$184.02
UPPER PENINSULA	2	29.60	\$62.24	<b>\$126.58</b>	103.00%	\$59.00	\$184.02
Traverse City Management Unit	9	448.10	\$49.82	<b>\$131.07</b>	163.00%	\$47.00	\$170.60
Cadillac Management Unit	1	12.90	\$35.00	<b>\$35.00</b>	0.00%	\$35.00	\$35.00
PERE MARQUETTE STATE FOREST	10	461.00	\$49.41	<b>\$128.38</b>	160.00%	\$35.00	\$170.60
Roscommon Management Unit	5	84.60	\$72.57	<b>\$136.00</b>	87.00%	\$109.33	\$160.25
AUSABLE STATE FOREST	5	84.60	\$72.57	<b>\$136.00</b>	87.00%	\$109.33	\$160.25
NORTHERN LOWER PENNINSULA	15	545.60	\$53.00	<b>\$129.56</b>	144.00%	\$35.00	\$170.60
STATEWIDE	17	575.20	\$53.48	<b>\$129.41</b>	142.00%	\$35.00	\$184.02

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	33.60	\$30.00	<b>\$41.00</b>	37.00%	\$41.00	\$41.00
Pigeon River Country Management Unit	3	213.70	\$47.91	<b>\$96.01</b>	100.00%	\$85.00	\$132.42
MACKINAW STATE FOREST	4	247.30	\$45.47	<b>\$88.54</b>	95.00%	\$41.00	\$132.42
Traverse City Management Unit	12	730.90	\$43.71	<b>\$66.52</b>	52.00%	\$45.74	\$100.00
Cadillac Management Unit	8	549.10	\$65.45	<b>\$116.37</b>	78.00%	\$58.31	\$214.13
PERE MARQUETTE STATE FOREST	20	1,280.00	\$53.04	<b>\$87.90</b>	66.00%	\$45.74	\$214.13
Roscommon Management Unit	6	533.80	\$39.25	<b>\$81.91</b>	109.00%	\$47.16	\$123.32
AUSABLE STATE FOREST	6	533.80	\$39.25	<b>\$81.91</b>	109.00%	\$47.16	\$123.32
NORTHERN LOWER PENNINSULA	30	2,061.10	\$48.56	<b>\$86.43</b>	78.00%	\$41.00	\$214.13
STATEWIDE	30	2,061.10	\$48.56	<b>\$86.43</b>	78.00%	\$41.00	\$214.13

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	62.30	\$57.89	<b>\$66.53</b>	15.00%	\$51.00	\$110.00
COPPER COUNTRY STATE FOREST	5	62.30	\$57.89	<b>\$66.53</b>	15.00%	\$51.00	\$110.00
Gwinn Management Unit	2	3.20	\$59.00	<b>\$155.31</b>	163.00%	\$90.00	\$200.00
Escanaba Management Unit	4	21.10	\$58.53	<b>\$73.93</b>	26.00%	\$48.00	\$110.00
ESCANABA RIVER STATE FOREST	6	24.30	\$58.59	<b>\$84.64</b>	44.00%	\$48.00	\$200.00
Shingleton Management Unit	2	3.40	\$110.12	<b>\$147.95</b>	34.00%	\$100.00	\$162.71
Newberry Management Unit	1	40.40	\$38.00	<b>\$38.00</b>	0.00%	\$38.00	\$38.00
Sault Ste Marie (Drummond Island)	1	1.50	\$68.00	<b>\$100.00</b>	47.00%	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	4	45.30	\$44.41	<b>\$48.31</b>	9.00%	\$38.00	\$162.71
UPPER PENINSULA	15	131.90	\$53.39	<b>\$63.61</b>	19.00%	\$38.00	\$200.00
