



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 1/1/2021 TO 9/30/2021

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
LAKE SUPERIOR STATE FOREST	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
UPPER PENINSULA	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
STATEWIDE	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	619.20	\$26.12	\$54.70	109.00%	\$20.00	\$110.48
Crystal Falls Management Unit	10	352.20	\$73.00	\$97.55	34.00%	\$70.00	\$161.58
COPPER COUNTRY STATE FOREST	26	971.40	\$43.12	\$70.24	63.00%	\$20.00	\$161.58
Gwinn Management Unit	3	79.90	\$36.56	\$108.80	198.00%	\$80.17	\$154.70
Escanaba Management Unit	3	78.50	\$38.43	\$51.44	34.00%	\$33.00	\$61.05
ESCANABA RIVER STATE FOREST	6	158.40	\$37.49	\$80.37	114.00%	\$33.00	\$154.70
Shingleton Management Unit	4	228.10	\$81.36	\$91.31	12.00%	\$76.00	\$125.00
Sault Ste Marie (Soo Office)	1	63.00	\$49.00	\$70.56	44.00%	\$70.56	\$70.56
LAKE SUPERIOR STATE FOREST	5	291.10	\$74.36	\$86.82	17.00%	\$70.56	\$125.00
UPPER PENINSULA	37	1,420.90	\$48.89	\$74.76	53.00%	\$20.00	\$161.58
Gaylord Management Unit	24	1,973.20	\$46.26	\$79.22	71.00%	\$30.00	\$233.03
Pigeon River Country Management Unit	2	25.30	\$39.00	\$60.98	56.00%	\$60.97	\$61.01
Atlanta Management Unit	4	337.90	\$45.00	\$102.61	128.00%	\$80.35	\$151.87
MACKINAW STATE FOREST	30	2,336.40	\$46.00	\$82.40	79.00%	\$30.00	\$233.03
Traverse City Management Unit	12	767.40	\$66.92	\$157.36	135.00%	\$67.00	\$375.06
Cadillac Management Unit	2	236.00	\$71.72	\$112.86	57.00%	\$110.01	\$244.37
PERE MARQUETTE STATE FOREST	14	1,003.40	\$68.05	\$146.89	116.00%	\$67.00	\$375.06
NORTHERN LOWER PENNINSULA	44	3,339.80	\$52.62	\$101.78	93.00%	\$30.00	\$375.06
STATEWIDE	81	4,760.70	\$51.51	\$93.71	82.00%	\$20.00	\$375.06

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	51.70	\$49.19	<b>\$50.74</b>	3.00%	\$50.00	\$51.00
ESCANABA RIVER STATE FOREST	2	51.70	\$49.19	<b>\$50.74</b>	3.00%	\$50.00	\$51.00
Newberry Management Unit	1	15.90	\$48.00	<b>\$49.00</b>	2.00%	\$49.00	\$49.00
Sault Ste Marie (Soo Office)	2	7.50	\$37.80	<b>\$67.07</b>	77.00%	\$41.76	\$105.03
LAKE SUPERIOR STATE FOREST	3	23.40	\$44.73	<b>\$54.79</b>	22.00%	\$41.76	\$105.03
UPPER PENINSULA	5	75.10	\$47.80	<b>\$52.00</b>	9.00%	\$41.76	\$105.03
Gaylord Management Unit	9	430.00	\$55.33	<b>\$91.11</b>	65.00%	\$52.92	\$161.97
Atlanta Management Unit	2	80.30	\$61.00	<b>\$61.00</b>	0.00%	\$61.00	\$61.00
MACKINAW STATE FOREST	11	510.30	\$56.22	<b>\$86.37</b>	54.00%	\$52.92	\$161.97
Traverse City Management Unit	15	583.90	\$51.39	<b>\$127.51</b>	148.00%	\$52.00	\$254.02
Cadillac Management Unit	4	66.20	\$53.84	<b>\$127.21</b>	136.00%	\$39.00	\$217.69
PERE MARQUETTE STATE FOREST	19	650.10	\$51.64	<b>\$127.48</b>	147.00%	\$39.00	\$254.02
Roscommon Management Unit	1	76.40	\$60.00	<b>\$136.98</b>	128.00%	\$136.98	\$136.98
AUSABLE STATE FOREST	1	76.40	\$60.00	<b>\$136.98</b>	128.00%	\$136.98	\$136.98
NORTHERN LOWER PENNINSULA	31	1,236.80	\$54.04	<b>\$111.11</b>	106.00%	\$39.00	\$254.02
STATEWIDE	36	1,311.90	\$53.69	<b>\$107.72</b>	101.00%	\$39.00	\$254.02

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	43.00	\$10.68	<b>\$36.82</b>	245.00%	\$14.00	\$62.59
Crystal Falls Management Unit	1	0.80	\$31.00	<b>\$31.16</b>	1.00%	\$31.16	\$31.16
COPPER COUNTRY STATE FOREST	12	43.80	\$11.05	<b>\$36.72</b>	232.00%	\$14.00	\$62.59
Escanaba Management Unit	2	30.90	\$14.00	<b>\$14.00</b>	0.00%	\$14.00	\$14.00
ESCANABA RIVER STATE FOREST	2	30.90	\$14.00	<b>\$14.00</b>	0.00%	\$14.00	\$14.00
UPPER PENINSULA	14	74.70	\$12.27	<b>\$27.32</b>	123.00%	\$14.00	\$62.59
STATEWIDE	14	74.70	\$12.27	<b>\$27.32</b>	123.00%	\$14.00	\$62.59

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	15.80	\$36.18	<b>\$60.90</b>	68.00%	\$31.00	\$102.14
Crystal Falls Management Unit	1	3.50	\$51.00	<b>\$51.00</b>	0.00%	\$51.00	\$51.00
COPPER COUNTRY STATE FOREST	5	19.30	\$38.87	<b>\$59.11</b>	52.00%	\$31.00	\$102.14
Gwinn Management Unit	2	55.00	\$78.12	<b>\$132.30</b>	69.00%	\$112.99	\$132.44
Escanaba Management Unit	2	9.60	\$60.48	<b>\$62.51</b>	3.00%	\$54.20	\$77.00
ESCANABA RIVER STATE FOREST	4	64.60	\$75.50	<b>\$121.93</b>	61.00%	\$54.20	\$132.44
Shingleton Management Unit	4	206.30	\$91.03	<b>\$131.28</b>	44.00%	\$126.00	\$242.12
Newberry Management Unit	2	38.60	\$106.00	<b>\$200.19</b>	89.00%	\$198.51	\$201.82
Sault Ste Marie (Naubinway Office)	2	11.10	\$105.00	<b>\$207.62</b>	98.00%	\$123.54	\$260.79
Sault Ste Marie (Soo Office)	1	3.70	\$102.00	<b>\$145.88</b>	43.00%	\$145.88	\$145.88
LAKE SUPERIOR STATE FOREST	9	259.70	\$94.01	<b>\$145.00</b>	54.00%	\$123.54	\$260.79
UPPER PENINSULA	18	343.60	\$87.43	<b>\$135.84</b>	55.00%	\$31.00	\$260.79
Gaylord Management Unit	6	76.30	\$144.90	<b>\$245.07</b>	69.00%	\$135.34	\$366.68
Atlanta Management Unit	1	8.90	\$138.00	<b>\$138.00</b>	0.00%	\$138.00	\$138.00
MACKINAW STATE FOREST	7	85.20	\$144.17	<b>\$233.89</b>	62.00%	\$135.34	\$366.68
Traverse City Management Unit	18	396.40	\$146.37	<b>\$290.93</b>	99.00%	\$144.00	\$1,206.08
Cadillac Management Unit	5	24.80	\$100.22	<b>\$206.12</b>	106.00%	\$79.00	\$290.14
PERE MARQUETTE STATE FOREST	23	421.20	\$143.65	<b>\$285.94</b>	99.00%	\$79.00	\$1,206.08
NORTHERN LOWER PENNINSULA	30	506.40	\$143.74	<b>\$277.18</b>	93.00%	\$79.00	\$1,206.08
STATEWIDE	48	850.00	\$120.98	<b>\$220.04</b>	82.00%	\$31.00	\$1,206.08

GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	611.80	\$51.22	<b>\$54.91</b>	7.00%	\$50.00	\$55.00
ESCANABA RIVER STATE FOREST	4	611.80	\$51.22	<b>\$54.91</b>	7.00%	\$50.00	\$55.00
UPPER PENINSULA	4	611.80	\$51.22	<b>\$54.91</b>	7.00%	\$50.00	\$55.00
STATEWIDE	4	611.80	\$51.22	<b>\$54.91</b>	7.00%	\$50.00	\$55.00

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	1	25.70	\$30.00	<b>\$33.00</b>	10.00%	\$33.00	\$33.00
MACKINAW STATE FOREST	1	25.70	\$30.00	<b>\$33.00</b>	10.00%	\$33.00	\$33.00
Traverse City Management Unit	2	10.40	\$16.10	<b>\$27.43</b>	70.00%	\$26.00	\$40.82
Cadillac Management Unit	7	734.20	\$18.51	<b>\$33.90</b>	83.00%	\$19.00	\$37.12
PERE MARQUETTE STATE FOREST	9	744.60	\$18.48	<b>\$33.81</b>	83.00%	\$19.00	\$40.82
Roscommon Management Unit	2	26.00	\$26.00	<b>\$51.20</b>	97.00%	\$47.11	\$57.96
Grayling Management Unit	3	69.30	\$30.53	<b>\$41.25</b>	35.00%	\$33.12	\$45.84
AUSABLE STATE FOREST	5	95.30	\$29.29	<b>\$43.96</b>	50.00%	\$33.12	\$57.96
NORTHERN LOWER PENNINSULA	15	865.60	\$20.01	<b>\$34.90</b>	74.00%	\$19.00	\$57.96
STATEWIDE	15	865.60	\$20.01	<b>\$34.90</b>	74.00%	\$19.00	\$57.96

