



# Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2020 TO 6/30/2020

## PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

## ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
MACKINAW STATE FOREST	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
NORTHERN LOWER PENNINSULA	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00
STATEWIDE	1	1.50	\$56.00	\$6,700.00	11,864.00%	\$6,700.00	\$6,700.00

BALSAM FIR (20)

BALSAM FIR (20)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Cadillac Management Unit	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15
PERE MARQUETTE STATE FOREST	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15
NORTHERN LOWER PENNINSULA	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15
STATEWIDE	1	17.80	\$20.00	\$26.15	31.00%	\$26.15	\$26.15

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<b>BASSWOOD (05)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	13.70	\$66.36	\$73.58	11.00%	\$23.00	\$100.00
Crystal Falls Management Unit	6	772.50	\$104.18	\$140.46	35.00%	\$93.00	\$278.50
COPPER COUNTRY STATE FOREST	8	786.20	\$103.52	\$139.29	35.00%	\$23.00	\$278.50
Gwinn Management Unit	3	20.20	\$125.76	\$201.36	60.00%	\$104.00	\$222.21
Escanaba Management Unit	6	109.80	\$123.21	\$130.29	6.00%	\$70.00	\$136.39
ESCANABA RIVER STATE FOREST	9	130.00	\$123.61	\$141.33	14.00%	\$70.00	\$222.21
Shingleton Management Unit	4	124.70	\$94.30	\$161.13	71.00%	\$108.00	\$201.00
Newberry Management Unit	2	13.60	\$131.18	\$158.17	21.00%	\$115.00	\$196.54
Sault Ste Marie (Naubinway Office)	1	18.10	\$108.00	\$126.25	17.00%	\$126.25	\$126.25
Sault Ste Marie (Soo Office)	1	10.70	\$102.00	\$327.40	221.00%	\$327.40	\$327.40
LAKE SUPERIOR STATE FOREST	8	167.10	\$99.27	\$167.75	69.00%	\$108.00	\$327.40
<b>UPPER PENINSULA</b>	<b>25</b>	<b>1,083.30</b>	<b>\$105.28</b>	<b>\$143.93</b>	<b>37.00%</b>	<b>\$23.00</b>	<b>\$327.40</b>
Gaylord Management Unit	6	794.40	\$65.77	\$66.36	1.00%	\$64.00	\$70.00
Pigeon River Country Management Unit	1	8.30	\$40.00	\$40.00	0.00%	\$40.00	\$40.00
Atlanta Management Unit	6	759.40	\$35.98	\$74.78	108.00%	\$44.00	\$130.05
MACKINAW STATE FOREST	13	1,562.10	\$51.15	\$70.31	37.00%	\$40.00	\$130.05
Traverse City Management Unit	10	632.30	\$79.82	\$115.72	45.00%	\$80.00	\$164.45
Cadillac Management Unit	1	12.70	\$87.00	\$113.76	31.00%	\$113.76	\$113.76
PERE MARQUETTE STATE FOREST	11	645.00	\$79.96	\$115.69	45.00%	\$80.00	\$164.45
Grayling Management Unit	3	328.80	\$48.16	\$83.21	73.00%	\$52.22	\$85.00
AUSABLE STATE FOREST	3	328.80	\$48.16	\$83.21	73.00%	\$52.22	\$85.00
<b>NORTHERN LOWER PENNINSULA</b>	<b>27</b>	<b>2,535.90</b>	<b>\$58.09</b>	<b>\$83.53</b>	<b>44.00%</b>	<b>\$40.00</b>	<b>\$164.45</b>
<b>STATEWIDE</b>	<b>52</b>	<b>3,619.20</b>	<b>\$72.21</b>	<b>\$101.60</b>	<b>41.00%</b>	<b>\$23.00</b>	<b>\$327.40</b>

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SAWTIMBER in MBF (see general note 3)

<b>BEECH (07)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Newberry Management Unit	4	11.20	\$67.07	\$96.43	44.00%	\$60.00	\$102.02
LAKE SUPERIOR STATE FOREST	4	11.20	\$67.07	\$96.43	44.00%	\$60.00	\$102.02
UPPER PENINSULA	4	11.20	\$67.07	\$96.43	44.00%	\$60.00	\$102.02
Gaylord Management Unit	2	82.60	\$83.81	\$83.81	0.00%	\$81.00	\$86.00
Atlanta Management Unit	3	72.60	\$46.13	\$62.10	35.00%	\$50.00	\$109.03
MACKINAW STATE FOREST	5	155.20	\$66.18	\$73.65	11.00%	\$50.00	\$109.03
Traverse City Management Unit	8	117.00	\$61.38	\$82.12	34.00%	\$50.00	\$112.81
Cadillac Management Unit	2	46.10	\$53.60	\$69.83	30.00%	\$47.09	\$109.12
PERE MARQUETTE STATE FOREST	10	163.10	\$59.18	\$78.65	33.00%	\$47.09	\$112.81
Grayling Management Unit	2	205.30	\$50.01	\$79.78	60.00%	\$49.00	\$110.00
AUSABLE STATE FOREST	2	205.30	\$50.01	\$79.78	60.00%	\$49.00	\$110.00
NORTHERN LOWER PENNINSULA	17	523.60	\$57.66	\$77.61	35.00%	\$47.09	\$112.81
STATEWIDE	21	534.80	\$57.86	\$78.01	35.00%	\$47.09	\$112.81

<b>BLACKASH (41)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
COPPER COUNTRY STATE FOREST	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
UPPER PENINSULA	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00
STATEWIDE	2	41.40	\$14.00	\$18.63	33.00%	\$14.00	\$19.00

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<b>BLACK CHERRY (49)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	4	20.70	\$70.66	\$70.66	0.00%	\$30.00	\$116.00
COPPER COUNTRY STATE FOREST	4	20.70	\$70.66	\$70.66	0.00%	\$30.00	\$116.00
Gwinn Management Unit	3	2.50	\$80.88	\$82.89	2.00%	\$60.00	\$175.20
ESCANABA RIVER STATE FOREST	3	2.50	\$80.88	\$82.89	2.00%	\$60.00	\$175.20
Shingleton Management Unit	6	20.10	\$136.79	\$189.36	38.00%	\$148.00	\$300.01
Newberry Management Unit	3	6.20	\$188.18	\$257.46	37.00%	\$149.00	\$290.84
Sault Ste. Marie (Naubinway Office)	3	32.90	\$148.00	\$209.62	42.00%	\$152.25	\$270.73
LAKE SUPERIOR STATE FOREST	12	59.20	\$148.40	\$207.75	40.00%	\$148.00	\$300.01
UPPER PENINSULA	19	82.40	\$126.82	\$169.53	34.00%	\$30.00	\$300.01
Gaylord Management Unit	2	44.30	\$197.21	\$234.58	19.00%	\$180.00	\$242.00
MACKINAW STATE FOREST	2	44.30	\$197.21	\$234.58	19.00%	\$180.00	\$242.00
Traverse City Management Unit	9	128.40	\$165.37	\$356.73	116.00%	\$99.00	\$660.06
Cadillac Management Unit	2	24.60	\$141.00	\$175.17	24.00%	\$165.59	\$180.51
PERE MARQUETTE STATE FOREST	11	153.00	\$161.46	\$327.54	103.00%	\$99.00	\$660.06
NORTHERN LOWER PENINSULA	13	197.30	\$169.48	\$306.67	81.00%	\$99.00	\$660.06
STATEWIDE	32	279.70	\$156.92	\$266.26	70.00%	\$30.00	\$660.06

<b>GREEN ASH (42)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Escanaba Management Unit	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00
ESCANABA RIVER STATE FOREST	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00
UPPER PENINSULA	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00
STATEWIDE	7	254.10	\$36.53	\$99.25	172.00%	\$65.00	\$100.00

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<b>JACK PINE (32)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Gaylord Management Unit	1	0.70	\$38.00	\$41.00	8.00%	\$41.00	\$41.00
MACKINAW STATE FOREST	1	0.70	\$38.00	\$41.00	8.00%	\$41.00	\$41.00
Cadillac Management Unit	2	93.40	\$27.50	\$38.44	40.00%	\$30.60	\$40.00
PERE MARQUETTE STATE FOREST	2	93.40	\$27.50	\$38.44	40.00%	\$30.60	\$40.00
Roscommon Management Unit	4	103.80	\$30.44	\$37.73	24.00%	\$32.00	\$49.87
Grayling Management Unit	2	29.30	\$30.40	\$42.13	39.00%	\$40.00	\$45.00
AUSABLE STATE FOREST	6	133.10	\$30.43	\$38.70	27.00%	\$32.00	\$49.87
<b>NORTHERN LOWER PENNINSULA</b>	<b>9</b>	<b>227.20</b>	<b>\$29.25</b>	<b>\$38.60</b>	<b>32.00%</b>	<b>\$30.60</b>	<b>\$49.87</b>
<b>STATEWIDE</b>	<b>9</b>	<b>227.20</b>	<b>\$29.25</b>	<b>\$38.60</b>	<b>32.00%</b>	<b>\$30.60</b>	<b>\$49.87</b>

