

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2023 TO 9/30/2023

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 3 of 23

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	580.60	\$73.66	<u>\$85.38</u>	<u> </u>	\$75.00	<u>\$127.44</u>
COPPER COUNTRY STATE FOREST	6	580.60	\$73.66	\$85.38	16.00%	\$75.00	\$127.44
Gwinn Management Unit	5	51.30	\$35.00	\$46.37	32.00%	\$35.00	\$68.34
		6.30	\$47.00	<u>\$47.00</u>		\$47.00	\$47.00
ESCANABA RIVER STATE FOREST	6	57.60	\$36.31	\$46.44	28.00%	\$35.00	\$68.34
UPPER PENINSULA	12	638.20	\$70.29	\$81.87	16.00%	\$35.00	\$127.44
Gaylord Management Unit	2	296.00	\$71.74	\$71.74	0.00%	\$69.00	\$80.00
Atlanta Management Unit		<u> </u>		<u></u>	74.00%	<u>\$138.93</u>	<u>\$138.93</u>
MACKINAW STATE FOREST	3	376.70	\$73.51	\$86.13	17.00%	\$69.00	\$138.93
Grayling Management Unit	1			\$114.99		\$114.99	<u>\$114.99</u>
AUSABLE STATE FOREST	1	26.80	\$87.00	\$114.99	32.00%	\$114.99	\$114.99
NORTHERN LOWER PENNINSULA	4	403.50	\$74.40	\$88.05	18.00%	\$69.00	\$138.93
STATEWIDE	16	1,041.70	\$71.88	\$84.26	17.00%	\$35.00	\$138.93

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	0.90	<u>\$45.00</u>	\$45.00	0.00%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	1	0.90	\$45.00	\$45.00	0.00%	\$45.00	\$45.00
UPPER PENINSULA	1	0.90	\$45.00	\$45.00	0.00%	\$45.00	\$45.00
Gaylord Management Unit	2	89.70	\$58.02	\$58.02	0.00%	\$52.00	\$60.00
_Atlanta Management Unit	1	6.50_	\$65.00	<u>\$112.88</u>	74.00%	<u>\$112.88</u>	<u>\$112.88</u>
MACKINAW STATE FOREST	3	96.20	\$58.49	\$61.73	6.00%	\$52.00	\$112.88
Traverse City Management Unit	1	5.40	\$170.00	\$170.00	0.00%	\$170.00	\$170.00
<u>Cadillac Management Unit</u>	1		<u>\$15</u> 7.00	<u>\$157.00</u>		<u>\$157</u> .00	<u>\$157.00</u>
PERE MARQUETTE STATE FOREST	2	34.10	\$159.06	\$159.06	0.00%	\$157.00	\$170.00
NORTHERN LOWER PENNINSULA	5	130.30	\$84.81	\$87.20	3.00%	\$52.00	\$170.00
STATEWIDE	6	131.20	\$84.54	\$86.91	3.00%	\$45.00	\$170.00

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 4 of 23

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.60	\$17.00	\$17.55	3.00%	\$17.55	\$17.55
COPPER COUNTRY STATE FOREST	1	4.60	\$17.00	\$17.55	3.00%	\$17.55	\$17.55
UPPER PENINSULA	1	4.60	\$17.00	\$17.55	3.00%	\$17.55	\$17.55
STATEWIDE	1	4.60	\$17.00	\$17.55	3.00%	\$17.55	\$17.55

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	14.60		<u>\$48.00</u>		<u>\$48.00</u>	<u>\$48.00</u>
COPPER COUNTRY STATE FOREST	2	14.60	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
Gwinn Management Unit	1	<u> </u>	<u>\$75.00</u>	<u> </u>		<u>\$75</u> .21	<u>\$75.21</u>
ESCANABA RIVER STATE FOREST	1	1.90	\$75.00	\$75.21	0.00%	\$75.21	\$75.21
Shingleton Management Unit	1	0.70	<u>\$112.00</u>	<u>\$112.00</u>		<u>\$112.00</u>	<u>\$112.00</u>
LAKE SUPERIOR STATE FOREST	1	0.70	\$112.00	\$112.00	0.00%	\$112.00	\$112.00
UPPER PENINSULA	4	17.20	\$53.59	\$53.61	0.00%	\$48.00	\$112.00
Grayling Management Unit	1	0.80	\$218.00	\$235.00	8.00%	\$235.00	\$235.00
Gladwin Management Unit	<u> </u>		<u>\$213.00</u>	<u> </u>		<u>\$292</u> .17	<u>\$292.17</u>
AUSABLE STATE FOREST	2	4.20	\$213.95	\$281.28	31.00%	\$235.00	\$292.17
NORTHERN LOWER PENNINSULA	2	4.20	\$213.95	\$281.28	31.00%	\$235.00	\$292.17
STATEWIDE	6	21.40	\$85.06	\$98.29	16.00%	\$48.00	\$292.17

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	2	152.00	\$46.00	\$54.29	18.00%	\$50.00	\$66.56
<u>    Cadillac Management Unit                                    </u>	<u> </u>	12.60	\$26.00	<u>\$26.00</u>		<u>\$26</u> .00	\$26.00
PERE MARQUETTE STATE FOREST	3	164.60	\$44.47	\$52.13	17.00%	\$26.00	\$66.56
Roscommon Management Unit	1	13.60	\$43.00	\$43.00	0.00%	\$43.00	\$43.00
Grayling Management Unit	<u> </u>		\$46.00	<u>\$48.00</u>		<u>\$48.00</u>	\$48.00
AUSABLE STATE FOREST	2	42.90	\$45.05	\$46.41	3.00%	\$43.00	\$48.00
NORTHERN LOWER PENNINSULA	5	207.50	\$44.59	\$50.95	14.00%	\$26.00	\$66.56
STATEWIDE	5	207.50	\$44.59	\$50.95	14.00%	\$26.00	\$66.56

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 5 of 23

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	140.90	\$60.87	\$60.87	0.00%	\$54.00	\$62.00
Pigeon River Country Management Unit	4	316.30	\$50.52	\$52.37	4.00%	\$32.00	\$63.28
<u>Atlanta Management Unit</u>	<u> </u>	1 <u>,417.30</u>		<u> \$185.23</u>	83.00% _	<u> </u>	<u>\$286.46</u>
MACKINAW STATE FOREST	14	1,874.50	\$89.48	\$153.46	72.00%	\$32.00	\$286.46
Traverse City Management Unit	4	301.90	\$138.10	\$142.08	3.00%	\$130.00	\$153.52
<u>Cadillac Management Unit</u>	1	<u>596.70</u>		<u> </u>		<u>\$97</u> .00	<u>\$97.00</u>
PERE MARQUETTE STATE FOREST	5	898.60	\$110.81	\$112.15	1.00%	\$97.00	\$153.52
Roscommon Management Unit	3	198.70	\$104.39	\$106.70	2.00%	\$95.00	\$108.00
Grayling Management Unit	4	315.60	\$96.75	\$125.88	30.00%	\$101.94	\$145.00
_Gladwin Management Unit	<u> </u>	1 <u>,516.50</u>	\$72.67	<u> </u>	<u> </u>	<u>\$69</u> .00	<u>\$101.77</u>
AUSABLE STATE FOREST	16	2,030.80	\$79.52	\$89.22	12.00%	\$69.00	\$145.00
NORTHERN LOWER PENNINSULA	35	4,803.90	\$89.26	\$118.58	33.00%	\$32.00	\$286.46
STATEWIDE	35	4,803.90	\$89.26	\$118.58	33.00%	\$32.00	\$286.46

