



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2020 TO 12/31/2020

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	201.80	\$66.85	<b>\$68.25</b>	2.00%	\$32.00	\$90.05
Crystal Falls Management Unit	2	24.30	<del>\$77.50</del>	<b>\$166.24</b>	115.00%	<del>\$92.00</del>	<del>\$180.00</del>
COPPER COUNTRY STATE FOREST	7	226.10	\$68.00	<b>\$78.78</b>	16.00%	\$32.00	\$180.00
Gwinn Management Unit	2	3.00	\$78.00	<b>\$87.20</b>	12.00%	\$78.00	\$90.00
Escanaba Management Unit	7	38.70	<del>\$72.70</del>	<b>\$77.58</b>	7.00%	<del>\$59.00</del>	<del>\$152.19</del>
ESCANABA RIVER STATE FOREST	9	41.70	\$73.08	<b>\$78.27</b>	7.00%	\$59.00	\$152.19
Shingleton Management Unit	2	8.70	\$91.00	<b>\$98.43</b>	8.00%	\$91.00	\$108.47
Sault Ste Marie (Drummond Island)	2	32.20	<del>\$66.00</del>	<b>\$69.17</b>	5.00%	<del>\$66.00</del>	<del>\$70.00</del>
LAKE SUPERIOR STATE FOREST	4	40.90	\$71.32	<b>\$75.39</b>	6.00%	\$66.00	\$108.47
UPPER PENINSULA	20	308.70	\$69.12	<b>\$78.26</b>	13.00%	\$32.00	\$180.00
Gaylord Management Unit	7	802.50	\$27.74	<b>\$65.82</b>	137.00%	\$40.00	\$105.13
Atlanta Management Unit	1	34.20	<del>\$41.00</del>	<b>\$60.00</b>	46.00%	<del>\$60.00</del>	<del>\$60.00</del>
MACKINAW STATE FOREST	8	836.70	\$28.28	<b>\$65.59</b>	132.00%	\$40.00	\$105.13
Traverse City Management Unit	4	302.30	\$63.93	<b>\$86.75</b>	36.00%	\$69.00	\$151.92
Cadillac Management Unit	4	31.50	<del>\$59.14</del>	<b>\$90.20</b>	53.00%	<del>\$58.00</del>	<del>\$105.80</del>
PERE MARQUETTE STATE FOREST	8	333.80	\$63.47	<b>\$87.07</b>	37.00%	\$58.00	\$151.92
Grayling Management Unit	1	4.70	<del>\$48.00</del>	<b>\$48.00</b>	0.00%	<del>\$48.00</del>	<del>\$48.00</del>
AUSABLE STATE FOREST	1	4.70	\$48.00	<b>\$48.00</b>	0.00%	\$48.00	\$48.00
NORTHERN LOWER PENNINSULA	17	1,175.20	\$38.36	<b>\$71.62</b>	87.00%	\$40.00	\$151.92
STATEWIDE	37	1,483.90	\$44.76	<b>\$73.00</b>	63.00%	\$32.00	\$180.00

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	2.80	\$45.00	<b>\$54.82</b>	22.00%	\$45.00	\$100.00
ESCANABA RIVER STATE FOREST	2	2.80	\$45.00	<b>\$54.82</b>	22.00%	\$45.00	\$100.00
UPPER PENINSULA	2	2.80	\$45.00	<b>\$54.82</b>	22.00%	\$45.00	\$100.00
Gaylord Management Unit	3	94.10	\$26.34	<b>\$106.61</b>	305.00%	\$66.79	\$110.14
MACKINAW STATE FOREST	3	94.10	\$26.34	<b>\$106.61</b>	305.00%	\$66.79	\$110.14
Traverse City Management Unit	12	254.80	\$53.55	<b>\$80.52</b>	50.00%	\$53.00	\$117.14
Cadillac Management Unit	2	47.80	\$43.82	<b>\$75.84</b>	73.00%	\$62.92	\$76.64
PERE MARQUETTE STATE FOREST	14	302.60	\$52.01	<b>\$79.78</b>	53.00%	\$53.00	\$117.14
Grayling Management Unit	1	78.30	\$45.00	<b>\$73.00</b>	62.00%	\$73.00	\$73.00
AUSABLE STATE FOREST	1	78.30	\$45.00	<b>\$73.00</b>	62.00%	\$73.00	\$73.00
NORTHERN LOWER PENNINSULA	18	475.00	\$45.77	<b>\$83.98</b>	83.00%	\$53.00	\$117.14
STATEWIDE	20	477.80	\$45.77	<b>\$83.81</b>	83.00%	\$45.00	\$117.14

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	19.30	\$16.89	<b>\$25.40</b>	50.00%	\$15.00	\$50.00
COPPER COUNTRY STATE FOREST	3	19.30	\$16.89	<b>\$25.40</b>	50.00%	\$15.00	\$50.00
Escanaba Management Unit	2	7.20	\$40.00	<b>\$43.50</b>	9.00%	\$33.00	\$45.00
ESCANABA RIVER STATE FOREST	2	7.20	\$40.00	<b>\$43.50</b>	9.00%	\$33.00	\$45.00
UPPER PENINSULA	5	26.50	\$23.17	<b>\$30.32</b>	31.00%	\$15.00	\$50.00
STATEWIDE	5	26.50	\$23.17	<b>\$30.32</b>	31.00%	\$15.00	\$50.00

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	0.80	\$67.00	\$133.67	100.00%	\$133.67	\$133.67
COPPER COUNTRY STATE FOREST	1	0.80	\$67.00	\$133.67	100.00%	\$133.67	\$133.67
Shingleton Management Unit	3	15.40	\$100.93	\$163.68	62.00%	\$119.32	\$215.00
LAKE SUPERIOR STATE FOREST	3	15.40	\$100.93	\$163.68	62.00%	\$119.32	\$215.00
UPPER PENINSULA	4	16.20	\$99.25	\$162.20	63.00%	\$119.32	\$215.00
Gaylord Management Unit	2	3.50	\$190.69	\$191.81	1.00%	\$185.00	\$198.24
MACKINAW STATE FOREST	2	3.50	\$190.69	\$191.81	1.00%	\$185.00	\$198.24
Traverse City Management Unit	8	225.60	\$206.35	\$220.70	7.00%	\$165.00	\$274.17
Cadillac Management Unit	4	42.50	\$144.44	\$174.07	21.00%	\$120.00	\$362.31
PERE MARQUETTE STATE FOREST	12	268.10	\$196.54	\$213.31	9.00%	\$120.00	\$362.31
Gladwin Management Unit	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
AUSABLE STATE FOREST	1	20.60	\$183.00	\$346.58	89.00%	\$346.58	\$346.58
NORTHERN LOWER PENNINSULA	15	292.20	\$195.51	\$222.44	14.00%	\$120.00	\$362.31
STATEWIDE	19	308.40	\$190.45	\$219.28	15.00%	\$119.32	\$362.31

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	6.80	\$42.35	\$78.76	86.00%	\$41.00	\$111.21
ESCANABA RIVER STATE FOREST	3	6.80	\$42.35	\$78.76	86.00%	\$41.00	\$111.21
UPPER PENINSULA	3	6.80	\$42.35	\$78.76	86.00%	\$41.00	\$111.21
STATEWIDE	3	6.80	\$42.35	\$78.76	86.00%	\$41.00	\$111.21

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	45.20	\$20.00	<b>\$28.59</b>	43.00%	\$28.59	\$28.59
MACKINAW STATE FOREST	1	45.20	\$20.00	<b>\$28.59</b>	43.00%	\$28.59	\$28.59
Traverse City Management Unit	2	39.60	\$18.79	<b>\$27.03</b>	44.00%	\$18.19	\$28.08
Cadillac Management Unit	1	98.20	\$13.00	<b>\$17.22</b>	32.00%	\$17.22	\$17.22
PERE MARQUETTE STATE FOREST	3	137.80	\$14.66	<b>\$20.04</b>	37.00%	\$17.22	\$28.08
Roscommon Management Unit	2	85.80	\$23.00	<b>\$39.10</b>	70.00%	\$30.00	\$40.89
AUSABLE STATE FOREST	2	85.80	\$23.00	<b>\$39.10</b>	70.00%	\$30.00	\$40.89
NORTHERN LOWER PENNINSULA	6	268.80	\$18.22	<b>\$27.56</b>	51.00%	\$17.22	\$40.89
STATEWIDE	6	268.80	\$18.22	<b>\$27.56</b>	51.00%	\$17.22	\$40.89