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	35	2,005.40	\$41.00	<b>\$70.43</b>	72.00%	\$40.00	\$142.85
Pigeon River Country Management Unit	5	231.20	\$42.79	<b>\$91.01</b>	113.00%	\$65.00	\$207.19
Atlanta Management Unit	19	1,134.50	\$102.95	<b>\$188.95</b>	84.00%	\$77.13	\$1,018.31
MACKINAW STATE FOREST	59	3,371.10	\$61.97	<b>\$111.73</b>	80.00%	\$40.00	\$1,018.31
Traverse City Management Unit	37	1,863.50	\$82.72	<b>\$172.57</b>	109.00%	\$79.00	\$324.97
Cadillac Management Unit	21	3,868.20	\$79.74	<b>\$155.76</b>	95.00%	\$61.00	\$203.99
PERE MARQUETTE STATE FOREST	58	5,731.70	\$80.71	<b>\$161.22</b>	100.00%	\$61.00	\$324.97
Roscommon Management Unit	7	1,148.30	\$62.45	<b>\$131.47</b>	111.00%	\$64.00	\$168.80
Grayling Management Unit	10	833.40	\$29.97	<b>\$72.18</b>	141.00%	\$31.79	\$101.77
Gladwin Management Unit	10	1,336.40	\$60.93	<b>\$117.88</b>	93.00%	\$59.64	\$398.22
AUSABLE STATE FOREST	27	3,318.10	\$53.68	<b>\$111.10</b>	107.00%	\$31.79	\$398.22
NORTHERN LOWER PENNINSULA	144	12,420.90	\$68.40	<b>\$134.40</b>	96.00%	\$31.79	\$1,018.31
STATEWIDE	144	12,420.90	\$68.40	<b>\$134.40</b>	96.00%	\$31.79	\$1,018.31

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	4.60	\$79.43	<b>\$91.81</b>	16.00%	\$80.00	\$107.17
ESCANABA RIVER STATE FOREST	2	4.60	\$79.43	<b>\$91.81</b>	16.00%	\$80.00	\$107.17
UPPER PENINSULA	2	4.60	\$79.43	<b>\$91.81</b>	16.00%	\$80.00	\$107.17
Gaylord Management Unit	1	3.50	\$61.00	<b>\$95.12</b>	56.00%	\$95.12	\$95.12
Atlanta Management Unit	4	185.30	\$77.91	<b>\$111.47</b>	43.00%	\$78.00	\$214.22
MACKINAW STATE FOREST	5	188.80	\$77.59	<b>\$111.17</b>	43.00%	\$78.00	\$214.22
Traverse City Management Unit	4	146.20	\$64.35	<b>\$113.03</b>	76.00%	\$55.00	\$148.75
Cadillac Management Unit	4	434.60	\$39.15	<b>\$73.16</b>	87.00%	\$50.00	\$110.00
PERE MARQUETTE STATE FOREST	8	580.80	\$45.49	<b>\$83.20</b>	83.00%	\$50.00	\$148.75
Roscommon Management Unit	9	657.30	\$73.38	<b>\$160.54</b>	119.00%	\$70.00	\$373.69
Grayling Management Unit	20	1,080.70	\$121.15	<b>\$205.30</b>	69.00%	\$63.00	\$403.87
Gladwin Management Unit	11	768.80	\$91.50	<b>\$135.00</b>	48.00%	\$84.60	\$536.51
AUSABLE STATE FOREST	40	2,506.80	\$99.53	<b>\$172.00</b>	73.00%	\$63.00	\$536.51
NORTHERN LOWER PENNINSULA	53	3,276.40	\$88.69	<b>\$152.76</b>	72.00%	\$50.00	\$536.51
STATEWIDE	55	3,281.00	\$88.67	<b>\$152.67</b>	72.00%	\$50.00	\$536.51

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	51.60	\$2.00	<b>\$3.07</b>	54.00%	\$2.00	\$3.09
MACKINAW STATE FOREST	2	51.60	\$2.00	<b>\$3.07</b>	54.00%	\$2.00	\$3.09
NORTHERN LOWER PENNINSULA	2	51.60	\$2.00	<b>\$3.07</b>	54.00%	\$2.00	\$3.09
STATEWIDE	2	51.60	\$2.00	<b>\$3.07</b>	54.00%	\$2.00	\$3.09

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	146.00	\$26.06	<b>\$43.99</b>	69.00%	\$23.00	\$80.64
Crystal Falls Management Unit	11	109.50	\$36.93	<b>\$171.40</b>	364.00%	\$16.00	\$292.55
COPPER COUNTRY STATE FOREST	21	255.50	\$30.72	<b>\$98.59</b>	221.00%	\$16.00	\$292.55
Gwinn Management Unit	2	10.60	\$78.89	<b>\$198.73</b>	152.00%	\$132.44	\$200.00
Escanaba Management Unit	6	50.90	\$42.21	<b>\$105.13</b>	149.00%	\$47.00	\$112.05
ESCANABA RIVER STATE FOREST	8	61.50	\$48.53	<b>\$121.26</b>	150.00%	\$47.00	\$200.00
Shingleton Management Unit	2	2.50	\$53.92	<b>\$171.53</b>	218.00%	\$170.90	\$178.72
Newberry Management Unit	7	43.80	\$25.14	<b>\$61.29</b>	144.00%	\$23.00	\$114.15
Sault Ste Marie (Naubinway Office)	1	11.80	\$69.00	<b>\$180.09</b>	161.00%	\$180.09	\$180.09
Sault Ste Marie (Soo Office)	1	0.80	\$32.00	<b>\$46.08</b>	44.00%	\$46.08	\$46.08
LAKE SUPERIOR STATE FOREST	11	58.90	\$35.24	<b>\$89.56</b>	154.00%	\$23.00	\$180.09
UPPER PENINSULA	40	375.90	\$34.34	<b>\$100.89</b>	194.00%	\$16.00	\$292.55
Gaylord Management Unit	2	5.00	\$26.86	<b>\$28.76</b>	7.00%	\$27.00	\$39.59
Atlanta Management Unit	1	8.70	\$26.00	<b>\$26.00</b>	0.00%	\$26.00	\$26.00
MACKINAW STATE FOREST	3	13.70	\$26.31	<b>\$27.01</b>	3.00%	\$26.00	\$39.59
Traverse City Management Unit	2	5.20	\$24.00	<b>\$95.97</b>	300.00%	\$48.45	\$103.36
PERE MARQUETTE STATE FOREST	2	5.20	\$24.00	<b>\$95.97</b>	300.00%	\$48.45	\$103.36
Roscommon Management Unit	1	23.60	\$27.00	<b>\$61.64</b>	128.00%	\$61.64	\$61.64
AUSABLE STATE FOREST	1	23.60	\$27.00	<b>\$61.64</b>	128.00%	\$61.64	\$61.64
NORTHERN LOWER PENNINSULA	6	42.50	\$26.41	<b>\$54.68</b>	107.00%	\$26.00	\$103.36
STATEWIDE	46	418.40	\$33.53	<b>\$96.19</b>	187.00%	\$16.00	\$292.55

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	1,317.50	\$52.67	<b>\$108.26</b>	106.00%	\$36.00	\$221.36
Crystal Falls Management Unit	16	329.60	\$84.79	<b>\$174.12</b>	105.00%	\$93.00	\$312.21
COPPER COUNTRY STATE FOREST	38	1,647.10	\$59.10	<b>\$121.44</b>	105.00%	\$36.00	\$312.21
Gwinn Management Unit	4	197.60	\$75.60	<b>\$188.22</b>	149.00%	\$85.00	\$267.28
Escanaba Management Unit	11	889.80	\$73.80	<b>\$139.97</b>	90.00%	\$76.00	\$191.29
ESCANABA RIVER STATE FOREST	15	1,087.40	\$74.13	<b>\$148.74</b>	101.00%	\$76.00	\$267.28
Shingleton Management Unit	6	1,005.50	\$97.77	<b>\$175.32</b>	79.00%	\$146.00	\$228.99
Newberry Management Unit	12	351.90	\$66.12	<b>\$140.80</b>	113.00%	\$75.00	\$222.94
Sault Ste Marie (Naubinway Office)	8	184.80	\$102.68	<b>\$303.50</b>	196.00%	\$90.00	\$431.46
Sault Ste Marie (Soo Office)	7	325.80	\$73.82	<b>\$129.97</b>	76.00%	\$61.00	\$343.99
LAKE SUPERIOR STATE FOREST	33	1,868.00	\$88.11	<b>\$173.59</b>	97.00%	\$61.00	\$431.46
UPPER PENINSULA	86	4,602.50	\$74.43	<b>\$149.06</b>	100.00%	\$36.00	\$431.46
Gaylord Management Unit	31	1,035.90	\$66.48	<b>\$148.29</b>	123.00%	\$53.93	\$240.27
Pigeon River Country Management Unit	6	69.30	\$53.59	<b>\$83.40</b>	56.00%	\$69.75	\$129.59
Atlanta Management Unit	13	210.40	\$65.88	<b>\$104.59</b>	59.00%	\$68.00	\$322.21
MACKINAW STATE FOREST	50	1,315.60	\$65.70	<b>\$137.89</b>	110.00%	\$53.93	\$322.21
Traverse City Management Unit	40	1,687.70	\$111.98	<b>\$234.74</b>	110.00%	\$95.00	\$461.03
Cadillac Management Unit	22	1,478.90	\$60.83	<b>\$84.52</b>	39.00%	\$59.00	\$182.81
PERE MARQUETTE STATE FOREST	62	3,166.60	\$88.09	<b>\$164.58</b>	87.00%	\$59.00	\$461.03
Roscommon Management Unit	7	212.30	\$57.40	<b>\$115.46</b>	101.00%	\$61.00	\$155.19
Grayling Management Unit	9	226.40	\$38.96	<b>\$72.29</b>	86.00%	\$35.00	\$156.14
Gladwin Management Unit	10	453.40	\$35.75	<b>\$63.12</b>	77.00%	\$39.00	\$214.10
AUSABLE STATE FOREST	26	892.10	\$41.72	<b>\$77.90</b>	87.00%	\$35.00	\$214.10
NORTHERN LOWER PENNINSULA	138	5,374.30	\$74.91	<b>\$143.66</b>	92.00%	\$35.00	\$461.03
STATEWIDE	224	9,976.80	\$74.69	<b>\$146.15</b>	96.00%	\$35.00	\$461.03

