

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2022 TO 12/31/2022

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

10/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
		(-)	PRICE		COL. 4	(-)	(-)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4		\$46.38	<u>\$418.64</u>		<u> </u>	<u>\$562.36</u>
COPPER COUNTRY STATE FOREST	4	75.80	\$46.38	\$418.64	803.00%	\$70.08	\$562.36
Escanaba Management Unit	4	62.80		\$60.50	123.00%	\$27.00	\$87.14
ESCANABA RIVER STATE FOREST		62.80	\$27.08	\$60.50	123.00%	\$27.00	\$87.14
Shingleton Management Unit	2	15.90	\$51.00	\$92.12	81.00%	\$51.00	\$95.48
Newberry Management Unit	11			\$39.00	0.00%	\$39.00	\$39.00
LAKE SUPERIOR STATE FOREST	3	17.90	\$49.66	\$86.19	74.00%	\$39.00	\$95.48
UPPER PENINSULA	11	156.50	\$39.01	\$236.90	507.00%	\$27.00	\$562.36
Gaylord Management Unit	3	604.70	\$55.00	<u>\$77.54</u>	41.00%	\$65.00	<u>\$131.33</u>
MACKINAW STATE FOREST	3	604.70	\$55.00	\$77.54	41.00%	\$65.00	\$131.33
Traverse City Management Unit	5	74.70	\$91.49	\$102.77	12.00%	\$89.11	\$263.30
PERE MARQUETTE STATE FOREST	5	74.70	\$91.49	\$102.77	12.00%	\$89.11	\$263.30
Roscommon Management Unit	1	13.00	\$61.00	\$170.42	179.00%	\$170.42	\$170.42
AUSABLE STATE FOREST	1	13.00	\$61.00	\$170.42	179.00%	\$170.42	\$170.42
NORTHERN LOWER PENNINSULA	9	692.40	\$59.05	\$82.00	39.00%	\$65.00	\$263.30
STATEWIDE	20	848.90	\$55.36	\$110.56	100.00%	\$27.00	\$562.36

BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	1.80	\$26.00	<u>\$102.27</u>	293.00%	\$102.27	<u>\$102.27</u>
ESCANABA RIVER STATE FOREST	1	1.80	\$26.00	\$102.27	293.00%	\$102.27	\$102.27
Sault Ste Marie (Soo Office)	1	0.40	\$26.00	<u>\$114.67</u>	341.00%	<u>\$114.67</u>	<u>\$114.67</u>
LAKE SUPERIOR STATE FOREST	1	0.40	\$26.00	\$114.67	341.00%	\$114.67	\$114.67
UPPER PENINSULA	2	2.20	\$26.00	\$104.52	302.00%	\$102.27	\$114.67
Gaylord Management Unit	1	1.20	\$41.00	\$65.00	59.00%	\$65.00	\$65.00
MACKINAW STATE FOREST	1	1.20	\$41.00	\$65.00	59.00%	\$65.00	\$65.00
Traverse City Management Unit	2	41.90	<u>\$116.02</u>	\$211.12	82.00%	<u>\$114.00</u>	\$354.78
PERE MARQUETTE STATE FOREST	2	41.90	\$116.02	\$211.12	82.00%	\$114.00	\$354.78
NORTHERN LOWER PENNINSULA	3	43.10	\$113.93	\$207.05	82.00%	\$65.00	\$354.78
STATEWIDE	5	45.30	\$109.66	\$202.07	84.00%	\$65.00	\$354.78

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10/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

STATEWIDE

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\$74.67

\$504.79

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
D	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit COPPER COUNTRY STATE FOREST	<u> </u>	<u>13.40</u> 13.40		<u>\$35.05</u>	<u>170.00%</u> _ 170.00%	<u>\$23</u> . <u>17</u> \$23.17	<u>\$37.38</u>
	2		\$12.99	\$35.05		• •	\$37.38
UPPER PENINSULA	2	13.40	\$12.99	\$35.05	170.00%	\$23.17	\$37.38
STATEWIDE	2	13.40	\$12.99	\$35.05	170.00%	\$23.17	\$37.38
BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	20.30	\$74.61	\$86.98	17.00%	\$74.67	\$90.00
COPPER COUNTRY STATE FOREST	2	20.30	\$74.61	\$86.98	17.00%	\$74.67	\$90.00
Shingleton Management Unit	1	1.80	\$76.00	\$98.56	30.00%	\$98.56	\$98.56
Sault Ste Marie (Soo Office)	1	5.60	\$91.00	\$263.91	190.00%	\$263.91	\$263.91_
LAKE SUPERIOR STATE FOREST	2	7.40	\$87.35	\$223.69	156.00%	\$98.56	\$263.91
UPPER PENINSULA	4	27.70	\$78.01	\$123.50	58.00%	\$74.67	\$263.91
Gaylord Management Unit	2	10.10	\$82.00	\$143.24	75.00%	\$105.00	\$218.59
MACKINAW STATE FOREST	2	10.10	\$82.00	\$143.24	75.00%	\$105.00	\$218.59
Traverse City Management Unit	7	131.00	\$134.96	<u>\$178.32</u>	32.00%	\$131.17	\$504.79
PERE MARQUETTE STATE FOREST	7	131.00	\$134.96	\$178.32	32.00%	\$131.17	\$504.79
Roscommon Management Unit	1	21.90	\$131.00	<u>\$230.06</u>	76.00%	\$230.06	\$230.06
AUSABLE STATE FOREST		21.90	\$131.00	\$230.06	76.00%	\$230.06	\$230.06
NORTHERN LOWER PENNINSULA	10	163.00	\$131.15	\$183.10	40.00%	\$105.00	\$504.79

\$123.43

\$174.44

41.00%

190.70

14

Date: 01/17/2023

10/01/2022 to 12/31/2022

Page 5 of 21 SAWTIMBER in MRF (see general note 3)