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	20	1,051.40	\$37.58	<b>\$67.22</b>	79.00%	\$30.38	\$182.39
Atlanta Management Unit	2	109.00	\$46.22	<b>\$59.82</b>	29.00%	\$46.14	\$64.00
MACKINAW STATE FOREST	22	1,160.40	\$38.39	<b>\$66.52</b>	73.00%	\$30.38	\$182.39
Traverse City Management Unit	20	1,853.80	\$83.23	<b>\$142.36</b>	71.00%	\$85.00	\$255.59
Cadillac Management Unit	13	2,359.80	\$78.41	<b>\$140.57</b>	79.00%	\$43.00	\$183.39
PERE MARQUETTE STATE FOREST	33	4,213.60	\$80.53	<b>\$141.35</b>	76.00%	\$43.00	\$255.59
Roscommon Management Unit	9	1,253.00	\$57.38	<b>\$116.60</b>	103.00%	\$57.95	\$191.19
Grayling Management Unit	6	192.00	\$33.86	<b>\$47.17</b>	39.00%	\$33.00	\$58.00
Gladwin Management Unit	7	975.40	\$49.34	<b>\$124.72</b>	153.00%	\$70.00	\$225.12
AUSABLE STATE FOREST	22	2,420.40	\$52.27	<b>\$114.36</b>	119.00%	\$33.00	\$225.12
NORTHERN LOWER PENNINSULA	77	7,794.40	\$65.48	<b>\$121.83</b>	86.00%	\$30.38	\$255.59
STATEWIDE	77	7,794.40	\$65.48	<b>\$121.83</b>	86.00%	\$30.38	\$255.59

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
ESCANABA RIVER STATE FOREST	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
UPPER PENINSULA	1	3.50	\$2.00	\$5.00	150.00%	\$5.00	\$5.00
Atlanta Management Unit	1	164.70	\$69.00	\$79.00	14.00%	\$79.00	\$79.00
MACKINAW STATE FOREST	1	164.70	\$69.00	\$79.00	14.00%	\$79.00	\$79.00
Traverse City Management Unit	2	14.50	\$88.08	\$89.29	1.00%	\$86.66	\$90.00
Cadillac Management Unit	3	757.40	\$80.15	\$94.32	18.00%	\$90.00	\$114.77
PERE MARQUETTE STATE FOREST	5	771.90	\$80.30	\$94.23	17.00%	\$86.66	\$114.77
Roscommon Management Unit	10	446.30	\$85.63	\$112.26	31.00%	\$84.11	\$133.12
Grayling Management Unit	6	126.00	\$138.89	\$240.22	73.00%	\$150.00	\$325.00
Gladwin Management Unit	4	242.70	\$57.67	\$208.46	261.00%	\$105.00	\$305.11
AUSABLE STATE FOREST	20	815.00	\$85.54	\$160.69	88.00%	\$84.11	\$325.00
NORTHERN LOWER PENNINSULA	26	1,751.60	\$81.68	\$123.72	51.00%	\$79.00	\$325.00
STATEWIDE	27	1,755.10	\$81.52	\$123.48	51.00%	\$5.00	\$325.00

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	52.80	\$16.00	\$24.43	53.00%	\$24.43	\$24.43
Atlanta Management Unit	1	20.10	\$7.00	\$12.04	72.00%	\$12.04	\$12.04
MACKINAW STATE FOREST	2	72.90	\$13.52	\$21.01	55.00%	\$12.04	\$24.43
NORTHERN LOWER PENNINSULA	2	72.90	\$13.52	\$21.01	55.00%	\$12.04	\$24.43
STATEWIDE	2	72.90	\$13.52	\$21.01	55.00%	\$12.04	\$24.43

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	13.80	\$36.35	<b>\$57.54</b>	58.00%	\$43.00	\$80.17
Crystal Falls Management Unit	4	19.00	<del>\$56.32</del>	<b>\$66.75</b>	19.00%	<del>\$50.00</del>	<del>\$123.70</del>
COPPER COUNTRY STATE FOREST	6	32.80	\$47.91	<b>\$62.87</b>	31.00%	\$43.00	\$123.70
Gwinn Management Unit	2	32.40	\$85.37	<b>\$139.97</b>	64.00%	\$90.00	\$200.13
Escanaba Management Unit	3	8.80	<del>\$63.41</del>	<b>\$83.61</b>	32.00%	<del>\$75.00</del>	<del>\$100.00</del>
ESCANABA RIVER STATE FOREST	5	41.20	\$80.68	<b>\$127.93</b>	59.00%	\$75.00	\$200.13
Shingleton Management Unit	2	2.70	\$48.00	<b>\$60.39</b>	26.00%	\$54.24	\$75.00
Newberry Management Unit	2	72.50	\$33.18	<b>\$33.18</b>	0.00%	\$32.00	\$54.00
Sault Ste Marie (Naubinway Office)	1	3.60	\$56.00	<b>\$100.00</b>	79.00%	\$100.00	\$100.00
Sault Ste Marie (Drummond Island)	1	3.80	<del>\$35.00</del>	<b>\$35.00</b>	0.00%	<del>\$35.00</del>	<del>\$35.00</del>
LAKE SUPERIOR STATE FOREST	6	82.60	\$34.75	<b>\$37.07</b>	7.00%	\$32.00	\$100.00
UPPER PENINSULA	17	156.60	\$49.59	<b>\$66.38</b>	34.00%	\$32.00	\$200.13
Gaylord Management Unit	2	12.50	\$24.40	<b>\$46.80</b>	92.00%	\$34.00	\$55.33
Atlanta Management Unit	1	2.90	<del>\$14.00</del>	<b>\$37.11</b>	165.00%	<del>\$37.11</del>	<del>\$37.11</del>
MACKINAW STATE FOREST	3	15.40	\$22.44	<b>\$44.97</b>	100.00%	\$34.00	\$55.33
Traverse City Management Unit	3	10.70	\$26.09	<b>\$39.04</b>	50.00%	\$24.00	\$75.62
Cadillac Management Unit	2	2.40	<del>\$28.00</del>	<b>\$34.16</b>	22.00%	<del>\$28.15</del>	<del>\$48.77</del>
PERE MARQUETTE STATE FOREST	5	13.10	\$26.44	<b>\$38.15</b>	44.00%	\$24.00	\$75.62
Grayling Management Unit	1	3.00	<del>\$26.00</del>	<b>\$26.00</b>	0.00%	<del>\$26.00</del>	<del>\$26.00</del>
AUSABLE STATE FOREST	1	3.00	\$26.00	<b>\$26.00</b>	0.00%	\$26.00	\$26.00
NORTHERN LOWER PENNINSULA	9	31.50	\$24.44	<b>\$40.33</b>	65.00%	\$24.00	\$75.62
STATEWIDE	26	188.10	\$45.38	<b>\$62.02</b>	37.00%	\$24.00	\$200.13

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	676.20	\$86.61	<b>\$111.97</b>	29.00%	\$75.00	\$150.95
Crystal Falls Management Unit	2	21.40	\$89.35	<b>\$90.13</b>	1.00%	\$76.00	\$94.00
COPPER COUNTRY STATE FOREST	10	697.60	\$86.70	<b>\$111.30</b>	28.00%	\$75.00	\$150.95
Gwinn Management Unit	4	125.20	\$81.70	<b>\$148.78</b>	82.00%	\$90.00	\$236.43
Escanaba Management Unit	10	428.60	\$99.56	<b>\$129.18</b>	30.00%	\$78.00	\$227.57
ESCANABA RIVER STATE FOREST	14	553.80	\$95.53	<b>\$133.61</b>	40.00%	\$78.00	\$236.43
Shingleton Management Unit	5	363.40	\$102.32	<b>\$172.64</b>	69.00%	\$89.01	\$200.00
Newberry Management Unit	4	103.30	\$64.27	<b>\$64.69</b>	1.00%	\$43.00	\$120.17
Sault Ste Marie (Naubinway Office)	1	6.40	\$118.00	<b>\$150.00</b>	27.00%	\$150.00	\$150.00
Sault Ste Marie (Soo Office)	2	58.80	\$85.00	<b>\$110.12</b>	30.00%	\$86.00	\$115.00
Sault Ste Marie (Drummond Island)	1	3.10	\$62.00	<b>\$62.00</b>	0.00%	\$62.00	\$62.00
LAKE SUPERIOR STATE FOREST	13	535.00	\$93.02	<b>\$144.01</b>	55.00%	\$43.00	\$200.00
UPPER PENINSULA	37	1,786.40	\$91.33	<b>\$128.01</b>	40.00%	\$43.00	\$236.43
Gaylord Management Unit	14	428.00	\$43.55	<b>\$92.00</b>	111.00%	\$38.77	\$135.09
Atlanta Management Unit	2	42.50	\$41.62	<b>\$72.17</b>	73.00%	\$66.20	\$87.00
MACKINAW STATE FOREST	16	470.50	\$43.37	<b>\$90.21</b>	108.00%	\$38.77	\$135.09
Traverse City Management Unit	18	1,323.40	\$87.90	<b>\$182.93</b>	108.00%	\$88.00	\$262.93
Cadillac Management Unit	13	705.40	\$71.79	<b>\$132.97</b>	85.00%	\$40.00	\$261.98
PERE MARQUETTE STATE FOREST	31	2,028.80	\$82.30	<b>\$165.56</b>	101.00%	\$40.00	\$262.93
Roscommon Management Unit	5	216.60	\$57.20	<b>\$106.97</b>	87.00%	\$62.32	\$141.00
Grayling Management Unit	3	146.60	\$46.71	<b>\$57.45</b>	23.00%	\$47.00	\$58.00
Gladwin Management Unit	6	258.30	\$28.91	<b>\$77.06</b>	167.00%	\$35.51	\$129.49
AUSABLE STATE FOREST	14	621.50	\$42.97	<b>\$82.86</b>	93.00%	\$35.51	\$141.00
NORTHERN LOWER PENNINSULA	61	3,120.80	\$68.60	<b>\$137.73</b>	101.00%	\$35.51	\$262.93
STATEWIDE	98	4,907.20	\$76.87	<b>\$134.19</b>	75.00%	\$35.51	\$262.93