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	3	426.30	<u>\$150.94</u>	<u>\$178.08</u>	<u> </u>	\$170.02	<u>\$320.8</u> 7
MACKINAW STATE FOREST	3	426.30	\$150.94	\$178.08	18.00%	\$170.02	\$320.87
Traverse City Management Unit	2		\$100.00	<u>\$102.95</u>		<u>\$100.00</u>	<u>\$110.00</u>
PERE MARQUETTE STATE FOREST	2	89.10	\$100.00	\$102.95	3.00%	\$100.00	\$110.00
Roscommon Management Unit	2	158.80	\$133.56	\$141.39	6.00%	\$135.00	\$143.00
Grayling Management Unit	6	189.00	\$157.34	\$325.94	107.00%	\$159.00	\$437.00
Gladwin Management Unit	8	1,095.80	<u>\$110.99</u>	<u>\$158.40</u>	43.00%	<u>\$125.00</u>	<u>\$363.78</u>
AUSABLE STATE FOREST	16	1,443.60	\$119.54	\$178.46	49.00%	\$125.00	\$437.00
NORTHERN LOWER PENNINSULA	21	1,959.00	\$125.49	\$174.95	39.00%	\$100.00	\$437.00
STATEWIDE	21	1,959.00	\$125.49	\$174.95	39.00%	\$100.00	\$437.00

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 6 of 23

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	4.00	\$56.00	<u>\$56.00 \$56.00</u>	0.00%	<u>\$56</u> .00	<u>\$56.0</u> 0
COPPER COUNTRY STATE FOREST	1	4.00	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
Gwinn Management Unit	5	63.80	\$70.38	\$99.53	41.00%	\$64.00	\$156.40
<u>    Escanaba Management Unit                                    </u>	4_		<u>\$102.11</u>	<u>\$138.53</u>		\$88.00	<u>\$198.26</u>
ESCANABA RIVER STATE FOREST	9	152.00	\$88.79	\$122.16	38.00%	\$64.00	\$198.26
Shingleton Management Unit	3	24.70		<u>\$83.60</u>		\$80.00	<u>\$160.30</u>
LAKE SUPERIOR STATE FOREST	3	24.70	\$82.49	\$83.60	1.00%	\$80.00	\$160.30
UPPER PENINSULA	13	180.70	\$87.20	\$115.43	32.00%	\$56.00	\$198.26
Pigeon River Country Management Unit	1	3.30	<u>\$36.00</u>	<u>\$36.00 \$36.00</u>		\$36.00	\$36.00
MACKINAW STATE FOREST	1	3.30	\$36.00	\$36.00	0.00%	\$36.00	\$36.00
Traverse City Management Unit	1	2.20	<u>\$44.00</u>	<u>\$108.75</u>	147.00%	<u>\$108</u> .75	<u>\$108.75</u>
PERE MARQUETTE STATE FOREST	1	2.20	\$44.00	\$108.75	147.00%	\$108.75	\$108.75
NORTHERN LOWER PENNINSULA	2	5.50	\$39.20	\$65.10	66.00%	\$36.00	\$108.75
STATEWIDE	15	186.20	\$85.79	\$113.94	33.00%	\$36.00	\$198.26

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 7 of 23

RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	<u>617.80</u>	<u>\$62.38</u>	<u>\$109.66</u>		<u>\$56.33</u>	<u>\$235.59</u>
COPPER COUNTRY STATE FOREST	9	617.80	\$62.38	\$109.66	76.00%	\$56.33	\$235.59
Gwinn Management Unit	7	105.10	\$136.49	\$148.33	9.00%	\$135.00	\$202.26
Escanaba Management Unit	4		\$129.66	<u>\$172.28</u>	<u> </u>	\$125.00	<u>\$198.26</u>
ESCANABA RIVER STATE FOREST	11	193.40	\$133.37	\$159.27	19.00%	\$125.00	\$202.26
Shingleton Management Unit	3	259.60	\$75.68	\$82.92	10.00%	\$75.00	\$93.00
Newberry Management Unit	2	316.70	\$61.61	\$61.61	0.00%	\$61.00	\$68.00
Sault Ste Marie (Soo Office)	<u> </u>	8.60	<u>\$137.00</u>	<u>\$150.00</u>	9.00%	<u>\$150.00</u>	<u>\$150.00</u>
LAKE SUPERIOR STATE FOREST	6	584.90	\$68.96	\$72.37	5.00%	\$61.00	\$150.00
UPPER PENINSULA	26	1,396.10	\$74.97	\$100.91	35.00%	\$56.33	\$235.59
Gaylord Management Unit	1	18.40	\$118.00	\$118.00	0.00%	\$118.00	\$118.00
Pigeon River Country Management Unit	3	47.70	\$49.73	\$51.09	3.00%	\$36.00	\$67.50
Atlanta Management Unit	<u>3</u>		<u>\$88.13</u>	<u>\$148.34</u>	<u> </u>	<u>\$63.00</u>	<u>\$219.38</u>
MACKINAW STATE FOREST	7	169.40	\$80.56	\$117.66	46.00%	\$36.00	\$219.38
Traverse City Management Unit	6	202.90	\$152.59	\$191.80	26.00%	\$146.00	\$358.54
_Cadillac Management Unit	1		<u>\$96.00</u>	<u>\$96.00 </u>		<u>\$96.00</u>	<u>\$96.00</u>
PERE MARQUETTE STATE FOREST	7	333.90	\$130.39	\$154.22	18.00%	\$96.00	\$358.54
Roscommon Management Unit	1	11.40	\$68.00	\$90.00	32.00%	\$90.00	\$90.00
Grayling Management Unit	4	148.50	\$107.83	\$130.18	21.00%	\$108.00	\$171.63
Gladwin Management Unit	7	529.70	<u>\$69.50</u>	<u> </u>	<u> </u>	<u>\$65</u> .00	<u>\$99.16 </u>
AUSABLE STATE FOREST	12	689.60	\$77.73	\$87.14	12.00%	\$65.00	\$171.63
NORTHERN LOWER PENNINSULA	26	1,192.90	\$92.87	\$110.25	19.00%	\$36.00	\$358.54
	20	1,102:00	φ0 <u>2</u> :01	<b><i><i>v</i></i></b>	10.0070	\$00.00	\$000.01