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	21.60	\$114.40	<b>\$127.48</b>	11.00%	\$114.00	\$223.23
COPPER COUNTRY STATE FOREST	4	21.60	\$114.40	<b>\$127.48</b>	11.00%	\$114.00	\$223.23
Gwinn Management Unit	1	15.00	\$128.00	<b>\$135.62</b>	6.00%	\$135.62	\$135.62
Escanaba Management Unit	4	170.70	\$128.03	<b>\$185.95</b>	45.00%	\$150.00	\$306.95
ESCANABA RIVER STATE FOREST	5	185.70	\$128.03	<b>\$181.89</b>	42.00%	\$135.62	\$306.95
Sault Ste Marie (Soo Office)	1	67.10	\$103.00	<b>\$529.04</b>	414.00%	\$529.04	\$529.04
LAKE SUPERIOR STATE FOREST	1	67.10	\$103.00	<b>\$529.04</b>	414.00%	\$529.04	\$529.04
UPPER PENINSULA	10	274.40	\$120.83	<b>\$262.49</b>	117.00%	\$114.00	\$529.04
Gaylord Management Unit	6	366.50	\$85.48	<b>\$97.82</b>	14.00%	\$83.00	\$149.96
Pigeon River Country Management Unit	2	12.90	\$135.30	<b>\$597.73</b>	342.00%	\$304.85	\$636.27
Atlanta Management Unit	15	1,868.10	\$174.22	<b>\$302.99</b>	74.00%	\$175.00	\$906.55
MACKINAW STATE FOREST	23	2,247.50	\$159.52	<b>\$271.23</b>	70.00%	\$83.00	\$906.55
Traverse City Management Unit	21	1,158.70	\$120.42	<b>\$223.95</b>	86.00%	\$119.00	\$436.39
Cadillac Management Unit	8	455.20	\$180.61	<b>\$290.70</b>	61.00%	\$135.00	\$620.09
PERE MARQUETTE STATE FOREST	29	1,613.90	\$137.40	<b>\$242.78</b>	77.00%	\$119.00	\$620.09
Roscommon Management Unit	1	88.30	\$113.00	<b>\$221.31</b>	96.00%	\$221.31	\$221.31
Grayling Management Unit	15	3,065.00	\$110.44	<b>\$255.73</b>	132.00%	\$80.00	\$354.56
Gladwin Management Unit	3	125.50	\$113.34	<b>\$126.91</b>	12.00%	\$121.00	\$133.77
AUSABLE STATE FOREST	19	3,278.80	\$110.62	<b>\$249.87</b>	126.00%	\$80.00	\$354.56
NORTHERN LOWER PENNINSULA	71	7,140.20	\$132.06	<b>\$254.99</b>	93.00%	\$80.00	\$906.55
STATEWIDE	81	7,414.60	\$131.65	<b>\$255.27</b>	94.00%	\$80.00	\$906.55

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	11	3,011.30	\$105.39	<b>\$162.48</b>	54.00%	\$90.00	\$355.84
COPPER COUNTRY STATE FOREST	11	3,011.30	\$105.39	<b>\$162.48</b>	54.00%	\$90.00	\$355.84
Gwinn Management Unit	2	65.50	\$84.00	<b>\$142.87</b>	70.00%	\$100.97	\$150.96
ESCANABA RIVER STATE FOREST	2	65.50	\$84.00	<b>\$142.87</b>	70.00%	\$100.97	\$150.96
UPPER PENINSULA	13	3,076.80	\$104.94	<b>\$162.07</b>	54.00%	\$90.00	\$355.84
Gaylord Management Unit	18	1,963.70	\$86.08	<b>\$122.43</b>	42.00%	\$87.00	\$160.60
Pigeon River Country Management Unit	6	646.60	\$81.65	<b>\$134.89</b>	65.00%	\$94.00	\$226.35
Atlanta Management Unit	16	1,354.50	\$80.65	<b>\$128.79</b>	60.00%	\$73.00	\$157.48
MACKINAW STATE FOREST	40	3,964.80	\$83.50	<b>\$126.63</b>	52.00%	\$73.00	\$226.35
Traverse City Management Unit	33	3,945.90	\$78.77	<b>\$140.20</b>	78.00%	\$79.00	\$370.26
Cadillac Management Unit	22	5,038.10	\$92.79	<b>\$139.59</b>	50.00%	\$68.00	\$378.20
PERE MARQUETTE STATE FOREST	55	8,984.00	\$86.64	<b>\$139.86</b>	61.00%	\$68.00	\$378.20
Roscommon Management Unit	7	3,420.70	\$93.94	<b>\$161.99</b>	72.00%	\$118.29	\$247.76
Grayling Management Unit	27	8,277.90	\$89.75	<b>\$172.46</b>	92.00%	\$91.07	\$280.07
Gladwin Management Unit	8	753.60	\$101.15	<b>\$160.37</b>	59.00%	\$102.00	\$441.10
AUSABLE STATE FOREST	42	12,452.20	\$91.59	<b>\$168.85</b>	84.00%	\$91.07	\$441.10
NORTHERN LOWER PENNINSULA	137	25,401.00	\$88.58	<b>\$152.01</b>	72.00%	\$68.00	\$441.10
STATEWIDE	150	28,477.80	\$90.34	<b>\$153.10</b>	69.00%	\$68.00	\$441.10

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	23	2,086.90	\$105.95	<b>\$249.19</b>	135.00%	\$71.00	\$445.12
Crystal Falls Management Unit	14	767.10	\$141.01	<b>\$312.44</b>	122.00%	\$175.00	\$551.26
COPPER COUNTRY STATE FOREST	37	2,854.00	\$115.37	<b>\$266.19</b>	131.00%	\$71.00	\$551.26
Gwinn Management Unit	4	619.30	\$178.32	<b>\$410.01</b>	130.00%	\$216.46	\$597.60
Escanaba Management Unit	6	117.70	\$95.60	<b>\$218.62</b>	129.00%	\$115.00	\$289.60
ESCANABA RIVER STATE FOREST	10	737.00	\$165.11	<b>\$379.45</b>	130.00%	\$115.00	\$597.60
Shingleton Management Unit	5	2,730.30	\$289.79	<b>\$589.56</b>	103.00%	\$411.00	\$687.91
Newberry Management Unit	4	152.60	\$216.89	<b>\$385.46</b>	78.00%	\$223.00	\$398.47
Sault Ste Marie (Naubinway Office)	7	540.60	\$301.70	<b>\$630.95</b>	109.00%	\$328.57	\$778.59
Sault Ste Marie (Soo Office)	5	430.10	\$244.31	<b>\$490.38</b>	101.00%	\$303.89	\$687.98
Sault Ste Marie (Drummond Island)	1	4.00	\$139.00	<b>\$143.74</b>	3.00%	\$143.74	\$143.74
LAKE SUPERIOR STATE FOREST	22	3,857.60	\$283.35	<b>\$575.77</b>	103.00%	\$143.74	\$778.59
UPPER PENINSULA	69	7,448.60	\$207.29	<b>\$437.72</b>	111.00%	\$71.00	\$778.59
Gaylord Management Unit	25	4,190.40	\$297.31	<b>\$742.11</b>	150.00%	\$188.00	\$1,104.38
Pigeon River Country Management Unit	2	2.60	\$225.92	<b>\$269.77</b>	19.00%	\$231.03	\$342.95
Atlanta Management Unit	6	188.00	\$297.52	<b>\$753.02</b>	153.00%	\$295.00	\$1,561.88
MACKINAW STATE FOREST	33	4,381.00	\$297.27	<b>\$742.30</b>	150.00%	\$188.00	\$1,561.88
Traverse City Management Unit	21	1,689.20	\$154.95	<b>\$340.53</b>	120.00%	\$161.00	\$498.65
Cadillac Management Unit	7	355.20	\$125.42	<b>\$165.76</b>	32.00%	\$80.00	\$285.28
PERE MARQUETTE STATE FOREST	28	2,044.40	\$149.82	<b>\$310.17</b>	107.00%	\$80.00	\$498.65
Grayling Management Unit	3	39.50	\$116.35	<b>\$143.13</b>	23.00%	\$117.00	\$194.12
AUSABLE STATE FOREST	3	39.50	\$116.35	<b>\$143.13</b>	23.00%	\$117.00	\$194.12
NORTHERN LOWER PENNINSULA	64	6,464.90	\$249.54	<b>\$601.98</b>	141.00%	\$80.00	\$1,561.88
STATEWIDE	133	13,913.50	\$226.92	<b>\$514.05</b>	127.00%	\$71.00	\$1,561.88

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	105.70	\$21.60	<b>\$56.25</b>	160.00%	\$25.00	\$91.35
Crystal Falls Management Unit	6	41.40	\$40.29	<b>\$96.09</b>	138.00%	\$53.00	\$114.49
COPPER COUNTRY STATE FOREST	16	147.10	\$26.86	<b>\$67.46</b>	151.00%	\$25.00	\$114.49
Escanaba Management Unit	2	49.80	\$31.84	<b>\$42.87</b>	35.00%	\$19.13	\$50.00
ESCANABA RIVER STATE FOREST	2	49.80	\$31.84	<b>\$42.87</b>	35.00%	\$19.13	\$50.00
Sault Ste Marie (Soo Office)	1	22.10	\$32.00	<b>\$46.08</b>	44.00%	\$46.08	\$46.08
LAKE SUPERIOR STATE FOREST	1	22.10	\$32.00	<b>\$46.08</b>	44.00%	\$46.08	\$46.08
UPPER PENINSULA	19	219.00	\$28.51	<b>\$59.71</b>	109.00%	\$19.13	\$114.49
Gaylord Management Unit	2	577.10	\$33.38	<b>\$132.12</b>	296.00%	\$61.23	\$245.60
MACKINAW STATE FOREST	2	577.10	\$33.38	<b>\$132.12</b>	296.00%	\$61.23	\$245.60
NORTHERN LOWER PENNINSULA	2	577.10	\$33.38	<b>\$132.12</b>	296.00%	\$61.23	\$245.60
STATEWIDE	21	796.10	\$32.04	<b>\$112.20</b>	250.00%	\$19.13	\$245.60