STATEWIDE	15	131.90	\$53.39	<b>\$63.61</b>	19.00%	\$38.00	\$200.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	199.00	\$2.07	<b>\$2.20</b>	6.00%	\$2.00	\$5.00
COPPER COUNTRY STATE FOREST	3	199.00	\$2.07	<b>\$2.20</b>	6.00%	\$2.00	\$5.00
Gwinn Management Unit	4	1,095.00	\$21.46	<b>\$23.09</b>	8.00%	\$21.25	\$32.00
Escanaba Management Unit	12	1,363.00	\$13.24	<b>\$26.93</b>	103.00%	\$10.75	\$35.10
ESCANABA RIVER STATE FOREST	16	2,458.00	\$16.90	<b>\$25.22</b>	49.00%	\$10.75	\$35.10
Shingleton Management Unit	6	354.00	\$11.83	<b>\$18.22</b>	54.00%	\$10.40	\$32.54
Newberry Management Unit	1	113.00	\$5.10	<b>\$5.10</b>	0.00%	\$5.10	\$5.10
Sault Ste Marie (Naubinway Office)	2	65.00	\$8.35	<b>\$17.97</b>	115.00%	\$8.35	\$24.39
Sault Ste Marie (Soo Office)	2	69.00	\$6.40	<b>\$6.47</b>	1.00%	\$6.40	\$6.50
Sault Ste Marie (Drummond Island)	2	51.00	\$6.65	<b>\$6.65</b>	0.00%	\$6.65	\$6.65
LAKE SUPERIOR STATE FOREST	13	652.00	\$9.34	<b>\$13.77</b>	47.00%	\$5.10	\$32.54
UPPER PENINSULA	32	3,309.00	\$14.52	<b>\$21.58</b>	49.00%	\$2.00	\$35.10
Gaylord Management Unit	2	16.00	\$13.56	<b>\$22.87</b>	69.00%	\$14.00	\$28.19
Pigeon River Country Management Unit	3	144.00	\$20.21	<b>\$30.14</b>	49.00%	\$21.29	\$87.48
MACKINAW STATE FOREST	5	160.00	\$19.54	<b>\$29.41</b>	51.00%	\$14.00	\$87.48
Traverse City Management Unit	3	40.00	\$8.05	<b>\$12.61</b>	57.00%	\$7.90	\$17.90
Cadillac Management Unit	5	555.00	\$8.46	<b>\$13.48</b>	59.00%	\$7.99	\$30.05
PERE MARQUETTE STATE FOREST	8	595.00	\$8.43	<b>\$13.42</b>	59.00%	\$7.90	\$30.05
Roscommon Management Unit	6	263.00	\$20.92	<b>\$34.47</b>	65.00%	\$20.45	\$61.53
AUSABLE STATE FOREST	6	263.00	\$20.92	<b>\$34.47</b>	65.00%	\$20.45	\$61.53
NORTHERN LOWER PENNINSULA	19	1,018.00	\$13.40	<b>\$21.37</b>	59.00%	\$7.90	\$87.48
STATEWIDE	51	4,327.00	\$14.26	<b>\$21.53</b>	51.00%	\$2.00	\$87.48

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	409.00	\$5.56	<b>\$5.81</b>	4.00%	\$4.00	\$6.87
COPPER COUNTRY STATE FOREST	4	409.00	\$5.56	<b>\$5.81</b>	4.00%	\$4.00	\$6.87
Escanaba Management Unit	1	36.00	\$9.40	<b>\$9.40</b>	0.00%	\$9.40	\$9.40
ESCANABA RIVER STATE FOREST	1	36.00	\$9.40	<b>\$9.40</b>	0.00%	\$9.40	\$9.40
UPPER PENINSULA	5	445.00	\$5.87	<b>\$6.10</b>	4.00%	\$4.00	\$9.40
Gaylord Management Unit	4	640.00	\$5.27	<b>\$9.10</b>	73.00%	\$5.24	\$20.75
MACKINAW STATE FOREST	4	640.00	\$5.27	<b>\$9.10</b>	73.00%	\$5.24	\$20.75
Traverse City Management Unit	2	617.00	\$9.25	<b>\$16.37</b>	77.00%	\$10.47	\$27.72