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 8 of 23

RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Shingleton Management Unit	1	168.10	\$89.00	\$120.00		\$120.00	\$120.00
LAKE SUPERIOR STATE FOREST		168.10	\$89.00	\$120.00		\$120.00	\$120.00
UPPER PENINSULA	1	168.10	\$89.00	\$120.00	35.00%	\$120.00	\$120.00
Pigeon River Country Management Unit	2	14.70	\$142.59	\$148.86	4.00%	\$75.00	\$193.02
_Atlanta Management Unit	6		<u>\$205.17</u>	\$ <u>238.72</u>	<u> </u>	<u>\$125.00</u>	<u>\$340.39</u>
MACKINAW STATE FOREST	8	482.60	\$203.27	\$235.99	16.00%	\$75.00	\$340.39
Traverse City Management Unit	5	167.00	\$114.95	\$165.83	44.00%	\$109.00	\$256.86
PERE MARQUETTE STATE FOREST	5	167.00	\$114.95	\$165.83	44.00%	\$109.00	\$256.86
Roscommon Management Unit	1	124.00	\$101.00	\$155.00	53.00%	\$155.00	\$155.00
Grayling Management Unit	2	606.70	\$153.00	\$159.40	4.00%	\$155.00	\$202.22
AUSABLE STATE FOREST	3	730.70	\$144.18	\$158.65	10.00%	\$155.00	\$202.22
NORTHERN LOWER PENNINSULA	16	1,380.30	\$161.30	\$186.56	16.00%	\$75.00	\$340.39
STATEWIDE	17	1,548.40	\$153.45	\$179.33	17.00%	\$75.00	\$340.39

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 9 of 23

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)		PRICE	(4)	COL. 4	(6)	(7)
	(1)	(2)	(3)		(5)	(6)	(7)
Baraga Management Unit		<u></u>	_ <u>\$55.00</u> _	<u>\$55.00</u>	<u> </u>	\$ <u>55</u> .00	
COPPER COUNTRY STATE FOREST	1	23.30	\$55.00	\$55.00	0.00%	\$55.00	\$55.00
<u>Gwinn Management Unit</u>	2	<u> </u>	<u>\$218.17</u> _	<u> </u>		\$221.00	<u>\$225.00</u>
ESCANABA RIVER STATE FOREST	2	34.20	\$218.17	\$222.42	2.00%	\$221.00	\$225.00
UPPER PENINSULA	3	57.50	\$152.05	\$154.58	2.00%	\$55.00	\$225.00
Gaylord Management Unit	1	538.40	\$179.00	\$179.00	0.00%	\$179.00	\$179.00
Pigeon River Country Management Unit	3	127.70	\$74.34	\$118.35	59.00%	\$50.00	\$266.31
Atlanta Management Unit	<u> </u>	1,564.50	<u>\$165.90</u>	<u>\$218.80</u>	<u>32.00%</u>	<u>\$77.00</u>	<u>\$295.08</u>
MACKINAW STATE FOREST	13	2,230.60	\$163.82	\$203.44	24.00%	\$50.00	\$295.08
Traverse City Management Unit	7	1,162.10	\$132.91	\$140.07	5.00%	\$132.00	\$167.00
Cadillac Management Unit	2	1,757.90		<u>\$115.54</u>	23.00%	<u>\$93.00</u>	<u>\$180.5</u> 0
PERE MARQUETTE STATE FOREST	9	2,920.00	\$109.66	\$125.30	14.00%	\$93.00	\$180.50
Roscommon Management Unit	1	12.70	\$114.00	\$125.00	10.00%	\$125.00	\$125.00
Grayling Management Unit	9	687.10	\$130.84	\$200.47	53.00%	\$135.00	\$297.23
<u>Gladwin Management Unit</u>	<u> </u>	722.70	\$121.00	<u></u>	<u>53.00%</u>	<u>\$123.55</u>	<u>\$252.53</u>
AUSABLE STATE FOREST	16	1,422.50	\$125.69	\$191.93	53.00%	\$123.55	\$297.23
NORTHERN LOWER PENNINSULA	38	6,573.10	\$131.51	\$166.24	26.00%	\$50.00	\$297.23
STATEWIDE	41	6,630.60	\$131.69	\$166.14	26.00%	\$50.00	\$297.23

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 10 of 23

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	1,396.00	<u>\$132.24</u>	<u>\$199.23</u>	<u>51.00%</u>	\$125.00	\$363.25
COPPER COUNTRY STATE FOREST	7	1,396.00	\$132.24	\$199.23	51.00%	\$125.00	\$363.25
Gwinn Management Unit	7	225.90	\$173.88	\$200.67	15.00%	\$173.00	\$255.85
Escanaba Management Unit	<u>3</u>	77.90	\$214.19	<u>\$421.98</u>		<u>\$251</u> .30	<u> </u>
ESCANABA RIVER STATE FOREST	10	303.80	\$184.22	\$257.42	40.00%	\$173.00	\$705.57
Shingleton Management Unit	3	341.60	\$326.23	\$326.23	0.00%	\$220.00	\$331.00
Newberry Management Unit	1	64.30	\$184.00	\$184.00	0.00%	\$184.00	\$184.00
Sault Ste Marie (Soo Office)	1		\$398.00	<u> \$450.00</u>	<u>13.00%</u>	\$450.00	<u>\$450.00</u>
LAKE SUPERIOR STATE FOREST	5	439.30	\$310.87	\$314.82	1.00%	\$184.00	\$450.00
UPPER PENINSULA	22	2,139.10	\$176.30	\$231.23	31.00%	\$125.00	\$705.57
Gaylord Management Unit	2	446.10	\$301.53	\$304.50	1.00%	\$287.00	\$340.00
Atlanta Management Unit	2		\$314.66	<u>\$1,175.48</u>	274.00%	<u>\$187.00</u>	<u>\$1,302.0</u> 2
MACKINAW STATE FOREST	4	492.80	\$302.77	\$387.04	28.00%	\$187.00	\$1,302.02
Traverse City Management Unit	2	47.90	\$325.00	<u>\$355.38</u>		\$325.00	\$375.00
PERE MARQUETTE STATE FOREST	2	47.90	\$325.00	\$355.38	9.00%	\$325.00	\$375.00
Grayling Management Unit	1	14.00	\$328.00	\$433.51	32.00%	\$433.51	\$433.51
AUSABLE STATE FOREST		14.00	\$328.00	<u> </u>	32.00%	\$433.51	\$433.51
NORTHERN LOWER PENNINSULA	7	554.70	\$305.33	\$385.48	26.00%	\$187.00	\$1,302.02
STATEWIDE	29	2,693.80	\$202.87	\$262.99	30.00%	\$125.00	\$1,302.02

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2		\$40.05	<u>\$148.78</u>	271.00%	\$35.00	<u>\$170.1</u> 2
COPPER COUNTRY STATE FOREST	2	164.60	\$40.05	\$148.78	271.00%	\$35.00	\$170.12
<u>Escanaba Management Unit</u>	1		<u>\$99.00</u>	<u>\$157.71 (\$157.71</u>	<u>59.00%</u>	<u>\$157</u> .71	<u>\$157.71</u>
ESCANABA RIVER STATE FOREST	1	28.60	\$99.00	\$157.71	59.00%	\$157.71	\$157.71
UPPER PENINSULA	3	193.20	\$48.78	\$150.10	208.00%	\$35.00	\$170.12
Gaylord Management Unit	1	8.80	\$99.00	\$99.00	0.00%	\$99.00	\$99.00
MACKINAW STATE FOREST	1	8.80	\$99.00	\$99.00	0.00%	\$99.00	\$99.00
NORTHERN LOWER PENNINSULA	1	8.80	\$99.00	\$99.00	0.00%	\$99.00	\$99.00
STATEWIDE	4	202.00	\$50.97	\$147.87	190.00%	\$35.00	\$170.12