SAWTIMBER in MBF (see general note JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	71.40	\$36.00	\$38.00	6.00%	\$38.00	\$38.00
Atlanta Management Unit	1	44.90	<u>\$24.00</u>	\$118.94	396.00%	\$118.94	<u>\$118.94</u>
MACKINAW STATE FOREST	2	116.30	\$31.37	\$69.25	121.00%	\$38.00	\$118.94
Traverse City Management Unit	2	59.40	\$41.94	\$43.72	4.00%	\$31.00	\$47.28
Cadillac Management Unit	3	229.90	<u>\$1</u> 8.98		76.00%	\$25.61_	\$51.55
PERE MARQUETTE STATE FOREST	5	289.30	\$23.70	\$35.47	50.00%	\$25.61	\$51.55
Roscommon Management Unit	1			\$51.28	144.00%	<u>\$51</u> .28	\$51.28
AUSABLE STATE FOREST	1	16.70	\$21.00	\$51.28	144.00%	\$51.28	\$51.28
NORTHERN LOWER PENNINSULA	8	422.30	\$25.70	\$45.40	77.00%	\$25.61	\$118.94
STATEWIDE	8	422.30	\$25.70	\$45.40	77.00%	\$25.61	\$118.94
MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
PERE MARQUETTE STATE FOREST			\$17.00	<u> </u>	0.00%	<u> </u>	\$17.00
NORTHERN LOWER PENNINSULA	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
STATEWIDE	1	10.80	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	6	126.70	\$57.12	\$92.39	62.00%	\$51.48	\$151.39
Pigeon River Country Management Unit	2	203.40	\$40.88	\$65.55	60.00%	\$65.31	\$69.34
Atlanta Management Unit		200.70		\$106.79	26.00%	\$91.00_	\$125.30
MACKINAW STATE FOREST	10	530.80	\$61.32	\$87.55	43.00%	\$51.48	\$151.39
Traverse City Management Unit	7	371.80	\$95.59	\$103.10	8.00%	\$94.12	\$111.00
Cadillac Management Unit	9	3 <u>,517.00</u>		<u>\$150.98</u>	117.00%	\$69.00	\$206.07
PERE MARQUETTE STATE FOREST	16	3,888.80	\$72.16	\$146.40	103.00%	\$69.00	\$206.07
Roscommon Management Unit		1 <u>,149.90</u>		\$146.78	103.00%	\$90.48	\$170.91
Treesentinien Management entre							0470.04
AUSABLE STATE FOREST	7	1,149.90	\$72.30	\$146.78	103.00%	\$90.48	\$170.91
	7 33	1,149.90 5,569.50	\$72.30 \$71.15	\$146.78 \$140.87	103.00% 98.00%	\$90.48 \$51.48	\$170.91 \$206.07

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SAWTIMBER in MBF (see general note 3)

MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	78.40	\$114.00	\$115.00	1.00%	\$115.00	\$115.00
Atlanta Management Unit		27.50_		\$45.00		\$45.00	\$45.00_
MACKINAW STATE FOREST	2	105.90	\$96.08	\$96.82	1.00%	\$45.00	\$115.00
Traverse City Management Unit	3	328.90	\$45.17	\$84.89	88.00%	\$26.00	\$110.00
Cadillac Management Unit		402.80_		<u>\$116.16</u>	111.00%	\$114.13	<u>\$124.76</u>
PERE MARQUETTE STATE FOREST	5	731.70	\$50.58	\$102.10	102.00%	\$26.00	\$124.76
Roscommon Management Unit	5	290.30	<u>\$105.00</u>	\$217.68	107.00%	\$110.00	\$296.32
AUSABLE STATE FOREST	5	290.30	\$105.00	\$217.68	107.00%	\$110.00	\$296.32
NORTHERN LOWER PENNINSULA	12	1,127.90	\$68.86	\$131.36	91.00%	\$26.00	\$296.32
STATEWIDE	12	1,127.90	\$68.86	\$131.36	91.00%	\$26.00	\$296.32

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		95.80			20.00%	\$84.00	
COPPER COUNTRY STATE FOREST	3	95.80	\$71.43	\$85.85	20.00%	\$84.00	\$93.20
Gwinn Management Unit	1	7.50	\$44.00	\$166.69	279.00%	\$166.69	\$166.69
Escanaba Management Unit			\$48.83	\$128.86	164.00%	\$98.05_	\$158.17_
ESCANABA RIVER STATE FOREST	6	43.60	\$48.00	\$135.37	182.00%	\$98.05	\$166.69
Shingleton Management Unit	1	16.70	\$98.00	\$194.03	98.00%	\$194.03	\$194.03
Newberry Management Unit	1	9.80	\$25.00	\$25.00	0.00%	\$25.00	\$25.00
Sault Ste Marie (Naubinway Office)		60.30			66.00%	\$68.00	
LAKE SUPERIOR STATE FOREST	3	86.80	\$50.16	\$87.39	74.00%	\$25.00	\$194.03
UPPER PENINSULA	12	226.20	\$58.75	\$95.99	63.00%	\$25.00	\$194.03
Traverse City Management Unit	2	13.40	\$39.39	\$67.03	70.00%	\$32.04	\$103.09
PERE MARQUETTE STATE FOREST	2	13.40	\$39.39	\$67.03	70.00%	\$32.04	\$103.09
Roscommon Management Unit	1_	14.50	\$32.00	\$170.42	433.00%	\$170.42	<u>\$170.42</u>
AUSABLE STATE FOREST		14.50	\$32.00	\$170.42	433.00%	\$170.42	\$170.42
NORTHERN LOWER PENNINSULA	3	27.90	\$35.55	\$120.77	240.00%	\$32.04	\$170.42
STATEWIDE	15	254.10	\$56.21	\$98.71	76.00%	\$25.00	\$194.03