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	25.40	\$111.44	<b>\$112.30</b>	1.00%	\$109.00	\$140.00
COPPER COUNTRY STATE FOREST	2	25.40	\$111.44	<b>\$112.30</b>	1.00%	\$109.00	\$140.00
Gwinn Management Unit	1	1.10	\$134.00	<b>\$200.13</b>	49.00%	\$200.13	\$200.13
Escanaba Management Unit	4	141.20	\$142.17	<b>\$218.47</b>	54.00%	\$133.00	\$269.88
ESCANABA RIVER STATE FOREST	5	142.30	\$142.10	<b>\$218.33</b>	54.00%	\$133.00	\$269.88
Shingleton Management Unit	1	192.10	\$133.00	<b>\$144.27</b>	8.00%	\$144.27	\$144.27
Newberry Management Unit	1	6.80	\$130.00	<b>\$162.49</b>	25.00%	\$162.49	\$162.49
LAKE SUPERIOR STATE FOREST	2	198.90	\$132.90	<b>\$144.89</b>	9.00%	\$144.27	\$162.49
UPPER PENINSULA	9	366.60	\$134.98	<b>\$171.14</b>	27.00%	\$109.00	\$269.88
Gaylord Management Unit	6	801.10	\$94.99	<b>\$187.02</b>	97.00%	\$119.00	\$205.51
Pigeon River Country Management Unit	1	4.20	\$112.00	<b>\$330.00</b>	195.00%	\$330.00	\$330.00
MACKINAW STATE FOREST	7	805.30	\$95.08	<b>\$187.77</b>	97.00%	\$119.00	\$330.00
Traverse City Management Unit	15	1,581.30	\$118.83	<b>\$212.95</b>	79.00%	\$135.00	\$300.00
Cadillac Management Unit	10	1,162.00	\$152.75	<b>\$298.25</b>	95.00%	\$91.00	\$574.23
PERE MARQUETTE STATE FOREST	25	2,743.30	\$133.20	<b>\$249.08</b>	87.00%	\$91.00	\$574.23
Roscommon Management Unit	2	995.30	\$120.09	<b>\$171.87</b>	43.00%	\$154.62	\$173.61
Grayling Management Unit	3	1,433.40	\$150.78	<b>\$184.24</b>	22.00%	\$168.65	\$384.80
Gladwin Management Unit	2	135.20	\$120.14	<b>\$397.98</b>	231.00%	\$358.16	\$398.95
AUSABLE STATE FOREST	7	2,563.90	\$137.25	<b>\$190.71</b>	39.00%	\$154.62	\$398.95
NORTHERN LOWER PENNINSULA	39	6,112.50	\$129.88	<b>\$216.52</b>	67.00%	\$91.00	\$574.23
STATEWIDE	48	6,479.10	\$130.17	<b>\$213.95</b>	64.00%	\$91.00	\$574.23

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	455.00	\$88.29	<b>\$218.87</b>	148.00%	\$107.00	\$224.50
COPPER COUNTRY STATE FOREST	3	455.00	\$88.29	<b>\$218.87</b>	148.00%	\$107.00	\$224.50
Gwinn Management Unit	1	1,162.60	\$87.00	<b>\$155.00</b>	78.00%	\$155.00	\$155.00
ESCANABA RIVER STATE FOREST	1	1,162.60	\$87.00	<b>\$155.00</b>	78.00%	\$155.00	\$155.00
UPPER PENINSULA	4	1,617.60	\$87.36	<b>\$172.97</b>	98.00%	\$107.00	\$224.50
Gaylord Management Unit	14	4,632.90	\$85.71	<b>\$153.04</b>	79.00%	\$85.00	\$406.10
Pigeon River Country Management Unit	4	598.60	\$96.41	<b>\$146.93</b>	52.00%	\$121.25	\$152.80
Atlanta Management Unit	1	166.00	\$99.00	<b>\$149.00</b>	51.00%	\$149.00	\$149.00
MACKINAW STATE FOREST	19	5,397.50	\$87.31	<b>\$152.24</b>	74.00%	\$85.00	\$406.10
Traverse City Management Unit	15	2,839.10	\$76.91	<b>\$148.43</b>	93.00%	\$77.03	\$226.76
Cadillac Management Unit	12	3,082.00	\$87.30	<b>\$162.19</b>	86.00%	\$82.44	\$366.07
PERE MARQUETTE STATE FOREST	27	5,921.10	\$82.32	<b>\$155.59</b>	89.00%	\$77.03	\$366.07
Roscommon Management Unit	9	3,543.30	\$90.44	<b>\$170.60</b>	89.00%	\$98.40	\$299.75
Grayling Management Unit	9	3,214.10	\$86.09	<b>\$147.44</b>	71.00%	\$71.00	\$246.55
Gladwin Management Unit	3	545.20	\$82.56	<b>\$189.32</b>	129.00%	\$166.66	\$209.85
AUSABLE STATE FOREST	21	7,302.60	\$87.94	<b>\$161.80</b>	84.00%	\$71.00	\$299.75
NORTHERN LOWER PENNINSULA	67	18,621.20	\$85.97	<b>\$157.06</b>	83.00%	\$71.00	\$406.10
STATEWIDE	71	20,238.80	\$86.08	<b>\$158.33</b>	84.00%	\$71.00	\$406.10

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	731.70	\$161.59	<b>\$229.01</b>	42.00%	\$105.00	\$330.00
Crystal Falls Management Unit	6	36.20	\$188.68	<b>\$246.51</b>	31.00%	\$159.00	\$387.05
COPPER COUNTRY STATE FOREST	14	767.90	\$162.86	<b>\$229.83</b>	41.00%	\$105.00	\$387.05
Gwinn Management Unit	4	243.20	\$232.29	<b>\$306.20</b>	32.00%	\$235.00	\$350.23
Escanaba Management Unit	9	176.20	\$164.83	<b>\$200.20</b>	21.00%	\$133.00	\$279.01
ESCANABA RIVER STATE FOREST	13	419.40	\$203.95	<b>\$261.67</b>	28.00%	\$133.00	\$350.23
Shingleton Management Unit	4	210.00	\$282.64	<b>\$310.36</b>	10.00%	\$300.00	\$325.41
Newberry Management Unit	3	32.10	\$192.51	<b>\$192.51</b>	0.00%	\$125.00	\$210.00
Sault Ste Marie (Naubinway Office)	1	9.80	\$385.00	<b>\$400.00</b>	4.00%	\$400.00	\$400.00
Sault Ste Marie (Soo Office)	2	10.40	\$274.00	<b>\$292.00</b>	7.00%	\$280.00	\$293.00
Sault Ste Marie (Drummond Island)	2	164.10	\$199.00	<b>\$199.00</b>	0.00%	\$199.00	\$199.00
LAKE SUPERIOR STATE FOREST	12	426.40	\$245.81	<b>\$260.24</b>	6.00%	\$125.00	\$400.00
UPPER PENINSULA	39	1,613.70	\$195.46	<b>\$246.14</b>	26.00%	\$105.00	\$400.00
Gaylord Management Unit	10	1,390.20	\$174.80	<b>\$437.66</b>	150.00%	\$141.44	\$593.51
Atlanta Management Unit	1	29.30	\$177.00	<b>\$250.00</b>	41.00%	\$250.00	\$250.00
MACKINAW STATE FOREST	11	1,419.50	\$174.84	<b>\$433.79</b>	148.00%	\$141.44	\$593.51
Traverse City Management Unit	13	1,158.30	\$149.05	<b>\$229.61</b>	54.00%	\$144.34	\$380.00
Cadillac Management Unit	5	123.50	\$154.09	<b>\$213.40</b>	38.00%	\$106.00	\$300.77
PERE MARQUETTE STATE FOREST	18	1,281.80	\$149.54	<b>\$228.05</b>	53.00%	\$106.00	\$380.00
Roscommon Management Unit	1	4.60	\$117.00	<b>\$117.00</b>	0.00%	\$117.00	\$117.00
Grayling Management Unit	1	103.90	\$123.00	<b>\$163.00</b>	33.00%	\$163.00	\$163.00
AUSABLE STATE FOREST	2	108.50	\$122.75	<b>\$161.05</b>	31.00%	\$117.00	\$163.00
NORTHERN LOWER PENNINSULA	31	2,809.80	\$161.29	<b>\$329.40</b>	104.00%	\$106.00	\$593.51
STATEWIDE	70	4,423.50	\$173.75	<b>\$299.03</b>	72.00%	\$105.00	\$593.51