**MIXED ASPEN (80)**

<b>MIXED ASPEN (80)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Gwynn Management Unit	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
ESCANABA RIVER STATE FOREST	1	1.30	\$86.00	\$86.59	1.00%	\$86.59	\$86.59
<b>UPPER PENNINSULA</b>	<b>1</b>	<b>1.30</b>	<b>\$86.00</b>	<b>\$86.59</b>	<b>1.00%</b>	<b>\$86.59</b>	<b>\$86.59</b>
Gaylord Management Unit	15	880.90	\$47.75	\$91.21	91.00%	\$51.00	\$126.48
Pigeon River Country Management Unit	2	368.30	\$42.52	\$49.72	17.00%	\$42.82	\$63.01
Atlanta Management Unit	18	907.90	\$76.51	\$90.39	18.00%	\$52.68	\$111.37
MACKINAW STATE FOREST	35	2,157.10	\$58.96	\$83.78	42.00%	\$42.82	\$126.48
Traverse City Management Unit	24	1,642.50	\$102.28	\$137.27	34.00%	\$85.00	\$240.76
Cadillac Management Unit	10	1,746.80	\$102.48	\$142.76	39.00%	\$76.15	\$224.14
PERE MARQUETTE STATE FOREST	34	3,389.30	\$102.38	\$140.10	37.00%	\$76.15	\$240.76
Roscommon Management Unit	6	227.10	\$73.74	\$98.58	34.00%	\$79.24	\$135.73
Grayling Management Unit	9	618.30	\$43.99	\$60.85	38.00%	\$40.00	\$100.32
Gladwin Management Unit	3	606.50	\$45.79	\$64.94	42.00%	\$57.00	\$71.48
AUSABLE STATE FOREST	18	1,451.90	\$49.39	\$68.46	39.00%	\$40.00	\$135.73
<b>NORTHERN LOWER PENNINSULA</b>	<b>87</b>	<b>6,998.30</b>	<b>\$78.01</b>	<b>\$107.88</b>	<b>38.00%</b>	<b>\$40.00</b>	<b>\$240.76</b>
<b>STATEWIDE</b>	<b>88</b>	<b>6,999.60</b>	<b>\$78.01</b>	<b>\$107.87</b>	<b>38.00%</b>	<b>\$40.00</b>	<b>\$240.76</b>

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Atlanta Management Unit	7	317.80	\$96.68	\$126.60	31.00%	\$69.00	\$181.94
MACKINAW STATE FOREST	7	317.80	\$96.68	\$126.60	31.00%	\$69.00	\$181.94
Traverse City Management Unit	1	26.60	\$92.00	\$117.34	28.00%	\$117.34	\$117.34
Cadillac Management Unit	8	291.50	\$114.38	\$180.58	58.00%	\$101.00	\$465.98
PERE MARQUETTE STATE FOREST	9	318.10	\$112.51	\$175.29	56.00%	\$101.00	\$465.98
Roscommon Management Unit	8	583.10	\$120.55	\$162.90	35.00%	\$133.00	\$363.68
Grayling Management Unit	10	614.40	\$191.52	\$248.76	30.00%	\$107.33	\$300.00
Gladwin Management Unit	4	228.70	\$97.09	\$116.99	20.00%	\$100.00	\$169.76
AUSABLE STATE FOREST	22	1,426.20	\$147.36	\$192.53	31.00%	\$100.00	\$363.68
NORTHERN LOWER PENNINSULA	38	2,062.10	\$134.18	\$179.71	34.00%	\$69.00	\$465.98
STATEWIDE	38	2,062.10	\$134.18	\$179.71	34.00%	\$69.00	\$465.98

**N. WHITE CEDAR (25)**

N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Sault Ste Marie (Soo Office)	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
LAKE SUPERIOR STATE FOREST	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
UPPER PENNINSULA	1	6.70	\$27.00	\$27.00	0.00%	\$27.00	\$27.00
Gaylord Management Unit	2	8.20	\$19.49	\$29.21	50.00%	\$24.00	\$31.00
Pigeon River Country Management Unit	3	119.60	\$21.20	\$29.10	37.00%	\$28.16	\$55.01
Atlanta Management Unit	2	10.90	\$24.60	\$26.73	9.00%	\$23.28	\$30.00
MACKINAW STATE FOREST	7	138.70	\$21.36	\$28.92	35.00%	\$23.28	\$55.01
NORTHERN LOWER PENNINSULA	7	138.70	\$21.36	\$28.92	35.00%	\$23.28	\$55.01
STATEWIDE	8	145.40	\$21.62	\$28.83	33.00%	\$23.28	\$55.01



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SAWTIMBER in MBF (see general note 3)

<b>PAPER BIRCH (10)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	11.70	\$26.41	\$26.41	0.00%	\$22.00	\$34.00
Crystal Falls Management Unit	4	56.80	\$65.47	\$120.66	84.00%	\$65.91	\$153.94
COPPER COUNTRY STATE FOREST	6	68.50	\$58.80	\$104.56	78.00%	\$22.00	\$153.94
Gwinn Management Unit	5	35.40	\$73.36	\$146.83	100.00%	\$76.00	\$168.97
Escanaba Management Unit	9	18.40	\$56.53	\$103.94	84.00%	\$65.00	\$150.86
ESCANABA RIVER STATE FOREST	14	53.80	\$67.60	\$132.16	96.00%	\$65.00	\$168.97
Shingleton Management Unit	4	2.90	\$47.83	\$131.25	174.00%	\$100.00	\$185.38
Newberry Management Unit	4	13.40	\$58.79	\$111.16	89.00%	\$55.00	\$184.96
Sault Ste Marie (Naubinway Office)	6	61.50	\$62.39	\$103.61	66.00%	\$46.00	\$185.69
Sault Ste Marie (Soo Office)	1	29.00	\$56.00	\$56.00	0.00%	\$56.00	\$56.00
LAKE SUPERIOR STATE FOREST	15	106.80	\$59.81	\$92.38	54.00%	\$46.00	\$185.69
UPPER PENINSULA	35	229.10	\$61.34	\$105.36	72.00%	\$22.00	\$185.69
Gaylord Management Unit	1	4.90	\$58.00	\$59.00	2.00%	\$59.00	\$59.00
Atlanta Management Unit	1	1.30	\$40.00	\$63.64	59.00%	\$63.64	\$63.64
MACKINAW STATE FOREST	2	6.20	\$54.23	\$59.97	11.00%	\$59.00	\$63.64
Traverse City Management Unit	4	9.60	\$30.48	\$47.81	57.00%	\$25.79	\$57.56
Cadillac Management Unit	1	6.40	\$40.00	\$40.46	1.00%	\$40.46	\$40.46
PERE MARQUETTE STATE FOREST	5	16.00	\$34.29	\$44.87	31.00%	\$25.79	\$57.56
Grayling Management Unit	1	3.10	\$29.00	\$41.00	41.00%	\$41.00	\$41.00
AUSABLE STATE FOREST	1	3.10	\$29.00	\$41.00	41.00%	\$41.00	\$41.00
NORTHERN LOWER PENNINSULA	8	25.30	\$38.53	\$48.10	25.00%	\$25.79	\$63.64
STATEWIDE	43	254.40	\$59.07	\$99.67	69.00%	\$22.00	\$185.69