10/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

Cadillac Management Unit

Roscommon Management Unit

AUSABLE STATE FOREST

STATEWIDE

PERE MARQUETTE STATE FOREST

NORTHERN LOWER PENNINSULA

RED MAPLE (03) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE ADVERTISED** FROM COL. 3 TO SOLD PRICE PRICE COL. 4 (1) (5) (2)(4) (7) (3)(6)Baraga Management Unit 9 487.00 \$93.96 \$147.47 57.00% \$72.00 \$255.61 COPPER COUNTRY STATE FOREST 9 487.00 \$93.96 \$147.47 57.00% \$72.00 \$255.61 Gwinn Management Unit \$104.00 \$393.98 279.00% \$393.98 \$393.98 1 17.00 6 137.90 Escanaba Management Unit \$123.82 \$247.95 100.00% \$123.00 \$321.84 7 ESCANABA RIVER STATE FOREST 154.90 \$121.64 \$263.98 117.00% \$123.00 \$393.98 2 Shingleton Management Unit 88.40 \$89.00 \$272.08 206.00% \$189.00 \$273.32 **Newberry Management Unit** 2 44.20 \$53.92 \$53.92 0.00% \$53.00 \$98.00 Sault Ste Marie (Naubinway Office) 2 59.30 \$112.00 13.00% \$120.00 \$127.00 \$126.39 Sault Ste Marie (Soo Office) 1 258.10 \$36.00 \$89.48 149.00% \$89.48 \$89.48 Sault Ste Marie (Drummond Island) 2.50 \$43.00 \$43.00 0.00% \$43.00 \$43.00 LAKE SUPERIOR STATE FOREST 8 452.50 \$58.10 117.00% \$43.00 \$273.32 \$126.26 **UPPER PENINSULA** 24 1,094.40 \$83.05 87.00% \$43.00 \$393.98 \$155.19 **Gaylord Management Unit** 3 151.90 \$80.86 \$100.35 24.00% \$85.00 \$131.33 Pigeon River Country Management Unit 2 \$33.83 280.00% \$159.31 31.60 \$128.65 \$80.53 Atlanta Management Unit 16.50 \$52.00 25.00% \$65.00 \$65.00 \$65.00 MACKINAW STATE FOREST 6 200.00 \$71.05 \$101.91 43.00% \$65.00 \$159.31 10 Traverse City Management Unit 776.70 \$124.15 \$148.93 20.00% \$112.00 \$475.16

\$70.00

\$67.84

\$67.84

\$99.89

\$92.51

\$109.80

121.00%

37.00%

120.00%

120.00%

44.00%

61.00%

\$154.75

\$150.47

\$149.45

\$149.45

\$143.45

\$148.59

\$70.00

\$70.00

\$88.15

\$88.15

\$65.00

\$43.00

\$265.50

\$475.16

\$191.59

\$191.59

\$475.16

\$475.16

280.00

146.90

146.90

1,403.60

2,498.00

1.056.70

5

15

4

4

25

49

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SAWTIMBER in MBF (see general note 3)

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SSLB		PRICE	COLDINIOL	COL. 4	COLDITTIOL	COLDITAGE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.70	\$116.00	<u>\$279.72</u>	141.00%	\$279.72	<u>\$279.72</u>
COPPER COUNTRY STATE FOREST	1	2.70	\$116.00	\$279.72	141.00%	\$279.72	\$279.72
Gwinn Management Unit	1	93.60	\$78.00	\$295.49	279.00%	\$295.49	\$295.49
ESCANABA RIVER STATE FOREST	1	93.60	\$78.00	\$295.49	279.00%	\$295.49	\$295.49
Sault Ste Marie (Drummond Island)		8.00	\$81.00	<u>\$100.00</u>	23.00%	\$100.00	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	1	8.00	\$81.00	\$100.00	23.00%	\$100.00	\$100.00
UPPER PENINSULA	3	104.30	\$79.21	\$280.09	254.00%	\$100.00	\$295.49
Gaylord Management Unit	1	22.60	\$79.00	\$86.90	10.00%	\$86.90	\$86.90
Pigeon River Country Management Unit	1	72.20	\$136.00	\$136.00	0.00%	\$136.00	\$136.00
Atlanta Management Unit				<u>\$67.00</u>		<u> </u>	
MACKINAW STATE FOREST	3	107.50	\$115.87	\$117.53	1.00%	\$67.00	\$136.00
Traverse City Management Unit	9	1,481.60	\$102.67	\$136.66	33.00%	\$51.00	\$329.42
Cadillac Management Unit	8	1 <u>,565.1</u> 0	<u>\$14</u> 1 <u>.74</u>	<u>\$254.07</u>	79.00%	\$146.39	\$497.27_
PERE MARQUETTE STATE FOREST	17	3,046.70	\$122.74	\$196.97	60.00%	\$51.00	\$497.27
Roscommon Management Unit	3	413.30	<u>\$99.00</u>	<u>\$241.54</u>	144.00%	\$120.00	<u>\$266.70</u>
AUSABLE STATE FOREST	3	413.30	\$99.00	\$241.54	144.00%	\$120.00	\$266.70
NORTHERN LOWER PENNINSULA	23	3,567.50	\$119.78	\$199.74	67.00%	\$51.00	\$497.27
STATEWIDE	26	3,671.80	\$118.63	\$202.02	70.00%	\$51.00	\$497.27

10/01/2022 to 12/31/2022

SAWTIMBER in MBF (see general note 3)

RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit			<u>\$75.16</u>	<u> </u>	102.00%	\$97.44	<u>\$212.15</u>
COPPER COUNTRY STATE FOREST	2	88.00	\$75.16	\$152.19	102.00%	\$97.44	\$212.15
Gwinn Management Unit		37.70_	\$101.00	\$382.62	<u>279.00%</u>	\$382.62	<u>\$382.62</u>
ESCANABA RIVER STATE FOREST	1	37.70	\$101.00	\$382.62	279.00%	\$382.62	\$382.62
UPPER PENINSULA	3	125.70	\$82.91	\$221.30	167.00%	\$97.44	\$382.62
Gaylord Management Unit	3	649.30	\$127.20	\$197.59	55.00%	\$152.06	\$206.86
Pigeon River Country Management Unit	8	1,534.50	\$117.83	\$205.99	75.00%	\$104.00	\$230.94
Atlanta Management Unit			\$123.00	<u> \$173.17</u>	41.00%	<u>\$173</u> . <u>17</u>	<u>\$173.17</u>
MACKINAW STATE FOREST	12	2,200.50	\$120.64	\$203.26	68.00%	\$104.00	\$230.94
Traverse City Management Unit	16	2,164.30	\$100.76	\$155.31	54.00%	\$41.00	\$281.90
Cadillac Management Unit		903.40_		<u></u> <u>\$161.90</u>	83.00%	\$77.73	<u>\$216.39</u>
PERE MARQUETTE STATE FOREST	21	3,067.70	\$97.14	\$157.25	62.00%	\$41.00	\$281.90
Roscommon Management Unit		674.40		\$240.09	161.00%	\$136.49	<u>\$277.62</u>
AUSABLE STATE FOREST	5	674.40	\$92.00	\$240.09	161.00%	\$136.49	\$277.62
NORTHERN LOWER PENNINSULA	38	5,942.60	\$105.26	\$183.69	75.00%	\$41.00	\$281.90
STATEWIDE	41	6,068.30	\$104.80	\$184.47	76.00%	\$41.00	\$382.62

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SAWTIMBER in MBF (see general note 3)

SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	577.40	\$168.27	\$318.86	89.00%	\$165.55	\$507.80
COPPER COUNTRY STATE FOREST		577.40	\$168.27	\$318.86	89.00%	\$165.55	\$507.80
Gwinn Management Unit	1	20.60	\$157.00	\$594.76	279.00%	\$594.76	\$594.76
Escanaba Management Unit	4	54.40	\$132.38	\$320.87	142.00%	\$130.00	\$409.09
ESCANABA RIVER STATE FOREST	5	75.00	\$139.14	\$396.10	185.00%	\$130.00	\$594.76
Shingleton Management Unit	2	539.10	\$279.00	\$550.81	97.00%	\$448.00	\$694.00
Sault Ste Marie (Soo Office)	1	415.10	\$280.00	\$349.74	25.00%	\$349.74	\$349.74
Sault Ste Marie (Drummond Island)	2	11.10	<u>\$154.00</u>	<u>\$154.00</u>	0.00%	<u>\$154</u> .00	<u>\$154.00</u>
LAKE SUPERIOR STATE FOREST	5	965.30	\$277.99	\$459.78	65.00%	\$154.00	\$694.00
UPPER PENINSULA	21	1,617.70	\$232.39	\$406.53	75.00%	\$130.00	\$694.00
Gaylord Management Unit	3	480.40	\$267.00	\$323.75	21.00%	\$280.51	\$373.81
Pigeon River Country Management Unit		31.90	\$307.00	\$698.48	128.00%	\$698.48	<u>\$698.48</u>
MACKINAW STATE FOREST	4	512.30	\$269.49	\$347.09	29.00%	\$280.51	\$698.48
Traverse City Management Unit	5	944.60	\$225.46	\$449.74	99.00%	\$264.00	<u>\$747.59</u>
PERE MARQUETTE STATE FOREST		944.60	\$225.46	\$449.74	99.00%	\$264.00	\$747.59
Roscommon Management Unit	1	14.50	\$237.00	\$670.98	183.00%	\$670.98	\$670.98
AUSABLE STATE FOREST		14.50	\$237.00	\$670.98	183.00%	\$670.98	\$670.98
NORTHERN LOWER PENNINSULA	10	1,471.40	\$240.90	\$416.18	73.00%	\$264.00	\$747.59
STATEWIDE	31	3,089.10	\$236.45	\$411.13	74.00%	\$130.00	\$747.59

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	250.70	\$45.79	\$112.93	147.00%	\$86.24	\$121.48
COPPER COUNTRY STATE FOREST	2	250.70	\$45.79	\$112.93	147.00%	\$86.24	\$121.48
UPPER PENINSULA	2	250.70	\$45.79	\$112.93	147.00%	\$86.24	\$121.48
STATEWIDE	2	250.70	\$45.79	\$112.93	147.00%	\$86.24	\$121.48

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SAWTIMBER in MBF (see general note 3)

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SAWTIMBER in MBF (see general note 3)							
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	5	437.60	\$50.91	\$101.24	99.00%	\$25.00	\$110.00
Cadillac Management Unit		<u>191.00</u>			<u>58.00%</u>	<u>\$44</u> . <u>00</u>	
PERE MARQUETTE STATE FOREST	8	628.60	\$49.17	\$92.18	87.00%	\$25.00	\$110.00
Roscommon Management Unit	3	90.30	<u>\$5</u> 2.00	<u>\$113.59</u>		\$72.53	\$146.35
AUSABLE STATE FOREST	3	90.30	\$52.00	\$113.59	118.00%	\$72.53	\$146.35
NORTHERN LOWER PENNINSULA	11	718.90	\$49.53	\$94.87	92.00%	\$25.00	\$146.35
STATEWIDE	11	718.90	\$49.53	\$94.87	92.00%	\$25.00	\$146.35
WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
(33)	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	297.20	\$33.18	\$79.23	139.00%	\$41.79	\$94.24
Pigeon River Country Management Unit	4	142.60	\$74.71	\$173.64	132.00%	\$98.76	\$206.66
Atlanta Management Unit	1			\$126.71	41.00%	\$126.71	\$126.71_
MACKINAW STATE FOREST	8	460.70	\$48.61	\$110.61	128.00%	\$41.79	\$206.66
Traverse City Management Unit	13	817.10	\$48.35	\$87.39	81.00%	\$47.00	\$149.80
Cadillac Management Unit		<u>472.40</u>		<u>\$157.98</u>	134.00%	<u> </u>	<u>\$276.63</u>
PERE MARQUETTE STATE FOREST	18	1,289.50	\$55.33	\$113.25	105.00%	\$47.00	\$276.63
Roscommon Management Unit		53.10		\$192.25	216.00%	\$85.86	\$308.25
AUSABLE STATE FOREST	3	53.10	\$60.91	\$192.25	216.00%	\$85.86	\$308.25
NORTHERN LOWER PENNINSULA	29	1,803.30	\$53.78	\$114.90	114.00%	\$41.79	\$308.25
STATEWIDE	29	1,803.30	\$53.78	\$114.90	114.00%	\$41.79	\$308.25
WHITE SPRUCE (21)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	29.90	<u>\$19.00</u>	\$25.00	32.00%	\$25.00	\$25.00
MACKINAW STATE FOREST	1	29.90	\$19.00	\$25.00	32.00%	\$25.00	\$25.00
Traverse City Management Unit					0.00%	\$31.04	\$31.04
PERE MARQUETTE STATE FOREST	1	71.20	\$31.00	\$31.04	0.00%	\$31.04	\$31.04
NORTHERN LOWER PENNINSULA	2	101.10	\$27.45	\$29.25	7.00%	\$25.00	\$31.04
STATEWIDE	2	101.10	\$27.45	\$29.25	7.00%	\$25.00	\$31.04

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SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	36.90	\$37.90	<u>\$73.43</u>	94.00%	\$46.34	\$227.37
COPPER COUNTRY STATE FOREST	3	36.90	\$37.90	\$73.43	94.00%	\$46.34	\$227.37
Escanaba Management Unit	1	1.10	\$25.00	\$51.07	104.00%	<u>\$51.07</u>	<u>\$51.07</u>
ESCANABA RIVER STATE FOREST	1	1.10	\$25.00	\$51.07	104.00%	\$51.07	\$51.07
Shingleton Management Unit	1	9.10	\$63.00	\$280.27	345.00%	\$280.27	\$280.27
Newberry Management Unit	1	3.60	\$47.00	\$47.00	0.00%	\$47.00	\$47.00
Sault Ste Marie (Naubinway Office)				\$124.90	36.00%	\$92.00	<u>\$131.00</u>
LAKE SUPERIOR STATE FOREST	4	30.60	\$78.08	\$161.94	107.00%	\$47.00	\$280.27
UPPER PENINSULA	8	68.60	\$55.62	\$112.55	102.00%	\$46.34	\$280.27
Gaylord Management Unit	1	2.30	\$103.00	\$110.00		\$110.00	\$110.00
MACKINAW STATE FOREST	1	2.30	\$103.00	\$110.00	7.00%	\$110.00	\$110.00
NORTHERN LOWER PENNINSULA	1	2.30	\$103.00	\$110.00	7.00%	\$110.00	\$110.00
STATEWIDE	9	70.90	\$57.15	\$112.47	97.00%	\$46.34	\$280.27