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	19.80	\$45.49	<b>\$47.12</b>	4.00%	\$25.00	\$50.06
Crystal Falls Management Unit	2	18.20	\$54.41	<b>\$54.81</b>	1.00%	\$50.00	\$62.00
COPPER COUNTRY STATE FOREST	5	38.00	\$49.76	<b>\$50.80</b>	2.00%	\$25.00	\$62.00
Escanaba Management Unit	5	37.70	\$61.54	<b>\$71.25</b>	16.00%	\$58.00	\$152.19
ESCANABA RIVER STATE FOREST	5	37.70	\$61.54	<b>\$71.25</b>	16.00%	\$58.00	\$152.19
Sault Ste Marie (Drummond Island)	2	108.40	\$42.00	<b>\$49.82</b>	19.00%	\$42.00	\$50.00
LAKE SUPERIOR STATE FOREST	2	108.40	\$42.00	<b>\$49.82</b>	19.00%	\$42.00	\$50.00
UPPER PENINSULA	12	184.10	\$47.60	<b>\$54.41</b>	14.00%	\$25.00	\$152.19
Gaylord Management Unit	1	2.00	\$60.00	<b>\$60.00</b>	0.00%	\$60.00	\$60.00
MACKINAW STATE FOREST	1	2.00	\$60.00	<b>\$60.00</b>	0.00%	\$60.00	\$60.00
NORTHERN LOWER PENNINSULA	1	2.00	\$60.00	<b>\$60.00</b>	0.00%	\$60.00	\$60.00
STATEWIDE	13	186.10	\$47.74	<b>\$54.47</b>	14.00%	\$25.00	\$152.19

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	29.60	\$62.24	<b>\$126.58</b>	103.00%	\$59.00	\$184.02
ESCANABA RIVER STATE FOREST	2	29.60	\$62.24	<b>\$126.58</b>	103.00%	\$59.00	\$184.02
UPPER PENINSULA	2	29.60	\$62.24	<b>\$126.58</b>	103.00%	\$59.00	\$184.02
Traverse City Management Unit	9	448.10	\$49.82	<b>\$131.07</b>	163.00%	\$47.00	\$170.60
Cadillac Management Unit	3	63.10	\$59.66	<b>\$64.19</b>	8.00%	\$35.00	\$101.28
PERE MARQUETTE STATE FOREST	12	511.20	\$51.04	<b>\$122.81</b>	141.00%	\$35.00	\$170.60
Roscommon Management Unit	5	84.60	\$72.57	<b>\$136.00</b>	87.00%	\$109.33	\$160.25
Grayling Management Unit	4	91.00	\$47.35	<b>\$79.86</b>	69.00%	\$48.00	\$145.09
Gladwin Management Unit	4	104.60	\$47.71	<b>\$172.24</b>	261.00%	\$78.00	\$202.25
AUSABLE STATE FOREST	13	280.20	\$55.10	<b>\$131.30</b>	138.00%	\$48.00	\$202.25
NORTHERN LOWER PENNINSULA	25	791.40	\$52.48	<b>\$125.82</b>	140.00%	\$35.00	\$202.25
STATEWIDE	27	821.00	\$52.83	<b>\$125.85</b>	138.00%	\$35.00	\$202.25

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	46.00	\$44.00	<b>\$44.00</b>	0.00%	\$44.00	\$44.00
COPPER COUNTRY STATE FOREST	1	46.00	\$44.00	<b>\$44.00</b>	0.00%	\$44.00	\$44.00
Sault Ste Marie (Naubinway Office)	1	9.70	\$48.00	<b>\$75.00</b>	56.00%	\$75.00	\$75.00
LAKE SUPERIOR STATE FOREST	1	9.70	\$48.00	<b>\$75.00</b>	56.00%	\$75.00	\$75.00
UPPER PENINSULA	2	55.70	\$44.70	<b>\$49.40</b>	11.00%	\$44.00	\$75.00
Gaylord Management Unit	3	109.10	\$31.38	<b>\$44.71</b>	42.00%	\$41.00	\$48.86
Pigeon River Country Management Unit	3	213.70	\$47.91	<b>\$96.01</b>	100.00%	\$85.00	\$132.42
Atlanta Management Unit	1	26.40	\$60.00	<b>\$76.00</b>	27.00%	\$76.00	\$76.00
MACKINAW STATE FOREST	7	349.20	\$43.66	<b>\$78.47</b>	80.00%	\$41.00	\$132.42
Traverse City Management Unit	13	756.00	\$43.72	<b>\$68.39</b>	56.00%	\$45.74	\$122.68
Cadillac Management Unit	10	740.40	\$62.13	<b>\$104.38</b>	68.00%	\$32.00	\$214.13
PERE MARQUETTE STATE FOREST	23	1,496.40	\$52.83	<b>\$86.19</b>	63.00%	\$32.00	\$214.13
Roscommon Management Unit	6	533.80	\$39.25	<b>\$81.91</b>	109.00%	\$47.16	\$123.32
Gladwin Management Unit	1	24.30	\$40.00	<b>\$55.00</b>	38.00%	\$55.00	\$55.00
AUSABLE STATE FOREST	7	558.10	\$39.28	<b>\$80.74</b>	106.00%	\$47.16	\$123.32
NORTHERN LOWER PENNINSULA	37	2,403.70	\$48.35	<b>\$83.80</b>	73.00%	\$32.00	\$214.13
STATEWIDE	39	2,459.40	\$48.27	<b>\$83.03</b>	72.00%	\$32.00	\$214.13

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	63.10	\$58.39	<b>\$67.03</b>	15.00%	\$51.00	\$110.00
COPPER COUNTRY STATE FOREST	6	63.10	\$58.39	<b>\$67.03</b>	15.00%	\$51.00	\$110.00
Gwinn Management Unit	2	3.20	\$59.00	<b>\$155.31</b>	163.00%	\$90.00	\$200.00
Escanaba Management Unit	4	21.10	\$58.53	<b>\$73.93</b>	26.00%	\$48.00	\$110.00
ESCANABA RIVER STATE FOREST	6	24.30	\$58.59	<b>\$84.64</b>	44.00%	\$48.00	\$200.00
Shingleton Management Unit	3	4.10	\$107.54	<b>\$140.62</b>	31.00%	\$100.00	\$162.71
Newberry Management Unit	2	42.80	\$41.25	<b>\$41.25</b>	0.00%	\$38.00	\$96.00
Sault Ste Marie (Naubinway Office)	1	3.40	\$105.00	<b>\$125.00</b>	19.00%	\$125.00	\$125.00
Sault Ste Marie (Drummond Island)	1	1.50	\$68.00	<b>\$100.00</b>	47.00%	\$100.00	\$100.00
LAKE SUPERIOR STATE FOREST	7	51.80	\$51.46	<b>\$56.32</b>	9.00%	\$38.00	\$162.71
UPPER PENINSULA	19	139.20	\$55.85	<b>\$66.12</b>	18.00%	\$38.00	\$200.00
STATEWIDE	19	139.20	\$55.85	<b>\$66.12</b>	18.00%	\$38.00	\$200.00