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RED MAPLE (03)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	153.10	\$84.55	\$125.66	49.00%	\$85.00	\$188.00
Crystal Falls Management Unit	5	111.00	\$88.79	\$221.00	149.00%	\$66.00	\$256.43
COPPER COUNTRY STATE FOREST	10	264.10	\$86.33	\$165.73	92.00%	\$66.00	\$256.43
Gwinn Management Unit	12	311.30	\$58.06	\$147.21	154.00%	\$32.00	\$217.72
Escanaba Management Unit	16	248.80	\$141.44	\$171.68	21.00%	\$100.00	\$225.85
ESCANABA RIVER STATE FOREST	28	560.10	\$95.09	\$158.08	66.00%	\$32.00	\$225.85
Shingleton Management Unit	8	96.20	\$125.12	\$195.10	56.00%	\$117.00	\$251.01
Newberry Management Unit	10	290.10	\$96.39	\$151.42	57.00%	\$85.00	\$206.81
Sault Ste Marie (Naubinway Office)	8	132.90	\$154.04	\$171.00	11.00%	\$142.00	\$265.67
Sault Ste Marie (Soo Office)	1	3.50	\$113.00	\$113.00	0.00%	\$113.00	\$113.00
LAKE SUPERIOR STATE FOREST	27	522.70	\$116.44	\$164.18	41.00%	\$85.00	\$265.67
UPPER PENINSULA	65	1,346.90	\$101.66	\$161.95	59.00%	\$32.00	\$265.67
Gaylord Management Unit	9	199.00	\$76.51	\$87.12	14.00%	\$70.00	\$99.00
Atlanta Management Unit	10	137.60	\$99.16	\$118.48	19.00%	\$64.04	\$254.94
MACKINAW STATE FOREST	19	336.60	\$85.77	\$99.94	17.00%	\$64.04	\$254.94
Traverse City Management Unit	26	855.10	\$99.36	\$156.42	57.00%	\$82.94	\$224.34
Cadillac Management Unit	6	407.80	\$99.94	\$143.78	44.00%	\$96.89	\$180.51
PERE MARQUETTE STATE FOREST	32	1,262.90	\$99.55	\$152.34	53.00%	\$82.94	\$224.34
Roscommon Management Unit	5	63.10	\$67.23	\$108.37	61.00%	\$76.42	\$144.04
Grayling Management Unit	8	141.30	\$56.90	\$70.18	23.00%	\$26.00	\$100.32
Gladwin Management Unit	4	201.60	\$28.54	\$43.06	51.00%	\$25.00	\$45.00
AUSABLE STATE FOREST	17	406.00	\$44.42	\$62.65	41.00%	\$25.00	\$144.04
NORTHERN LOWER PENNINSULA	68	2,005.50	\$86.07	\$125.39	46.00%	\$25.00	\$254.94
STATEWIDE	133	3,352.40	\$92.34	\$140.08	52.00%	\$25.00	\$265.67

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Barata Management Unit	1	1.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
COPPER COUNTRY STATE FOREST	1	1.70	\$48.00	\$48.00	0.00%	\$48.00	\$48.00
Gwinn Management Unit	2	176.10	\$157.82	\$259.15	64.00%	\$135.00	\$260.00
Escanaba Management Unit	1	135.90	\$120.00	\$250.95	109.00%	\$250.95	\$250.95
ESCANABA RIVER STATE FOREST	3	312.00	\$141.35	\$255.58	81.00%	\$135.00	\$260.00
Shingleton Management Unit	1	23.60	\$98.00	\$115.46	18.00%	\$115.46	\$115.46
LAKE SUPERIOR STATE FOREST	1	23.60	\$98.00	\$115.46	18.00%	\$115.46	\$115.46
UPPER PENINSULA	5	337.30	\$137.84	\$244.73	78.00%	\$48.00	\$260.00
Gaylord Management Unit	5	156.20	\$178.35	\$198.25	11.00%	\$141.00	\$220.00
Pigeon River Country Management Unit	3	553.90	\$166.81	\$211.79	27.00%	\$124.00	\$220.00
Atlanta Management Unit	17	1,690.80	\$206.91	\$270.86	31.00%	\$55.00	\$573.23
MACKINAW STATE FOREST	25	2,400.90	\$195.80	\$252.51	29.00%	\$55.00	\$573.23
Traverse City Management Unit	19	2,674.80	\$148.37	\$211.24	42.00%	\$124.00	\$573.03
Cadillac Management Unit	6	1,090.90	\$188.63	\$276.49	47.00%	\$145.00	\$375.75
PERE MARQUETTE STATE FOREST	25	3,765.70	\$160.03	\$230.14	44.00%	\$124.00	\$573.03
Roscommon Management Unit	2	412.90	\$237.30	\$272.94	15.00%	\$272.57	\$274.02
Grayling Management Unit	4	562.10	\$128.51	\$224.62	75.00%	\$170.00	\$262.00
AUSABLE STATE FOREST	6	975.00	\$174.58	\$245.08	40.00%	\$170.00	\$274.02
NORTHERN LOWER PENNINSULA	56	7,141.60	\$174.04	\$239.70	38.00%	\$55.00	\$573.23
STATEWIDE	61	7,478.90	\$172.41	\$239.93	39.00%	\$48.00	\$573.23

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<b>RED PINE (31)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	1	5.30	\$138.00	\$159.95	16.00%	\$159.95	\$159.95
COPPER COUNTRY STATE FOREST	1	5.30	\$138.00	\$159.95	16.00%	\$159.95	\$159.95
Gwinn Management Unit	9	1,384.80	\$103.82	\$151.37	46.00%	\$108.78	\$288.93
ESCANABA RIVER STATE FOREST	9	1,384.80	\$103.82	\$151.37	46.00%	\$108.78	\$288.93
UPPER PENINSULA	10	1,390.10	\$103.95	\$151.40	46.00%	\$108.78	\$288.93
Gaylord Management Unit	13	3,722.60	\$111.82	\$150.49	35.00%	\$95.00	\$202.12
Pigeon River Country Management Unit	8	1,835.20	\$122.29	\$172.31	41.00%	\$69.00	\$261.07
Atlanta Management Unit	20	3,837.70	\$134.67	\$185.20	38.00%	\$32.00	\$232.20
MACKINAW STATE FOREST	41	9,395.50	\$123.20	\$168.93	37.00%	\$32.00	\$261.07
Traverse City Management Unit	18	1,644.60	\$94.62	\$129.92	37.00%	\$100.00	\$297.48
Cadillac Management Unit	8	2,003.70	\$99.00	\$134.39	36.00%	\$83.00	\$216.79
PERE MARQUETTE STATE FOREST	26	3,648.30	\$97.03	\$132.38	36.00%	\$83.00	\$297.48
Roscommon Management Unit	8	1,093.10	\$92.57	\$171.79	86.00%	\$120.50	\$182.06
Grayling Management Unit	13	2,889.20	\$111.35	\$154.87	39.00%	\$95.00	\$214.89
Gladwin Management Unit	2	25.80	\$88.07	\$129.45	47.00%	\$106.00	\$132.53
AUSABLE STATE FOREST	23	4,008.10	\$106.08	\$159.32	50.00%	\$95.00	\$214.89
NORTHERN LOWER PENNINSULA	90	17,051.90	\$113.58	\$158.85	40.00%	\$32.00	\$297.48
STATEWIDE	100	18,442.00	\$112.85	\$158.29	40.00%	\$32.00	\$297.48

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	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
<b>SUGAR MAPLE (01)</b>							
Baraga Management Unit	5	756.00	\$169.81	\$217.94	28.00%	\$150.00	\$325.00
Crystal Falls Management Unit	7	376.60	\$205.21	\$322.02	57.00%	\$205.26	\$418.47
COPPER COUNTRY STATE FOREST	12	1,132.60	\$181.58	\$252.54	39.00%	\$150.00	\$418.47
Gwinn Management Unit	10	218.80	\$263.01	\$432.44	64.00%	\$200.00	\$1,020.74
Escanaba Management Unit	9	154.30	\$198.97	\$292.41	47.00%	\$150.00	\$356.11
ESCANABA RIVER STATE FOREST	19	373.10	\$236.53	\$374.53	58.00%	\$150.00	\$1,020.74
Shingleton Management Unit	8	992.20	\$269.05	\$518.84	93.00%	\$282.24	\$551.01
Newberry Management Unit	6	388.50	\$250.07	\$422.97	69.00%	\$243.00	\$616.55
Sault Ste Marie (Naubinway Office)	7	566.60	\$462.09	\$528.85	14.00%	\$441.00	\$625.00
Sault Ste Marie (Soo Office)	2	50.70	\$412.24	\$474.95	15.00%	\$423.00	\$529.21
LAKE SUPERIOR STATE FOREST	23	1,998.00	\$323.74	\$501.92	55.00%	\$243.00	\$625.00
UPPER PENINSULA	54	3,503.70	\$268.50	\$407.74	52.00%	\$150.00	\$1,020.74
Gaylord Management Unit	9	514.10	\$283.88	\$318.27	12.00%	\$261.43	\$459.41
Pigeon River Country Management Unit	1	5.40	\$184.00	\$184.00	0.00%	\$184.00	\$184.00
Atlanta Management Unit	7	197.60	\$303.89	\$319.34	5.00%	\$268.00	\$453.36
MACKINAW STATE FOREST	17	717.10	\$288.64	\$317.56	10.00%	\$184.00	\$459.41
Traverse City Management Unit	15	893.50	\$225.00	\$266.10	18.00%	\$185.00	\$620.47
Cadillac Management Unit	2	47.20	\$329.22	\$357.29	9.00%	\$352.00	\$368.75
PERE MARQUETTE STATE FOREST	17	940.70	\$230.23	\$270.68	18.00%	\$185.00	\$620.47
Grayling Management Unit	4	529.40	\$185.27	\$222.52	20.00%	\$210.00	\$563.66
AUSABLE STATE FOREST	4	529.40	\$185.27	\$222.52	20.00%	\$210.00	\$563.66
NORTHERN LOWER PENNINSULA	38	2,187.20	\$238.50	\$274.39	15.00%	\$184.00	\$620.47
STATEWIDE	92	5,690.90	\$256.97	\$356.49	39.00%	\$150.00	\$1,020.74