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PULPWOOD in Cords (see general note 4)

NORTHERN LOWER PENNINSULA

STATEWIDE

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92.00%

98.00%

\$20.98

\$17.68

\$24.25

\$24.25

\$20.00

\$6.14

BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	. <u> </u>	1 <u>,815.00</u>	\$4.47	<u>\$14.01</u>	213.00%		\$25.99
COPPER COUNTRY STATE FOREST	12	1,815.00	\$4.47	\$14.01	213.00%	\$3.60	\$25.99
Gwinn Management Unit	1	34.00	\$8.40	\$106.22	1,165.00%	\$106.22	\$106.22
Escanaba Management Unit	6	<u> </u>		<u>\$17.89</u>	<u>74.00%</u> _		\$23.77_
ESCANABA RIVER STATE FOREST	7	1,011.00	\$10.24	\$20.86	104.00%	\$9.80	\$106.22
Shingleton Management Unit	2	153.00	\$8.05	\$22.64	181.00%	\$18.00	\$22.73
Newberry Management Unit	2	251.00	\$6.10	\$6.10	0.00%	\$5.05	\$9.00
Sault Ste Marie (Naubinway Office)	2	410.00	\$9.40	\$9.41	0.00%	\$9.40	\$9.41
Sault Ste Marie (Soo Office)	2	175.00	\$5.55	\$13.91	151.00%	\$6.32	\$18.73
Sault Ste Marie (Drummond Island)	. <u> </u>			<u>\$5.66</u>			\$ <u>5.7</u> 5_
LAKE SUPERIOR STATE FOREST	11	1,531.00	\$6.96	\$9.38	35.00%	\$5.05	\$22.73
UPPER PENINSULA	30	4,357.00	\$6.68	\$13.97	109.00%	\$3.60	\$106.22
Gaylord Management Unit	1	107.00	\$15.90	\$18.46	16.00%	\$18.46	\$18.46
Pigeon River Country Management Unit	4	407.00	\$18.18	\$29.44	62.00%	\$22.40	\$47.89
Atlanta Management Unit				\$20.91	<u>37.00%</u>	\$20.00	\$22.88
MACKINAW STATE FOREST	7	808.00	\$16.80	\$24.88	48.00%	\$18.46	\$47.89
Cadillac Management Unit		18.00		\$44.80	357.00%	<u>\$44</u> . <u>80</u>	\$44.80
PERE MARQUETTE STATE FOREST	1	18.00	\$9.80	\$44.80	357.00%	\$44.80	\$44.80
Roscommon Management Unit	3				231.00%	\$46.19	\$73.43
AUSABLE STATE FOREST	3	454.00	\$19.99	\$66.10	231.00%	\$46.19	\$73.43
NORTHERN LOWER PENNINSULA	11	1,280.00	\$17.83	\$39.78	123.00%	\$18.46	\$73.43
STATEWIDE	41	5,637.00	\$9.22	\$19.83	115.00%	\$3.60	\$106.22
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
DA334400D (03)	SOLD	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	GGLB		PRICE	002011102	COL. 4	GGEBTTMGE	COLDITTOL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	374.00	\$3.91	\$9.43	141.00%	\$6.14	\$16.39
COPPER COUNTRY STATE FOREST	· — — — <u> </u>	374.00	\$3.91		141.00%	<u> </u>	\$16.39
UPPER PENINSULA	5	374.00	\$3.91	\$9.43	141.00%	\$6.14	\$16.39
Gaylord Management Unit	2	935.00	\$10.95	\$20.98	92.00%	\$20.00	\$24.25
MACKINAW STATE FOREST		935.00	\$10.95	\$20.98	92.00%	\$20.00	\$24.25

2

7

935.00

1,309.00

\$10.95

\$8.94

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HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	(1)	791.00	\$6.35	\$6.45		\$6.45	\$6.45
COPPER COUNTRY STATE FOREST		<u> </u>	<u> </u>	<u> </u>		<u> </u>	\$6.45
UPPER PENINSULA	1	791.00	\$6.35	\$6.45		\$6.45	\$6.45
STATEWIDE	1	791.00	\$6.35	\$6.45		\$6.45	\$6.45
JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	(7)
D 4 (11.3	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		2 <u>,251.00</u>				<u>\$70</u> . <u>78</u>	
	1	2,251.00	\$25.20	\$70.78		\$70.78	\$70.78
Shingleton Management Unit	1	35.00	\$22.30	\$22.30		\$22.30	\$22.30
Sault Ste Marie (Naubinway Office) LAKE SUPERIOR STATE FOREST	$ \frac{1}{2}$					\$21.14	
	2		\$21.98	\$22.13		\$21.14	\$22.30
UPPER PENINSULA	3	2,292.00	\$25.14	\$69.91		\$21.14	\$70.78
Gaylord Management Unit	2	968.00	\$23.34	\$33.41		\$25.25	\$34.00
Pigeon River Country Management Unit	1	4.00	\$13.65	\$21.74		\$21.74	\$21.74
Atlanta Management Unit	$ \frac{2}{5}$						
MACKINAW STATE FOREST	5	1,396.00	\$18.61	\$26.26		\$5.00	\$34.00
Traverse City Management Unit	11	1,923.00	\$12.45	\$27.80		\$6.90	\$62.61
Cadillac Management Unit	3	3,110.00_	<u>\$14.13</u>			<u>\$15</u> .46	\$39.89
PERE MARQUETTE STATE FOREST	14	5,033.00	\$13.49	\$23.64		\$6.90	\$62.61
Roscommon Management Unit				\$28.60		\$16.10	
AUSABLE STATE FOREST	4	102.00	\$11.85	\$28.60		\$16.10	\$32.54
NORTHERN LOWER PENNINSULA	23	6,531.00	\$14.56	\$24.28	67.00%	\$5.00	\$62.61
STATEWIDE	26	8,823.00	\$17.31	\$36.13	109.00%	\$5.00	\$70.78
MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	83.00	\$7.65			\$8.25	\$450.00
PERE MARQUETTE STATE FOREST	3	83.00	\$7.65	\$61.48	704.00%	\$8.25	\$450.00
NORTHERN LOWER PENNINSULA	3	83.00	\$7.65	\$61.48	704.00%	\$8.25	\$450.00
STATEWIDE	3	83.00	\$7.65	\$61.48	704.00%	\$8.25	\$450.00