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 11 of 23

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	2	24.40	<u>\$78.00</u>	<u> </u>	0.00%	\$78.00	<u>\$78.00</u>
PERE MARQUETTE STATE FOREST	2	24.40	\$78.00	\$78.00	0.00%	\$78.00	\$78.00
Roscommon Management Unit	2	29.40	\$87.51	\$92.02	5.00%	\$81.00	\$96.00
Grayling Management Unit	2	55.40	\$103.51	\$128.80	24.00%	\$103.00	\$153.87
Gladwin Management Unit	3			<u>\$105.76</u>	<u>10.00%</u>	<u>\$98.03 </u>	<u>\$125.26</u>
AUSABLE STATE FOREST	7	191.20	\$96.87	\$110.33	14.00%	\$81.00	\$153.87
NORTHERN LOWER PENNINSULA	9	215.60	\$94.73	\$106.67	13.00%	\$78.00	\$153.87
STATEWIDE	9	215.60	\$94.73	\$106.67	13.00%	\$78.00	\$153.87

WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gwinn Management Unit	2	36.20	\$57.47	\$61.27		\$60.00	\$62.00
ESCANABA RIVER STATE FOREST	2	36.20	\$57.47	\$61.27	7.00%	\$60.00	\$62.00
Shingleton Management Unit	1	0.10	\$37.00	\$37.00	0.00%	\$37.00	\$37.00
LAKE SUPERIOR STATE FOREST	1	0.10	\$37.00	\$37.00	0.00%	\$37.00	\$37.00
UPPER PENINSULA	3	36.30	\$57.41	\$61.20	7.00%	\$37.00	\$62.00
Pigeon River Country Management Unit	2	40.30	\$103.92	\$108.93	5.00%	\$68.00	\$118.13
_Atlanta Management Unit	5		\$158.57	<u>\$254.91 (\$254.91</u>		<u>\$110.90</u>	\$329.07
MACKINAW STATE FOREST	7	170.40	\$145.64	\$220.39	51.00%	\$68.00	\$329.07
Traverse City Management Unit	5	401.80	\$82.38	\$136.16	65.00%	\$79.00	\$162.00
_Cadilla <u>c Management Uni</u> t	1	6.30		<u>\$87.00</u>		<u>\$87</u> .00	<u>\$87.00</u>
PERE MARQUETTE STATE FOREST	6	408.10	\$82.45	\$135.40	64.00%	\$79.00	\$162.00
Roscommon Management Unit	1	41.80	\$65.00	\$80.00	23.00%	\$80.00	\$80.00
Grayling Management Unit	6	211.30	\$83.10	\$97.62	17.00%	\$84.00	\$124.28
Gladwin Management Unit	4		\$68.00	<u>\$86.78</u>	2 <u>8.00%</u>	<u>\$69</u> .43	<u>\$88.72</u>
AUSABLE STATE FOREST	11	664.60	\$72.61	\$89.80	24.00%	\$69.43	\$124.28
NORTHERN LOWER PENNINSULA	24	1,243.10	\$85.85	\$122.67	43.00%	\$68.00	\$329.07
STATEWIDE	27	1,279.40	\$85.05	\$120.93	42.00%	\$37.00	\$329.07

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 12 of 23

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	52.70	<u>\$31.00</u>	<u> </u>	<u> </u>	<u>\$79</u> .58	<u>\$79.58</u>
MACKINAW STATE FOREST	1	52.70	\$31.00	\$79.58	157.00%	\$79.58	\$79.58
Cadillac Management Unit	1	4.20	<u>\$5</u> 4.00	\$54.00	0.00%	<u>\$54</u> .00	<u>\$54.00</u>
PERE MARQUETTE STATE FOREST	1	4.20	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
NORTHERN LOWER PENNINSULA	2	56.90	\$32.70	\$77.69	138.00%	\$54.00	\$79.58
STATEWIDE	2	56.90	\$32.70	\$77.69	138.00%	\$54.00	\$79.58

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	33.60	\$79.48	\$80.01	1.00%	\$49.00	\$122.42
COPPER COUNTRY STATE FOREST	4	33.60	\$79.48	\$80.01	1.00%	\$49.00	\$122.42
Gwinn Management Unit	1	1.00	\$38.00	\$75.21	98.00%	\$75.21	\$75.21
<u>    Escanaba Management Unit                                    </u>	<u> </u>	5.90_		<u>\$194.35</u>	<u>59.00%</u>	<u>\$194.35</u>	<u></u>
ESCANABA RIVER STATE FOREST	2	6.90	\$109.83	\$177.08	61.00%	\$75.21	\$194.35
UPPER PENINSULA	6	40.50	\$84.65	\$96.55	14.00%	\$49.00	\$194.35
STATEWIDE	6	40.50	\$84.65	\$96.55	14.00%	\$49.00	\$194.35

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 13 of 23

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	583.00	\$5.95	<u>\$6.07 </u>	2.00%	\$4.00	<u>\$10.10</u>
COPPER COUNTRY STATE FOREST	8	583.00	\$5.95	\$6.07	2.00%	\$4.00	\$10.10
Gwinn Management Unit	7	3,251.00	\$15.85	\$18.55	17.00%	\$15.90	\$29.00
<u>Escanaba Management Unit</u>	<u> </u>		<u>\$11.78</u>	<u>\$15.58</u>		<u>\$11</u> .66	\$27.20_
ESCANABA RIVER STATE FOREST	11	3,940.00	\$15.14	\$18.03	19.00%	\$11.66	\$29.00
Shingleton Management Unit	6	1,718.00	\$12.82	\$12.86	0.00%	\$4.65	\$20.87
Newberry Management Unit	6	366.00	\$8.07	\$9.68	20.00%	\$7.55	\$23.00
Sault Ste Marie (Naubinway Office)	1	8.00	\$14.40	\$16.43	14.00%	\$16.43	\$16.43
Sault Ste Marie (Soo Office)	2		<u>\$13.08 </u>	<u>\$19.09 </u>	46.00%	<u>\$11.01</u>	\$32.00
LAKE SUPERIOR STATE FOREST	15	2,292.00	\$12.09	\$12.91	7.00%	\$4.65	\$32.00
UPPER PENINSULA	34	6,815.00	\$13.33	\$15.29	15.00%	\$4.00	\$32.00
Pigeon River Country Management Unit	6	2,033.00	\$21.87	\$30.88	41.00%	\$9.30	\$42.33
Atlanta Management Unit	7	526.00	\$29.95	<u>\$37.16</u>		<u>\$22.33</u>	\$64.86_
MACKINAW STATE FOREST	13	2,559.00	\$23.53	\$32.17	37.00%	\$9.30	\$64.86
Traverse City Management Unit	2	36.00	\$29.95	\$29.95	0.00%	\$29.95	\$29.95
Cadillac Management Unit	1		<u>\$27.95</u>	<u>\$27.95</u>		<u>\$27</u> .95	<u>\$27.95</u>
PERE MARQUETTE STATE FOREST	3	47.00	\$29.48	\$29.48	0.00%	\$27.95	\$29.95
Grayling Management Unit	4	86.00	\$31.07	\$59.85	93.00%	\$16.25	\$143.16
<u>Gladwin Management Unit</u>		4.00	\$42.65	<u>\$59.94</u>	<u>41.00%</u>	<u>\$59</u> .94	<u>\$59.94</u>
AUSABLE STATE FOREST	5	90.00	\$31.59	\$59.86	89.00%	\$16.25	\$143.16
NORTHERN LOWER PENNINSULA	21	2,696.00	\$23.90	\$33.05	38.00%	\$9.30	\$143.16
STATEWIDE	55	9,511.00	\$16.33	\$20.32	24.00%	\$4.00	\$143.16