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WHITE ASH (06)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	0.80	\$20.00	\$20.00	0.00%	\$20.00	\$20.00
Crystal Falls Management Unit	3	24.40	\$66.67	\$88.57	33.00%	\$80.01	\$102.63
COPPER COUNTRY STATE FOREST	4	25.20	\$65.19	\$86.40	33.00%	\$20.00	\$102.63
Escanaba Management Unit	3	33.10	\$77.25	\$152.47	97.00%	\$100.00	\$156.17
ESCANABA RIVER STATE FOREST	3	33.10	\$77.25	\$152.47	97.00%	\$100.00	\$156.17
Newberry Management Unit	1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST	1	1.60	\$57.00	\$65.00	14.00%	\$65.00	\$65.00
UPPER PENINSULA	8	59.90	\$71.64	\$122.34	71.00%	\$20.00	\$156.17
Cadillac Management Unit	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
PERE MARQUETTE STATE FOREST	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
NORTHERN LOWER PENINSULA	1	9.50	\$78.00	\$86.26	11.00%	\$86.26	\$86.26
STATEWIDE	9	69.40	\$72.51	\$117.40	62.00%	\$20.00	\$156.17

WHITE OAK (09)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	2	15.20	\$61.18	\$144.42	136.00%	\$82.89	\$167.91
ESCANABA RIVER STATE FOREST	2	15.20	\$61.18	\$144.42	136.00%	\$82.89	\$167.91
UPPER PENINSULA	2	15.20	\$61.18	\$144.42	136.00%	\$82.89	\$167.91
Gaylord Management Unit	1	17.20	\$101.00	\$131.09	30.00%	\$131.09	\$131.09
Atlanta Management Unit	4	86.20	\$104.96	\$122.42	17.00%	\$120.17	\$128.70
MACKINAW STATE FOREST	5	103.40	\$104.30	\$123.86	19.00%	\$120.17	\$131.09
Traverse City Management Unit	8	169.60	\$41.65	\$98.32	136.00%	\$48.00	\$126.45
Cadillac Management Unit	4	375.30	\$92.71	\$106.21	15.00%	\$69.14	\$125.00
PERE MARQUETTE STATE FOREST	12	544.90	\$76.82	\$103.75	35.00%	\$48.00	\$126.45
Roscommon Management Unit	3	115.50	\$101.43	\$149.37	47.00%	\$132.85	\$164.85
Grayling Management Unit	5	140.00	\$69.79	\$83.59	20.00%	\$26.00	\$100.00
Gladwin Management Unit	1	6.20	\$42.00	\$42.00	0.00%	\$42.00	\$42.00
AUSABLE STATE FOREST	9	261.70	\$83.09	\$111.64	34.00%	\$26.00	\$164.85
NORTHERN LOWER PENINSULA	26	910.00	\$81.75	\$108.30	32.00%	\$26.00	\$164.85
STATEWIDE	28	925.20	\$81.41	\$108.90	34.00%	\$26.00	\$167.91

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WHITE PINE (30)	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Crystal Falls Management Unit COPPER COUNTRY STATE FOREST	1	71.70	\$61.00	\$70.70	16.00%	\$70.70	\$70.70
Gwinn Management Unit ESCANABA RIVER STATE FOREST	5	223.50	\$49.69	\$53.64	8.00%	\$48.00	\$84.67
UPPER PENINSULA	6	295.20	\$52.44	\$57.78	10.00%	\$48.00	\$84.67
Gaylord Management Unit	4	68.00	\$45.37	\$56.37	24.00%	\$49.88	\$60.50
Pigeon River Country Management Unit	3	83.30	\$46.99	\$70.55	50.00%	\$57.00	\$97.88
Atlanta Management Unit MACKINAW STATE FOREST	11	185.00	\$84.27	\$113.67	35.00%	\$21.00	\$147.10
Traverse City Management Unit	18	336.30	\$67.17	\$91.40	36.00%	\$21.00	\$147.10
Cadillac Management Unit PERE MARQUETTE STATE FOREST	21	1,017.40	\$37.37	\$79.77	113.00%	\$35.00	\$222.19
Roscommon Management Unit	8	1,101.10	\$104.98	\$106.15	1.00%	\$99.00	\$149.29
Grayling Management Unit AUSABLE STATE FOREST	29	2,118.50	\$72.51	\$93.48	29.00%	\$35.00	\$222.19
Roscommon Management Unit	7	273.70	\$47.69	\$66.94	40.00%	\$37.84	\$93.54
Grayling Management Unit AUSABLE STATE FOREST	4	57.30	\$35.26	\$41.81	19.00%	\$34.00	\$70.00
NORTHERN LOWER PENNINSULA	11	331.00	\$45.54	\$62.59	37.00%	\$34.00	\$93.54
STATEWIDE	58	2,785.80	\$68.66	\$89.56	30.00%	\$21.00	\$222.19
	64	3,081.00	\$67.10	\$86.51	29.00%	\$21.00	\$222.19

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**WHITE SPRUCE (21)**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Baraga Management Unit	1	8.20	\$28.00	\$28.00	0.00%	\$28.00	\$28.00
COPPER COUNTRY STATE FOREST	1	8.20	\$28.00	\$28.00	0.00%	\$28.00	\$28.00
Gwinn Management Unit	1	5.40	\$57.00	\$65.45	15.00%	\$65.45	\$65.45
ESCANABA RIVER STATE FOREST	1	5.40	\$57.00	\$65.45	15.00%	\$65.45	\$65.45
UPPER PENINSULA	2	13.60	\$39.51	\$42.87	9.00%	\$28.00	\$65.45
Gaylord Management Unit	1	1.90	\$34.00	\$51.00	50.00%	\$51.00	\$51.00
Pigeon River Country Management Unit	2	149.20	\$44.79	\$66.01	27.00%	\$47.87	\$66.01
Atlanta Management Unit	1	25.60	\$49.00	\$55.00	12.00%	\$55.00	\$55.00
MACKINAW STATE FOREST	4	176.70	\$45.29	\$66.01	25.00%	\$47.87	\$66.01
Grayling Management Unit	1	8.50	\$56.00	\$59.22	6.00%	\$59.22	\$59.22
AUSABLE STATE FOREST	1	8.50	\$56.00	\$59.22	6.00%	\$59.22	\$59.22
NORTHERN LOWER PENINSULA	5	185.20	\$45.78	\$66.01	24.00%	\$47.87	\$66.01
STATEWIDE	7	198.80	\$45.35	\$55.64	23.00%	\$28.00	\$66.01

**YELLOW BIRCH (04)**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Baraga Management Unit	4	68.20	\$53.60	\$80.30	50.00%	\$45.00	\$190.00
COPPER COUNTRY STATE FOREST	4	68.20	\$53.60	\$80.30	50.00%	\$45.00	\$190.00
Gwinn Management Unit	4	3.50	\$98.17	\$184.99	88.00%	\$57.00	\$377.04
Escanaba Management Unit	4	14.60	\$74.29	\$87.56	18.00%	\$81.47	\$100.00
ESCANABA RIVER STATE FOREST	8	18.10	\$78.91	\$106.40	35.00%	\$57.00	\$377.04
Shingleton Management Unit	4	5.50	\$139.11	\$234.59	69.00%	\$104.00	\$245.01
Newberry Management Unit	3	1.90	\$105.47	\$148.46	41.00%	\$110.00	\$175.96
Sault Ste Marie (Naubinway Office)	1	1.00	\$104.00	\$275.54	165.00%	\$275.54	\$275.54
LAKE SUPERIOR STATE FOREST	8	8.40	\$127.32	\$219.98	73.00%	\$104.00	\$275.54
UPPER PENINSULA	20	94.70	\$64.97	\$97.68	50.00%	\$45.00	\$377.04
Gaylord Management Unit	2	2.60	\$151.19	\$156.96	4.00%	\$146.00	\$165.00
MACKINAW STATE FOREST	2	2.60	\$151.19	\$156.96	4.00%	\$146.00	\$165.00
Traverse City Management Unit	2	3.10	\$116.03	\$200.09	72.00%	\$143.00	\$219.95
PERE MARQUETTE STATE FOREST	2	3.10	\$116.03	\$200.09	72.00%	\$143.00	\$219.95
NORTHERN LOWER PENINSULA	4	5.70	\$132.07	\$180.42	37.00%	\$143.00	\$219.95
STATEWIDE	24	100.40	\$68.78	\$102.38	49.00%	\$45.00	\$377.04



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PULPWOOD in Cords (see general note 4)