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	6.20	\$73.84	<b>\$101.70</b>	38.00%	\$76.83	\$205.30
MACKINAW STATE FOREST	2	6.20	\$73.84	<b>\$101.70</b>	38.00%	\$76.83	\$205.30
Traverse City Management Unit	12	452.60	\$71.53	<b>\$136.93</b>	91.00%	\$74.84	\$232.56
Cadillac Management Unit	4	63.80	\$57.40	<b>\$128.80</b>	124.00%	\$96.00	\$230.15
PERE MARQUETTE STATE FOREST	16	516.40	\$69.78	<b>\$135.92</b>	95.00%	\$74.84	\$232.56
Roscommon Management Unit	4	46.20	\$76.87	<b>\$101.52</b>	32.00%	\$76.00	\$154.81
Grayling Management Unit	14	517.10	\$61.82	<b>\$148.29</b>	140.00%	\$41.83	\$271.51
Gladwin Management Unit	4	75.10	\$89.89	<b>\$145.73</b>	62.00%	\$97.00	\$205.45
AUSABLE STATE FOREST	22	638.40	\$66.21	<b>\$144.60</b>	118.00%	\$41.83	\$271.51
NORTHERN LOWER PENNINSULA	40	1,161.00	\$67.84	<b>\$140.51</b>	107.00%	\$41.83	\$271.51
STATEWIDE	40	1,161.00	\$67.84	<b>\$140.51</b>	107.00%	\$41.83	\$271.51

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	1	113.00	\$31.00	<b>\$81.59</b>	163.00%	\$81.59	\$81.59
COPPER COUNTRY STATE FOREST	1	113.00	\$31.00	<b>\$81.59</b>	163.00%	\$81.59	\$81.59
Gwinn Management Unit	2	88.50	\$33.00	<b>\$72.76</b>	120.00%	\$39.67	\$72.99
ESCANABA RIVER STATE FOREST	2	88.50	\$33.00	<b>\$72.76</b>	120.00%	\$39.67	\$72.99
UPPER PENINSULA	3	201.50	\$31.88	<b>\$77.71</b>	144.00%	\$39.67	\$81.59
Gaylord Management Unit	11	752.90	\$30.06	<b>\$48.71</b>	62.00%	\$32.00	\$59.48
Pigeon River Country Management Unit	5	50.80	\$51.95	<b>\$73.97</b>	42.00%	\$60.01	\$117.06
Atlanta Management Unit	12	315.40	\$42.90	<b>\$73.84</b>	72.00%	\$35.00	\$146.10
MACKINAW STATE FOREST	28	1,119.10	\$34.67	<b>\$56.94</b>	64.00%	\$32.00	\$146.10
Traverse City Management Unit	29	1,604.20	\$39.42	<b>\$65.47</b>	66.00%	\$35.00	\$116.47
Cadillac Management Unit	9	976.10	\$57.02	<b>\$97.03</b>	70.00%	\$70.00	\$169.42
PERE MARQUETTE STATE FOREST	38	2,580.30	\$46.07	<b>\$77.41</b>	68.00%	\$35.00	\$169.42
Roscommon Management Unit	6	252.40	\$42.76	<b>\$89.56</b>	109.00%	\$45.38	\$117.07
Grayling Management Unit	13	676.90	\$33.01	<b>\$76.83</b>	133.00%	\$36.05	\$158.92
Gladwin Management Unit	3	156.70	\$38.83	<b>\$99.79</b>	157.00%	\$53.51	\$275.31
AUSABLE STATE FOREST	22	1,086.00	\$36.12	<b>\$83.10</b>	130.00%	\$36.05	\$275.31
NORTHERN LOWER PENNINSULA	88	4,785.40	\$41.15	<b>\$73.91</b>	80.00%	\$32.00	\$275.31
STATEWIDE	91	4,986.90	\$40.77	<b>\$74.06</b>	82.00%	\$32.00	\$275.31

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	29.40	\$18.59	<b>\$32.71</b>	76.00%	\$30.01	\$88.86
Crystal Falls Management Unit	2	22.10	\$29.38	<b>\$29.38</b>	0.00%	\$29.00	\$31.00
COPPER COUNTRY STATE FOREST	6	51.50	\$23.22	<b>\$31.28</b>	35.00%	\$29.00	\$88.86
UPPER PENINSULA	6	51.50	\$23.22	<b>\$31.28</b>	35.00%	\$29.00	\$88.86
Gaylord Management Unit	2	39.40	\$32.00	<b>\$41.86</b>	31.00%	\$38.00	\$49.42
Atlanta Management Unit	1	3.60	\$38.00	<b>\$57.61</b>	52.00%	\$57.61	\$57.61
MACKINAW STATE FOREST	3	43.00	\$32.50	<b>\$43.17</b>	33.00%	\$38.00	\$57.61
Traverse City Management Unit	1	44.00	\$33.00	<b>\$47.28</b>	43.00%	\$47.28	\$47.28
Cadillac Management Unit	2	186.70	\$31.72	<b>\$67.26</b>	112.00%	\$64.31	\$74.60
PERE MARQUETTE STATE FOREST	3	230.70	\$31.97	<b>\$63.45</b>	98.00%	\$47.28	\$74.60
NORTHERN LOWER PENNINSULA	6	273.70	\$32.05	<b>\$60.27</b>	88.00%	\$38.00	\$74.60
STATEWIDE	12	325.20	\$30.65	<b>\$55.68</b>	82.00%	\$29.00	\$88.86

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SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	21	218.80	\$34.98	<b>\$58.45</b>	67.00%	\$22.00	\$163.69
Crystal Falls Management Unit	6	11.60	<del>\$42.52</del>	<b>\$93.66</b>	120.00%	<del>\$45.00</del>	<del>\$217.51</del>
COPPER COUNTRY STATE FOREST	27	230.40	\$35.36	<b>\$60.22</b>	70.00%	\$22.00	\$217.51
Gwinn Management Unit	1	1.90	\$29.00	<b>\$132.44</b>	357.00%	\$132.44	\$132.44
Escanaba Management Unit	4	54.20	<del>\$24.45</del>	<b>\$42.01</b>	72.00%	<del>\$22.32</del>	<del>\$92.82</del>
ESCANABA RIVER STATE FOREST	5	56.10	\$24.60	<b>\$45.07</b>	83.00%	\$22.32	\$132.44
Shingleton Management Unit	2	7.00	\$38.00	<b>\$116.40</b>	206.00%	\$38.00	\$150.00
Newberry Management Unit	4	17.00	\$28.11	<b>\$121.80</b>	333.00%	\$58.00	\$154.97
Sault Ste Marie (Soo Office)	1	0.50	<del>\$33.00</del>	<b>\$157.40</b>	377.00%	<del>\$157.40</del>	<del>\$157.40</del>
LAKE SUPERIOR STATE FOREST	7	24.50	\$31.03	<b>\$120.98</b>	290.00%	\$38.00	\$157.40
UPPER PENINSULA	39	311.00	\$33.08	<b>\$62.27</b>	88.00%	\$22.00	\$217.51
Gaylord Management Unit	2	7.60	\$40.72	<b>\$118.72</b>	192.00%	\$40.71	\$148.51
Atlanta Management Unit	1	0.50	<del>\$35.00</del>	<b>\$35.00</b>	0.00%	<del>\$35.00</del>	<del>\$35.00</del>
MACKINAW STATE FOREST	3	8.10	\$40.37	<b>\$113.56</b>	181.00%	\$35.00	\$148.51
Cadillac Management Unit	1	1.20	<del>\$31.00</del>	<b>\$31.00</b>	0.00%	<del>\$31.00</del>	<del>\$31.00</del>
PERE MARQUETTE STATE FOREST	1	1.20	\$31.00	<b>\$31.00</b>	0.00%	\$31.00	\$31.00
NORTHERN LOWER PENNINSULA	4	9.30	\$39.16	<b>\$102.90</b>	163.00%	\$31.00	\$148.51
STATEWIDE	43	320.30	\$33.26	<b>\$63.45</b>	91.00%	\$22.00	\$217.51

