

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2024 TO 3/31/2024

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

01/01/2024 to 3/31/2024

SAWTIMBER in MBF (see general note 3)

STATEWIDE

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\$247.16

\$60.00

34.00%

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit				<u>\$1,754.00</u>	3,798.00%	<u>\$1,754.00</u>	<u>\$1,754.00</u>
MACKINAW STATE FOREST	1	11.00	\$45.00	\$1,754.00	3,798.00%	\$1,754.00	\$1,754.00
NORTHERN LOWER PENNINSULA	1	11.00	\$45.00	\$1,754.00	3,798.00%	\$1,754.00	\$1,754.00
STATEWIDE	1	11.00	\$45.00	\$1,754.00	3,798.00%	\$1,754.00	\$1,754.00
BASSWOOD (05)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(3)	PRICE	(4)	COL. 4	(0)	( <del>-</del> )
D M 111.3	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	$  \frac{6}{6}$ $-$					\$88.00	<u>\$211.40</u>
COPPER COUNTRY STATE FOREST	6	74.40	\$90.37	\$135.96		\$88.00	\$211.40
Gwinn Management Unit	$\frac{1}{4}$					\$60.00_	
	<u> </u>	1.90	\$39.00	\$60.00	54.00%	\$60.00	\$60.00
Sault Ste Marie (Naubinway Office)	$\frac{1}{4}$	<u>37.60</u>	<u>\$100.00</u> _			\$114.00_	\$114.00_
LAKE SUPERIOR STATE FOREST	1	37.60	\$100.00	\$114.00	14.00%	\$114.00	\$114.00
UPPER PENINSULA	8	113.90	\$92.69	\$127.45	38.00%	\$60.00	\$211.40
Gaylord Management Unit	5	588.80	\$74.36	\$99.97	34.00%	\$90.00	\$135.41
Atlanta Management Unit		47.40		\$109.00	25.00%	\$90.00	\$109.20_
MACKINAW STATE FOREST	7	636.20	\$75.30	\$100.64	34.00%	\$90.00	\$135.41
Traverse City Management Unit	3	43.50	\$86.56	\$86.83	0.00%	\$74.05	\$92.00
Cadillac Management Unit				\$247.16	169.00% _	\$247.16_	<u>\$247.16</u>
PERE MARQUETTE STATE FOREST	4	56.90	\$87.84	\$124.59	42.00%	\$74.05	\$247.16
Grayling Management Unit	1	40.90	\$87.00	<u>\$104.91</u>	21.00%	<u>\$104</u> .91	<u>\$104.91</u>
AUSABLE STATE FOREST	$= -\frac{1}{1}$	40.90	\$87.00	\$104.91	21.00%	\$104.91	\$104.91
NORTHERN LOWER PENNINSULA	12	734.00	\$76.93	\$102.74	34.00%	\$74.05	\$247.16

20

847.90

\$79.04

\$106.06

01/01/2024 to 3/31/2024

SAWTIMBER in MBF (see general note 3)

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	26.30	\$43.00	\$43.00	0.00%	\$43.00	\$43.00
Sault Ste Marie (Naubinway Office)		3.20_	\$117.00	\$415.69	255.00%	\$415.69	<u>\$415.69</u>
LAKE SUPERIOR STATE FOREST	2	29.50	\$51.03	\$83.43	63.00%	\$43.00	\$415.69
UPPER PENINSULA	2	29.50	\$51.03	\$83.43	63.00%	\$43.00	\$415.69
Gaylord Management Unit	3	119.10	\$89.33	\$230.65	158.00%	\$91.00	\$345.75
MACKINAW STATE FOREST	3	119.10	\$89.33	\$230.65	158.00%	\$91.00	\$345.75
Traverse City Management Unit	3	266.40	\$123.25	\$198.72	61.00%	\$172.93	\$202.89
PERE MARQUETTE STATE FOREST		266.40	\$123.25	\$198.72	61.00%	\$172.93	\$202.89
Grayling Management Unit	1	25.80	\$95.00	\$435.42	358.00%	\$435.42	\$435.42
AUSABLE STATE FOREST		25.80	\$95.00	\$435.42	358.00%	\$435.42	\$435.42
NORTHERN LOWER PENNINSULA	7	411.30	\$111.66	\$222.82	100.00%	\$91.00	\$435.42
STATEWIDE	9	440.80	\$107.60	\$213.49	98.00%	\$43.00	\$435.42
BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	20.20	\$27.52	\$32.08	17.00%	\$25.00	<u>\$105.35</u>
COPPER COUNTRY STATE FOREST	4	20.20	\$27.52	\$32.08	17.00%	\$25.00	\$105.35
Sault Ste Marie (Naubinway Office)	1	0.60	\$102.00	<u>\$220.44</u>	116.00%	\$220.44	\$220.44
LAKE SUPERIOR STATE FOREST	1	0.60	\$102.00	\$220.44	116.00%	\$220.44	\$220.44
UPPER PENINSULA	5	20.80	\$29.67	\$37.52	26.00%	\$25.00	\$220.44
Gaylord Management Unit		4.80	\$76.00	\$90.00	18.00%	\$90.00	\$90.00
MACKINAW STATE FOREST	1	4.80	\$76.00	\$90.00	18.00%	\$90.00	\$90.00
Traverse City Management Unit	7	277.40	\$148.19	\$153.21	3.00%	\$135.94	\$210.21
Cadillac Management Unit	5	49.00	\$287.11	\$358.20	25.00%	\$216.05	\$469.08
PERE MARQUETTE STATE FOREST	12	326.40	\$169.04	\$183.98	9.00%	\$135.94	\$469.08
Roscommon Management Unit	3	84.80	<u>\$21</u> 3.01	<u>\$226.16</u>	6.00%	\$216.36	\$365.23
AUSABLE STATE FOREST	3	84.80	\$213.01	\$226.16	6.00%	\$216.36	\$365.23
NORTHERN LOWER PENNINSULA	16	416.00	\$176.93	\$191.50	8.00%	\$90.00	\$469.08
STATEWIDE	21	436.80	\$169.92	\$184.16	8.00%	\$25.00	\$469.08

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	20.30	\$35.00	\$45.00	29.00%	\$45.00	\$45.00
Pigeon River Country Management Unit	1	39.10	\$44.00	\$50.42	15.00%	\$50.42	\$50.42
Atlanta Management Unit		67.80_		<u>\$43.10</u>	12.00%	<u> </u>	\$45.00_
MACKINAW STATE FOREST	4	127.20	\$39.66	\$45.66	15.00%	\$40.00	\$50.42
Cadillac Management Unit		43.20		\$34.21		\$32.71	\$38.57
PERE MARQUETTE STATE FOREST	3	43.20	\$33.70	\$34.21	2.00%	\$32.71	\$38.57
Roscommon Management Unit		8.90		\$43.38		\$43.38	\$43.38
AUSABLE STATE FOREST	1	8.90	\$43.00	\$43.38	1.00%	\$43.38	\$43.38
NORTHERN LOWER PENNINSULA	8	179.30	\$38.39	\$42.78	11.00%	\$32.71	\$50.42
STATEWIDE	8	179.30	\$38.39	\$42.78	11.00%	\$32.71	\$50.42