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
<b>BALSAM FIR (20)</b>							
Baraga Management Unit	5	1,158.00	\$3.76	\$4.70	25.00%	\$2.00	\$9.60
Crystal Falls Management Unit	7	2,180.00	\$11.47	\$30.84	169.00%	\$9.75	\$36.34
COPPER COUNTRY STATE FOREST	12	3,338.00	\$8.79	\$21.77	148.00%	\$2.00	\$36.34
Gwinn Management Unit	16	3,261.00	\$20.62	\$41.19	100.00%	\$13.00	\$72.71
Escanaba Management Unit	18	2,960.00	\$15.07	\$22.53	50.00%	\$13.00	\$44.31
ESCANABA RIVER STATE FOREST	34	6,221.00	\$17.98	\$32.31	80.00%	\$13.00	\$72.71
Shingleton Management Unit	10	642.00	\$9.84	\$25.95	164.00%	\$10.20	\$35.00
Newberry Management Unit	13	1,102.00	\$10.85	\$17.46	61.00%	\$9.00	\$25.29
Sault Ste Marie (Naubinway Office)	11	1,045.00	\$10.97	\$16.13	47.00%	\$8.85	\$26.76
Sault Ste Marie (Soo Office)	2	342.00	\$7.63	\$9.68	27.00%	\$8.00	\$10.03
LAKE SUPERIOR STATE FOREST	36	3,131.00	\$10.33	\$17.90	73.00%	\$8.00	\$35.00
UPPER PENINSULA	82	12,690.00	\$13.68	\$25.98	90.00%	\$2.00	\$72.71
Gaylord Management Unit	7	559.00	\$21.94	\$24.79	13.00%	\$20.00	\$30.00
Pigeon River Country Management Unit	6	787.00	\$16.90	\$44.80	165.00%	\$21.00	\$57.84
Atlanta Management Unit	18	1,509.00	\$23.26	\$28.25	21.00%	\$17.15	\$63.91
MACKINAW STATE FOREST	31	2,855.00	\$21.25	\$32.13	51.00%	\$17.15	\$63.91
Traverse City Management Unit	5	395.00	\$8.08	\$13.79	71.00%	\$6.91	\$17.00
Cadillac Management Unit	3	319.00	\$11.20	\$14.77	32.00%	\$11.53	\$15.17
PERE MARQUETTE STATE FOREST	8	714.00	\$9.47	\$14.23	50.00%	\$6.91	\$17.00
Roscommon Management Unit	5	423.00	\$29.60	\$39.75	34.00%	\$29.90	\$55.86
Grayling Management Unit	8	222.00	\$14.68	\$29.68	102.00%	\$13.25	\$33.50
AUSABLE STATE FOREST	13	645.00	\$24.47	\$36.28	48.00%	\$13.25	\$55.86
NORTHERN LOWER PENNINSULA	52	4,214.00	\$19.75	\$29.73	51.00%	\$6.91	\$63.91
STATEWIDE	134	16,904.00	\$15.19	\$26.92	77.00%	\$2.00	\$72.71

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PULPWOOD in Cords (see general note 4)

<b>BASSWOOD (05)</b>		<b># OF SALES SOLD</b> (1)	<b>TOTAL VOLUME</b> (2)	<b>AVERAGE ADVERTISED PRICE</b> (3)	<b>AVERAGE SOLD PRICE</b> (4)	<b>% CHANGE FROM COL. 3 TO COL. 4</b> (5)	<b>MINIMUM SOLD PRICE</b> (6)	<b>MAXIMUM SOLD PRICE</b> (7)
Crystal Falls Management Unit		4	2,299.00	\$7.34	\$9.92	35.00%	\$6.85	\$19.12
COPPER COUNTRY STATE FOREST		4	2,299.00	\$7.34	\$9.92	35.00%	\$6.85	\$19.12
Gwinn Management Unit		3	60.00	\$10.39	\$16.93	63.00%	\$7.75	\$23.18
Escanaba Management Unit		2	886.00	\$14.39	\$17.07	19.00%	\$16.06	\$18.74
ESCANABA RIVER STATE FOREST		5	946.00	\$14.14	\$17.06	21.00%	\$7.75	\$23.18
Shingleton Management Unit		2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
LAKE SUPERIOR STATE FOREST		2	131.00	\$6.40	\$20.84	226.00%	\$7.25	\$21.61
UPPER PENINSULA		11	3,376.00	\$9.21	\$12.35	34.00%	\$6.85	\$23.18
Gaylord Management Unit		5	680.00	\$8.22	\$10.21	24.00%	\$8.00	\$16.29
Pigeon River Country Management Unit		1	25.00	\$4.25	\$4.25	0.00%	\$4.25	\$4.25
Atlanta Management Unit		3	1,327.00	\$5.82	\$5.99	3.00%	\$5.80	\$12.15
MACKINAW STATE FOREST		9	2,032.00	\$6.61	\$7.38	12.00%	\$4.25	\$16.29
Traverse City Management Unit		4	481.00	\$12.26	\$15.52	27.00%	\$11.00	\$26.81
PERE MARQUETTE STATE FOREST		4	481.00	\$12.26	\$15.52	27.00%	\$11.00	\$26.81
Grayling Management Unit		3	679.00	\$7.50	\$10.73	43.00%	\$6.55	\$12.00
AUSABLE STATE FOREST		3	679.00	\$7.50	\$10.73	43.00%	\$6.55	\$12.00
NORTHERN LOWER PENNINSULA		16	3,192.00	\$7.65	\$9.32	22.00%	\$4.25	\$26.81
STATEWIDE		27	6,568.00	\$8.45	\$10.88	29.00%	\$4.25	\$26.81
<b>HEMLOCK (39)</b>		<b># OF SALES SOLD</b> (1)	<b>TOTAL VOLUME</b> (2)	<b>AVERAGE ADVERTISED PRICE</b> (3)	<b>AVERAGE SOLD PRICE</b> (4)	<b>% CHANGE FROM COL. 3 TO COL. 4</b> (5)	<b>MINIMUM SOLD PRICE</b> (6)	<b>MAXIMUM SOLD PRICE</b> (7)
Baraga Management Unit		1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
COPPER COUNTRY STATE FOREST		1	14.00	\$11.00	\$11.00	0.00%	\$11.00	\$11.00
Shingleton Management Unit		2	110.00	\$13.49	\$32.80	143.00%	\$14.78	\$34.41
Newberry Management Unit		1	6.00	\$1.03	\$1.03	3.00%	\$1.03	\$1.03
LAKE SUPERIOR STATE FOREST		3	116.00	\$12.84	\$31.16	143.00%	\$1.03	\$34.41
UPPER PENINSULA		4	130.00	\$12.64	\$28.99	129.00%	\$1.03	\$34.41
STATEWIDE		4	130.00	\$12.64	\$28.99	129.00%	\$1.03	\$34.41

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PULPWOOD in Cords (see general note 4)

<b>JACK PINE (32)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	1	4.00	\$20.35	\$20.35	0.00%	\$20.35	\$20.35
Crystal Falls Management Unit	1	196.00	\$31.60	\$58.60	85.00%	\$58.60	\$58.60
COPPER COUNTRY STATE FOREST	2	200.00	\$31.38	\$57.84	84.00%	\$20.35	\$58.60
Gwinn Management Unit	11	5,130.00	\$32.47	\$57.69	78.00%	\$42.00	\$64.48
ESCANABA RIVER STATE FOREST	11	5,130.00	\$32.47	\$57.69	78.00%	\$42.00	\$64.48
Shingleton Management Unit	8	2,092.00	\$24.36	\$50.97	109.00%	\$33.24	\$67.21
Newberry Management Unit	6	4,232.00	\$28.60	\$43.84	53.00%	\$38.86	\$50.55
Sault Ste. Marie (Naubinway Office)	1	44.00	\$38.40	\$40.00	4.00%	\$40.00	\$40.00
LAKE SUPERIOR STATE FOREST	15	6,368.00	\$27.28	\$46.16	69.00%	\$33.24	\$67.21
UPPER PENINSULA	28	11,698.00	\$29.63	\$51.41	74.00%	\$20.35	\$67.21
Gaylord Management Unit	9	660.00	\$12.68	\$20.54	62.00%	\$15.00	\$26.00
Pigeon River Country Management Unit	4	179.00	\$25.13	\$26.46	5.00%	\$25.00	\$44.07
Atlanta Management Unit	14	1,216.00	\$23.20	\$29.10	25.00%	\$15.55	\$40.16
MACKINAW STATE FOREST	27	2,055.00	\$19.99	\$26.12	31.00%	\$15.00	\$44.07
Traverse City Management Unit	8	163.00	\$9.53	\$13.22	39.00%	\$8.45	\$27.36
Cadillac Management Unit	7	3,517.00	\$12.17	\$17.56	44.00%	\$10.45	\$25.00
PERE MARQUETTE STATE FOREST	15	3,680.00	\$12.05	\$17.37	44.00%	\$8.45	\$27.36
Roscommon Management Unit	8	913.00	\$14.63	\$21.18	45.00%	\$11.56	\$27.37
Grayling Management Unit	10	8,209.00	\$19.04	\$19.75	4.00%	\$15.80	\$32.00
Gladwin Management Unit	1	3.00	\$13.05	\$69.98	436.00%	\$69.98	\$69.98
AUSABLE STATE FOREST	19	9,125.00	\$18.60	\$19.91	7.00%	\$11.56	\$69.98
NORTHERN LOWER PENNINSULA	61	14,860.00	\$17.17	\$20.14	17.00%	\$8.45	\$69.98
STATEWIDE	89	26,558.00	\$22.65	\$33.91	50.00%	\$8.45	\$69.98