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 14 of 23

POLPWOOD IN Cords (see general hole 4	1						
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6		\$4.33	<u>\$7.78</u>	<u> </u>		<u>\$10.03</u>
COPPER COUNTRY STATE FOREST	6	643.00	\$4.33	\$7.78	80.00%	\$4.00	\$10.03
Escanaba Management Unit	1			<u>\$14.58</u>	<u> </u>	<u>\$14</u> .58	\$14.58
ESCANABA RIVER STATE FOREST	1	38.00	\$9.15	\$14.58	59.00%	\$14.58	\$14.58
Shingleton Management Unit	1	24.00	\$9.45	<u>\$9.45</u>			<u>\$9.4</u> 5
LAKE SUPERIOR STATE FOREST	1	24.00	\$9.45	\$9.45	0.00%	\$9.45	\$9.45
UPPER PENINSULA	8	705.00	\$4.77	\$8.20	72.00%	\$4.00	\$14.58
Gaylord Management Unit	2	301.00	\$14.26	\$14.26	0.00%	\$13.60	\$15.70
<u>Atlanta Management Unit</u>	1		<u>\$15.65</u>	<u>\$27.18 </u>	<u>74.00%</u>	<u>\$27</u> .18	<u>\$27.18</u>
MACKINAW STATE FOREST	3	450.00	\$14.72	\$18.54	26.00%	\$13.60	\$27.18
Grayling Management Unit	<u> </u>	52.00	<u>\$16.30</u>	<u>\$21.54</u>	<u> </u>	<u>\$21</u> .54	\$21.54
AUSABLE STATE FOREST	1	52.00	\$16.30	\$21.54	32.00%	\$21.54	\$21.54
NORTHERN LOWER PENNINSULA	4	502.00	\$14.88	\$18.85	27.00%	\$13.60	\$27.18
STATEWIDE	12	1,207.00	\$8.97	\$12.63	41.00%	\$4.00	\$27.18
HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1		\$4.80	<u>\$5.16</u>	<u> </u>	<u>\$5.16</u>	<u>\$5.16</u>
COPPER COUNTRY STATE FOREST	1	2.00	\$4.80	\$5.16	8.00%	\$5.16	\$5.16
Shingleton Management Unit	1	46.00	\$6.85	\$6.85	0.00%	\$6.85	\$6.85
Newberry Management Unit	1	<u> </u>	<u>\$10.25</u>	<u>\$15.24</u>	<u> </u>	<u>\$15.24</u>	<u>\$15.24</u>
LAKE SUPERIOR STATE FOREST	2	54.00	\$7.35	\$8.09	10.00%	\$6.85	\$15.24
UPPER PENINSULA	3	56.00	\$7.26	\$7.99	10.00%	\$5.16	\$15.24
STATEWIDE	3	56.00	\$7.26	\$7.99	10.00%	\$5.16	\$15.24

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 15 of 23

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Gwinn Management Unit</u>	2	269.00	<u>\$4</u> 4.40	<u>\$54.47</u>	23.00%	\$45.30	<u>\$55.0</u> 1
ESCANABA RIVER STATE FOREST	2	269.00	\$44.40	\$54.47	23.00%	\$45.30	\$55.01
Shingleton Management Unit	4	4,171.00	\$26.97	\$27.31	1.00%	\$9.15	\$32.10
Newberry Management Unit	5	2,225.00	\$39.53	\$49.08	24.00%	\$40.00	\$51.11
<u>Sault Ste Marie (Soo Office)</u>			\$49.20	<u>\$49.20</u>		<u>\$49</u> .20	<u>\$49.20</u>
LAKE SUPERIOR STATE FOREST	10	6,456.00	\$31.50	\$35.02	11.00%	\$9.15	\$51.11
UPPER PENINSULA	12	6,725.00	\$32.02	\$35.80	12.00%	\$9.15	\$55.01
Pigeon River Country Management Unit	3	71.00	\$6.56	\$6.68	2.00%	\$4.75	\$15.45
_Atlanta Management Unit	5_	2 <u>,385.00</u>		<u>\$16.15</u>		<u>\$13.62</u>	<u>\$33.24</u>
MACKINAW STATE FOREST	8	2,456.00	\$15.06	\$15.88	5.00%	\$4.75	\$33.24
Traverse City Management Unit	6	1,512.00	\$22.52	\$35.06	56.00%	\$22.40	\$40.94
<u>   Cadillac Management Uni</u> t		<u>571.00</u>		<u>\$15.20</u>		<u>\$15</u> .20	<u>\$15.20</u>
PERE MARQUETTE STATE FOREST	7	2,083.00	\$20.52	\$29.61	44.00%	\$15.20	\$40.94
Roscommon Management Unit	2	72.00	\$13.15	\$15.99	22.00%	\$14.00	\$25.00
Grayling Management Unit	7	7,146.00	\$21.72	\$28.40	31.00%	\$23.00	\$37.90
<u></u>			<u>\$25.55</u>	<u>\$43.58</u>	<u>71.00%</u>	<u>\$43</u> .58	<u>\$43.58</u>
AUSABLE STATE FOREST	10	7,233.00	\$21.64	\$28.30	31.00%	\$14.00	\$43.58
NORTHERN LOWER PENNINSULA	25	11,772.00	\$20.07	\$25.94	29.00%	\$4.75	\$43.58
STATEWIDE	37	18,497.00	\$24.41	\$29.53	21.00%	\$4.75	\$55.01

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	32.00	<u>\$11.25</u>	\$35.82	218.00%	\$35.82	\$35.82
PERE MARQUETTE STATE FOREST	1	32.00	\$11.25	\$35.82	218.00%	\$35.82	\$35.82
Grayling Management Unit	1	131.00	\$7.50	\$7.50	0.00%	\$7.50	\$7.50
Gladwin Management Unit	1		\$7.00	<u>\$7.00</u>		\$7.00	<u>    \$7.00 </u>
AUSABLE STATE FOREST	2	493.00	\$7.13	\$7.13	0.00%	\$7.00	\$7.50
NORTHERN LOWER PENNINSULA	3	525.00	\$7.38	\$8.88	20.00%	\$7.00	\$35.82
STATEWIDE	3	525.00	\$7.38	\$8.88	20.00%	\$7.00	\$35.82