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PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	860.00	\$2.64	<b>\$3.72</b>	41.00%	\$2.00	\$13.44
Crystal Falls Management Unit	21	2,451.00	\$11.55	<b>\$13.86</b>	20.00%	\$3.15	\$20.18
COPPER COUNTRY STATE FOREST	38	3,311.00	\$9.24	<b>\$11.22</b>	21.00%	\$2.00	\$20.18
Gwinn Management Unit	10	1,175.00	\$15.61	<b>\$23.77</b>	52.00%	\$11.60	\$74.68
Escanaba Management Unit	13	1,451.00	\$11.98	<b>\$19.53</b>	63.00%	\$7.07	\$35.05
ESCANABA RIVER STATE FOREST	23	2,626.00	\$13.60	<b>\$21.43</b>	58.00%	\$7.07	\$74.68
Shingleton Management Unit	7	619.00	\$12.26	<b>\$16.51</b>	35.00%	\$7.80	\$24.12
Newberry Management Unit	18	2,111.00	\$9.23	<b>\$16.93</b>	83.00%	\$8.50	\$30.66
Sault Ste Marie (Naubinway Office)	7	1,507.00	\$9.02	<b>\$18.24</b>	102.00%	\$10.25	\$32.66
Sault Ste Marie (Soo Office)	6	717.00	\$8.64	<b>\$17.70</b>	105.00%	\$7.40	\$44.52
Sault Ste Marie (Drummond Island)	1	1,504.00	\$6.50	<b>\$7.19</b>	11.00%	\$7.19	\$7.19
LAKE SUPERIOR STATE FOREST	39	6,458.00	\$8.77	<b>\$15.01</b>	71.00%	\$7.19	\$44.52
UPPER PENINSULA	100	12,395.00	\$9.92	<b>\$15.36</b>	55.00%	\$2.00	\$74.68
Gaylord Management Unit	16	2,222.00	\$15.56	<b>\$32.01</b>	106.00%	\$16.87	\$94.36
Pigeon River Country Management Unit	5	276.00	\$24.61	<b>\$38.83</b>	58.00%	\$26.28	\$51.36
Atlanta Management Unit	13	1,914.40	\$18.68	<b>\$30.95</b>	66.00%	\$15.60	\$83.97
MACKINAW STATE FOREST	34	4,412.40	\$17.48	<b>\$31.98</b>	83.00%	\$15.60	\$94.36
Traverse City Management Unit	8	82.00	\$7.39	<b>\$17.36</b>	135.00%	\$7.50	\$28.90
Cadillac Management Unit	6	87.00	\$8.05	<b>\$12.28</b>	53.00%	\$8.90	\$19.56
PERE MARQUETTE STATE FOREST	14	169.00	\$7.73	<b>\$14.74</b>	91.00%	\$7.50	\$28.90
Roscommon Management Unit	5	257.00	\$18.23	<b>\$28.50</b>	56.00%	\$20.00	\$47.78
Grayling Management Unit	10	109.00	\$12.59	<b>\$20.58</b>	63.00%	\$12.80	\$47.38
Gladwin Management Unit	2	346.00	\$14.98	<b>\$29.01</b>	94.00%	\$26.75	\$29.15
AUSABLE STATE FOREST	17	712.00	\$15.78	<b>\$27.54</b>	75.00%	\$12.80	\$47.78
NORTHERN LOWER PENNINSULA	65	5,293.40	\$16.94	<b>\$30.83</b>	82.00%	\$7.50	\$94.36
STATEWIDE	165	17,688.40	\$12.02	<b>\$19.99</b>	66.00%	\$2.00	\$94.36

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PULPWOOD in Cords (see general note 4)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	1,393.00	\$2.59	<b>\$6.12</b>	136.00%	\$2.00	\$12.55
Crystal Falls Management Unit	7	1,107.00	<b>\$6.51</b>	<b>\$13.27</b>	104.00%	<b>\$5.94</b>	<b>\$19.66</b>
COPPER COUNTRY STATE FOREST	25	2,500.00	\$4.32	<b>\$9.29</b>	115.00%	\$2.00	\$19.66
Gwinn Management Unit	2	173.00	\$5.65	<b>\$20.19</b>	257.00%	\$19.96	\$21.55
ESCANABA RIVER STATE FOREST	2	173.00	\$5.65	<b>\$20.19</b>	257.00%	\$19.96	\$21.55
Shingleton Management Unit	1	290.00	\$5.60	<b>\$12.57</b>	124.00%	\$12.57	\$12.57
LAKE SUPERIOR STATE FOREST	1	290.00	\$5.60	<b>\$12.57</b>	124.00%	\$12.57	\$12.57
UPPER PENINSULA	28	2,963.00	\$4.53	<b>\$10.25</b>	126.00%	\$2.00	\$21.55
Gaylord Management Unit	18	2,922.00	\$6.32	<b>\$14.07</b>	123.00%	\$5.05	\$35.17
Pigeon River Country Management Unit	2	71.00	\$5.05	<b>\$17.20</b>	241.00%	\$15.24	\$20.82
Atlanta Management Unit	6	395.00	\$6.20	<b>\$7.92</b>	28.00%	<b>\$6.25</b>	<b>\$19.38</b>
MACKINAW STATE FOREST	26	3,388.00	\$6.28	<b>\$13.42</b>	114.00%	\$5.05	\$35.17
Traverse City Management Unit	5	882.00	\$9.15	<b>\$22.40</b>	145.00%	\$8.85	\$32.74
Cadillac Management Unit	2	252.00	\$9.64	<b>\$22.04</b>	129.00%	\$20.00	\$39.00
PERE MARQUETTE STATE FOREST	7	1,134.00	\$9.26	<b>\$22.32</b>	141.00%	\$8.85	\$39.00
NORTHERN LOWER PENNINSULA	33	4,522.00	\$7.03	<b>\$15.65</b>	123.00%	\$5.05	\$39.00
STATEWIDE	61	7,485.00	\$6.04	<b>\$13.51</b>	124.00%	\$2.00	\$39.00

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	42.00	\$13.75	<b>\$20.06</b>	46.00%	\$14.10	\$24.12
Newberry Management Unit	1	2.00	\$16.50	<b>\$16.50</b>	0.00%	\$16.50	\$16.50
LAKE SUPERIOR STATE FOREST	3	44.00	\$13.88	<b>\$19.90</b>	43.00%	\$14.10	\$24.12
UPPER PENINSULA	3	44.00	\$13.88	<b>\$19.90</b>	43.00%	\$14.10	\$24.12
STATEWIDE	3	44.00	\$13.88	<b>\$19.90</b>	43.00%	\$14.10	\$24.12

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	192.00	\$16.65	<b>\$32.04</b>	92.00%	\$32.04	\$32.04
Crystal Falls Management Unit	3	229.00	\$22.78	<b>\$41.41</b>	82.00%	\$23.01	\$50.44
COPPER COUNTRY STATE FOREST	4	421.00	\$19.98	<b>\$37.13</b>	86.00%	\$23.01	\$50.44
Gwinn Management Unit	7	2,803.00	\$18.15	<b>\$30.05</b>	66.00%	\$18.65	\$41.08
Escanaba Management Unit	1	2.00	\$26.90	<b>\$29.10</b>	8.00%	\$29.10	\$29.10
ESCANABA RIVER STATE FOREST	8	2,805.00	\$18.16	<b>\$30.05</b>	65.00%	\$18.65	\$41.08
Shingleton Management Unit	8	3,185.00	\$19.98	<b>\$29.39</b>	47.00%	\$14.60	\$56.26
Newberry Management Unit	14	5,713.00	\$24.36	<b>\$31.64</b>	30.00%	\$22.75	\$52.55
Sault Ste Marie (Naubinway Office)	1	3.00	\$20.10	<b>\$20.10</b>	0.00%	\$20.10	\$20.10
LAKE SUPERIOR STATE FOREST	23	8,901.00	\$22.79	<b>\$30.83</b>	35.00%	\$14.60	\$56.26
UPPER PENINSULA	35	12,127.00	\$21.62	<b>\$30.87</b>	43.00%	\$14.60	\$56.26
Gaylord Management Unit	8	1,122.00	\$10.17	<b>\$23.20</b>	128.00%	\$11.05	\$36.81
Pigeon River Country Management Unit	3	324.00	\$12.69	<b>\$32.38</b>	155.00%	\$19.00	\$40.57
Atlanta Management Unit	11	4,250.00	\$15.91	<b>\$21.53</b>	35.00%	\$12.80	\$64.80
MACKINAW STATE FOREST	22	5,696.00	\$14.60	<b>\$22.48</b>	54.00%	\$11.05	\$64.80
Traverse City Management Unit	21	1,714.00	\$7.97	<b>\$16.62</b>	109.00%	\$7.60	\$31.98
Cadillac Management Unit	10	3,987.00	\$9.87	<b>\$17.49</b>	77.00%	\$8.60	\$21.74
PERE MARQUETTE STATE FOREST	31	5,701.00	\$9.30	<b>\$17.23</b>	85.00%	\$7.60	\$31.98
Roscommon Management Unit	8	433.00	\$13.12	<b>\$27.39</b>	109.00%	\$13.03	\$33.90
Grayling Management Unit	27	14,633.00	\$15.14	<b>\$29.10</b>	92.00%	\$11.15	\$46.32
Gladwin Management Unit	6	509.00	\$15.72	<b>\$34.99</b>	123.00%	\$20.00	\$58.86
AUSABLE STATE FOREST	41	15,575.00	\$15.11	<b>\$29.25</b>	94.00%	\$11.15	\$58.86
NORTHERN LOWER PENNINSULA	94	26,972.00	\$13.77	<b>\$25.28</b>	84.00%	\$7.60	\$64.80
STATEWIDE	129	39,099.00	\$16.21	<b>\$27.01</b>	67.00%	\$7.60	\$64.80

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	3	218.00	\$4.69	<b>\$271.63</b>	5,692.00%	\$9.00	\$313.43
MACKINAW STATE FOREST	3	218.00	\$4.69	<b>\$271.63</b>	5,692.00%	\$9.00	\$313.43
Traverse City Management Unit	2	439.00	\$2.75	<b>\$3.07</b>	12.00%	\$2.90	\$3.38
PERE MARQUETTE STATE FOREST	2	439.00	\$2.75	<b>\$3.07</b>	12.00%	\$2.90	\$3.38
Grayling Management Unit	7	793.00	\$4.94	<b>\$13.37</b>	171.00%	\$2.00	\$25.00
AUSABLE STATE FOREST	7	793.00	\$4.94	<b>\$13.37</b>	171.00%	\$2.00	\$25.00
NORTHERN LOWER PENNINSULA	12	1,450.00	\$4.24	<b>\$49.08</b>	1,058.00%	\$2.00	\$313.43
STATEWIDE	12	1,450.00	\$4.24	<b>\$49.08</b>	1,058.00%	\$2.00	\$313.43