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	23.70	\$86.00	\$165.00	92.00%	\$165.00	<u>\$165.0</u> 0
MACKINAW STATE FOREST	1	23.70	\$86.00	\$165.00	92.00%	\$165.00	\$165.00
NORTHERN LOWER PENNINSULA	1	23.70	\$86.00	\$165.00	92.00%	\$165.00	\$165.00
STATEWIDE	1	23.70	\$86.00	\$165.00	92.00%	\$165.00	\$165.00

#### 01/01/2024 to 3/31/2024

PERE MARQUETTE STATE FOREST

NORTHERN LOWER PENNINSULA

Roscommon Management Unit

**Grayling Management Unit** 

AUSABLE STATE FOREST

STATEWIDE

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11.00%

60.00%

40.00%

48.00%

32.00%

32.00%

\$122.45

\$184.53

\$193.07

\$189.13

\$162.52

\$162.52

\$65.01

\$139.66

\$50.13

\$50.13

\$50.13

\$50.13

\$130.80

\$243.85

\$225.00

\$243.85

\$243.85

\$243.85

SAWTIMBER in MBF (see general note 3)							
MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(0)	/ <del>-</del> ->
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	10	360.20	\$63.42	\$77.44		\$64.00	\$109.41
Pigeon River Country Management Unit	3	98.40	\$37.13	\$42.35		\$35.87	\$55.00
Atlanta Management Unit			\$112.08 _	<u>\$123.43</u>		<u> </u>	<u>\$145.60</u>
MACKINAW STATE FOREST	20	1,166.80	\$90.74	\$102.40	13.00%	\$35.87	\$145.60
Traverse City Management Unit	11	445.50	\$141.27	\$166.47	18.00%	\$128.00	\$220.00
Cadillac Management Unit		1 <u>,863.3</u> 0		\$122.85	43.00%	\$95.00	\$182.77_
PERE MARQUETTE STATE FOREST	17	2,308.80	\$96.74	\$131.27	36.00%	\$95.00	\$220.00
Roscommon Management Unit	10	1,581.40	\$87.93	\$116.48	32.00%	\$91.80	\$154.59
Grayling Management Unit			\$106.00	<u> \$168.68</u>	<u>59.00%</u>	<u>\$168</u> . <u>68</u>	\$168.68_
AUSABLE STATE FOREST	11	1,713.60	\$89.32	\$120.51	35.00%	\$91.80	\$168.68
NORTHERN LOWER PENNINSULA	48	5,189.20	\$92.94	\$121.22	30.00%	\$35.87	\$220.00
STATEWIDE	48	5,189.20	\$92.94	\$121.22	30.00%	\$35.87	\$220.00
MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
WINCED SHIT (10)	SOLD	101712 VOLONIE	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	3323		PRICE	302311402	COL. 4	302311432	302311102
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	113.30	\$147.50	\$147.73	0.00%	\$143.65	\$148.00
Atlanta Management Unit		259.60	\$127.20	\$130.55		\$100.00	\$144.00
MACKINAW STATE FOREST	9	372.90	\$133.37	\$135.77	2.00%	\$100.00	\$148.00
Traverse City Management Unit	3	141.50	\$108.63	\$108.63	0.00%	\$65.01	\$109.00
Cadillac Management Unit	3	626.80	\$110.30	\$125.57	14.00%	\$107.00	\$130.80

\$109.99

\$115.29

\$137.74

\$127.37

\$123.21

\$123.21

768.30

707.40

824.70

1,532.10

2,673.30

2,673.30

6

7

8

15

30

30

#### 01/01/2024 to 3/31/2024

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SAWTIMBER in MBF (see general note	3)						
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE	(4)	COL. 4	(6)	(7)
October Management Heit	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	2.70	\$66.00	\$66.00		\$66.00	\$66.00
Atlanta Management Unit		<u> </u>	<u> </u>	<u> </u>		<u> </u>	\$42.00
MACKINAW STATE FOREST	2	69.30	\$42.94	\$42.94	0.00%	\$42.00	\$66.00
NORTHERN LOWER PENNINSULA	2	69.30	\$42.94	\$42.94	0.00%	\$42.00	\$66.00
STATEWIDE	2	69.30	\$42.94	\$42.94	0.00%	\$42.00	\$66.00
PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
PAPER BIRCH (10)		TOTAL VOLUME	-				
PAPER BIRCH (10)		TOTAL VOLUME (2)	ADVERTISED		FROM COL. 3 TO		
PAPER BIRCH (10)  Baraga Management Unit	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE	SOLD PRICE
	SOLD	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE (6)	SOLD PRICE (7)
Baraga Management Unit	(1)	(2) 9.30	ADVERTISED PRICE (3) \$108.42	SOLD PRICE (4)\$109.81	FROM COL. 3 TO COL. 4 (5) 1.00% 1.00%	SOLD PRICE (6)\$95.00	SOLD PRICE (7)\$147.99
Baraga Management Unit  COPPER COUNTRY STATE FOREST	(1)	(2) 9.30 9.30	ADVERTISED PRICE (3) \$108.42 \$108.42	(4) (2) (4) (4) (5) (4) (4) (4) (4) (4) (5) (6) (7) (7) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9	FROM COL. 3 TO COL. 4 (5)	(6) (8) (95.00 \$95.00	(7) \$147.99 \$147.99
Baraga Management Unit	(1)	(2) 9.30 9.30 17.10	ADVERTISED PRICE (3)  \$108.42 \$108.42 \$82.83	(4)\$109.81\$97.30	FROM COL. 3 TO COL. 4 (5)	(6) \$95.00 \$95.00 \$90.79	(7) \$147.99 \$147.99 \$120.00

	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	9.30	<u>\$108.42</u>	<u>\$109.81</u>	1.00%	\$95.00	<u>\$147.99</u>
COPPER COUNTRY STATE FOREST	2	9.30	\$108.42	\$109.81	1.00%	\$95.00	\$147.99
Gwinn Management Unit	3	17.10	\$82.83	\$97.30	17.00%	\$90.79	\$120.00
ESCANABA RIVER STATE FOREST	3	17.10	\$82.83	\$97.30	17.00%	\$90.79	\$120.00
Sault Ste Marie (Naubinway Office)	3	13.20	\$29.33	\$42.10	44.00%	\$32.11	\$93.83
Sault Ste Marie (Drummond Island)			<u> </u>	<u> </u>	43.00%	<u>\$108</u> . <u>66</u>	<u>\$108.66</u>
LAKE SUPERIOR STATE FOREST	4	21.30	\$47.08	\$67.41	43.00%	\$32.11	\$108.66
UPPER PENINSULA	9	47.70	\$71.86	\$86.39	20.00%	\$32.11	\$147.99
Gaylord Management Unit	3	10.90	\$47.39	\$50.34	6.00%	\$40.30	\$67.69
MACKINAW STATE FOREST	3	10.90	\$47.39	\$50.34	6.00%	\$40.30	\$67.69
Traverse City Management Unit	1	1.40	\$44.00	\$100.68	129.00%	\$100.68	\$100.68
PERE MARQUETTE STATE FOREST	1	1.40	\$44.00	\$100.68	129.00%	\$100.68	\$100.68
Roscommon Management Unit	1	3.10	\$53.00	\$66.68	26.00%	\$66.68	\$66.68
AUSABLE STATE FOREST	1	3.10	\$53.00	\$66.68	26.00%	\$66.68	\$66.68
NORTHERN LOWER PENNINSULA	5	15.40	\$48.21	\$58.21	21.00%	\$40.30	\$100.68
STATEWIDE	14	63.10	\$66.09	\$79.51	20.00%	\$32.11	\$147.99