10/01/2022 to 12/31/2022

PULPWOOD in Cords (see general note 4)

STATEWIDE

MIXED ASPEN (80) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (5) (4) (2)(3)(6)(7) 13 \$17.45 Baraga Management Unit 15,819.00 \$19.44 \$56.73 192.00% \$66.34 COPPER COUNTRY STATE FOREST 13 15,819.00 \$19.44 \$56.73 192.00% \$17.45 \$66.34 Gwinn Management Unit 1 \$18.75 \$71.03 279.00% \$71.03 \$71.03 52.00 6 Escanaba Management Unit 2,494.00 \$18.55 \$37.40 102.00% \$16.10 \$48.01 ESCANABA RIVER STATE FOREST 7 2,546.00 \$18.56 \$38.08 105.00% \$16.10 \$71.03 2 Shingleton Management Unit 586.00 \$18.45 \$35.75 94.00% \$18.45 \$38.10 **Newberry Management Unit** 2 132.00 \$18.01 \$18.02 0.00% \$12.35 \$22.46 Sault Ste Marie (Naubinway Office) 2 585.00 44.00% \$26.11 \$17.20 \$24.72 \$17.20 Sault Ste Marie (Soo Office) 2 698.00 \$8.45 \$17.84 111.00% \$10.73 \$27.38 Sault Ste Marie (Drummond Island) 4 3,868.00 \$9.40 \$9.79 4.00% \$9.40 \$10.00 LAKE SUPERIOR STATE FOREST 12 5,869.00 \$11.16 \$15.01 34.00% \$9.40 \$38.10 **UPPER PENINSULA** 32 24,234.00 \$17.34 158.00% \$9.40 \$71.03 \$44.67 **Gaylord Management Unit** 6 649.00 \$22.19 \$45.13 103.00% \$22.12 \$61.90 Pigeon River Country Management Unit 5 430.00 \$19.50 \$32.88 69.00% \$19.25 \$46.44 Atlanta Management Unit 3 1,264.00 \$22.91 47.00% \$11.05 \$35.00 \$33.72 MACKINAW STATE FOREST 14 2,343.00 \$22.08 \$36.72 66.00% \$11.05 \$61.90 Traverse City Management Unit 12 4,584.00 \$16.89 \$25.56 51.00% \$16.42 \$61.62 Cadillac Management Unit 9 13,159.00 \$21.72 \$48.68 124.00% \$21.70 \$68.53 PERE MARQUETTE STATE FOREST 21 17,743.00 \$20.47 \$42.70 109.00% \$16.42 \$68.53 Roscommon Management Unit 5 4,578.00 \$26.06 \$58.37 124.00% \$35.40 \$73.88 AUSABLE STATE FOREST 5 4,578.00 \$26.06 \$58.37 124.00% \$35.40 \$73.88 NORTHERN LOWER PENNINSULA 40 24,664.00 \$21.66 \$45.04 108.00% \$11.05 \$73.88

\$19.52

\$44.86

130.00%

72

48,898.00

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\$73.88

\$9.40

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	11,462.00	\$9.07	<u>\$27.48</u>	203.00%	\$9.25	\$54.79
COPPER COUNTRY STATE FOREST	15	11,462.00	\$9.07	\$27.48	203.00%	\$9.25	\$54.79
Gwinn Management Unit	1	471.00	\$11.00	\$41.67	279.00%	\$41.67	\$41.67
Escanaba Management Unit		3 <u>,612.00</u>		\$29.66	115.00%	\$13.35_	
ESCANABA RIVER STATE FOREST	13	4,083.00	\$13.45	\$31.05	131.00%	\$13.35	\$84.69
Shingleton Management Unit	3	2,843.00	\$12.00	\$30.35	153.00%	\$13.00	\$35.68
Newberry Management Unit	2	762.00	\$6.98	\$6.98	0.00%	\$6.90	\$12.55
Sault Ste Marie (Naubinway Office)	3	1,102.00	\$8.70	\$10.83	24.00%	\$8.70	\$11.47
Sault Ste Marie (Soo Office)	4	6,309.00	\$8.05	\$22.30	177.00%	\$9.82	\$22.36
Sault Ste Marie (Drummond Island)				\$8.16			\$8.37_
LAKE SUPERIOR STATE FOREST	15	11,857.00	\$8.99	\$21.18	136.00%	\$6.90	\$35.68
UPPER PENINSULA	43	27,402.00	\$9.69	\$25.29	161.00%	\$6.90	\$84.69
Gaylord Management Unit	6	2,940.00	\$14.92	\$25.24	69.00%	\$18.26	\$61.43
Pigeon River Country Management Unit	3	496.00	\$17.96	\$38.58	115.00%	\$25.09	\$48.70
Atlanta Management Unit		396.00_		\$23.28	19.00%	<u> </u>	\$30.20
MACKINAW STATE FOREST	14	3,832.00	\$15.80	\$26.76	69.00%	\$9.76	\$61.43
Traverse City Management Unit	22	6,852.00	\$17.67	\$44.78	153.00%	\$7.55	\$97.55
Cadillac Management Unit		4,125.00_		\$36.63	117.00%	<u>\$16</u> . <u>60</u>	\$67.78_
PERE MARQUETTE STATE FOREST	42	10,977.00	\$17.38	\$41.72	140.00%	\$7.55	\$97.55
Roscommon Management Unit	6	2,253.00	\$14.39	\$36.32	152.00%	\$19.57	\$40.84
AUSABLE STATE FOREST	6	2,253.00	\$14.39	\$36.32	152.00%	\$19.57	\$40.84
NORTHERN LOWER PENNINSULA	62	17,062.00	\$16.63	\$37.65	126.00%	\$7.55	\$97.55
STATEWIDE	105	44,464.00	\$12.35	\$30.03	143.00%	\$6.90	\$97.55