Cadillac Management Unit	1	21.00	\$4.75	<b>\$4.75</b>	0.00%	\$4.75	\$4.75
PERE MARQUETTE STATE FOREST	3	638.00	\$9.10	<b>\$15.99</b>	76.00%	\$4.75	\$27.72
NORTHERN LOWER PENNINSULA	7	1,278.00	\$7.18	<b>\$12.54</b>	75.00%	\$4.75	\$27.72
STATEWIDE	12	1,723.00	\$6.84	<b>\$10.87</b>	59.00%	\$4.00	\$27.72

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	193.00	\$31.65	<b>\$31.72</b>	0.00%	\$31.67	\$32.00
Escanaba Management Unit	2	6.00	\$11.22	<b>\$15.03</b>	34.00%	\$5.00	\$35.10
ESCANABA RIVER STATE FOREST	4	199.00	\$31.03	<b>\$31.22</b>	1.00%	\$5.00	\$35.10
Shingleton Management Unit	4	240.00	\$25.22	<b>\$40.18</b>	59.00%	\$20.40	\$54.24
LAKE SUPERIOR STATE FOREST	4	240.00	\$25.22	<b>\$40.18</b>	59.00%	\$20.40	\$54.24
UPPER PENINSULA	8	439.00	\$27.86	<b>\$36.12</b>	30.00%	\$5.00	\$54.24
Gaylord Management Unit	3	546.00	\$11.22	<b>\$16.02</b>	43.00%	\$13.69	\$23.22
MACKINAW STATE FOREST	3	546.00	\$11.22	<b>\$16.02</b>	43.00%	\$13.69	\$23.22
Traverse City Management Unit	7	605.00	\$9.22	<b>\$15.22</b>	65.00%	\$8.51	\$49.00
Cadillac Management Unit	1	6.00	\$11.00	<b>\$11.08</b>	1.00%	\$11.08	\$11.08
PERE MARQUETTE STATE FOREST	8	611.00	\$9.23	<b>\$15.18</b>	64.00%	\$8.51	\$49.00
Roscommon Management Unit	8	1,800.00	\$11.65	<b>\$24.60</b>	111.00%	\$12.00	\$37.37
AUSABLE STATE FOREST	8	1,800.00	\$11.65	<b>\$24.60</b>	111.00%	\$12.00	\$37.37
NORTHERN LOWER PENNINSULA	19	2,957.00	\$11.07	<b>\$21.07</b>	90.00%	\$8.51	\$49.00
STATEWIDE	27	3,396.00	\$13.24	<b>\$23.01</b>	74.00%	\$5.00	\$54.24

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<b>MISC. SPECIES (90)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Gaylord Management Unit	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63
MACKINAW STATE FOREST	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63
NORTHERN LOWER PENNINSULA	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63
STATEWIDE	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63

<b>MIXED ASPEN (80)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	3	286.00	\$5.44	<b>\$6.52</b>	20.00%	\$4.90	\$12.50
COPPER COUNTRY STATE FOREST	3	286.00	\$5.44	<b>\$6.52</b>	20.00%	\$4.90	\$12.50
Gwinn Management Unit	4	3,663.00	\$25.92	<b>\$29.71</b>	15.00%	\$25.20	\$37.50
Escanaba Management Unit	13	3,416.00	\$17.29	<b>\$30.45</b>	76.00%	\$5.00	\$40.25
ESCANABA RIVER STATE FOREST	17	7,079.00	\$21.76	<b>\$30.07</b>	38.00%	\$5.00	\$40.25