01/01/2024 to 3/31/2024

SAWTIMBER in MBF (see general note 3)

STATEWIDE

RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		510.20		<u> </u>	84.00%	\$75.00	\$292.61_
COPPER COUNTRY STATE FOREST	6	510.20	\$93.53	\$172.16	84.00%	\$75.00	\$292.61
Gwinn Management Unit		25.80	\$129.36	\$140.01		<u>\$140.00</u>	\$140.01
ESCANABA RIVER STATE FOREST	2	25.80	\$129.36	\$140.01	8.00%	\$140.00	\$140.01
Newberry Management Unit	2	43.30	\$31.94	\$31.94	0.00%	\$27.00	\$37.00
Sault Ste Marie (Naubinway Office)	4	72.70	\$112.72	\$253.36	125.00%	\$139.00	\$262.49
Sault Ste Marie (Drummond Island)			<u>\$99.00</u>	<u></u> <u>\$141.54</u>	43.00%	<u>\$141</u> . <u>54</u>	\$141.54_
LAKE SUPERIOR STATE FOREST	7	139.60	\$85.34	\$165.78	94.00%	\$27.00	\$262.49
UPPER PENINSULA	15	675.60	\$93.21	\$169.62	82.00%	\$27.00	\$292.61
Gaylord Management Unit	9	756.00	\$143.56	\$237.17	65.00%	\$143.00	\$362.84
Pigeon River Country Management Unit	3	20.90	\$45.38	\$77.44	71.00%	\$35.00	\$109.61
Atlanta Management Unit	8				16.00%	\$79.00	\$124.43
MACKINAW STATE FOREST	20	956.30	\$129.85	\$206.98	59.00%	\$35.00	\$362.84
Traverse City Management Unit	14	567.00	\$128.56	\$156.78	22.00%	\$89.00	\$221.29
Cadillac Management Unit	4			\$125.99	30.00%	\$84.58	\$198.51_
PERE MARQUETTE STATE FOREST	18	826.40	\$118.57	\$147.12	24.00%	\$84.58	\$221.29
Roscommon Management Unit	6	269.90	\$73.12	\$106.07	45.00%	\$76.67	\$129.10
Grayling Management Unit				\$104.60		\$99.00_	\$112.15_
AUSABLE STATE FOREST	9	299.10	\$75.41	\$105.93	40.00%	\$76.67	\$129.10
NORTHERN LOWER PENNINSULA	47	2,081.80	\$117.55	\$168.70	44.00%	\$35.00	\$362.84

\$111.59

\$168.92

51.00%

\$27.00

\$362.84

62

2,757.40

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	9.00	<u>\$77.81</u>	<u> </u>	0.00%	\$61.00	<u>\$108.00</u>
COPPER COUNTRY STATE FOREST	3	9.00	\$77.81	\$77.81	0.00%	\$61.00	\$108.00
Gwinn Management Unit	1	36.80	\$108.00	<u>\$158.00</u>	46.00%	\$158.00	<u>\$158.00</u>
ESCANABA RIVER STATE FOREST	1	36.80	\$108.00	\$158.00	46.00%	\$158.00	\$158.00
UPPER PENINSULA	4	45.80	\$102.07	\$142.24	39.00%	\$61.00	\$158.00
Gaylord Management Unit	7	827.50	\$179.62	\$230.97	29.00%	\$189.00	\$414.85
Pigeon River Country Management Unit	4	72.80	\$86.19	\$96.14	12.00%	\$80.00	\$231.79
Atlanta Management Unit	9	1 <u>,012.9</u> 0_	\$184.79	<u>\$246.74</u>	34.00%	<u>\$159</u> . <u>00</u>	<u>\$633.59</u>
MACKINAW STATE FOREST	20	1,913.20	\$178.80	\$234.19	31.00%	\$80.00	\$633.59
Traverse City Management Unit	6	312.40	\$146.97	\$156.76	7.00%	\$91.00	\$200.00
Cadillac Management Unit	6	1,198.50_	\$173.02	\$209.24	21.00%	\$148.79	\$333.69
PERE MARQUETTE STATE FOREST	12	1,510.90	\$167.63	\$198.39	18.00%	\$91.00	\$333.69
Roscommon Management Unit	6	201.50	\$138.58	\$210.67	52.00%	\$145.82	\$295.90
Grayling Management Unit	2	391.60	\$150.72	\$ <u>179.14</u>	19.00%	\$175.00	\$323.72
AUSABLE STATE FOREST	8	593.10	\$146.60	\$189.85	30.00%	\$145.82	\$323.72
NORTHERN LOWER PENNINSULA	40	4,017.20	\$169.85	\$214.18	26.00%	\$80.00	\$633.59
STATEWIDE	44	4,063.00	\$169.08	\$213.37	26.00%	\$61.00	\$633.59

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SAWTIMBER in MBF (see general note 3)

RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	13.20	\$98.00	\$100.07	2.00%	<u>\$100.07</u>	<u>\$100.07</u>
COPPER COUNTRY STATE FOREST	1	13.20	\$98.00	\$100.07	2.00%	\$100.07	\$100.07
Newberry Management Unit		92.20				<u>\$54</u> . <u>00</u>	\$54.00
LAKE SUPERIOR STATE FOREST	1	92.20	\$54.00	\$54.00	0.00%	\$54.00	\$54.00
UPPER PENINSULA	2	105.40	\$59.51	\$59.77	0.00%	\$54.00	\$100.07
Gaylord Management Unit	8	864.10	\$126.13	\$203.95	62.00%	\$110.83	\$233.80
Pigeon River Country Management Unit	5	489.40	\$129.51	\$166.79	29.00%	\$90.00	\$185.73
Atlanta Management Unit		1 <u>,198.0</u> 0	<u>\$13</u> 9.78	<u> \$179.83</u>	29.00%	<u>\$100</u> . <u>00</u>	<u>\$233.95</u>
MACKINAW STATE FOREST	20	2,551.50	\$133.19	\$185.50	39.00%	\$90.00	\$233.95
Traverse City Management Unit	5	931.80	\$104.98	\$120.38	15.00%	\$101.00	\$182.90
Cadillac Management Unit	3	1 <u>,228.30</u>		<u></u> <u>\$159.65</u>		\$102.00	\$222.34
PERE MARQUETTE STATE FOREST	8	2,160.10	\$98.82	\$142.71	44.00%	\$101.00	\$222.34
Roscommon Management Unit	6	1,036.10	\$128.93	\$161.65	25.00%	\$100.00	\$227.63
Grayling Management Unit	3		\$149.69	<u>\$172.75</u>	15.00%	<u>\$157</u> . <u>00</u>	<u>\$200.00</u>
AUSABLE STATE FOREST	9	1,320.70	\$133.40	\$164.04	23.00%	\$100.00	\$227.63
NORTHERN LOWER PENNINSULA	37	6,032.30	\$120.93	\$165.48	37.00%	\$90.00	\$233.95
STATEWIDE	39	6,137.70	\$119.87	\$163.66	37.00%	\$54.00	\$233.95