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PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
ESCANABA RIVER STATE FOREST	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
UPPER PENINSULA	1	294.00	\$3.75	\$3.75	0.00%	\$3.75	\$3.75
Traverse City Management Unit	1	382.00	\$5.00	\$6.00	20.00%	\$6.00	\$6.00
PERE MARQUETTE STATE FOREST	1	382.00	\$5.00	\$6.00	20.00%	\$6.00	\$6.00
Roscommon Management Unit	1	12.00	\$7.50	\$8.38	12.00%	\$8.38	\$8.38
Grayling Management Unit	3	120.00	\$5.33	\$5.38	1.00%	\$4.50	\$8.00
AUSABLE STATE FOREST	4	132.00	\$5.52	\$5.66	3.00%	\$4.50	\$8.38
NORTHERN LOWER PENNINSULA	5	514.00	\$5.13	\$5.91	15.00%	\$4.50	\$8.38
STATEWIDE	6	808.00	\$4.63	\$5.13	11.00%	\$3.75	\$8.38

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PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	3	138.00	\$9.97	\$9.97	0.00%	\$9.35	\$20.75
Crystal Falls Management Unit	7	16,863.00	\$31.09	\$57.36	84.00%	\$44.05	\$73.23
COPPER COUNTRY STATE FOREST	10	17,001.00	\$30.91	\$56.98	84.00%	\$9.35	\$73.23
Gwinn Management Unit	16	18,245.00	\$30.78	\$48.59	58.00%	\$19.00	\$56.19
Escanaba Management Unit	20	4,748.00	\$21.31	\$33.09	55.00%	\$20.00	\$46.63
ESCANABA RIVER STATE FOREST	36	22,993.00	\$28.83	\$45.39	57.00%	\$19.00	\$56.19
Shingleton Management Unit	11	3,744.00	\$20.31	\$42.01	107.00%	\$30.00	\$44.57
Newberry Management Unit	12	2,401.00	\$20.23	\$33.80	67.00%	\$17.20	\$46.14
Sault Ste Marie (Naubinway Office)	10	2,164.00	\$20.93	\$40.68	94.00%	\$18.20	\$46.62
Sault Ste Marie (Soo Office)	2	1,455.00	\$14.25	\$18.80	32.00%	\$18.54	\$20.00
LAKE SUPERIOR STATE FOREST	35	9,764.00	\$19.52	\$36.24	86.00%	\$17.20	\$46.62
UPPER PENINSULA	81	49,758.00	\$27.71	\$47.55	72.00%	\$9.35	\$73.23
Gaylord Management Unit	18	3,696.00	\$18.44	\$25.72	39.00%	\$20.32	\$40.60
Pigeon River Country Management Unit	9	3,333.00	\$16.49	\$21.94	33.00%	\$13.10	\$27.00
Atlanta Management Unit	26	13,696.00	\$22.26	\$27.90	25.00%	\$6.75	\$52.69
MACKINAW STATE FOREST	53	20,725.00	\$20.65	\$26.55	29.00%	\$6.75	\$52.69
Traverse City Management Unit	26	10,919.00	\$12.90	\$20.64	60.00%	\$11.76	\$31.60
Cadillac Management Unit	12	10,362.00	\$17.17	\$20.80	21.00%	\$12.00	\$30.80
PERE MARQUETTE STATE FOREST	38	21,281.00	\$14.98	\$20.71	38.00%	\$11.76	\$31.60
Roscommon Management Unit	10	3,295.00	\$30.44	\$38.08	25.00%	\$23.42	\$47.53
Grayling Management Unit	18	5,850.00	\$18.31	\$27.75	52.00%	\$8.50	\$39.12
Gladwin Management Unit	4	4,114.00	\$15.04	\$26.95	79.00%	\$15.00	\$31.14
AUSABLE STATE FOREST	32	13,259.00	\$20.31	\$30.07	48.00%	\$8.50	\$47.53
NORTHERN LOWER PENNINSULA	123	55,265.00	\$18.38	\$25.15	37.00%	\$6.75	\$52.69
STATEWIDE	204	105,023.00	\$22.80	\$35.76	57.00%	\$6.75	\$73.23

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	10,147.00	\$5.92	\$7.81	32.00%	\$4.50	\$14.40
Crystal Falls Management Unit	9	8,501.00	\$16.71	\$39.65	137.00%	\$13.45	\$57.56
COPPER COUNTRY STATE FOREST	14	18,648.00	\$10.84	\$22.32	106.00%	\$4.50	\$57.56
Gwinn Management Unit	20	10,366.00	\$16.86	\$34.95	107.00%	\$10.10	\$48.61
Escanaba Management Unit	18	17,959.00	\$19.10	\$31.61	65.00%	\$20.00	\$57.71
ESCANABA RIVER STATE FOREST	38	28,325.00	\$18.28	\$32.83	80.00%	\$10.10	\$57.71
Shingleton Management Unit	13	10,669.00	\$14.07	\$32.94	134.00%	\$20.00	\$41.77
Newberry Management Unit	15	7,963.00	\$12.05	\$25.58	112.00%	\$11.40	\$37.95
Sault Ste Marie (Naubinway Office)	12	6,332.00	\$18.75	\$29.38	57.00%	\$16.30	\$41.75
Sault Ste Marie (Soo Office)	2	944.00	\$14.57	\$15.69	8.00%	\$15.00	\$18.15
LAKE SUPERIOR STATE FOREST	42	25,908.00	\$14.61	\$29.18	100.00%	\$11.40	\$41.77
UPPER PENINSULA	94	72,881.00	\$15.07	\$28.84	91.00%	\$4.50	\$57.71
Gaylord Management Unit	25	5,937.00	\$26.84	\$33.53	25.00%	\$10.00	\$55.20
Pigeon River Country Management Unit	10	1,203.00	\$15.28	\$18.86	23.00%	\$12.16	\$25.00
Atlanta Management Unit	27	6,650.00	\$20.56	\$28.46	38.00%	\$6.00	\$68.02
MACKINAW STATE FOREST	62	13,790.00	\$22.80	\$29.81	31.00%	\$6.00	\$68.02
Traverse City Management Unit	28	13,402.00	\$11.71	\$18.41	57.00%	\$10.37	\$32.14
Cadillac Management Unit	12	5,675.00	\$15.70	\$17.19	9.00%	\$11.52	\$20.00
PERE MARQUETTE STATE FOREST	40	19,077.00	\$12.89	\$18.04	40.00%	\$10.37	\$32.14
Roscommon Management Unit	9	1,182.00	\$19.58	\$25.02	28.00%	\$14.98	\$32.73
Grayling Management Unit	18	6,568.00	\$25.66	\$37.19	45.00%	\$22.10	\$45.00
Gladwin Management Unit	4	1,901.00	\$11.13	\$17.32	56.00%	\$10.00	\$23.35
AUSABLE STATE FOREST	31	9,651.00	\$22.05	\$31.79	44.00%	\$10.00	\$45.00
NORTHERN LOWER PENNINSULA	133	42,518.00	\$18.19	\$24.98	37.00%	\$6.00	\$68.02
STATEWIDE	227	115,399.00	\$16.22	\$27.42	69.00%	\$4.50	\$68.02