Shingleton Management Unit	4	371.00	\$18.95	<b>\$22.34</b>	18.00%	\$18.60	\$32.54
Newberry Management Unit	1	697.00	\$8.65	<b>\$8.65</b>	0.00%	\$8.65	\$8.65
Sault Ste Marie (Naubinway Office)	3	188.00	\$21.35	<b>\$21.36</b>	0.00%	\$21.35	\$21.52
Sault Ste Marie (Soo Office)	2	244.00	\$13.90	<b>\$20.70</b>	49.00%	\$14.00	\$37.35
Sault Ste Marie (Drummond Island)	2	1,477.00	\$12.85	<b>\$12.85</b>	0.00%	\$12.85	\$12.85
LAKE SUPERIOR STATE FOREST	12	2,977.00	\$13.25	<b>\$14.23</b>	7.00%	\$8.65	\$37.35
UPPER PENINSULA	32	10,342.00	\$18.86	<b>\$24.86</b>	32.00%	\$4.90	\$40.25
Gaylord Management Unit	11	1,894.00	\$12.97	<b>\$24.67</b>	90.00%	\$12.15	\$34.02
Pigeon River Country Management Unit	4	643.00	\$12.34	<b>\$24.25</b>	97.00%	\$12.55	\$33.10
MACKINAW STATE FOREST	15	2,537.00	\$12.81	<b>\$24.57</b>	92.00%	\$12.15	\$34.02
Traverse City Management Unit	18	6,065.00	\$11.21	<b>\$23.06</b>	106.00%	\$12.00	\$32.87
Cadillac Management Unit	9	8,869.00	\$12.61	<b>\$24.15</b>	92.00%	\$6.40	\$32.74
PERE MARQUETTE STATE FOREST	27	14,934.00	\$12.04	<b>\$23.71</b>	97.00%	\$6.40	\$32.87
Roscommon Management Unit	11	9,681.00	\$20.87	<b>\$30.32</b>	45.00%	\$22.02	\$51.40
AUSABLE STATE FOREST	11	9,681.00	\$20.87	<b>\$30.32</b>	45.00%	\$22.02	\$51.40
NORTHERN LOWER PENNINSULA	53	27,152.00	\$15.26	<b>\$26.14</b>	71.00%	\$6.40	\$51.40
STATEWIDE	85	37,494.00	\$16.25	<b>\$25.79</b>	59.00%	\$4.90	\$51.40

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	7,873.00	\$5.10	<b>\$6.47</b>	27.00%	\$4.50	\$12.00
COPPER COUNTRY STATE FOREST	6	7,873.00	\$5.10	<b>\$6.47</b>	27.00%	\$4.50	\$12.00
Gwinn Management Unit	4	4,674.00	\$18.81	<b>\$25.07</b>	33.00%	\$19.00	\$32.00
Escanaba Management Unit	18	12,603.00	\$20.32	<b>\$33.25</b>	64.00%	\$5.00	\$40.25
ESCANABA RIVER STATE FOREST	22	17,277.00	\$19.91	<b>\$31.04</b>	56.00%	\$5.00	\$40.25
Shingleton Management Unit	6	3,857.00	\$15.22	<b>\$21.58</b>	42.00%	\$13.20	\$32.54
Newberry Management Unit	1	1,258.00	\$6.90	<b>\$9.25</b>	34.00%	\$9.25	\$9.25
Sault Ste Marie (Naubinway Office)	3	100.00	\$15.60	<b>\$33.32</b>	114.00%	\$15.60	\$47.25
Sault Ste Marie (Soo Office)	3	1,235.00	\$12.35	<b>\$18.77</b>	52.00%	\$13.50	\$22.65
Sault Ste Marie (Drummond Island)	2	1,240.00	\$10.55	<b>\$10.55</b>	0.00%	\$10.55	\$10.55
LAKE SUPERIOR STATE FOREST	15	7,690.00	\$12.65	<b>\$17.49</b>	38.00%	\$9.25	\$47.25
UPPER PENINSULA	43	32,840.00	\$14.66	<b>\$21.98</b>	50.00%	\$4.50	\$47.25