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	10,076.00	\$5.01	<b>\$18.54</b>	270.00%	\$5.00	\$37.01
Crystal Falls Management Unit	23	26,323.00	<del>\$25.34</del>	<b>\$36.91</b>	46.00%	<del>\$6.00</del>	<del>\$52.75</del>
COPPER COUNTRY STATE FOREST	40	36,399.00	\$19.71	<b>\$31.82</b>	61.00%	\$5.00	\$52.75
Gwinn Management Unit	10	6,005.00	\$19.34	<b>\$28.35</b>	47.00%	\$14.80	\$34.24
Escanaba Management Unit	13	5,955.00	<del>\$15.85</del>	<b>\$31.15</b>	97.00%	<del>\$9.88</del>	<del>\$46.90</del>
ESCANABA RIVER STATE FOREST	23	11,960.00	\$17.60	<b>\$29.75</b>	69.00%	\$9.88	\$46.90
Shingleton Management Unit	9	7,585.00	\$22.35	<b>\$42.36</b>	90.00%	\$18.65	\$44.21
Newberry Management Unit	18	5,442.00	\$13.80	<b>\$36.66</b>	166.00%	\$12.85	\$52.55
Sault Ste Marie (Naubinway Office)	7	2,345.00	\$17.97	<b>\$28.71</b>	60.00%	\$25.01	\$47.66
Sault Ste Marie (Soo Office)	7	5,296.00	\$16.36	<b>\$29.84</b>	82.00%	\$13.50	\$43.00
Sault Ste Marie (Drummond Island)	1	5,138.00	<del>\$11.85</del>	<b>\$12.32</b>	4.00%	<del>\$12.32</del>	<del>\$12.32</del>
LAKE SUPERIOR STATE FOREST	42	25,806.00	\$16.83	<b>\$31.37</b>	86.00%	\$12.32	\$52.55
UPPER PENINSULA	105	74,165.00	\$18.37	<b>\$31.33</b>	71.00%	\$5.00	\$52.75
Gaylord Management Unit	39	16,367.00	\$14.58	<b>\$29.63</b>	103.00%	\$10.50	\$50.05
Pigeon River Country Management Unit	6	3,064.00	\$12.66	<b>\$28.99</b>	129.00%	\$21.22	\$36.84
Atlanta Management Unit	22	17,900.50	<del>\$26.55</del>	<b>\$50.11</b>	89.00%	<del>\$14.55</del>	<del>\$136.16</del>
MACKINAW STATE FOREST	67	37,331.50	\$20.16	<b>\$39.40</b>	95.00%	\$10.50	\$136.16
Traverse City Management Unit	49	18,770.00	\$12.67	<b>\$23.16</b>	83.00%	\$11.90	\$40.59
Cadillac Management Unit	27	17,816.00	<del>\$14.03</del>	<b>\$26.82</b>	91.00%	<del>\$10.80</del>	<del>\$44.29</del>
PERE MARQUETTE STATE FOREST	76	36,586.00	\$13.33	<b>\$24.94</b>	87.00%	\$10.80	\$44.29
Roscommon Management Unit	9	10,097.00	\$17.55	<b>\$40.86</b>	133.00%	\$18.00	\$48.19
Grayling Management Unit	31	12,533.00	\$14.54	<b>\$43.69</b>	200.00%	\$10.20	\$58.23
Gladwin Management Unit	11	16,396.00	<del>\$18.38</del>	<b>\$35.09</b>	91.00%	<del>\$17.84</del>	<del>\$48.26</del>
AUSABLE STATE FOREST	51	39,026.00	\$16.93	<b>\$39.34</b>	132.00%	\$10.20	\$58.23
NORTHERN LOWER PENNINSULA	194	112,943.50	\$16.83	<b>\$34.70</b>	106.00%	\$10.20	\$136.16
STATEWIDE	299	187,108.50	\$17.44	<b>\$33.36</b>	91.00%	\$5.00	\$136.16

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	24	28,926.00	\$3.82	<b>\$8.02</b>	110.00%	\$4.50	\$19.48
Crystal Falls Management Unit	23	17,487.00	\$15.36	<b>\$23.80</b>	55.00%	\$4.60	\$44.10
COPPER COUNTRY STATE FOREST	47	46,413.00	\$8.17	<b>\$13.97</b>	71.00%	\$4.50	\$44.10
Gwinn Management Unit	9	9,408.00	\$13.81	<b>\$20.60</b>	49.00%	\$15.00	\$28.91
Escanaba Management Unit	13	9,044.00	\$15.68	<b>\$20.23</b>	29.00%	\$9.56	\$41.25
ESCANABA RIVER STATE FOREST	22	18,452.00	\$14.73	<b>\$20.42</b>	39.00%	\$9.56	\$41.25
Shingleton Management Unit	11	15,244.00	\$16.01	<b>\$24.27</b>	52.00%	\$9.75	\$33.66
Newberry Management Unit	20	13,710.00	\$11.44	<b>\$20.32</b>	78.00%	\$10.90	\$64.94
Sault Ste Marie (Naubinway Office)	13	5,878.00	\$13.72	<b>\$22.36</b>	63.00%	\$12.35	\$58.07
Sault Ste Marie (Soo Office)	7	3,911.00	\$11.38	<b>\$18.28</b>	61.00%	\$8.70	\$43.00
Sault Ste Marie (Drummond Island)	1	29.00	\$8.20	<b>\$8.73</b>	6.00%	\$8.73	\$8.73
LAKE SUPERIOR STATE FOREST	52	38,772.00	\$13.57	<b>\$21.97</b>	62.00%	\$8.70	\$64.94
UPPER PENINSULA	121	103,637.00	\$11.36	<b>\$18.11</b>	59.00%	\$4.50	\$64.94
Gaylord Management Unit	50	22,448.00	\$16.37	<b>\$30.57</b>	87.00%	\$9.00	\$92.71
Pigeon River Country Management Unit	8	1,591.00	\$11.63	<b>\$22.46</b>	93.00%	\$18.29	\$37.36
Atlanta Management Unit	23	8,104.20	\$25.22	<b>\$42.14</b>	67.00%	\$16.35	\$141.32
MACKINAW STATE FOREST	81	32,143.20	\$18.37	<b>\$33.08</b>	80.00%	\$9.00	\$141.32
Traverse City Management Unit	55	21,628.00	\$11.80	<b>\$22.48</b>	91.00%	\$11.75	\$42.98
Cadillac Management Unit	32	10,241.00	\$9.91	<b>\$21.81</b>	120.00%	\$7.80	\$44.32
PERE MARQUETTE STATE FOREST	87	31,869.00	\$11.19	<b>\$22.26</b>	99.00%	\$7.80	\$44.32
Roscommon Management Unit	9	2,423.00	\$13.18	<b>\$31.06</b>	136.00%	\$12.66	\$36.48
Grayling Management Unit	33	5,043.00	\$22.71	<b>\$45.40</b>	100.00%	\$14.85	\$189.19
Gladwin Management Unit	14	6,736.00	\$14.10	<b>\$28.62</b>	103.00%	\$15.65	\$44.21
AUSABLE STATE FOREST	56	14,202.00	\$17.00	<b>\$35.00</b>	106.00%	\$12.66	\$189.19
NORTHERN LOWER PENNINSULA	224	78,214.20	\$15.20	<b>\$29.02</b>	91.00%	\$7.80	\$189.19
STATEWIDE	345	181,851.20	\$13.01	<b>\$22.80</b>	75.00%	\$4.50	\$189.19

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	121.00	\$17.73	<b>\$26.22</b>	48.00%	\$18.00	\$33.29
COPPER COUNTRY STATE FOREST	4	121.00	\$17.73	<b>\$26.22</b>	48.00%	\$18.00	\$33.29
Gwinn Management Unit	1	47.00	\$18.35	<b>\$19.44</b>	6.00%	\$19.44	\$19.44
Escanaba Management Unit	5	269.00	\$18.37	<b>\$30.28</b>	65.00%	\$26.79	\$41.25
ESCANABA RIVER STATE FOREST	6	316.00	\$18.37	<b>\$28.67</b>	56.00%	\$19.44	\$41.25
Shingleton Management Unit	1	15.00	\$16.55	<b>\$33.66</b>	103.00%	\$33.66	\$33.66
Newberry Management Unit	1	5.00	\$17.45	<b>\$17.45</b>	0.00%	\$17.45	\$17.45
Sault Ste Marie (Soo Office)	1	143.00	\$16.55	<b>\$43.00</b>	160.00%	\$43.00	\$43.00
LAKE SUPERIOR STATE FOREST	3	163.00	\$16.58	<b>\$41.36</b>	149.00%	\$17.45	\$43.00
UPPER PENINSULA	13	600.00	\$17.75	<b>\$31.62</b>	78.00%	\$17.45	\$43.00
Gaylord Management Unit	10	1,108.00	\$8.99	<b>\$19.24</b>	114.00%	\$8.15	\$31.13
Pigeon River Country Management Unit	4	54.00	\$22.71	<b>\$113.52</b>	400.00%	\$30.00	\$169.14
Atlanta Management Unit	23	5,848.60	\$36.95	<b>\$68.37</b>	85.00%	\$20.65	\$224.71
MACKINAW STATE FOREST	37	7,010.60	\$32.42	<b>\$60.95</b>	88.00%	\$8.15	\$224.71
Traverse City Management Unit	27	6,608.00	\$9.60	<b>\$26.91</b>	180.00%	\$10.35	\$51.70
Cadillac Management Unit	15	2,456.00	\$12.38	<b>\$20.71</b>	67.00%	\$10.45	\$37.00
PERE MARQUETTE STATE FOREST	42	9,064.00	\$10.35	<b>\$25.23</b>	144.00%	\$10.35	\$51.70
Roscommon Management Unit	10	1,969.00	\$13.96	<b>\$28.64</b>	105.00%	\$16.00	\$40.56
Grayling Management Unit	33	13,512.00	\$20.76	<b>\$43.44</b>	109.00%	\$14.90	\$144.44
Gladwin Management Unit	11	4,388.00	\$15.12	<b>\$30.31</b>	100.00%	\$18.00	\$51.09
AUSABLE STATE FOREST	54	19,869.00	\$18.84	<b>\$39.08</b>	107.00%	\$14.90	\$144.44
NORTHERN LOWER PENNINSULA	133	35,943.60	\$19.35	<b>\$39.85</b>	106.00%	\$8.15	\$224.71
STATEWIDE	146	36,543.60	\$19.32	<b>\$39.72</b>	106.00%	\$8.15	\$224.71