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	923.60	\$162.12	\$313.97	94.00%	\$126.00	\$412.23
COPPER COUNTRY STATE FOREST	7	923.60	\$162.12	\$313.97	94.00%	\$126.00	\$412.23
Gwinn Management Unit	2		\$173.28	<u>\$197.34</u>	14.00%	\$190.33	\$200.00
ESCANABA RIVER STATE FOREST	2	70.10	\$173.28	\$197.34	14.00%	\$190.33	\$200.00
Sault Ste Marie (Naubinway Office)	4	343.80	\$267.30	\$444.95	66.00%	\$331.00	\$472.49
Sault Ste Marie (Drummond Island)			\$143.00	<u> \$181.16</u>	27.00%	\$175.85	<u>\$300.11</u>
LAKE SUPERIOR STATE FOREST	6	432.80	\$241.74	\$390.70	62.00%	\$175.85	\$472.49
UPPER PENINSULA	15	1,426.50	\$186.83	\$331.52	77.00%	\$126.00	\$472.49
Gaylord Management Unit	6	777.70	\$290.06	\$343.85	19.00%	\$240.00	\$483.78
Atlanta Management Unit	4 .		\$309.50	<u>\$367.16</u>	19.00%	\$297.00	<u>\$482.36</u>
MACKINAW STATE FOREST	10	846.80	\$291.65	\$345.75	19.00%	\$240.00	\$483.78
Traverse City Management Unit	6	1,195.40	\$185.93	\$446.28	140.00%	\$195.00	\$525.96
Cadillac Management Unit	2	103.50	\$190.23	<u>\$456.70</u>	140.00%	\$425.39	<u>\$460.84</u>
PERE MARQUETTE STATE FOREST	8	1,298.90	\$186.28	\$447.11	140.00%	\$195.00	\$525.96
Grayling Management Unit	1_		\$289.00	\$675.21	134.00%	\$675.21	<u>\$675.21</u>
AUSABLE STATE FOREST	1	56.20	\$289.00	\$675.21	134.00%	\$675.21	\$675.21
NORTHERN LOWER PENNINSULA	19	2,201.90	\$229.42	\$413.95	80.00%	\$195.00	\$675.21
STATEWIDE	34	3,628.40	\$212.68	\$381.54	79.00%	\$126.00	\$675.21

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GOLD		PRICE	COLDTRICE	COL. 4	GOLD I NICE	GOLDTRICL
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	45.20	\$80.00	\$90.98	14.00%	\$77.00	\$99.12
Pigeon River Country Management Unit	1	20.30	\$55.00	\$60.00	9.00%	\$60.00	\$60.00
Atlanta Management Unit		5.50	\$76.00	\$76.00	0.00%	\$76.00	\$76.00
MACKINAW STATE FOREST	5	71.00	\$72.54	\$80.96	12.00%	\$60.00	\$99.12
Traverse City Management Unit	4	279.80	\$85.22	\$101.24	19.00%	\$51.00	\$120.00
Cadillac Management Unit	4	341.80	\$113.61	<u> </u>	34.00%	\$91.72	<u>\$161.66</u>
PERE MARQUETTE STATE FOREST	8	621.60	\$100.83	\$129.00	28.00%	\$51.00	\$161.66
Roscommon Management Unit	5	194.90	\$67.64	\$102.84	52.00%	\$66.58	\$130.28
Grayling Management Unit		131.20	<u>\$103.10</u>	<u> </u>	63.00%	<u>\$78.00</u>	\$246.28
AUSABLE STATE FOREST	10	326.10	\$81.91	\$128.93	57.00%	\$66.58	\$246.28
NORTHERN LOWER PENNINSULA	23	1,018.70	\$92.80	\$125.63	35.00%	\$51.00	\$246.28
STATEWIDE	23	1,018.70	\$92.80	\$125.63	35.00%	\$51.00	\$246.28
MULTE DINE (00)		TOTAL \( \( \) ( \)	A) (ED A OE	A) /EDA OE	0/ 01/14/105		

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	2	369.10	\$22.07	\$22.07	0.00%	\$18.00	\$25.00
LAKE SUPERIOR STATE FOREST	2	369.10	\$22.07	\$22.07	0.00%	\$18.00	\$25.00
UPPER PENINSULA	2	369.10	\$22.07	\$22.07	0.00%	\$18.00	\$25.00
Gaylord Management Unit	3	120.80	\$85.00	\$91.78	8.00%	\$53.36	\$110.00
Pigeon River Country Management Unit	3	50.80	\$81.82	\$85.18	4.00%	\$75.00	\$102.00
Atlanta Management Unit		307.40	\$123.68	\$147.93	20.00%	\$79.00	<u>\$175.84</u>
MACKINAW STATE FOREST	14	479.00	\$109.48	\$127.11	16.00%	\$53.36	\$175.84
Traverse City Management Unit	9	276.10	\$89.49	\$94.58	6.00%	\$56.00	\$150.00
Cadillac Management Unit	2	848.10		\$86.31		\$83.00	<u>\$104.2</u> 4
PERE MARQUETTE STATE FOREST	11	1,124.20	\$85.06	\$88.34	4.00%	\$56.00	\$150.00
Roscommon Management Unit	7	593.60	\$57.56	\$83.02	44.00%	\$70.46	\$113.08
Grayling Management Unit	2	55.70	<u>\$7</u> 0.10	\$96.81	38.00%	\$95.25	\$97.32
AUSABLE STATE FOREST	9	649.30	\$58.64	\$84.20	44.00%	\$70.46	\$113.08
NORTHERN LOWER PENNINSULA	34	2,252.50	\$82.64	\$95.39	15.00%	\$53.36	\$175.84
STATEWIDE	36	2,621.60	\$74.11	\$85.07	15.00%	\$18.00	\$175.84