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 16 of 23

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MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	<u>13,088.00</u>	<u>\$17.28</u>	<u>\$21.61</u>	<u>25.00%</u>	<u>\$13.95</u>	<u>\$55.99</u>
COPPER COUNTRY STATE FOREST	9	13,088.00	\$17.28	\$21.61	25.00%	\$13.95	\$55.99
Gwinn Management Unit	5	12,788.00	\$26.18	\$44.54	70.00%	\$37.00	\$50.25
<u>    Escanaba Management Unit                                    </u>	5	<u> </u>	\$28.95	<u>\$39.02 </u>		<u>\$28.00</u>	<u>\$54.56</u>
ESCANABA RIVER STATE FOREST	10	18,416.00	\$27.03	\$42.85	59.00%	\$28.00	\$54.56
Shingleton Management Unit	5	3,952.00	\$25.28	\$27.13	7.00%	\$22.00	\$43.65
Newberry Management Unit	5	166.00	\$26.17	\$33.48	28.00%	\$16.65	\$42.24
<u>Sault Ste Marie (Soo Office)</u>	2	1 <u>,016.00</u>	<u></u>	<u>\$19.45</u>	8.00%	<u>\$16</u> .05	<u>\$21.00</u>
LAKE SUPERIOR STATE FOREST	12	5,134.00	\$23.86	\$25.81	8.00%	\$16.05	\$43.65
UPPER PENINSULA	31	36,638.00	\$23.10	\$32.88	42.00%	\$13.95	\$55.99
Gaylord Management Unit	3	273.00	\$29.02	\$46.67	61.00%	\$20.80	\$52.40
Pigeon River Country Management Unit	6	4,135.00	\$22.37	\$23.18	4.00%	\$9.50	\$31.54
<u>Atlanta Management Unit</u>	<u> </u>	<u>11,812.00</u>	<u>\$27.08</u>	<u>\$37.74</u>	<u>39.00%</u>	<u>\$13.91</u>	
MACKINAW STATE FOREST	18	16,220.00	\$25.91	\$34.18	32.00%	\$9.50	\$66.61
Traverse City Management Unit	7	2,830.00	\$22.63	\$31.17	38.00%	\$21.90	\$35.82
<u>Cadillac Management Unit</u>	1	1,572.00	\$28.55	<u>\$28.55</u>		<u>\$28</u> .55	<u>\$28.55</u>
PERE MARQUETTE STATE FOREST	8	4,402.00	\$24.74	\$30.23	22.00%	\$21.90	\$35.82
Roscommon Management Unit	2	1,879.00	\$42.03	\$69.34	65.00%	\$50.00	\$70.00
Grayling Management Unit	9	4,755.00	\$29.89	\$40.28	35.00%	\$30.20	\$44.46
_Gladwin Management Unit		<u> </u>	\$30.29	<u>\$35.37</u>	<u>17.00%</u>	<u>\$29</u> .40	<u>\$50.28</u>
AUSABLE STATE FOREST	21	18,379.00	\$31.39	\$40.11	28.00%	\$29.40	\$70.00
NORTHERN LOWER PENNINSULA	47	39,001.00	\$28.36	\$36.53	29.00%	\$9.50	\$70.00
STATEWIDE	78	75,639.00	\$25.81	\$34.76	35.00%	\$9.50	\$70.00

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 17 of 23

FOLF WOOD IN COIDS (see general not							
MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	13,790.00	\$8.79	\$11.85	35.00%	\$8.40	<u>\$18.1</u> 6
COPPER COUNTRY STATE FOREST	10	13,790.00	\$8.79	\$11.85	35.00%	\$8.40	\$18.16
Gwinn Management Unit	8	5,407.00	\$16.32	\$19.56	20.00%	\$15.70	\$32.00
<u>Escanaba Management Unit</u>	4	2,814.00		\$23.97		<u>\$18</u> . <u>11</u>	\$36.23_
ESCANABA RIVER STATE FOREST	12	8,221.00	\$16.68	\$21.07	26.00%	\$15.70	\$36.23
Shingleton Management Unit	6	5,172.00	\$17.01	\$17.83	5.00%	\$6.50	\$26.89
Newberry Management Unit	7	2,076.00	\$10.28	\$10.56	3.00%	\$9.50	\$23.00
Sault Ste Marie (Naubinway Office)	1	8.00	\$16.55	\$17.01	3.00%	\$17.01	\$17.01
Sault Ste Marie (Soo Office)	2		<u>\$20.73</u>	<u>\$21.18</u>		<u>\$13</u> .01	\$22.00
LAKE SUPERIOR STATE FOREST	16	8,132.00	\$15.69	\$16.33	4.00%	\$6.50	\$26.89
UPPER PENINSULA	38	30,143.00	\$12.80	\$15.57	22.00%	\$6.50	\$36.23
Gaylord Management Unit	6	1,624.00	\$18.99	\$22.30	17.00%	\$16.55	\$46.20
Pigeon River Country Management Unit	6	766.00	\$16.15	\$18.64	15.00%	\$6.60	\$26.00
Atlanta Management Unit		<u> </u>		<u>\$37.95</u>	<u> </u>	<u>\$14</u> .22	<u>\$63.86</u>
MACKINAW STATE FOREST	22	5,619.00	\$23.70	\$30.79	30.00%	\$6.60	\$63.86
Traverse City Management Unit	9	1,671.00	\$28.21	\$29.86	6.00%	\$27.55	\$35.82
Cadillac Management Unit	2	829.00	\$21.08	<u>\$22.43 (\$22.43</u>	<u>    6.00% </u>	<u>\$21</u> .95	\$40.00_
PERE MARQUETTE STATE FOREST	11	2,500.00	\$25.85	\$27.39	6.00%	\$21.95	\$40.00
Roscommon Management Unit	2	344.00	\$22.78	\$25.18	11.00%	\$25.00	\$25.25
Grayling Management Unit	9	1,687.00	\$29.61	\$47.48	60.00%	\$29.95	\$60.73
_Gladwin Management Unit	<u>13</u>	<u>5,242.00</u>	<u>\$20.46</u>	\$26.43	<u> </u>	\$20.05	\$39.51_
AUSABLE STATE FOREST	24	7,273.00	\$22.69	\$31.25	38.00%	\$20.05	\$60.73
NORTHERN LOWER PENNINSULA	57	15,392.00	\$23.57	\$30.46	29.00%	\$6.60	\$63.86
STATEWIDE	95	45,535.00	\$16.44	\$20.61	25.00%	\$6.50	\$63.86

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 18 of 23

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Shingleton Management Unit	1	563.00	\$22.50	\$22.50		\$22.50	\$22.50
Sault Ste Marie (Soo Office)	1	6.00	\$42.80	\$42.80	0.00%	\$42.80	\$42.80
LAKE SUPERIOR STATE FOREST	2	569.00	\$22.71	\$22.71	0.00%	\$22.50	\$42.80
UPPER PENINSULA	2	569.00	\$22.71	\$22.71	0.00%	\$22.50	\$42.80
Pigeon River Country Management Unit	2	28.00	\$42.35	\$44.16	4.00%	\$21.95	\$60.81
Atlanta Management Unit		2,823.00	\$35.67	\$40.22	<u>13.00%</u>	<u>\$16.17</u>	<u>\$78.16</u>
MACKINAW STATE FOREST	12	2,851.00	\$35.73	\$40.26	13.00%	\$16.17	\$78.16
Traverse City Management Unit	7	1,242.00	\$27.93	\$35.21	26.00%	\$27.75	\$38.89
<u>Cadillac Management Unit</u>			\$28.55	\$30.00		<u>\$30.00</u>	\$30.00
PERE MARQUETTE STATE FOREST	8	1,252.00	\$27.93	\$35.17	26.00%	\$27.75	\$38.89
Roscommon Management Unit	2	929.00	\$21.78	\$30.88	42.00%	\$25.70	\$37.00
Grayling Management Unit	8	1,331.00	\$30.71	\$44.39	45.00%	\$30.95	\$50.43
_Gladwin Management Unit		2,642.00	\$16.38	\$22.09		<u>\$15.90</u>	<u>\$39.27</u>
AUSABLE STATE FOREST	20	4,902.00	\$21.30	\$29.81	40.00%	\$15.90	\$50.43
NORTHERN LOWER PENNINSULA	40	9,005.00	\$26.79	\$33.86	26.00%	\$15.90	\$78.16
STATEWIDE	42	9,574.00	\$26.55	\$33.20	25.00%	\$15.90	\$78.16