Gaylord Management Unit	11	4,167.00	\$17.37	<b>\$29.02</b>	67.00%	\$15.78	\$49.38
Pigeon River Country Management Unit	6	126.00	\$10.68	<b>\$27.36</b>	156.00%	\$10.70	\$35.75
MACKINAW STATE FOREST	17	4,293.00	\$17.17	<b>\$28.97</b>	69.00%	\$10.70	\$49.38
Traverse City Management Unit	22	13,899.00	\$10.66	<b>\$22.75</b>	113.00%	\$12.03	\$33.21
Cadillac Management Unit	12	5,987.00	\$9.79	<b>\$15.58</b>	59.00%	\$5.50	\$23.09
PERE MARQUETTE STATE FOREST	34	19,886.00	\$10.40	<b>\$20.59</b>	98.00%	\$5.50	\$33.21
Roscommon Management Unit	12	1,968.00	\$14.35	<b>\$22.28</b>	55.00%	\$13.35	\$33.71
AUSABLE STATE FOREST	12	1,968.00	\$14.35	<b>\$22.28</b>	55.00%	\$13.35	\$33.71
NORTHERN LOWER PENNINSULA	63	26,147.00	\$11.81	<b>\$22.09</b>	87.00%	\$5.50	\$49.38
STATEWIDE	106	58,987.00	\$13.40	<b>\$22.03</b>	64.00%	\$4.50	\$49.38



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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	3.00	\$21.55	<b>\$21.56</b>	0.00%	\$21.56	\$21.56
Escanaba Management Unit	6	1,186.00	\$20.47	<b>\$31.76</b>	55.00%	\$5.00	\$36.53
ESCANABA RIVER STATE FOREST	7	1,189.00	\$20.47	<b>\$31.74</b>	55.00%	\$5.00	\$36.53
Shingleton Management Unit	1	680.00	\$13.50	<b>\$32.54</b>	141.00%	\$32.54	\$32.54
LAKE SUPERIOR STATE FOREST	1	680.00	\$13.50	<b>\$32.54</b>	141.00%	\$32.54	\$32.54
UPPER PENINSULA	8	1,869.00	\$17.94	<b>\$32.03</b>	79.00%	\$5.00	\$36.53
Gaylord Management Unit	5	1,108.00	\$12.42	<b>\$13.71</b>	10.00%	\$12.46	\$21.00
Pigeon River Country Management Unit	1	6.00	\$21.40	<b>\$21.40</b>	0.00%	\$21.40	\$21.40
MACKINAW STATE FOREST	6	1,114.00	\$12.47	<b>\$13.75</b>	10.00%	\$12.46	\$21.40
Traverse City Management Unit	15	5,134.00	\$7.11	<b>\$17.67</b>	149.00%	\$7.10	\$23.15
Cadillac Management Unit	9	3,501.00	\$12.02	<b>\$27.10</b>	125.00%	\$11.11	\$36.19
PERE MARQUETTE STATE FOREST	24	8,635.00	\$9.10	<b>\$21.49</b>	136.00%	\$7.10	\$36.19
Roscommon Management Unit	12	2,726.00	\$14.77	<b>\$23.80</b>	61.00%	\$14.25	\$41.70
AUSABLE STATE FOREST	12	2,726.00	\$14.77	<b>\$23.80</b>	61.00%	\$14.25	\$41.70
NORTHERN LOWER PENNINSULA	42	12,475.00	\$10.64	<b>\$21.30</b>	100.00%	\$7.10	\$41.70
STATEWIDE	50	14,344.00	\$11.59	<b>\$22.70</b>	96.00%	\$5.00	\$41.70

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	205.00	\$4.22	<b>\$4.25</b>	1.00%	\$4.05	\$6.00
COPPER COUNTRY STATE FOREST	2	205.00	\$4.22	<b>\$4.25</b>	1.00%	\$4.05	\$6.00