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YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	77.90	\$122.16	<u>\$122.68</u>	0.00%	\$86.00	<u>\$148.00</u>
COPPER COUNTRY STATE FOREST	6	77.90	\$122.16	\$122.68	0.00%	\$86.00	\$148.00
Sault Ste Marie (Naubinway Office)		1.10	\$72.00	<u>\$74.50</u>	3.00%	<u>\$74.50</u>	<u>\$74.50</u>
LAKE SUPERIOR STATE FOREST	1	1.10	\$72.00	\$74.50	3.00%	\$74.50	\$74.50
UPPER PENINSULA	7	79.00	\$121.46	\$122.01	0.00%	\$74.50	\$148.00
STATEWIDE	7	79.00	\$121.46	\$122.01	0.00%	\$74.50	\$148.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit				<u>\$7.68</u>			\$16.51
COPPER COUNTRY STATE FOREST	8	609.00	\$6.55	\$7.68	17.00%	\$4.35	\$16.51
Gwinn Management Unit		227.00_				\$15.37	\$30.00
ESCANABA RIVER STATE FOREST	2	227.00	\$15.15	\$26.91	78.00%	\$15.37	\$30.00
Newberry Management Unit	2	40.00	\$4.34	\$4.34	0.00%	\$3.90	\$5.50
Sault Ste Marie (Naubinway Office)	6	1,231.00	\$6.96	\$20.30	192.00%	\$8.06	\$29.53
Sault Ste Marie (Drummond Island)		<u>587.00</u>			166.00%	<u> </u>	
LAKE SUPERIOR STATE FOREST	11	1,858.00	\$6.24	\$17.63	183.00%	\$3.90	\$29.53
UPPER PENINSULA	21	2,694.00	\$7.06	\$16.17	129.00%	\$3.90	\$30.00
Gaylord Management Unit	5	42.00	\$18.56	\$18.90	2.00%	\$14.16	\$21.03
Pigeon River Country Management Unit	2	61.00	\$23.79	\$45.59	92.00%	\$18.23	\$53.00
Atlanta_Management_Unit	10	1,560.00_		\$24.25		<u>\$15</u> .36	\$34.56
MACKINAW STATE FOREST	17	1,663.00	\$22.76	\$24.90	9.00%	\$14.16	\$53.00
Traverse City Management Unit	2	150.00	\$24.15	\$25.02	4.00%	\$25.02	\$25.03
Cadillac Management Unit					90.00%	\$30.50	\$57.59
PERE MARQUETTE STATE FOREST	4	221.00	\$25.98	\$35.24	36.00%	\$25.02	\$57.59
Roscommon Management Unit	3	64.00	\$27.56	\$38.90	41.00%	\$30.26	\$41.96
Grayling Management Unit				<u>\$67.18</u>	93.00%	\$36.39	<u>\$107.45</u>
AUSABLE STATE FOREST	5	94.00	\$29.88	\$47.93	60.00%	\$30.26	\$107.45
NORTHERN LOWER PENNINSULA	26	1,978.00	\$23.46	\$27.15	16.00%	\$14.16	\$107.45
STATEWIDE	47	4,672.00	\$14.00	\$20.81	49.00%	\$3.90	\$107.45

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	252.00		\$11.44	49.00%		\$21.14_
COPPER COUNTRY STATE FOREST	6	252.00	\$7.70	\$11.44	49.00%	\$5.00	\$21.14
Sault Ste Marie (Naubinway Office)		3.00_		\$8.02			\$8.02
LAKE SUPERIOR STATE FOREST	1	3.00	\$8.00	\$8.02	0.00%	\$8.02	\$8.02
UPPER PENINSULA	7	255.00	\$7.70	\$11.40	48.00%	\$5.00	\$21.14
Gaylord Management Unit	5	928.00	\$13.99	\$15.48	11.00%	\$12.00	\$24.70
Atlanta Management Unit	4	162.00	<u>\$16.05</u>	<u>\$18.31</u>	14.00%	\$16.00	\$20.08
MACKINAW STATE FOREST	9	1,090.00	\$14.30	\$15.90	11.00%	\$12.00	\$24.70
Traverse City Management Unit	4	59.00	\$15.55	\$15.91	2.00%	\$13.09	\$20.68
Cadillac Management Unit	1	37.00_		\$36.48	130.00%	\$36.48	\$36.48_
PERE MARQUETTE STATE FOREST	5	96.00	\$15.66	\$23.84	52.00%	\$13.09	\$36.48
Grayling Management Unit	1	62.00	\$15.35	<u>\$18.51</u>	21.00%	\$18.51	\$18.51
AUSABLE STATE FOREST	1	62.00	\$15.35	\$18.51	21.00%	\$18.51	\$18.51
NORTHERN LOWER PENNINSULA	15	1,248.00	\$14.45	\$16.64	15.00%	\$12.00	\$36.48
STATEWIDE	22	1,503.00	\$13.31	\$15.75	18.00%	\$5.00	\$36.48

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	353.00	\$11.50	\$21.14	84.00%	\$21.14	\$21.14
COPPER COUNTRY STATE FOREST		353.00	\$11.50	\$21.14	84.00%	\$21.14	\$21.14
Newberry Management Unit	2	333.00	\$5.02	\$5.06	1.00%	\$4.00	\$5.40
Sault Ste Marie (Naubinway Office)		3.00_	\$7.80	\$7.80	0.00%	\$7.80	\$7.80
LAKE SUPERIOR STATE FOREST	3	336.00	\$5.04	\$5.08	1.00%	\$4.00	\$7.80
UPPER PENINSULA	4	689.00	\$8.35	\$13.31	59.00%	\$4.00	\$21.14
Roscommon Management Unit	1	12.00	\$11.85	\$14.91	26.00%	\$14.91	\$14.91
AUSABLE STATE FOREST	1	12.00	\$11.85	\$14.91	26.00%	\$14.91	\$14.91
NORTHERN LOWER PENNINSULA	1	12.00	\$11.85	\$14.91	26.00%	\$14.91	\$14.91
STATEWIDE	5	701.00	\$8.41	\$13.34	59.00%	\$4.00	\$21.14

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	3.00	\$40.70	\$42.12	3.00%	\$42.12	\$42.12
COPPER COUNTRY STATE FOREST	1	3.00	\$40.70	\$42.12	3.00%	\$42.12	\$42.12
Gwinn Management Unit	3	2,363.00	\$44.05	\$49.84	13.00%	\$45.00	\$50.32
ESCANABA RIVER STATE FOREST	3	2,363.00	\$44.05	\$49.84	13.00%	\$45.00	\$50.32
Newberry Management Unit	1	629.00	\$46.90	\$51.75	10.00%	\$51.75	\$51.75
Sault Ste Marie (Naubinway Office)	3	22.00_		\$33.51	37.00%	\$26.05	\$42.57_
LAKE SUPERIOR STATE FOREST	4	651.00	\$46.14	\$51.13	11.00%	\$26.05	\$51.75
UPPER PENINSULA	8	3,017.00	\$44.50	\$50.11	13.00%	\$26.05	\$51.75
Gaylord Management Unit	5	1,037.00	\$14.22	\$23.68	67.00%	\$16.26	\$24.90
Pigeon River Country Management Unit	5	342.00	\$12.33	\$17.36	41.00%	\$12.00	\$21.01
Atlanta Management Unit	6	2,026.00_			27.00%	\$11.55	\$20.00
MACKINAW STATE FOREST	16	3,405.00	\$12.40	\$17.63	42.00%	\$11.55	\$24.90
Traverse City Management Unit	3	825.00	\$14.66	\$17.49	19.00%	\$14.36	\$35.76
Cadillac Management Unit	4	1,588.00_		\$28.84	<u>55.00%</u>	<u> </u>	\$30.67_
PERE MARQUETTE STATE FOREST	7	2,413.00	\$17.29	\$24.96	44.00%	\$14.36	\$35.76
Roscommon Management Unit	4	198.00	\$13.45	\$14.21	6.00%	\$13.62	\$22.89
Grayling Management Unit	8	5,260.00_		\$31.95	100.00%	\$18.00	\$35.60
AUSABLE STATE FOREST	12	5,458.00	\$15.92	\$31.31	97.00%	\$13.62	\$35.60
NORTHERN LOWER PENNINSULA	35	11,276.00	\$15.15	\$25.82	70.00%	\$11.55	\$35.76
STATEWIDE	43	14,293.00	\$21.35	\$30.95	45.00%	\$11.55	\$51.75