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	1,189.00	\$3.09	<b>\$4.32</b>	40.00%	\$2.70	\$13.86
Crystal Falls Management Unit	21	2,662.00	\$9.66	<b>\$15.66</b>	62.00%	\$3.10	\$47.15
COPPER COUNTRY STATE FOREST	38	3,851.00	\$7.63	<b>\$12.16</b>	59.00%	\$2.70	\$47.15
Gwinn Management Unit	10	1,212.00	\$17.95	<b>\$21.52</b>	20.00%	\$14.90	\$34.39
Escanaba Management Unit	12	797.00	\$13.94	<b>\$17.69</b>	27.00%	\$7.55	\$35.05
ESCANABA RIVER STATE FOREST	22	2,009.00	\$16.36	<b>\$20.00</b>	22.00%	\$7.55	\$35.05
Shingleton Management Unit	9	3,600.00	\$8.94	<b>\$24.91</b>	179.00%	\$7.00	\$36.17
Newberry Management Unit	18	7,343.00	\$12.48	<b>\$36.94</b>	196.00%	\$14.00	\$52.98
Sault Ste Marie (Naubinway Office)	7	1,432.00	\$20.86	<b>\$36.67</b>	76.00%	\$20.95	\$40.77
Sault Ste Marie (Soo Office)	5	538.00	\$12.92	<b>\$18.19</b>	41.00%	\$12.45	\$26.00
Sault Ste Marie (Drummond Island)	1	315.00	\$10.90	<b>\$11.29</b>	4.00%	\$11.29	\$11.29
LAKE SUPERIOR STATE FOREST	40	13,228.00	\$12.40	<b>\$32.26</b>	160.00%	\$7.00	\$52.98
UPPER PENINSULA	100	19,088.00	\$11.86	<b>\$26.92</b>	127.00%	\$2.70	\$52.98
Gaylord Management Unit	11	552.00	\$11.61	<b>\$18.05</b>	55.00%	\$12.75	\$33.83
Pigeon River Country Management Unit	5	90.00	\$12.32	<b>\$25.53</b>	107.00%	\$19.00	\$55.30
Atlanta Management Unit	11	291.00	\$7.66	<b>\$19.13</b>	150.00%	\$6.65	\$30.95
MACKINAW STATE FOREST	27	933.00	\$10.45	<b>\$19.11</b>	83.00%	\$6.65	\$55.30
Traverse City Management Unit	3	1,073.00	\$14.77	<b>\$38.95</b>	164.00%	\$21.69	\$46.66
Cadillac Management Unit	4	669.00	\$11.65	<b>\$27.59</b>	137.00%	\$11.29	\$30.45
PERE MARQUETTE STATE FOREST	7	1,742.00	\$13.57	<b>\$34.59</b>	155.00%	\$11.29	\$46.66
Grayling Management Unit	3	312.00	\$12.90	<b>\$24.41</b>	89.00%	\$12.80	\$25.00
Gladwin Management Unit	2	26.00	\$14.79	<b>\$26.73</b>	81.00%	\$26.33	\$27.82
AUSABLE STATE FOREST	5	338.00	\$13.05	<b>\$24.59</b>	88.00%	\$12.80	\$27.82
NORTHERN LOWER PENNINSULA	39	3,013.00	\$12.55	<b>\$28.67</b>	128.00%	\$6.65	\$55.30
STATEWIDE	139	22,101.00	\$11.95	<b>\$27.15</b>	127.00%	\$2.70	\$55.30

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N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	5	587.00	\$11.40	<b>\$15.52</b>	36.00%	\$11.50	\$29.10
ESCANABA RIVER STATE FOREST	5	587.00	\$11.40	<b>\$15.52</b>	36.00%	\$11.50	\$29.10
Shingleton Management Unit	1	13.00	\$4.45	<b>\$4.45</b>	0.00%	\$4.45	\$4.45
Newberry Management Unit	7	2,577.00	\$4.15	<b>\$8.79</b>	112.00%	\$4.80	\$15.18
Sault Ste Marie (Naubinway Office)	1	191.00	\$4.55	<b>\$4.55</b>	0.00%	\$4.55	\$4.55
LAKE SUPERIOR STATE FOREST	9	2,781.00	\$4.18	<b>\$8.48</b>	103.00%	\$4.45	\$15.18
UPPER PENINSULA	14	3,368.00	\$5.44	<b>\$9.70</b>	78.00%	\$4.45	\$29.10
Gaylord Management Unit	6	533.00	\$5.64	<b>\$23.27</b>	313.00%	\$6.10	\$32.23
Atlanta Management Unit	1	46.00	\$7.40	<b>\$25.78</b>	248.00%	\$25.78	\$25.78
MACKINAW STATE FOREST	7	579.00	\$5.78	<b>\$23.47</b>	306.00%	\$6.10	\$32.23
NORTHERN LOWER PENNINSULA	7	579.00	\$5.78	<b>\$23.47</b>	306.00%	\$6.10	\$32.23
STATEWIDE	21	3,947.00	\$5.49	<b>\$11.72</b>	113.00%	\$4.45	\$32.23

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	1,174.00	\$3.77	<b>\$5.21</b>	38.00%	\$3.55	\$11.05
Crystal Falls Management Unit	11	958.00	<del>\$7.84</del>	<b>\$14.36</b>	83.00%	<del>\$4.15</del>	<del>\$22.69</del>
COPPER COUNTRY STATE FOREST	20	2,132.00	\$5.60	<b>\$9.32</b>	66.00%	\$3.55	\$22.69
Gwinn Management Unit	4	230.00	\$13.95	<b>\$21.54</b>	54.00%	\$16.17	\$23.54
Escanaba Management Unit	1	34.00	<del>\$13.90</del>	<b>\$13.90</b>	0.00%	\$13.90	\$13.90
ESCANABA RIVER STATE FOREST	5	264.00	\$13.94	<b>\$20.56</b>	47.00%	\$13.90	\$23.54
Shingleton Management Unit	6	647.00	\$12.17	<b>\$21.95</b>	80.00%	\$9.80	\$32.96
Newberry Management Unit	7	605.00	\$10.28	<b>\$17.47</b>	70.00%	\$10.60	\$24.87
Sault Ste Marie (Naubinway Office)	1	14.00	\$9.70	<b>\$9.70</b>	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	5	556.00	\$9.37	<b>\$14.55</b>	55.00%	\$8.00	\$43.00
Sault Ste Marie (Drummond Island)	1	154.00	<del>\$7.00</del>	<b>\$8.73</b>	25.00%	<del>\$8.73</del>	<del>\$8.73</del>
LAKE SUPERIOR STATE FOREST	20	1,976.00	\$10.38	<b>\$17.38</b>	67.00%	\$8.00	\$43.00
UPPER PENINSULA	45	4,372.00	\$8.26	<b>\$13.64</b>	65.00%	\$3.55	\$43.00
Gaylord Management Unit	8	218.00	\$7.47	<b>\$13.64</b>	83.00%	\$7.55	\$16.02
Pigeon River Country Management Unit	1	15.00	\$7.60	<b>\$15.00</b>	97.00%	\$15.00	\$15.00
Atlanta Management Unit	4	327.00	<del>\$7.40</del>	<b>\$23.47</b>	217.00%	<del>\$7.35</del>	<del>\$27.24</del>
MACKINAW STATE FOREST	13	560.00	\$7.43	<b>\$19.42</b>	161.00%	\$7.35	\$27.24
Traverse City Management Unit	2	13.00	\$9.30	<b>\$18.90</b>	103.00%	\$18.78	\$19.10
PERE MARQUETTE STATE FOREST	2	13.00	\$9.30	<b>\$18.90</b>	103.00%	\$18.78	\$19.10
Gladwin Management Unit	8	253.00	<del>\$13.72</del>	<b>\$28.96</b>	111.00%	<del>\$15.00</del>	<del>\$55.78</del>
AUSABLE STATE FOREST	8	253.00	\$13.72	<b>\$28.96</b>	111.00%	\$15.00	\$55.78
NORTHERN LOWER PENNINSULA	23	826.00	\$9.39	<b>\$22.33</b>	138.00%	\$7.35	\$55.78
STATEWIDE	68	5,198.00	\$8.44	<b>\$15.02</b>	78.00%	\$3.55	\$55.78