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 19 of 23

MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	946.00	\$8.68	\$9.27	7.00%	\$6.66	\$22.33
COPPER COUNTRY STATE FOREST	9	946.00	\$8.68	\$9.27	7.00%	\$6.66	\$22.33
Gwinn Management Unit	8	1,560.00	\$23.36	\$26.29	13.00%	\$23.00	\$40.00
<u>    Escanaba Management Unit                                    </u>	4_			<u>\$20.76</u>		\$15.60	\$36.23
ESCANABA RIVER STATE FOREST	12	1,878.00	\$21.96	\$25.36	15.00%	\$15.60	\$40.00
Shingleton Management Unit	7	3,916.00	\$17.88	\$18.67	4.00%	\$7.25	\$28.95
Newberry Management Unit	7	397.00	\$7.73	\$12.74	65.00%	\$6.55	\$23.00
Sault Ste Marie (Soo Office)	2		<u>\$8.40</u>	<u>\$22.32</u>			<u>\$31.00</u>
LAKE SUPERIOR STATE FOREST	16	4,601.00	\$16.41	\$18.39	12.00%	\$5.50	\$31.00
UPPER PENINSULA	37	7,425.00	\$16.83	\$18.99	13.00%	\$5.50	\$40.00
Pigeon River Country Management Unit	4	284.00	\$14.88	\$24.58	65.00%	\$7.75	\$37.17
Atlanta Management Unit	5	<u> </u>	<u>\$10.88</u>	<u>\$12.06</u>	<u> 11.00%</u>	<u>\$9.65</u>	<u>\$25.55</u>
MACKINAW STATE FOREST	9	1,311.00	\$11.75	\$14.77	26.00%	\$7.75	\$37.17
Traverse City Management Unit	2	65.00	\$27.39	\$28.20	3.00%	\$27.85	\$29.75
Cadillac Management Unit			\$25.05	<u>\$25.05</u>		<u>\$25</u> .05	\$25.05
PERE MARQUETTE STATE FOREST	3	127.00	\$26.25	\$26.66	2.00%	\$25.05	\$29.75
NORTHERN LOWER PENNINSULA	12	1,438.00	\$13.03	\$15.82	21.00%	\$7.75	\$37.17
STATEWIDE	49	8,863.00	\$16.21	\$18.47	14.00%	\$5.50	\$40.00

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1		<u>\$10.90 </u>	<u>\$10.90</u>	0.00%	\$10.90	<u>\$10.90</u>
ESCANABA RIVER STATE FOREST	1	98.00	\$10.90	\$10.90	0.00%	\$10.90	\$10.90
Shingleton Management Unit	4	131.00	\$5.33	\$6.56	23.00%	\$3.65	\$15.45
<u>Newberry Management Unit</u>			<u>\$3.95</u>	<u>\$3.95</u>		\$3.95	<u>\$3.95</u>
LAKE SUPERIOR STATE FOREST	5	196.00	\$4.87	\$5.69	17.00%	\$3.65	\$15.45
UPPER PENINSULA	6	294.00	\$6.88	\$7.43	8.00%	\$3.65	\$15.45
Atlanta Management Unit	2		<u>\$13.22</u>	<u>\$13.55</u>		<u>\$13</u> .50	\$15.00
MACKINAW STATE FOREST	2	283.00	\$13.22	\$13.55	2.00%	\$13.50	\$15.00
NORTHERN LOWER PENNINSULA	2	283.00	\$13.22	\$13.55	2.00%	\$13.50	\$15.00
STATEWIDE	8	577.00	\$9.99	\$10.43	4.00%	\$3.65	\$15.45

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 20 of 23

	<u> </u>						
PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	55.00	\$1.86	\$3.49	88.00%	\$2.50	\$3.66
COPPER COUNTRY STATE FOREST	2	55.00	\$1.86	\$3.49	88.00%	\$2.50	\$3.66
Gwinn Management Unit	3	342.00	\$20.24	\$27.68	37.00%	\$21.80	\$32.00
Escanaba Management Unit	<u> </u>	678.00	<u>\$5.39</u>	<u>\$14.14</u>		<u>\$9</u> .00	\$36.23
ESCANABA RIVER STATE FOREST	7	1,020.00	\$10.37	\$18.68	80.00%	\$9.00	\$36.23
Shingleton Management Unit	5	600.00	\$13.52	\$13.65	1.00%	\$12.00	\$24.51
Sault Ste Marie (Soo Office)			\$12.55	<u>\$12.70</u>		<u>\$12</u> .70	<u>\$12.70</u>
LAKE SUPERIOR STATE FOREST	6	632.00	\$13.48	\$13.61	1.00%	\$12.00	\$24.51
UPPER PENINSULA	15	1,707.00	\$11.25	\$16.31	45.00%	\$2.50	\$36.23
Pigeon River Country Management Unit	2	25.00	\$10.02	\$10.02	0.00%	\$5.95	\$11.60
Atlanta Management Unit	6	451.00	<u>\$13.32</u>	\$19.27	45.00%		<u>\$38.39</u>
MACKINAW STATE FOREST	8	476.00	\$13.15	\$18.78	43.00%	\$5.95	\$38.39
Traverse City Management Unit	2	45.00	\$16.93	\$26.38	56.00%	\$16.85	\$28.13
PERE MARQUETTE STATE FOREST	2	45.00	\$16.93	\$26.38	56.00%	\$16.85	\$28.13
Grayling Management Unit	3	86.00	\$23.58	\$29.79	26.00%	\$25.00	\$32.25
Gladwin Management Unit	3		\$21.45	<u>\$28.14</u>		<u>\$21</u> .90	\$30.00
AUSABLE STATE FOREST	6	295.00	\$22.07	\$28.62	30.00%	\$21.90	\$32.25
NORTHERN LOWER PENNINSULA	16	816.00	\$16.58	\$22.76	37.00%	\$5.95	\$38.39
STATEWIDE	31	2,523.00	\$12.97	\$18.39	42.00%	\$2.50	\$38.39