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	47.00	\$33.10	\$33.10	0.00%	\$33.10	\$33.10
MACKINAW STATE FOREST	1	47.00	\$33.10	\$33.10	0.00%	\$33.10	\$33.10
Traverse City Management Unit	1	119.00	\$7.50	\$7.50	0.00%	\$7.50	\$7.50
Cadillac Management Unit				\$21.27	113.00%	\$21.27	\$21.27_
PERE MARQUETTE STATE FOREST	2	222.00	\$8.66	\$13.89	60.00%	\$7.50	\$21.27
Grayling Management Unit	4	119.00	\$5.26	\$37.17	607.00%	\$5.01	<u>\$109.25</u>
AUSABLE STATE FOREST	4	119.00	\$5.26	\$37.17	607.00%	\$5.01	\$109.25
NORTHERN LOWER PENNINSULA	7	388.00	\$10.58	\$23.35	121.00%	\$5.01	\$109.25
STATEWIDE	7	388.00	\$10.58	\$23.35	121.00%	\$5.01	\$109.25

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	4,072.00	\$20.77	\$40.60	95.00%	\$15.15	\$58.52
COPPER COUNTRY STATE FOREST	7	4,072.00	\$20.77	\$40.60	95.00%	\$15.15	\$58.52
Gwinn Management Unit	3	536.00	\$27.55	\$29.97	9.00%	\$28.00	<u>\$31.36</u>
ESCANABA RIVER STATE FOREST	3	536.00	\$27.55	\$29.97	9.00%	\$28.00	\$31.36
Newberry Management Unit	2	78.00	\$11.16	\$11.16	0.00%	\$8.90	\$12.50
Sault Ste Marie (Naubinway Office)	6	2,350.00	\$26.64	\$46.28	74.00%	\$23.10	\$54.34
Sault Ste Marie (Drummond Island)	4 .	4,985.00_		<u>\$7.29</u>			\$8.42_
LAKE SUPERIOR STATE FOREST	12	7,413.00	\$13.52	\$19.69	46.00%	\$4.61	\$54.34
UPPER PENINSULA	22	12,021.00	\$16.61	\$27.23	64.00%	\$4.61	\$58.52
Gaylord Management Unit	13	5,147.00	\$24.14	\$26.34	9.00%	\$20.00	\$41.02
Pigeon River Country Management Unit	7	1,327.00	\$21.84	\$22.54	3.00%	\$17.25	\$39.67
Atlanta Management Unit		14,468.00	\$25.51		20.00%	<u>\$16.40</u>	\$40.40
MACKINAW STATE FOREST	35	20,942.00	\$24.94	\$29.10	17.00%	\$16.40	\$41.02
Traverse City Management Unit	16	7,076.00	\$19.80	\$29.89	51.00%	\$12.55	\$54.79
_Cadillac Management Unit		5,331.00_		\$35.02	30.00%	\$28.00	
PERE MARQUETTE STATE FOREST	24	12,407.00	\$22.89	\$32.09	40.00%	\$12.55	\$54.81
Roscommon Management Unit	9	8,363.00	\$41.72	\$48.61	17.00%	\$42.46	\$129.73
Grayling Management Unit	12	4,750.00	\$28.00		40.00%	\$23.00	\$83.02
AUSABLE STATE FOREST	21	13,113.00	\$36.75	\$45.16	23.00%	\$23.00	\$129.73
NORTHERN LOWER PENNINSULA	80	46,462.00	\$27.73	\$34.43	24.00%	\$12.55	\$129.73
STATEWIDE	102	58,483.00	\$25.44	\$32.95	30.00%	\$4.61	\$129.73

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PULPWOOD in Cords (see general note 4)

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MIXED HARDWOOD (99)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(-)	PRICE		COL. 4	4-5	(-)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	<u>13,983.00</u> _	<u>\$9.64                                    </u>	<u>\$1</u> 7 <u>.76</u>	<u>84.00%</u>	<u> </u>	\$27.32
COPPER COUNTRY STATE FOREST	11	13,983.00	\$9.64	\$17.76	84.00%	\$7.55	\$27.32
Gwinn Management Unit		1 <u>,774.0</u> 0				<u>\$18</u> . <u>38</u>	\$20.00
ESCANABA RIVER STATE FOREST	3	1,774.00	\$17.84	\$19.50	9.00%	\$18.38	\$20.00
Newberry Management Unit	2	1,271.00	\$5.79	\$6.09	5.00%	\$4.65	\$7.00
Sault Ste Marie (Naubinway Office)	7	2,191.00	\$12.78	\$23.20	82.00%	\$11.65	\$33.34
Sault Ste Marie (Drummond Island)		1 <u>,689.0</u> 0	\$7.44 _		31.00%		\$6.95_
LAKE SUPERIOR STATE FOREST	12	5,151.00	\$9.30	\$13.07	41.00%	\$3.81	\$33.34
UPPER PENINSULA	26	20,908.00	\$10.26	\$16.75	63.00%	\$3.81	\$33.34
Gaylord Management Unit	13	6,608.00	\$20.06	\$29.94	49.00%	\$17.00	\$80.46
Pigeon River Country Management Unit	11	911.00	\$14.36	\$17.27	20.00%	\$11.30	\$38.52
Atlanta Management Unit	13	4 <u>,31</u> 6.00			24.00%	<u>\$15</u> . <u>65</u>	\$38.56_
MACKINAW STATE FOREST	37	11,835.00	\$21.42	\$29.32	37.00%	\$11.30	\$80.46
Traverse City Management Unit	27	8,282.00	\$18.45	\$28.95	57.00%	\$12.55	\$53.85
Cadillac Management Unit		<u>2,427.00</u>			78.00%	\$22.25_	\$57.44
PERE MARQUETTE STATE FOREST	33	10,709.00	\$18.84	\$30.54	62.00%	\$12.55	\$57.44
Roscommon Management Unit	11	3,250.00	\$20.24	\$34.59	71.00%	\$18.76	\$43.74
Grayling Management Unit		1 <u>,287.00</u>		<u>\$34.48</u>	<u>17.00%</u>	\$25.00_	
AUSABLE STATE FOREST	21	4,537.00	\$22.90	\$34.56	51.00%	\$18.76	\$45.91
NORTHERN LOWER PENNINSULA	91	27,081.00	\$20.65	\$30.68	49.00%	\$11.30	\$80.46
STATEWIDE	117	47,989.00	\$16.12	\$24.61	53.00%	\$3.81	\$80.46