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	349.00	\$2.79	<b>\$7.39</b>	165.00%	\$2.00	\$18.34
Crystal Falls Management Unit	7	941.00	\$13.33	<b>\$19.22</b>	44.00%	\$10.65	\$25.94
COPPER COUNTRY STATE FOREST	12	1,290.00	\$10.48	<b>\$16.02</b>	53.00%	\$2.00	\$25.94
Gwinn Management Unit	5	1,691.00	\$20.37	<b>\$26.93</b>	32.00%	\$21.25	\$34.00
Escanaba Management Unit	12	1,363.00	\$13.24	<b>\$26.93</b>	103.00%	\$10.75	\$35.10
ESCANABA RIVER STATE FOREST	17	3,054.00	\$17.19	<b>\$26.93</b>	57.00%	\$10.75	\$35.10
Shingleton Management Unit	7	655.00	\$12.94	<b>\$22.91</b>	77.00%	\$10.40	\$32.54
Newberry Management Unit	5	474.00	\$7.67	<b>\$14.06</b>	83.00%	\$5.10	\$27.30
Sault Ste Marie (Naubinway Office)	4	394.00	\$8.98	<b>\$13.09</b>	46.00%	\$8.35	\$24.39
Sault Ste Marie (Soo Office)	2	69.00	\$6.40	<b>\$6.47</b>	1.00%	\$6.40	\$6.50
Sault Ste Marie (Drummond Island)	2	51.00	\$6.65	<b>\$6.65</b>	0.00%	\$6.65	\$6.65
LAKE SUPERIOR STATE FOREST	20	1,643.00	\$10.00	<b>\$16.80</b>	68.00%	\$5.10	\$32.54
UPPER PENINSULA	49	5,987.00	\$13.77	<b>\$21.80</b>	58.00%	\$2.00	\$35.10
Gaylord Management Unit	5	575.00	\$15.72	<b>\$23.97</b>	52.00%	\$14.00	\$46.71
Pigeon River Country Management Unit	3	144.00	\$20.21	<b>\$30.14</b>	49.00%	\$21.29	\$87.48
Atlanta Management Unit	1	121.00	\$8.45	<b>\$16.05</b>	90.00%	\$16.05	\$16.05
MACKINAW STATE FOREST	9	840.00	\$15.44	<b>\$23.89</b>	55.00%	\$14.00	\$87.48
Traverse City Management Unit	3	40.00	\$8.05	<b>\$12.61</b>	57.00%	\$7.90	\$17.90
Cadillac Management Unit	5	555.00	\$8.46	<b>\$13.48</b>	59.00%	\$7.99	\$30.05
PERE MARQUETTE STATE FOREST	8	595.00	\$8.43	<b>\$13.42</b>	59.00%	\$7.90	\$30.05
Roscommon Management Unit	6	263.00	\$20.92	<b>\$34.47</b>	65.00%	\$20.45	\$61.53
Grayling Management Unit	7	136.00	\$12.02	<b>\$14.24</b>	18.00%	\$10.85	\$25.00
Gladwin Management Unit	3	15.00	\$17.70	<b>\$32.33</b>	83.00%	\$28.46	\$35.00
AUSABLE STATE FOREST	16	414.00	\$17.88	<b>\$27.75</b>	55.00%	\$10.85	\$61.53
NORTHERN LOWER PENNINSULA	33	1,849.00	\$13.73	<b>\$21.38</b>	56.00%	\$7.90	\$87.48
STATEWIDE	82	7,836.00	\$13.76	<b>\$21.70</b>	58.00%	\$2.00	\$87.48

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<b>BASSWOOD (05)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	425.00	\$5.49	<b>\$5.75</b>	5.00%	\$4.00	\$6.87
Crystal Falls Management Unit	3	228.00	\$5.55	<b>\$16.13</b>	191.00%	\$5.45	\$18.00
COPPER COUNTRY STATE FOREST	8	653.00	\$5.51	<b>\$9.37</b>	70.00%	\$4.00	\$18.00
Escanaba Management Unit	1	36.00	\$9.40	<b>\$9.40</b>	0.00%	\$9.40	\$9.40
ESCANABA RIVER STATE FOREST	1	36.00	\$9.40	<b>\$9.40</b>	0.00%	\$9.40	\$9.40
UPPER PENINSULA	9	689.00	\$5.71	<b>\$9.37</b>	64.00%	\$4.00	\$18.00
Gaylord Management Unit	5	1,160.00	\$4.55	<b>\$9.46</b>	108.00%	\$5.24	\$20.75
MACKINAW STATE FOREST	5	1,160.00	\$4.55	<b>\$9.46</b>	108.00%	\$5.24	\$20.75
Traverse City Management Unit	3	648.00	\$9.25	<b>\$16.51</b>	78.00%	\$10.47	\$27.72
Cadillac Management Unit	1	21.00	\$4.75	<b>\$4.75</b>	0.00%	\$4.75	\$4.75
PERE MARQUETTE STATE FOREST	4	669.00	\$9.11	<b>\$16.14</b>	77.00%	\$4.75	\$27.72
NORTHERN LOWER PENNINSULA	9	1,829.00	\$6.22	<b>\$11.90</b>	91.00%	\$4.75	\$27.72
STATEWIDE	18	2,518.00	\$6.08	<b>\$11.21</b>	84.00%	\$4.00	\$27.72

<b>HEMLOCK (39)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	18.00	\$13.75	<b>\$28.38</b>	106.00%	\$28.38	\$28.38
LAKE SUPERIOR STATE FOREST	1	18.00	\$13.75	<b>\$28.38</b>	106.00%	\$28.38	\$28.38
UPPER PENINSULA	1	18.00	\$13.75	<b>\$28.38</b>	106.00%	\$28.38	\$28.38
STATEWIDE	1	18.00	\$13.75	<b>\$28.38</b>	106.00%	\$28.38	\$28.38

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	2	296.00	\$21.60	<b>\$21.60</b>	0.00%	\$21.60	\$21.60
COPPER COUNTRY STATE FOREST	2	296.00	\$21.60	<b>\$21.60</b>	0.00%	\$21.60	\$21.60
Gwinn Management Unit	3	239.00	\$31.66	<b>\$34.86</b>	10.00%	\$31.67	\$48.00
Escanaba Management Unit	2	6.00	\$11.22	<b>\$15.03</b>	34.00%	\$5.00	\$35.10
ESCANABA RIVER STATE FOREST	5	245.00	\$31.16	<b>\$34.37</b>	10.00%	\$5.00	\$48.00
Shingleton Management Unit	4	240.00	\$25.22	<b>\$40.18</b>	59.00%	\$20.40	\$54.24
Newberry Management Unit	5	6,718.00	\$23.69	<b>\$46.96</b>	98.00%	\$25.16	\$51.25
LAKE SUPERIOR STATE FOREST	9	6,958.00	\$23.74	<b>\$46.73</b>	97.00%	\$20.40	\$54.24
UPPER PENINSULA	16	7,499.00	\$23.90	<b>\$45.33</b>	90.00%	\$5.00	\$54.24
Gaylord Management Unit	4	1,245.00	\$11.38	<b>\$17.56</b>	54.00%	\$13.69	\$23.22
Atlanta Management Unit	1	15.00	\$15.70	<b>\$27.00</b>	72.00%	\$27.00	\$27.00
MACKINAW STATE FOREST	5	1,260.00	\$11.43	<b>\$17.67</b>	55.00%	\$13.69	\$27.00
Traverse City Management Unit	7	605.00	\$9.22	<b>\$15.22</b>	65.00%	\$8.51	\$49.00
Cadillac Management Unit	3	244.00	\$6.68	<b>\$7.63</b>	14.00%	\$7.52	\$12.12
PERE MARQUETTE STATE FOREST	10	849.00	\$8.49	<b>\$13.04</b>	54.00%	\$7.52	\$49.00
Roscommon Management Unit	8	1,800.00	\$11.65	<b>\$24.60</b>	111.00%	\$12.00	\$37.37
Grayling Management Unit	11	7,203.00	\$15.19	<b>\$27.64</b>	82.00%	\$15.40	\$48.41
Gladwin Management Unit	3	2,355.00	\$13.13	<b>\$31.32</b>	139.00%	\$26.24	\$68.11
AUSABLE STATE FOREST	22	11,358.00	\$14.20	<b>\$27.92</b>	97.00%	\$12.00	\$68.11
NORTHERN LOWER PENNINSULA	37	13,467.00	\$13.58	<b>\$26.02</b>	92.00%	\$7.52	\$68.11
STATEWIDE	53	20,966.00	\$17.27	<b>\$32.93</b>	91.00%	\$5.00	\$68.11

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63
MACKINAW STATE FOREST	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63
NORTHERN LOWER PENNINSULA	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63
STATEWIDE	2	310.00	\$5.08	<b>\$411.59</b>	8,002.00%	\$6.66	\$433.63