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	2.00	\$8.05	<u>\$19.41</u>	141.00%	\$19.41	<u>\$19.41</u>
COPPER COUNTRY STATE FOREST	1	2.00	\$8.05	\$19.41	141.00%	\$19.41	\$19.41
Gwinn Management Unit	1	163.00		\$54.36	279.00%	\$54.36	<u>\$54.36</u>
ESCANABA RIVER STATE FOREST	1	163.00	\$14.35	\$54.36	279.00%	\$54.36	\$54.36
Sault Ste Marie (Drummond Island)	1	18.00	\$12.00	\$24.75	106.00%	\$24.75	\$24.75
LAKE SUPERIOR STATE FOREST	1	18.00	\$12.00	\$24.75	106.00%	\$24.75	\$24.75
UPPER PENINSULA	3	183.00	\$14.05	\$51.07	263.00%	\$19.41	\$54.36
Gaylord Management Unit	2	191.00	\$32.41	\$34.75	7.00%	\$31.18	\$38.00
Pigeon River Country Management Unit	1	109.00	\$42.25	\$42.25	0.00%	\$42.25	\$42.25
Atlanta Management Unit		<u>107.00</u>		\$21.85		<u>\$21</u> . <u>85</u>	\$21.85_
MACKINAW STATE FOREST	4	407.00	\$32.27	\$33.37	3.00%	\$21.85	\$42.25
Traverse City Management Unit	10	3,492.00	\$15.05	\$35.56	136.00%	\$12.00	\$55.00
Cadillac Management Unit	<u> </u>	2,613.00_		\$49.37	122.00%	\$21.95_	\$90.31_
PERE MARQUETTE STATE FOREST	25	6,105.00	\$18.14	\$41.47	129.00%	\$12.00	\$90.31
Roscommon Management Unit	6	1,750.00		\$38.23	136.00%	\$22.01	<u>\$49.53</u>
AUSABLE STATE FOREST	6	1,750.00	\$16.17	\$38.23	136.00%	\$22.01	\$49.53
NORTHERN LOWER PENNINSULA	35	8,262.00	\$18.42	\$40.38	119.00%	\$12.00	\$90.31
STATEWIDE	38	8,445.00	\$18.32	\$40.62	122.00%	\$12.00	\$90.31

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	1,097.00	\$8.78	\$15.47	76.00%	\$5.50	\$94.77
COPPER COUNTRY STATE FOREST	11	1,097.00	\$8.78	\$15.47	76.00%	\$5.50	\$94.77
Escanaba Management Unit	6	383.00	\$10.70	\$26.31	146.00%	<u>\$10.40</u>	\$69.81
ESCANABA RIVER STATE FOREST	6	383.00	\$10.70	\$26.31	146.00%	\$10.40	\$69.81
Shingleton Management Unit	3	220.00	\$15.05	\$23.55	56.00%	\$15.05	\$24.98
Newberry Management Unit	2	737.00	\$8.80	\$8.80	0.00%	\$6.55	\$11.60
Sault Ste Marie (Naubinway Office)	2	407.00	\$9.35	\$10.63	14.00%	\$9.35	\$12.14
Sault Ste Marie (Soo Office)	2	31.00	\$4.15	\$7.82	88.00%	\$7.28	\$12.90
Sault Ste Marie (Drummond Island)	3	517.00_					\$10.00
LAKE SUPERIOR STATE FOREST	12	1,912.00	\$8.67	\$9.99	15.00%	\$5.10	\$24.98
UPPER PENINSULA	29	3,392.00	\$8.93	\$13.60	52.00%	\$5.10	\$94.77
Pigeon River Country Management Unit	1	15.00	\$14.10	\$22.46	59.00%	\$22.46	\$22.46
Atlanta Management Unit				\$20.56	172.00% _	\$11.54	\$24.00
MACKINAW STATE FOREST	4	224.00	\$8.00	\$20.69	159.00%	\$11.54	\$24.00
Traverse City Management Unit	1	214.00	\$15.50	\$15.52	0.00%	\$15.52	\$15.52
PERE MARQUETTE STATE FOREST	1	214.00	\$15.50	\$15.52	0.00%	\$15.52	\$15.52
Roscommon Management Unit	2	34.00	<u>\$1</u> 6.41	\$58.21	255.00%	\$36.30	\$73.54
AUSABLE STATE FOREST		34.00	\$16.41	\$58.21	255.00%	\$36.30	\$73.54
NORTHERN LOWER PENNINSULA	7	472.00	\$12.01	\$21.05	75.00%	\$11.54	\$73.54
STATEWIDE	36	3,864.00	\$9.31	\$14.51	56.00%	\$5.10	\$94.77

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	215.00	\$5.85	\$13.35	128.00%	\$5.85	\$18.95
ESCANABA RIVER STATE FOREST	4	215.00	\$5.85	\$13.35	128.00%	\$5.85	\$18.95
Shingleton Management Unit	1	125.00	\$4.60	\$15.43	235.00%	\$15.43	\$15.43
Newberry Management Unit	2	1,528.00	\$2.26	\$2.26	0.00%	\$2.00	\$3.65
Sault Ste Marie (Naubinway Office)	1	991.00	\$3.90	\$3.90	0.00%	\$3.90	\$3.90
Sault Ste Marie (Drummond Island)		1,014.00_		<u>\$4.10</u>			\$5.00_
LAKE SUPERIOR STATE FOREST	6	3,658.00	\$3.24	\$3.66	13.00%	\$2.00	\$15.43
UPPER PENINSULA	10	3,873.00	\$3.38	\$4.20	24.00%	\$2.00	\$18.95
STATEWIDE	10	3,873.00	\$3.38	\$4.20	24.00%	\$2.00	\$18.95