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	11	3,784.00	\$35.09	<b>\$50.35</b>	43.00%	\$40.00	\$97.55
COPPER COUNTRY STATE FOREST	11	3,784.00	\$35.09	<b>\$50.35</b>	43.00%	\$40.00	\$97.55
Gwinn Management Unit	5	1,820.00	\$41.24	<b>\$78.89</b>	91.00%	\$42.00	\$119.72
Escanaba Management Unit	5	2,533.00	\$39.71	<b>\$81.17</b>	104.00%	\$50.10	\$88.14
ESCANABA RIVER STATE FOREST	10	4,353.00	\$40.35	<b>\$80.22</b>	99.00%	\$42.00	\$119.72
Shingleton Management Unit	8	14,549.00	\$42.11	<b>\$73.70</b>	75.00%	\$24.51	\$90.41
Newberry Management Unit	17	16,923.00	\$47.89	<b>\$72.40</b>	51.00%	\$47.00	\$88.25
Sault Ste Marie (Naubinway Office)	7	10,634.00	\$49.68	<b>\$118.87</b>	139.00%	\$50.03	\$134.69
Sault Ste Marie (Soo Office)	2	2,444.00	\$50.65	<b>\$82.25</b>	62.00%	\$82.10	\$82.60
LAKE SUPERIOR STATE FOREST	34	44,550.00	\$46.58	<b>\$84.46</b>	81.00%	\$24.51	\$134.69
UPPER PENINSULA	55	52,687.00	\$45.24	<b>\$81.66</b>	81.00%	\$24.51	\$134.69
Gaylord Management Unit	21	5,312.60	\$37.05	<b>\$65.58</b>	77.00%	\$33.00	\$104.13
Pigeon River Country Management Unit	6	1,528.00	\$36.33	<b>\$59.27</b>	63.00%	\$40.12	\$91.78
Atlanta Management Unit	17	1,689.30	\$29.95	<b>\$45.85</b>	53.00%	\$26.50	\$179.13
MACKINAW STATE FOREST	44	8,529.90	\$35.51	<b>\$60.54</b>	70.00%	\$26.50	\$179.13
Traverse City Management Unit	34	8,502.00	\$28.05	<b>\$58.08</b>	107.00%	\$30.00	\$139.89
Cadillac Management Unit	23	21,674.00	\$36.94	<b>\$60.39</b>	63.00%	\$29.00	\$70.72
PERE MARQUETTE STATE FOREST	57	30,176.00	\$34.44	<b>\$59.74</b>	73.00%	\$29.00	\$139.89
Roscommon Management Unit	10	2,956.00	\$36.02	<b>\$60.54</b>	68.00%	\$34.50	\$206.19
Grayling Management Unit	31	16,539.00	\$33.18	<b>\$58.31</b>	76.00%	\$24.60	\$255.73
Gladwin Management Unit	10	2,789.00	\$41.59	<b>\$77.11</b>	85.00%	\$43.00	\$188.35
AUSABLE STATE FOREST	51	22,284.00	\$34.61	<b>\$60.96</b>	76.00%	\$24.60	\$255.73
NORTHERN LOWER PENNINSULA	152	60,989.90	\$34.65	<b>\$60.30</b>	74.00%	\$24.60	\$255.73
STATEWIDE	207	113,676.90	\$39.56	<b>\$70.20</b>	77.00%	\$24.51	\$255.73

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	2.00	\$12.65	<b>\$16.08</b>	27.00%	\$16.08	\$16.08
ESCANABA RIVER STATE FOREST	1	2.00	\$12.65	<b>\$16.08</b>	27.00%	\$16.08	\$16.08
Newberry Management Unit	1	876.00	\$20.95	<b>\$21.00</b>	0.00%	\$21.00	\$21.00
Sault Ste Marie (Soo Office)	1	7.00	\$14.35	<b>\$87.27</b>	508.00%	\$87.27	\$87.27
LAKE SUPERIOR STATE FOREST	2	883.00	\$20.90	<b>\$21.53</b>	3.00%	\$21.00	\$87.27
UPPER PENINSULA	3	885.00	\$20.88	<b>\$21.51</b>	3.00%	\$16.08	\$87.27
Gaylord Management Unit	2	84.00	\$13.98	<b>\$17.37</b>	24.00%	\$13.50	\$43.03
Atlanta Management Unit	1	23.00	\$12.65	<b>\$14.00</b>	11.00%	\$14.00	\$14.00
MACKINAW STATE FOREST	3	107.00	\$13.70	<b>\$16.64</b>	21.00%	\$13.50	\$43.03
Traverse City Management Unit	2	11.00	\$14.35	<b>\$21.92</b>	53.00%	\$14.35	\$31.00
PERE MARQUETTE STATE FOREST	2	11.00	\$14.35	<b>\$21.92</b>	53.00%	\$14.35	\$31.00
Grayling Management Unit	2	36.00	\$20.16	<b>\$30.87</b>	53.00%	\$19.85	\$59.51
Gladwin Management Unit	1	13.00	\$14.35	<b>\$27.98</b>	95.00%	\$27.98	\$27.98
AUSABLE STATE FOREST	3	49.00	\$18.62	<b>\$30.10</b>	62.00%	\$19.85	\$59.51
NORTHERN LOWER PENNINSULA	8	167.00	\$15.18	<b>\$20.94</b>	38.00%	\$13.50	\$59.51
STATEWIDE	11	1,052.00	\$19.97	<b>\$21.42</b>	7.00%	\$13.50	\$87.27

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	99.00	\$6.99	<b>\$8.14</b>	16.00%	\$4.00	\$9.00
Crystal Falls Management Unit	6	694.00	\$7.95	<b>\$8.66</b>	9.00%	\$2.00	\$14.00
COPPER COUNTRY STATE FOREST	9	793.00	\$7.83	<b>\$8.59</b>	10.00%	\$2.00	\$14.00
Gwinn Management Unit	1	61.00	\$9.10	<b>\$9.10</b>	0.00%	\$9.10	\$9.10
Escanaba Management Unit	5	430.00	\$11.93	<b>\$17.20</b>	44.00%	\$12.05	\$29.10
ESCANABA RIVER STATE FOREST	6	491.00	\$11.58	<b>\$16.20</b>	40.00%	\$9.10	\$29.10
Shingleton Management Unit	5	127.00	\$2.99	<b>\$4.57</b>	53.00%	\$1.80	\$5.00
Newberry Management Unit	3	149.00	\$4.94	<b>\$8.64</b>	75.00%	\$6.73	\$10.00
Sault Ste Marie (Naubinway Office)	3	133.00	\$4.05	<b>\$5.86</b>	45.00%	\$4.00	\$14.40
Sault Ste Marie (Soo Office)	2	21.00	\$3.73	<b>\$10.45</b>	180.00%	\$3.00	\$12.78
Sault Ste Marie (Drummond Island)	1	18.00	\$2.45	<b>\$14.49</b>	491.00%	\$14.49	\$14.49
LAKE SUPERIOR STATE FOREST	14	448.00	\$3.97	<b>\$6.98</b>	76.00%	\$1.80	\$14.49
UPPER PENINSULA	29	1,732.00	\$7.89	<b>\$10.33</b>	31.00%	\$1.80	\$29.10
Gaylord Management Unit	1	50.00	\$5.15	<b>\$10.00</b>	94.00%	\$10.00	\$10.00
MACKINAW STATE FOREST	1	50.00	\$5.15	<b>\$10.00</b>	94.00%	\$10.00	\$10.00
Traverse City Management Unit	1	8.00	\$10.90	<b>\$14.00</b>	28.00%	\$14.00	\$14.00
PERE MARQUETTE STATE FOREST	1	8.00	\$10.90	<b>\$14.00</b>	28.00%	\$14.00	\$14.00
Grayling Management Unit	1	61.00	\$10.20	<b>\$10.20</b>	0.00%	\$10.20	\$10.20
Gladwin Management Unit	4	261.00	\$10.79	<b>\$11.58</b>	7.00%	\$11.00	\$25.67
AUSABLE STATE FOREST	5	322.00	\$10.68	<b>\$11.32</b>	6.00%	\$10.20	\$25.67
NORTHERN LOWER PENNINSULA	7	380.00	\$9.95	<b>\$11.20</b>	13.00%	\$10.00	\$25.67
STATEWIDE	36	2,112.00	\$8.26	<b>\$10.49</b>	27.00%	\$1.80	\$29.10

AVERAGE STUMPAGE PRICE REPORT

01/01/2021 to 9/30/2021

Date: 10/15/2021

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	5	489.00	\$11.90	<b>\$22.26</b>	87.00%	\$16.08	\$23.29
COPPER COUNTRY STATE FOREST	5	489.00	\$11.90	<b>\$22.26</b>	87.00%	\$16.08	\$23.29
Gwinn Management Unit	5	561.00	\$15.60	<b>\$15.78</b>	1.00%	\$15.10	\$22.14
Escanaba Management Unit	8	1,367.00	\$17.39	<b>\$35.12</b>	102.00%	\$17.55	\$46.56
ESCANABA RIVER STATE FOREST	13	1,928.00	\$16.87	<b>\$29.50</b>	75.00%	\$15.10	\$46.56
Shingleton Management Unit	9	5,882.00	\$14.89	<b>\$22.18</b>	49.00%	\$9.00	\$30.14
Newberry Management Unit	20	12,660.00	\$15.46	<b>\$23.22</b>	50.00%	\$15.56	\$47.33
Sault Ste Marie (Naubinway Office)	5	296.00	\$11.19	<b>\$11.34</b>	1.00%	\$8.40	\$16.01
LAKE SUPERIOR STATE FOREST	34	18,838.00	\$15.22	<b>\$22.71</b>	49.00%	\$8.40	\$47.33
UPPER PENINSULA	52	21,255.00	\$15.29	<b>\$23.31</b>	52.00%	\$8.40	\$47.33
Gaylord Management Unit	16	3,160.00	\$15.04	<b>\$33.44</b>	122.00%	\$15.15	\$45.83
Pigeon River Country Management Unit	6	376.00	\$20.02	<b>\$46.80</b>	134.00%	\$25.00	\$84.90
Atlanta Management Unit	16	1,013.30	\$14.21	<b>\$24.85</b>	75.00%	\$11.25	\$42.93
MACKINAW STATE FOREST	38	4,549.30	\$15.27	<b>\$32.63</b>	114.00%	\$11.25	\$84.90
Traverse City Management Unit	37	6,195.00	\$11.49	<b>\$25.40</b>	121.00%	\$10.70	\$72.76
Cadillac Management Unit	14	3,433.00	\$10.97	<b>\$17.89</b>	63.00%	\$10.40	\$44.24
PERE MARQUETTE STATE FOREST	51	9,628.00	\$11.30	<b>\$22.72</b>	101.00%	\$10.40	\$72.76
Roscommon Management Unit	10	1,169.00	\$19.59	<b>\$49.10</b>	151.00%	\$20.91	\$72.45
Grayling Management Unit	25	2,469.00	\$15.53	<b>\$31.29</b>	101.00%	\$11.20	\$73.89
Gladwin Management Unit	8	666.00	\$16.36	<b>\$30.30</b>	85.00%	\$16.40	\$36.38
AUSABLE STATE FOREST	43	4,304.00	\$16.76	<b>\$35.97</b>	115.00%	\$11.20	\$73.89
NORTHERN LOWER PENNINSULA	132	18,481.30	\$13.55	<b>\$28.25</b>	108.00%	\$10.40	\$84.90
STATEWIDE	184	39,736.30	\$14.48	<b>\$25.61</b>	77.00%	\$8.40	\$84.90