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	449.00	\$8.66	<b>\$10.00</b>	15.00%	\$4.90	\$16.10
Crystal Falls Management Unit	8	15,290.00	<del>\$31.47</del>	<b>\$47.53</b>	51.00%	<del>\$24.80</del>	<del>\$60.45</del>
COPPER COUNTRY STATE FOREST	12	15,739.00	\$30.82	<b>\$46.46</b>	51.00%	\$4.90	\$60.45
Gwinn Management Unit	5	5,844.00	\$25.97	<b>\$33.55</b>	29.00%	\$25.20	\$40.00
Escanaba Management Unit	13	3,416.00	<del>\$17.29</del>	<b>\$30.45</b>	76.00%	<del>\$5.00</del>	<del>\$40.25</del>
ESCANABA RIVER STATE FOREST	18	9,260.00	\$22.77	<b>\$32.41</b>	42.00%	\$5.00	\$40.25
Shingleton Management Unit	5	388.00	\$19.13	<b>\$22.92</b>	20.00%	\$18.60	\$35.49
Newberry Management Unit	5	1,844.00	\$12.90	<b>\$13.90</b>	8.00%	\$8.65	\$28.16
Sault Ste Marie (Naubinway Office)	5	522.00	\$21.32	<b>\$24.82</b>	16.00%	\$21.35	\$35.15
Sault Ste Marie (Soo Office)	2	244.00	\$13.90	<b>\$20.70</b>	49.00%	\$14.00	\$37.35
Sault Ste Marie (Drummond Island)	2	1,477.00	<del>\$12.85</del>	<b>\$12.85</b>	0.00%	<del>\$12.85</del>	<del>\$12.85</del>
LAKE SUPERIOR STATE FOREST	19	4,475.00	\$14.46	<b>\$15.98</b>	11.00%	\$8.65	\$37.35
UPPER PENINSULA	49	29,474.00	\$25.81	<b>\$37.42</b>	45.00%	\$4.90	\$60.45
Gaylord Management Unit	22	5,763.00	\$13.61	<b>\$22.19</b>	63.00%	\$11.42	\$34.02
Pigeon River Country Management Unit	5	650.00	\$12.35	<b>\$24.16</b>	96.00%	\$12.55	\$33.10
Atlanta Management Unit	2	1,598.00	<del>\$14.12</del>	<b>\$27.22</b>	93.00%	<del>\$16.05</del>	<del>\$30.00</del>
MACKINAW STATE FOREST	29	8,011.00	\$13.61	<b>\$23.35</b>	72.00%	\$11.42	\$34.02
Traverse City Management Unit	23	7,609.00	\$11.24	<b>\$23.03</b>	105.00%	\$12.00	\$36.08
Cadillac Management Unit	15	11,620.00	<del>\$12.35</del>	<b>\$22.37</b>	81.00%	<del>\$6.40</del>	<del>\$32.74</del>
PERE MARQUETTE STATE FOREST	38	19,229.00	\$11.91	<b>\$22.63</b>	90.00%	\$6.40	\$36.08
Roscommon Management Unit	11	9,681.00	\$20.87	<b>\$30.32</b>	45.00%	\$22.02	\$51.40
Grayling Management Unit	14	2,513.00	\$15.19	<b>\$27.36</b>	80.00%	\$12.60	\$48.57
Gladwin Management Unit	8	8,877.00	<del>\$15.90</del>	<b>\$29.08</b>	83.00%	<del>\$25.83</del>	<del>\$35.82</del>
AUSABLE STATE FOREST	33	21,071.00	\$18.10	<b>\$29.44</b>	63.00%	\$12.60	\$51.40
NORTHERN LOWER PENNINSULA	100	48,311.00	\$14.89	<b>\$25.72</b>	73.00%	\$6.40	\$51.40
STATEWIDE	149	77,785.00	\$19.03	<b>\$30.15</b>	58.00%	\$4.90	\$60.45

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	9,124.00	\$5.41	<b>\$8.72</b>	61.00%	\$4.50	\$24.96
Crystal Falls Management Unit	8	2,893.00	\$17.34	<b>\$26.14</b>	51.00%	\$14.20	\$34.61
COPPER COUNTRY STATE FOREST	16	12,017.00	\$8.28	<b>\$12.91</b>	56.00%	\$4.50	\$34.61
Gwinn Management Unit	5	4,802.00	\$18.76	<b>\$25.36</b>	35.00%	\$19.00	\$36.00
Escanaba Management Unit	18	12,603.00	\$20.32	<b>\$33.25</b>	64.00%	\$5.00	\$40.25
ESCANABA RIVER STATE FOREST	23	17,405.00	\$19.89	<b>\$31.08</b>	56.00%	\$5.00	\$40.25
Shingleton Management Unit	7	9,042.00	\$16.87	<b>\$29.33</b>	74.00%	\$13.20	\$35.10
Newberry Management Unit	8	3,335.00	\$9.74	<b>\$10.98</b>	13.00%	\$9.25	\$43.37
Sault Ste Marie (Naubinway Office)	5	681.00	\$16.67	<b>\$21.45</b>	29.00%	\$15.60	\$47.25
Sault Ste Marie (Soo Office)	3	1,235.00	\$12.35	<b>\$18.77</b>	52.00%	\$13.50	\$22.65
Sault Ste Marie (Drummond Island)	2	1,240.00	\$10.55	<b>\$10.55</b>	0.00%	\$10.55	\$10.55
LAKE SUPERIOR STATE FOREST	25	15,533.00	\$14.47	<b>\$22.71</b>	57.00%	\$9.25	\$47.25
UPPER PENINSULA	64	44,955.00	\$14.91	<b>\$23.33</b>	56.00%	\$4.50	\$47.25
Gaylord Management Unit	22	8,598.00	\$16.37	<b>\$26.05</b>	59.00%	\$14.09	\$53.36
Pigeon River Country Management Unit	6	126.00	\$10.68	<b>\$27.36</b>	156.00%	\$10.70	\$35.75
Atlanta Management Unit	2	1,029.00	\$13.10	<b>\$30.25</b>	131.00%	\$20.06	\$35.00
MACKINAW STATE FOREST	30	9,753.00	\$15.95	<b>\$26.51</b>	66.00%	\$10.70	\$53.36
Traverse City Management Unit	27	15,930.00	\$10.67	<b>\$22.48</b>	111.00%	\$10.76	\$34.20
Cadillac Management Unit	19	7,623.00	\$9.86	<b>\$15.44</b>	57.00%	\$5.50	\$26.37
PERE MARQUETTE STATE FOREST	46	23,553.00	\$10.41	<b>\$20.20</b>	94.00%	\$5.50	\$34.20
Roscommon Management Unit	12	1,968.00	\$14.35	<b>\$22.28</b>	55.00%	\$13.35	\$33.71
Grayling Management Unit	12	3,019.00	\$21.46	<b>\$38.82</b>	81.00%	\$17.70	\$41.10
Gladwin Management Unit	10	3,075.00	\$10.93	<b>\$22.26</b>	104.00%	\$11.89	\$35.82
AUSABLE STATE FOREST	34	8,062.00	\$15.71	<b>\$28.47</b>	81.00%	\$11.89	\$41.10
NORTHERN LOWER PENNINSULA	110	41,368.00	\$12.75	<b>\$23.30</b>	83.00%	\$5.50	\$53.36
STATEWIDE	174	86,323.00	\$13.87	<b>\$23.31</b>	68.00%	\$4.50	\$53.36

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	384.00	\$16.70	<b>\$27.25</b>	63.00%	\$27.25	\$27.25
COPPER COUNTRY STATE FOREST	1	384.00	\$16.70	<b>\$27.25</b>	63.00%	\$27.25	\$27.25
Gwinn Management Unit	1	3.00	\$21.55	<b>\$21.56</b>	0.00%	\$21.56	\$21.56
Escanaba Management Unit	6	1,186.00	\$20.47	<b>\$31.76</b>	55.00%	\$5.00	\$36.53
ESCANABA RIVER STATE FOREST	7	1,189.00	\$20.47	<b>\$31.74</b>	55.00%	\$5.00	\$36.53
Shingleton Management Unit	1	680.00	\$13.50	<b>\$32.54</b>	141.00%	\$32.54	\$32.54
Newberry Management Unit	2	46.00	\$16.77	<b>\$36.79</b>	119.00%	\$25.16	\$43.00
LAKE SUPERIOR STATE FOREST	3	726.00	\$13.71	<b>\$32.81</b>	139.00%	\$25.16	\$43.00
UPPER PENINSULA	11	2,299.00	\$17.71	<b>\$31.33</b>	77.00%	\$5.00	\$43.00
Gaylord Management Unit	8	1,493.00	\$12.62	<b>\$17.71</b>	40.00%	\$12.46	\$53.32
Pigeon River Country Management Unit	1	6.00	\$21.40	<b>\$21.40</b>	0.00%	\$21.40	\$21.40
Atlanta Management Unit	1	1,097.00	\$23.40	<b>\$35.00</b>	50.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	10	2,596.00	\$17.20	<b>\$25.02</b>	45.00%	\$12.46	\$53.32
Traverse City Management Unit	17	5,697.00	\$7.11	<b>\$17.75</b>	150.00%	\$7.10	\$23.15
Cadillac Management Unit	16	6,458.00	\$12.98	<b>\$22.26</b>	71.00%	\$10.00	\$42.91
PERE MARQUETTE STATE FOREST	33	12,155.00	\$10.23	<b>\$20.15</b>	97.00%	\$7.10	\$42.91
Roscommon Management Unit	12	2,726.00	\$14.77	<b>\$23.80</b>	61.00%	\$14.25	\$41.70
Grayling Management Unit	13	4,351.00	\$15.83	<b>\$38.28</b>	142.00%	\$15.00	\$50.47
Gladwin Management Unit	9	2,408.00	\$9.61	<b>\$25.46</b>	165.00%	\$13.02	\$30.28
AUSABLE STATE FOREST	34	9,485.00	\$13.95	<b>\$30.86</b>	121.00%	\$13.02	\$50.47
NORTHERN LOWER PENNINSULA	77	24,236.00	\$12.43	<b>\$24.86</b>	100.00%	\$7.10	\$53.32
STATEWIDE	88	26,535.00	\$12.89	<b>\$25.42</b>	97.00%	\$5.00	\$53.32