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PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	563.00	\$4.85		26.00%	\$3.45	\$6.37
COPPER COUNTRY STATE FOREST	4	563.00	\$4.85	\$6.13	26.00%	\$3.45	\$6.37
Gwinn Management Unit		3.00_			279.00%	\$46.97	<u>\$46.97</u>
ESCANABA RIVER STATE FOREST	1	3.00	\$12.40	\$46.97	279.00%	\$46.97	\$46.97
Shingleton Management Unit	1	6.00	\$13.85	\$15.00	8.00%	\$15.00	\$15.00
Newberry Management Unit	1	30.00	\$8.05	\$8.05	0.00%	\$8.05	\$8.05
Sault Ste Marie (Drummond Island)							\$9.50_
LAKE SUPERIOR STATE FOREST	4	106.00	\$6.39	\$6.48	1.00%	\$3.65	\$15.00
UPPER PENINSULA	9	672.00	\$5.13	\$6.37	24.00%	\$3.45	\$46.97
Atlanta Management Unit	1	55.00	\$9.40	\$22.00	134.00%	\$22.00	\$22.00
MACKINAW STATE FOREST	1	55.00	\$9.40	\$22.00	134.00%	\$22.00	\$22.00
Traverse City Management Unit	1	17.00	\$17.80	\$31.52	77.00%	\$31.52	\$31.52
PERE MARQUETTE STATE FOREST	1	17.00	\$17.80	\$31.52	77.00%	\$31.52	\$31.52
NORTHERN LOWER PENNINSULA	2	72.00	\$11.38	\$24.25	113.00%	\$22.00	\$31.52
STATEWIDE	11	744.00	\$5.73	\$8.10	41.00%	\$3.45	\$46.97

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	645.00	\$29.92	\$91.36	205.00%	\$45.47	\$94.64
COPPER COUNTRY STATE FOREST	2	645.00	\$29.92	\$91.36	205.00%	\$45.47	\$94.64
Gwinn Management Unit	1	19.00	\$41.30	\$394.89	856.00%	\$394.89	\$394.89
Escanaba Management Unit	2	105.00_			100.00%	\$77.42	\$91.45_
ESCANABA RIVER STATE FOREST	3	124.00	\$40.59	\$129.01	218.00%	\$77.42	\$394.89
Shingleton Management Unit	2	292.00	\$49.20	\$60.16	22.00%	\$49.20	\$70.98
Sault Ste Marie (Naubinway Office)	1	341.00_				\$63.11	\$63.11_
LAKE SUPERIOR STATE FOREST	3	633.00	\$55.07	\$61.75	12.00%	\$49.20	\$70.98
UPPER PENINSULA	8	1,402.00	\$42.22	\$81.32	93.00%	\$45.47	\$394.89
Gaylord Management Unit	4	2,865.00	\$45.12	\$91.69	103.00%	\$53.45	\$100.13
Pigeon River Country Management Unit	8	2,581.00	\$46.27	\$94.50	104.00%	\$48.10	\$108.31
Atlanta Management Unit						<u> </u>	<u> </u>
MACKINAW STATE FOREST	13	5,534.00	\$45.25	\$91.85	103.00%	\$19.27	\$108.31
Traverse City Management Unit	16	10,787.00	\$45.38	\$75.51	66.00%	\$16.85	\$111.13
Cadillac Management Unit		1,024.00_		\$79.63	107.00%	\$35.18	<u> </u>
PERE MARQUETTE STATE FOREST	21	11,811.00	\$44.79	\$75.87	69.00%	\$16.85	\$114.13
Roscommon Management Unit	5	1,042.00	\$35.19	\$82.64	135.00%	\$68.17	\$98.70
AUSABLE STATE FOREST	5	1,042.00	\$35.19	\$82.64	135.00%	\$68.17	\$98.70
NORTHERN LOWER PENNINSULA	39	18,387.00	\$44.38	\$81.06	83.00%	\$16.85	\$114.13
STATEWIDE	47	19,789.00	\$44.23	\$81.08	83.00%	\$16.85	\$394.89

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit					335.00%		\$21.04_
COPPER COUNTRY STATE FOREST	5	131.00	\$4.05	\$17.60	335.00%	\$5.38	\$21.04
Shingleton Management Unit	1	2.00	\$2.05	\$2.05	0.00%	\$2.05	\$2.05
Newberry Management Unit	2	167.00	\$2.43	\$2.43	0.00%	\$1.50	\$2.70
Sault Ste Marie (Naubinway Office)	1	202.00	\$2.25	\$2.25	0.00%	\$2.25	\$2.25
Sault Ste Marie (Drummond Island)	<u> </u>	5.00_			0.00%		\$2.35_
LAKE SUPERIOR STATE FOREST	5	376.00	\$2.33	\$2.33	0.00%	\$1.50	\$2.70
UPPER PENINSULA	10	507.00	\$2.77	\$6.28	127.00%	\$1.50	\$21.04
STATEWIDE	10	507.00	\$2.77	\$6.28	127.00%	\$1.50	\$21.04

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	5.00	\$25.35	\$96.03	279.00%	\$96.03	\$96.03
Escanaba Management Unit	<u> </u>	1 <u>,067.0</u> 0			<u> </u>	\$25.50_	
ESCANABA RIVER STATE FOREST	6	1,072.00	\$25.87	\$51.60	99.00%	\$25.50	\$96.03
Shingleton Management Unit	2	29.00	\$17.30	\$22.61	31.00%	\$17.30	\$23.72
Newberry Management Unit	1	569.00	\$8.95	\$8.95	0.00%	\$8.95	\$8.95
Sault Ste Marie (Naubinway Office)			<u>\$1</u> 2.05		21.00%	\$14.60	\$14.60_
LAKE SUPERIOR STATE FOREST	4	729.00	\$9.84	\$10.51	7.00%	\$8.95	\$23.72
UPPER PENINSULA	10	1,801.00	\$19.38	\$34.97	80.00%	\$8.95	\$96.03
Gaylord Management Unit	4	635.00	\$22.61	\$56.49	150.00%	\$23.76	\$63.67
Pigeon River Country Management Unit	4	348.00	\$27.50	\$36.43	32.00%	\$23.80	\$71.06
Atlanta Management Unit		212.00		\$21.24	40.00%		\$21.89_
MACKINAW STATE FOREST	11	1,195.00	\$22.72	\$44.39	95.00%	\$8.00	\$71.06
Traverse City Management Unit	13	2,232.00	\$19.77	\$32.66	65.00%	\$19.20	\$57.78
Cadillac Management Unit		1 <u>,471.00</u>			109.00%	\$14.94	\$57.53_
PERE MARQUETTE STATE FOREST	19	3,703.00	\$17.99	\$32.38	80.00%	\$14.94	\$57.78
Roscommon Management Unit	5	272.00	\$34.24	<u>\$79.92</u>	133.00%	<u>\$46.88</u>	\$97.84
AUSABLE STATE FOREST	5	272.00	\$34.24	\$79.92	133.00%	\$46.88	\$97.84
NORTHERN LOWER PENNINSULA	35	5,170.00	\$19.94	\$37.66	89.00%	\$8.00	\$97.84
STATEWIDE	45	6,971.00	\$19.79	\$36.96	87.00%	\$8.00	\$97.84

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