Gwinn Management Unit	3	1,224.00	\$25.38	<b>\$26.55</b>	5.00%	\$25.05	\$42.00
Escanaba Management Unit	11	1,072.00	\$15.96	<b>\$26.96</b>	69.00%	\$15.00	\$35.10
ESCANABA RIVER STATE FOREST	14	2,296.00	\$20.98	<b>\$26.74</b>	27.00%	\$15.00	\$42.00
Shingleton Management Unit	6	1,849.00	\$12.68	<b>\$15.87</b>	25.00%	\$12.00	\$32.54
Newberry Management Unit	1	223.00	\$6.65	<b>\$6.65</b>	0.00%	\$6.65	\$6.65
Sault Ste Marie (Naubinway Office)	3	65.00	\$20.41	<b>\$45.02</b>	121.00%	\$20.10	\$61.31
Sault Ste Marie (Soo Office)	1	16.00	\$12.75	<b>\$13.00</b>	2.00%	\$13.00	\$13.00
Sault Ste Marie (Drummond Island)	2	36.00	\$10.45	<b>\$10.45</b>	0.00%	\$10.45	\$10.45
LAKE SUPERIOR STATE FOREST	13	2,189.00	\$12.26	<b>\$15.69</b>	28.00%	\$6.65	\$61.31
UPPER PENINSULA	29	4,690.00	\$16.18	<b>\$20.60</b>	27.00%	\$4.05	\$61.31
Gaylord Management Unit	2	374.00	\$11.70	<b>\$23.66</b>	102.00%	\$14.00	\$24.26
Pigeon River Country Management Unit	1	12.00	\$12.35	<b>\$46.40</b>	276.00%	\$46.40	\$46.40
MACKINAW STATE FOREST	3	386.00	\$11.72	<b>\$24.36</b>	108.00%	\$14.00	\$46.40
Cadillac Management Unit	1	15.00	\$12.80	<b>\$13.62</b>	6.00%	\$13.62	\$13.62
PERE MARQUETTE STATE FOREST	1	15.00	\$12.80	<b>\$13.62</b>	6.00%	\$13.62	\$13.62
NORTHERN LOWER PENNINSULA	4	401.00	\$11.76	<b>\$23.96</b>	104.00%	\$13.62	\$46.40
STATEWIDE	33	5,091.00	\$15.83	<b>\$20.87</b>	32.00%	\$4.05	\$61.31

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	9	445.00	\$11.62	<b>\$19.31</b>	66.00%	\$10.95	\$30.42
ESCANABA RIVER STATE FOREST	9	445.00	\$11.62	<b>\$19.31</b>	66.00%	\$10.95	\$30.42
Shingleton Management Unit	3	1,621.00	\$4.81	<b>\$8.72</b>	81.00%	\$4.75	\$11.67
Sault Ste Marie (Drummond Island)	1	506.00	\$4.20	<b>\$4.20</b>	0.00%	\$4.20	\$4.20
LAKE SUPERIOR STATE FOREST	4	2,127.00	\$4.66	<b>\$7.64</b>	64.00%	\$4.20	\$11.67
UPPER PENINSULA	13	2,572.00	\$5.87	<b>\$9.66</b>	65.00%	\$4.20	\$30.42
STATEWIDE	13	2,572.00	\$5.87	<b>\$9.66</b>	65.00%	\$4.20	\$30.42

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	94.00	\$9.42	<b>\$10.35</b>	10.00%	\$10.25	\$11.00
COPPER COUNTRY STATE FOREST	2	94.00	\$9.42	<b>\$10.35</b>	10.00%	\$10.25	\$11.00
Gwinn Management Unit	1	57.00	\$13.90	<b>\$13.90</b>	0.00%	\$13.90	\$13.90
Escanaba Management Unit	2	86.00	\$13.93	<b>\$31.43</b>	126.00%	\$14.05	\$35.10
ESCANABA RIVER STATE FOREST	3	143.00	\$13.92	<b>\$24.44</b>	76.00%	\$13.90	\$35.10