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	252.00	\$4.66	<b>\$5.83</b>	25.00%	\$4.05	\$13.08
Crystal Falls Management Unit	8	1,653.00	\$10.84	<b>\$18.97</b>	75.00%	\$9.20	\$32.90
COPPER COUNTRY STATE FOREST	12	1,905.00	\$10.02	<b>\$17.23</b>	72.00%	\$4.05	\$32.90
Gwinn Management Unit	5	2,419.00	\$23.88	<b>\$40.11</b>	68.00%	\$25.05	\$54.00
Escanaba Management Unit	11	1,072.00	\$15.96	<b>\$26.96</b>	69.00%	\$15.00	\$35.10
ESCANABA RIVER STATE FOREST	16	3,491.00	\$21.45	<b>\$36.07</b>	68.00%	\$15.00	\$54.00
Shingleton Management Unit	7	1,946.00	\$12.87	<b>\$16.83</b>	31.00%	\$12.00	\$35.15
Newberry Management Unit	5	2,111.00	\$10.61	<b>\$21.69</b>	104.00%	\$6.65	\$33.15
Sault Ste Marie (Naubinway Office)	6	985.00	\$22.46	<b>\$41.44</b>	85.00%	\$20.10	\$61.31
Sault Ste Marie (Soo Office)	1	16.00	\$12.75	<b>\$13.00</b>	2.00%	\$13.00	\$13.00
Sault Ste Marie (Drummond Island)	2	36.00	\$10.45	<b>\$10.45</b>	0.00%	\$10.45	\$10.45
LAKE SUPERIOR STATE FOREST	21	5,094.00	\$13.77	<b>\$23.55</b>	71.00%	\$6.65	\$61.31
UPPER PENINSULA	49	10,490.00	\$15.65	<b>\$26.57</b>	70.00%	\$4.05	\$61.31
Gaylord Management Unit	3	488.00	\$12.17	<b>\$23.02</b>	89.00%	\$14.00	\$24.26
Pigeon River Country Management Unit	1	12.00	\$12.35	<b>\$46.40</b>	276.00%	\$46.40	\$46.40
Atlanta Management Unit	1	92.00	\$3.95	<b>\$15.04</b>	281.00%	\$15.04	\$15.04
MACKINAW STATE FOREST	5	592.00	\$10.89	<b>\$22.25</b>	104.00%	\$14.00	\$46.40
Cadillac Management Unit	1	15.00	\$12.80	<b>\$13.62</b>	6.00%	\$13.62	\$13.62
PERE MARQUETTE STATE FOREST	1	15.00	\$12.80	<b>\$13.62</b>	6.00%	\$13.62	\$13.62
Grayling Management Unit	2	9.00	\$16.75	<b>\$18.43</b>	10.00%	\$16.75	\$20.53
Gladwin Management Unit	1	12.00	\$19.15	<b>\$36.27</b>	89.00%	\$36.27	\$36.27
AUSABLE STATE FOREST	3	21.00	\$18.12	<b>\$28.62</b>	58.00%	\$16.75	\$36.27
NORTHERN LOWER PENNINSULA	9	628.00	\$11.18	<b>\$22.26</b>	99.00%	\$13.62	\$46.40
STATEWIDE	58	11,118.00	\$15.39	<b>\$26.32</b>	71.00%	\$4.05	\$61.31

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N. WHITE CEDAR (25)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	9	445.00	\$11.62	<b>\$19.31</b>	66.00%	\$10.95	\$30.42
ESCANABA RIVER STATE FOREST	9	445.00	\$11.62	<b>\$19.31</b>	66.00%	\$10.95	\$30.42
Shingleton Management Unit	3	1,621.00	\$4.81	<b>\$8.72</b>	81.00%	\$4.75	\$11.67
Newberry Management Unit	3	51.00	\$3.73	<b>\$10.44</b>	180.00%	\$10.00	\$12.33
Sault Ste Marie (Drummond Island)	1	506.00	\$4.20	<b>\$4.20</b>	0.00%	\$4.20	\$4.20
LAKE SUPERIOR STATE FOREST	7	2,178.00	\$4.64	<b>\$7.71</b>	66.00%	\$4.20	\$12.33
UPPER PENINSULA	16	2,623.00	\$5.83	<b>\$9.68</b>	66.00%	\$4.20	\$30.42
Gaylord Management Unit	1	284.00	\$5.80	<b>\$36.29</b>	526.00%	\$36.29	\$36.29
Atlanta Management Unit	1	104.00	\$2.80	<b>\$8.02</b>	186.00%	\$8.02	\$8.02
MACKINAW STATE FOREST	2	388.00	\$5.00	<b>\$28.71</b>	474.00%	\$8.02	\$36.29
NORTHERN LOWER PENNINSULA	2	388.00	\$5.00	<b>\$28.71</b>	474.00%	\$8.02	\$36.29
STATEWIDE	18	3,011.00	\$5.72	<b>\$12.13</b>	112.00%	\$4.20	\$36.29

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	94.00	\$9.42	<b>\$10.35</b>	10.00%	\$10.25	\$11.00
COPPER COUNTRY STATE FOREST	2	94.00	\$9.42	<b>\$10.35</b>	10.00%	\$10.25	\$11.00
Gwinn Management Unit	2	58.00	\$13.87	<b>\$14.28</b>	3.00%	\$13.90	\$36.00
Escanaba Management Unit	2	86.00	\$13.93	<b>\$31.43</b>	126.00%	\$14.05	\$35.10
ESCANABA RIVER STATE FOREST	4	144.00	\$13.90	<b>\$24.52</b>	76.00%	\$13.90	\$36.00
Shingleton Management Unit	3	50.00	\$11.93	<b>\$19.31</b>	62.00%	\$9.95	\$32.15
Newberry Management Unit	2	17.00	\$8.31	<b>\$20.70</b>	149.00%	\$10.00	\$25.16
Sault Ste Marie (Naubinway Office)	1	6.00	\$9.70	<b>\$9.70</b>	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	1	4.00	\$7.30	<b>\$20.00</b>	174.00%	\$20.00	\$20.00
Sault Ste Marie (Drummond Island)	2	86.00	\$7.05	<b>\$7.05</b>	0.00%	\$7.05	\$7.05
LAKE SUPERIOR STATE FOREST	9	163.00	\$8.78	<b>\$12.65</b>	44.00%	\$7.05	\$32.15
UPPER PENINSULA	15	401.00	\$10.77	<b>\$16.37</b>	52.00%	\$7.05	\$36.00
Gaylord Management Unit	4	266.00	\$9.30	<b>\$13.67</b>	47.00%	\$9.00	\$14.43
Atlanta Management Unit	1	50.00	\$4.10	<b>\$19.86</b>	384.00%	\$19.86	\$19.86
MACKINAW STATE FOREST	5	316.00	\$8.48	<b>\$14.65</b>	73.00%	\$9.00	\$19.86
Traverse City Management Unit	3	96.00	\$8.70	<b>\$14.61</b>	68.00%	\$9.57	\$28.13
PERE MARQUETTE STATE FOREST	3	96.00	\$8.70	<b>\$14.61</b>	68.00%	\$9.57	\$28.13
Roscommon Management Unit	1	35.00	\$9.30	<b>\$22.49</b>	142.00%	\$22.49	\$22.49
Grayling Management Unit	1	3.00	\$7.60	<b>\$20.00</b>	163.00%	\$20.00	\$20.00
Gladwin Management Unit	4	142.00	\$9.41	<b>\$19.52</b>	107.00%	\$17.14	\$80.51
AUSABLE STATE FOREST	6	180.00	\$9.36	<b>\$20.11</b>	115.00%	\$17.14	\$80.51
NORTHERN LOWER PENNINSULA	14	592.00	\$8.78	<b>\$16.30</b>	86.00%	\$9.00	\$80.51
STATEWIDE	29	993.00	\$9.59	<b>\$16.33</b>	70.00%	\$7.05	\$80.51