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 21 of 23

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	2,598.00	<u>\$1</u> 9.81	<u>\$52.28</u>	164.00%	\$20.50	<u>\$56.0</u> 0
COPPER COUNTRY STATE FOREST	4	2,598.00	\$19.81	\$52.28	164.00%	\$20.50	\$56.00
Gwinn Management Unit	2		<u>\$67.92</u>	<u> </u>		<u>\$68</u> .05	<u> </u>
ESCANABA RIVER STATE FOREST	2	107.00	\$67.92	\$73.96	9.00%	\$68.05	\$75.00
Shingleton Management Unit	5	4,362.00	\$74.81	\$81.90	9.00%	\$31.70	\$122.34
Newberry Management Unit	8	10,286.00	\$76.71	\$100.49	31.00%	\$50.40	\$106.24
Sault Ste Marie (Naubinway Office)	1	5,295.00	\$108.35	\$136.22	26.00%	\$136.22	\$136.22
Sault Ste Marie (Soo Office)	<u> </u>	406.00		<u> </u>		<u> </u>	<u>\$75.0</u> 1
LAKE SUPERIOR STATE FOREST	15	20,349.00	\$84.49	\$105.30	25.00%	\$31.70	\$136.22
UPPER PENINSULA	21	23,054.00	\$77.13	\$99.18	29.00%	\$20.50	\$136.22
Gaylord Management Unit	1	221.00	\$71.80	\$73.00	2.00%	\$73.00	\$73.00
Pigeon River Country Management Unit	4	177.00	\$32.18	\$32.92	2.00%	\$22.70	\$68.77
<u>Atlanta Management Unit</u>	<u> </u>	4 <u>,906.00</u>		<u>\$54.78</u>	<u> </u>	<u>\$23</u> .20	
MACKINAW STATE FOREST	14	5,304.00	\$46.22	\$54.81	19.00%	\$22.70	\$82.27
Traverse City Management Unit	7	2,158.00	\$56.87	\$59.14	4.00%	\$54.95	\$70.00
<u>Cadillac Management Unit</u>	2	<u>    6,344.00  </u>	\$44.96	<u> </u>		<u>\$43</u> .80	<u> </u>
PERE MARQUETTE STATE FOREST	9	8,502.00	\$47.98	\$59.71	24.00%	\$43.80	\$78.50
Roscommon Management Unit	1	24.00	\$40.45	\$50.00	24.00%	\$50.00	\$50.00
Grayling Management Unit	8	1,061.00	\$44.00	\$53.52	22.00%	\$45.00	\$66.21
<u>Gladwin Management Unit</u>	<u> </u>		\$52.20	<u>\$81.08</u>	<u>55.00%</u>	<u>\$53</u> .61	<u>\$114.9</u> 2
AUSABLE STATE FOREST	15	2,082.00	\$47.88	\$66.68	39.00%	\$45.00	\$114.92
NORTHERN LOWER PENNINSULA	38	15,888.00	\$47.38	\$58.99	25.00%	\$22.70	\$114.92
STATEWIDE	59	38,942.00	\$64.99	\$82.78	27.00%	\$20.50	\$136.22
SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	82.00	<u>\$13.10</u>	<u>\$13.10</u>	0.00%	<u>\$13</u> .10	<u>\$13.10</u>
PERE MARQUETTE STATE FOREST	1	82.00	\$13.10	\$13.10	0.00%	\$13.10	\$13.10
Grayling Management Unit	1	22.00	\$13.05	\$16.37	25.00%	\$16.37	\$16.37
Gladwin Management Unit			<u>\$14.00</u>	<u>\$26.11 \$26.11 \$</u>	87.00%	<u>\$26</u> . <u>11</u>	\$26.11
AUSABLE STATE FOREST	2	34.00	\$13.39	\$19.81	48.00%	\$16.37	\$26.11
NORTHERN LOWER PENNINSULA	3	116.00	\$13.18	\$15.07	14.00%	\$13.10	\$26.11
STATEWIDE	3	116.00	\$13.18	\$15.07	14.00%	\$13.10	\$26.11

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 22 of 23

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	4	267.00	\$30.74	\$31.38	2.00%	\$30.75	\$36.00
<u>Escanaba Management Unit</u>	<u>3</u>		<u></u>	<u>\$14.87</u>	<u> </u>	<u> </u>	<u>\$27.80</u>
ESCANABA RIVER STATE FOREST	7	483.00	\$22.75	\$24.00	5.00%	\$7.47	\$36.00
Shingleton Management Unit	2	126.00	\$1.16	\$2.04	76.00%	\$2.00	\$2.40
LAKE SUPERIOR STATE FOREST	2	126.00	\$1.16	\$2.04	76.00%	\$2.00	\$2.40
UPPER PENINSULA	9	609.00	\$18.28	\$19.46	6.00%	\$2.00	\$36.00
Traverse City Management Unit	1		<u>\$19.35</u>	<u>\$19.35</u>		\$19.35	<u>\$19.35</u>
PERE MARQUETTE STATE FOREST	1	15.00	\$19.35	\$19.35	0.00%	\$19.35	\$19.35
Gladwin Management Unit	1	9.00	<u>\$16.55 </u>	<u>\$16.90</u>		<u>\$16</u> .90	<u>\$16.90</u>
AUSABLE STATE FOREST	1	9.00	\$16.55	\$16.90	2.00%	\$16.90	\$16.90
NORTHERN LOWER PENNINSULA	2	24.00	\$18.30	\$18.43	1.00%	\$16.90	\$19.35
STATEWIDE	11	633.00	\$18.28	\$19.42	6.00%	\$2.00	\$36.00

07/01/2023 to 9/30/2023

Date: 10/16/2023 Page 23 of 23

WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	230.00	\$25.02	<u>\$29.42 \$29.42 </u>	18.00%	\$25.70	<u>\$39.9</u> 7
ESCANABA RIVER STATE FOREST	2	230.00	\$25.02	\$29.42	18.00%	\$25.70	\$39.97
Shingleton Management Unit	7	2,190.00	\$25.60	\$25.97	1.00%	\$10.35	\$83.18
Newberry Management Unit	8	3,414.00	\$21.48	\$32.67	52.00%	\$14.25	\$41.24
Sault Ste Marie (Naubinway Office)	1	15.00	\$22.65	\$24.10	6.00%	\$24.10	\$24.10
<u>Sault Ste Marie (Soo Office)</u>	2		<u>\$21.31</u>	<u>\$21.32</u>		<u>\$21</u> . <u>11</u>	<u>\$32.10</u>
LAKE SUPERIOR STATE FOREST	18	6,092.00	\$22.95	\$29.36	28.00%	\$10.35	\$83.18
UPPER PENINSULA	20	6,322.00	\$23.02	\$29.36	28.00%	\$10.35	\$83.18
Pigeon River Country Management Unit	5	229.00	\$21.20	\$22.13	4.00%	\$8.70	\$27.60
Atlanta Management Unit	<u> </u>	720.00	<u>\$24.29</u>	<u>\$50.23</u>		<u>\$14.63</u>	<u>\$54.23</u>
MACKINAW STATE FOREST	11	949.00	\$23.55	\$43.45	85.00%	\$8.70	\$54.23
Traverse City Management Unit	5	839.00	\$27.62	\$27.72	0.00%	\$25.25	\$35.82
<u>Cadillac Management Unit</u>	<u> </u>		\$22.20	\$22.20		<u>\$22.20</u>	<u>\$22.20</u>
PERE MARQUETTE STATE FOREST	6	849.00	\$27.56	\$27.65	0.00%	\$22.20	\$35.82
Roscommon Management Unit	1	48.00	\$21.05	\$35.00	66.00%	\$35.00	\$35.00
Grayling Management Unit	8	571.00	\$28.49	\$34.24	20.00%	\$28.61	\$41.80
_Gladwin Management Unit	5		\$30.24	<u>\$44.09</u>	<u> </u>	<u>\$31.96 </u>	<u>\$46.2</u> 1_
AUSABLE STATE FOREST	14	1,266.00	\$29.10	\$39.30	35.00%	\$28.61	\$46.21
NORTHERN LOWER PENNINSULA	31	3,064.00	\$26.95	\$37.36	39.00%	\$8.70	\$54.23
STATEWIDE	51	9,386.00	\$24.31	\$31.97	32.00%	\$8.70	\$83.18