Shingleton Management Unit	2	30.00	\$10.74	<b>\$10.74</b>	0.00%	\$9.95	\$11.20
Sault Ste Marie (Naubinway Office)	1	6.00	\$9.70	<b>\$9.70</b>	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	1	4.00	\$7.30	<b>\$20.00</b>	174.00%	\$20.00	\$20.00
Sault Ste Marie (Drummond Island)	2	86.00	\$7.05	<b>\$7.05</b>	0.00%	\$7.05	\$7.05
LAKE SUPERIOR STATE FOREST	6	126.00	\$8.06	<b>\$8.47</b>	5.00%	\$7.05	\$20.00
UPPER PENINSULA	11	363.00	\$10.72	<b>\$15.25</b>	42.00%	\$7.05	\$35.10
Gaylord Management Unit	1	6.00	\$8.05	<b>\$10.00</b>	24.00%	\$10.00	\$10.00
MACKINAW STATE FOREST	1	6.00	\$8.05	<b>\$10.00</b>	24.00%	\$10.00	\$10.00
Traverse City Management Unit	3	96.00	\$8.70	<b>\$14.61</b>	68.00%	\$9.57	\$28.13
PERE MARQUETTE STATE FOREST	3	96.00	\$8.70	<b>\$14.61</b>	68.00%	\$9.57	\$28.13
Roscommon Management Unit	1	35.00	\$9.30	<b>\$22.49</b>	142.00%	\$22.49	\$22.49
AUSABLE STATE FOREST	1	35.00	\$9.30	<b>\$22.49</b>	142.00%	\$22.49	\$22.49
NORTHERN LOWER PENNINSULA	5	137.00	\$8.82	<b>\$16.42</b>	86.00%	\$9.57	\$28.13
STATEWIDE	16	500.00	\$10.20	<b>\$15.57</b>	53.00%	\$7.05	\$35.10

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	1,388.00	\$43.80	<b>\$64.83</b>	48.00%	\$43.83	\$65.00
Escanaba Management Unit	8	2,475.00	\$44.48	<b>\$73.57</b>	65.00%	\$5.00	\$80.23
ESCANABA RIVER STATE FOREST	10	3,863.00	\$44.24	<b>\$70.43</b>	59.00%	\$5.00	\$80.23
Shingleton Management Unit	6	2,453.00	\$51.12	<b>\$76.09</b>	49.00%	\$41.35	\$95.79
Sault Ste Marie (Naubinway Office)	3	5,605.00	\$50.91	<b>\$101.17</b>	99.00%	\$72.44	\$115.89
LAKE SUPERIOR STATE FOREST	9	8,058.00	\$50.97	<b>\$93.54</b>	84.00%	\$41.35	\$115.89
UPPER PENINSULA	19	11,921.00	\$48.79	<b>\$86.05</b>	76.00%	\$5.00	\$115.89
Gaylord Management Unit	8	3,332.00	\$32.45	<b>\$56.22</b>	73.00%	\$40.00	\$66.75
Pigeon River Country Management Unit	3	347.00	\$36.99	<b>\$70.05</b>	89.00%	\$59.59	\$71.66
MACKINAW STATE FOREST	11	3,679.00	\$32.88	<b>\$57.52</b>	75.00%	\$40.00	\$71.66
Traverse City Management Unit	13	3,333.00	\$26.44	<b>\$47.09</b>	78.00%	\$26.00	\$64.00
Cadillac Management Unit	8	2,009.00	\$41.05	<b>\$74.49</b>	81.00%	\$35.99	\$186.17
PERE MARQUETTE STATE FOREST	21	5,342.00	\$31.94	<b>\$57.39</b>	80.00%	\$26.00	\$186.17
Roscommon Management Unit	11	3,313.00	\$38.16	<b>\$65.07</b>	71.00%	\$50.81	\$103.74
AUSABLE STATE FOREST	11	3,313.00	\$38.16	<b>\$65.07</b>	71.00%	\$50.81	\$103.74