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MIXED OAK (70)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	1	7.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
COPPER COUNTRY STATE FOREST	1	7.00	\$7.60	\$8.00	5.00%	\$8.00	\$8.00
Gwinn Management Unit	2	1,114.00	\$29.65	\$39.44	33.00%	\$26.75	\$40.00
Escanaba Management Unit	3	643.00	\$22.19	\$37.57	69.00%	\$37.14	\$46.63
ESCANABA RIVER STATE FOREST	5	1,757.00	\$26.92	\$38.76	44.00%	\$26.75	\$46.63
Shingleton Management Unit	2	257.00	\$15.87	\$22.38	41.00%	\$22.20	\$27.34
Newberry Management Unit	1	4.00	\$20.95	\$22.10	5.00%	\$22.10	\$22.10
LAKE SUPERIOR STATE FOREST	3	261.00	\$15.95	\$22.38	40.00%	\$22.10	\$27.34
UPPER PENINSULA	9	2,025.00	\$25.44	\$36.54	44.00%	\$8.00	\$46.63
Gaylord Management Unit	7	988.00	\$16.11	\$21.86	36.00%	\$19.00	\$31.07
Pigeon River Country Management Unit	3	503.00	\$29.24	\$30.63	5.00%	\$24.50	\$37.00
Atlanta Management Unit	24	7,564.00	\$31.67	\$43.12	36.00%	\$19.00	\$79.26
MACKINAW STATE FOREST	34	9,055.00	\$29.84	\$40.11	34.00%	\$19.00	\$79.26
Traverse City Management Unit	22	5,714.00	\$8.83	\$12.17	38.00%	\$7.10	\$20.66
Cadillac Management Unit	12	5,926.00	\$18.61	\$27.35	47.00%	\$15.90	\$49.31
PERE MARQUETTE STATE FOREST	34	11,640.00	\$13.81	\$19.90	44.00%	\$7.10	\$49.31
Roscommon Management Unit	11	3,319.00	\$18.05	\$26.60	47.00%	\$14.75	\$30.87
Grayling Management Unit	14	3,598.00	\$21.20	\$24.63	16.00%	\$16.70	\$43.91
Gladwin Management Unit	4	1,266.00	\$7.91	\$15.18	92.00%	\$12.00	\$15.60
AUSABLE STATE FOREST	29	8,183.00	\$17.87	\$23.97	34.00%	\$12.00	\$43.91
NORTHERN LOWER PENNINSULA	97	28,878.00	\$19.98	\$27.39	37.00%	\$7.10	\$79.26
STATEWIDE	106	30,903.00	\$20.34	\$27.99	38.00%	\$7.10	\$79.26

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MIXED SPRUCE (24)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	2,748.00	\$8.04	\$8.98	12.00%	\$4.00	\$21.00
Crystal Falls Management Unit	7	2,056.00	\$11.67	\$22.68	94.00%	\$15.75	\$48.01
COPPER COUNTRY STATE FOREST	12	4,804.00	\$9.60	\$14.84	55.00%	\$4.00	\$48.01
Gwinn Management Unit	12	2,039.00	\$25.22	\$43.47	72.00%	\$17.30	\$74.54
Escanaba Management Unit	18	1,728.00	\$17.04	\$26.34	55.00%	\$13.00	\$46.63
ESCANABA RIVER STATE FOREST	30	3,767.00	\$21.47	\$35.61	66.00%	\$13.00	\$74.54
Shingleton Management Unit	8	791.00	\$18.71	\$29.85	60.00%	\$20.00	\$40.54
Newberry Management Unit	13	3,683.00	\$12.74	\$22.55	77.00%	\$11.70	\$32.81
Sault Ste Marie (Naubinway Office)	9	874.00	\$25.46	\$31.72	25.00%	\$21.40	\$45.54
Sault Ste Marie (Soo Office)	2	277.00	\$14.83	\$18.94	28.00%	\$17.00	\$19.27
LAKE SUPERIOR STATE FOREST	32	5,625.00	\$15.66	\$24.83	59.00%	\$11.70	\$45.54
UPPER PENINSULA	74	14,196.00	\$15.15	\$24.31	60.00%	\$4.00	\$74.54
Gaylord Management Unit	5	69.00	\$19.11	\$21.95	15.00%	\$20.25	\$28.00
Pigeon River Country Management Unit	6	457.00	\$17.64	\$21.92	24.00%	\$16.70	\$30.00
Atlanta Management Unit	9	508.00	\$12.26	\$14.98	22.00%	\$8.42	\$20.00
MACKINAW STATE FOREST	20	1,034.00	\$15.10	\$18.51	23.00%	\$8.42	\$30.00
Traverse City Management Unit	1	238.00	\$16.85	\$25.00	48.00%	\$25.00	\$25.00
PERE MARQUETTE STATE FOREST	1	238.00	\$16.85	\$25.00	48.00%	\$25.00	\$25.00
Roscommon Management Unit	5	151.00	\$21.43	\$46.20	116.00%	\$22.55	\$65.15
Grayling Management Unit	3	319.00	\$19.53	\$32.31	65.00%	\$24.00	\$37.93
AUSABLE STATE FOREST	8	470.00	\$20.14	\$36.77	83.00%	\$22.55	\$65.15
NORTHERN LOWER PENNINSULA	29	1,742.00	\$16.70	\$24.32	46.00%	\$8.42	\$65.15
STATEWIDE	103	15,938.00	\$15.32	\$24.31	59.00%	\$4.00	\$74.54



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**N. WHITE CEDAR (25)**

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Gwinn Management Unit	1	4.00	\$15.30	\$39.35	157.00%	\$39.35	\$39.35
Escanaba Management Unit	11	926.00	\$11.63	\$21.52	85.00%	\$13.25	\$26.55
ESCANABA RIVER STATE FOREST	12	930.00	\$11.65	\$21.59	85.00%	\$13.25	\$39.35
Shingleton Management Unit	1	20.00	\$4.10	\$15.75	284.00%	\$15.75	\$15.75
Newberry Management Unit	4	113.00	\$5.76	\$6.24	8.00%	\$5.18	\$15.78
Sault Ste Marie (Naubinway Office)	1	6.00	\$5.50	\$19.95	263.00%	\$19.95	\$19.95
Sault Ste Marie (Soo Office)	1	88.00	\$5.75	\$10.00	74.00%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	7	227.00	\$5.60	\$8.90	59.00%	\$5.18	\$19.95
UPPER PENINSULA	19	1,157.00	\$10.46	\$19.10	83.00%	\$5.18	\$39.35
Gaylord Management Unit	3	104.00	\$9.69	\$15.89	64.00%	\$11.00	\$17.00
Pigeon River Country Management Unit	3	144.00	\$6.83	\$9.09	33.00%	\$8.59	\$15.00
Atlanta Management Unit	3	87.00	\$8.90	\$17.58	98.00%	\$8.00	\$32.99
MACKINAW STATE FOREST	9	335.00	\$8.26	\$13.41	62.00%	\$8.00	\$32.99
NORTHERN LOWER PENNINSULA	9	335.00	\$8.26	\$13.41	62.00%	\$8.00	\$32.99
STATEWIDE	28	1,492.00	\$9.97	\$17.82	79.00%	\$5.18	\$39.35

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**PAPER BIRCH (10)**

	(1) # OF SALES SOLD	(2) TOTAL VOLUME	(3) AVERAGE ADVERTISED PRICE	(4) AVERAGE SOLD PRICE	(5) % CHANGE FROM COL. 3 TO COL. 4	(6) MINIMUM SOLD PRICE	(7) MAXIMUM SOLD PRICE
Baraga Management Unit	1	340.00	\$9.10	\$9.10	0.00%	\$9.10	\$9.10
Crystal Falls Management Unit	3	361.00	\$18.09	\$22.96	27.00%	\$22.00	\$25.00
COPPER COUNTRY STATE FOREST	4	701.00	\$13.73	\$16.24	18.00%	\$9.10	\$25.00
Gwinn Management Unit	12	573.00	\$11.06	\$25.29	129.00%	\$8.30	\$35.58
Escanaba Management Unit	2	219.00	\$8.50	\$21.32	151.00%	\$20.00	\$25.15
ESCANABA RIVER STATE FOREST	14	792.00	\$10.35	\$24.19	134.00%	\$8.30	\$35.58
Shingleton Management Unit	8	827.00	\$10.98	\$24.93	127.00%	\$15.00	\$27.34
Sault Ste Marie (Naubinway Office)	3	182.00	\$7.91	\$9.67	22.00%	\$8.30	\$12.25
Sault Ste Marie (Soo Office)	2	542.00	\$9.38	\$10.71	14.00%	\$10.00	\$12.08
LAKE SUPERIOR STATE FOREST	13	1,551.00	\$10.06	\$18.17	81.00%	\$8.30	\$27.34
UPPER PENINSULA	31	3,044.00	\$10.98	\$19.29	76.00%	\$8.30	\$35.58
Gaylord Management Unit	1	25.00	\$9.45	\$16.00	69.00%	\$16.00	\$16.00
Atlanta Management Unit	4	184.00	\$11.96	\$14.40	20.00%	\$11.10	\$16.21
MACKINAW STATE FOREST	5	209.00	\$11.66	\$14.59	25.00%	\$11.10	\$16.21
Cadillac Management Unit	2	63.00	\$20.20	\$20.40	1.00%	\$20.26	\$20.43
PERE MARQUETTE STATE FOREST	2	63.00	\$20.20	\$20.40	1.00%	\$20.26	\$20.43
Roscommon Management Unit	1	14.00	\$17.45	\$24.44	40.00%	\$24.44	\$24.44
Grayling Management Unit	7	117.00	\$9.51	\$13.07	37.00%	\$8.55	\$18.89
AUSABLE STATE FOREST	8	131.00	\$10.36	\$14.29	38.00%	\$8.55	\$24.44
NORTHERN LOWER PENNINSULA	15	403.00	\$12.57	\$15.40	23.00%	\$8.55	\$24.44
STATEWIDE	46	3,447.00	\$11.17	\$18.84	69.00%	\$8.30	\$35.58