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<b>RED PINE (31)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Crystal Falls Management Unit	4	2,274.00	\$39.92	<b>\$68.34</b>	71.00%	\$48.60	\$69.75
COPPER COUNTRY STATE FOREST	4	2,274.00	\$39.92	<b>\$68.34</b>	71.00%	\$48.60	\$69.75
Gwinn Management Unit	3	4,176.00	\$42.70	<b>\$77.83</b>	82.00%	\$43.83	\$84.30
Escanaba Management Unit	8	2,475.00	\$44.48	<b>\$73.57</b>	65.00%	\$5.00	\$80.23
ESCANABA RIVER STATE FOREST	11	6,651.00	\$43.36	<b>\$76.25</b>	76.00%	\$5.00	\$84.30
Shingleton Management Unit	6	2,453.00	\$51.12	<b>\$76.09</b>	49.00%	\$41.35	\$95.79
Newberry Management Unit	6	6,816.00	\$47.26	<b>\$85.54</b>	81.00%	\$60.19	\$114.30
Sault Ste Marie (Naubinway Office)	3	5,605.00	\$50.91	<b>\$101.17</b>	99.00%	\$72.44	\$115.89
LAKE SUPERIOR STATE FOREST	15	14,874.00	\$49.27	<b>\$89.87</b>	82.00%	\$41.35	\$115.89
<b>UPPER PENINSULA</b>	<b>30</b>	<b>23,799.00</b>	<b>\$46.73</b>	<b>\$84.01</b>	<b>80.00%</b>	<b>\$5.00</b>	<b>\$115.89</b>
Gaylord Management Unit	14	7,925.00	\$33.46	<b>\$64.54</b>	93.00%	\$40.00	\$78.49
Pigeon River Country Management Unit	4	415.00	\$36.99	<b>\$66.15</b>	79.00%	\$46.25	\$71.66
Atlanta Management Unit	1	482.00	\$43.05	<b>\$60.00</b>	39.00%	\$60.00	\$60.00
MACKINAW STATE FOREST	19	8,822.00	\$34.15	<b>\$64.37</b>	88.00%	\$40.00	\$78.49
Traverse City Management Unit	16	3,713.00	\$26.57	<b>\$49.22</b>	85.00%	\$26.00	\$70.00
Cadillac Management Unit	14	5,260.00	\$37.07	<b>\$69.30</b>	87.00%	\$24.39	\$186.17
PERE MARQUETTE STATE FOREST	30	8,973.00	\$32.73	<b>\$60.99</b>	86.00%	\$24.39	\$186.17
Roscommon Management Unit	11	3,313.00	\$38.16	<b>\$65.07</b>	71.00%	\$50.81	\$103.74
Grayling Management Unit	11	7,401.00	\$46.56	<b>\$61.41</b>	32.00%	\$36.55	\$140.99
Gladwin Management Unit	4	1,774.00	\$41.56	<b>\$67.92</b>	63.00%	\$52.99	\$83.43
AUSABLE STATE FOREST	26	12,488.00	\$43.62	<b>\$63.30</b>	45.00%	\$36.55	\$140.99
<b>NORTHERN LOWER PENNINSULA</b>	<b>75</b>	<b>30,283.00</b>	<b>\$37.63</b>	<b>\$62.93</b>	<b>67.00%</b>	<b>\$24.39</b>	<b>\$186.17</b>
<b>STATEWIDE</b>	<b>105</b>	<b>54,082.00</b>	<b>\$41.63</b>	<b>\$72.20</b>	<b>73.00%</b>	<b>\$5.00</b>	<b>\$186.17</b>

<b>SCOTCH PINE (38)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Newberry Management Unit	2	429.00	\$24.55	<b>\$24.98</b>	2.00%	\$23.16	\$28.00
LAKE SUPERIOR STATE FOREST	2	429.00	\$24.55	<b>\$24.98</b>	2.00%	\$23.16	\$28.00
<b>UPPER PENINSULA</b>	<b>2</b>	<b>429.00</b>	<b>\$24.55</b>	<b>\$24.98</b>	<b>2.00%</b>	<b>\$23.16</b>	<b>\$28.00</b>
<b>STATEWIDE</b>	<b>2</b>	<b>429.00</b>	<b>\$24.55</b>	<b>\$24.98</b>	<b>2.00%</b>	<b>\$23.16</b>	<b>\$28.00</b>

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	3	1,322.00	\$2.88	<b>\$21.37</b>	642.00%	\$2.40	\$23.94
COPPER COUNTRY STATE FOREST	3	1,322.00	\$2.88	<b>\$21.37</b>	642.00%	\$2.40	\$23.94
Gwinn Management Unit	2	2,062.00	\$17.80	<b>\$28.97</b>	63.00%	\$21.25	\$34.00
Escanaba Management Unit	7	429.00	\$9.83	<b>\$22.77</b>	132.00%	\$9.70	\$33.62
ESCANABA RIVER STATE FOREST	9	2,491.00	\$16.43	<b>\$27.90</b>	70.00%	\$9.70	\$34.00
Shingleton Management Unit	4	151.00	\$4.31	<b>\$4.75</b>	10.00%	\$4.10	\$13.54
Newberry Management Unit	2	79.00	\$4.04	<b>\$8.89</b>	120.00%	\$2.90	\$13.18
LAKE SUPERIOR STATE FOREST	6	230.00	\$4.21	<b>\$6.17</b>	47.00%	\$2.90	\$13.54
UPPER PENINSULA	18	4,043.00	\$11.30	<b>\$24.53</b>	117.00%	\$2.40	\$34.00
Cadillac Management Unit	1	9.00	\$11.90	<b>\$12.47</b>	5.00%	\$12.47	\$12.47
PERE MARQUETTE STATE FOREST	1	9.00	\$11.90	<b>\$12.47</b>	5.00%	\$12.47	\$12.47
NORTHERN LOWER PENNINSULA	1	9.00	\$11.90	<b>\$12.47</b>	5.00%	\$12.47	\$12.47
STATEWIDE	19	4,052.00	\$11.30	<b>\$24.50</b>	117.00%	\$2.40	\$34.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	152.00	\$20.65	<b>\$21.00</b>	2.00%	\$21.00	\$21.00
COPPER COUNTRY STATE FOREST	1	152.00	\$20.65	<b>\$21.00</b>	2.00%	\$21.00	\$21.00
Gwinn Management Unit	3	946.00	\$18.25	<b>\$31.78</b>	74.00%	\$18.26	\$34.00
Escanaba Management Unit	9	1,639.00	\$19.07	<b>\$32.91</b>	73.00%	\$5.00	\$38.00
ESCANABA RIVER STATE FOREST	12	2,585.00	\$18.77	<b>\$32.49</b>	73.00%	\$5.00	\$38.00
Shingleton Management Unit	7	1,086.00	\$16.61	<b>\$24.25</b>	46.00%	\$14.05	\$32.54
Newberry Management Unit	7	4,363.00	\$13.25	<b>\$32.69</b>	147.00%	\$12.10	\$42.27
Sault Ste Marie (Naubinway Office)	3	23.00	\$10.33	<b>\$19.41</b>	88.00%	\$12.08	\$22.01
LAKE SUPERIOR STATE FOREST	17	5,472.00	\$13.91	<b>\$30.96</b>	123.00%	\$12.08	\$42.27
UPPER PENINSULA	30	8,209.00	\$15.56	<b>\$31.26</b>	101.00%	\$5.00	\$42.27
Gaylord Management Unit	7	932.00	\$16.12	<b>\$22.64</b>	40.00%	\$16.00	\$32.55
Pigeon River Country Management Unit	3	320.00	\$15.27	<b>\$40.55</b>	166.00%	\$35.00	\$58.33
Atlanta Management Unit	1	114.00	\$21.85	<b>\$28.00</b>	28.00%	\$28.00	\$28.00
MACKINAW STATE FOREST	11	1,366.00	\$16.40	<b>\$27.28</b>	66.00%	\$16.00	\$58.33
Traverse City Management Unit	15	2,522.00	\$8.92	<b>\$26.26</b>	194.00%	\$8.54	\$30.61
Cadillac Management Unit	16	2,941.00	\$10.29	<b>\$19.23</b>	87.00%	\$6.25	\$44.14
PERE MARQUETTE STATE FOREST	31	5,463.00	\$9.66	<b>\$22.47</b>	133.00%	\$6.25	\$44.14
Roscommon Management Unit	11	3,349.00	\$19.90	<b>\$34.12</b>	71.00%	\$19.90	\$63.52
Grayling Management Unit	8	886.00	\$18.57	<b>\$32.13</b>	73.00%	\$18.00	\$241.66
Gladwin Management Unit	5	1,479.00	\$19.14	<b>\$29.49</b>	54.00%	\$20.66	\$38.17
AUSABLE STATE FOREST	24	5,714.00	\$19.50	<b>\$32.61</b>	67.00%	\$18.00	\$241.66
NORTHERN LOWER PENNINSULA	66	12,543.00	\$14.87	<b>\$27.62</b>	86.00%	\$6.25	\$241.66
STATEWIDE	96	20,752.00	\$15.15	<b>\$29.06</b>	92.00%	\$5.00	\$241.66