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(0)	PRICE	(4)	COL. 4	(C)	(7)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		<u> </u>	<u>\$13.66</u>	<u>\$1</u> 3.66	0.00%	<u> </u>	\$22.05
COPPER COUNTRY STATE FOREST	3	14.00	\$13.66	\$13.66	0.00%	\$11.20	\$22.05
UPPER PENINSULA	3	14.00	\$13.66	\$13.66	0.00%	\$11.20	\$22.05
Gaylord Management Unit	10	1,288.00	\$42.68	\$48.44	13.00%	\$39.45	\$80.77
Pigeon River Country Management Unit	5	177.00	\$27.17	\$28.25	4.00%	\$20.05	\$34.00
_Atlanta Management Unit		3,183.00_		\$43.27	36.00%	\$20.00	
MACKINAW STATE FOREST	32	4,648.00	\$34.67	\$44.13	27.00%	\$20.00	\$83.09
Traverse City Management Unit	10	1,812.00	\$31.87	\$34.41	8.00%	\$19.36	\$166.03
Cadillac Management Unit		3,801.00	\$28.48	\$46.62	64.00%	<u>\$27</u> .77	<u>\$73.43</u>
PERE MARQUETTE STATE FOREST	22	5,613.00	\$29.57	\$42.68	44.00%	\$19.36	\$166.03
Roscommon Management Unit	12	3,040.00	\$21.21	\$35.02	65.00%	\$20.38	\$51.85
Grayling Management Unit		4,581.00_	\$26.68	\$32.27	21.00%	\$21.00	\$42.21
AUSABLE STATE FOREST	27	7,621.00	\$24.50	\$33.37	36.00%	\$20.38	\$51.85
NORTHERN LOWER PENNINSULA	81	17,882.00	\$28.74	\$39.09	36.00%	\$19.36	\$166.03
STATEWIDE	84	17,896.00	\$28.73	\$39.07	36.00%	\$11.20	\$166.03

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	1,490.00	\$11.28	\$19.32	71.00%	\$9.70	\$36.99
COPPER COUNTRY STATE FOREST	9	1,490.00	\$11.28	\$19.32	71.00%	\$9.70	\$36.99
Gwinn Management Unit	3	279.00	\$19.27	\$22.43	16.00%	\$18.92	\$30.00
ESCANABA RIVER STATE FOREST	3	279.00	\$19.27	\$22.43	16.00%	\$18.92	\$30.00
Newberry Management Unit	2	89.00	\$2.90	\$2.90	0.00%	\$2.65	\$3.75
Sault Ste Marie (Naubinway Office)	5	1,415.00	\$7.35	\$16.15	120.00%	\$9.01	\$26.21
Sault Ste Marie (Drummond Island)		1 <u>,705.00</u>				<u>\$5</u> .55	\$19.08_
LAKE SUPERIOR STATE FOREST	10	3,209.00	\$5.98	\$15.31	156.00%	\$2.65	\$26.21
UPPER PENINSULA	22	4,978.00	\$8.31	\$16.91	103.00%	\$2.65	\$36.99
Gaylord Management Unit	1	5.00	\$19.15	\$19.15	0.00%	\$19.15	\$19.15
Pigeon River Country Management Unit	1	22.00	\$19.35	\$19.35	0.00%	\$19.35	\$19.35
Atlanta_Management Unit			\$9.17	<u>\$16.70</u>	82.00%		\$32.16
MACKINAW STATE FOREST	11	320.00	\$10.02	\$16.92	69.00%	\$8.55	\$32.16
Traverse City Management Unit	1	4.00	\$30.30	\$67.56	123.00%	\$67.56	\$67.56
Cadillac Management Unit					51.00%	\$30.08	\$30.08
PERE MARQUETTE STATE FOREST	2	12.00	\$23.40	\$42.57	82.00%	\$30.08	\$67.56
Roscommon Management Unit		24.00		<u>\$53.64</u>	35.00%	<u> </u>	\$56.31
AUSABLE STATE FOREST	2	24.00	\$39.59	\$53.64	35.00%	\$49.89	\$56.31
NORTHERN LOWER PENNINSULA	15	356.00	\$12.47	\$20.26	62.00%	\$8.55	\$67.56
STATEWIDE	37	5,334.00	\$8.59	\$17.13	99.00%	\$2.65	\$67.56

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	2	16.00	\$2.93	\$2.93	0.00%	\$2.60	\$3.65
Sault Ste Marie (Naubinway Office)	1	23.00	\$3.45	\$3.45	0.00%	\$3.45	\$3.45
Sault Ste Marie (Drummond Island)	2	428.00_		\$8.83	39.00%	\$7.35	\$9.86_
LAKE SUPERIOR STATE FOREST	5	467.00	\$6.07	\$8.37	38.00%	\$2.60	\$9.86
UPPER PENINSULA	5	467.00	\$6.07	\$8.37	38.00%	\$2.60	\$9.86
Gaylord Management Unit	1	12.00	\$18.25	\$18.25	0.00%	\$18.25	\$18.25
Atlanta Management Unit	4	324.00	<u>\$18.03</u>	<u> </u>	0.00%	\$7.95	\$20.27
MACKINAW STATE FOREST	5	336.00	\$18.03	\$18.06	0.00%	\$7.95	\$20.27
Roscommon Management Unit	1	21.00	<u>\$1</u> 8.35	\$23.09	26.00%	\$23.09	\$23.09
AUSABLE STATE FOREST		21.00	\$18.35	\$23.09	26.00%	\$23.09	\$23.09
NORTHERN LOWER PENNINSULA	6	357.00	\$18.05	\$18.36	2.00%	\$7.95	\$23.09
STATEWIDE	11	824.00	\$11.26	\$12.69	13.00%	\$2.60	\$23.09

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		<u> 334.00</u>	\$3.30	<u>\$4.14</u>		<u> </u>	\$9.28_
COPPER COUNTRY STATE FOREST	5	334.00	\$3.30	\$4.14	25.00%	\$2.75	\$9.28
Newberry Management Unit	2	40.00	\$3.33	\$3.33	0.00%	\$2.70	\$3.80
Sault Ste Marie (Naubinway Office)	5	148.00	\$3.75	\$9.57	155.00%	\$4.55	<u>\$14.98</u>
LAKE SUPERIOR STATE FOREST	7	188.00	\$3.66	\$8.24	125.00%	\$2.70	\$14.98
UPPER PENINSULA	12	522.00	\$3.43	\$5.62	64.00%	\$2.70	\$14.98
Gaylord Management Unit	4	33.00	\$16.15	\$17.18	6.00%	\$13.15	\$22.30
Pigeon River Country Management Unit	1	6.00	\$9.40	\$11.24	20.00%	\$11.24	\$11.24
Atlanta Management Unit	9	446.00	\$16.66	\$21.10	27.00%	\$10.10	\$30.00
MACKINAW STATE FOREST	14	485.00	\$16.54	\$20.71	25.00%	\$10.10	\$30.00
Traverse City Management Unit	1	4.00	<u>\$18.45</u>	\$22.52	22.00%	\$22.52	\$22.52
PERE MARQUETTE STATE FOREST	1	4.00	\$18.45	\$22.52	22.00%	\$22.52	\$22.52
Roscommon Management Unit	2	21.00	\$21.83	\$30.43	39.00%	<u>\$27.49</u>	\$35.20
AUSABLE STATE FOREST	2	21.00	\$21.83	\$30.43	39.00%	\$27.49	\$35.20
NORTHERN LOWER PENNINSULA	17	510.00	\$16.77	\$21.13	26.00%	\$10.10	\$35.20
STATEWIDE	29	1,032.00	\$10.02	\$13.28	33.00%	\$2.70	\$35.20