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<b>RED PINE (31)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Crystal Falls Management Unit	2	1,002.00	\$49.61	\$75.39	52.00%	\$70.70	\$75.41
COPPER COUNTRY STATE FOREST	2	1,002.00	\$49.61	\$75.39	52.00%	\$70.70	\$75.41
Gwinn Management Unit	11	3,882.00	\$48.65	\$77.63	60.00%	\$45.55	\$98.00
Escanaba Management Unit	6	3,344.00	\$31.09	\$76.68	147.00%	\$38.00	\$82.19
ESCANABA RIVER STATE FOREST	17	7,226.00	\$40.52	\$77.19	90.00%	\$38.00	\$98.00
Shingleton Management Unit	9	26,769.00	\$58.12	\$91.96	58.00%	\$65.00	\$102.33
Newberry Management Unit	7	9,540.00	\$55.40	\$97.23	76.00%	\$54.00	\$110.22
Sault Ste Marie (Naubinway Office)	2	4,586.00	\$78.35	\$93.84	20.00%	\$85.00	\$115.75
Sault Ste Marie (Soo Office)	1	906.00	\$52.90	\$54.00	2.00%	\$54.00	\$54.00
LAKE SUPERIOR STATE FOREST	19	41,801.00	\$59.61	\$92.55	55.00%	\$54.00	\$115.75
UPPER PENINSULA	38	50,029.00	\$56.65	\$89.98	59.00%	\$38.00	\$115.75
Gaylord Management Unit	13	6,230.00	\$43.87	\$58.08	32.00%	\$40.00	\$80.00
Pigeon River Country Management Unit	8	1,065.00	\$49.76	\$67.48	36.00%	\$40.00	\$75.00
Atlanta Management Unit	22	5,728.00	\$50.71	\$79.88	58.00%	\$12.20	\$97.96
MACKINAW STATE FOREST	43	13,023.00	\$47.36	\$68.44	45.00%	\$12.20	\$97.96
Traverse City Management Unit	19	2,771.00	\$31.17	\$46.20	48.00%	\$27.30	\$70.00
Cadillac Management Unit	10	3,332.00	\$38.26	\$62.25	63.00%	\$33.67	\$68.47
PERE MARQUETTE STATE FOREST	29	6,103.00	\$35.04	\$54.96	57.00%	\$27.30	\$70.00
Roscommon Management Unit	9	1,216.00	\$36.28	\$68.90	90.00%	\$46.80	\$90.00
Grayling Management Unit	13	3,409.00	\$52.28	\$65.58	25.00%	\$38.10	\$81.42
Gladwin Management Unit	2	108.00	\$40.02	\$59.47	49.00%	\$55.00	\$62.54
AUSABLE STATE FOREST	24	4,733.00	\$47.89	\$66.30	38.00%	\$38.10	\$90.00
NORTHERN LOWER PENNINSULA	96	23,859.00	\$44.31	\$64.57	46.00%	\$12.20	\$97.96
STATEWIDE	134	73,888.00	\$52.67	\$81.78	55.00%	\$12.20	\$115.75

<b>SCOTCH PINE (38)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Roscommon Management Unit	1	112.00	\$26.95	\$66.16	145.00%	\$66.16	\$66.16
Grayling Management Unit	3	227.00	\$34.16	\$48.95	43.00%	\$36.38	\$49.41
AUSABLE STATE FOREST	4	339.00	\$31.78	\$54.63	72.00%	\$36.38	\$66.16
NORTHERN LOWER PENNINSULA	4	339.00	\$31.78	\$54.63	72.00%	\$36.38	\$66.16
STATEWIDE	4	339.00	\$31.78	\$54.63	72.00%	\$36.38	\$66.16

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<b>TAMARACK (27)</b>	<b># OF SALES SOLD (1)</b>	<b>TOTAL VOLUME (2)</b>	<b>AVERAGE ADVERTISED PRICE (3)</b>	<b>AVERAGE SOLD PRICE (4)</b>	<b>% CHANGE FROM COL. 3 TO COL. 4 (5)</b>	<b>MINIMUM SOLD PRICE (6)</b>	<b>MAXIMUM SOLD PRICE (7)</b>
Baraga Management Unit	2	583.00	\$2.58	\$2.58	0.00%	\$2.55	\$3.50
Crystal Falls Management Unit	2	1,028.00	\$2.18	\$9.10	317.00%	\$3.48	\$9.66
COPPER COUNTRY STATE FOREST	4	1,611.00	\$2.32	\$6.74	191.00%	\$2.55	\$9.66
Gwinn Management Unit	3	179.00	\$21.55	\$35.72	66.00%	\$22.70	\$46.44
Escanaba Management Unit	8	361.00	\$10.40	\$17.65	70.00%	\$9.80	\$30.35
ESCANABA RIVER STATE FOREST	11	540.00	\$14.10	\$23.64	68.00%	\$9.80	\$46.44
Shingleton Management Unit	2	21.00	\$5.93	\$14.56	146.00%	\$13.18	\$14.71
Newberry Management Unit	3	191.00	\$8.49	\$9.10	7.00%	\$8.60	\$10.00
LAKE SUPERIOR STATE FOREST	5	212.00	\$8.24	\$9.64	17.00%	\$8.60	\$14.71
UPPER PENINSULA	20	2,363.00	\$5.55	\$10.86	96.00%	\$2.55	\$46.44
Gaylord Management Unit	1	50.00	\$21.20	\$24.00	13.00%	\$24.00	\$24.00
Atlanta Management Unit	1	2.00	\$14.00	\$18.38	31.00%	\$18.38	\$18.38
MACKINAW STATE FOREST	2	52.00	\$20.92	\$23.78	14.00%	\$18.38	\$24.00
NORTHERN LOWER PENNINSULA	2	52.00	\$20.92	\$23.78	14.00%	\$18.38	\$24.00
STATEWIDE	22	2,415.00	\$5.88	\$11.14	89.00%	\$2.55	\$46.44

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	1	109.00	\$28.70	\$33.26	16.00%	\$33.26	\$33.26
COPPER COUNTRY STATE FOREST	1	109.00	\$28.70	\$33.26	16.00%	\$33.26	\$33.26
Gwinn Management Unit	6	762.00	\$23.78	\$27.06	14.00%	\$21.45	\$44.78
Escanaba Management Unit	9	1,985.00	\$20.15	\$31.21	55.00%	\$20.00	\$46.63
ESCANABA RIVER STATE FOREST	15	2,747.00	\$21.16	\$30.06	42.00%	\$20.00	\$46.63
Shingleton Management Unit	11	6,290.00	\$17.12	\$31.75	85.00%	\$20.23	\$34.95
Newberry Management Unit	9	3,787.00	\$15.17	\$24.93	64.00%	\$14.60	\$32.44
Sault Ste. Marie (Naubinway Office)	4	116.00	\$15.10	\$16.00	6.00%	\$14.30	\$22.14
LAKE SUPERIOR STATE FOREST	24	10,193.00	\$16.37	\$29.04	77.00%	\$14.30	\$34.95
UPPER PENINSULA	40	13,049.00	\$17.48	\$29.29	68.00%	\$14.30	\$46.63
Gaylord Management Unit	7	493.00	\$21.18	\$27.75	31.00%	\$23.00	\$42.12
Pigeon River Country Management Unit	7	407.00	\$22.62	\$26.87	19.00%	\$20.74	\$35.00
Atlanta Management Unit	22	829.00	\$30.15	\$38.94	29.00%	\$7.90	\$61.10
MACKINAW STATE FOREST	36	1,729.00	\$25.82	\$32.91	27.00%	\$7.90	\$61.10
Traverse City Management Unit	22	4,274.00	\$10.48	\$15.37	47.00%	\$8.80	\$25.59
Cadillac Management Unit	11	1,804.00	\$14.27	\$17.93	26.00%	\$12.00	\$27.77
PERE MARQUETTE STATE FOREST	33	6,078.00	\$11.61	\$16.13	39.00%	\$8.80	\$27.77
Roscommon Management Unit	9	1,243.00	\$22.20	\$38.01	71.00%	\$24.15	\$92.35
Grayling Management Unit	12	705.00	\$22.53	\$24.39	8.00%	\$20.45	\$40.00
Gladwin Management Unit	1	3.00	\$19.60	\$107.89	450.00%	\$107.89	\$107.89
AUSABLE STATE FOREST	22	1,951.00	\$22.32	\$33.20	49.00%	\$20.45	\$107.89
NORTHERN LOWER PENNINSULA	91	9,758.00	\$16.27	\$22.51	38.00%	\$7.90	\$107.89
STATEWIDE	131	22,807.00	\$16.96	\$26.39	56.00%	\$7.90	\$107.89