NORTHERN LOWER PENNINSULA	43	12,334.00	\$33.89	<b>\$59.49</b>	76.00%	\$26.00	\$186.17
STATEWIDE	62	24,255.00	\$41.21	<b>\$72.55</b>	76.00%	\$5.00	\$186.17

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	813.00	\$16.95	<b>\$21.25</b>	25.00%	\$21.25	\$21.25
Escanaba Management Unit	7	429.00	\$9.83	<b>\$22.77</b>	132.00%	\$9.70	\$33.62
ESCANABA RIVER STATE FOREST	8	1,242.00	\$14.49	<b>\$21.77</b>	50.00%	\$9.70	\$33.62
Shingleton Management Unit	4	151.00	\$4.31	<b>\$4.75</b>	10.00%	\$4.10	\$13.54
Newberry Management Unit	1	33.00	\$2.90	<b>\$2.90</b>	0.00%	\$2.90	\$2.90
LAKE SUPERIOR STATE FOREST	5	184.00	\$4.05	<b>\$4.42</b>	9.00%	\$2.90	\$13.54
UPPER PENINSULA	13	1,426.00	\$13.15	<b>\$19.53</b>	49.00%	\$2.90	\$33.62
Cadillac Management Unit	1	9.00	\$11.90	<b>\$12.47</b>	5.00%	\$12.47	\$12.47
PERE MARQUETTE STATE FOREST	1	9.00	\$11.90	<b>\$12.47</b>	5.00%	\$12.47	\$12.47
NORTHERN LOWER PENNINSULA	1	9.00	\$11.90	<b>\$12.47</b>	5.00%	\$12.47	\$12.47
STATEWIDE	14	1,435.00	\$13.14	<b>\$19.49</b>	48.00%	\$2.90	\$33.62

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	933.00	\$18.25	<b>\$31.75</b>	74.00%	\$18.26	\$32.00
Escanaba Management Unit	9	1,639.00	\$19.07	<b>\$32.91</b>	73.00%	\$5.00	\$38.00
ESCANABA RIVER STATE FOREST	11	2,572.00	\$18.77	<b>\$32.49</b>	73.00%	\$5.00	\$38.00
Shingleton Management Unit	6	932.00	\$16.47	<b>\$23.18</b>	41.00%	\$14.05	\$32.54
Sault Ste Marie (Naubinway Office)	2	13.00	\$9.25	<b>\$18.95</b>	105.00%	\$12.08	\$22.01
LAKE SUPERIOR STATE FOREST	8	945.00	\$16.37	<b>\$23.12</b>	41.00%	\$12.08	\$32.54
UPPER PENINSULA	19	3,517.00	\$18.13	<b>\$29.97</b>	65.00%	\$5.00	\$38.00
Gaylord Management Unit	3	459.00	\$15.54	<b>\$20.45</b>	32.00%	\$16.00	\$32.55
Pigeon River Country Management Unit	3	320.00	\$15.27	<b>\$40.55</b>	166.00%	\$35.00	\$58.33
MACKINAW STATE FOREST	6	779.00	\$15.42	<b>\$28.71</b>	86.00%	\$16.00	\$58.33
Traverse City Management Unit	14	2,433.00	\$8.93	<b>\$26.25</b>	194.00%	\$8.54	\$30.61
Cadillac Management Unit	10	1,729.00	\$12.45	<b>\$21.24</b>	71.00%	\$6.25	\$44.14
PERE MARQUETTE STATE FOREST	24	4,162.00	\$10.39	<b>\$24.17</b>	133.00%	\$6.25	\$44.14
Roscommon Management Unit	11	3,349.00	\$19.90	<b>\$34.12</b>	71.00%	\$19.90	\$63.52
AUSABLE STATE FOREST	11	3,349.00	\$19.90	<b>\$34.12</b>	71.00%	\$19.90	\$63.52
NORTHERN LOWER PENNINSULA	41	8,290.00	\$14.71	<b>\$28.62</b>	95.00%	\$6.25	\$63.52
STATEWIDE	60	11,807.00	\$15.73	<b>\$29.02</b>	84.00%	\$5.00	\$63.52