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	53.00	\$48.40	\$49.42	2.00%	\$49.42	\$49.42
COPPER COUNTRY STATE FOREST	1	53.00	\$48.40	\$49.42	2.00%	\$49.42	\$49.42
Gwinn Management Unit	3	4,887.00	\$57.57	\$80.73	40.00%	\$70.00	<u>\$90.11</u>
ESCANABA RIVER STATE FOREST	3	4,887.00	\$57.57	\$80.73	40.00%	\$70.00	\$90.11
Newberry Management Unit	3	862.00	\$63.60	\$65.72	3.00%	\$25.35	\$78.35
Sault Ste Marie (Naubinway Office)		<u>3,730.00</u>	\$105.64	<u> \$118.19</u>	12.00%	<u> </u>	<u>\$1</u> 22.60_
LAKE SUPERIOR STATE FOREST	6	4,592.00	\$97.74	\$108.34	11.00%	\$25.35	\$122.60
UPPER PENINSULA	10	9,532.00	\$76.87	\$93.86	22.00%	\$25.35	\$122.60
Gaylord Management Unit	11	6,898.00	\$49.47	\$61.20	24.00%	\$49.13	\$85.05
Pigeon River Country Management Unit	9	1,821.00	\$47.28	\$69.99	48.00%	\$34.98	\$81.76
Atlanta Management Unit		1 <u>,183.00</u>		\$47.92	19.00%	\$24.75	\$50.72
MACKINAW STATE FOREST	28	9,902.00	\$47.98	\$61.23	28.00%	\$24.75	\$85.05
Traverse City Management Unit	8	4,191.00	\$44.85	\$51.40	15.00%	\$29.90	\$80.90
Cadillac Management Unit		2 <u>,551.00</u> _	<u> </u>		<u>33.00%</u>	<u> </u>	
PERE MARQUETTE STATE FOREST	13	6,742.00	\$45.81	\$55.77	22.00%	\$29.90	\$80.90
Roscommon Management Unit	8	1,058.00	\$48.50	\$57.83	19.00%	\$40.95	\$85.53
Grayling Management Unit	9	8 <u>,769.00</u> _	<u> </u>		<u>85.00%</u>	<u> </u>	
AUSABLE STATE FOREST	17	9,827.00	\$44.00	\$78.09	77.00%	\$40.95	\$88.82
NORTHERN LOWER PENNINSULA	58	26,471.00	\$45.95	\$66.10	44.00%	\$24.75	\$88.82
STATEWIDE	68	36,003.00	\$54.14	\$73.45	36.00%	\$24.75	\$122.60

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	60.00	\$9.15	\$18.20	99.00%	\$18.20	\$18.20
MACKINAW STATE FOREST	1	60.00	\$9.15	\$18.20	99.00%	\$18.20	\$18.20
Grayling Management Unit	3	64.00	\$8.87	\$15.95	80.00%	\$6.02	\$20.62
AUSABLE STATE FOREST	3	64.00	\$8.87	\$15.95	80.00%	\$6.02	\$20.62
NORTHERN LOWER PENNINSULA	4	124.00	\$9.01	\$17.04	89.00%	\$6.02	\$20.62
STATEWIDE	4	124.00	\$9.01	\$17.04	89.00%	\$6.02	\$20.62

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	430.00	\$4.28	\$7.18	68.00%	\$4.15	<u>\$13.04</u>
COPPER COUNTRY STATE FOREST	4	430.00	\$4.28	\$7.18	68.00%	\$4.15	\$13.04
Gwinn Management Unit	2	17.00_	\$23.30	\$24.56		\$21.60	\$30.00
ESCANABA RIVER STATE FOREST	2	17.00	\$23.30	\$24.56	5.00%	\$21.60	\$30.00
Sault Ste Marie (Naubinway Office)	1	103.00	\$1.15	\$1.15	0.00%	\$1.15	\$1.15
Sault Ste Marie (Drummond Island)					<u>53.00%</u>		<u> </u>
LAKE SUPERIOR STATE FOREST	3	397.00	\$1.78	\$2.56	44.00%	\$1.15	\$5.49
UPPER PENINSULA	9	844.00	\$3.49	\$5.36	54.00%	\$1.15	\$30.00
Atlanta Management Unit	2	11.00	\$21.67	\$22.49	4.00%	\$22.00	\$22.90
MACKINAW STATE FOREST	2	11.00	\$21.67	\$22.49	4.00%	\$22.00	\$22.90
NORTHERN LOWER PENNINSULA	2	11.00	\$21.67	\$22.49	4.00%	\$22.00	\$22.90
STATEWIDE	11	855.00	\$3.72	\$5.58	50.00%	\$1.15	\$30.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	1,983.00	\$27.52	\$43.61	58.00%	\$34.29	\$45.00
ESCANABA RIVER STATE FOREST	2	1,983.00	\$27.52	\$43.61	58.00%	\$34.29	\$45.00
Newberry Management Unit	3	622.00	\$12.35	\$12.43	1.00%	\$8.25	\$23.15
Sault Ste Marie (Naubinway Office)	3	627.00		\$27.32	155.00%	\$16.00	\$36.75
LAKE SUPERIOR STATE FOREST	6	1,249.00	\$11.52	\$19.90	73.00%	\$8.25	\$36.75
UPPER PENINSULA	8	3,232.00	\$21.34	\$34.45	61.00%	\$8.25	\$45.00
Gaylord Management Unit	6	479.00	\$39.31	\$43.94	12.00%	\$37.95	\$65.10
Pigeon River Country Management Unit	8	326.00	\$18.86	\$19.68	4.00%	\$16.08	\$26.63
Atlanta Management Unit	12	1,383.00	\$28.43	\$31.74	12.00%	<u>\$19.05</u>	\$39.10
MACKINAW STATE FOREST	26	2,188.00	\$29.39	\$32.61	11.00%	\$16.08	\$65.10
Traverse City Management Unit	11	717.00	\$22.77	\$23.66	4.00%	\$15.31	\$31.91
Cadillac Management Unit	3	1,830.00	\$29.46	\$36.86	25.00%	\$29.75	<u>\$37.07</u>
PERE MARQUETTE STATE FOREST	14	2,547.00	\$27.58	\$33.14	20.00%	\$15.31	\$37.07
Roscommon Management Unit	7	1,205.00	\$45.56	\$52.63	16.00%	\$41.45	\$78.31
Grayling Management Unit		460.00	\$23.66	\$35.92	52.00%	\$16.49	<u>\$58.1</u> 6
AUSABLE STATE FOREST	14	1,665.00	\$39.51	\$48.01	22.00%	\$16.49	\$78.31
NORTHERN LOWER PENNINSULA	54	6,400.00	\$31.30	\$36.83	18.00%	\$15.31	\$78.31
STATEWIDE	62	9,632.00	\$27.96	\$36.03	29.00%	\$8.25	\$78.31